BOCC

BAY

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Panama City Port Authority

Brief Description of Background of Individual/Entity/Organization: The Panama City Port Authority, is a dependent special district of the City of Panama City. The Port Authority is an operating port handling over 1.7 million tons of cargo, while providing facilities to industrial tenants including Berg Steel Pipe, Oceaneering Mutliflex, Aadvantage North American, Trane, and FedEx.

Contact Information:

Primary Contact Information: Wayne Stubbs

Title: Executive Director

Mailing Address: One Seaport Drive Panama City, Florida 32401

Telephone Number: <u>850-767-3220</u>

Email Address: Wstubbs@portpanamacityusa.com

Website: Panamacityportauthority.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: The City of Panama City, The Florida Department of Transportation, The Florida Seaport Transportation and Economic Development Council.

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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Executive Summary

Panama City Port Authority's East Terminal Development

The Panama City Port Authority is seeking \$10 million in Triumph Gulf Coast funding to assist in the first phase development of the Port's new East Terminal.

The \$56 million terminal expansion is four times larger than any single capital project previously undertaken by the Port of Panama City. The Florida Department of Transportation and the Florida Seaport Transportation and Economic Development Council have committed \$16 million to this project. The Port Authority has borrowed \$12 million for the purchase of the site and committed another \$8.7 million from its cash reserves to complete the purchase and begin initial construction.

The completion of a new 260,000 square foot forest products warehouse, the reinforcement of the bulkhead, the channel deepening, and the construction of other essential improvements will require an additional \$15 million. A \$10 million

award of Triumph funding will enable the Port to complete the planned

improvements and bulkhead refurbishment with enough resources left to provide the local funding for the channel deepening and berth dredging.

The requested Triumph funds will be spent within eighteen months, providing immediate benefits to the WestRock paper mill, local stevedoring companies, the Bay Line Railroad, Mar K Towing, the St. Andrews Bay Pilots, and many others who will provide services at the new East Terminal. A report

S25 MILLION
Pert Authority's
Contribution 48%

S16 MILLION
State's Contribution
28%

SMILLION
Pedical
Contribution
9%

by Martin & Associates, maritime economists who developed an economic impact analysis for the Port in 2016, determined the first phase of the East Terminal development will provide 111 direct jobs and another 225 induced and indirect jobs.

Location of the Project

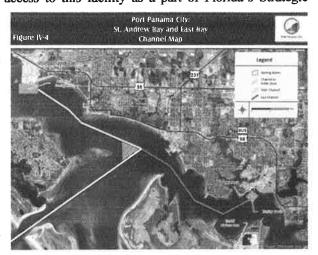
The East Terminal is located in Panama City on forty-one acres of industrial waterfront land adjacent to the WestRock paper mill. It is in close proximity to the surrounding communities of Millville, Parker, Callaway, and Springfield. The Florida Department of Transportation has designated highway and rail access to this facility as a part of Florida's Strategic

Intermodal System. The U.S. Army Corps of Engineers has completed a review of the dredging project and determined that the project has a positive benefit to cost ratio of seven to one. Furthermore, the Corps has already obtained the environmental permits needed for the channel dredging project.

Description and Benefits of the East Terminal Expansion

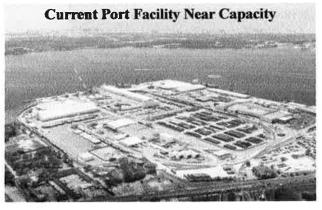
The Panama City Port Authority has increased its cargo activity by

300% over the last fifteen years. At the same time, the Port has continued to provide the port facilities and the space required by its large industrial



New East Terminal to be served by Improved East Channel

tenants. According to the economic impact study performed by Martin & Associates, there are 1,256 direct jobs generated by the Port's cargo activities. In addition there are another 7,583 jobs supported by the Port. On average, employees



engaged in the Port's cargo activities, earn \$48,892 annually - 23% above the average wage for Bay County.

Due to space constraints, the Port cannot continue to grow without the development of the East Terminal. Also, the ships providing service to the WestRock mill have increased in size and cannot continue calling the existing docks unless the channel is deepened and more cargo is made available through

the expansion of warehouses and related facilities. The Panama City Port Authority has responded by purchasing the existing facilities and forty-one acres of land from WestRock with an option to purchase an additional twenty-seven acres. In July of this year the Port Authority began a very ambitious effort to develop a new deep water port terminal on that site.

The \$56 million first phase of the East Terminal expansion will secure direct shipping services for the WestRock mill, significantly enhancing its competitive position in export markets. It will immediately create new jobs associated with the 330,000 tons of additional cargo activity. More important, this development makes possible several decades of uninterrupted growth of shipping activity at the Port. With the East Terminal expansion, the Port of Panama City is poised to become a major Gulf Coast Port and transform the regional economy through the extension of port services to industries located throughout Northwest Florida.



First Phase of New East Terminal Development

Support from Triumph Gulf Coast at this stage of the new East Terminal development will be invaluable, as it allows the Port Authority to complete the phase one construction and begin operations without delay and without incurring a high level of debt that would hamper future investments and growth.

Timeline

If the Gulf Coast Triumph Board is able to award the Port Authority \$10 million in the coming months, the Port will be able to complete the planned phase one improvements by December 2018. The reinforcement of the bulkhead will be completed by March of 2019. The Corps of Engineers should be in a position to dredge the east channel in the third quarter of 2019.



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www.baycountyfl.gov

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BOARD OF COUNTY COMMISSIONERS

840 West 11th Street Panama City, Florida 32401 Telephone: (850) 248-8140 Fax: (850) 248-8153

January 3, 2018

Ms. Susan Skelton Executive Director Florida Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, FL 32317

Dear Ms. Skelton,

Thank you for allowing Bay County to host the last Triumph meeting of the year in our Commission Chambers. It was an honor to give Allan Bense the recognition he deserves and to welcome Senator Gaetz as the new Chair. The meeting also provided us with the direction we needed to move forward with recommendations on the first round preapplications. While every project has merit, the Commission approved the below recommendations during the January 3, 2018 Board meeting. We believe these projects will strengthen and diversify our local and regional economy. Please note that the list we are providing is not ranked.

Crosswind Runway
Project SoHo
Project Blue Star
PCB Sports Park & Stadium Complex
Vessel Manufacturing
East Terminal Expansion

STEM Workforce Training Center

Manufacturing Academy Expansion: Welding Workforce Training Lab

Haney Pipefitter Program Renovation/Expansion
Advanced Manufacturing Innovation Institute AMI2

Panhandle Aging Research Center (FSU-PARC)

Thank you for your continued commitment to Bay County and the Florida Panhandle.

Respectfully,

William T. Dozier

Chairman, Board of County Commissioners



SANTA ROSA

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: <u>Town of Jay, Florida</u>
Brief Description of Background of Individual/Entity/Organization: <u>The town of Jay was incorporated in 1951</u>. With agriculture as its main source of income, Jay's population is around 600 people.

Contact Information:

Primary Contact Information: Eric Seib, (850) 675-4557, ericseibtoj@bellsouth.net

Title: Planning Contractor

Mailing Address: P.O Box 66, Jay, Florida 32565

Telephone Number: (850) 675-4557
Email Address: ericseibtoj@bellsouth.net

Website: www.townofjayfl.com

Names of co-applicants, partners or other entities, organizations that will have a role in the

proposed project or program: Principal Stephen Knowlton, Jay High School

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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EXECUTIVE SUMMARY

Town of Jay Drinking Water Quality Improvement Project

The Town of Jay created a \$2.5 Million water distribution system maintenance project that will utilize a Rural Infrastructure Fund Grant to enhance economic recovery, diversification, and enhancement for \$1.5 Million which will cover 60% of the project. The town requests that Triumph Gulf Coast award \$1 Million to cover the remaining 40% of the project.

Project Overview and Description

The Town of Jay's drinking water distribution system utilizes over 30,000 linear feet of pipe. Over 60% of its drinking water delivery infrastructure uses cast iron pipes to deliver its water to residential and commercial customers. In the last 70 years of use, the internal surfaces of the cast iron pipes have become corroded and any disruption of water flow in the pipes creates the residue to separate from the interior of the pipe and results in the delivery of discolored drinking water. The Town of Jay created an infrastructure project to replace the 3.5 miles of cast iron pipes to increase the water quality as well as residential and business confidence in the water quality.

The \$2.5 Million dollar project will consist of the removal of all cast iron pipes in the water distribution system, the connections of existing PVC lines, boring for the connection of lines without disruption to state highways, and replacement with all new water system quality PVC pipes. Engineering a more efficient drinking water distribution system will reduce the total linear foot requirement of the water lines while also creating a central oriented distribution plan, preparing for future growth expansion.

Community Benefits

Over the last three years, the town has focused on water well maintenance to enhance the reliability of drinking water delivery to all customers. The town's two water wells have received maintenance upgrades that has resulted in less pump shut downs and restarts, a major cause for residue to release within the system. Approximately 20% of all work orders generated over the last two months have been in response to water quality complaints. An aggressive flushing program has been incorporated to assist in minimizing the cases of discolored drinking water, but has not addressed the source of the problem. This drinking water line flushing program, currently requiring 15 man-hours a week, is a manpower drain for a rural, small town, and the environmental unfriendly process results in an inefficient 90% accounting of the water available for customer use.

The Town of Jay currently has 517 water customers; 80% of those are residential, with the remaining 20% listed as commercial. The town is quickly getting a reputation of delivering discolored drinking water with sediment. The Florida Department of Environmental Protection directed a Public Service Announcement to be placed on a local television channel after multiple complaints to their office.

Dr. Rick Harper stated in a presentation to the Santa Rose Board of County Commissioners that homebuilders in Santa Rosa County will need to build nearly 1,500 homes a year over the next eight years to keep up with population growth in the county. In order for the Town of Jay to keep up with that growth signal, we require a reliable pumping system and updated delivery system. With the completion of this project, the Town of Jay will be ready for a population growth over the next 70 years.

Business Benefits

With a Rural Economic Development Initiative designation, the Town of Jay will utilize a Rural Infrastructure Grant to fund the majority of this project. The removal of cast iron pipes will eliminate the source of the discolored drinking water and sediment and immediately fix the problem. With a reliable pumping source and no iron pipes, the town can ensure current businesses can operate with consistent high quality water delivery. This new distribution system can also be an attractant for new business looking for a reliable water source.

Greater than 50% of the workforce within the Town of Jay works to support the medical and patient care industry. The delivery of clear water to a local hospital and long term care facility, both within the city limits, is a critical factor for keeping these essential businesses competing for patients in a competitive economic market and providing jobs for the Town of Jay workforce.

