

## **TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM**

Triumph Gulf Coast, Inc. (“Triumph Gulf Coast”) has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

### **APPLICANT INFORMATION:**

Name of Individual/Entity/Organization: Bay District Schools – Tom P. Haney Technical Center

Brief Description of Background of Individual/Entity/Organization:

Haney Technical Center is the only adult technical training center of Bay District Schools. The center offers 18 career technical education programs serving Bay, Jackson, Washington, Franklin, Gulf, and Walton Counties. Graduates have an average completion rate of 82% and an average job placement rate of 86%. The mission is to provide educational opportunities for all students and the training necessary to meet the needs and standards of today’s changing global workplace.

Bay County Schools, governed by an elected five-member board, responsible for setting school policies which are designed with the goal of delivering the best possible education to each child. Bay District Schools is led by Superintendent William V. Husfelt, III. The district is comprised of 47 schools: 5 high schools, 6 middle schools, 2 combined grade level schools (K-8, K-12), 3 special purpose schools, 1 adult technical school, 10 charter schools and 1 virtual school. The entire school system has a total membership of 27,784 students from Pre-K to 12<sup>th</sup> grade.

Contact Information:

Primary Contact Information: William V. Husfelt, III  
Title: Superintendent  
Mailing Address: 1311 Balboa Ave. Panama City, FL 32401  
Telephone Number: 850-767-4100  
Email Address: husfewv@bay.k12.fl.us  
Website: http://www.bay.k12.fl.us/

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Gulf Coast State College, Florida State University- Panama City, Bay Education Foundation, GKN, Eastern Shipbuilding, Gulf Power, Bay County Chamber of Commerce, Bay Economic Development Alliance, Career Source Gulf Coast

### **REQUIRED EXECUTIVE SUMMARY:**

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

### **IMPORTANT NOTICE**

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

# **BAY DISTRICT SCHOOLS**

## **Tom P Haney Technical Center**

### **Renovation/Expansion: Industrial Pipefitter Program**

#### **Executive Summary**

Tom P. Haney Technical Center has a proven history of working closely with local and regional industry to meet the needs of the workforce in Bay, Gulf, Washington, Jackson, Franklin, and Walton Counties. School administrators and instructors have been approached with the request to open a pipefitting program. Pipefitting is a regional construction field with a critical need for skilled workers at large companies such as Southern Company, Chicago Bridge & Iron (which recruits locally), Eastern Shipbuilding Group, Inc., WestRock, and others. To accommodate these requests, Bay District Schools is proposing a renovation/expansion of Haney Technical Center to include an Industrial Pipefitter program.

The state curriculum frameworks for the Industrial Pipefitter program outlines a 600 hour course. If created, students would be able to complete the course in one semester and have two enrollment periods annually. A six-month training period with low enrollment costs of less than \$3500 would yield a large return-on-investment for students. In 2017, Florida Labor Market Statistics estimated the average wage for Plumbers, Pipefitters, and Steamfitters in the Northwest Florida region at \$20.07 per hour or \$41,760 annually. According to the Florida Department of Economic Opportunity, skilled workers in this field constitute one of the largest and highest paid construction occupations, and job opportunities should be very good.

- Employment of plumbers, pipe layers, pipefitters, and steamfitters is expected to grow 16% between 2008 and 2018, faster than the average for all occupations.
- According to projections from the Florida Department of Economic Opportunity, approximately 396 job openings are projected over the next eight years.
- The Panama City region has 129 projected openings from 2015-2023.
- In 2015, there were 624 workers employed in this occupation in Panama City, Florida. Many people in this career field are expected to retire in the next 10 years, which will create additional job openings.

This project leverages the success of the current career training programs at Haney Technical Center and will be a value-added offering that can respond to industry needs quickly. Data indicates that there is an 88% completion rate for all programs as well as an estimated 90% employment placement rate for select programs. Through the proposed project, Tom P. Haney Technical Center can expand its offerings that respond to local business and industry needs and will be able to provide high-skill employment opportunities to its students.

#### **i. Amount of funds being sought from Triumph Gulf Coast**

Bay District Schools is requesting \$584,000 for the project. The request includes the cost of design, building renovations, contingency funds, start-up tools and materials for this program.

**ii. The amount and identity of other sources of funds for the proposed project or program.**

**Bay District Schools** will provide in-kind contributions estimated over \$138,560 which includes program costs and instructor costs. **State workforce educational funding** will also be allocated toward the continued sustainability of this program.

**Career Source Gulf Coast** has committed funds in the amount of \$80,000 for materials and equipment and will be able to provide tuition and fees for designated students that can meet the openings available in this field.

**iii. The location of the project or program**

The project will be located at Tom P. Haney Technical Center campus on the corner of Highway 77 and Baldwin Ave in Panama City.

**iv. Summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and a summary timeline for the proposed project or program.**

Haney Technical Center is an adult technical training institution in Bay County that already provides life-changing opportunities. Through its programs, Haney assists a diverse sector of adults who are looking to find economic stability including those who need to earn their Graduate Education Diploma (GED), industry certifications, and occupational training that can help them obtain steady employment for the rest of their lives. The adult population includes military veterans, the economically disadvantaged and non-degree seeking students who want hands on training. Expanding its programs to offer quality training to become a pipefitter would be transformational to both future employees and local businesses.

Haney serves over 900 students annually with over 70 % receiving financial aid. These students will have another program choice that will qualify them for positions that are sure to have openings. For example, in 2016 Eastern Shipbuilding Group was awarded a 10.5 billion dollar contract with the United States Coast Guard to build 24 cutters. When operating at full capacity, they employ over 200 pipefitters with the expectation to hire approximately 100 pipefitters annually since the turnover rate averages 50%. During the same year, Berg Steel Pipe Corp, a European-owned manufacturing company that builds natural gas pipelines located on the Panama City Port, announced that it secured two large contracts resulting in the company's capturing between 40 and 50 percent of the domestic market share.

Haney is one of the longest continually accredited institutions by the Council on Occupational Education. The institution is well prepared to add the pipefitting program that will work hand in hand with the already successful welding program that exists. An investment in this project will allow the center to further its success in making a positive economic impact in the lives of the residents in Bay County and the Northwest Florida companies that it serves.

**v. Timeline**

From the time it is funded, the project could be completed and ready for student enrollment within 6 months.