

Triumph Gulf Coast, INC. Pre-Application

Required Executive Summary

Medical Risk Solutions LLC (MRS), a Florida based company, provides best in class health management and cost containment health risk strategies to employers. MRS will use cost containment strategies from comprehensive onsite primary care services to specialty drug maintenance programs and beyond.

(i) The amount of funds being sought from Triumph Gulf Coast

MRS is seeking \$900,000 to begin and operate one facility to be designated in Defuniak Springs. This facility will operate for 40 hours per week. Second and Third locations will be set for a future time. Typically building costs and facility related charges are borne by the client. One medical modular unit at 3,000 square feet usually costs about \$240,000, which is in addition to operational costs.

(ii) The amount and identity of other sources of funds for the proposed project or program

MRS is seeking partnerships from within Walton County employers for those who desire to provide onsite or near site comprehensive primary care services, pharmacy services, imaging, lab services, occupational and other complementary medical services to employees, retirees and dependents. A partial listing of employers includes Walton County Sheriff's Office, Walton County Board of County Commissioners, Walton County School Board, Walton County Lecom Ambulatory/Veterans Lodge and others to include private employers. [if we intend to go beyond Walton County, we need to address it here and below...]

(iii) Location of the project or program

The first location would be in Defuniak Springs

(iv) Summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties

MRS will bring cost containment strategies such as comprehensive primary care, prescription drug programs, case management and wellness programs. All of these programs will result in medical cost savings to the employers as well as the taxpayers for Walton County. Our model is proven and reduces medical trends while improving the health of the population under MRS programs.

MRS will look to partner with employers to either build out or use existing structures to operate the health centers. MRS will also partner with the Health Department of Walton County to bring collaborative cost containment and outreach programs to the County and its citizens.

MRS will provide enhancements to the affected communities by lowering the overall cost of healthcare for multiple employers within the given affected counties. MRS will also extend outreach programs by partnering with local employers to drive down the epidemic of opioid dependency among the partnered employers within the affected counties. By having a healthier community, the entire community of

employers experience the resulting benefit. Absent a successful intervention like that of MRS' programs, healthcare-spend and particularly the use of specialty drugs will continue to increase dramatically, affecting all employers within the affected counties. Cost containment strategies such as MRS' programs are a necessity in order to mitigate and sustain affordable health care costs.

MRS' programs will provide job opportunities in the medical field for Emerald Coast residents as well as potential professional partnerships with Emerald Coast Technical College and NW Florida State College.

(v) A summary timeline for the proposed project or program

MRS will contract with stated employers; after execution of contract, MRS will need about 120 days for recruiting and placement of medical staff. Notwithstanding, facility related buildout for MRS health center and programs are completed within 4-6 months of contract execution.