Summary Timeline

The town of Jay is currently working all grant funding sources to secure the \$1.5 Million portion of the project. Our engineering team is building plans for the project. Once in receipt of the matching funds, we would start construction within _____. The building would require ____ months to build. We plan to complete the water line construction by ______ to precede a FDOT Highway 4 resurfacing project.

The Mayor and Town Council of the Town of Jay respectfully requests that Triumph Gulf Coast, Inc. considers our project for award of matching funds.

ROBERT A. "BOB" COLE, District 2 W. D. "DON" SALTER, District 3 ROB WILLIAMSON, District 4 R. LANE LYNCHARD, District 5

TONY GOMILLION, County Administrator ROY V. ANDREWS, County Attorney DAN SCHEBLER, Asst. County Administrato

November 9, 2017

Mr. Eric Seib Town of Jay 3695 Hwy 4 Jay, FL 32565

Dear Mr. Seib,

At the November 9, 2017 meeting, the Santa Rosa County Board of Commissioners voted unanimously to support the submittal of the Town of Jay Water Quality Improvement Project and the Town of Jay and Jay High School Makerspace Initiative to Triumph Gulf Coast, Inc.

Please feel free to contact this office at (850) 983-1855 with any questions.

Sincerely,

Dan Schebler

Assistant County Administrator

cc: Erica Grancagnolo



BAY

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization:

Panama City – Bay County Airport and Industrial District / Northwest Florida Beaches International Airport (ECP)

Brief Description of Background of Individual/Entity/Organization:

The Northwest Florida Beaches International Airport opened in May of 2010 offering the Region new opportunities in air travel as well as aerospace manufacturing and repair. Air travel from Panama City prior to the opening of the Airport was from PFN, which served the City of Panama City and its surrounding communities with regional jet service to Atlanta. In May 2010, PFN closed and ECP opened with a 10,000 foot runway plus land for development. ECP brought to the Region, Southwest Airlines and the up-gauging of Delta aircraft, thus becoming the first Main Line Station for Delta Airlines in the Panhandle. Since the opening, United Airlines has added service to Houston's George Bush Intercontinental Airport with connections to more than 160 cities worldwide.

ECP continues to be in the spotlight of site consultants due to its close proximity to the beach, 4 lane highway system, quick and easy access to the global air traffic network and most importantly, its status of being a "Field of Opportunity".

Contact Information:

Primary Contact Info	rmation: Parker W. McClellan, Jr. A.A.E.
Title: Execu	tive Director
Mailing Address:	6300 West Bay Parkway, Suite A, Panama City, FL 32401
Telephone Number:_	850 636 8950
Email Address:	pmcclellan@pcairport.com
Website:	www.iflybeaches.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

- Bay County Economic Development Alliance
- Bay County Government
- Space Florida
- Enterprise Florida (Qualified Target Industries and Training Dollars)
- Florida Department of Transportation
- Triumph Gulf Coast

REQUIRED EXECUTIVE SUMMARY:

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The Northwest Florida Beaches International Airport is seeking \$15,600,000 in Triumph Gulf Coast funding to assist in the construction and development of the Crosswind Runway.

The estimated \$41,000,000 Crosswind Runway is the largest capital project at the Airport since its opening in 2010 and will provide optimum usage of the Airport by both commercial and general aviation by enhancing safety and increasing availability to all aircraft. The proposed funding method will include; the Florida Department of Transportation (\$10,000,000), the Federal Aviation Administration (\$14,000,000), and ECP (\$1,400,000), and Triumph Gulf Coast (\$15,600,000) for a total of \$41,000,000.

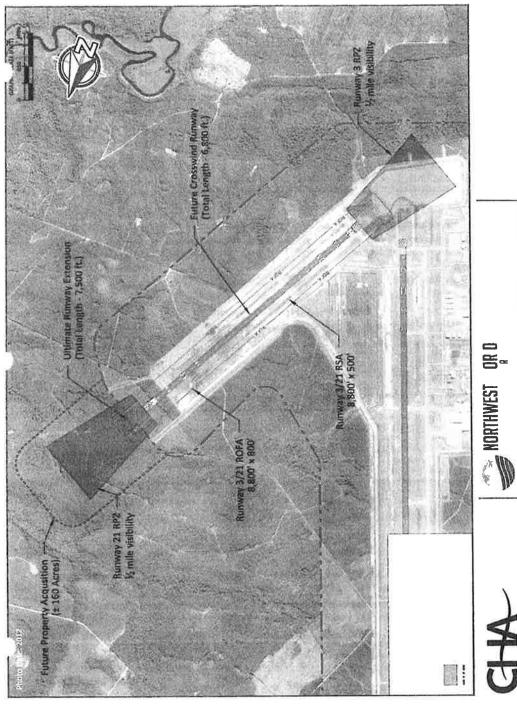
Completion of the new 7,500 foot runway will complete another major capacity component of the Airport. A \$15,600,000 award from Triumph Gulf Coast funding will enable the Airport to offer additional taxiway access to industries that focus on aircraft maintenance, manufacturing and other aviation services requiring direct runway/taxiway access.

The economic benefit of this project is to provide new industry access and to create short and long term jobs, both direct and indirect.

The FAA requires the general configuration of an airports runways should allow the Airport to meet anticipated air traffic demands and maximize wind coverage and operations utility for all types of aircraft. The FAA also requires that the runway system be oriented to provide at least 95% wind coverage. This means that 95% of the time in a given year, the coverage at an airport is to be within acceptable limits for the types of aircraft operating on the airfield. When a primary runway does not provide 95% wind coverage, the FAA recommends development of a crosswind runway. The Airport Runway Coverage based on the 2015 Master Plan is 94.58% and addition of the crosswind runway would increase the coverage number to 97.82%.

The Crosswind Runway increases landing capacity and runway availability. The runway is proposed to be 7,500ft in length which allows the all type aircraft to utilize the runway, provides redundancy and increases safety for all aircraft operating at ECP.

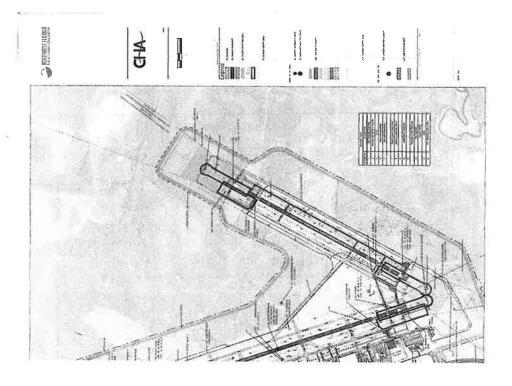
The Crosswind Runway is an economic game changer for the Airport.

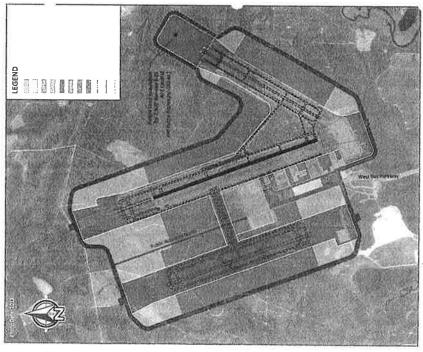


MASTER PLAN STUDY

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G-A-CONTHWEST FLORIGH
RECUS BRITISHION WINNER
MASTER PLAN STUDY

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October 31, 2017

Mr. Bob Majka, Jr. County Manager Bay County Board of County Commissioners 840 West 11th Street Panama City, FL 32401

VIA EMAIL

RE:

Bay County and Triumph Gulf Coast Funding

Panama City- Bay County Airport and Industrial District Northwest Florida Beaches International Airport (ECP)

Dear Mr. Majka:

The Bay County Board of Commissioners has asked local governments to recommend eligible projects to be considered for funding by Triumph Gulf Coast.

The Airport has completed three Pre-application packages (attached) for projects to be considered for funding assistance and they include;

- Crosswind Runway
- Project SoHo
- Project Blue Star

Triumph Gulf Coast funding will be a tremendous contribution to the Airport as these projects will help transform the Airport's economic development.

It is respectfully requested, the County Commission include the Airport's projects in the review for Triumph Gulf Coast and in the Bay County BP Funding process.

As always, we appreciate your support and consideration and if you have any questions, please give me a call at 850 636 8965.

Respectfully,

Parker W. McClellan, Jr., A.A.E.

Executive Director



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COMMISSIONERS:

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DISTRICT V

ROBERT J. MAJKA JR. COUNTY MANAGER

BOARD OF COUNTY COMMISSIONERS

840 West 11th Street Panama City, Florida 32401 Telephone: (850) 248-8140 Fax: (850) 248-8153

January 3, 2018

Ms. Susan Skelton
Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, FL 32317

Dear Ms. Skelton,

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Crosswind Runway Project SoHo Project Blue Star PCB Sports Park & Stadium Complex

Vessel Manufacturing East Terminal Expansion STEM Workforce Training Center

Manufacturing Academy Expansion: Welding Workforce Training Lab Haney Pipefitter Program Renovation/Expansion
Advanced Manufacturing Innovation Institute AMI2
Panhandle Aging Research Center (FSU-PARC)

Thank you for your continued commitment to Bay County and the Florida Panhandle.

Respectfully,

William T. Dozier

Chairman, Board of County Commissioners



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Email Address:	pmcclellan@pcairport.com
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- Space Florida

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<u>Project "SoHo"</u> is an aviation related advanced manufacturer located in the northeastern part of the United States. They are looking to expand their operations by locating a second facility in the Southeast. This company is a parts supplier to major OEMs (Original Equipment Manufacturers). Project SoHo will generate 105 new jobs over the first 6 years of operation in our Region and entail a capital investment of approximately \$30 - \$35M. The estimated sales for the company are \$22,000,000 by the end of year 6.

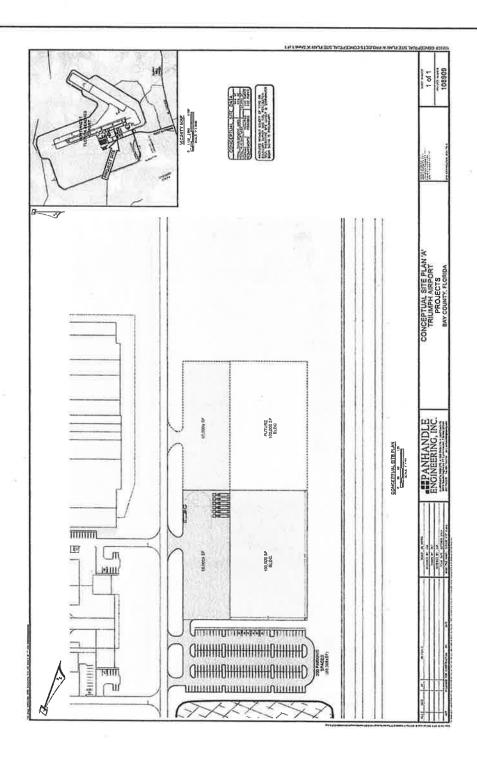
The Project SoHo Team is looking at a build-to-suit site at the Northwest Florida Beaches International Airport (ECP). The site is within the Phase 1 approved 1,200 acres at the Airport.

