

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Bryant Enterprises of Pensacola, Inc. (BEOP)

Brief Description of Background of Individual/Entity/Organization: BRYANT ENTERPRISES OF PENSACOLA INC. is a Florida Profit Corporation. The Company Number assigned to this company is P07000003042. The US Federal EIN/TIN number of this company is 76-0835782. BRYANT ENTERPRISES OF PENSACOLA INC. was incorporated on Monday the 8th of January 2007, so the company is ten years, nine months and X days old. The company registration status is currently INACTIVE. BRYANT ENTERPRISES OF PENSACOLA INC. registered office address is 5757 EAGLE DRIVE, MILTON, FL 32570. The company mailing address is the same as principal address.

Contact Information:

Primary Contact Information: Anthony Bryant
 Title: President
 Mailing Address: 5757 Eagle Drive, Milton FL 32570
 Telephone Number: (850) 525-1135
 Email Address: anthonywbryant@icloud.com
 Website: awbwebdesign.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Lisa Bryant, Hannah Bryant, Luke Bryant, & Bryant Distributing

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

Program - Curriculum Development Business Locations (CDBL)

- (i) **Needs Assessment Phase - \$25,000** (Includes office space for 12 months)
Total Estimated Expenses for a Planning Sessions - \$38,930
(Involves: Content Experts, Curriculum Developers, Team Coordinator, Travel, Lodging, Meals, Miscellaneous Expenses)
Development of Curriculum after Planning Session - \$27,500
(Includes: Misc Development Expenses)
Pilot Delivery of New Curriculum - \$35,455
Revision of Curriculum based upon Pilot Results - 9,500
Completed Curriculum Package - \$54,000
(Includes: Printing, Distribution, Website, Print Media Marketing, & Online Media Marketing)

Total of all estimated expenses related to Curriculum Development - \$190,385

- (ii) **Amount of funds - \$5,000**
Source of funds - BRYANT ENTERPRISES OF PENSACOLA INC. / Bryant Distributing
- (iii) **TBA - Most likely Navarre, FL or Downtown Pensacola, FL**
- (iv) **Creates - Curriculum Development Business Locations** along the Gulf Coast. By creating, marketing, and adopting educational curriculums (ex. Web Design, Graphic Design, Digital Media, Computer Science, etc.), right here on the Gulf Coast, NWFL can begin to create the type of atmosphere that made Pensacola the Cradle of Naval Aviation without being anchored to tourism or the military. This could be accomplished within a twelve month timeframe. This proprietary intellectual property (idea) embodies promoting job creation and economic diversification through the attraction, expansion, and sale of educational goods and services. This *CDBL* program can be expanded to all counties in Florida disproportionately affected by the oil spill; it can also systematically transform and promote economic recovery. *NWFL could become the new Cradle of Curriculum.*
- (v) **Step One: Needs Assessment ~2 to 4 Weeks** (includes assembling team)
Step Two: Planning Session ~1 week (5 business days)
Step Three: Content Development ~4 to 5 months
Step Four: Pilot Delivery and Revision ~2 months
Step Five: The Completed Curriculum Package ~3 months

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Miracle Strip Property Management, LLC

Brief Description of Background of Individual/Entity/Organization: Miracle Strip Property Management, LLC is a property management company that was established in 2008

Contact Information:

Primary Contact Information: Daniel C. Russell

Title: Managing Member

Mailing Address: 200 Rue Esplanade

Telephone Number: (850) 527- 0166

Email Address: danrussell0719@gmail.com

Website: N/A

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: City of Lynn Haven, Bay County Chamber of Commerce

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Lynn Haven Warehouse Space for Start-up Businesses

Daniel C. Russell with Miracle Strip Property Management, LLC proposes to establish a non profit organization in order to build 3 office building complexes, each with 4 offices and a reception area within the City of Lynn Haven. The purpose of the venture is to provide free or low rent office space for start-up companies.

Each business must meet certain criteria to include becoming a member of the Bay County Chamber of Commerce and acquiring a City of Lynn Haven occupational license. Each business must be a new start-up company that has not previously acquired office space. In exchange for meeting the listed requirements each business will get 2 years use of the office space with utilities included. In addition each building will have a receptionist 40 hours per week to aid in the clerical and reception duties.

This venture will immediately create work for the local construction industry. It would also create 3 new jobs upon completion in addition to the jobs created by the 12 new start up businesses.

The total estimated cost of the project would be \$3,670,000. The cost of purchasing the property and constructed the buildings is estimated at \$1,950,000 and the operational cost of the project is estimated at \$1,720,000.

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Miracle Strip Property Management, LLC

Brief Description of Background of Individual/Entity/Organization: Miracle Strip Property Management, LLC is a property management company that was established in 2008

Contact Information:

Primary Contact Information: Daniel C. Russell

Title: Managing Member

Mailing Address: 200 Rue Esplanade

Telephone Number: (850) 527- 0166

Email Address: danrussell0719@gmail.com

Website: N/A

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: City of Lynn Haven, Bay County Chamber of Commerce

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Lynn Haven Warehouse Space for Start-up Businesses

Daniel C. Russell with Miracle Strip Property Management, LLC proposes to establish a non profit organization in order Strip to build 10 warehouse spaces with offices within the City of Lynn Haven, Florida. The purpose of the venture is to provide free or low cost rent spaces for start-up companies.

Each start-up company would get free or low cost rent for a period of 2 years to afford them the ability to thrive and grow their business, Each business would have to be a new start-up company that has not already secured a location for operating the business. In exchange for the free or low cost rent, the business would have to acquire a City of Lynn Haven occupational license and become a member of the Bay County Chamber of Commerce. It would also have to employ a minimum of 5 employees. This would create a potential of 50 new jobs within the effected area of the BP oil spill.

The cost of the proposal would be two fold. the cost of acquiring the property and building the warehouse spaces is estimated at \$2,400,000. The operational expenses to include property taxes, maintenance, upkeep and management of the property is estimated to be \$1,500,000. The total cost of the project is \$4,100,000

4

BOCC

ESCAMBIA

TRIUMPH GULF COAST, INC. PRE-SCREENING FORM

The ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS approved the Northwest Center for Dynamic Ocean Technologies - Port of Pensacola Warehouse 4 as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

APPLICANT INFORMATION:

Name of Individual/Entity/ Organization: City of Pensacola

Description of Background of Individual/Entity/Organization: Northwest Center for Dynamic Ocean Technologies (CDOT), Port of Pensacola Warehouse 4

Contact Information:

Primary Contact Information: Keith Wilkins

Title: Assistant City Administrator

Mailing Address: City Hall, Office of the Mayor, 222 West Main Street, Pensacola, FL 32502

Telephone Number: 850-436-5627

Email Address: kwilkins@cityofpensacola.com

Website: www.cityofpensacola.com

Co-applicants/partners:

Florida Institute for Human and Machine Cognition (IHMC)

University of West Florida (UWF)

Florida Fish and Wildlife Conservation Commission (FWC)

Pensacola and Perdido Bays Estuary Program (PPBEP)

Escambia County Board of County Commissioners

Cobalt Intelligence LLC

Pensacola Bay Oyster Company

Pensacola State College (PSC)

Naval Surface Warfare Center (NSWC)

Naval Experimental Dive Unit (NEDU)

Air Force Research Laboratory (AFRL)

Visit Pensacola

EXECUTIVE SUMMARY:

Proposed Project

- (i) **Amount of funds being sought from Triumph Gulf Coast:** \$15,000,000
- (ii) **Amount and identity of other sources of funds for the proposed project or program:**
 - City of Pensacola (Warehouse and Land) \$2,000,000
 - Pensacola and Perdido Bays Estuary Program and Escambia Co. \$2,000,000
 - Cobalt Intelligence LLC (Private Partner): \$2,473,000
 - IHMC (In-kind project administration; project management): \$ 494,000
 - Naval Surface Warfare Center (Donation 6 unmanned surface and subsurface vehicles): \$ 600,000
 - Pensacola Bay Oyster Company (Equipment, boats, aquaculture): \$ 245,000
 - Escambia County Natural Resources Management Dept (In-kind) \$ 200,000
- (iii) **Location of the project or program:** Warehouse 4 Port of Pensacola, City of Pensacola, Escambia County
- (iv) **Summary description of the proposed project or program including how it will be transformational and promote economic recovery, diversification and enhance the disproportionately affected counties:**

Warehouse 4 is an approximately 43,000 sq. ft. bulk and raw materials storage warehouse at the City-owned Port of Pensacola. The warehouse will be repurposed and renovated to accommodate research space, classrooms, laboratories, manufacturing areas, storage and offices in modern recycled containers for mobility, flexibility and reusable workspace. Building renovations will be made to remove old asbestos materials, bulk storage dust and replace the roof to house the modern workplace improvements. A research vessel dockage and dry storage facility will be constructed to facilitate ocean research and commercial technologies. IHMC, UWF, and FWC will partner to deliver ocean technology research, product development, educational programming, and advanced manufacturing to commercialize research innovations and bring products to market. A private investment group, Cobalt Intelligence LLC, has formed and committed \$2,000,000 to commercialize ocean technologies developed from the Center into spin off business entities in Northwest Florida, as well as an additional \$248,000 in an initial artificial reef project, and \$225,000 for a Director of Commercialization. The Pensacola Bay Oyster Company has committed aquaculture, boats and equipment resources. In addition, the NSWC and NEDU in Bay County and the AFRL in Okaloosa County have all committed to partnering with this Center by donating resources, creating educational programs and developing and testing technology.

The Center for Dynamic Ocean Technologies (CDOT or the Center), to be housed at Warehouse Building 4, will consist of this network of partners focused on technology-driven research, education, and economic development activity to transform how we measure, respond, produce, manage and travel across our coastal areas. The network of technologists, scientists, educators and entrepreneurs will focus their expertise on engineering/R&D, education and economic development to catalyze the Pensacola Bay area waterways. This program will transform Northwest Florida's coast and its ocean resources through cutting edge research, educational programs and spin off technologies that grow local businesses and enable the Pensacola port to grow its own "ocean business". Much of the growth in the coasts and the problems and opportunities in the marine environment will need to be resolved by the application of complex and cost-effective automation technology and teaming such technology with humans for maximum effectiveness and benefit. This partnership network of IHMC, UWF, FWC, PSC, City, County, Military and private partners is well poised to deliver lasting and sustainable results. The public infrastructure improvements to Warehouse 4 are necessary to ready this port facility to accommodate the partners, and jumpstart this economic development and community initiative.

The Deep-Water Horizon event significantly impacted the number of visitors to Northwest Florida. The reduced number of visitors and tourists were driven by perception of persistence of oil in the waterways which impacted the regional economy. Creating a state of the art measurement for water quality is key to prevent a similar event in the future. Other sectors benefiting from an adaptive subsea sentinel and response capability include: fisheries, military, environmental science, oil & gas processing, tourism and waterway transportation. The next major development in management of the oceans and waterways will be a vast increase in the number and sophistication of instruments, sensors and automated

systems that can measure, respond and control ocean activities, resources, and processes, for clean, “smart”, and economically productive waterways. This ocean automation needs to interact with humans and provide maximum benefit to the community. The CDOT will target Advanced Industries and R&D in the areas of Robotics Automation, Artificial Intelligence, Big Data, and Human-Machine Interfaces. These R&D efforts are key skill sets that support other critical industries such as Aerospace & Defense, Cyber security, and IT and are the future of the water transportation industry. R&D in these key areas is the foundation of high tech business development and provides the opportunities necessary for developing the human talent and creativity needed to drive local innovation and entrepreneurship.

Current Needs identified to be included in CDOT research and technology development include ocean technologies adequate to test the complexity of ecosystems; ocean and coastal control mechanisms for ecosystems, climate dynamics and resilient coasts; sustainable ocean resource extraction and management of data; ocean science knowledge on the duration and intensity of processes across large spaces and long times; Automated Ocean Transportation systems, Computer Modeling and Biosensor Technology, and Molecular and Biosensor-based Research to combine biobanking, sample processing, complex data modeling, and sensor development. These needs drive the demand for innovative manned, unmanned, and human-machine ocean systems that can perform measurement, management, control and smart resource use that can aid the flow of information for management support, community information, participation, build diversity and economic resilience of coastal water assets. The Center will also focus on research innovations in aquaculture and the control of invasive species and harmful and pathogenic marine species.

This Center is envisioned as a project of compelling and national significance, where a repurposed port facility and its participating local partners (government, K to 20 education, research, military, and private sector investments) can serve as an example for how an ocean community can collaborate and marshal resources to better understand and respond to a rapidly-changing ocean climate and species shifts in the region, while creating educational opportunities from high school through graduate programs, high paying research and development jobs, spin off technologies, corporate creation and diversifying a waterfront tourist community.

Initial job creation of 25 high wage jobs through the Center will focus on research, education and technology with salaries ranging from \$60,000 to \$150,000. It is anticipated that this initial investment will have a multiplier effect on direct and indirect future job growth. Initial educational opportunities include high school career academies focused on marine technology, aerospace engineering, computer programming, advanced manufacturing, and will lead to internships, state college apprenticeship, certificate programs, and traditional university undergraduate and graduate degree production. In addition to world class R&D, an essential component of the Center will be talent development. UWF, PSC and IHMC impact thousands of students with STEM outreach from 3rd grade through post-doctoral internships. Through established programs of Science Saturday, Kids College, Robotics Camps, Tech Connect, Career Academy ACE, Skills USA, internships and participation in collegiate capstone projects, a workforce development ladder has helped hundreds of young people increase their STEM skills and progress to a higher employable skill level. The long-term Center objective is to create a local ladder for careers and job placement in ocean technology, including ocean engineering, programming, advanced manufacturing, undersea robotics, autonomous water vehicles, sensors, aquaculture, and marine biology. As the Center progresses and intellectual property is created, patented and commercialized, the Center will also generate local job opportunities in commercial business, supply chain logistics and sales and marketing to aid in the diversification of regional employment opportunities.