The company is looking for a location that is centrally located, as this will provide access to the Interstate System and to the National Airspace System. The site location at the Airport provides easy access to the Interstate System, as well as to other parts manufacturers and suppliers in the area.

The Airport, in close partnership with Venture Crossings, provides an ideal location for aerospace industries, offering the option for a facility on private or public land. GKN has become the Region's anchor aerospace manufacturing company, Based on the continuing growing needs of the aerospace market, the need for facilities for both manufacturing and suppliers is expected to increase.

The conceptual illustration below provides a site concept at ECP, which includes a 100,000 square foot expandable manufacturing facility with a loading dock area for shipping and receiving along with a joint use automobile parking lot. The cost of the facility and infrastructure improvements is estimated to be \$8.5M.

The request for Triumph funding is for the infrastructure improvements including joint automobile parking, loading docks, and the first phase foundation of 100,000 square feet manufacturing facility. The proposed funding method includes the following sources: ECP (\$800,000), Florida Department of Transportation (\$800,000), Project SoHo (\$3,500,000), Space Florida (preferred financing) and Triumph Gulf Coast (\$3,400,000). Space Florida will finance the building and capital equipment with preferred funding and tax incentives).



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840 WEST 11TH STREET

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization:

Panama City - Bay County Airport and Industrial District / Northwest Florida Beaches International Airport (ECP)

Brief Description of Background of Individual/Entity/Organization:

The Northwest Florida Beaches International Airport opened in May of 2010 offering the Region new opportunities in air travel as well as aerospace manufacturing and repair. Air travel from Panama City prior to the opening of the Airport was from PFN, which served the City of Panama City and its surrounding communities with regional jet service to Atlanta. In May 2010, PFN closed and ECP opened with a 10,000 foot runway plus land for development. ECP brought to the Region, Southwest Airlines and the up-gauging of Delta aircraft, thus becoming the first Main Line Station for Delta Airlines in the Panhandle. Since the opening, United Airlines has added service to Houston's George Bush Intercontinental Airport with connections to more than 160 cities worldwide.

ECP continues to be in the spotlight of site consultants due to its close proximity to the beach, 4 lane highway system, quick and easy access to the global air traffic network and most importantly, its status of being a "Field of Opportunity".

Contact Information:

rmation: Parker W. McClellan, Jr. A.A.E.
tive Director
6300 West Bay Parkway, Suite A, Panama City, FL 32401
850 636 8950
pmcclellan@pcairport.com
www.iflybeaches.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

- Bay County Economic Development Alliance
- Bay County Government
- Space Florida

- Enterprise Florida (Qualified Target Industries and Training Dollars)
- Florida Department of Transportation
- Project Blue Star
- Triumph Gulf Coast

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

<u>Project "Blue Star"</u> is an aircraft maintenance and overhaul (MRO) company performing a variety of maintenance efforts on large commercial aircraft, up to and including the Boeing 747. The company is looking to expand their operation by locating a second maintenance facility at a centrally located airport with the ability to grow and change with the growth of the company. Project Blue Star will generate 65 new jobs over the first 2 years of operations, with anticipated growth and possible relocation of the company headquarters to Bay County.

The Project Blue Star Team is looking at a build-to-suit site at the Northwest Florida Beaches International Airport (ECP). The site is within the Phase 1 approved 1,200 acres at the Airport and has access to the 10,000 foot runway and taxiway system.

The Airport, in close partnership with Venture Crossings, provides an ideal location for aerospace industries, offering the option for a facility on private or public land. GKN has become the Region's anchor aerospace manufacturing company, Based on the continuing growing needs of the aerospace market, the need for facilities for both manufacturing and suppliers is expected to increase.

The conceptual illustration below provides a site concept at ECP, which includes a 100,000 square foot hangar facility, associated aircraft parking aprons, an expansion plan, and a joint use automobile parking lot to be co-located in close proximity to both Project Blue Star and Project SoHo. The estimated cost of the facility and infrastructure improvements an estimated to be \$10.6M.

In addition to the development of a hangar complex at ECP, Project Blue Star is interested in creating an ongoing partnership with Haney Technical Center, offering internships and jobs for graduates of the Aviation Academy. More importantly, an opportunity for graduates to train in Bay County and stay in Bay County with good, high paying careers.

The request for Triumph Gulf Coast funding is for infrastructure improvements including joint automobile parking, support offices/shops, first phase foundation of 100,000 square feet hangar facility, and aircraft parking apron. The proposed funding method includes the following sources: ECP (\$800,000), Florida Department of Transportation (\$800,000), Project Blue Star (\$2,000,000), Space Florida (preferred financing), and Triumph Gulf Coast (\$7,000,000). Space Florida will finance the building and capital equipment with preferred funding and tax incentives).

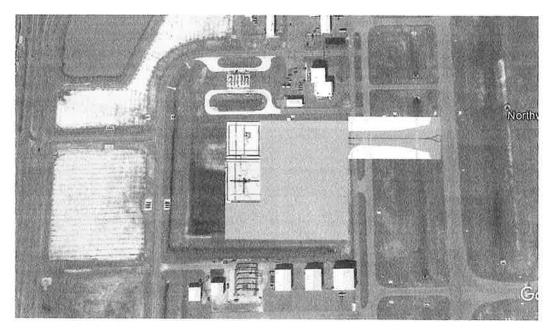
PROJECT BLUE STAR





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BOARD OF COUNTY COMMISSIONERS

840 West 11th Street Panama City, Florida 32401 Telephone: (850) 248-8140 Fax: (850) 248-8153

January 3, 2018

Board of County Commissioners

www.baycountyfl.gov

Ms. Susan Skelton Executive Director Florida Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, FL 32317

Dear Ms. Skelton,

840 WEST 11" STREET PANAMA CITY, FL 32401

COMMISSIONERS:

TOMMY HAMM DISTRICT I

ROBERT CARROLL
DISTRICT II

WILLIAM T. DOZIER
DISTRICT III

GUY M. TUNNELL DISTRICT IV

PHILIP "GRIFF" GRIFFITTS DISTRICT V

ROBERT J. MAJKA JR. COUNTY MANAGER Thank you for allowing Bay County to host the last Triumph meeting of the year in our Commission Chambers. It was an honor to give Allan Bense the recognition he deserves and to welcome Senator Gaetz as the new Chair. The meeting also provided us with the direction we needed to move forward with recommendations on the first round preapplications. While every project has merit, the Commission approved the below recommendations during the January 3, 2018 Board meeting. We believe these projects will strengthen and diversify our local and regional economy. Please note that the list we are providing is not ranked.

Crosswind Runway
Project SoHo

Project Blue Star

PCB Sports Park & Stadium Complex

Vessel Manufacturing East Terminal Expansion

STEM Workforce Training Center

Manufacturing Academy Expansion: Welding Workforce Training Lab

Haney Pipefitter Program Renovation/Expansion
Advanced Manufacturing Innovation Institute AMI2

Panhandle Aging Research Center (FSU-PARC)

Thank you for your continued commitment to Bay County and the Florida Panhandle.

Respectfully,

William T. Dozier

Chairman, Board of County Commissioners

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BOCC

BAY

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Panama City Beach Convention and Visitors Bureau, Inc.

Description of Background of Individual/Entity/Organization: The Panama City Beach Convention and Visitors Bureau, Inc. (CVB) is a 501(c)(6) nonprofit corporation which is a component unit of Bay County, Florida and serves as the official destination marketing organization for the Greater Panama City Beaches. The CVB is an extension of the Bay County Tourist Development Council (TDC). The CVB is primarily funded by a 5% tourist development tax paid by visitors for overnight lodging stays and also generates revenue through cooperative marketing opportunities, corporate sponsorships and festivals/events. Funds are used for destination marketing, beach renourishment/maintenance and landscaping. The CVB Board of Directors is exclusively comprised of the nine members of the TDC who are appointed by, and serve at the pleasure of, the Bay County Board of Commissioners. Three members are collectors of the tourist development tax, three members represent tourism-related businesses and three members are elected officials. Four members are nominated by the City Council of the City of Panama City Beach.

Contact Information:

Primary Contact Information: Dan Rowe

Title: President/CEO
Mailing Address: P. O. Box 9473
Telephone Number: (850) 233-5070

Email Address: drowe@visitpanamacitybeach.com www.visitpanamacitybeach.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Bay County, City of Panama City Beach, Bay District Schools, Florida Department of Transportation, Northwest Florida Water Management District, The St. Joe Company

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be

transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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EXECUTIVE SUMMARY

PANAMA CITY BEACH SPORTS PARK & STADIUM COMPLEX

FUNDING SOURCES.

CVB Cash & Financing Public/Private Investment

\$28.0 million (42.4%)

Triumph Gulf Coast

\$18.0 million (27.3%) \$20.0 million (30.3%)

TOTAL

\$66.0 million

<u>PROJECT LOCATION</u>. The Sports Park & Stadium Complex (the "Project") will be located on 151 acres in Breakfast Point, at the east end of Panama City Beach, accessible at 8222 Panama City Beach Parkway.

SUMMARY DESCRIPTION. The Project, a year-round sports hub to offer players, coaches and their families an unmatched combination of elite sports competition and world-class coastal vacation experience, will be more than a sports park. It will serve as the catalyst for unprecedented and transformational economic development that will benefit visitors and the community at-large.

Expansion of Panama City Beach's publicly-owned tourism infrastructure will: (1) ensure Bay County remains competitive as a tourist destination; (2) stimulate growth into new seasonal sports-related markets; (3) serve as a catalyst for private sector development; (4) address the region's workforce development needs; (5) generate incremental tax revenue; and, (6) increase the carrying capacity of the destination by spreading visitor demand.

BACKGROUND. The TDC has a history of demonstrating good stewardship of public funds by investing in tourism infrastructure. Following the 2010 BP oil spill, the council used its economic damage claims to build the Aaron Bessant Park Amphitheater (\$2.7 million) and renovate Frank Brown Park (\$4.5 million). No other tourist development council expended BP damage-related funds on permanent, public infrastructure projects designed to generate incremental and sustained visitor demand.

During the BP Deepwater Horizon incident, public perception that Northwest Florida's beaches were covered with oil caused many potential visitors to look elsewhere. Panama City Beach, with its strong sports travel foundation, was able to mitigate a significant portion of the lost business from traditional "beach-centric" vacationers because athletes and their families followed through with their travel plans, reinforcing the importance of amateur athletics to the destination.