IHMC and UWF regularly secure large federal research grants to sustain their research operations and both have a history of partnering with the private sector to license and commercialize technology. IHMC to date has secured funding of over \$20 million per year from various federal research agencies based on competitively issued awards and partnerships. The UWF Center for Environmental Diagnostics and Bioremediation is actively engaged in ocean research and has received major federal and state awards. The Center will be continued after the initial 2 years of funding with research grants and collaborations from agencies including NOAA, EPA, ONR, NSF, DARPA, NIST, AFRL, ARL, NASA, NAMRU and MCWL. IHMC will provide accounting, audit, reporting, and project management support for the Center.

Other significant partners are the Pensacola and Perdido Bays Estuary Program (PPBEP), Escambia County Department of Natural Resources and Marine Resources Division. They will co-locate personnel and/or operations providing support and independent research for real time data collection and analysis. The PPBEP has recently received \$2 million in funding from the US Environmental Protection Agency (EPA) for a new Estuary Program that will be supported by IHMC, UWF and partners. The ability of the UWF, FWC, IHMC and Escambia County to collaborate on marine research and early restoration of natural resources in a saltwater environment is unprecedented.

Of added benefit is the addition of the two passenger ferries being funded by over \$5 million in monies from the Federal Lands Transportation Project and the National Park Service. These ferries will dock adjacent to Warehouse 4 in downtown Pensacola and provide for tourist traffic to a Visit Pensacola display area in the Center, showcasing Pensacola and NW Florida for its vision in developing a marine technology incubator in the wake of a series of natural and manmade disasters. The Center further leverages more than \$10 million in committed federal ferry monies and paves the way for Northwest Florida to become a leader and innovator in marine research and ocean related technologies.

The Escambia County Board of County Commissioners approved the Port of Pensacola Center for Dynamic Ocean Technologies as one of five priority projects for Triumph first round submittal.

(v) Summary timeline for the proposed project or program:

Anticipated Commencement December 2017. This project will be located at the existing, repurposed Warehouse 4 at the Port of Pensacola. The City of Pensacola has committed to removing Warehouse 4 from the secured area of the Port making the building accessible to workers, student interns and the general public without the necessity of a security clearance. The Warehouse is immediately available for the abatement and upgrades estimated at \$7.5 million. The City has already commenced with an environmental assessment and developed a solicitation for abatement services. Permits, anticipated at 3 days, will be received once the abatement contract is let. The boat dock facility had previously received an Environmental Resource Permit. That permit expired when the facility was not constructed and will be reapplied. The upland portion of the project will proceed independently of the boat dock facility.

An innovative interior design concept is also currently underway using a combination of colorful shipping containers and the DIRTT Environmental Solutions Interior to transform the 43,000 square foot port warehouse into a research and educational economic game changer. This proprietary wall system integrates every phase from design through installation with pricing integral to the process, environmentally friendly high quality materials and ultimately fabrication all in the same computer program to avoid cost overruns and time delays associated with labor, contingencies and conditions. The distribution of electricity, technology and fiber is designed into the modular walls and factory installed in controlled conditions assuring the highest quality, all tested prior to arrival on site. The Design incorporates an open concept utilizing the volume and spaciousness of the warehouse interior with the repurposed shipping containers modified with glass walls to bring in light and connecting containers both horizontally and vertically for large open collaborative spaces for research, advanced manufacturing, classrooms, offices and tourist observation areas.

The result in six months from project start will be the home of a collaborative center for dynamic ocean technologies at the Port of Pensacola bringing together academia, industry, military, and commercial investors to foster innovation and entrepreneurship around the coastal environment. The Center, utilizing the remaining \$7.5 million matched with \$7.5 million of local investment will provide a transformative hub that enables new connections of people, organizations and assets in a uniquely relevant industry cluster. It provides expanded research opportunities in ocean technologies and closer collaboration with existing k-12 educational programs, while fostering a tighter connection to regional military partners along the Northwest Florida coast. Finally, the project will enhance the diversification of the region with the creation and growth of unique businesses arising from spin off technologies developed at the Center and leveraged with private and local investment.

5

BOCC

ESCAMBIA

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

The ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS approved the Escambia County School Board Workforce Development Program as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: The School Board of Escambia County (SBEC)

Brief Description of Background of Individual/Entity/Organization: The SBEC enrolls approximately 19,154 elementary, 8,177 middle, and 10,718 high school students in addition to 500 postsecondary students at George Stone Technical Center. Committed to preparing students for college and careers, SBEC seeks to expand computer science at the elementary levels and transform existing career academies in regionally-target sectors to premiere high school training academies that lead into postsecondary training or directly into careers.

Contact Information:

Primary Contact Information: Dr. Michelle L. Taylor
Title: Workforce Education Director
Mailing Address: 30 E. Texar Drive, Pensacola, FL 32503
Telephone Number: 850-469-5304
Email Address: mtaylor4@escambia.k12.fl.us
Website: http://ecsd-fl.schoolloop.com/career

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Business Advisory Council members for aviation maintenance include representatives from Pensacola Airport, VT MAE, Airbus Military, Aero-Mark, Segers Aero Corp; for advanced manufacturing members include Eastman Chemical, Custom Control Solutions, Ascend Performance Materials, ExxonMobil, General Electric, Armstrong World Industries, Southern Company; for cybersecurity, AppRiver, Global Business Solutions, Gulf Power Company, Navy Federal, and TECHSOFT. Education partners include Pensacola State College and the University of West Florida. CareerSource Escarosa and Florida West Economic Development Alliance are collaborative partners as well.

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

EXECUTIVE SUMMARY: Diversifying the Economy via Sector Workforce Development

The ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS approved the Escambia County School Board Workforce Development Program as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

Developing talent is a priority in economic development, and it starts in elementary school by exposing students to and developing their love for Science, Technology, Engineering and Mathematics (STEM). That interest is encouraged in middle school and through explicit, targeted recruitment, high school career academies begin the formal job preparation pipeline that leads students to further postsecondary education and/or a job immediately following high school graduation.

In Escambia County, our public school system has moved fast and hard to respond to the skills needed by current and prospective employers. With 48 high school career academies and the George Stone Technical Center, educators work with business partners to prepare students for the workforce in high-skill, high-wage, high demand fields.

This proposal represents a Workforce Development initiative that aligns with the “Northwest Florida Forward: A regional strategy for economic transformation” plan taking into consideration the region’s economic development challenges and opportunities and identifying guiding principles that lead to economic vitality.

Amount of Funds Being Sought and Other Sources

Description	Triumph Amount Requested	Other Sources Committed
K-5 STEM Initiative	\$350,000	\$350,000 In-kind, District
Second Cybersecurity Academy	\$235,000	\$100,000 In-kind District
Northview High School and Pensacola High School “Advanced Manufacturing” Academies’ transformation	\$641,700	\$68,000 In-kind, District
Booker T. Washington High School Aviation Maintenance Academy transformation	\$250,000	\$68,000 In-kind, District
GSTC Aviation Maintenance hangar, equipment, and fund student A & P Mechanic certification vouchers for George Stone Technical Center’s Airframe and Powerplant Mechanic Programs	\$300,000	\$250,000 In-kindn District
TOTAL	\$1,776,700	\$836,000 In-kind, District

Locations of the Project

Project	Location
K-5 STEM Initiative	Elementary schools aligning as feeders with project’s targeted high schools; eventually all elementary schools
Cybersecurity Academy	Possibly Escambia High School or Pensacola High School
Advanced Manufacturing Academies	Pensacola High School & Northview High School
Aviation Maintenance Academy	BT Washington High School
Aviation Maintenance Hangar	George Stone Technical Center

Summary Description of Proposed Project

This proposal aligns with the Northwest Florida Forward Strategic plan to create “a diverse and vibrant regional economy where Northwest Florida residents and businesses have a wealth of opportunities” by transforming elementary STEM programs, targeted-sector high school career academies, and George Stone Technical Center’s Aviation Maintenance Programs (Airframe and Powerplant Mechanics).

Escambia County School District’s K-5 STEM initiative is being established in response to the Northwest Florida Forward; A Regional Strategy for Economic Transformation has identified that STEM programs in the K-5 classroom will help in building long-term talent supply in our region. According to the President’s Council of Advisors on Science and Technology, “economic projections indicate a need for approximately 1 million more STEM professionals than the U.S. will produce at the current rate over the next decade if the country is to retain its historical preeminence in science and technology.” The school district serves students from a wide variety of socio-economic backgrounds with the goal being to promote economic growth for all Escambia County elementary students regardless of their socio-economic background. To support Kindergarten-5th grade students, as they begin their journey into STEM, the following opportunities will be given to teachers and students to create sustainable change:

- 1) Participation in the FIRST LEGO League Jr. curriculum that encompasses robotics and coding to solve real world tasks that develop critical and computational skills.
- 2) Teacher professional development on the integration of STEM and literacy within standard-based instruction to create STEM-based lessons.
- 3) District-wide participation in the Escambia County School District’s Elementary Science Olympiad that includes STEM activities such as barge building, robotics courses, etc., and allow state level participation for the Elementary Science Olympiad district winners.
- 5) Teacher computer science professional development focusing on coding and computational thinking activities that embed the recently adopted Florida Computer science standards and curriculum standards in Math and Science.
- 6) Implement comprehensive Lego Mindstorm and other robots that students will learn to build and code.
- 7) Field trips to local businesses that utilize robotics, manufacturing, and STEM. This initiative will increase students’ interest in and passion for STEM subjects including Cybersecurity, Advanced Manufacturing, and Aviation Maintenance.

It is predicted that by 2022, there will be a shortage of almost 2 million cybersecurity professionals to fill workplace positions. Northwest Florida Economic Development Alliance’s “Live Coastal. Work Cyber.” Cybersecurity Strategic Plan Report identifies “Build a thriving cybersecurity workforce” as it’s #1 goal. To assist with increasing a cyber-skilled workforce, Escambia County School District established a Cybersecurity Career Academy at Pine Forest High School in school year 2014-15. Students in this academy are learning vital skills needed to be prepared and ready for employment in the cyber jobs. The district has invested heavily in equipment, environment, and teacher training. Enrollment is strong. Adding an additional Cybersecurity Academy at another Escambia County School District high school will provide the opportunity to prepare additional students to articulate to the multiple postsecondary training opportunities at George Stone Technical Center, Pensacola State College, and the University of West Florida.

Escambia County School District's two Advanced Manufacturing Academies, located at Pensacola High School and Northview High School, were established in response to the Northwest Florida Manufacturing Council's identified demand for workers within the regional, targeted industry cluster of advanced manufacturing. Our barrier to success is that advanced manufacturing is not currently a desirable academy (as manifested by very low enrollment, especially at Pensacola High) to parents and students because of cultural connotations related to "factory" labor. We seek to change that culture by increasing hands-on training equipment and activities, more directly involving business and industry, and making the A & P Academies exciting, engaging programs that lead to college and/or high skill/high wage careers. Equipment trainers have been identified by ECSD and NWFL Manufacturers' Council as necessary to strengthen Escambia County's workforce education and training programs. Pensacola High School's Advanced Manufacturing Academy serves students in high-poverty neighborhoods, and Northview High School's Advanced Manufacturing Academy serves students in the rural part of the Escambia County. In addition to addressing the underserved populations with respect to income and location, the female gender also is underrepresented in the advanced manufacturing academies.

Escambia County School District's Aviation Maintenance Academy, located at Booker T. Washington High School (BTWHS), was established in response to the increasing demand for workers within the regional, targeted industry cluster of aviation maintenance. The aviation maintenance industry is expanding along the Gulf Coast with new additions like Airbus in Mobile, AL and VT Mobile Aerospace's expansion (VTMAE) to a new facility at Pensacola International Airport. The goal of the Aviation Maintenance Academy is to train students in order to develop a long-term talent supply for Escambia County businesses--current and prospective. As with advanced manufacturing, aviation maintenance, has proven to be a low-interest academy (as indicated by low enrollment) to parents and students because of cultural connotations related to "maintenance" labor. Current academy enrollment must increase. We seek to change that culture by increasing hands-on training equipment and activities, more directly involving business and industry, and making the Aviation Maintenance Academy an exciting, engaging program that lead to college and/or high skill/high wage careers. BTWHS Aviation Maintenance Academy serves students in high-poverty neighborhoods. In addition to addressing the underserved populations with respect to income and location, the female gender also is underrepresented in the aviation maintenance academy.

As a factor in attracting the VTMAE aviation maintenance facility to the Pensacola Airport, GSTC began an Aviation Maintenance training program in 2015, investing nearly \$1 million in facility renovations, equipment acquisitions, etc. The Airframe Mechanics and Power Plant Mechanics Programs are housed in three classrooms and two shop facilities for the three components of the program (General, Airframe, and Power Plant). The program has the potential of enrolling 75 students annually in the two-year program that culminates in an "A & P" Certification. Adding a hangar would provide students with the ability to perform complete airplane maintenance training projects, "nose to tail." In addition, current costs for obtaining FAA Airframe & Powerplant vouchers total nearly \$1,000 per student and the cost is a barrier to students being able to obtain these credentials. This proposal represents a request for funding to assist in constructing a hangar and subsidizing the A & P testing vouchers.

Summary Timeline

Component	Year 1	Year 2	Year 3
K-5 STEM	Jr. Lego League Science Olympiad Teacher Training	Jr. Lego League Science Olympiad Teacher Training	Jr. Lego League Science Olympiad Teacher Training
New High School Cybersecurity Academy	Purchase equipment/curriculum Students achieve industry certifications Develop student internships	Install and implement ACCELETRAIN Students achieve industry certifications Develop student internships	Utilize ACCELETRAIN Students achieve industry certifications Develop student internships
High School Advanced Manufacturing Career Academies' Transformation	Purchase equipment/curriculum Students achieve industry certifications Develop student internships	Students achieve industry certifications Develop student internships	Students achieve industry certifications Develop student internships
High School Aviation Maintenance Career Academy Transformation	Purchase equipment/curriculum Students achieve industry certifications Develop student internships	Students achieve industry certifications Develop student internships	Students achieve industry certifications Develop student internships
GSTC Aviation Maintenance	Construct Hangar Purchase equipment Purchase industry certification vouchers Students achieve industry certifications	Purchase industry certification vouchers Students achieve industry certifications	Purchase industry certification vouchers Students achieve industry certifications

TRIUMPH GULF COAST INC. PRE-APPLICATION FORM

Name of Individual: Robert Condon

Brief Description of Background of Individual:

A native of Pensacola, Escambia County currently working in-house as Senior Legal Counsel in the oil & gas and petrochemicals sector. Bobby has led a small after-hours team with high technology knowhow in applying oil & gas and petrochemical clean-up technologies to the petrochemical contamination of the seven Superfund Sites within Escambia County.

Contact Information:

Primary Contact Information:

Title: Project Coordinator

Mailing Address: Post Office Box 429, Pensacola, Florida 32591

Telephone Number: (612) 999-8808

Email Address: condonrp@gmail.com

Website: none

Name of co-applicants:

▪ **Donald Bachand**

General Manager and Project Director, with over 30 years' experience as a senior engineer in the development and construction of world scale petrochemical and oil & gas facilities. Don has an engineering project management background.

▪ **Arve Moen**

Senior Legal Counsel, in-depth legal experience having worked as an in-house senior legal counsel and legal advisor to global energy corporations for more than 30 years. Special legal advisor on environmental matters.

EXECUTIVE SUMMARY

(i) Funding being sought from Triumph Gulf Coast

Found sought from Triumph Gulf Coast is: \$ 2.1m, - which is 60% of total fund of \$3.5m.

(ii) Other funding Escambia County

Expected Fund from Escambia County is: \$1.4m, which is 40% of total fund of \$3.5m. Robert Condon and Team have presented a request for funding to the Escambia County Board of Commissioners three (3) times and indeed this proposal is comprised of the collective feedback received from each member of the Board. It is known that this proposal is submitted apart from varying funding proposals Escambia County alone is submitting. Funding from Escambia County will be sought subject to \$ 2.1m fund from Triumph Gulf Coast, Inc.

(iii) Location of Project

Escambia County is one of the disproportionately affected counties in Florida. It has seven (7) Superfund Sites listed on the United States Environmental Protection Agency's National Priorities List. None of the 7 Superfund Sites has been decontaminated. Risk of hazardous chemical contact with soil and water system is ever present and in many cases, migrating or leaching beyond the original designated Site(s). One of these Sites is the 100 acres Escambia Wood Site, which has a large volume of contaminants concentrated in a 20-acre area. This highly contaminated Site is ideal for performance testing of different technologies as standalone solutions or in combination with other technologies.

Control of the Escambia Wood Site is being consolidated under Escambia County and as such the County will be the single point of contact. As is the case with nearly all seven Superfund Sites, the Escambia Wood site is located in a light industrial and minority-populated sector of the County.

(iv) Summary of proposed program

Robert Condon is a native of Escambia County and currently Senior Counsel in the oil & gas and petrochemical industry. During the last twenty-four (24) months, he has lead a small after-hours team with extensive legal, commercial and high technology knowhow in applying oil & gas and petrochemical clean-up technologies to the petrochemical contamination of the Superfund Sites within Escambia County. The main goal of this program will be to assist the County in its task to recover and transform non-productive polluted land to environmentally friendly areas for the purpose of enhancing economic and social opportunities for the local population while training the local work force in these technologies for profitable application throughout the state of Florida.

This program will allow Escambia County to develop local expertise trained to handle state of the art technologies that will be utilized to decontaminate Superfund Sites, and prevent migration of hazardous contaminants to adjacent properties and waterways.

A Florida high tech environmental company ("Company"), will be incorporated to form part of a county task force working with Escambia County (and eventually any and all of Florida's 67 counties) to remedy environmental harmful land and

water. The Company will utilize and teach new clean-up technologies. Such technologies will be used for decontamination of hazardous components in soil, sludge and water.

Proficiency, practical knowledge and advanced technological knowhow will be vested in Company. The Company will build an industrial scale-processing unit. This unit will be used for the purpose of local personnel training and to optimize a package of bespoke technologies to be used in decontaminated areas of any selected Superfund Site.

The Company will develop a technical unit at the Site, which will also be used as a testing ground for research for teaching the local workforce and further development of technologies for the purpose of supplying the Company with certifiable solutions.

The Company core team personnel will be 17 during the first 24 months and as contracts are awarded a workforce of 65 to 100 personnel will be required.

A manufacturing shop will be selected by the Company to produce the high-tech specialty reactors and associated equipment to meet the demand of Company.

The Company will recruit local personnel. This will include among others, new graduates, seasoned engineers and operator technicians. The personnel will receive on-going technical, health, safety, management and business development training. The core team has world scale project experience and will be able to expand its capability to manage a much larger work force as additional contracts are secured. The Company with its high skilled personnel will become an expert in the evaluation and conduct of projects utilizing hazardous compound destruction technologies. This is Chemistry-based expertise which is currently lacking in the region's Engineering Procurement Construction sector.

The supply of equipment will be provided by existing local companies, which could also result in new job opportunities. The Company will diversify and expand its customer base for self-sufficiency by using its technologies to include:

- Removal of harmful contaminants in water and soil post tropical storms and hurricanes.
- Clean-up off fuel storage tank leakage contamination.
- Decontamination of sludge or dredged hazardous compounds.

There are no known Engineering, Procurement and Construction ("EPC") contractors engaged in the development or deployment of the technologies that form the basis of this proposal. With a proven track record in the oil & gas and petrochemical industries, Company will leverage its know how to other clean-up efforts in Escambia County, the other disproportionately affected counties and throughout Florida.

(v) Timeline

The Company will require a 24-months Fostering Phase. After this initial phase, the Company will be self-sufficient. It is expected that Company will become a technology center of expertise in cost effective high-tech decontamination and containment solutions. With the amount of contamination inherited in Escambia County alone and adjacent communities, the Company has an optimistic future.

The timeline for the scope of work to be performed under a 24 months Fostering Phase is as follows:

- Month 1:** 15% \$525K - Contract awarded and team alignment meeting conducted with county environmental team.

- Month 3:** 10% 350K - Selected site desk top study completed. Site survey completed and well locations determined. Core sampling underway.

- Month 6:** 10% 350K - Third-party Lab Contract executed. Samples delivered for analysis. First sample test results received.

- Month 9:** 15% \$525K - Analytical core samples completed and technology package selected based on compound types and concentrations.

- Month 12:** 15% \$525K - License agreements in place for cleaning Hazardous soil and waste water. Stabilization Technology Contracts in place. Start construction of manufacturing facility.

- Month 15:** 10% 350K - Contracts executed for supply of equipment to treatment of Legionnaire bacteria marketing team mobilized for the promotion of Legionnaire bacteria elimination.

- Month 18:** 15% \$525K - Receive first reactors for waste water technology and Hazardous Destruction technology. Site facility has been established for the run of soil and water through new processing units.

- Month 21:** 5% \$175K - Marketing team for waste water and desalination facilities established and producing.

- Month 24:** 5% \$175K - Soil stabilization wells have been drilled. Remediation Plan issued and clean-up commences.

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: DR. PHILIP BENEFROE / SOUTHEAST ASSOC OF HEALTHCARE PROVIDERS INC.

Brief Description of Background of Individual/Entity/Organization: MULTISPECIALTY MEDICAL CLINIC IN PENSACOLA. BENEFROE FAMILY PROVIDING HEALTHCARE SERVICES IN PENSACOLA SINCE 1958

Contact Information:

Primary Contact Information: DR. PHILIP E. BENEFROE
Title: PRES. SAHP INC.
Mailing Address: 5330 N. DALES HWY PENSACOLA, FL 32503
Telephone Number: (850) 291-2943
Email Address: INTEGRATEMEDICAL@AOL.COM
Website: _____

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: DR. RUBEN B. TIMMONS, COL. BATAN DUATHA (RET.)
KAREN S. MILATHA

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Airport Medical Center

For many years I have had the dream of offering a new paradigm of healthcare delivery for the Pensacola community. I feel that medicine should be provided with a Disney level of quality and positive experience for patients. We currently have been working to establish this type of clinic. As recent as earlier this year we presented our plan to Sacred Heart with the intent of securing a commitment from them to provide immediate/primary care for us. I have included our marketing piece in this packet. Unfortunately, they did not follow through with the non-binding letter of intent they provided; desiring to put their focus elsewhere. This may have been a blessing in disguise. The opportunity to secure funding from Triumph will allow us to establish the clinic and retain the potential capital generated within the local community as opposed to being taken out of the community by national corporations.

Our vision is twofold:

The clinic will be a multispecialty clinic able to provide nearly all needed healthcare services in one location, under one chart, and provided at the level of a medical home where no medical service needed fails to be followed up. I feel the patient should be afforded a healthcare-advocate, so they have a third party with which to discuss their needs. The advocates duty shall include assuring that the patient is provided everything they need at the highest level of quality and satisfaction. The clinic itself should be a Disney type experience. To that end we will construct the interior as an Italian Streetscape adding to the patients' positive experience. The planned services shall include immediate/primary care, urgent care, orthopedics, pain management, neurosurgery/neurology, physical medicine/rehab., chiropractic, nutritional counseling, physiatry, podiatry, and a med-spa providing longevity medicine.

We have also worked on a program in the past to assist our local Veteran population. We had the opportunity to present to Congressional members and VA our ideas of assisting in bringing the healthcare provided to complex wounded veterans to the highest level. By linking private sector technologies to the healthcare services they need, we would be able to have the highest success in re-integrating the injured veteran back into society, with less dependence on the Government, and a higher quality of life. We traveled to Washington and presented our ideas, gaining acceptance and support both from VA and Congressional members. At that point in time we were told that once identified as a pilot for VA we would be looking at appropriation funding in approximately 4 years. We felt that was too long given the number of injured veterans coming back from conflicts. We then sought private sector funding, had the commitment for funds from a group, but unfortunately after returning to Congress and notifying them we had private sector funding; the group had to withdraw their commitment. Unfortunately, once you let congressional members know you may have private sector funding; it is impossible to restart the process of securing appropriation funding. To start our veteran program; we would also like to acquire adjacent property on Airport Blvd. to construct an independent living facility. We would utilize the Blake next door for assisted living services further enhancing their business production. This would allow us to establish proof-of-product, so we then may return to Washington and open the doors to federal funds for Pensacola to assist our veterans. We do have the contacts to accomplish that task. Our programs then would house injured veterans and DoD servicemembers, provide top level healthcare as stated, graduate them to independent living and ultimately back to society with a higher level of self-sufficiency. Our plan includes incorporating a program to take the homeless veterans in our community, which number in the hundreds, off the streets and assist in getting them re-established in society. This component will reduce the homeless

population on the streets improving esthetics of the Pensacola community to assist in drawing more new business to the area.

Economic Impact:

Our development will positively impact Pensacola in numerous ways. The clinic and independent living will offer approximately 75 new high-level jobs to the economy. Being that several jobs will be new physicians recruited for the area with high incomes; the salary impact will be approximately \$5.5 million. If we look at income equivalent jobs at \$50k/year; we would be providing the equivalent of 110+ new jobs.

By providing a non-hospital owned Urgent Care facility we will reduce healthcare costs for the local community. Hospital-owned facilities have the right to collect an approximately 32% higher amount for services. Hospital facilities have the right to legally charge a facility fee in addition to professional fees for physician services. The reduction in costs to the community would be roughly \$1.1 Million which would cycle back into the local economy.

With these facilities being owned by local businessmen and businesswomen as opposed to national corporate hospital groups; we would be keeping corporate profits in the local economy as well. We have calculated those profits conservatively to be around \$4.3 Million.


When we develop the services needed for our local veteran population we would be able to return to Washington and procure federal funds into the local economy to continue to develop what our veterans need and deserve!

Funding request:

Collectively we have \$500k committed among participants to start development. We have multiple existing medical practices that will be committed to assure sustainability. With the contribution of \$3.5 Million from Triumph we would be able to reach all discussed goals. These funds will be used for capital contribution to secure bank financing as well as necessary FF&E. We have calculated a conservative estimated ROI for the local economy of \$10 million + per annum. We would change the paradigm of medicine for the Pensacola community. We would change the lives of our local veteran community. We would improve the esthetics of the Pensacola community by reducing the homeless population currently panhandling, further enhancing the ability of our local government to attract other new business to the county. We would resume our efforts of procuring federal dollars to the area for continuation of our Veteran programs.

Construction Timeline: We are shovel ready and should be complete within 12-15 months.