Sustained growth of sporting events (annual economic impact now exceeds \$100 million) has strained capacities of sports complexes in Bay County, creating a situation in which existing facilities are over-used and not available to meet market demands. In fact, there now exists a shortage of tournament quality soccer/lacrosse and collegiate-sized athletic fields in Northwest Florida.

Based on market studies commissioned in 2008 and 2013, the TDC determined that construction of additional sports facilities is critically important to the continued growth of Panama City Beach as a year-round tourist destination.

Since 2015, the TDC has actively worked to bring an additional outdoor field complex to fruition by addressing key components such as land acquisition, financing, business proformas and project management. In Second Quarter 2017, the TDC advertised for bids from qualified construction companies after receiving preliminary cost estimates in the \$30-\$35 million range from the its consulting firm. The concept at that time involved significant collateral activities and retail in addition to the direct sports and

spectator facilities. When construction bids for the park and access road came in at \$20 million above the preliminary estimate, the TDC/CVB realized it could not build the facility as originally envisioned.

During negotiations with the contractor (selected based on the ability to deliver the "best value" to the County) and the value-engineering process, it became apparent that the Project focus should shift away from the collateral features and include a large and attractive Indoor Sports Center. This increases the Project's viability by more efficiently and effectively utilizing the available land, driving additional visitor demand and further diversifying the tourism economy with indoor athletic team tournaments and individual competitions. However, the total Project as refocused still exceeds the TDC's resources.

Adding Triumph Gulf Coast to the list of public and private sector partners involved in making this catalytic project a reality is invaluable. These entities include the Bay County Commission, TDC, Panama City Beach CVB, The St. Joe Company, Bay District Schools, Northwest Florida Water Management District, City of Panama City Beach and Florida Department of Transportation.

PROJECT DESCRIPTION. The Project will consist of an indoor court facility, outdoor field complex and walking/biking trails. The combination of high quality visitor amenities, state-of-the-art amateur athletic fields and creative site design will set a new standard for sports complexes throughout the country.

The outdoor field complex will encompass 13 fields for soccer, lacrosse, rugby, football, baseball and softball. All of the fields will be built to provide athletes with world-class playing surfaces (nine artificial turf fields and four natural grass fields). The flexible design of the fields will allow the facility to drive demand throughout the spring and fall seasons in addition to the traditional summer months.

The 109,000 square-foot indoor athletic facility will house eight basketball courts or 16 volleyball courts, team meeting rooms, locker rooms and training/physical therapy rooms. In addition to court sports, the facility will accommodate indoor sports such as wrestling, gymnastics and cheerleading, as well as expositions and trade shows.

DEVELOPMENT CATALYST. Triumph Gulf Coast's investment in the Project will help spur more than \$200 million in new investment on the east end of Panama City Beach. Infrastructure improvements in the areas surrounding the park will attract new private capital investment in retail businesses and services to meet the economic, educational, recreation and quality of life needs of the growing market. The Project will provide a public benefit extending far beyond its boundaries and will serve as a catalyst for:

Transportation System Enhancement – Located directly across from the northern end of Cauley Avenue, in close proximity to the Hathaway Bridge system, the parcel of land at 8222 Panama City Beach Parkway has strategic value in addressing the region's transportation infrastructure needs. The new access road to the Project provides an eastern terminus to an additional east-west traffic corridor through Panama City Beach that efficiently connects to all of the arterial roads on the east end of the Beach – U. S. Highway 98, Front Beach Road and Thomas Drive – in addition to providing access to the new school site described below. But for the CVB's purchase of this land, it is unlikely that it would have been used for this purpose. The land was available for sale and most likely would have seen development similar to that of nearby parcels, which includes a self-storage rental facility, car wash, paint store and RV repair shop.

Easing School Overcrowding – As a result of the Project, Bay District Schools will receive land to build a new K-8 school (\$26 million construction cost) to serve approximately 900 students.

Incremental Private Sector Investment – Due to increased access to Breakfast Point directly attributable to the Project, St. Joe applied for, and received approval of, an amendment to the Bay County Comprehensive Plan to include 750 hotel rooms, commercial office space (75,000 square feet) and retail

space (160,000 square feet). Preliminary estimates of the company's investment in the construction of these new facilities exceed \$175 million.

JOB CREATION & WORKFORCE DEVELOPMENT. After the initial ramp-up period, the Project will bring approximately 81,611 additional, unique non-summer visitors into the market. Based on research conducted by VISIT FLORIDA, one full-time equivalent employee (FTE) is created for every 76 unique visitors to the state; therefore, this Project will generate 1,074 additional full-time jobs. The CVB has commissioned Oxford Economics to conduct economic modeling, including job creation, for this Project. These findings will be included in the full application for Triumph Gulf Coast funding.

ADDRESSING ESTABLISHED PRIORITIES. The Panama City Beach Sports Park & Stadium Complex project complies with requirements set forth by Florida Statute, addresses the Triumph Gulf Coast Board of Directors' discretionary priorities, syncs with Florida's Great Northwest's "Northwest Florida Forward" strategic plan and is endorsed by the Bay County Board of County Commissioners. This Project will:

- Expand and diversify publicly-owned tourism infrastructure to allow Panama City Beach, Bay County and the surrounding region to attract new market segments throughout the year;
- Strengthen existing businesses, foster additional economic development, attract new privatesector capital, and provide more year-round employment;
- Increase revenues to fund state and local government through additional consumption taxes (state & local sales taxes, tourist development taxes) and higher property values surrounding the complex; and,
- Bring together a coalition of public and private-sector partners to maximize economies of scale, increase day to day utilization and spread operational costs.

IMMEDIATE VALUE & SUSTAINABILITY. The Panama City Beach Sports Park & Stadium Complex will be owned by Bay County but leased to the CVB for a period of 99 years. The CVB will manage and provide the strategic direction for the Project but will hire a third-party to run the day-to-day operations. With the exception of debt service and capital replacement costs, the Project is expected be self-sustaining after Year Four. The County has arranged financing through a 15-year loan from a regional bank. Tourist Development Tax proceeds will be used for the debt payments, as well as any capital replacement costs that are not funded through operations.

In the first year of operation, the Project will generate nearly 60,000 room nights and \$23.2 million in economic impact. By year four, it will yield 110,000 room nights and \$42.8 million in economic impact. During the 15-year term of the loan, the Project will add over \$610 million to Bay County's economy.

SUMMARY TIMELINE.

MILESTONE	DATE
SPORTS STUDIES COMPLETED	2013
CVB PURCHASE OF ENTRY PARCEL	JULY 2015
LAND TRANSFER AGREEMENT FINALIZED	MARCH 2016
FINANCING SECURED	JUNE 2017
PROFORMAS COMPLETED – OUTDOOR & INDOOR	AUGUST 2017
CONSTRUCTION COST NEGOTIATIONS COMPLETED	NOVEMBER 2017
GROUND BREAKING	UPON AWARD FROM TCG
GRAND OPENING	12 MONTHS AFTER AWARD

Jim Muller

From:

J. Michael Brown < jmbrown@visitpanamacitybeach.com>

Sent:

Tuesday, October 31, 2017 11:34 AM

To:

Bay Triumph

Cc:

Dan Rowe; Jim Muller

Subject:

Bay County TDC Triumph Pre-Application

Attachments:

2017-10-17 Official Pre-Application Form CVB - FINAL 10-31-17.pdf

Attached is the completed pre-application for Triumph Gulf Coast funding for the Panama City Beach Sports Park & Stadium Complex.

Tourism was one of two industries that felt the direct impact from the Deepwater Horizon Oil Spill. As tar balls washed ashore in the summer of 2010 and leisure travelers vacationed on other beaches, it was apparent to the TDC that construction of additional sports facilities is critically important to the continued growth of Panama City Beach as a year-round tourist destination.

The Project complies with Florida statutory requirements related to economic recovery, diversification and enhancement; targets Triumph Gulf Coast Board of Directors' discretionary priorities; and, syncs with Florida's Great Northwest's "Northwest Florida Forward" strategic plan in that it will:

- Expand and diversify publicly-owned tourism infrastructure to allow Panama City Beach, Bay County and the surrounding region to attract new market segments and ensure long-term viability as a tourist destination;
- Strengthen existing businesses, foster additional economic development, attract new private-sector capital, and provide more year-round employment;
- Increase revenues to state and local government through additional consumption taxes (state & local sales taxes, tourist development taxes) and higher property values;
- Build a coalition of public and private-sector partners to maximize economies of scale, increase day to day utilization and spread operational costs; and,
- Increase the destination's carrying capacity by spreading visitor demand.

In addition, the Project addresses numerous SWOT priorities established by Bay County, including:

- Improvements to existing transportation infrastructure;
- Utilization of undeveloped land for commercial/retail use;
- Investment in public infrastructure;
- Opportunities for growth of a demand-driven workforce;
- Promotion of greater regional identity and collaboration; and,
- Safeguarding of Triumph Gulf Coast funds at the local level.

Public and private sector partners involved in making this catalytic project a reality include the Bay County Commission, TDC, Panama City Beach CVB, The St. Joe Company, Bay District Schools, Northwest Florida Water Management District, City of Panama City Beach and Florida Department of Transportation.

We respectfully request endorsement of this Project by the Bay County Commission and forwarding of our preapplication to Triumph Gulf Coast for review.

Regards,

J. Michael Brown

Vice President of Tourism Development | Visit Panama City Beach



850.233.5070 800.PCBeach

ParamaCityBeach.com









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BOARD OF COUNTY COMMISSIONERS

www.baycountyfl.gov

840 WEST 11™ STREET PANAMA CITY, FL 32401

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GUY M. TUNNELL DISTRICT IV

PHILIP "GRIFF" GRIFFITTS DISTRICT V

ROBERT J. MAJKA JR. COUNTY MANAGER

BOARD OF COUNTY COMMISSIONERS

840 West 11th Street Panama City, Florida 32401 Telephone: (850) 248-8140 Fax: (850) 248-8153

January 3, 2018

Ms. Susan Skelton Executive Director Florida Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, FL 32317

Dear Ms. Skelton,

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PCB Sports Park & Stadium Complex

Vessel Manufacturing **East Terminal Expansion**

STEM Workforce Training Center

Manufacturing Academy Expansion: Welding Workforce Training Lab

Haney Pipefitter Program Renovation/Expansion Advanced Manufacturing Innovation Institute AMI2

Panhandle Aging Research Center (FSU-PARC)

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William T. Dozier

Chairman, Board of County Commissioners





BAY

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Eastern Shipbuilding Group, Inc.

Brief Description of Background of Individual/Entity/Organization: Eastern's original shipyard was established in 1976 to build fishing vessels. In 1981, Eastern expanded manufacturing to include a broad range of many types of vessels and has since delivered more than 350 diversified vessels. Eastern Shipbuilding is a mid-sized tier 2 shipyard primarily engaged in new construction and repair of government and commercial vessels. In 2016, the US Coast Guard awarded its largest ever vessel procurement contract to Eastern. The contract is initially for a series of 9 Offshore Patrol Cutters over 10 years and the program of record is for a total of 25 vessels over the next 20 years. The total manufacturing contract value is in excess of \$10 Billion.

Contact Information:

Primary Contact Informa	tion: William G. Harrison, Jr., Esq.	
Title:	Counsel	
Mailing Address:	101 Harrison Avenue, Panama City, FL 32401	
Telephone Number:	850-769-7714	
Email Address:	wharrison@harrisonrivard.com	
Website:	http://www.easternshipbuilding.com	

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Not applicable

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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Summary: Beginning August, 2018 Eastern will cut steel for the first OPC and will quickly ramp up to directly employ nearly 1,000 employees in the manufacture, launch and outfitting of up to twenty-five United States Coast Guard Offshore Patrol Cutters at its shipyards in Bay County, Florida (Project). Following launches, vessels will be outfitted in Panama City and possibly Port St Joe, Florida, if haul out capabilities become available in Gulf County. The Nelson Street yard will be used exclusively for manufacturing of government vessels in order to consolidate and better achieve and maintain federal government standards for construction of military vessels.

Funds being sought from Triumph Gulf Coast for Bay County: \$20,025,000.

The amount and identity of other sources of funds for the proposed project or program: Eastern has invested, according to 2017 appraised values of the Bay County Property Appraiser's office, over \$11.7 Million in real estate and over \$75 Million in equipment and improvements. Additionally, Eastern has expended over \$10 Million in unreimbursed costs over the past 5 years in a national competition for the award of the OPC program. The 2017 Florida Legislature appropriated and on June 2, 2017 Governor Scott approved \$9.5 Million for shipbuilding infrastructure and dredging in Bay County in support of Eastern's USCG contract award. The Bay County Commission previously granted tax exemptions for equipment totaling \$834,404.00 in 2017. The federal government will be spending approximately \$3.72 Billion in the initial construction phase and approximately \$6.78 Billion in the final phase.

Project Location: Vessel manufacturing, launching and outfitting will occur in Panama City and Bay County, Florida. Haul out and repair will occur in Port St Joe, Gulf County, Florida, if necessary infrastructure becomes available there.

Summary description of transformation and promotion of economic recovery, diversification, and enhancement of the disproportionately affected counties: Eastern will manufacture OPC vessels designed to conduct multiple missions in support of the United States' maritime security and border protection. The OPC will provide a capability bridge between the National Security Cutter, which patrols the open ocean in the most demanding maritime environments, and the Fast Response Cutter, which serves closer to shore. The OPC design includes capability of carrying an MH-60R or MH-65 Helicopter and three operational Over-The-Horizon (OTH) small boats. The vessels include a highly sophisticated combat system and C4ISR suite to support its role of protecting our shores, the maritime industry and execution of the Coast Guard's missions.

University of West Florida's Haas Center is in the process of conducting an economic impact study utilizing REMI PI+ Version 2.1.1 of the United States Coast Guard contract awarded to Eastern. That study is expected to be completed within the coming weeks. Eastern expects that to fulfill the initial 9 vessel contract, it will directly employ 900-1,000 workers at its peak prior to 2024. The Haas Center currently estimates the impact of the initial contract award and the ripple effect as the spending flows through the local economy from Eastern, through its suppliers, service providers, employees and owners and ultimately benefitting the region's economy. In total, the Haas Center estimates that the initial contract will directly and indirectly support over 10,000 cumulative full and part time workers in Bay County from 2016 to 2024, which will add \$690 million of Personal Income for the region. This amounts to \$1.9 billion in total output and a \$940 million increase in the local Gross Domestic Product over this period. This level of economic stimulation will be transformational for our region.

Additionally, the Coast Guard plans to acquire a total of 25 Cutters. If Eastern is awarded a contract for the additional 16 Cutters, Eastern would need to directly employ an average of approximately 900-1,000 workers per year through 2032 with work extending through 2035. The Haas Center currently estimates that such an award would indirectly and directly support another 19,000 cumulative jobs in the region over this period, bringing the total cumulative jobs impact to 29,933 from 2016 to 2035. The total

personal income over this period would be \$2.9 billion with an increase in Gross Domestic Product of \$3.0 billion. Bay County workers across all industry sectors are expected to see an annual wage increase of approximately \$200 per year as a result of the contract. The econometric model estimates that without the Eastern contract, the average annual wage in Bay County will grow an average of 1.2% per year from 2016 to 2035. As a result of the increased demand stimulated by the contract, the average wage of all workers in Bay County are expected to see an additional increase of 0.5-0.7% in annual wages, which amounts to approximately \$198-233 per year. During the peak years of employment, the average annual wage for Bay County workers will increase by more than 1% (\$300-\$385) as a result of the Eastern contract.

Direct employees will include naval architects, mechanical engineers, welders, shipfitters, plumbers, pipefitters, first-line supervisors of production, operating workers, electricians, painters, carpenters, mechanical drafters, construction and related workers, helpers (production workers, laborers and freight, stock, and material movers, hand laborers), engineering technicians, machinists, construction, maintenance, repair workers, and electronics engineers. Direct employees will learn transferable, sustainable workforce skills, and gain certifications in their respective trades which are valuable across multiple industries. Eastern routinely hires graduates from Bay District Schools' vocational programs.

Additionally, sophisticated subcontractors and vendors for state-of-the-art advanced navigation, weapons, propulsion, and communications systems will have a permanent local presence during construction, warranty and repair of these Coast Guard vessels. These elite companies will be available for various Eastern projects, local defense contractors and other businesses in or attracted by our region.

Based on historic data, employees will commute from inside and outside of Bay County as reflected in the following graphic, Figure 1: Bay County Goods Producing Workers by Place of Residence.

A summary timeline for the proposed project or program: In September, 2016, the USCG selected Eastern to design and build USCG Offshore Patrol Cutters. On May 3, 2017 the USCG opened its Project Resident Office at Eastern's Nelson yard and on July, 2017 Eastern successfully completed, on schedule and on budget, the Initial Critical Design Review (ICDR) milestone which was a prerequisite for award of the Long Lead Time Material (LLTM) contract. Eastern achieved USCG and Department of Homeland Security (DHS)

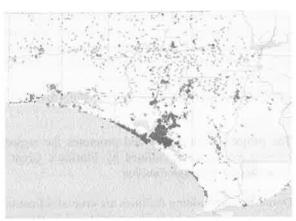


Figure 1: Bay County Goods Producing Workers by Place of Residence

approval at ICDR which cleared the way to proceed to the next critical milestone known as the Final Critical Design Review (FCDR), which culminates 22 months of detailed design. In September, 2017, the USCG awarded the LLTM contract for the first Offshore Patrol Cutter, USCGC Argus (WMSM 915). The \$41.68 Million LLTM award included development and approval of the design specifications and the purchase of the LLTM. The LLTM award allows Eastern to move forward on an aggressive schedule to deliver a capable and affordable platform to meet the Coast Guard's mission needs. This award includes main propulsion, machinery control, electrical and mechanical equipment orders that need to be placed in advance of awarding the construction contract for USCGC Argus which is planned to occur in late summer, 2018 with a delivery in August 2021. Eastern currently plans to begin cutting steel for USCGC Argus in August, 2018. Argus is named for one of the original USCG Cutters which began its first patrol in 1791.

In order to fulfill the OPC contract, Eastern seeks Triumph funding for needed infrastructure to meet the following construction and acquisition milestones:

Infrastructure	Need Date
Build permanent project resident and project management offices as well as offices for commissioning personnel and training personnel	3/1/2018
Convert existing machine/ fabrication shop at Nelson to steel fabrication building	3/1/2018
Acquisition of land and improvements to that land to support vessel construction	4/1/2018
Expand and modify existing pre-fab buildings for use as aluminum structure fabrication and pipe fabrication building	5/1/2018
Construction of production facility building	5/1/2018
Construction aluminum cutting/manipulation machinery building	5/15/2018
Demolition of existing nelson/Whittaker bulkhead. Extension of Nelson/Whittaker bulkhead along shoreline, installation of rail system	
Demolition existing upland structures and ground leveling	6/15/2018
Dredging Nelson/Whittaker launch to bayou entrance and disposal of dredge spoil	6/15/2018
Build additional platens for new vessel module construction	6/15/2018
Convert existing launchways to rocker beam type, install additional transfer rails for vessel transfer, install additional rocker beam launchway with transfer system	6/30/2018
Reroute power lines at nelson to support module moves across Nelson St	6/30/2018
Build additional vessel equipment warehouse space at Nelson	6/30/2018
Replace existing nelson offices. Grade and prepare site for new vessel construction.	6/30/2018
Construct permanent marine architecture and engineering offices and design spaces	1/1/2020
Construct permanent crew assembly facility/pre-commissioning detail building	5/1/2020
Relocate existing office/move stormwater pond/land preparation for new construction, utilities for corporate office with conference space for USCG, contractors, inspectors and contract managers, security systems	3/1/2021
Extend bulkhead east/dredge channel and dispose of dredge spoil	1/1/2024

The project accomplishes and promotes the regional strategy for economic transformation, <u>Northwest Florida Forward</u>, as outlined by Florida's Great Northwest. The project complies with <u>Bay County Priorities for Triumph Funding</u>.

Domestic shipbuilding facilities are crucial infrastructure for national security by providing assurance that military vessels can be built, repaired and maintained in times of conflict. (10 USC 148: National Defense Technology and Industrial Base, Defense Reinvestment, and Defense Conversion). Shipbuilding is important not only to national defense but also to the nation's transportation infrastructure. (National Security Assessment of the U.S. Shipbuilding and Repair Industry, Office of Strategic Industries and Economic Security of the U.S. Dept. of Commerce, May, 2001) "Since 1775, the marine transportation industry has met the needs of our Nation during times of peace and war. The nation's shipbuilding and repair capability continue to be critical components of the transportation infrastructure and military readiness. In addition to adequate shipbuilding infrastructure, it is imperative to maintain a skilled shipyard labor force, which has regrettably declined in recent years due to U.S. shipyard closures, a decline in the U.S. vender base, and low-cost international competition." (Maritime Administration Strategic Plan, Navigating the Future 2017-2021, U.S. Maritime Administration)

An award to Eastern will assuredly contribute significantly to economic recovery, economic diversity beyond tourism and military installations, and economic enhancement of disproportionally affected counties for generations.



Board of County

COMMISSIONERS
www.baycountyfl.gov

840 WEST 11™ STREET PANAMA CITY, FL 32401

COMMISSIONERS:

TOMMY HAMM DISTRICT I

ROBERT CARROLL
DISTRICT II

WILLIAM T. DOZIER
DISTRICT III

GUY M. TUNNELL DISTRICT IV

PHILIP "GRIFF" GRIFFITTS
DISTRICT V

ROBERT J. MAJKA JR. COUNTY MANAGER

BOARD OF COUNTY COMMISSIONERS

840 West 11th Street Panama City, Florida 32401 Telephone: (850) 248-8140 Fax: (850) 248-8153

January 3, 2018

Ms. Susan Skelton Executive Director Florida Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, FL 32317

Dear Ms. Skelton,

Thank you for allowing Bay County to host the last Triumph meeting of the year in our Commission Chambers. It was an honor to give Allan Bense the recognition he deserves and to welcome Senator Gaetz as the new Chair. The meeting also provided us with the direction we needed to move forward with recommendations on the first round preapplications. While every project has merit, the Commission approved the below recommendations during the January 3, 2018 Board meeting. We believe these projects will strengthen and diversify our local and regional economy. Please note that the list we are providing is not ranked.

Crosswind Runway Project SoHo Project Blue Star

PCB Sports Park & Stadium Complex

Vessel Manufacturing East Terminal Expansion

STEM Workforce Training Center

Manufacturing Academy Expansion: Welding Workforce Training Lab

Haney Pipefitter Program Renovation/Expansion
Advanced Manufacturing Innovation Institute AMI2

Panhandle Aging Research Center (FSU-PARC)

Thank you for your continued commitment to Bay County and the Florida Panhandle.

Respectfully,

William T. Dozier

Chairman, Board of County Commissioners



TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: City of Lynn Haven

Brief Description of Background of Individual/Entity/Organization: 100+ year old local government.

Contact Information:

Primary Contact Information: Michael E. White

Title: City Manager

Mailing Address: 825 Ohio Ave., Lynn Haven, FL 32444

Telephone Number: 850-265-2121

Email Address:

citymanager@cityoflynnhaven.com

Website:

www.cityoflynnhaven.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Bay County School District; Bay Haven Charter

Academy

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will not result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.



TRIUMPH GULF COAST APPLICATION

City of Lynn Haven Sports Park Expansion

Executive Summary:

The City of Lynn Haven is requesting consideration for funding a joint recreational project with Bay District Schools, and Bay Haven Charter Academy. The project consists of expanding the existing Lynn Haven Sports Complex in order to be able to host regional tournaments, specifically for middle and high school baseball, soccer and softball tournaments and additional fields for existing school and recreational team use. The City of Lynn Haven is requesting \$15,843,762 for this project in order to pay for required land acquisition, planning, design, permitting, and construction of the sports fields' addition. The City is willing to contribute \$1,760,418 to this project, the existing sports complex, and a commitment to maintain the new facility in perpetuity. The total project cost is \$17,604,180. The St. Joe Company unofficially agreed to sell approximately 83 acres of land South and East of the current Sports Complex at a reduced rate. See attached Conceptual Plan. The project is located at 2201 Recreation Dr. in Lynn Haven, Bay County, Florida 32444. The plan is to expand the Sports Complex to the South and to the East, which will provide a new connection to Transmitter Road with intersection improvements. There is a growing demand of athletic tournaments for K-12 students in Bay County and its surrounding region. The highest demand is for baseball, softball, soccer, football and lacrosse. Hosting a tournament requires a certain number of fields for each sports type. The Lynn Haven Sports Complex is currently operating at full capacity and has to turn away many participants on a regular basis. The facility is not currently large enough to accommodate the City residents and surrounding area needs. It is also not large enough to host any type of tournaments. It would only provide in its current stage about 30% capacity that is needed for a regional baseball or softball tournament. The park has no capacity for soccer, football, and lacrosse tournaments. The proposed project would increase the capacity to 100% for baseball, softball soccer, football, and lacrosse tournaments.

It takes an average about three days to host a typical sports tournament. Most of the athletes and their parents are required to stay overnight which will generate additional tourist revenue. The restaurant and hospitality industry in this area, which includes increased sales tax, ½ infrastructure sales tax, bed tax

and overall increased economic impact due to the increased visitors. Tournaments could be held year round due to the relatively mild local weather patterns. Many of the local travel teams cannot host tournaments locally because there are no facilities available. Frank Brown Park is primarily booked with out of town visitors and needs more space. This facility would be centrally located for the majority of Bay County participants and regional visitors. This project can serve as an overflow to tournaments held at Frank Brown Park, Frank Nelson Park, Harder's Park and the proposed Sports Village at Panama City Beach that will boost tourism. The local sports teams can also utilize the park to host their summer off season tournaments. A small component of this project is to install a splash pad. Adjacent state highways also provide convenient access for visiting teams from the surrounding counties. The connection to Transmitter Road will improve traffic areas and reduce the trips on SR 390, which currently has a failing level of service.

Project benefits include:

- Better use of resources by sharing sport fields amongst different users both locally and regionally.
- Will create approximately 25 indirect jobs.
- Positive local economic development for restaurant, retail, and hospitality industry
- Will provide more opportunities for local sports participants.
- Will reduce local team travel for weekend tournaments.
- Will create 5 jobs to maintain the facility and run the tournament programs.

Summary timeline for the proposed project or program:

The City is proposing the following timeline for this project:

Planning and Land Acquisition

Project Design & Permitting

Project Construction

Begin Recruitment for Regional Tournaments

Coordinate with other facilities for shared tournaments

Nov/Dec 2017 – Apr 2018

Jan 2018 - July 2018

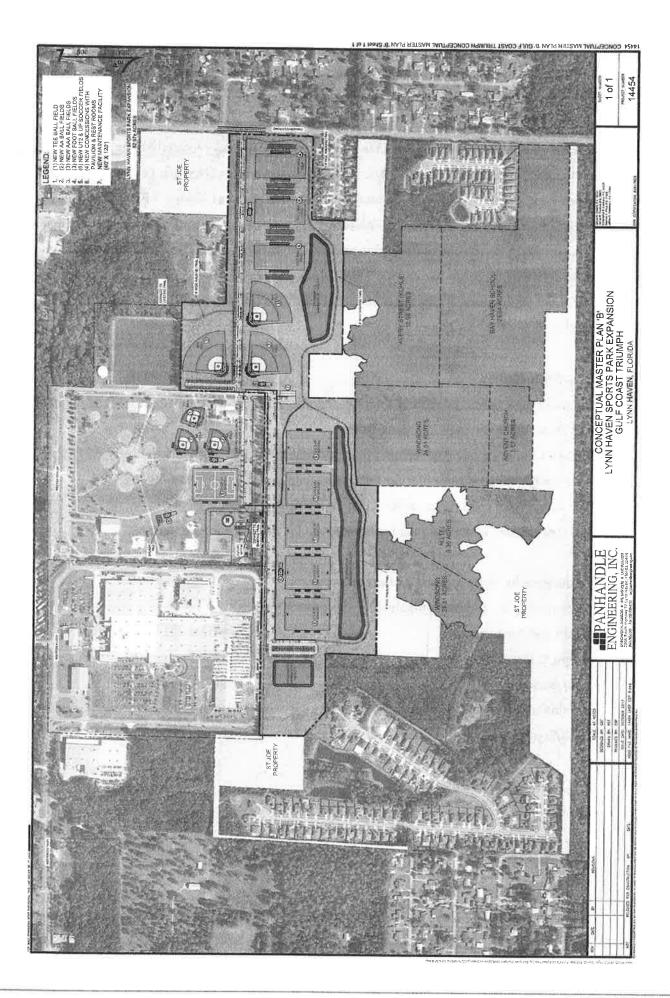
Sept 2018 – Sept 2019

June 2018

February 2018

Conceptual Park Layout Plan:

See attachment



MAYOR
MARGO DEAL ANDERSON

CITY MANAGER
MICHAEL E. WHITE

ATTORNEY ROBERT C. JACKSON



COMMISSIONERS
ANTONIUS G. BARNES
JUDY TINDER
DAN RUSSELL
RODNEY FRIEND

October 31, 2017

Via e-mail

Mr. Bob Majka, Jr.
County Manager
Bay County Board of County Commissioners
840 West 11th Street
Panama City, FL 32401

RE: Triumph Gulf Coast Application - City of Lynn Haven Sports Park Expansion

Dear Mr. Majka:

The Bay County Board of Commissioners has asked local governments to recommend eligible projects to be considered for funding by Triumph Gulf Coast. The City of Lynn Haven Sports Park Expansion is a project that we would like to submit for funding assistance. Triumph funding will be a tremendous contribution to the Lynn Haven Sports Park Expansion as this project will transform how the City and surrounding communities will be able to host regional sporting tournaments. We respectfully request that the County Commission include the Sports Park Expansion along with the County's projects to be funded by Gulf Coast Triumph. Enclosed for your review is of the City's pre-application for Triumph funding.

As always, we appreciate your support and consideration and if you have any questions, please give me a call at 850.265.2121.

Sincerely.

Michael E. White City Manager City of Lynn Haven

Cc: Mr. Jim Muller, County Grants Coordinator Mr. Joel Schubert, Assistant County Manager

Lynn Haven Mayor and Commissioners

Chris Forehand, P.E., City Engineer, Panhandle Engineering, Inc.





TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: City of Lynn Haven

Brief Description of Background of Individual/Entity/Organization: 100+ year old local government.

Contact Information:

Primary Contact Information: Michael E. White

Title: City Manager

Mailing Address: 825 Ohio Ave., Lynn Haven, FL 32444

Telephone Number: 850-265-2121

Email Address: citymanager@cityoflynnhaven.com

Website:

www.cityoflynnhaven.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Bay County Emergency Services

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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TRIUMPH GULF COAST APPLICATION

City of Lynn Haven Emergency Operations Center

Executive Summary:

The City of Lynn Haven is requesting consideration for funding assistance for a new Emergency Operations Center (EOC) for the City. The project consists of the construction of a new hurricane safe facility next to City Hall in order to operate efficiently and effectively during and after a local and regional state of emergency.

The City of Lynn Haven is requesting \$1,800,000 for this project in order to pay for required property acquisition, planning, design, permitting, construction of the facility, and EOC equipment. The City is willing to contribute \$200,000 to this project and a commitment to maintain the new facility in perpetuity. The total project cost is \$2,000,000. (See attached Conceptual Plan)

The project is located at 809 Pennsylvania Ave. in Lynn Haven, Bay County, Florida 32444. The plan is to purchase two properties for the new building, stormwater treatment, and parking.

The Lynn Haven EOC would serve three primary functions:

- 1. Hurricane wind proof storm shelter for City Departments and Administration: Most of the City buildings are not built to hurricane standards, some of them are even located in or near a flood zone area. The new EOC would provide shelter and office space for all City Department Heads and emergency personnel to communicate and operate efficiently during and immediately following a natural disaster. City Leadership would be able communicate with the Bay County EOC, but also the Public from this building in case of a disaster.
- 2. EOC for local state of emergency events: The Lynn Haven EOC will be used as a command post especially for local state of emergency events. The Bay County EOC may not be activated for a local event which makes it difficult for City first responders to operate.
- 3. Satellite extension of Bay County EOC: The new facility will be electronically connected to the Bay County EOC in Southport, FL. It will provide expansion capacity if needed and also a second EOC location if the primary location cannot be activated. During big storms, the County's EOC

facility won't be accessible during a storm event since the Bailey Bridge will be closed by FDOT for safety reasons when winds speeds exceed 55 mph. The proposed facility would provide an EOC south of Bailey Bridge during such event that can be connected to the main campus.

Project benefits include:

- Secure foundation for local EOC and City Department operations.
- Ties into existing County EOC and provides more flexibility.
- Offers command center for local state of emergency.

Anticipated project Expenses:

Total Project Cost:	\$2,000,000
Soft Costs:	\$200,000
Emergency Genset with ATS:	\$150,000
Equipment, Computers, IT, Video, Misc.:	\$150,000
Site work:	\$270,000
Building Construction:	\$1,100,000
Land acquisition:	\$130,000

Summary timeline for the proposed project or program:

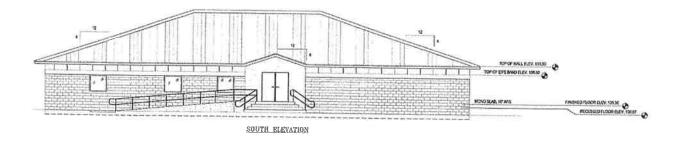
The City is proposing the following timeline for this project:

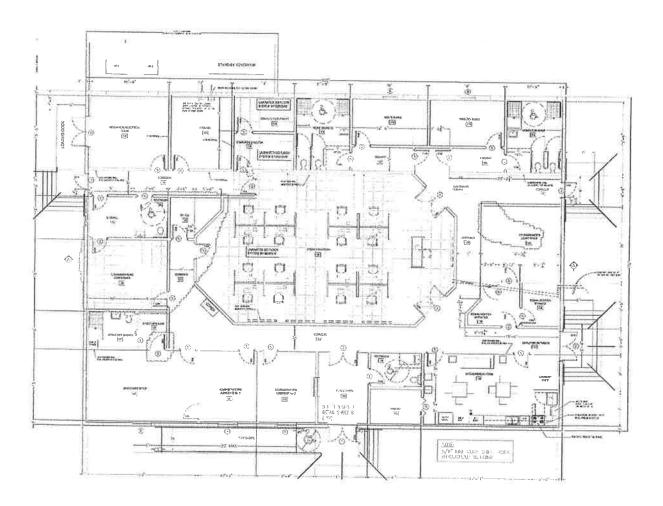
Planning and Land Acquisition	Nov/Dec 2017 – Apr 2018
Project Design & Permitting	Jan 2018 – Apr 2018
Project Construction	Jun 2018 – Mar 2019

Conceptual site plan:

See attachment

Typical building layout:





19920 EWERGENCA CHERVIJONS CENTER. EMERGENCA OPERATIONS CENTER Share! 3CVTE 1, + 30. 14450 EMERGENCY OPERATIONS CENTER CITY HALL GOVERNMENT COMPLEX LYNN HAVEN, FLORIDA PANHANDLE ENGINEERING, INC. **W**ithte W 9TH STREET T.I:

MAYOR
MARGO DEAL ANDERSON

CITY MANAGER
MICHAEL E. WHITE

ATTORNEY
ROBERT C. JACKSON



COMMISSIONERS
ANTONIUS G. BARNES
JUDY TINDER
DAN RUSSELL
RODNEY FRIEND

October 31, 2017

Via e-mail

Mr. Bob Majka, Jr.
County Manager
Bay County Board of County Commissioners
840 West 11th Street
Panama City, FL 32401

RE: Triumph Gulf Coast Application - City of Lynn Haven Emergency Operations Center

Dear Mr. Majka:

The Bay County Board of Commissioners has asked local governments to recommend eligible projects to be considered for funding by Triumph Gulf Coast. The City of Lynn Haven EOC has a project that we would like to submit for funding assistance. Triumph funding will be a tremendous contribution to the Lynn Haven EOC as this project will provide a hardened shelter for all City Operations during all storms. We respectfully request that the County Commission include the EOC project along with the County's projects to be funded by Gulf Coast Triumph. Enclosed for your review is of the City's preapplication for Triumph funding.

As always, we appreciate your support and consideration and if you have any questions, please give me a call at 850.265.2121.

Sincerely,

Michael E. White City Manager City of Lynn Haven

Cc: Mr. Jim Muller, County Grants Coordinator
Mr. Joel Schubert, Assistant County Manager
Lynn Haven Mayor and Commissioners

Chris Forehand, P.E., City Engineer, Panhandle Engineering, Inc.



TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: City of Mexico Beach Brief Description of Background of Individual/Entity/Organization: Local Government				
Primary Contact Information				
Title:	City Administrator			
Mailing Address:	PO Box 13425, Mexico Beach, FL 32410			
Telephone Number:	(850) 648-5700 x 203			
Email Address:	mell@mexicobeachgov.com			
Website:	www.mexicobeachgov.com			
proposed project or program: We wi	or other entities, organizations that will have a role in the			
Beach Community Developmen	nt Council, House and Senate Appropriations and ½ cent			
infrastructure surtax.				

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

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P.O. Box 13425 - Mexico Beach, Florida - 32410 - Phone: 850-648-5700 - Fax: 850-648-8768

EXECUTIVE SUMMARY TRIUMPH GULF COAST, INC.

When you first see a child catch their first fish, a couple begin a new life with "I do's" or seniors enjoying a magnificent sunset, you begin to understand the value of a pier to a small seaside community. Such experiences at our pier have been part of the culture of Mexico Beach for decades. Regretfully, our pier needs replacement since it's no longer serviceable and prohibitively not repairable. The loss of our pier directly affects the economy and tourism of our town. We recently made a number of improvements that benefited residents and tourists alike; we increased the number of rentable city boat slips, improved the public boat ramp and replaced wooden seawalls at our canal with metal seawalls. Our pier operates in harmony with our canal and beach to attract tourists. Unfortunately, the pier has suffered the ravages of time and weather. It needs to be replaced if we are to continue to increase our tourism and enhance our charm and laid-back character as part of Bay County - which attracts a special type of tourist.

Approval of support from 'Triumph Gulf Coast, Inc' will enhance economic growth while maintaining an environmental haven that attracts visitors who want to enjoy pure nature along with protecting native species of sandpipers, pelicans and specifically turtles. Our Community Development Council has been expanding our tourism efforts to advertisements in specific environmental publications such as 'Birders.' Our continued shift to environmental groups and seniors has resulted in greater care being taken of our environment including keeping our beaches clean and uncluttered, protecting endangered groups and keeping a focus to maintaining Mexico Beach as an active and positive part of Bay County.

Executive Summary:

- (i). The total cost of the project is estimated to be \$7,400,000.00 which includes soft costs of \$800,000.00. Mexico Beach is requesting \$3,700,000.00.
- (ii). The City has started a Pier Fund with an initial infusion of \$300,000.00. We are also seeking funding from FEMA, Mexico Beach Community Development Council, House and Senate Appropriations and ½ cent infrastructure surtax.
- (iii). The proposed pier will replace the current pier at 37th Street.
- (iv). This pier replacement fits the award criteria, 'Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties'. The current wooden pier is not sustainable over the long term. We constantly worry the next big storm will totally devastate the pier. Potential repair costs prove to be a burden for City with the reality that any fix is temporary. In fact, the latest storms have caused structural damage that will require the pier to be closed during times of rough sea conditions.

This project will 'Generate maximum estimated economic benefits', 'Leverage or further enhance key regional assets' and 'Partner with local governments to provide funds, infrastructure, land, or other assistance for the project'. The pier draws tourists to the area and the money they spend helps Bay County as well as Mexico Beach. Though a family may spend the night in Mexico Beach, it is common for them to venture into other Bay County venues to enjoy additional shopping and restaurants.

Bay County has a strong economic engine that is rich and diverse in offering tourism, retail and business. There are individual pockets of the Bay County economy that contribute to the overall diversity of the economy, yet individually seem somewhat one-sided. Mexico Beach has grown into a tourism-related economy boasting tourism as our single economic engine. The lack of available land, transportation and technological resources points to Tourism as our only economy for years to come. And quite frankly, most of us are satisfied with the slower pace. Our assets are simple: 1. The beach. Our 3.5 miles of sugary-white sand provides a largely sparse atmosphere to enjoy the sand, sun and sea. 2. The canal. The manmade canal provides an opportunity for sea access unmatched in our area. 3. The pier. Our 810 foot long

wooden pier has been replaced and extended many times over the years. The current health of the pier is marginal at best. Recent damage from Hurricane Nate saw handrails, decking and cross-members being lost to the waves. A concrete pier is a strong investment for the future of our area. Quantifying the economic impact to the region is difficult to ascertain. But the fact remains that many Bay County residents come to Mexico Beach to enjoy the quieter beach and free pier. Many residents of neighboring states do the same. Can't tell you how many times we talk to local visitors who say they came down just for the day to enjoy our friendly, low-key environment. Those visiting provides an opportunity to fill our retail shops and restaurants.

Mexico Beach is unique to Bay County. Our needs are simple. We don't have the transportation requirements others have. Spending millions of dollars in Mexico Beach may appear to benefit our fill-time population of 1,197. But the tourist season brings in a population of nearly 10,000, so the benefit directly impacts many more people than just our full-time population. The importance of the pier is bigger than us. Nowhere else can you go in Bay County where you can charter a boat out of the canal in the morning, enjoy the beach in the afternoon and fish on the pier later in the day—all within a few hundred feet of one another. The benches on the pier are filled each day as tourists and locals watch the sunset in a relaxed atmosphere.

We tried to show this project to be transformational in the sense that we are protecting the way 'Old Florida' used to be and keeping 'Old Florida' close to home. Replacing our pier benefits the whole region by allowing Mexico Beach to keep our identity.

(v). The project can be completed one year after the notice to proceed is issued.



BAY

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization:

Bay District Schools - Bay High School

Brief Description of Background of Individual/Entity/Organization:

Bay High School is a high school that is a part of Bay District Schools serving over 1100 students annually representing a diverse sector of the county. Programs offered includes Advanced Placement, Advanced International Certificate of Education (AICE), Honors as well as Career and Technical Education. Bay County Schools, governed by an elected five-member board, responsible for setting school policies which are designed with the goal of delivering the best possible education to each child. Bay District Schools is led by Superintendent William V. Husfelt, III. The district is comprised of 47 schools: 5 high schools, 6 middle schools, 2 combined grade level schools (K-8, K-12), 3 special purpose schools, 1 adult technical school, 10 charter schools and 1 virtual school. The entire school system has a total membership of 27,784 students from Pre-K to 12th grade.

Contact Information:

Primary Contact Information:

William V. Husfelt, III

Title:

Superintendent

Mailing Address:

1311 Balboa Ave. Panama City, FL 32401

Telephone Number:

850-767-4100

Email Address:

husfewv@bay.k12.fl.us

Website:

http://www.bay.k12.fl.us/

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: <u>Gulf Coast State College</u>, <u>Florida State University- Panama City</u>, <u>Bay Education Foundation</u>, <u>GKN</u>, <u>Eastern Shipbuilding</u>, <u>Gulf Power</u>, <u>Bay County Chamber of Commerce</u>, <u>Bay Economic Development</u> Alliance

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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BAY DISTRICT SCHOOLS STEM WORKFORCE TRAINING CENTER

Executive Summary

Bay District Schools, with its educational partners, is determined to do its part in developing the region's talent, infrastructure and quality of place addressing all STEM related objectives listed in the Northwest Florida Forward report, *A Regional Strategy for Economic Transformation*. The proposed project is the construction and program development of the first Bay District Schools STEM Workforce Training Center. This STEM Center will play a critical role in building a sustainable workforce pipeline in Bay County as well as the Northwest Florida region from one of the most socioeconomically and racially diverse high school in Bay County. The STEM Center would be an essential entry point for these students to start their career pathway toward a viable position in the workforce through career and technical training, advanced STEM coursework, career academies and industry certifications. The training and education that would be offered in the STEM Center would grant a majority population of disadvantaged students a pathway toward breaking out of poverty, through securing a career in high-demand occupations right out of high school or continuing with a post-secondary degree from Gulf Coast State College, Florida State University Panama City or any other Florida colleges or universities if desired.

The STEM Center would be constructed by Bay District Schools and is planned to be a 60,000 square foot, state-of-the-art, LEED certified prototype for future centers across the region. The programs within the STEM Center would serve as a workforce training model for high school students, not only for Bay District Schools but for the entire Northwest Florida. Each student throughout their entire high school career will be exposed to an innovative career and technical training environment and will attend required STEM courses. These courses include not only foundational math and science but all Advanced Placement, Advanced International Certificate Education and Honors courses in STEM. The exposure to STEM related concepts delivered in such a center would inspire longevity toward a career pathway and a passion to pursue further education and training in STEM related fields. Credits and industry certificates earned from the programs can be articulated to area post-secondary institutions as well as Haney Technical Center.

The proposed STEM Center dedicates the entire first floor to workforce training education that showcases a technical training area that supports key area industry clusters that are expanding or have a critical need for talent. The primary training labs planned for construction include Health Sciences, Robotics & Engineering, Technology, Manufacturing and Welding. These Workforce Training Labs will be flexible and easily transformed as industry training needs are identified. The primary focus will be to provide skill-based workforce training that ensures that high school students from this program are career ready and prepared to be employed upon graduation or can enter aligned programs at Gulf Coast State College, Haney Technical Center and other educational institutions throughout the Northwest Panhandle. The first floor will display work by students and capture the essence of hands-on learning in STEM workforce programs. The featured Workforce Training Labs will incorporate existing career academies and programs that lead to area jobs as well as strive to address emerging industry workforce shortages. Area industry professionals will be recruited to be actively involved in the creation of the curriculum, to instruct in the classroom and to serve as guest speakers and mentors.

Planned Labs:

The Health Sciences Lab will feature a training area for becoming a Certified Nursing
Assistant and other health related occupations. Graduates from this program who are
interested in advancing their career may pursue a Bachelor's degree in Nursing locally at
Gulf Coast State College.

- The Robotics & Engineering, Technology and Manufacturing labs will provide training
 which is in direct alignment with the Engineering Technology, Advanced Manufacturing,
 Cybersecurity and Unmanned Vehicle program also available at Gulf Coast State College.
- The Welding Lab will include both hands on and virtual trainers that will prepare them
 for advancement into the welding program at Haney Technical Center, a workforce
 pipeline for companies such as Eastern Shipbuilding and other advanced manufacturing
 companies.

The second and third floor will include classroom spaces, computer labs and laboratories that are adequately equipped for advanced Science instruction and are ADA compliant. The new labs will have adjacent support spaces, built in secure storage casework, lab work tables, teacher demonstration tables, fume hoods, interactive SMART boards, emergency eye wash and gas cut off equipment. Classrooms are planned to be constructed to support lab instruction activities and mathematics. These learning spaces will be equipped with the latest in interactive electronic learning technologies.

The STEM Center would not only be a district resource but a regional one for many other activities in addition to High School STEM workforce training and educational programs such as: industry and economic development tours to demonstrate area workforce potential, career exploration, job placement and internships, STEM Enrichment opportunities developed in partnership with industry, industry certification training/testing for all Bay District high school students, quality In-service teacher training for STEM education teachers from the entire region, and professional development for Administrators and Principals regarding career industry trends and research that validates the importance of STEM education.

i. Amount of funds being sought from Triumph Gulf Coast.

The total cost of the project is estimated to be \$20 million dollars. Bay District Schools requests a total of \$10,000,000 for the project. The estimated budgeted costs for the project include: Construction, Professional contracts, Furnishings and Equipment (Workforce Training Labs, Classroom labs, STEM labs), and Technology.

ii. Identity of other sources of funds for the proposed project or program.

Bay District Schools will allocate a combined total of \$11,450,000 in both cash match and in-kind contributions: \$10 million for the construction using the proceeds from the community approved half-cent sales tax dedicated for providing equitable installation of instructional technology in all core classrooms and the revolving renovation of school facilities; \$1,450,000 for in-kind personnel resources including but not limited to 17 Math, Science and Health teachers, CTE Director (% of time) and STEM Director (% of time), and Bay High School administrators.

Gulf Coast State College will commit equipment aligned to industry needs in Manufacturing and will provide in-kind contribution of a Gulf Coast navigator at the school. **Industry Partners** will be solicited to contribute time for instruction in the workforce training programs and for additional training on industrial equipment aligned to industry need.

iii. Location of the project or program.

The planned location for the STEM Workforce Training Center is on the Bay High School campus in historical Downtown Panama City. If funded the building will be located as a showcase building on Harrison Avenue, a business fairway that is need of beautification and regentrification in the surrounding area.

iv. Summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and a summary timeline for the proposed project or program.

A STEM Workforce Training Center would provide transformational change in the future of the lives of Bay County residents for many generations to come. Economic development efforts that have promise of job growth in Bay County poses an urgent crisis to ensure a diverse set of candidates are available to become a part of the workforce talent pipeline that current and future companies can depend on. High school graduates, with the right education and training pathway, can be a vital diverse talent pool available to the growing industries in Bay County as well as throughout the region. Per the Northwest Florida Forward County Snapshots report, out of the 2015 estimated total population (181,635) of Bay County, close to one quarter (21.5%) of the population are school-aged children 17 years and younger. However, these students in Bay County will not be considered as the first candidates for emerging positions that provide a living wage unless they are exposed to more advanced STEM and Career and Technical training at the high school level. This group is a significant portion of the community that must have a viable career pathway.

The STEM Workforce Training Center will diversify the options for all Bay County students to choice into a school that is right for them. At the current rate, there are over 1100 students that attend Bay High school every year. The STEM Workforce Training Center will allow each student from freshman to senior year to take all STEM courses in this building during school hours. Bay High School is one of eight Bay District public high schools in the county that have a significant low-income population with the largest number of students in need (55%), qualifying them for free/reduced lunch.

These same students will be exposed every day to career training and activities that are being showcased as they enter the first level. Students will be inspired by the setting and will further develop skills needed so they have a choice in their career and educational pathway beyond the hospitality and tourism Industry. Upon graduation, students can obtain positions in STEM related fields while pursuing a post-secondary degree from Gulf Coast State College, Florida State University Panama City or any other Florida college or university. Non-degree seeking students may also continue technical training at Haney Technical Center.

Furthermore, the creation of the STEM Workforce Training Center will serve as evidence for future economic development site visits, that Bay District Schools is committed to fostering diverse talent and building an infrastructure that improves the quality of place and livelihood for all Bay County families. Foundations and other potential industry funders will be able to see this STEM Workforce Training Center as a resource that can be leveraged, thus positioning the state, county and region for future workforce development initiatives and grants.

v. Timeline

Bay High is in the process of major redevelopment partly due to the generosity of a local donor that contributed funding to build a new performing and fine arts building. This opportunity was the impetus to create a plan that requires the demolition of an outdated science wing and to propose the construction of a state-of-the art STEM Training Center. Planning for the construction of a traditional building is in progress. If proposed project funding were granted, current planning would be leveraged and the construction project would begin in May 2018 and end by August 2019. Curriculum and programming would be offered in the 2019-2020 academic year.



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January 3, 2018

Ms. Susan Skelton
Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, FL 32317

Dear Ms. Skelton,

Thank you for allowing Bay County to host the last Triumph meeting of the year in our Commission Chambers. It was an honor to give Alfan Bense the recognition he deserves and to welcome Senator Gaetz as the new Chair. The meeting also provided us with the direction we needed to move forward with recommendations on the first round preapplications. While every project has merit, the Commission approved the below recommendations during the January 3, 2018 Board meeting. We believe these projects will strengthen and diversify our local and regional economy. Please note that the list we are providing is not ranked.

Crosswind Runway Project SoHo Project Blue Star

PCB Sports Park & Stadium Complex

Vessel Manufacturing
East Terminal Expansion

STEM Workforce Training Center

Manufacturing Academy Expansion: Welding Workforce Training Lab

Haney Pipefitter Program Renovation/Expansion
Advanced Manufacturing Innovation Institute AMI2

Panhandle Aging Research Center (FSU-PARC)

Thank you for your continued commitment to Bay County and the Florida Panhandle.

Respectfully,

William T. Dozier

Chairman, Board of County Commissioners