Respectfully submitted,

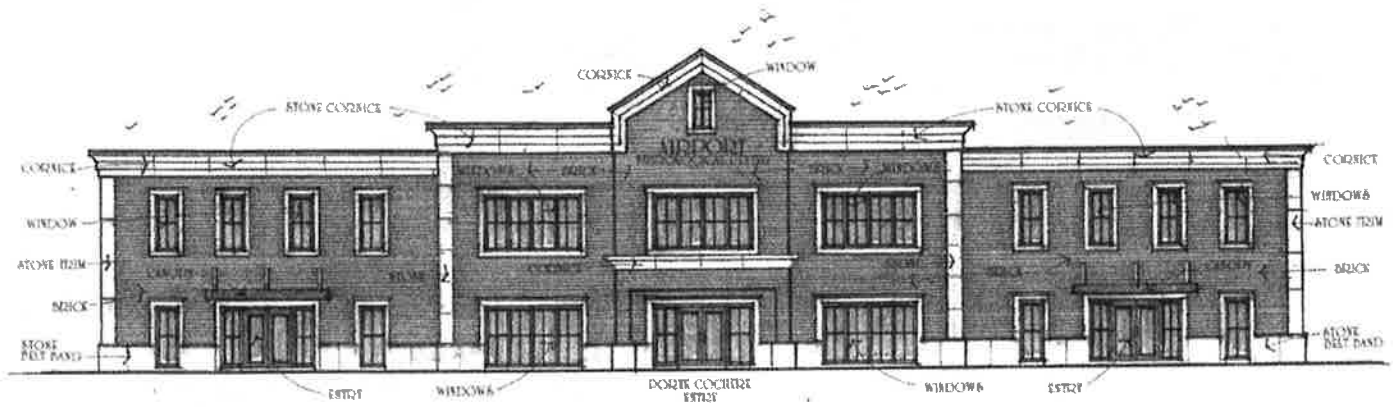


Dr. Philip E. Renfro

President

Southeast Association of Healthcare Providers Inc.

Airport Medical Center



AIRPORT NEUROLOGICAL CENTER
 GEORGEY & BILLYEVANS ARCHITECTS P.A.

Medical Office Space

418 Airport Boulevard, Pensacola, Florida

Pre-Development Leasing
For SHHS/Ascension



OPPORTUNITY

- Within five minutes of main SHH campus
- High-traffic, high-visibility MOB site next to new ALF
- Untapped corridor with exclusive presence
- Primary & Physical Medicine Care Center Concept

PROPERTY SUMMARY

- AVAILABLE SF: 35,000 SF comprising two floors @ ~17,500 SF
- LEASE RATE: \$25 PSF NNN, subject to specifications (see Page 5) or a higher design option for \$28-\$30 PSF NNN (Page 6)
- LOT SIZE: 2.99 Acres; 220 Ft frontage x 592.5 Ft depth on level lot
- PARKING: Planned for County-approved 166 spaces, incl. 8 HCP (see Plan)
- AVAILABLE: ~14 months from 85% Lease-Up commitment date



Medical Office Space

418 Airport Boulevard, Pensacola, Florida

Pre-Development Leasing
For SHHS/Ascension

DEVELOPER INTRODUCTION

Cumberland Trading Co. is a venture entity operating under the direction of long-time Pensacola real estate developer, operator and broker Joe Endry, seen at right.



Many of the Endry buildings are well-known commercial properties situated in Pensacola's most desirable locations. They are fine facilities for growing companies. Appealing exteriors, high-end interior finishes and generous parking help make these premier office spaces ideal for real estate brokerage, professional services and medical or dental practices.

These buildings have been designed both speculatively for a growing market or on a build-to-suit basis with customized specifications for expansions and relocations of business and professional firms.

The Endry companies stand ready to develop and complete a professional, competitive project that your providers will be proud to occupy and your patients will enjoy. Once the design requirement is agreed, the price and time to complete will be competitive and attractive.

Below, are several leased Endry properties.



(4595 Spanish Trail)



(435 Airport)

STRATEGIC NARRATIVE

Dr.s Philip Renfro and Ruben Timmons have provided the vision for this project: to establish a multi-disciplinary center where providers can coordinate care to minimize gaps in the care system. The specific focus for this MOB is for Primary and Immediate Care with extensions into Orthopedics, Neurology, Pain Management and Chiropractic. Further coordination for Imaging, Laboratory, Surgery and the many other services can improve patient retention within the Sacred Heart Health System.



(Dr. Renfro)

This offering is, first, to the Immediate/Primary care space needs of SHHS and Ascension-related practitioners. Given the capacity of the building design, space is available for practices in Orthopedics, Neurology and other Ascension-managed services that can round out a Comprehensive point of entry and care as part of the Ascension/Sacred Heart Health System network.



(Dr. Timmons)

Prior to this offering, discussions and presentations have taken place with Mr. Poitras and Mr. Labrato about SHHS space needs in the structure. Dr. Renfro's most recent understanding is that Mr. Murphy has been briefed as well after assuming Mr. Poitras' position. A version of the typical lease was provided Mr. Fischer for review and conceptual approval.

BROKERAGE COORDINATION

Support for the information needs of Newmark for Ascension review will be provided by the Pensacola office of SVN SouthLand Commercial Real Estate.

Medical Office Space

418 Airport Boulevard, Pensacola, Florida

Pre-Development Leasing
For SHHS/Ascension

A DOMINANT LOCATION

This is a superior location for both primary/immediate care and for specialty care providers with convenient access and close proximity to the main SHHS campus.

The site is fronted by a four-lane facility and fifth turning lane, with good distance from either of the two nearest traffic lights.

This Drive-Time map depicts the geographic area accessible within 5-, 10-, or 15-minute's drive from the site at posted speeds.

DEMOGRAPHICS

2016 Population:

5-Minutes	14,940
10-Minutes	99,104
15-Minutes	196,357

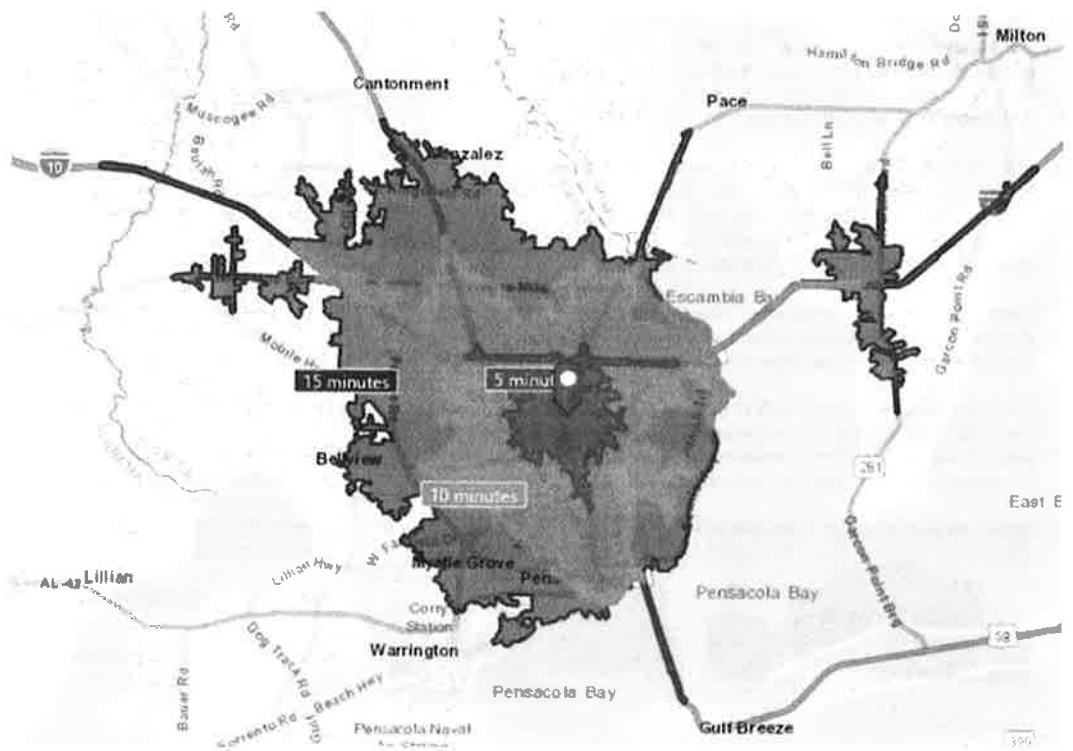
2021 Population:

5-Minutes	15,457
10-Minutes	103,553
15-Minutes	205,688

2015 Traffic:

At I-110 Exit	22,500
At Davis Int.	34,000
This Site AADT	31,500 (FDOT, 2015)

Source: esri report, attached
See other Demographics, also attached

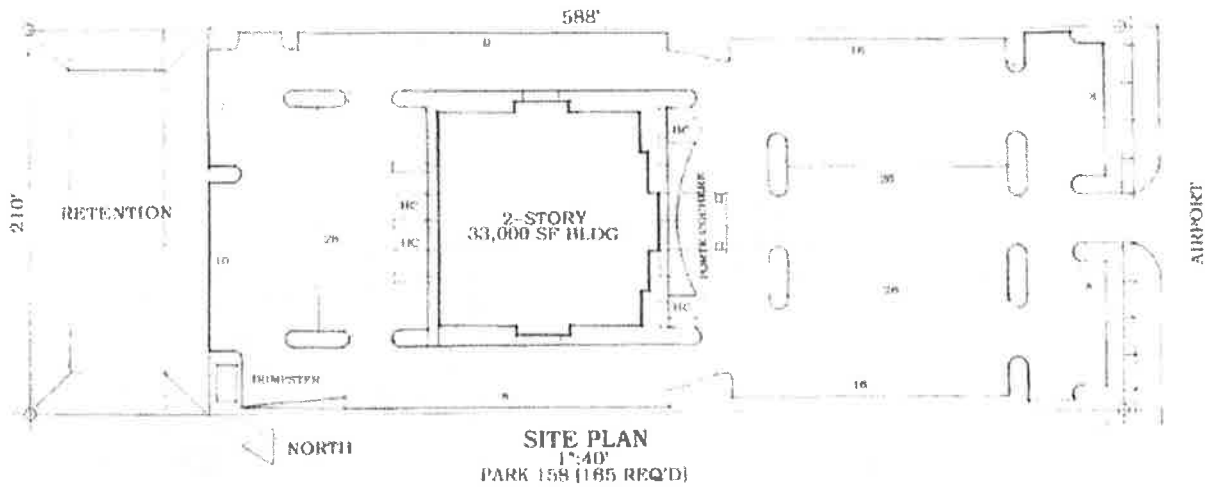


Medical Office Space

418 Airport Boulevard, Pensacola, Florida

Pre-Development Leasing
For SHHS/Ascension

PROPOSED SITE PLAN (recent variation, subject to code and updates)



This design can be adjusted based on client design requirements

Medical Office Space

418 Airport Boulevard, Pensacola, Florida

Pre-Development Leasing
For SHHS/Ascension

CONFORMANCE TO SPECIFICATIONS – SATISFYING RESULTS

Endry tenants/clients experience a high degree of satisfaction with our standard specifications in a typical building we provide for their use.

This 2012 project at 435 Airport was built from standard specifications with modifications for this Pulmonology group practice. Tile floors, custom cabinetry, low-maintenance brick exterior with stucco corner trim and covered entrance all combine for an updated, professional and welcoming appearance.

A review Ascension's provided specifications revealed a high degree of compatibility with the typical Endry building. Working closely with the local Ascension facility professionals, we anticipate similar, excellent results.

This project look-and-feel can be reproduced today for a lease rate of \$25 psf per year, plus CAM, depending on client requirements.

435 Airport Boulevard



Medical Office Space

418 Airport Boulevard, Pensacola, Florida

Pre-Development Leasing
For SHHS/Ascension

CONFORMANCE TO SPECIFICATIONS – EXPANDING POSSIBILITIES



During initial development discussions, a goal of attracting optimum patient attention and retention became a driving force. Out of that process, the concept of a "Disney-like" experience for patients gradually took shape. Various exterior and interior "streetscapes" evolved. Mr. Poitras commented favorably on the idea's potential.

If the key participants/occupants of this care center want such an attraction, it can be accomplished. Any number of exterior treatments and produce a building with distinctive character, going above and beyond the solid professional style of the previous page to a memorable façade that establishes and maintains top-of-mind awareness in its service area.

The signal differences in this variation compared to the previous page is the extra detailing inside, use of stone and/or stucco exterior, and the possibility that each suite could be two-story with its own elevator(s) – again, only if desired. Typical, high-quality specifications would be the standard.

This project example can be developed within the next 18 months for a lease rate of \$28 - \$30 psf per year, plus CAM, which will be slightly higher where higher maintenance finishes are used.



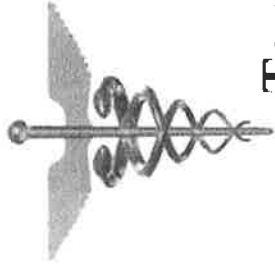
VA Age Appropriate Nursing Facility with integrated healthcare services

Col. Brian C. Murtha ret.,

Philip Renfroe D.C., Karen Murtha

A proposed funded pilot program

Return to Health
Medical Home and Wellness Center



Mission Statement

To provide the military veteran integrated, world-class care in a medical home environment, while focusing on the care of the whole person: physically, mentally and socially. Incorporating the family to facilitate the patient's recovery and sustainment, ultimately transitioning the patient back to self sufficiency and self reliance.

Overview

Military Veteran Integrated World Class Health Care

Providing the military veteran a systems engineering approach to wellness

A family oriented wellness plan

Medical home environment

Centrally located medical facility with multi-specialty physicians and staff.

Secure environment

Housing

Transportation

School

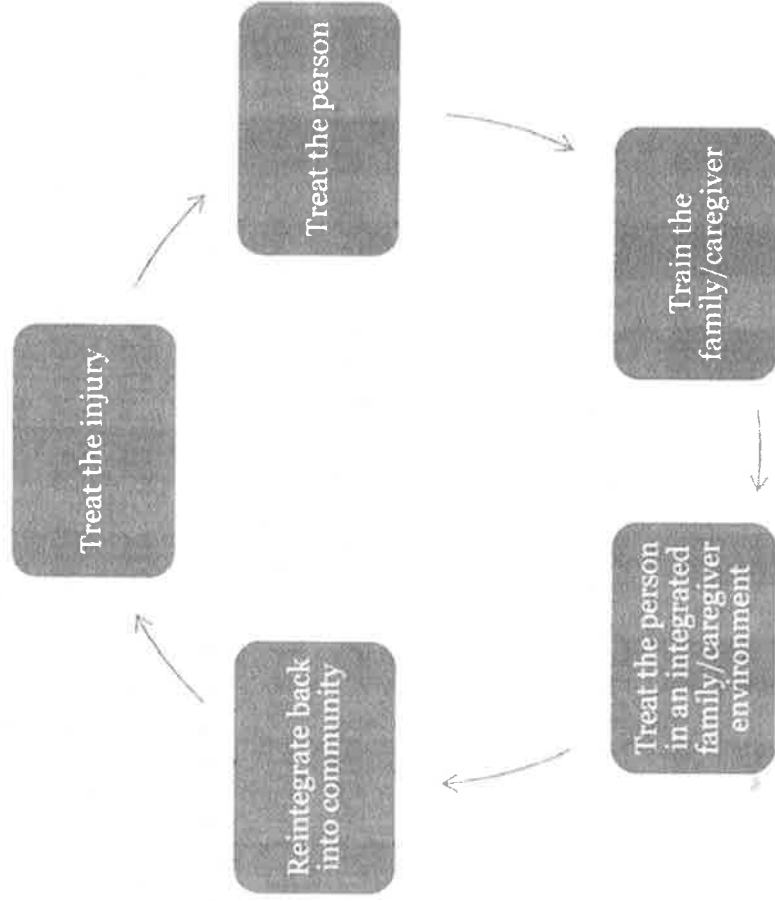
Training

Rehabilitation

LINCOLN'S SECOND ANNUAL ADDRESS TO CONGRESS

“ With malice toward none, with charity for all, with firmness in the right as God gives us to see the right, let us strive on to finish the work we are in, to bind up the nations wounds, to care for him who shall have borne the battle and for his widow and his orphan, to do all which may achieve and cherish a just and lasting peace among ourselves and with all nations.”

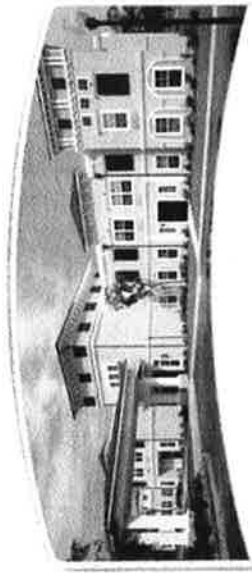
Path to recovery



Age Appropriate Nursing Facility

- All Veterans served from recent and past conflicts
- Located midtown in Pensacola Florida
- Age Appropriate Healthcare for those not able to enter independent living area
- Extended care through skilled nursing area
- Initial build to Occupancy of 110 Veterans
- Connected directly to medical services facility so healthcare providers have direct access to residents in their rooms and residents are able to be transported to clinic area for care

Proven private facilities: In Gulf Breeze Florida



Integrated Medical Services Clinic

- Estimated size (100,000 square feet)
- Leverage local community physicians and specialists to assist Pensacola VA Ambulatory Clinic with augmented services including: Primary Care, PTSD, TBI/spinal cord injury, Wound/Burn with hyperbaric, Pain Management, Addiction, Physical Therapy (inclusive of occupational therapy to reintegrate patient to employment), Preventive Medicine (including Nutrition and weight management), Chiropractic (pending S.B.1204), Orthopedics and prosthetics, Female Health, Sleep clinic, Healthy Bistro supplying foods based on Nutritionists recommendations.
- Develop synergy and reduce costs through information sharing
- All algorithms designed to rehabilitate to employment

- Proven Private Facilities: In Gulf Breeze, Florida



Independent Living Facility



- Initial construction housing 25 families
- Designed for the Veteran who doesn't meet the criteria for Age Appropriate Nursing, but is not able to be self sufficient in permanent housing
- This phase of clinical medicine ensures that the veteran will have all of his/her healthcare provided in one central location
- The Veteran stays with family, while family is trained as home health caregiver
- Family has access to after care training services, child care, minimal disruption of daily family life, and total family counseling
- Education of the veteran and family home health caregiver with the knowledge of how to stay well, ultimately reducing future healthcare costs
- This total wellness model for wounded warrior treatment will return a higher percentage of veterans back into private sector as active participants in their respective communities

Support Engagements

- J. Ronald Johnson, FACHE, assistant director,
VAGCVHCS
- Gregg Parker M.D., MHA, Chief Medical Officer VISN 16
- Representative F. Allen Boyd
- Chairman Jeff Miller
- Senator Bill Nelson
- Chairman C.W. Bill Young (House Appropriations)
- Ranking Member Norm Dicks (House Appropriations)
- Representative Mark S. Critz

Innovative Model of Care

- Using private sector physicians will allow our system to reconnect the some 70% (National average) of veterans who refuse to use a VA facilities for their healthcare, and will be marketed to do so, significantly increasing VA's market share. We will attempt to bolster the veterans confidence in VA medical system, strengthening the VA's role as a leader and partner in the community
- Our systems will be geared toward suicide prevention, elimination of homelessness, total family care, and a focus on returning veterans to be active, healthy members of society
- Our systems will partner with area educational institutions to provide a variety of career field training as well as connect the veteran with social services active in the area to assist in job placement
- The Medical Home will use VA's electronic record and templates so as to assist in information transfer between providers. This will aid in speeding the claims adjudication process as we offer C&P exams
- We would like to be a conduit to allow local VA to participate in the Cogon repository pilot currently utilized by Navy Hospital Pensacola. This will further enhance efficiency and cost reduction
- We are shovel ready with very brief period of development and planning needed
- We ask for a letter of participation ASAP to deliver to our private sector financiers to allow our staff to devote full attention to making this happen very quickly for our esteemed veterans.

Way ahead

- **VA Give us assurance of participation in this program as initially a Private sector funded pilot program that will mature into a scalable template for all VA facilities.**

Summary

Return to Health Medical Home and Wellness Center in partnership with the Gulf Coast community will integrate the veteran and the local medical community into a world-class health care package for the men and women that have served honorably in our armed services.

Return to Health Contact Information:

Dr. Philip Renfroe
5330 North Davis Highway
Pensacola, FL 32503
850-291-2943
integrativedoc1@aol.com

Karen Murtha – Administrative Assistant
3 Bay Circle
Beaufort, SC 29906
540-846-7719
ksmurtha@msn.com

8

BOCC
[also, Okaloosa Walton TPO]

OKALOOSA

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: CITY OF DESTIN, FLORIDA

Brief Description of Background of Individual/Entity/Organization:

Destin is a city located in Okaloosa County, Florida. It is a principal city of the Fort Walton Beach-Crestview-Destin, Florida Metropolitan Statistical Area. Located on Florida's Emerald Coast, Destin is known for its white beaches and emerald green waters. Originating as a small fishing village, it is now a popular tourist destination. According to the Florida Department of Environmental Protection, over 80 percent of the Emerald Coast's 4.5 million visitors each year visit Destin. The city's brand is "The World's Luckiest Fishing Village", and has the largest fishing vessel fleet in the state of Florida.

The city is located on a peninsula separating the Gulf of Mexico from Choctawhatchee Bay. The peninsula was originally a barrier island. Hurricanes and sea level changes gradually connected it to the mainland. In the 1940s, it technically became an island again with the completion of the Choctawhatchee-West Bay Canal. According to the 2016 US Census, the City of Destin has a population estimate of 13,654 residents.

Contact Information:

Primary Contact Information: Carisse LeJeune

Title: City Manager

Mailing Address: 4200 Indian Bayou Trail, Destin, FL 32578

Telephone Number: 850-837-4242

Email Address: clejeune@cityofdestin.com

Website: www.cityofdestin.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Florida Department of Transportation and Atkins of North America are both organizations that have a role in this proposed project.

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Executive Summary

Proposed Project: Efficient and safe transportation is key to a region's economic prosperity and growth. The Crosstown Connector will improve the functionality of U.S. 98 and provide important transportation links throughout the South Okaloosa area. The Destin Crosstown Connector, of which the Beach Drive to Benning Drive section is the final link, will serve a regional function by moving goods, services and people, more efficiently. Completion of the Destin Crosstown Connector will result in a more effective and integrated transportation system by alleviating congestion along US Highway 98 (US 98). US 98 is a part of the City's capital improvement program and is also consistent with the Strategic Intermodal System (SIS) because it provides an alternate connection to the SIS facility (U.S. 98) in Walton County. The average annual average daily traffic (AADT) on US 98, south of the connector is more than 55,000 vehicles. This construction project is in the City's corridor protection ordinance and in the City's Comprehensive Plan Policy. The construction of the proposed Crosstown Connector is regarded as a project of high importance by the Okaloosa/Walton Transportation Planning Organization having been included in the Cost Feasible Plan for 2035. The Northwest Florida Transportation Corridor Authority 2013 Master Plan ranks the Connector as the highest priority with a benefit/cost ratio of 53.7, and is ranked No.2 on the Okaloosa-Walton TPO non-SIS project priorities.

- (i) The City of Destin is requesting \$5.7 million from Triumph Gulf Coast. The total project cost is estimated to be \$14.0 million.
- (ii) To date City of Destin has spent \$5.6 million on right-of-way acquisition, PD&E Study and Engineering design drawings. The PD&E portions of the project are complete and have been funded by the City of Destin. The City of Destin has encumbered \$913,400 in an acquisition account to spend in FY2018. Finally, the FDOT Tentative Work Program has included \$2.7 million for right of way in the most recently updated work program.
- (iii) The Destin Crosstown Connector runs from Benning Drive to Beach Drive in the City of Destin, Okaloosa County, Florida. This new road construction is 0.40 miles in length. (map below)



(iv) **Background Information:** The Beach Drive to Benning Drive road project is the last connecting leg for the City's Crosstown Connector, an east-west corridor intended to relieve traffic congestion on the U.S. Highway 98. The Crosstown Connector is intended to enhance traffic movement on the U.S. Highway 98 through Destin by providing an effective east/west alternative for working residents and tourists. This will decrease congestion and improve travel speeds on U.S. Highway 98 via net reduction in local trips. Completing the Connector provides a primary relief route through Destin from Commons Drive on the east to Stahlman Avenue on the west. The project is located within the Destin Multi-modal Transportation District and shall contain the elements as defined in Article 8.09.00 Multi-modal Transportation District, including a median divided roadway, bicycle lanes, a sidewalk on both sides of the right-of-way, street lighting, street furniture, and landscaping. The project will meet the Complete Street standards, which enhance the quality of place throughout the city, this supports goal five as outlined by Northwest Florida Forward.

Quality of Life: U.S. Highway 98 is a heavily trafficked road, with average daily traffic counts as high as 55,000 vehicles. Between January 2006 and October 2017 there have been a total of 23 accidents involving fatalities within Destin city limits; 19 of these accidents have occurred on U.S. Highway 98; and 82% of all accidents involving fatalities within the city limits have occurred on U.S. Highway 98. Ten percent of the fatal accidents occurring on U.S. Highway 98 occurred on the portion of U.S. Highway 98 that is not paralleled by the Destin Crosstown Connector, which this project would resolve. Additionally, 63% of all crash incidents involving pedestrians within the city limits occur along U.S. Highway 98. The Destin Crosstown Connector project is designed to not only alleviate traffic but also to accommodate cyclists and pedestrians with the Complete Street compliant design featuring 10-foot sidewalks on both sides as well as buffered bike lanes. These features will also serve the community by providing safer and more accessible walking and bicycling access to Destin Elementary School situated between Beach Drive and Benning Drive.

Regional Support for Project: This project is a collaborated effort between the City of Destin and the Regional Transportation Organization, and is supported by the Okaloosa-Walton Transportation Planning Organization (enclosed letter of support). The project is funded by the City of Destin as well as Florida Department of Transportation. The project also has support from local chambers of commerce, which are located within the disproportionately affected counties. Representatives from the Okaloosa Board of County Commissioners have made several public statements in support of this project. Additionally, the project has been researched and rated by the Northwest Florida Transportation Corridor Authority (NFTCA) which was established by the Florida State Legislature in 2005 as a regional authority. NFTCA spans eight counties, three regional planning councils, three transportation planning organizations (TPOs), two regional TPOs, and multiple transit agencies, military installations, airports, and seaports. In 2013 NFCTA rated the Destin Cross-Town Connector as the second most important priority for the 8-county region. These partnerships are part of the Northwest Florida Forward Plan and are detailed in goal number three.

Regional Impact: In the Northwest Florida Transportation Corridor Authority (NFTCA) 2013 Master Plan, the Destin Cross-Town Connector is ranked as the top priority, with a qualitative score of 4.9 out of a total score of 5.0. According to the qualitative assessment criteria, the

project scores high (5.0) in the following areas: support of regional plans, productivity, connectivity, community impacts, economic vitality, safety and security, and land use and growth management. These assessment values are then weighted and combined with additional areas to produce an overall score for the project.

The Crosstown Connector ensures that the regional transportation system can enhance and support emergency response and recovery efforts. It reduces the probability of service interruption during a natural disaster by identifying alternative evacuation routes before, during, and after an incident, and enhances the urban economic vitality by providing a transportation system that considers the needs of the business community and economic development strategies.

Ease/Pace of Construction - Due to the level of planning that has already been done on this project, should funding be made available the project could be consummated quickly and efficiently. The project has already acquired a 5.09 acre parcel and two residential parcels, is currently in negotiations for three more residential parcels, and will only need to acquire eight parcels and three partial properties which are waiting funding before acquisition negotiations can begin. Should funding for construction be made available the project could begin immediately after acquisitions.

(v) **Summary Timeline**

Task	Time	Percent Complete
Right-of-way Acquisition (began in 2006)	13 years	19%
PD&E Study	2 years	100%
Engineering Design and permitting	2 years	100%
Bidding and Construction	1.5 years	0%

9

BOLL

WALTON

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Florida Community Services Corp of Walton County d/b/a Regional Utilities

Description of Background of Individual/Entity/Organization: Florida Community Services Corp of Walton County (d/b/a Regional Utilities) was created with the sole purpose to acquire, equip, maintain and operate water and sewer facilities, as well as providing other public services for Walton County, Florida.

Contact Information:

Primary Contact Information: Melissa Pilcher
Title: President and General Manager
Mailing Address: 4432 U.S. Highway 98 East, Santa Rosa Beach, FL 32459
Telephone Number: (850) 231-5114
Email Address: melissa@regionalutilities.net
Website: www.regionalutilities.net

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: n/a

REQUIRED EXECUTIVE SUMMARY: Please see attached.

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Florida Community Services Corp of Walton County d/b/a Regional Utilities is pleased to submit a request for Triumph Gulf Coast funding for the extension of a 30-inch transmission line from the Choctawhatchee Bay to the existing Owl's Head wellfield, north of Freeport, FL. This transmission line will serve as an additional, redundant line that will service the customer base during high flow, peak demand situations, as well as allow for additional growth within the franchise area in south Walton County.

Currently, the utility has two transmission lines that reach across the Choctawhatchee Bay that connect to one transmission line extending to the Owl's Head wellfield north of Freeport, FL. Adding the additional transmission line from just north of Choctawhatchee Bay to the wellfield will provide for two complete and independent lines that will provide redundancy, as well as ample capacity for the growing franchise area. The utility services approximately 21,000 water customers. With growth projections, that include the St. Joe Company Bay/Water sector plan, the utility is planning for the customer base to more than double. The construction of this project will insure that development is not hindered due to infrastructure needs.

The construction will take place in the existing east right of way of U.S. Highway 331 and will consist of placing 11 miles of 30-inch ductile iron and high density polyethylene (HDPE) pipe. (A map of Phase I and Phase II of the project is attached.)

Florida Community Services Corp of Walton County is requesting Triumph Gulf Coast funding for Phase I of the transmission line project in the amount of \$4,103,994.76. Phase I of the project will encompass constructing the transmission line from north of Choctawhatchee Bay to north of Joe Campbell Road in Freeport, FL. Florida Community Services Corp of Walton County will provide match funding with the construction of Phase II of the project. Phase II consists of the construction of the transmission line from Joe Campbell Road to the connection point at Owl's Head Wellfield, north of Freeport, FL. The estimated cost of Phase II is \$4,896,238.71. The construction will require both excavation and boring of pipeline. The matching funds are currently budgeted and reserved for this project.

Florida Community Services Corp of Walton County is dedicated to providing service to our existing and future customers with minimal impact to the current rates. Florida Community Services Corp of Walton County will commit matching funds for this project derived from impact fees and no additional economic impact will be imposed on the citizens of Walton County.

This project will help continue positive economic growth within Walton County. Historical figures for the utility have averaged a growth rate of 5.26% and continue to be sustained on a month to month basis. With projects under construction in Walton County, such as, the St. Joe Company Bay/Walton Sector plan and the U.S. Highway 331 corridor expansion, growth is

expected to exceed expectations. The planned build out for the St. Joe Company Bay/Walton Sector plan will double the current customer base of the utility.

The construction project will create a need for additional workforces within the utility through construction crews and additional maintenance crews. The transmission line, once completed, will assist the utility in continuing to provide safe, clean drinking water to the citizens and tourists of south Walton County. It will insure that the growth that is occurring and expected to continue will not be paused by the lack of infrastructure or capacity to serve.

Preliminary engineering designs and material plans have been completed, as well as all preliminary permitting required to begin the construction phase. Following is an overview of the anticipated constructions schedules for Phase I and Phase II of the transmission line projects.

Phase I – 30-Inch Water Transmission Main from South to Just North of Joe Campbell Road

Week 1 – Week 3 - Mobilization and Installation of Erosion Control Measures

Week 2 – Week 10 – Perform (16) 30-Inch HDPE Directional Bores

Each bore will require mobilization, pipe fusion, directional boring, traffic control, and supervision.

Week 11 – Week 22 – Install 30- Inch Ductile Iron Transmission Main

Installation of ductile iron transmission main shall consist of open cutting of trench, placement of 30-inch ductile iron water main, connection to previously installed HDPE bores, filling and compaction of the trench, and grassing measures.

Week 22 – Week 26 – Certification of Pipeline and De-Mobilization

This will include all testing and lab-work necessary to deem the water transmission line safe and functional. This phase will also include any needed erosion control and de-mobilization of all equipment.

Phase II – 30-Inch Water Transmission Main from North of Joe Campbell Road to Owl's Head

Week 1 – Week 3 - Mobilization and Installation of Erosion Control Measures

Week 2 – Week 10 – Perform (5) 30-Inch HDPE Directional Bores

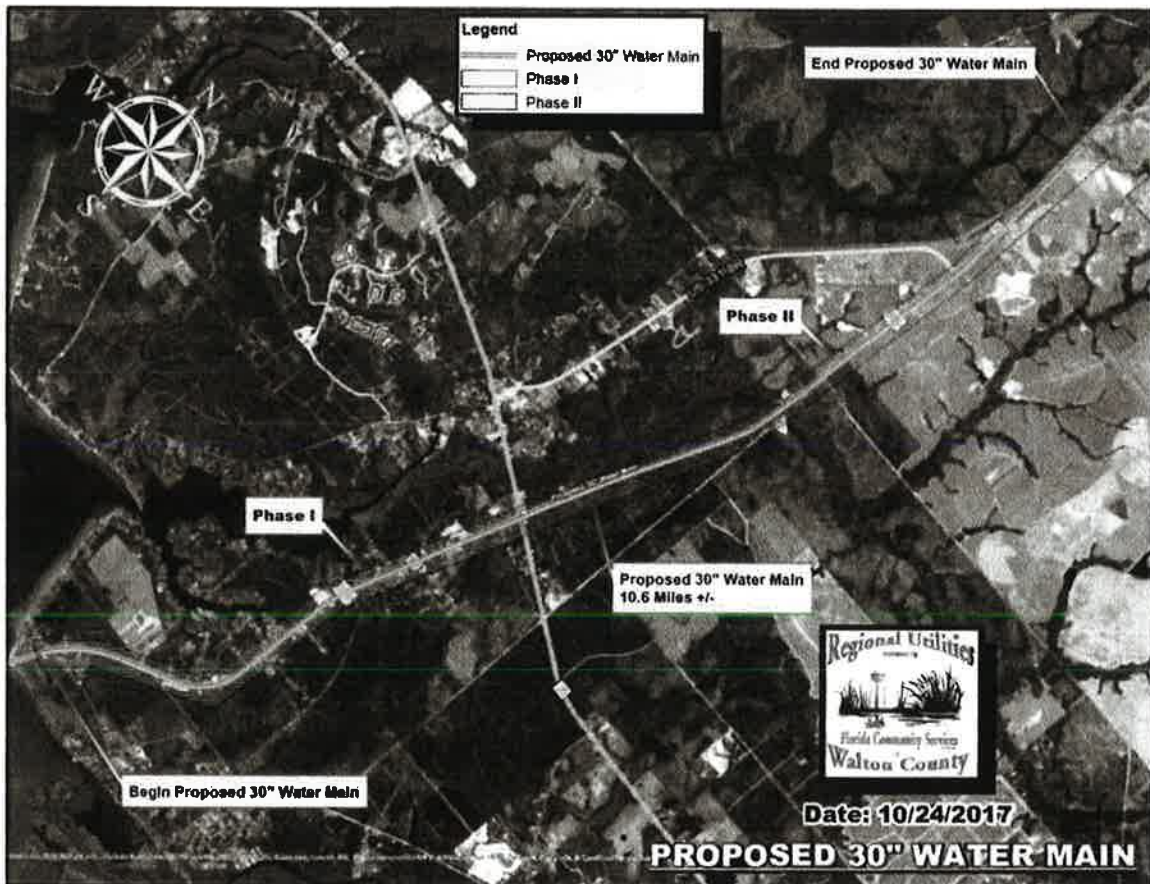
Each bore will require mobilization, pipe fusion, directional boring, traffic control, and supervision. These bores are much longer than the bores on Phase I.

Week 11 – Week 22 – Install 30-Inch Ductile Iron Transmission Main

Installation of ductile iron transmission main shall consist of open cutting of trench, placement of 30-inch ductile iron water main, connection to previously installed HDPE bores, filling and compaction of the trench, and grassing measures.

Week 22 – Week 26 – Certification of Pipeline and De-Mobilization

This will include all testing and lab-work necessary to deem the water transmission line safe and functional. This phase will also include any needed erosion control and de-mobilization of all equipment.





**WALTON COUNTY, FLORIDA
Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

Local TRIUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Ranch	B	25	Withdrawn	D
2	Owl's Head	A	14	LEGOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Destin Fisherman's Co-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Waterside	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Kevo Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sim City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Stokes	D
9	ARC	A	21	Victory Lighthouse	D	33	Compass Rose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alaqua	A	23	Withdrawn		35	William Bridell - Light Rail	C
12	Biophilla	A	24	Withdrawn		36	Walton W/ft (Non-County)	C

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Base IT, Inc.

Brief Description of Background of Individual/Entity/Organization: Base IT, Inc. is a Florida for the purpose of assisting high school and college students and members of our c engineering, and math (STEM). Base IT organizes volunteers, gathers valuable res

Contact Information:

Primary Contact Information: Randall Garner
Title: President
Mailing Address: 1330 Harrison Ave., Panama City, FL 32405
Telephone Number: 850.250.3210 x 100
Email Address: Randall@garner-it.com
Website: www.base-it.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: _____

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will not result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Triumph Gulf Coast, Inc. Pre-Application Executive Summary

Base IT, Inc.

Base IT, Inc. is a Florida non-profit corporation organized and based in Bay County, Florida to assist high school and college students, and members of our community looking to begin a career in science, technology, engineering, and math (STEM). Our board of directors are made up of business leaders currently employed in the Bay County STEM workforce and youth serving organizations. All of our board members volunteer their time to support Bay County's efforts to enhance STEM career training and provide stronger STEM workforce.

HISTORY - Prior to the creation of Base IT, Inc., members of our Board of Directors worked closely together to provide valuable resources for the Mosely High School Information Technology Academy and students pursuing a career in Information Technology, CyberSecurity, and Computer Science. Over the past three years, we have collected computer equipment donations from many local businesses, visited the school for career presentations, appeared as guest speakers in classes, supported the Academy during the annual "Hour of Code" week, and most importantly, collected over \$5,000.00 scholarship donations to the Gulf Coast State College Foundation.

To expand our abilities to support the Bay County community, we created Base IT, Inc. in March 2017 as a Florida non-profit corporation. In June 2017, we received our 501 (c)(3) public charity status from the IRS.

PURPOSE - As Base IT, Inc., we will continue to offer support to Bay County's future STEM workforce through training and improved access to educational opportunities. Base IT will collaborate with local non-profit organizations to bring IT training to segments of our community that are underrepresented in technology career fields. With funding from Triumph Gulf Coast, we will make critical STEM education and workforce development training accessible to the community by providing mobile workshops to introduce STEM opportunities to low-income and minority populations. We will also partner with local youth serving organizations to train and engage Bay County's future workforce. In doing so we focus on STEM fundamentals that will prepare individuals to participate in the many programs offered by local and Florida-based institutions of higher learning. (FS 288.8017 (e) and (f))

We will:

- Provide mobile computer workshops to introduce STEM opportunities to segments of our community that are underrepresented in technology career fields. The mobile workshops will include a collection of 20 laptops that can be temporarily setup at various churches and community centers. The workshop topics can include computer fundamentals, mobile device and smart phone fundamentals, introduction to STEM

certification programs and degrees offered by local and state institutes of higher learning.

- Cooperate and partnership with other likeminded non-profit organizations. Through this cooperation, Base IT, Inc. will establish a Coder Dojo computer lab of approximately 20 workstations (coderdojo.com). This program will be available to any young person aged 7 – 17. At a Dojo, they will learn skills such as building a website, creating an app or a game, and explore technology in an informal, creative, and social environment. Coder Dojo is a yearlong event beginning in January of 2018.
- Support a Gulf Coast State College Scholarship Foundation endowment and establish a Base IT, Inc. General College Scholarship Fund available to high school students seeking degrees at any one of the many Florida's Institutions of higher learning.
- Provide STEM industry-level certification testing vouchers for qualified low-come individuals. These vouchers will be used at Northwest Florida testing centers such as Pearson VUE and Prometric.
- Through the use of our website and workshops, we can also advise interested individuals to many other programs available to them to enhance their STEM career development such as free on-line training and advice regarding student financial aid available at Northwest Florida's Technical Centers, Colleges and Universities.

SUMMARY OF REQUIRED ITEMS - With your support, Base IT, Inc. will fill a much-needed gap in Bay County's complete STEM workforce development process.

- i. Requested Triumph Gulf Coast, Inc. funding amount - \$100,000.00
- ii. We receive donations from Bay County individuals and businesses. We are registered with the State of Florida as a non-profit public solicitor.
- iii. Base IT, Inc. is located and will operate in Bay County, Florida.
- iv. See PURPOSE above.
- v. Base IT, Inc. is an active corporation. We have many accomplishments including creating our own website (base-it.org), initiated contact (and have actively engaged) with many Bay County High Schools, Haney Technical Center and Gulf Coast State College Advanced Technical Center. In addition, our members are currently serving on various Advisory Boards for these institutions. We are currently conducting partnership negotiations with a primary non-profit youth serving organization to establish Bay County's first Coder Dojo. We are ready to begin our other goals immediately upon receipt of this grant.

We believe that we satisfy the requirements of and meet Triumph Gulf Coast's priorities for economic recovery, diversification, and enhancement of Bay County as set forth in Florida Statute 288.8017 (e) and (f).

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

The ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS approved the Downtown Pensacola Multi-Use Sports and Events Venue as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Escambia County Board of County Commissioners

Brief Description of Background of Individual/Entity/Organization: The Escambia County Board of County Commissioners is one of the eight disproportionately affected counties in Northwest Florida.

Contact Information:

Primary Contact Information:	Amy Lovoy
Title:	Assistant County Administrator
Mailing Address:	221 South Palafox Place, Pensacola, FL 32502
Telephone Number:	850-595-3936
Email Address:	allovoy@myescambia.com
Website:	www.myescambia.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Escambia County has received an unsolicited proposal to establish a public-private partnership for a commercial style development that includes both a multi-use sports tourism venue along with a multi-use event venue. Per Florida Statute 255.065 the County is seeking competing proposals for a similar development until November 14, 2017. A public-private partnership with the selected respondent could be entered pending approval by the Escambia County Board of County Commissioners. Although not publicly financed, the proposal also includes the development of a hotel, pedestrian plaza, parking solution and various mixed-use commercial parcels. Additional partners include the Pensacola Sports Association.

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

1) Amount of funds being sought from Triumph Gulf Coast:

Escambia County is requesting \$25 million from Triumph Gulf Coast.

2) Amount and Identity of Other Sources of Funds for The Proposed Project:

A private partner will provide the capital for the construction, operation and maintenance of the proposed project. The total project cost is estimated to be \$80 million.

3) Location of the Project or Program:

The first potential site is located at 201 East Gregory Street, Pensacola, FL 32502 and is the location of the existing Pensacola Bay Center facility. This site is currently owned by Escambia County.

Escambia County and the developers will evaluate alternative site locations in Downtown Pensacola and mutually agree on the most appropriate final site for the Project. The request from Triumph Gulf Coast will be the same regardless of which site is ultimately selected.

4) Summary Description of the Proposed Program:

Escambia County owns the 10,000 seat Pensacola Bay Center in Downtown Pensacola. Built in 1985, the facility has hosted numerous concerts, conferences, tradeshow, and is home to the three-time Southern Professional Hockey League President's Cup champions, the Pensacola Ice Flyers.

While the Bay Center has had a successful run, the facility is out of date and does not meet the needs of event center industry standards of today. Escambia County has issued a request for letters of interest for a Multi-Use Sports and Event Venue Public Private Partnership to replace the Pensacola Bay Center.

Specifically, the proposed events center development will replace an aging and costly Bay Center facility that was constructed some thirty years ago. The new facility will operate more efficiently and be designed to provide for a wider range of entertainment options than are available at the current facility. This facility will become the new home for the Pensacola Ice Flyers who have been a staple in the community for twenty-five years. In addition, it is anticipated that the new events center may also become home to a NBA Development League ("G League") team.

The sports tourism field house project is based on the results of a feasibility study undertaken by a third-party firm, Crossroads Consulting Services ("Crossroads"), on behalf of Escambia County and Pensacola Sports Association in February 2016. The study found a significant deficiency within the region for sports tourism related activities and recommended the development of field house which would accommodate multiple sports and provide significant economic benefits for the City of Pensacola and Escambia County.

This study indicated that Escambia County could expect to realize more than \$25 million in economic impact each year from sports tourism. In addition, the study estimated some 450 new jobs would be directly created in the County (in addition to substantial indirect job creation) and more than 50,000 hotel night stays would be expected annually.

Studies of similar facilities completed in other markets show that the multipurpose events center project will bring to the county an estimated \$12 -15 million of additional economic growth. When the private investment in commercial development is considered, the impact to the community will be significant and will provide employment opportunities to many of those in need.

Escambia County understands the need for long term financial sustainability for these facilities and as such will work with the selected private partner to develop a lease structure and venue fee schedule to cover the long-term operation and maintenance costs associated with the facilities.

In addition, Escambia County will strive to develop an environmentally sustainable facility. Solar energy will be utilized, as appropriate, to supplement electrical consumption and reduce facility operating costs. The Escambia County Low Impact Design Manual will be utilized to reduce impervious surfaces by incorporating green roofs, pervious pavement, and bioswales to capture and treat stormwater runoff before discharging to Pensacola Bay.

Development of the site will promote walkability from Pensacola's downtown core and around the development site and will be scaled to pedestrian activity. This concept will not only reduce the individual need for motorized transportation within the entertainment district, and from the district to downtown, but will promote alternative methods of sharing transportations.

Development of the Multi-Use Sports and Events Venue will allow the Pensacola Metro Area to capitalize on the sports tourism niche market. The results of the Crossroads study indicate total earnings for the sports facility could alone generate \$12.7 to \$14.6 million in annual earnings to the local area. This project has the potential to have a "cluster impact" for targeted and related industries. Sports medicine has the potential to cluster and grow around the sports tourism economy. The multi-use nature of the facility will attract users for conferences and entertainment to serve and attract the information technology and cybersecurity, financial, research and development industries. The Multi-Use Sports and Events Venue, with the investment in energy efficiency, connectivity, and sustainability will serve as the catalysts that spur the growth of multiple enterprises that cluster and mature together.

The Escambia County Board of County Commissioners approved the Downtown Pensacola Multi-Use Sports and Events Venue as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

5) Summary Timeline for the Proposed Project or Program:

The request for letters of interest for the Multi-Use Sports and Events Venue Public Private Partnership will close on November 14, 2017. The Escambia County BCC will discuss the letters of interest in December 2017. Based on the discussion, a public-private partnership could be entered in the first quarter of 2018 with design complete by the fourth quarter of 2018. Construction could commence the first quarter of 2019 and be complete by the first quarter of 2020.

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

The ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS approved the OLF8/OLFX Land Swap Project as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Escambia County Board of County Commissioners

Brief Description of Background of Individual/Entity/Organization: The Escambia County Board of County Commissioners is one of the eight disproportionately affected counties in Northwest Florida.

Contact Information:

Primary Contact Information: Taylor "Chips" Kirschenfeld
Title: Escambia County Natural Resources Management Department Director
Mailing Address: 221 South Palafox Place, Pensacola, FL 32502
Telephone Number: 850-595-1630
Email Address: jtkirsche@myescambia.com
Website: www.myescambia.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: NAS Whiting Field, Santa Rosa County

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Proposed Project

(i) Amount of funds being sought from Triumph Gulf Coast:

- 1) Final Phase of OLF X Site Preparation for US Department of Defense: \$6.7 million
- 2) Design and Permitting of OLF 8 Commerce Park: Estimated at \$3.4 million
- 3) Construction of OLF 8 Commerce Park: Estimated at \$19.8 million

The total requested funds for all proposed phases is \$29.9 million.

(ii) Amount and identity of other sources of funds for the proposed project or program:

The Escambia County Board of County Commissioners (BCC) has expended matching or leveraged funds totaling \$10 million to develop the OLF X/OLF 8 Land Swap. These expenditures include the purchase, rezoning, environmental, clearing, grading, planting, design, and sub-grade prep of the OLF X site in Santa Rosa County. The Escambia County BCC has an additional \$1.1 million allocated for OLF X site preparation (Phase 1). These funds were allocated from Escambia County's Local Option Sales Tax (LOST) funds for Capital Improvement Projects and Economic Growth.

The Escambia County BCC has also allocated \$1.5 million from RESTORE Direct Component (Pot 1) for the development of the OLF 8 Master Plan (Phase 2).

(iii) Location of the project or program:

OLF X is located in Santa Rosa County near Naval Air Station Whiting Field. OLF 8 is located in Escambia County on Nine Mile Road adjacent to Navy Federal Credit Union.

(iv) Summary description of the proposed project:

The Outlying Landing Field (OLF) Land Swap Project is a multi-phase and multi-site project between the Escambia County Board of County Commissioners (BCC) and the United States Naval Air Station Whiting Field (Navy). The existing OLF Site 8 in Escambia County is currently used for US Navy helicopter landing training. The BCC has a desire to obtain OLF 8 for development of a commerce park. Due to the rapid growth that is occurring in the Beulah area, the BCC believes OLF 8 would be better suited for development to serve the needs of the Beulah community.

The BCC approached the US Navy in 2013 with a proposal for this land exchange. The BCC would purchase and develop a new OLF Site X, located in Santa Rosa County closer to Whiting Field, in exchange for the aforementioned OLF Site 8 located in Escambia County. Both parties were interested in pursuing the project and began the process of drafting the Land Exchange Agreement (LEA) request to Congress.

The National Defense Authorization Act of 2016 (NDAA) was signed into legislation in November 2015 which allowed the US Navy and the BCC to officially move forward with the LEA, and design and construct OLF Site X. The BCC broke ground on OLF Site X in August 2016 and is rapidly approaching completion of phase I construction, which is anticipated to be complete late November 2017. The BCC is currently finalizing the final phase of construction plans for OLF Site X with an anticipated completion date of December 2018. This phase includes:

- Installation of asphalt landing strips.
- Installation of gravel landing pads.
- Construction of an asphalt entrance road.
- Construction of a block house and apparatus bay.
- Construction of an observation tower.
- Construction of fueling pits.

The project is anticipated to bid in early 2018.

After OLF Site X is completed and accepted by the US Navy, the two parties could fully execute the LEA and perform the land swap. After the BCC has ownership of OLF Site 8, design for the new commerce park would begin using RESTORE Direct Component (Pot 1) funds allocated by the BCC.

With the proximity of OLF Site 8 to multiple interstate ramps and fronting on a major State secondary roadway (Nine Mile Road), the development of OLF 8 has the opportunity to create more than 1,000 jobs. The BCC will develop a publicly vetted master plan to meet the needs of the Beulah community and Escambia County. The new park could attract Northwest Florida targeted industries and build on the success of the neighboring property, Navy Federal Credit Union, by not only creating jobs in Escambia County but also neighboring disproportionately affected counties to the east and into Alabama. Santa Rosa County would benefit by the addition of numerous jobs and securing NAS Whiting Field as a US Navy mission ready installation for Base Realignment and Closure (BRAC). The development of OLF Site 8 would provide an anchor point for economic growth across the region.

Phase one of Triumph funds would complete construction of the final phase of OLF Site X to prepare the site for US Navy acceptance and completion of the land swap. Phase two funds would develop the design and master plan for the OLF 8 site (Site X must be completed and the LEA fully executed for ownership to swap). Phase three funds would construct the OLF 8 park and implement the master plan.

The Escambia County Board of County Commissioners approved the OLF8/OLFX Land Swap Project as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

(v) Summary Timeline:

Phase one of the OLF8/OLFX Triumph project will be shovel ready late December 2017. Phases two and three cannot begin until the final phase of OLF X has been completed and the LEA has been fully executed.

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

The ESCAMBIA COUNTY BOARD OF COUNTY COMMISSIONERS approved the Beulah Interchange Connector Project as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Escambia County Board of County Commissioners

Brief Description of Background of Individual/Entity/Organization: The Escambia County Board of County Commissioners is one of the eight disproportionately affected counties in Northwest Florida.

Contact Information:

Primary Contact Information: Taylor "Chips" Kirschenfeld
Title: Escambia County Natural Resources Management Department Director
Mailing Address: 221 South Palafox Place, Pensacola, FL 32502
Telephone Number: 850-595-1630
Email Address: jtkirsche@myescambia.com
Website: www.myescambia.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Florida Department of Transportation

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

**Beulah Interchange Connector Project
TRIUMPH Project Pre-Application – Revised 11/6/17**

(I) Project Cost Estimate and funding amount request:

The Beulah Interchange Connector Project (Project) cost estimate for the construction phase for the Southern Segment from SR10 (Nine Mile Road to CR184 (Muscogee Road) is approximately \$75M.

The TRIUMPH Gulf Coast funding request is for the design phase for the \$11.25M (15% of construction estimate).

(II) Amount and identity of other funding sources:

The Escambia County Board of County Commissioners has \$2.699M of Local Option Sales Tax (LOST) funds encumbered in a Purchase Order with Atkins Global, Inc. to produce the Alternative Corridor Evaluation Phase and Project Development & Environment Phase for the US29 Connector (aka Beulah Beltway) Project from Nine Mile Road to US29. Currently, the County has expended approx. \$1.45M with approx. \$1.25M remaining on the PO.

The County has additional funds allocated (approx. \$900K) for the Project from its LOST Cost Center to be used towards subsequent project phases.

(III) Project Location:

The Project's logical termini is Nine Mile Road to I-10 along CR99 (Beulah Road) and then further north from I-10 to Muscogee Road.

(IV) Summary Description:

In the past, population growth in Escambia County was forecasted to occur primarily in the southwest portion of the County in the vicinity of densely populated portions of Pensacola, west of the Pensacola Naval Air Station and on Perdido Key. However, due to several factors, revisions to the 2025 Escambia County future land use map reallocate much of the projected future growth to the central and north-central parts of the County. The Mid-West Escambia County Optional Sector Plan was developed in an effort to plan for that growth, consistent with County growth management policies. It was incorporated into the Escambia County Comprehensive Plan (adopted September 15, 2011 and approved November 4, 2011) through the 2010 Evaluation and Appraisal Report.

This Project has been recognized by the Board of County Commissioners (Board) as one of its highest public infrastructure projects not just from a surrounding vicinity perspective, but also from

Beulah Interchange Connector Project
TRIUMPH Project Pre-Application – Revised 11/6/17

a regional and even national perspective. The Project will allow for the appropriate roadway connectivity to the new Interstate 10 (I-10) Interchange that the Florida Department of Transportation (FDOT) is currently managing. The Project will provide for a new hurricane evacuation facility to provide additional access to and from the interstate system to allow for safer travel routes for residents evacuating impending disasters, provide congestion relief to other surrounding corridors within the Beulah and Cantonment communities (e.g. Nine Mile Road, US29, etc.), provide additional safety and quality of life improvements to the area, and provide the opportunity to economic expansion to the area.

The Project will also benefit the expanding efforts of Navy Federal Credit Union as it plans to expand its employee base to 10,000+ over the next few years, and the future development of the Navy OLF-8 site for a potential commerce park / redevelopment site. The Project will allow access to undeveloped industrially zoned land within the vicinity to help promote commerce and economic expansion as well. The Project is truly transformational in nature, and the short term and long term benefits received upon completion should outweigh the initial capital costs for the Project.

Regarding the Beulah Interchange Project (listed on the FL-AL Transportation Planning Organization Long Range Transportation Plan – Strategic Intermodal System Project Priorities List #2), FDOT is currently preparing an Interchange Justification Report (IJR) for the proposed I-10 interchange.

Regarding the Beulah Interchange Connector Project, the County is currently undergoing the required Alternative Corridor Evaluation (ACE) Study process. ACE, a National Environmental Policy Act (NEPA) requirement, is conducted for various transportation project types regardless of mode (e.g. new alignments, major realignments, major bypasses, etc.). A primary purpose of the ACE Study is to document the analyses (public involvement, cultural/environmental impacts, economic development impacts, cost and operation impacts, relief to parallel facilities, hurricane evacuation, etc.) performed to identify reasonable alternative corridors to carry forward into future phases of the Project Development & Environment (PD&E) Study, and eliminate those identified alternative corridors that are deemed not viable options.

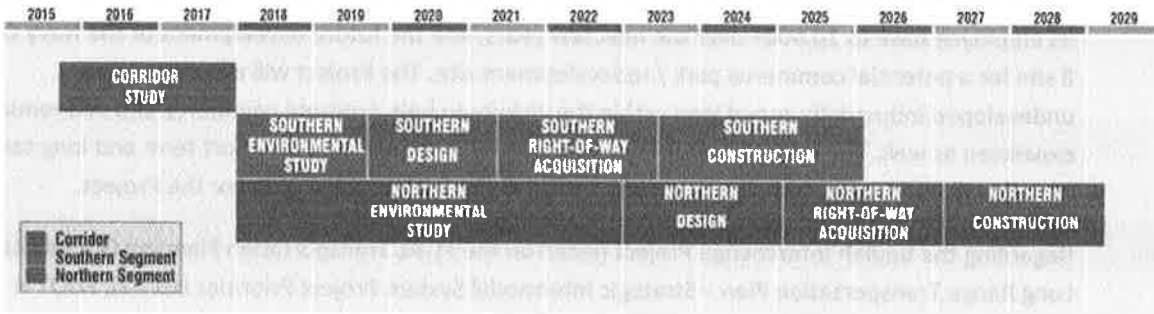
The ACE Phase began with the consideration and evaluation of seven (7) alternative corridors, and after multiple public settings and study analysis, the Board, at its 09/21/17 regular meeting, directed Staff to eliminate Corridors #1, #2, #3, #4, and #6. The County held the final ACE Study public meeting on October 30, 2017 for additional public input to consider all remaining factors. The Board, then, considered the final public input from the ACE Study at its 11/2/17 Commission meeting, and directed Staff to finalize the ACE Study Report retaining both remaining corridors (Corridors #5 and #7), but to state that the Locally Preferred Alternative be Corridor #7. The final ACE Report will be available for public viewing at www.beulahbeltway.com and will be submitted to FDOT/FHWA for review and approval by December 2017. Once the ACE Report is approved, the County will begin the PD&E Study, which will occur concurrently with FDOT's generation of the IJR.

**Beulah Interchange Connector Project
TRIUMPH Project Pre-Application – Revised 11/6/17**

The request for design phase funding will allow the County to meet the FHWA Planning Consistency requirement, and program accordingly the resources necessary to embark on design as shortly after PD&E completion as possible.

The Escambia County Board of County Commissioners approved the Beulah Interchange Connector Project as one of five priority projects for Triumph first round submittal. The Escambia County BCC will provide a letter of support pending Triumph pre-application review and development of a full application.

(V) Summary Timeline



TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: The Northwest Florida State College

Brief Description of Background of Organization: NWF State College started in 1964 and has become a premier two year state Florida State College who has earned a reputation for educational excellence and community involvement. As part of Florida's public system of 28 state and community colleges, NWF State College offers bachelor's degree programs, associate degrees, and certificates. The college delivers outstanding educational and career and technical workforce programs that are relevant, accessible, and engaging for students of all ages and provide exceptional cultural, athletic, and economic development activities for the communities served. The college is accredited by the Southern Association of Colleges and Schools Commission on Colleges.

Contact Information:

Primary Contact Information: Dr. Michael D. Lucchesi
 Title: Director of Grant Development
 Mailing Address: 100 College Blvd., Niceville, FL 32578
 Telephone Number: 850-729-6025
 Email Address: lucchesm@nwfsc.edu
 Website: <http://www.nwfsc.edu/>

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Dr. Paul Hsu

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Northwest Florida State College
Regional Triumph Gulf Coast Trifecta Proposal

“An Economic Transformer-Skilled Workforce”

The devastating disaster of the Deep Water Horizon oil spill wreaked havoc on the region’s economy, as well as on its environment. Tourism dropped over 20% and over 1500 businesses filed loss claims, zero significant new businesses moved in the area, and families were abruptly left without income. The financial devastation to businesses and families conclusively demands that community leaders diversify the region’s economy and facilitate a skilled workforce pipeline. Therefore, Northwest Florida State College (the College) has collaborated with local economic and community leaders, along with workforce boards and the region’s elected officials, to produce the Triumph Gulf Coast Regional Trifecta Proposal (the Proposal). The Proposal will transform the region’s economy by creating a skilled, sustainable, growth-oriented workforce; implementing strategies to cultivate economic diversification and resilience; and generating a highly skilled, qualified workforce for new business ventures. Essential to this transformation are new career education programs, developed based on economic forecasting and industry input, which will develop this skilled workforce pipeline and thus stimulate economic growth. These programs will strengthen the regional economy while at the same time offering those whose lives were disrupted by the Spill an opportunity to rebuild. We envision that these educational programs and the resulting skilled workforce will attract industry to the area and offer existing businesses employees who hold the technical and soft skills that facilitate economic growth and development. These programs will

- ensure that graduates possess technological skills necessary for high skill, high wage jobs,
- provide affected citizens with pathways to industry certifications that result in higher salaries,
- equip graduates with transferable, sustainable employability skills that are not confined to a single employer,
- and increase the educational attainment level and the average income in the region.

Project Description: The proposal’s total budget of \$22.63M will enable Northwest Florida State College to create three Centers of Excellence and stand up 14 workforce training programs leading to 4 associate degrees and 24 certificates. The project will start 60 days from awarded funds received as a developmental phase as the centers expand to produce a ready workforce. The funding periods will be in a two-phase period. Infrastructure and facility construction will begin immediately upon funds awarded and equipment procurements will begin and continue with all assets being delivered during the first year set-up period. College leadership is already engaged in academic workforce programming and has identified the necessary resources to ensure that students are successful and that employer expectations

are met. The Centers of Excellence will be strategically located to leverage and enhance existing key regional assets such as regional workforce boards, employers, K-12 career and technical programs, economic development entities, local governments, non-profits, and the military. These key assets provide an effective, multi-pronged career pathway model to develop a skilled workforce. The first Center of Excellence, the Advanced Technology Center, will be located in Crestview at the Crestview Airpark and will house programs for Aviation Maintenance, Advanced Manufacturing (Mechatronics), Automation, Electronics, and Pneumatic Hydraulics Motors. The second Center, Simulated City, will be located in DeFuniak Springs and will replicate a small city environment and house training programs for Building Construction Management, Natural Gas Operations and Distribution, Waste Water Treatment, Agribusiness, and a first responders Unmanned Aerial Vehicles Systems operator's certification. The third Center, the Hospitality and Culinary Arts Training Institute, will be located at the College's Fort Walton Beach Campus and will house training for two Associate degree programs and 11 certificate programs. The Proposal spans 12 counties that include all 8 disproportionately affected counties, providing skills training to benefit the entire region.

The centers will house 14 workforce programs for 19 occupations in four targeted industries: Aerospace, CleanTech, Homeland Security, and Manufacturing and builds a higher skilled workforce in the hospitality and tourism industries. All 19 occupations meet current job demands and future business growth markets promoting job diversification. These occupations expand beyond the tourism and defense industry sectors, thus increasing the job market and providing a highly skilled multigenerational talent pool. Certified graduates will earn higher entry level wages and will look forward to income above the region's current average of \$48,567. Six occupations are classified as high skill/high wage, and another six exceed the region's median wages. Of the 22,124 job openings listed in Florida's Department of Economics (FDOE) 2017-2018 Regional Demand Occupational Listing, graduates will be trained to fill over one-quarter of the openings. Even though graduates would be able to fill aviation, advanced manufacturing, or building construction type jobs, these occupational skills also align with other commercial industries in logistics and supply chain operations. Initial return on investment in a five-year period is more than \$13M. The investment brings an increase in tax revenue, higher skilled wage jobs for families, and provides confidence to external business seeking to expand or relocate due to the resource pipeline available and in place. The project will also impact the hospitality and tourism sector. FDOE calculated that for every 76 visitors 1 new job is created, and the jobs are spread across diverse industries. As hospitality and tourism industry grow at a rapid rate, the project will produce skilled professional graduates whom are trained and approved through industry-based certifications to fill these immediate jobs.

The Proposal's 14 workforce programs will educate a multigenerational workforce through strategic recruitment practices. Marketing and recruitment will target multiple generations across populations including minorities, veterans, dislocated workers, and disabled workers. High school graduates and adult learners will be given the opportunity to succeed in workforce training programs that result in a meaningful career in any one of five high-demand industry sectors.

Current partnerships include Gulf Power, Chelco, Walton County Commissioners (\$1M), Crestview Technology Air Park (Dr. Paul Hsu-\$500K), Fort Walton Beach Chamber of Commerce, Economic Development Council-Okaloosa, Florida Restaurant and Lodging Association, Okaloosa County Tourist Development Council, Dale Peterson Resorts (\$25K), Retired General Donald Litke (\$100K) and nine other committed partners. Supportive partnerships committed \$1.18M to date and the College has committed a match of \$5M. NWF State College is currently working with additional partners to obtain in-kind contributions for each of the academic programs.

NWF State College's effectiveness in producing a highly skilled workforce has been well documented. In 2013, an EMSI study noted that taxpayers see a rate of return of 14.0% on their investment in NWF State College and concluded that the accumulated credits earned by NWF State College students over the past 29 years translate to \$332.3 million in added regional income each year due to students' higher earnings and increased output of businesses' increased productivity. The College is ranked among the nation's best two-year colleges for adult learners in the 2017 Washington Monthly College Guide. In 2017, the College was once again named as one of the Top 150 community colleges from a pool of more than 1,200 colleges in the nation by the Aspen Institute, which recognizes high achievement and performance among America's community colleges, and the College is advancing to the next round of the 2017 competition.

The regional economy was devastated by the Deep Horizon Oil Spill; and since then, leaders have been trying to discover and implement methods to strengthen and diversify the economy. While some changes have been made, funds have just not been available in large enough amounts to be able to make a true and lasting positive impact. This project will build on the strengths existing in the tourism industry by stepping up the skills and qualifications to produce a strong workforce pipeline, and it will develop new programs to build a workforce to attract new business to the area through the Advanced Technology Center and the Simulated City. Regional labor market analysis and data reports clearly indicate the need and direction and confirm this proposal's intent and purpose. The Trifecta project will significantly contribute to the transformation of the Northwest Florida economy by diversifying the job market, increasing wages through producing a highly qualified multigenerational talent pool, and by enhancing the region by attracting new business/industry opportunities. The place is here. The time is now.



**WALTON COUNTY, FLORIDA
Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Local TRUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Ranch	B	25	Withdrawn	
2	Owl's Head	A	14	LECOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Dustin Fisherman's Ob-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Waterside	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Kevo Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sm City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Stoles	D
9	ARC	A	21	Victory Lighthouse	D	33	Compass Rose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Arlita Powell	D
11	Alaqua	A	23	Withdrawn		35	William Bridell - Light Rail	C
12	Biophilla	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,

A handwritten signature in cursive script that reads "Cecilia Jones".

Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb