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WALTON

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: E.O. Wilson Biophilia Center (Nokuse Education, Inc.) 501(c)(3)

Brief Description of Background of Individual/Entity/Organization: Has provided FREE environmental education to local school districts and the public for 9 years. School districts from Walton, Bay, Washington, Holmes, and Okaloosa County consider the Biophilia Center an extension of their science classrooms. The EOWBC is also at the forefront for eco-tourism in the counties mentioned with growth in outreach and events.

Contact Information:

Primary Contact Information: Paul Arthur
Title: President/ Director
Mailing Address: 4956 State Highway 20 East Freeport, Florida 32439
Telephone Number: 850-835-1824
Email Address: parthur@eowilsoncenter.org
Website: www.eowilsoncenter.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: _____

Westonwood Ranch, 501(c)(3) Alaqua Animal Refuge, 501(c)(3)

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

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Camp Longleaf Grant Proposal
The E.O. Wilson Biophilia Center
(Nokuse Education, Inc. – 501(c)(3))
November 14, 2017

The E.O. Wilson Biophilia Center, located on Highway 20 in Freeport, FL, is seeking a grant in the amount of \$600,000 from Triumph Gulf Coast for a portion of the construction and first-year operating costs of Camp Longleaf, the first and only overnight environmental education camp facility in Walton County.

The objectives of Camp Longleaf are to attract eco-tourism visitors to Walton County, to provide an additional revenue source for the Biophilia Center, and to further the nonprofit's mission of providing environmental education with a concentration on STEM (Science, Technology, Engineering, and Math) subjects. Camp Longleaf will be able to accommodate 4,000 to 5,000 campers on an annual basis when fully utilized and will create six full-time jobs, two part-time jobs, and twenty seasonal summer jobs, as well as fifteen to twenty jobs during the construction phase of the project.

The Walton County Board of County Commissioners and the Walton County TRIUMPH Committee awarded this proposal an "A" rating during the pre-application review process on November 1st.

Background

The Biophilia Center is in its ninth year of providing FREE environmental education to Walton, Okaloosa, Bay, Holmes, and Washington County students with a concentration in STEM subjects. The surrounding five local school districts consider the Biophilia Center to be an extension of their classroom, as we are their science education project-based learning facility – the place where schooling becomes applicable. Each year, the Biophilia Center educates over 6,000 students in a five-county area and averages more than 100 students every school day.

Students who visit the Biophilia Center learn about the natural environment through interpretive exhibits as well as an extensive trail system through natural areas on Nokuse Plantation. The Biophilia Center's curriculum coincides with Florida's education standards. While promoting STEM subjects, students are provided opportunities for inquiry, investigation and innovation by gaining a better understanding and knowledge of their natural surroundings.

Program Description

Camp Longleaf will be a destination point to draw visitors through eco-tourism and environmental education opportunities. Planned programming includes summer camps, collegiate and high-school internships, weekend team-building retreats for businesses, facility rentals, and the Naturalist Outdoors program, which offers K-12 schools from areas outside of the five surrounding counties the opportunity to participate in the Biophilia Center's programs during the school year.

The Camp Longleaf facility will be composed of ten 400-square foot cabins and a 3,500-square foot common area with restrooms and a kitchen. Each cabin will be joined by a raised boardwalk with a central fire pit feature. Each cabin will house twelve campers each, with a total of 120 potential campers

participating during each weeklong summer camp session. When fully utilized, Camp Longleaf will be able to accommodate 4,000 to 5,000 campers annually.

The Biophilia Center has created over 700 pages of science curriculum for local school districts, which will be adapted for use in Camp Longleaf's weeklong summer camp programs. Campers will gain valuable educational experience through utilization of the Biophilia Center's existing campus, including the museum exhibits, trails, gardens, gopher tortoise enclosures, birds of prey, and bobcats. The Biophilia Center has already hired a Camp Director and a Camp Operations Manager for Camp Longleaf, and plans to hire four more full-time positions, two part-time cooks, and twenty seasonal positions each summer once the facility has been constructed. An estimated fifteen to twenty positions will be required for the construction phase of the project.

Camp Longleaf has partnered with Westonwood Ranch and Alaqua Animal Refuge to offer Walton County a strong basis of local nonprofits that are making this county a powerhouse of charitable growth and economic prosperity. Alaqua Animal Refuge plans to utilize the Camp Longleaf facility for their visitors and provide Camp Longleaf campers instruction during a half-day field trip at the animal refuge during each camp session. Westonwood Ranch will be using Camp Longleaf as a training location for their clients to gain real-life job experience by performing grounds maintenance and janitorial duties. The E.O. Wilson Biophilia Center is continuously seeking further opportunities for synergistic partnerships with other nonprofits and local businesses.

The Camp Longleaf facility will be located in Freeport, Florida on parcel number 20-1S-18-14000-012-0000 just west of the Biophilia Center on Highway 20. The 1.66 acre development has already been approved through the Walton County Planning Department with the issuance of Development Order No. 17-00100129.

Budget

Total estimated cost for the construction of the facility and first year operations is \$1,200,000, as itemized in the chart on the right. The project already has financial backing from two separate sources. The Dugas Family Foundation has committed \$300,000 for the project, of which \$40,000 has already been paid out for the engineering, surveying, and architectural work. The Stella Davis Trust has also committed \$300,000 for the project.

Engineering, Surveying, and Architectural Work	\$ 60,000.00
Sitework and Construction Costs (10 cabins, boardwalk, and common area)	\$ 990,000.00
Infirmary and Snack Shack Construction Costs	\$ 26,000.00
Website	\$ 7,500.00
Initial Food and Supplies	\$ 30,000.00
First-year Salaries (2 positions that have already been hired)	\$ 86,500.00
TOTAL	\$ 1,200,000.00
Funding Pledged by Donors	\$ 600,000.00
PROPOSAL REQUEST	\$ 600,000.00

Timeline

The Biophilia Center plans to break ground on the construction of the Camp Longleaf facility on December 1, 2017. Construction is expected to be completed by September 2018, allowing for Camp Longleaf facility use for Alaqua guests, Westonwood trainees, and Natural Outdoors program students through the Fall, Winter, and Spring seasons of 2018-2019, followed by our first summer camp sessions beginning in May of 2019.

Goals and Objectives

As the first and only overnight environmental education camp facility in Walton County, a primary objective of Camp Longleaf is to attract eco-tourists to our area through the unique environmental opportunities afforded by the E.O. Wilson Biophilia Center and Nokuse Plantation Nature Preserve.

Another objective of the Camp Longleaf facility and program is to generate revenue to fund existing and new environmental education programs, including the creation of twenty-eight local jobs. The income generated by Camp Longleaf will contribute to the self-sufficiency of the Biophilia Center. As a 501(c)(3), the Biophilia Center relies on donations, memberships, grants, event income, and sponsorships for its survival. Camp Longleaf will add a source of earned revenue through summer camp programs, facility rentals, etc.

Finally, Camp Longleaf provides another way for the Biophilia Center to further its mission of providing environmental education with a concentration on STEM subjects. Our goal is to encourage each new generation to be good stewards of our lands and waters and promote future careers in science, education, and environmental studies.

Conclusion

Camp Longleaf is a project that meets many of the Triumph Gulf Coast priorities for economic recovery, diversification, and enhancement, including preparing students for careers in education and STEM disciplines, benefitting the environment, creating net-new jobs, aligning with other similar programs across the regions for greater impact, and leveraging funding from other private entity sources. Camp Longleaf will help to achieve the goals found on the Walton County seal of *Pride, Preservation and Conservation*. Camp Longleaf will have a transformational effect on Walton County by creating a unique asset in the region. The Camp Longleaf facility and programs will draw eco-tourism visitors and provide economic and educational benefits to our area, including the creation of new jobs and the continued enhancement of science education for our local students.

The Camp Longleaf project already has significant financial backing from local donors and partnerships with respected local nonprofits. The E.O. Wilson Biophilia Center has successfully hosted summer day camps and Naturalist Outdoors programs in the past. Funding for the Camp Longleaf project will allow the Biophilia Center to expand its outreach and mission by drawing eco-tourism visitors from across the Southeast to Walton County.



WALTON COUNTY, FLORIDA
Board of County Commissioners

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Local TRIUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Ranch	B	25	Withdrawn	
2	Owl's Head	A	14	LECOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Destin Fisherman's Co-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Waterside	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Kevo Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sim City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Stoles	D
9	APC	A	21	Victory Lighthouse	D	33	Compass Pose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alaquab	A	23	Withdrawn		35	William Bridell - Light Rail	C
12	Biophilia	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

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CJ/mdb

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: The District Board of Trustees of Tallahassee Community College (TCC)

Brief Description of Background of Individual/Entity/Organization: TCC is an open admission, 2-year institution that serves annually over 12,000 students. Our Wakulla campus houses the Wakulla Environmental Institute whose mission is education (job-training), conservation, and recreation that stimulates economic development in an environmentally responsible way.

Contact Information:

Primary Contact Information: Jim Murdaugh, Ph.D.
Title: President
Mailing Address: 444 Appleyard Drive, Tallahassee, FL 32304
Telephone Number: 850 201-8660
Email Address: MURDAUGJ@tcc.fl.edu
Website: www.tcc.fl.edu

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: N/A

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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**Tallahassee Community College's
Wakulla Environmental Institute's Training Center of Excellence
Pre-Application**

Introduction

Located in one of North America's top five biodiversity hotspots, Tallahassee Community College's Wakulla Environmental Institute (WEI) serves as a hub for education (job training), conservation and recreation in Northwest Florida. The Center provides job training in aquaculture and maritime occupations, leads efforts in environmental conservation and restoration of water quality and promotes regional tourism and recreation activity to stimulate economic growth across the Big Bend. While the College developed the first phase of the Institute to support the revitalization of industries that collapsed as a result of the Deepwater Horizon oil spill, the College's work in leading economic development activity in Wakulla County spawned new opportunities and initiatives that can only be completed with the addition of a second phase. Leveraging a record of sound financial and environmental stewardship, the proposed second phase, the WEI Training Center of Excellence, equips the College to grow its operation at WEI and catalyze transformational growth along the Gulf Coast.

(i) The amount of funds being sought from Triumph Gulf Coast.

- \$15,000,000 for the WEI Training Center of Excellence, the second phase of the Institute's development which includes a 71,000-square foot mixed-use facility. The Training Center of Excellence will focus on the creation of jobs and businesses in aquaculture, sustainable seafood farming, seafood packaging, land management, unmanned systems (drones), manufacturing, construction and ecotourism.

(ii) The amount and identity of other sources of funds for the proposed project or program.

- \$6,400,000 previously invested in Phase I of WEI
 - \$4,500,000 from the Florida Legislature for construction of the Institute's first phase, a multiple award-winning 10,000 square foot facility that houses classrooms, meeting space and a state-of-the-art wet lab.
 - \$1,500,000 grant received from the US Economic Development Administration in the Department of Commerce for core infrastructure improvements to the WEI.
 - \$400,000 for the value of property where Phase I is located and where the Phase II building will be constructed.

(iii) The location of the project or program.

- WEI's Training Center of Excellence will be located in Wakulla County. The building will be located on the Institute's 158-acre main campus next to the first building; which was awarded the 2017 Green Business of the Year Award, and the Associated Builders and Contractors top award for Sustainable Green Building. The campus site is located at 170 Preservation Way in Crawfordville with idyllic natural features of a pine forest, a natural land bridge, sink holes and a swamp.

(iv) Summary description of the proposed program

Tallahassee Community College's mission is "to provide a learning environment that prepares students for success in a global economy by offering higher education pathways, workforce opportunities, and civic engagement experiences." The WEI Training Center of Excellence is the manifestation of this mission. The Center builds on the College's success in Wakulla County over the past 10 years and provides the training, resources and facility necessary to fundamentally change

the livelihood for all residents in the County and across Northwest Florida.

TCC's work through the Wakulla Environmental Institute has led to the creation of nearly 100 new businesses in ecotourism and sustainable seafood farming. Within just two years since opening the WEI and establishing its Oyster Aquaculture program, Wakulla County is now a national leader in oyster production. The Institute is partnering with research universities, including Florida State University, the University of Florida, Florida A&M University and Auburn University to explore methods to further expand the number and operation of aquaculture and related businesses along the Gulf Coast. This expansion will drive economic development in the region and allow for research on sustainable approaches to improving water quality in our state.

The College seeks \$15 million to fund the construction of the second phase of Wakulla Environmental Institute, and create a Training Center of Excellence. The next phase of the Institute will spur even more environmental education and job training opportunities. With over 70,000 square feet, it will include classrooms, meeting rooms and space needed to scale training and support startup business ventures. The WEI Training Center will be a mixed-use state-of-the-art facility that will provide unique training opportunities for Wakulla County residents and citizens in our region. All training programs will lead to the creation of small businesses and prepare talent for in-demand jobs that pay higher than average wages for our state and are in highly sought-after fields.

The WEI Training Center of Excellence programming will revolve around the three equal spokes of education (job training), conservation and recreation. We will create centers that each house these complimentary and synergistic programs. The first center will be the *Educational Aquaculture Development and Training Center*. This builds upon our existing oyster aquaculture and farming programs and includes classes on oyster farming, oyster boat building, oyster cage manufacturing, development of new aquaculture crops (mullet canning and processing, scallops and bait fish). In addition, we will offer complementary job training programs in underwater welding, ship engine maintenance, submersible drone technology and port and logistics training. These programs align with the Northwest Florida FORWARD strategic initiative and result in job creation in these targeted industries.

Our environment in Northwest Florida is our most precious and important resource, and preserving, enhancing and realizing both the economic and intrinsic value is one of the core tenants of the WEI and its Training Center of Excellence. Under our environmental conservation focus, we will be creating an *Environmental and Technical Training Center* that will continue our programming of green building automation, support our environmental restoration training programs (long leaf pine), expand our garden and farm certifications programs (partnering with the University of Florida's Extension Office), and our prescribed burn programs. In addition, we will continue growing our Green Guide Certification program, which is designed for those interested in starting a nature-based business, those pursuing work in a nature-based field, and those already working in nature-based jobs and wanting to upgrade their skills.

We all know the importance of tourism in our region. Florida Tax Watch's independent research has shown that every 85 visitors to Florida equals one new job in the state, and that only half of those jobs are created in the tourism sector. The other half are created in non-tourism industry sectors. The WEI Training Center of Excellence provides this perfect balance of tourism and job creation. Our location is optimal for connecting visitors with ecotourism activities like cycling, camping, fishing, hunting, paddling, hiking, birding, visiting scenic byways and other wildlife viewing across the Gulf Coast. Serving as the trail head for the 175-mile Capital City to the Sea Loop Trail – the first trail

system in the country that connects a capital city to the sea – the Institute will attract a global audience seeking natural adventure. The location of the WEI Training Center of Excellence also links the Capital City to the Sea Loop Trail with the Big Bend Scenic Byway, a 220-mile byway that extends through Leon, Wakulla, Liberty and Franklin Counties, connecting these communities and driving visitors along the Gulf Coast.

Capitalizing on this, the WEI Training Center of Excellence’s *Tourism and Recreation Center* will play a prominent role in stimulating ecotourism activity in the region that generates hundreds of millions of dollars in revenue and creates thousands of jobs in Northwest Florida. The mixed-use space planned for the building features over 30,000 square feet of open air space, and the ability to accommodate more than 5,000 people, allowing the Institute to serve as an ideal venue for hosting trade shows, exhibitions and large concerts. The WEI Training Center of Excellence will also partner with local government entities, schools and community organizations to host large programs and events that attract visitors from outside the region.

The WEI Training Center of Excellence, the second phase of TCC’s WEI will offer the only venue of its kind in Wakulla County and the surrounding region. The Gulf Coast will reap immediate benefits from construction at WEI through the purchase of building materials and employment of workers from across the region. Long term, increasing the Institute’s footprint and job training programming portfolio will attract job seekers from Wakulla County and our region, visitors, students, entrepreneurs and investors from outside Wakulla County and the state. The influx in new residents, creation of thousands of new jobs and businesses, visitors and money in this region will drive economic growth and stimulate business development in Wakulla County and along the Gulf Coast.

(v) A summary timeline for the proposed project or program.

	<i>February 2018- September 2018</i>	<i>October 2018- May 2019</i>	<i>June 2019 – January 2020</i>
Project Activities			
Objective 1: Construction of the Marine Manufacturing Training Center			
1.1 Finalize architectural drawings for both buildings, receive all permits, finalize bids for construction	✓		
1.2 Begin construction of buildings		✓	
1.3 Complete construction and installation of equipment and furniture			✓
Objective 2: Creation and Staffing of Job Training Centers			
2.1 Continue and expand classes and job training programs at the Educational Aquaculture Development and Training Center	✓	✓	✓
2.2 Continue and expand programs at our Environmental and Technical Training Center	✓	✓	✓
2.3 Continue job training programs at our Tourism and Recreation Center	✓	✓	✓

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Panacea Oyster Co-op Corporation

Brief Description of Background of Individual/Entity/Organization: Founded in 2016 by a group of oyster ranchers, Panacea Oyster Co-Op Corporation is cultivating a full water column oyster ranching community in Apalachee Bay. The Co-op is currently serving 30 independently-owned oyster ranches by providing services from "seed to sale", allowing them to focus on growing oysters and a sustainable, thriving business.

Contact Information:

Primary Contact Information: Pam Portwood
 Title: Director of Administrative Services
 Mailing Address: PO Box 341, Panacea, FL 32346
 Telephone Number: 850-544-6133
 Email Address: pportwood@panaceaoysters.com
 Website: panaceaoysters.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: USDA, WEI, FAMU, SBDC, Florida Institute for Commercialization of Public

Research

REQUIRED EXECUTIVE SUMMARY:

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EXECUTIVE SUMMARY

Panacea Oyster Co-op – Oyster Processing Expansion and Ecotourism Facility

Amount of funds sought from Triumph Gulf Coast: \$2,036,000

Amount and identity of other funding sources: \$1,385,000 Panacea Oyster Co-op Corp debt equity

Location: Spring Creek, FL, Wakulla County

Project Description

The Panacea Oyster Co-op Corporation (the "Co-op") was formed in Florida in 2016 by a group of oyster ranchers, ecologists, investors, business people, and pragmatic dreamers who understand that the businesses of the future need to *give back and be connected to our planet*. A long-term, expensive, scientific study done by LSU and Auburn University found that oyster farming and the production of oysters, increases the population of all the important species of sea life by a significant amount, benefiting both commercial and recreation fish catches. Each oyster, by filtering as much as 50 gallons of water a day, greatly improves the surrounding water quality. The Co-op is a company intent on developing more and better oysters while telling the story of resurrection and revitalization of coastal communities and working waterfronts.

Wakulla County is comprised of 73% federally managed wildlands split between the US Forest Service, St Marks National Wildlife Refuge (SMNWR), and state-owned lands (almost 1 million acres). Nature-based/Eco-tourism vacationing is a given that needs room to grow. 85% of Wakulla County's coastline is SMNWR, a wanderer's delight and an international model for biological diversity. International travelers have been exploring Wakulla's spring systems 10 miles inland from Spring Creek for close to 200 years with Wakulla Springs being the best and largest upland spring in the system. 300,000 visitors come to Wakulla Springs each year with a \$22,000,000 impact. The project site is part of that coastline, very close to the middle of the most wild and diverse coastline in Florida.

The largest natural spring system on the planet is located in Spring Creek Florida where the Co-op's oyster processing facility is presently located. The Co-op recently purchased Spring Creek Marina to begin processing operations that support current oyster sales and distribution. The proposed Spring Creek expansion is in partnership with Wakulla Environmental Institute (WEI) whose mission is to increase sustainable international nature-based/eco-tourism in Wakulla County and the larger urban area over the next 5 years. Over 100 "Green Guides" have been trained by WEI and are waiting for an area of access to this springshed for the first time in 150 years. This project will provide accessibility and much more. Lodging, food, oyster aquaculture internships, watershed management, watershed quality, and best practices will all be premiered. Thousands of nature-based travelers each year will be offered the rest of the story related to Florida's upland springsheds and where they exit into the Gulf of Mexico highlighting the positive and prolonged effect they have on ecosystems. Paddling, birding, fishing, viewing, hiking, and diving will all be packaged into both college related curriculum and nature based ventures. Nowhere else in Florida is this portal to nature at her best still available. Travelers from around the world will visit to see, learn, and then share our successes and the wonder.

The Co-op has become a model for a new Florida aquaculture industry – for business and environmental sustainability. The story of resurrection has been key to the success of the Co-op in raising over

\$1,000,000 in private investments. Combining public education on oyster aquaculture and the importance of oysters to the resurrection of our environment with the nature-based and eco-tourism education/vacation activities described above will elevate the *transformational* nature of the oyster aquaculture industry in Florida.

This project will provide increased space for post-harvest processing facilities, while also providing facilities that can be used for eco-tourism, public education and training relating to oyster aquaculture and its positive effects on the environment, and retail space. This would follow the trend of "Farm to Table" by allowing public access to oyster aquaculture tours, post-harvest processing, housing of aquaculture and environmental studies interns, and retail oyster and related sales.

This project proposes to acquire the site and buildings on property adjacent to the current Co-op facilities at Spring Creek Marina. The current seafood processing facilities on the site will allow for expansion of oyster processing facilities as oyster harvests increase. The current motel/lodging will remain open to the public, but will allow for housing of aquaculture and environmental interns, as needed. Renovation of a small house on the site is planned for retail sales of oysters and merchandise. Other additions and renovations as described below will provide eco-tourism opportunities and a "farm to table" experience for consumers. The proposed project is located in Wakulla County, a county disproportionately affected by the BP oil spill, but will have regional economic impact by producing jobs including, but not limited to, oyster processing, retail sales, eco-tour guides, restaurant and lodging staff, sales and marketing, and small trucking.

Following is a summary of the proposed renovations necessary for a functional post-harvest processing facility and eco-tourism site. The proposed site is located in Spring Creek and includes 6 buildings, boat ramp, 12 covered boat slips, 6 uncovered boat slips, multiple RV spots on 2.43 acres of land serviced by Talquin Electric water and sewer. The goal of the Spring Creek property is to expand oyster processing facilities, use existing boat basin and boat ramp facilities and RV spots for eco-tourism, establish a retail function in an existing house, provide housing for aquaculture and environmental studies interns in existing motel, and create a casual outdoor "farm to table" dining experience by demolishing an existing structure adjacent to the boat basin and constructing a 1,200 sf screened in structure for dining.

DESIGN AND PERMITTING: The site is currently zoned commercial. The property will be surveyed and required parking will be designed and permitted to support the on-site activities. Plans for new dining structure and renovation of the existing house will be provided and permitted.

SITE WORK: Two houses will be demolished and a mobile home relocated to make room for the parking access and parking area. The parking area will have sufficient parking for the on-site activities. The site shall be graded, base compacted, and a gravel-driving surface placed. Parking shall include handicapped access to the dining and retail buildings.

DINING STRUCTURE: The existing house that is adjacent to the boat basin will be demolished and removed. The new structure will be 1,200SF wood structure with exposed heavy timber framing. The roof will be metal to match structure on site and screened in. The structure will have lights/ ceilings fans and be handicapped accessible.

HOUSE RENOVATION: The vegetation shall be cleared away from the 650SF house. All wood rot will be repaired; the metal roof shall be replaced with similar style roof. Lead paint shall be abated and the

exterior will be painted. The back porch will be increase 100SF to aid in facilitating dining support. The small kitchen will be renovated to support dining including two reach in coolers. The restroom will be renovated with new HC fixtures. The balance of the house will be used for retail and be the POS for dining and retail. The entire interior will be sanded and painted.

The house will receive a new 200-amp service and be completely rewired. There shall be a new HVAC system. The house will be connected to sewer.

BOAT BASIN: The boardwalk system is failing and will be replaced in the boat basin. There will be new lighting installed in the basin.

POLE BARN: There shall be a 40' by 100' pole barn built to provide covered storage for oyster ranching equipment. The structure shall trusses on heavy timber posts and beams with metal roof to match existing buildings. The barn shall have a 4" slab.

Budget

The following is a cost summary for the conceptual estimate of the work described above:

LAND ACQUISITION		\$ 1,500,000
DESIGN & PERMITTING	34,500	
SITE WORK	47,500	
DINING STRUCTURE	62,000	
HOUSE RENOVATION	89,000	
BOAT BASIN	31,500	
POLE BARN	79,000	
GENERAL CONDITIONS	63,000	
CONTRACTOR'S OH&P	64,500	
CONTINGENCY	65,000	
CONSTRUCTION BUDGET		\$ 536,000
TOTAL PROJECT BUDGET		\$ 2,036,000

Timeline

It is estimated that this project including land acquisition and construction activities can be completed in 12-18 months from date of award.

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Panacea Oyster Co-op Corporation

Brief Description of Background of Individual/Entity/Organization: Founded in 2016 by a group of oyster ranchers, Panacea Oyster Co-Op Corporation is cultivating a full water column oyster ranching community in Apalachee Bay. The Co-op is currently serving 30 independently-owned oyster ranches by providing services from "seed to sale", allowing them to focus on growing oysters and a sustainable, thriving business.

Contact Information:

Primary Contact Information: Pam Portwood
Title: Director of Administrative Services
Mailing Address: PO Box 341, Panacea, FL 32346
Telephone Number: 850-544-6133
Email Address: pportwood@panaceaoysters.com
Website: panaceaoysters.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: USDA, WEI, FAMU, SBDC, Florida Institute for Commercialization of Public

Research

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

EXECUTIVE SUMMARY

Panacea Oyster Co-op – Value Added Oyster Processing and Distribution Center

Amount of funds sought from Triumph Gulf Coast: \$1,720,599

Amount and identity of other funding sources: \$1,385,000 Panacea Oyster Co-Op Corp- debt equity

Location: Crawfordville, FL, Wakulla County

Project Description

The world's oyster beds are dying - **85%** of the world's oyster beds are gone. In our region, native oyster harvests are down by **95%**. Over the past 20 years Apalachicola has transitioned from a community shipping over 100 million oysters annually to about 5 million today due to over-harvesting and partly as a result of a state authorized harvesting of all oysters in Apalachicola Bay to avoid a massive die off due to the BP oil spill. Combined with the reduction in fresh water flow from the Apalachicola River (and Florida's loss in the water wars with Georgia), this has left a void in the market that can be only be filled with a new, sustainable, and profitable oyster aquaculture industry.

Founded in 2016 by a group of oyster ranchers, Panacea Oyster Co-Op Corporation (the "Co-op") is a for profit corporation with investors whose mission is, among other things, assisting in the cultivation of a full water column oyster ranching community in Apalachee Bay in Wakulla and Franklin Counties. Apalachee Bay is one of the largest and most biologically diverse estuaries in North America, providing a unique opportunity to grow oysters in a replicable and sustainable way which is not only profitable, but also contributes substantially to restoring this estuary for future generations. Apalachee Bay aquaculture oysters grow faster to a 3-inch maturity than most other oysters grown in the U.S. - in just 6-9 months, rather than the typical 18 to 24 months. Apalachee Bay oyster ranching is not seasonal. These oysters are grown and harvested year-round.

The Co-Op has established a complete and vertically integrated company that can be duplicated throughout our coastal communities. Currently, the Co-op ranchers include 30 oyster ranchers, each an independently-owned small business. The Co-op provides services that start with oyster spat (seed), include marketing, branding, distribution, and sale, allowing the ranchers to focus on growing oysters and a sustainable, thriving business. The Co-op has purchased multiple sites adjacent to our pristine estuary to begin processing operations that support current oyster sales and distribution. We are scaling to be a national brand, with 10 million oysters to be harvested over the next year and 100 million in 5 years. It is at this level that this new Florida industry becomes truly *transformational*.

This project proposes to acquire the site and buildings of a previous crab processing plant to be renovated as an upland post-harvest processing added-value plant. This facility will shuck oysters for sale in bulk for cooking, or pasteurized (i.e. 100% bacteria free) in-the-shell oysters, or will cryogenically freeze half shell oysters for long shelf life (also therefore bacteria free). This will allow 100% of all oysters that are growing or grown to be utilized, even if they aren't the perfect "Panacea Pearl." The plant will also serve as a distribution hub as oyster harvests and sales increase over the next 5 years and is accessible to 18 wheeler trucks whereas the current Spring Creek processing location is not. The proposed project site is outside the FEMA flood zone and will provide a safe haven for storage of equipment and for Co-op operations in case of hurricane and other high water events. The proposed

project is located in Crawfordville in Wakulla County, a disproportionately affected county, but will have regional economic impact by producing jobs both inside and outside the seafood industry as sales, inventory, and distribution increase to a national level. These jobs include, but are not limited to, oyster aquaculture, seafood processing, trucking, sales and marketing, equipment maintenance, food services, packaging and shipping. While some of the jobs will be as a result of direct employment by the Co-op, most will be created to support this industry, including trucking, equipment repair/maintenance, and increased oyster ranching.

Following is a summary of the proposed renovations necessary for a functional distribution center/seafood/added-value processing plant. The proposed site is located in Crawfordville and is a series of buildings on approximately 4 acres of land. The focus of this project is to acquire the property and renovate approximately 11,000SF of building into functional seafood processing plant, correct all building and site deferred maintenance and create one-acre exterior fenced storage yard for oyster ranchers to store equipment and boats.

DESIGN AND PERMITTING: The site shall have an existing condition survey completed prior to the final grant application. The renovations proposed shall meet Wakulla County Environmental permit requirements. Complete architectural plans shall be provided with the formal application and all appropriate building permits will be obtained or obtainable upon acquisition of the property.

SITE: Two buildings in close proximity to the 11,000SF facility shall be demolished as part of the renovation plan. The site is overgrown, so two acres will be cleared to provide functional access to the building and prepare for the storage yard. The one acre storage yard shall be graded, the base stabilized and 3" of rock applied. The yard shall be secured with an 8' fence that will provide visual screening. Existing asphalt shall be patched and overlaid. Stabilized access along the backside of the building shall be established. Existing planters shall be repaired and landscaped along with tree plantings to fulfill our environmental permit requirements. Access ramps, HC access, and stairs will be rebuilt on site.

EXTERIOR RENOVATION: The existing building has a failing roof system that will require repair. The interior ceiling heights are too low in the processing area for operating equipment and forklifts, so they will have to be raised. The structure has wood trusses on structural bearing CMU walls. All roofing and trusses will be removed. The perimeter CMU walls shall be reinforced and pumped with concrete to make them load bearing. Two courses of lintel block, reinforced and filled with concrete, shall be placed on top of existing masonry to achieve desired height. Structural steel will be added where needed to provide structural integrity. The roof system shall be reconfigured to assure weather tightness. New trusses, roof deck, and shingles will be added. All exterior windows and doors will be replaced. The exterior of the building shall be painted.

INTERIOR RENOVATION: All non-masonry interior walls shall be removed. The slab will be trenched and then patched, for installation of new restrooms and multiple locations for floor drains. The ceiling shall receive R-30 insulation. The processing area ceiling assembly will be plywood with FRP board for a waterproof surface. The office and conditioned storage shall be drywall. The walls in the processing shall have the masonry furred, insulating board, plywood, and FRP board. All the walls in the office and conditioned storage will be drywall. All interior doors in the processing area will be hollow metal and insulated. All doors in the office and conditioned storage area will be solid core wood. All non-FRP surfaces will be painted. The concrete floors shall be ground and polished. The offices will receive carpet squares or LVT.

Plumbing shall consist of all new plumbing fixtures, several floor drain locations, hose bibs, sand and grease interceptors, back flow preventers, and new sewer taps. The electrical shall be a new service, lighting, receptacles, and equipment hook ups. All areas will be air conditioned except for the storage area on the loading dock.

Budget

The following is a cost summary for the conceptual plans and specifications described above:

LAND ACQUISITION		\$ 150,000
DESIGN & PERMITTING	76,500	
SITE WORK	171,500	
EXTERIOR RENOVATION	268,000	
INTERIOR RENOVATION	288,720	
GENERAL CONDITIONS	105,300	
CONTRACTOR'S OH&P	98,200	
CONTINGENCY	80,000	
CONSTRUCTION COSTS		\$ 1,238,220
NITROGEN CRYOGENIC FREEZING TUNNEL	65,000	
WATER MISTER, TRAYS, CONVEYORS	15,000	
NITROGEN TANK & PLUMBING	9,000	
INSPECTION CONVEYOR	5,800	
BULK HOPPERS (2)	29,400	
BELT WASHER	14,400	
ELEVATOR	5,800	
REFRIGERATION – COOLERS (2)	90,000	
ICE MACHINES (2)	30,400	
STAINLESS STEEL TABLES (10)	15,000	
50# FISH BASKETS (20)	1,500	
DRUM FANS (6)	3,000	
WOOD PLATFORM HANDTRUCKS (6)	1,650	
QUICK TUBE SORTER	15,000	
SMALL TOOLS AND PARTS	20,000	
OFFICE FURNITURE & EQUIPMENT	5,000	
SHIPPING	6,429	
EQUIPMENT COSTS		\$ 332,379
TOTAL PROJECT BUDGET		\$1,720,599

Timeline

It is estimated that this project including land acquisition, construction, and equipment installation can be completed in 12-18 months from date of award.

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BAY

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION: Defense Technology Innovation Center

Name of Individual/Entity/Organization: Bay Defense Alliance

Brief Description of Background of Individual/Entity/Organization: The mission of the BDA has been to study every aspect of our military installations and work to preserve and enhance Naval Support Activity Panama City's and Tyndall Air Force Base's missions and military value.

Contact Information:

Primary Contact Information: John Skaggs
Title: Government Liaison
Mailing Address: 427 Deep Forest Lane, Panama City Beach, FL
Telephone Number: 904-994-3094
Email Address: john.w.skaggs@gmail.com
Website: www.baydefensealliance.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Bay Economic Development Alliance, Gulf Coast State College, Florida State University Panama City, Naval Support Activity Panama City, 501 (C) non-profit to be formed

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

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PROJECT EXECUTIVE SUMMARY

(i) **Amount of funds being sought from Triumph Gulf Coast**

1) No funding is being requested at this time

(ii) **Amount and identity of other sources of funds for the proposed project or program**

- 1) Department of Defense- Unknown
- 2) Florida State University Panama City- Unknown
- 3) Gulf Coast State College- Unknown
- 4) Defense Grant Funding- Unknown
- 5) Private Sector Investments- Unknown

(iii) **Location of the project or program**

1) Unidentified public property in Bay County

(iv) **Summary description of the proposed project**

This project is to form a 501 (C) nonprofit corporation comprised of local academia, economic development organizations, defense related entities, and other community organizations with the goal of promoting innovation, technology, defense, entrepreneurship, and STEM education from kindergarten through career.

In 2014, the Secretary of Defense prioritized Defense Innovation as being necessary for the military to pace rapid advances in technology that are occurring outside the traditional Research and Development process. Following that guidance, the United States Special Operations Command (USSOCOM) partnered with a nonprofit innovation facilitator to be the intermediary to assist with collaboration, innovation, prototyping and exploration with industry, labs and academic partners. Developing a similar model here in Bay County, we could develop solutions to military specific problems set at a lower cost/risk while creating an environment that promotes local technology startups in the area. This type of collaboration between local startups could propel technology into the economic mix Bay County needs.

One of the greatest benefits of technology innovation is education. As STEM continues to be an emphasis in today's education curriculum, the hands on experience this type of organization would provide is extremely valuable. From workforce training to robotics competitions, the opportunities an innovation type facility would provide are endless.

Bay County is continually searching for economic diversity in a tourism centric community. With a collaborative effort from Bay County partners, Defense Innovation and Technology could be the right solution to diversification.

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BOCC

WAKULLA

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Gulf Specimen Marine Laboratories, Inc.

Brief Description of Background of Individual/Entity/Organization: Gulf Specimen is a 56-year-old environmental education center that markets marine life to schools, research laboratories and aquariums. It conducts school field trips and operates a public touch tank aquarium, and a sea turtle rehabilitation facility.

Since 1962, GSML has provided live marine animals to thousands of the foremost research laboratories and universities in the United States, Canada, Europe and Japan. Over 700 scientific publications cite us as their source of research specimens. Sponges and toadfishes collected in the waters of Wakulla County have been flown in the space shuttle. Our local sea urchins eggs are widely used in embryology and pollution research. In 1968 we provided a bryozoan, *Bugula neritina* to the National Cancer Institute which led to the development of the anti-cancer, anti-Alzheimer's drug Bryostatin. We presently collect and market over 300 marine invertebrates, fish and algae to over 1300 scientific and educational institutions.

In 1980, Gulf Specimen Company became Gulf Specimen Marine Laboratories, Inc. (GSML), a not-for-profit corporation with a tax exempt IRS 501(c)(3) status. GSML is a licensed sea turtle rescue and rehabilitation center with a specially equipped hospital and turtle ambulance. All required permits and licenses from the FWC, Florida Department of Agriculture, and NOAA fisheries are maintained, and we have a 2 acre off shore lease for culturing live rock for aquariums.

CONTACT INFORMATION:

Primary Contact Information: Jack Rudloe

Title: President

Mailing Address: P.O. Box 239; 222 Clark Drive, Panacea, Florida 32346

Telephone Number: 850-445-6786; 850-984-5297

Email Address: jrudloe@earthlink.net

Website: gulfspecimen.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Young American Conservation Corps, Crawfordville; Florida A&M University; Florida State University; University of Florida; Valdosta State College; Wakulla High School and GSML's 1300 customer based scientific and educational institutions.

Robins McIntosh, Vice President of CP Foods, Inc. the largest shrimp farms in Thailand will consult on the design of the facilities and the development of curricula. Florida Aquaculture, Inc. which grows native shrimp for bait, will also participate. Dr. Brian LaPointe, of the FAU's Harbor Branch Institute will assist in the construction of algae tumble tanks,

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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EXECUTIVE SUMMARY

1. Amount of Funds Requested: \$3.922 million

\$2,512,000 for upgrading and expanding existing aquarium, aquaculture and dock facilities, and classrooms. This is based on a plan produced for us by Joe Chormanski, former vice president of Ripley's Aquariums.

Vessels: One 36' offshore collecting vessel with two 250 hp motors, electronics and aluminum rigging at \$180,000.

One 40' aluminum commercial pontoon boat Coast Guard certified for 30 passengers with two 250 hp motors, custom rigging and video cameras for teaching at \$210,000.

Salaries and Benefits: \$950,000 (\$475,000 per year for two years) for 11 new positions.

2. Amount and identity of other sources of funds and revenue sources:

More than half our revenue now comes from ecotourism and education. Income is derived from our specimen sales, aquarium memberships, donations, SeaMobile, school field trips and other tourism, gift shop, research contracts, grants, and crowd funding drives and events. School field trips are conducted on our 23 acres of private inholdings within the St. Mark's Wildlife Refuge, which enables us to demonstrate fresh water ecosystems in addition to the boardwalk on our salt marsh property. We highlight marine life from Wakulla, Franklin and Gulf Counties using artwork, graphics, an interactive kiosk and educational videos throughout the campus. For our environmental outreach program, we take our 20-foot SeaMobile traveling touch tank system to schools and festivals throughout North Florida, South Georgia and Southern Alabama.

Existing facilities include over three acres of land with aquarium buildings, gardens, and tanks that hold 80,000 gallons of sea water supported by state-of-the-art sea water systems, displaying a wide variety of marine life from the Florida panhandle. A 324-foot fixed dock with floating stalls, and a greenhouse used to culture phytoplankton, mysid shrimp and brine shrimp for aquarium food, both in house and for sale.

We own three boats, ranging from 16 to 26 feet, and three trucks. All are used for aquaculture, specimen collection and education. Our staff of eight paid employees are assisted by numerous volunteers, and interns from FSU, FAMU and TCC.

School field trips are conducted on our 23 acres of private inholdings within the St. Mark's Wildlife Refuge, which enables us to demonstrate fresh water ecosystems in addition to the boardwalk on our salt marsh property. We highlight marine life from Wakulla, Franklin and Gulf Counties using artwork, graphics, an interactive kiosk and educational videos throughout the campus. For our environmental outreach program,

we take our 20-foot SeaMobile traveling touch tank system to schools and festivals throughout North Florida, South Georgia and Southern Alabama.

Location of project or program: Panacea, Wakulla County, Florida

3. Summary Description of proposed program including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties

The requested funds will provide for the expansion of GSML infrastructure and operations in ecotourism and aquaculture. We plan to expand our established successful, award winning education and internship programs adding courses that will lead to technical certificates in 1) aquaculture, 2) aquarist certification and 3) aquarium design and management. GSML will offer courses and apprenticeships in non-oyster commercial marine biology, providing knowledge and skills for growing and harvesting marine life for the burgeoning salt water hobbyist aquarium trade. We also will teach students to develop and market new products from local marine resources.

Our proposed programs will give a substantial boost to the regional economy. GSML has been highly successful in developing new markets for Florida seafood, and will continue to promote economic recovery and diversification in the disproportionately affected counties.

If funded, our new program will create 11 new paid staff positions totaling more than \$450,000 a year in salaries and benefits in the impoverished town of Panacea in Wakulla County.

GSML has become a highly popular tourist destination drawing 20,000 visitors to Wakulla County. We have over 30,000 followers on Facebook and 800 members with extensive media coverage on local television, radio stations and new media. With the expansion of the GSML facilities and new exhibits, we expect up to 40,000 more tourists annually. This will increase revenues to the local restaurants, marinas and other businesses and will greatly improve the business opportunities and employment prospects for the local economy, including displaced oystermen and seafood industry workers.

4. Program Detail:

We will offer three courses conducted twice a year, which we will produce up to 72 graduates per year earning certificates qualifying them for higher paying jobs in the growing aquarium and aquaculture industries. The project involves research by aquarium staff to improve aquaculture methods and develop curriculum. Interns from FSU, FAMU and other educational institutions will learn to test water quality and operate and maintain life support systems. Our interns and volunteers have consistently been able to get jobs with public aquariums, state government, educational institutions and laboratories due to the extensive training and hands on experiment that GSML provides.

We have a proven record of developing new markets in the seafood industry. In the 1970's we pioneered the market for previously discarded rock shrimp and bulldozer lobsters. Jack

Rudloe's visit to Malaysia, Thailand and China for the Apalachee Regional Planning Commission to learn how to harvest and process jellyfish for the Asian market in the 1990's resulted in a multi-million dollar cannonball jellyfish market for the Florida panhandle.

In the same way, we plan to help establish the culture, processing and marketing of the locally abundant sea weeds and red algae, *Gracilaria* sp, which is made into a popular "sea moss" drink in the Caribbean and Ireland where it is sold as a health food and a powerful aphrodisiac. We would like to see this drink produced and marketed locally. Dr. Brian LaPointe, of the FAU's Harbor Branch Institute will assist in the construction of algae tumble tanks. Robbins McIntosh, Vice President of CP Foods, Inc. who manages some of the world's largest shrimp farms in Thailand, will consult on the design of the facilities and the development of curricula.

We have also developed proprietary technology to culture sea worms, lugworms and bloodworms which are much in demand as bait and as food for brood stock in the shrimp farming industry. We will teach this technology as part of our aquaculture course. Our 2 acre aquarium rock lease off Alligator Point in Franklin County will enable us to culture Lion's Paw scallops.

5 Summary timeline for the proposed program.

This is a 3-year proposal. It will take approximately 1 year to build the new facilities, during which time we will develop the curricula, and recruit the necessary staff. At the beginning of the second year, we will open our first courses. By the end of the third year the program will be self-sustaining.



WAKULLA
COUNTY

**BOARD OF
COUNTY COMMISSIONERS**

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County Attorney
(850) 224-4070

Administration – Human Resources
Post Office Box 1263
Crawfordville, FL 32326
(850) 926-0919 x 707
(850) 926-0940 FAX

January 8, 2018

Mr. Alan Bense, Chairman
Triumph Gulf Coast, Inc.
Post Office Box 12007
Tallahassee, Florida 32317

Dear Chairman Bense,

The Wakulla County Board of County Commissioners (Board) transmitted a list of recommended projects on or about November 6, 2017. Since then we have received two additional projects from organizations seeking the Board's recommendation for Triumph Gulf Coast, Inc. (Triumph) funding.

On January 8, 2018, the Board met and based upon our review and input from each organization, we have updated our November 6, 2017, Recommended Projects List to include one additional project. The recommended project is from the Gulf Marine Specimen Marine Laboratories, Inc. seeking funds to expand and improve their facilities so that they can increase educational opportunities in various areas of marine life.

It is anticipated that the Board will continue to update its list of recommended projects as funding decisions are made and priorities shift to reflect current needs and conditions. Your consideration of each of our projects is greatly appreciated.

Please contact me if you have any questions or need additional information.

Sincerely,

Ralph Thomas
Chairman

RT/stk

Enclosure

Cc:
Mr. Jack Rudloe, Gulf Specimen Marine Laboratories, Inc.

WAKULLA COUNTY LIST OF RECOMMENDED PROJECTS FOR TRIUMPH GULF COAST, INC. FUNDING
 Revised on January 8, 2018, (Original Submitted on November 6, 2017)

<i>Organization</i>	<i>Project Title/Brief Description</i>	<i>Est. Project Cost</i>	<i>Board Priority</i>
Wakulla County Board of County Commissioners	<p>First Responder Communication System: Replace existing aging and unrepairable first responder communication system with one that can communicate with all federal, state and local first responder agencies as well as extending the range of communication within the County, i.e., national/state forest, metal building, etc. Our County is working with other 7-counties for potential regional project – with each County submitting their own application.</p> <p>New Library: Construct a new, larger more centrally located library at the community center to meet the growing demands for new programs and provide space for participation at current and new events. The existing library will be repurposed and used for a much-needed Fire/EMS station in the Medart area, south of Crawfordville. A new library also has the potential to provide virtual classes not provided elsewhere in the County and could target underprivileged populations needing workforce skills. The County owns the property. Funds are needed for design, permitting, construction and furnishings.</p> <p>Medart Rec Park Improvements: Improve the parking lot, restroom and concession facilities, and sports fields of Wakulla County's only recreation park for organized outdoor youth and adult sports. The County owns the Park. Funds are needed for any design, permitting and construction.</p> <p>Realignment of County Road 61/Shell Point: The County has only two north-south bound highways from Capital Circle (Leon County) to US 98 (Wakulla County): US 319 is on the eastern side of the County and US 27 is on the western side. High traffic on both of these highways is attributed mainly to travelers working in Tallahassee and living in Wakulla. Internal arterial roads off of these highways leading to residential areas become clogged at peak times creating extremely hazardous conditions. Additionally, these highways provide the only access to Wakulla's coast, rivers, forest, etc. creating heavy traffic conditions on weekends and holidays. This proposed realignment would provide a north-south bound County Road centrally located in Wakulla County and would ease congestion and increase safety conditions. Funds are needed for design, permitting and construction.</p> <p>Camp Indian Springs Campground Partnership: This project proposes a partnership with Department of Environment Protection (DEP), in the event they purchase the Camp Indian Springs Property. The County proposes seeking funds for the improvement of existing buildings on the Camp Indian Springs Campground property and the design, permitting and construction of a RV/Tent camp ground.</p> <p>New Rec Park – US 319: The County is in need of land to design, permit and construct a larger outdoor multi-use recreational Park on the north side of the County. This park has the potential to serve the region for youth and adult outdoor sports, i.e., softball tournaments, soccer tournaments, etc. Funds are needed for land acquisition, planning, design, construction and furnishings.</p>	\$2 M	#3
		\$3.5 M	#4
		\$2.0 M	
		\$2.5 M	
		TBD	
		\$20 M	

WAKULLA COUNTY LIST OF RECOMMENDED PROJECTS FOR TRIUMPH GULF COAST, INC. FUNDING
 Revised on January 8, 2018, (Original Submitted on November 6, 2017)

		#1
Wakulla County School Board	<p>Wakulla Career and Technical Education Center: This project would provide training and job skills for the non-degree seeking student for emerging or high-demand jobs. WCSB owns the property and will staff the center once constructed. Funds are requested for design, permitting, construction and furnishings.</p> <p>Wakulla County Learning Center: This project proposes a partnership with TCC for a campus in Wakulla County where students and adults may pursue an AA degree. WCSB owns the property and will staff the center once constructed in partnership with TCC. Funds are requested for design, permitting, construction and furnishings.</p>	#2
City of St. Marks,	<p>ADA Compliant Kayak/Canoe Launch: To provide kayak/canoe access to the Wakulla River via the City Park. Increase recreational opportunities and enhanced visitor experience. Will also relieve kayak/canoe launching at the St. Marks Boat Ramp. The City of St. Marks owns the property. Funds are requested for design, permitting and construction.</p> <p>St. Marks WWTP – Conversion of Grinders to Gravity Sewer: First a feasibility study (i.e., preliminary engineer report) will need to be conducted to determine if conversion is feasible and probable cost. Funds are needed for feasibility study/preliminary engineering report.</p> <p>St. Marks Board Walk: Construct a boardwalk that will connect to the terminus of the St. Marks Bike Trail and provide an off-road multi-use pedestrian to the Fort, St. Marks Board Ramp, and back to the St. Marks Bike Trail terminus. The City of St. Marks own the property and the project is designed and permitted. Funds are requested for construction.</p>	#5
Wakulla Commercial Fishermen's Assoc, Inc.	<p>A Partnership Reviving Apalachee Bay Oyster Reefs: Shoreline restoration on oyster reefs to enhance commercial and recreational fishing; provide tidal, storm surge and coastal erosion protection, improve water quality; strengthen economy, social and environmental capital. Funds are requested for all stages of the project.</p>	\$2.6 M
Wakulla Environmental Institute	<p>Marine Manufacturing Training Center: A state of the art multi-purpose facility that will function as an auditorium, conference center, manufacturing center, oyster seed hatchery and commercial kitchen for processing local Gulf Coast seafood products. WEI owns the property. Funds are needed for design, permitting, construction and furnishings. Total estimated project cost is \$22.7 M, seeking \$15M Triumph funds.</p>	\$15 M
Gulf Specimen Marine Laboratories, Inc. (GSML) (added to list 1/8/2018)	<p>GSMML expansion of infrastructure and operations for adding courses that will lead to technical certificates in an array of marine subjects as well as marking new local marine products. Funds will be used to upgrade/expand the existing facilities, purchase of two vessels, and salaries and benefits for 11 planned new positions. It is anticipated that after three-years the course will be self-sustaining</p>	\$3.9 M

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: City of Pensacola

Brief Description of Background of Individual/Entity/Organization: The City of Pensacola is located in the Panhandle of Florida within Escambia County, one of the eight (8) disproportionately affect Counties as a result of the 2010 Deepwater Horizon oil spill. Located on the banks of Escambia and Pensacola Bays, and close proximity to a wide range of both indoor as well as outdoor activities.

Pensacola boasts a diversified population approaching 52,000 citizens. Pensacola is proud to lay claim to being America's First Settlement, often referred to as, "The City of Five Flags." Our City is steeped in rich history and tradition housing the Historic Pensacola Village, one of Florida's oldest churches, the Veterans Memorial Park which contains the only permanent replica of the Vietnam Veterans Memorial (Wall South), as well as the T.T. Wentworth, Jr Florida State Museum. Pensacola is also home to the award winning Palafox St, IHMC (Institute for Human & Machine Cognition) along with many other recreational, educational and entertainment opportunities.

Contact Information:

Primary Contact Information: Don Kraher
 Title: Council Executive
 Mailing Address: City Hall, Office of City Council, 222 W. Main St. Pensacola FL 32502
 Telephone Number: 850-435-1686
 Email Address: dkraher@cityofpensacola.com
 Website: www.cityofpensacola.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Groups, organizations and entities are being sought for joint

Participation in this project. _____

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

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programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

SUMMARY – The Unity Project

- (i) \$3,000,000
- (ii) It is proposed that additional funding will be sought from the City's Local Option Sales Tax (LOST) Funds, In addition, due to the potential unifying impact of this project, additional partners are being sought to participate
- (iii) The project will be located within the Pensacola downtown area. The exact location is yet to be determined, however it is anticipated to be located on City owned property
- (iv) Creation of an open space inclusive history venue throughout the urban core of the City of Pensacola.

The History of the City as displayed in its monuments to various historical persons and events, does not reflect an inclusive history that represents the struggles, aspirations and accomplishments of women, slaves, native Americans, indigenous people, working people, people with disabilities, African Americans, ethnic minorities and diverse cultures.

The Unity Project will fund the creation of additional historical monuments that represent the true diversity of the City and of the region. It is anticipated that a project of this nature will become a destination of inclusiveness that will bring residents and visitors together in a true demonstration of what diversification and inclusiveness truly mean in America by honoring all sectors of our populous. The brining together will create economic opportunities while beginning to build bridges across all genders, races, religions, and ethnicities.

- (v) 2019-2020

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Contact Information:

Primary Contact Information: Don Kraher
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 Website: www.cityofpensacola.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Groups, organizations and entities are being sought for joint

Participation in this project. _____

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

SUMMARY – Affordable Housing Project

- (i) \$15,000,000
- (ii) This project proposes a greater use of Public / Private Partnerships, engaging private developers, the area housing authority as well as taking advantage of whatever tax benefit programs that might be available.
- (iii) The project will be located on the old Blount School property and an area located at “C” and Jackson St.
- (iv) The goal of this project is to work in concert with the other awarded projects within the eight (8) disproportionately affected Counties as a result of the Deepwater Horizon oil spill in 2010.

Projects will be awarded in an effort to be transformational and promote economic recovery, diversification, and an enhancement of the disproportionately affected counties. In order to meet these efforts, it will take a populous that is willing and able to take advantage of the opportunities these projects will afford. In order to take full advantage, individuals will need to have a stable living environment, which means, in part, affordable housing. Currently the need for such available housing far outweighs the availability, leaving large numbers of individuals and families on extended waiting lists and/or unable to secure adequate housing.

If the desire is to meet the previously stated goals, one of the first steps in the cycle is to create a mechanism whereby individuals and families have the ability to gain stability in housing, which will in turn allow for the opportunity to assist and promote economic recovery. While this may not be a “huge splash,” it provides the base line building blocks for creating true transformation within a community and region. This project provides a first step in insuring diversification to allow for full participation and success for other awarded projects. A viable workforce, steeped in a stable living environment, leads to additional opportunities for economic recovery which in turn lends itself to successful outcomes for many of the other awarded projects. This full circle of events is truly transformational, but must begin with a solid base – that of available affordable housing.

- (v) 2019-2020

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Walton County Sheriff's Office

Brief Description of Background of Individual/Entity/Organization: The Walton County Sheriff's Office, Jail Division, offers a variety of educational programs to the incarcerated inmates. The Sheriff's Office wants to expand those programs to be more vocational in support of the regions workforce needs.

Contact Information:

Primary Contact Information: Joe Preston
Title: Major
Mailing Address: 752 Triple G Road, Defuniak Springs, FL 32433
Telephone Number: 850-892-8186
Email Address: jpreston@waltonso.org
Website: www.waltonso.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Emerald Coast Technical College, ReEntry Alliance of Pensacola, Inc., Walton County School District, Career Source, Florida State University

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

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EXECUTIVE SUMMARY:

The Walton County Sheriff's Office/Walton County Jail in partnership with Emerald Coast Technical College are seeking \$2,605,859.51 to create and expand on vocational and educational programs. We will be receiving approximately \$95,715.00 combined from the Walton County Sheriff's Office and Walton County School District.

The Walton County Sheriff's Office and its regional partners from the eight disproportionately affected counties are proposing a transformational program which will promote economic recovery, diversification and enhancement of the affected counties. This program proposes to provide educational and vocational opportunities to incarcerated individuals from Walton and Escambia counties, both disproportionately affected counties. We propose to work with our regional partners like ReEntry Alliance of Pensacola (REAP) to provide a variety of skills training and reentry opportunities. Walton County Sheriff's Office will partner with Florida State University in order to assist in developing outcome measures and program validation.

Through Triumph, Walton County Jail (WCJ) and its regional partners will enhance the current workforce programs available to the Emerald Coast Technical College and WCJ to furnish the needed underpinnings that support expanded economic recovery for industries in the disproportionately affected counties. Through partnership with Walton County Sheriff's Office, Emerald Coast Technical College proposes to help promote economic opportunity for both the general public and regionally incarcerated individuals (prior to and after their release) by providing access to short term, high quality targeted skills training that prepares individuals for currently available jobs in the regional economy. This will increase the capacity of the local workforce to address the current expansion as well as address expansion anticipated by Triumph funded projects. Previously incarcerated, recently released individuals make available an untapped workforce resource to address economic development needs when labor markets tighten. This will all reduce the economic cost of re-incarceration when individuals are unable to find sustainable employment due to no skills/low skills. The Deep Water Horizon oil spill caused a significant drop in tourism and therefore disproportionately affected individuals who were employed in low/no skill jobs. Individuals with a criminal record often have difficulty finding suitable employment post release. Vocational Screening will be completed with the assistance of CareerSource who is a partner with American Job Center. Vocational screening will help to ensure that inmates are provided career opportunities that are not prohibited by their criminal history and line up with their interest and aptitude.

The proposed workforce training program will help support other industries that may need to rebuild, enlarge or relocate businesses to Florida. The construction trades industry cluster (heavy equipment technician, air conditioning, building construction) and the manufacturing cluster (welding) help provide the crucial workforce infrastructure/foundation to expand, attract and sustain multiple businesses, including those that are on the targeted industry list. The proposed workforce training program expansions will be delivered through the Florida Department of Education postsecondary adult vocational curriculum frameworks for air conditioning, refrigeration, and heating technology, building construction technology and welding technology. These programs prepare students for multiple industry certifications listed on the CAPE (Career and Professional Education Act), thereby contributing to the expansion and sustainability of a vibrant Florida economy while providing the student with a clear pathway to additional educational opportunities at the technical college/center and state college levels.

This proposal provides participants with transferable, sustainable workforce skills applicable to

correlated to specific job titles listed in the Standard Occupational Classification (SOC) system. For example, students may exit with training to qualify as a helper/assistant only 250 clock hours in the air conditioning program. Students would have EPA 608 certification at that point. However, students who continue their workforce training will advance to the technician level, achieving industry recognized credentials that are applicable to an even wider spectrum of employers serving both residential and commercial customers. Program completion would also support entrepreneurship/self-employment opportunities for the student.

This proposal will promote economic opportunity by enhancing workforce training. Two proposed programs in the proposal are on the Eligible Training Providers List with the Department of Economic Opportunity. Building Construction Technology has recently been proposed for inclusion in response to area business/industry request. The air conditioning and welding programs reported a completion rate of 83% and placement rate of 100% for the past two years, attesting to both the need for workers as well as the capacity of Emerald Coast Technical College to deliver high quality workforce skills training.

Welders, Cutters, Solders and Braziers are listed on the 2017-2018 Florida Statewide Demand Occupations List with 528 annual openings, an entry wage of 12.76/hour; mean wage of 18.24/hour and are noted as an Enterprise Florida Inc. targeted industry. With anticipated annual enrollment of 25/class and an anticipated full program completion of 21, the projected economic impact of the welding program with entry level wages, alone, would amount to over half a million dollars. Workers who report with high quality experience afforded in value-based workforce training, along with earned industry credentials should report higher rates, leading to even greater economic impact for this program. Growth and replacement demand of 12 (JobsEQ 2017) are projected for this occupation. So, this proposal can adequately address the need for welders in Walton County while helping the need for the surrounding workforce region. Employers/industry presenting the highest demand for this occupation are building and structure contractors, utility system construction and ship/boat building. Walton County Jail and Emerald Coast Technical College have reached out to business in the eight disproportionately affected counties and verified the need and their willingness to hire well skilled former inmates.

Air Conditioning refrigeration and heating technology prepares students for employment in the local region as well as the state. Growth and replacement demand is forecast at 23 and 14 respectively over the next seven years. Demand for these workers in Walton County is primarily found with building equipment contractors. With estimated wages of \$33,400/year; the economic impact of providing 21 workers per year would amount to \$701,400 to the local economy.

Heavy Equipment and Building Construction technology prepares workers for a variety of jobs that support construction growth in the local/state economy. Program completers are afforded viable entry pathways into higher responsibility and pay after attaining additional postsecondary training. For construction, the average wage is over \$50,000.

Although not included in this matrix, the estimated economic impact for replacing re- incarceration with sustainable employment may amount to over \$10,500/jail inmate who successfully completes the program. So, a conservative estimated economic impact of this proposal amounts to \$1,756,272 per year.

This is an ongoing project which would be enhanced by Triumph funding. If Triumph funding is received we will expand our programs to include more regional participation and allow for more individuals to be trained. thus furthering the economic impact and sustainability.



WALTON COUNTY, FLORIDA
Board of County Commissioners

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Local TRIUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Bench	B	25	Withdrawn	
2	Owl's Head	A	14	LECOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Destin Fisherman's Co-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Waterside	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Kevo Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sim City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Soles	D
9	AFC	A	21	Victory Lighthouse	D	33	Compass Pose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alacua	A	23	Withdrawn		35	William Bridell - Light Fall	C
12	Biophilia	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

99

BOCC

WALTON

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APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Walton County Sheriff's Office

Brief Description of Background of Individual/Entity/Organization: The Walton County Sheriff's Office, offers a variety of educational programs to Public Safety professionals and other county employees. The Sheriff's Office wants to expand those programs to be more vocational in support of the regions workforce needs. In additional, we wish to expand our capability to provide command and control during natural disasters, major public gatherings, and enhance crime reduction efforts.

Contact Information:

Primary Contact Information: Joe Preston
Title: Major
Mailing Address: 752 Triple G Road, Defuniak Springs, FL 32433
Telephone Number: 850-892-8186
Email Address: jpreston@waltonso.org
Website: www.waltonso.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: Walton County Board of County Commissioners, Walton County School District, Walton County Public Works

REQUIRED EXECUTIVE SUMMARY:

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EXECUTIVE SUMMARY:

The Walton County Sheriff's Office (WCSO) is seeking to build a comprehensive Public Safety Communications and Training Center for the stated purpose of enhancing public safety and promoting economic development. This facility would encompass approximately 15,000 square feet on the existing 55-acre parcel allotted to the WCSO. In addition, a 180,000-square foot, non-permeable driving surface would be constructed adjacent to the training center on the same 55-acre parcel. The preliminary statement of probable cost is \$10,700, 370. We are seeking \$8,000,000 from Triumph funding to support this project.

The center would house the WCSO Public Safety Communications Center and allow for physical expansion over current facilities. The Public Safety Communication Center is the Primary Public Safety Answering Point (PSAP) for all 911 calls originating within Walton County. Calls are received at the PSAP and then routed/dispatched to the appropriate public safety responders (i.e. Law Enforcement, Fire, EMS, Animal Control, Emergency Management, Code Enforcement). This function has experienced a constant annual growth of 27% in total call volume. In times of disaster, this center would host the secondary PSAP of DeFuniak Springs and the South Walton Fire District PSAP if needed. In event of local emergency or disaster, Okaloosa County PSAP could also co-locate in the center until normal operations were restored.

In addition to the Communications function, the center would house command and control functions in times of disaster and provide for Incident Management of developing situations. This would be facilitated and leveraged through video technology. Cameras located throughout Walton County would or could be fed live into the Command and Control Center. By partnering with other governmental entities (i.e. Board of County Commissioners, School Board, Clerk of Courts, DeFuniak Springs, Paxton, Freeport, etc.), critical infrastructure providers (CSX, Chelco, Gulf Power, Regional Utilities), commercial enterprises (The Howard Group, San Destin Resorts, etc.), and residential partners, video feeds can leverage the manpower required to monitor developing situations in real time. This would allow for a unified response by First Responders when responding to public emergencies including natural disasters, or crime and disorder. This function would supplement county Emergency Management (EM) and promote seamless integration between EM and the WCSO as with any activation of the EOC inextricably involves the WCSO.

The remaining function of the center and the associated driving pad would be to house regional training. This training would not only include traditional Law Enforcement, Fire and EMS training but would be expanded to offerings that would include other governmental and non-governmental organizations (NGO). For example, training (both classroom and driving pad) would be offered to the School Board for bus drivers as well as employees who drive School Board vehicles. This training not only enhances the driver's skills but will have positive economic impact in the form of reduced automobile insurance premiums. Teen Driver Challenges would be offered for students to enhance their safety and the safety of others sharing the road with these new drivers. Motorcycle training is also a viable option. Public Works would also participate in heavy equipment training for their employees, experiencing the same benefits as the School Board. Other NGOs (Chelco, Regional Utilities, etc.) would also have the opportunity to participate and use the facility.

Other training programs benefit civilians as well. For example, we teach Rape Aggression Defense for females. We plan to develop classes to identify and mitigate fraud, particularly in vulnerable populations like the elderly. We are also planning "life" classes designed to help young adults with issues such as budgeting, job interviews, parenting, and emotional intelligence.

These initiatives meet not only the spirit of the Triumph legislation but also the letter of the law. The following section will address the priorities identified for economic recovery.

- While it is difficult to quantify direct ad valorem tax rate reductions, it is apparent that a causal relationship between services that are regionalized through this training center would reduce the individual training burdens on each agency. An economy of scale would be realized through this collaborative partnership.
- The local match requirements identified in F.S.S. 288.0655 are met by in-kind donations of the land that the center would sit upon and the new and existing technology required to operate the center.
- This center would be considered public infrastructure because of the unique public-private nature of the training facility.
- The ongoing, sustainable training provides for trained personnel who can respond to local disasters.
- This project will provide participants with transferable, sustainable workforce skills and are not confined to a single employer.

It is our position that this project qualifies for priority consideration in the application process because of the transformative nature of this project. Rather than a traditional public safety training center that is closed to the public at large, this project is a regional facility open to other governmental and non-governmental agencies needing work-force training in a more vocational setting. These are traditionally areas that existing K-12 programs are not addressing or not addressing effectively.

- Once that project is completed, the continued operation of the center would fall under the normal annual budget oversight.
- Funding from other governmental agencies and private partners would provide ongoing maintenance of the facility.
- This project would provide local investment and spending through selection of contractors and builders from the affected counties.
- This project would be supported by all participating agencies (i.e. Board of County Commissioners, School Board, other constitutional officers, etc.)
- Performance metrics would be created and monitored in the usage of the facility.
- The project would be designed with potential for expandability and growth to accommodate regional participation.



**WALTON COUNTY, FLORIDA
Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Local TRIUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Ranch	B	25	Withdrawn	
2	Owl's Head	A	14	LECOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Destin Fisherman's Co-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Waterside	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Kevo Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sim City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Goles	D
9	AFC	A	21	Victory Lighthouse	D	33	Compass Rose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alaqua	A	23	Withdrawn		35	William Bridell - Light Rail	C
12	Biophilia	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

100

BOCC

WALTON

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Name of Individual/Entity/Organization: Veterans Lodge Holdings, Inc., a 501(c)3

Brief Description of Background of Individual/Entity/Organization:

Veterans Lodge is an unprecedented and significant commitment to the present and future welfare of our veterans. It is a project never before undertaken by either public or private groups. Envision a community where veterans can come together to heal — both in mind and body — and take the important steps to realize a successful future. The Lodge will be a place where veterans become financially independent, physically sound and psychologically fit by creating a welcoming atmosphere, free of judgment replete with inspiration and opportunity. The primary focus will be on veteran's abilities, not disabilities. It will serve as an icon for others to follow in both private and public partnerships. It will be a place where veterans know their wounds — whether visible or invisible — are a symbol of their courage and sacrifice. We will help veterans get their lives back by providing them with enriching therapy, abundant education alternatives and a strong sense of community. Our ultimate goal is to create a network of Veterans Lodge locations across the United States in areas with high concentrations of servicemen and women.

Primary Contact Information: Julie Smith

Title: CEO/Founder

Mailing Address: 1705 Metropolitan Blvd Suite 102, Tallahassee FL 32308

Telephone Number: 850.556.0366

Email Address: JulieConnell@aol.com

Website: VeteransLodge.org

Executive Bios:

Julie Connell Smith, Founder and CEO

Julie's professional career was comprised of brokering the selling and purchasing of large tracts of land between some of the largest purchasers in the United States. Personal experiences with wounded veterans inspired her to create a place of love, healing, and support for servicemen and women and their families, that became Julie Smith's personal mission and life passion. For the last several years, Julie has turned her boundless energy and relentless efforts towards aiding returning and retired veterans. She conceived Veterans Lodge as an environment where veterans can safely begin transitioning back to civilian life.

Tony Dorsey, CFO

Anthony W. "Tony" Dorsey, C.P.A., P.A., graduated from the University of Georgia where he received his degree in accounting. He maintains a practice in Tallahassee and has provided a wide array of accounting services, including extensive work for not-for-profits, for over 44 years. A member of both the Florida Institute of Certified Public Accountants and the American Institute of Certified Public Accountants, Dorsey has served as an expert witness in both federal and state court. Additionally, Tony has served on the boards of Goodwill Industries, his local YMCA, and as a non-lawyer on the Florida Bar Grievance Committee. For over seven years Dorsey has volunteered his services, valued at upwards of \$250,000, to Veteran's Lodge. His affinity for the project stems from his father and uncles having served in WWII.

Kirk J. Mauro, M.D., Chief Medical Director

Dr. Mauro received his undergraduate and medical degrees from the University of Pittsburgh. He is board certified in Physical Medicine and Rehabilitation. He also holds certifications from the American Board of Independent Medical Examiners and the American Academy of Disability Evaluating Physicians. He was awarded Medical Director of the year in 1995 by HealthSouth Corporation and Most Valuable Physician in 2005 by PainCare, Inc. He is currently the Director of Medical Rehabilitation Specialists in Tallahassee, FL, where his services include EMG/NCV's, independent medical evaluations, medical-legal consultations and treatment for both office and hospital patients. Dr. Mauro has privileges at Tallahassee Memorial Hospital, Capital Regional Medical Center, HealthSouth Rehabilitation Hospital and Select Specialty Care Hospital. He is currently in private practice and has served or is currently serving as a director for several major healthcare providers. Additional executive team members are currently being assessed.

Names of co-applicants, partners or other entities in Veterans Lodge include Brasfield & Gorrie (Construction), Barclay Group (Developer), Merrill Pastor & Colgan (Architect), EDSA (Land Planner), JP Engineering (Civil Engineer), Additional organizations will include the Emerald Coast Technical College and Lecom Dental College and other local, state and federal entities.

VETERANS LODGE EXECUTIVE SUMMARY

Veteran's Lodge is a subsidiary of Veterans Holding, Inc., a 501(c)3, and is committed to honoring and empowering veterans. Our goal is to ensure that all veterans get the best treatment and rehabilitation possible so that they may become the most successful and well-adjusted in our nation's history. Our mission is to provide a healthy environment in a serene setting where veterans and their families can come to rehabilitate through predictive health, innovative education, and transformational research. Veteran's Lodge aims to provide the following:

- Patient Rehabilitation
- Post-secondary education
- Job training for specific skills requested by affiliated employers
- Cutting edge research and development for frontal head injury and PTSD
- Lessening the burden on the government through private institutions
- Temporary (up to 6 months) housing
- Long term wellness care
- Holistic family therapy

Our growing veteran population is returning home to find a nation that has turned a blind eye to their needs. For many, the battle is not over when service to country ends. Three out of every four soldiers have been exposed to some type of blast trauma and intense combat situation, making it increasingly hard to decompress and rejoin civilian life. The stress of everyday life continues to take its toll, making the transition from military life extremely difficult, if not impossible. Uncertain economic times have further compounded the problem. Homelessness is on the rise. Suicide rates increased 80 percent from 2004 to 2008. There are 2.4 million Gulf War II Era veterans and the unemployment rate among those ages 18 to 24 is 29 percent. By 2020, the number of Veterans is expected to increase by 1.2 million. Last year alone the suicide rate among our veterans rose 37% and our nation's resources continue to be pushed to the brink. **This is where the Veteran's Lodge steps in.**

A Healing Place

When Veterans return from service, often after multiple tours of duty, they enter their communities hoping to become part of the skilled workforce and a source of civic leadership. According to local economic experts, veterans have been and continue to be a vital component in developing Northwest Florida's economy. In a recent NW FL Daily News article, former Florida State Senator Don Gaetz stated "You get the kind of economic development that is supported by the infrastructure you have. In Northwest Florida, the human capital in veterans is definitely part of that infrastructure." The Veterans Lodge will provide veterans returning to Northwest Florida as well as existing retired veterans a setting to receive much-needed emotional counseling, transitional assistance, job training programs, business services, rehabilitation and long-term wellness care. Serving as a model not-for-profit human humanitarian project, it can be duplicated throughout the United States.

Location

Our Flagship Lodge will be located on a 400+ acre tract in close proximity to military bases, medical facilities and educational institutions. After strategic review, our flagship site has been placed in DeFuniak Springs, Florida (a RAEO) and will serve the needs of all Northwest Florida veterans. There are 21 military bases in the state of Florida and Northwest Florida is home to a significant concentration of Air Force and Navy installations, including Naval Air Station Pensacola, Naval Air Station Whiting Field, Naval Support Activity Panama City, Eglin Air Force Base, Hurlburt Field and Tyndall Air Force Base. This site will ensure that our first Lodge will be able to provide services that are geographically convenient to Veterans, as well as have strong community backing.

Phase One/Timeline

Veterans Lodge Holdings currently has a 1386+/- acre tract located at the intersection of I-10 and U.S. Highway 331 under contract and has successfully completed the due diligence phase. Closing on the land tract is anticipated in late November or early December 2017 (exact date TBD). Veterans Lodge will begin clearing land in January 2018 and has extensive construction budgets, architectural designs as well as land planning complete. Veterans Lodge expects to create substantial construction jobs as well as jobs in rehabilitation, memory care, educational and technical services and more.

Of major importance, a public infrastructure connector road of approximately 1.74+/- miles has been approved for construction between U.S Highway 331 and Highway 280A and initial funding in the amount of \$1.5 million has been secured from the Florida State Legislature. Walton County has received confirmation of the \$1.5M appropriation and has

submitted a County incentive grant to match the funds at \$1.5M that has been approved and is programmed in FDOT's 2020 budget. The current property owner and Veterans Lodge have both executed right-of-way property donation agreements with the Florida Department of Transportation. This new road is slated for construction possibly as early as 2018 and will benefit all the citizens of Walton County by relieving congestion on U.S. Highway 331 and providing a much-needed emergency response route for citizens seeking medical care, fire, rescue and other emergency response situations from Highway 280A and the surrounding communities. Construction on the flagship site will begin as soon as necessary permits (in progress) have been obtained; however, the City of Defuniak Springs has provided a letter of approval for immediate development for the initial 400 acre flagship site for all features including a Brain Injury Rehabilitation Center, Memory Care and Assisted Living, the Veterans Lodges and housing units, an education center for technical education services, an Amphitheatre for events, a Chapel, and commercial food services. Affordable housing and cabins will be interwoven with recreational areas including a ropes/challenge course, equestrian area, meadows, gardens/orchards and conservation areas. The design of Veterans Lodge will incorporate all appropriate and sustainable aspects of environmental usage. Master plan prototype link: <https://veteranslodge.org/files/masterPlan.jpg>

Public/Private Partnerships

The Lodge is actively working with a major healthcare provider and management service, as well as universities in the southeast including the University of West Florida, the College of Northwest Florida, Florida State University and Lecom School of Dental Medicine to develop comprehensive medical treatments and rehabilitation programs. Lecom, located in Defuniak Springs, FL, will occupy an administrative building and hire personnel/guidance counselors to guide veterans with GI benefits, policies and procedures for entrance to Lecom. Lecom will accept veterans benefits and in many cases will reduce the remainder of fees. The Veterans Lodge will provide financial and other assistance to veterans enrolled in the various Lecom programs and has an agreement with Lecom to provide much needed housing for their students. Additionally, Veterans Lodge will create specific programs for workforce integration with Emerald Coast Technical College and Career Source.

Lodge Description

Each Lodge will include a state of the art health care facility, counseling and rehabilitation services, recreation and educational programs, job training and family housing. Working with the VA, researchers and local hospitals, programs will be continually updated to deliver the best care — with the ultimate goal of returning our Veterans to active and productive civilian life. We believe each lodge can successfully treat as many as 300 Veterans on an ongoing basis. Some will be housed full time while others will commute to receive treatment and training.

Job Training – Emerald Coast Technical College and Career Source

Workforce and reintegration training is critical to veteran rehabilitation. It is directly related to self-worth and the ability to provide for themselves and their family. While many learn real-life professions while on duty, a large number do not. Therefore, it is vital that we offer true vocational training with marketable skills. Collaboration with companies who seek to hire Veterans will be an integral part of the training process. The Emerald Coast Technical College will occupy the Education Center and provide onsite training to veterans (including previously incarcerated veterans in cooperation with the Walton County Sheriff's Office). The Veterans Lodge will also work with Career Source and provide grants to support programs that provide veterans throughout NW Florida with transferable, sustainable workforce skills.

Rehabilitation and Research Facility

A state-of-the-art Brain Injury Rehabilitation and Research Center is essential assuring Veterans will have the necessary resources and medical treatment for physical therapy and rehabilitation services. The focus will be on cutting edge research in PTSD, brain traumas, stroke wellness therapy and Neurolinguistic/Neurocognitive research and treatments. Team members chosen to staff and operate this facility have already received the prestigious Christopher Reeve's Foundation "Quality of Life Grant" award for their studies and research in this field. The rehab center will provide: Physical Therapy, Recreational Therapy (running, golf, swimming), Occupational Therapy, Speech Therapy, Audiology, Vision impairment rehabilitation and a Hyperbaric Treatment Center.

Key Insights from Veterans Lodge Market Assessment and Feasibility Study

A detailed market assessment and feasibility study of the Veterans Lodge project was completed by Sage Age Strategies, a Florida-based economic consulting firm (consultants Malissa Illiano, MBA, Senior Consultant, and William McClain, MBA, Senior Branding & Communications Strategist). The following summary of the results indicates that a very positive opportunity exists for Veterans Lodge. The research was based on the methodology below:

* Web-based research including statistical and demographic data on veterans, payer information, regional health care providers, regional military bases, number of active duty personnel and health service innovations.

* Discussions with key sources of influence within the Florida Department of Veterans Affairs and the VA Health Care System.

*Meetings with VA and non-VA healthcare providers across the defined 125-mile market region to review the Veterans Lodge concept, ascertain provider perceptions of the need, gather their feedback and input on programmatic components, and measure their level of interest in, and commitment to, referring appropriate patients to the planned Veterans Lodge.

Conversations with key information sources included, but were not limited to: Steve Murray, Lieutenant Colonel, USAF (ret.), Communications Director at the Florida Dept. of Veterans Affairs; Robert M. Horton, Jr., Public Information Officer, Alabama Department of Veterans Affairs; VA Outpatient Clinics; VA County Service Centers; Heather Cave, Manager, Military and Defense Programs, Enterprise Florida, Inc.; the Public Affairs Officers at all active duty military bases in the market region; and Rod Lewis, Ph.D., at the DOD-contracted Haas Center for Business Research, at the University of West Florida. Meeting with Key Leaders at Tallahassee Memorial Healthcare:

Meetings attended by Col. Mike Prendergast, US Army (ret.), Executive Director of the Florida Dept. of Veterans Affairs, Mr. Mark O'Bryant, President and CEO, Tallahassee Memorial Healthcare, Ms. Paula Fortunas, President of the Tallahassee Memorial Healthcare Foundation, Mr. Jacob Vanlandingham, Ph.D., President of Prevacus (head trauma research) and others
Meeting with Eglin Air Force Base Veterans Administration Outpatient Clinic: Meeting attended by Mr. Robert (Robb) Rennie, DAFC, FACHE, Director Growth Management/Senior Civilian Liaison and Ms. Shirley Richmann, BSN, RN
Meeting at Pensacola VAOPC: Meeting attended by Mr. Jerron Barnett, VA Gulf Coast Veterans Health Care System Public Affairs Officer and Ms. Kellee R. Bivens, Ph.D., Clinical Psychologist.
Meeting with Sacred Heart Hospital Emerald Coast: Meeting attended by Mr. Roger Hall, Hospital CEO, Mr. Gus Andrews.

Veterans Lodge Regional Market Demand Analysis

There was found to be an estimated 13,695 veterans and/or active duty servicemen and women in the market region who could benefit from the care and support services such as those planned for the Veterans Lodge project. Assuming the Veterans Lodge will treat an average of 175 patients per day with each patient being required to receive at least six treatments, the total demand that would be required annually for the project would be 63,875 visits, or approximately 10,646 veterans in need. The above demand represents a total need for nearly 13,700 veterans, which would equate to more than 82,000 annual visits, demonstrating a more than adequate market to support the project.

Key Referral Sources and Support

Meetings with potential referral sources for Veterans Lodge, including VA clinics, the Florida Department of Veterans Affairs, VA Gulf Coast Veterans Health Care System and community hospitals (Healthmark, Sacred Heart and Tallahassee Memorial), were both positive and productive. Representatives of these institutions unanimously expressed their enthusiasm for the project and the need it would fill within the VA's current continuum of care. Based on the interviews conducted, all key entities appear willing and able to support the Veterans Lodge project as key sources of patient referral.

Executive Recommendation

It was recommended that the Veterans Lodge project proceed with confidence based on the following findings:
Data gathered from the Florida Department of Veterans Affairs and the Department of Defense (via the University of West Florida's Haas Business Research Center) indicates that sufficient numbers of prospective patients exist for the Veterans Lodge project to achieve its required volumes.
The leadership of the Florida Department of Veterans Affairs and the Gulf Coast Veterans Health Care System has expressed their enthusiastic support of the Veterans Lodge project.
Healthcare providers in the region, including both VA and community based health facilities, have expressed their support for the project and indicate they would refer appropriate outpatients to the proposed site.
Veterans Lodge currently holds provider numbers for billing and reimbursement payments for both the VA Healthcare System and TRICARE, the insurance entity that serves our active duty military.
The results of the demand analysis confirm there are a sufficient number of potential patients in the defined market region for Veterans Lodge to achieve the target volumes required for successful operation.
Veterans Lodge has received the support of both Florida state and federal officials.

Phase One Project Costs include infrastructure (roads, water and sewer connecting to County), Administrative building for Veterans Lodge and Lecom Dental School, Education Center for Emerald Coast Technical College, and Housing Units for veterans and Lecom Dental School students: Total Phase One Costs: \$25,524,828.00
Funding Request being sought from Triumph Gulf Coast: \$10,209,931.00
Other Sources of Funds: \$45,790,494.00 (The Barclay Group, Palm Harbor, FL)
Total Project Cost (all phases): \$56,000,425.00

Thank you for your consideration.



WALTON COUNTY, FLORIDA
Board of County Commissioners

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Melanie Nipper, District 3
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November 14, 2017

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Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

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Local TRUMP/PH Committee Project Pre-Applications

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Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:Name of Individual/Entity/Organization:**ALAUQA ANIMAL REFUGE, INC.**Brief Description of Background of Individual/Entity/Organization:

Alaqua Animal Refuge is a 501(c)3 no-kill animal shelter and sanctuary, located in Freeport, Florida, just 20 minutes from the beautiful beaches of South Walton. A member of the Global Federation of Animal Sanctuaries, Alaqua believes that every abused, neglected and homeless animal deserves a second chance. Committed to providing protection, shelter and care to animals in need, this private, non-profit Refuge also offers a full-service adoption center, educational outreach, and community programs that extend far beyond their geographic location. Alaqua was founded in 2007 by Laurie Hood upon discovering that countless animals were being euthanized in five nearby counties, including her own (Walton), due to the lack of a no-kill shelter or adoption organization in the area. Over the course of 10 years, Alaqua has instituted community programs and services that touch a diverse constituency including young children, teenagers, adults, professionals, individuals with special needs, and military personnel. Since that time, Alaqua has been pushing the boundaries of animal welfare services, cruelty prevention, and advocacy for all animals and has been become a recognized leader on these issues in our region, our state, and around the U.S.—all the while rescuing, rehabilitating and finding new homes for animals of all kinds. Alaqua is currently in the midst of a relocation and expansion campaign to build a one-of-a-kind facility and sanctuary—the first in the United States—on 100 donated acres just 10 miles from our current location. The new facility and sanctuary will allow Alaqua to continue all of the important work that is done now, as well as be an educational and training center to empower others to help animals and people and recreate the model worldwide.

Contact Information:

Primary Contact Information:	Laurie Hood
Title:	Founder / President
Mailing Address:	914 Whitfield Road, Freeport, FL 32439
Telephone Number:	850-685-0288
Email Address:	laurie.hood@me.com
Website:	www.Alaqua.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Alaqua Animal Refuge is currently working with the Walton County Sheriff's Department, E.O. Wilson Biophilia Center, Nokuse Plantation, Emerald Coast Wildlife Refuge, Florida Wild Mammal Association, American Society for the Prevention of Cruelty to Animals (ASPCA), and the United States Humane Society (HSUS). We also serve as a resource for regional sheriff's departments including Santa Rosa County, Holmes County, Franklin County, and any additional counties or organizations that may have a need for our services.

REQUIRED EXECUTIVE SUMMARY

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will not result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Triumph Gulf Coast, Inc. Pre-Application Form
ALAUQA ANIMAL REFUGE, INC. / MEDICAL FACILITY
EXECUTIVE SUMMARY

November 15, 2017

Page 1 of 3

I. Summary Description of Proposed Project

Alaqua Animal Refuge is currently undertaking a bold and transformational endeavor to relocate the current Refuge and expand its services and reach. The design of Alaqua's new home is reminiscent of a close-knit community, and will include a welcome center; an expanded adoption center; bird aviary; dog suites with outdoor runs; cat interaction areas; an advanced medical facility with veterinarian hospital, forensics lab, and wildlife hospital and sanctuary; covered horse arena with special pavilion for events, education seminars, and animal training; animal and educational exhibits; chapel/healing center; multiple pastures; walking paths and trails; and an onsite restaurant. This undertaking will transform the shape of animal refuges and sanctuaries in Northwest Florida, in our country, and around the globe.

With this expansion, Alaqua's focus will remain on the following: rescue, rehabilitation, adoption, and educational and community programs. However, these services and programs will be greatly expanded so that Alaqua's new home will have a zoological design for traffic flow, visitors, and animal safety. Its design is being called an animal welfare park and education center, for both humans and animals.

For the purposes of this request, we are specifically requesting Triumph Gulf Coast funds to facilitate the construction and building of a state-of-the-art Medical Facility, that includes a veterinarian hospital, a forensics lab, a wildlife hospital and sanctuary, and the purchase of required medical equipment.

Alaqua's goal for the Medical Facility has been to create a place that can accommodate animals that are in need of medical care and treatment, as well as educate the public, including residents, visitors, and tourists about the plight and conservation of these animals and what we as a society can do to help them.

The Medical Facility will include the following areas:

1. Advanced Medical Clinic

The Advanced Medical Clinic has been meticulously designed with medical services and education in mind, and has been designed to address injured, neglected, and abused animals that come to us from within Northwest Florida, and from other areas that have animals in need. Our medical services and treatments will be the same as what we currently employ on an everyday basis, but with an expanded scope. Those services include medical examinations, wellness and preventative care, lab work, blood work, x-rays, surgeries, forensics, and necropsies.

Within the Medical Clinic, there will be viewing suites for educational opportunities for students of all ages—ranging from school children being able to witness simple medical exams; to older students and adults being able to watch actual surgeries; to law enforcement and veterinary students being able to view specialty surgeries and forensics exams; and to students and the public having the ability to observe wildlife rehabilitation safely through a viewing window.

2. Forensics Lab

Alaqua has created a partnership with law enforcement agencies across the Panhandle to be the onsite and go-to resource when it comes to handling cruelty cases and helping legally prosecute offenders. The partnership with the Walton County Sheriff's Office also includes the provision of a physical office at Alaqua for a full-time animal cruelty officer onsite. The forensic lab will allow the Alaqua team to analyze deceased animals in an effort to determine reason for death and provide important information needed by law enforcement and prosecutors.

3. Veterinarian Teaching Hospital

The remainder of the Medical Facility is designed for veterinarian students from universities to do their senior intern work for school credit in an effort to introduce them to shelter medicine and wildlife medicine, including specialty exams, food preparation, rehabilitation areas for injured wildlife, and large animal veterinarian care. On the new property, there will also be cabins for these students and others that wish to live on property while doing an internship.

Alaqua has also planned for an expanded education program which includes classes and camps for individuals of all ages to introduce them to careers in animal welfare. These informative classes will educate on careers such as a future refuge founder, veterinarian, veterinarian assistant, zoologist, zookeeper, lobbyist, and animal attorney, among a myriad of others. A long-term goal of Alaqua is to institute a charter school that will allow an early start for school-aged children and teenagers to learn about these careers.

4. Wildlife Hospital and Sanctuary

As Alaqua's new home was being conceptualized, research showed us that there was a large need for assistance in our area to provide a sanctuary for wild animals that could not be released back into their natural habitat. Animals injured by mankind often go through extensive rehabilitation efforts and are put back into their environment only to find out they really need to be taken to, and live in, a sanctuary environment. Alaqua has recognized this need and, along with a partnership with Mutual of Omaha's Jim Fowler, has created a property design so that these animals can come to Alaqua, live out their lives, as well as allow Alaqua to provide education about their species. This type of ecological environment can house native wildlife including, but not limited to, marine, wild mammals, and birds of prey. The goal of this type of facility is to rehabilitate these animals that have been orphaned, confiscated, or born in zoos, and then allow families and children to get reconnected with them and nature.

Alaqua's new home, including the advanced Medical Facility, will be unlike anything in the country, and will be a model for future animal shelters and sanctuaries for years to come. Alaqua Animal Refuge represents a different and unique tourist destination in Walton County. We anticipate that Alaqua will attract hundreds of thousands of visitors a year as it will be a destination for tourists who are visiting our beaches and our area to explore more offerings north of the Choctawhatchee Bay.

We already see a huge number of tourists visit us each year from all over the world, and therefore, we expect that with the new offerings, our message and influence will be far reaching. From an economic development and diversification standpoint, we believe this is a game-changer for Alaqua and for Walton County. We are certain Alaqua will become a "not-to-miss" location for locals and for tourists, alike.

As indicated earlier, Alaqua's work has been recognized nationally as a leader in animal welfare, animal cruelty issues, and advocating for legislative changes on state and federal levels. In the fall of 2017, Alaqua contracted with *National Geographic* to film a TV show for *Nat Geo Wild* highlighting the work of Alaqua and their partnership with local sheriff's departments in removing animals from situations such as abuse, neglect, hoarding, puppy mills, and dog fighting rings. The show will also specifically highlight Alaqua, and what it takes to rehabilitate, provide medical care, and find forever homes for animals that can be adopted. With Alaqua at the helm, the Walton County Sheriff's Department is also playing a huge role in this endeavor. Although the show is scheduled to air in the Spring of 2018, it has not been publicly announced or named. *{At the writing of this request, this information remains confidential.}*

Research obtained from *National Geographic* indicates that similar shows that have highlighted and covered other sanctuaries and animal cases attracts millions of television viewers, and have become increasingly popular resulting an increased visitation rate and tourism to their respective areas. Therefore, the diversity of products or offerings from Visit South Walton and Walton County in general will be a huge asset for the County when the Refuge is built, with the new Medical Facility as the epicenter of its commitment to animal welfare, education, and rehabilitation.

Through many individuals and organizations, this once small rescue organization (with just 38 animals) has transformed into one that is making a tremendous impact on our community and others around us. Alauqa's new home will allow it to flourish and continue to be a nationwide leader in animal rescue, adoption services, and adoption advocacy. The ultimate goal for Alauqa is to become a destination for animal welfare advocates throughout the country and a model for the future of animal refuges. It will be a place where people from all over the country and the world can come to visit and learn from us.

II. Location of Project

The Medical Facility will be located on the site of Alauqa's new home, along State Highway 20 near the intersection of J.W. Hollington Road, about 5 miles east of Freeport, Florida. Centrally located in the Florida Panhandle between Pensacola and Tallahassee, Alauqa's new location is easily accessible from many directions.

III. Amount of Funds Sought from Triumph Gulf Coast

We are graciously requesting \$1.75 million to build an incredible, one-of-a-kind medical facility to be located in a rapidly expanding area in Walton County. With the development boom along Highway 331 in Freeport, we believe that construction of Alauqa's new home is perfect timing for new residents in the County, and visitors passing along the highways every day. Alauqa represents a 10-year old non-profit organization that is in a growth stage and has the potential to attract new visitors from all over the region, nation, and world. Having received its final major development order (for office space, civic auditorium, and animal spaces) in May 2017 from the Walton County Board of County Commissioners, this project is shovel-ready.

{See attachment A for drawings of the Medical Facility.}

IV. Amount and Identity of Other Sources of Funds

Alauqa operates solely on funds that are raised through donations, fundraising events, grants, and other opportunities. It takes more than \$80,000 per month in operational costs just to run the Refuge. We are currently in the midst of conducting a capital campaign to help offset the expenses in building, construction, and upstart of the new property. By receiving funds from Triumph Gulf Coast for this project, Alauqa can continue to grow to be one of the best organizations within Walton County, and have the ability to greatly enhance the local economy. Below are additional funds that we have received:

1. \$500,000 — Land value for 100 acres of donated land by M.C. Davis and a private donation
2. \$225,000 — Value of civil engineering planning and architectural renderings from Dewberry | Prebble Rish, Schnell Urban Design, Khoury-Vogt Architects, and Tony Vallee | Architect
3. \$1,000,000 — Initial infrastructure matching grant from The Dugas Foundation and private donors

V. Summary Timeline

The Alauqa relocation and expansion project is designed to be built in phases as funding opportunities become available. We are shovel ready now.

Thank you for the opportunity to submit our Request. Respectfully, Alauqa Animal Refuge



**WALTON COUNTY, FLORIDA
Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Local TRIUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Ranch	B	25	Withdrawn	
2	Owl's Head	A	14	LECOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Destin Fisherman's Co-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Watercise	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Kevco Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sim City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Stoles	D
9	APC	A	21	Victory Lighthouse	D	33	Compass Rose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alaqua	A	23	Withdrawn	D	35	William Bridell - Light Rail	C
12	Biophilla	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: **Stone Clinical Laboratories LLC**

Brief Description of Background of Individual/Entity/Organization: **Stone Clinical Laboratories is a full service clinical reference/specialty lab providing outstanding testing and services to the healthcare industry, supporting the community through education programs and providing preventative and rapid diagnostic testing to improve patient care.**

Contact Information:

Primary Contact Information: **Christopher Ridgeway**
Title: **Founder and Chief Executive Officer**
Mailing Address: **615 Baronne Street, Suite 100**
New Orleans, LA 70113
Telephone Number: **504-259-9377**
Email Address: **cridgeway@stoneclinicallabs.com**
Website: **www.stoneclinicallaboratories.com**

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Stone Capital LLC, Whale Capital LP

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

(i) Funds being sought from Triumph Gulf Coast: \$6,914,367.20

Stone Clinical Laboratories is requesting funding from Triumph Gulf Coast, Inc. in the amount of \$6,914,367.20. These funds will be used to hire scientific, technical and administrative staff, build a clinical laboratory, conduct laboratory operations and support targeted education, employment and healthcare initiatives within the Walton/Bay County and neighboring communities.

(ii) Other sources of funding for the duration of the proposed effort: \$6,914,367.20.

Stone Clinical Laboratories will contribute \$6,914,367.20 in matching funds.

(iii) The location of the project or program.

Stone Clinical Laboratories will build a clinical laboratory & learning facility in the Walton/Bay County area. The Walton/Bay County area is a prime location to support the objectives of this project, as it is expanding at over twice the rate of other counties in the state of Florida. Additionally, Sacred Heart Health System, the primary health system supporting this area, is challenged by a lack of laboratory service providers. The Walton/Bay County area does not have any regional full service clinical laboratory partners available to service this need today, and as a result this work is being sent out of the state of Florida for testing. The Stone Clinical Laboratories facility will be adjacent to and work towards a joint venture partnership with the Sacred Heart Health System with the goal of meeting the dynamic growing needs of this community.

(iv) Summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties.

Stone Clinical Laboratories is pleased to submit this request for Triumph Gulf Coast Funding to bring a boutique, comprehensive full-service reference laboratory to support the community and associated health care systems in the eight affected counties and ultimately across the state of Florida. One of the major benefits of our project includes designing and implementing education programs targeted at improving the public health and welfare of the citizens within the community while also training them in these highly specialized areas that are transferable to other industries and employers. Stone will partner with local middle schools to educate and foster interest in the academic disciplines of Science, Technology, Engineering and Mathematics (STEM). Next, we will provide mentorships to high school students, continuing to develop these interests and help students build a roadmap for a more successful transition to college. To complete the education cycle, Stone Clinical Laboratories will provide internships to give hands-on experience that will help them be successful in STEM careers here at Stone Clinical Laboratories as and well as other organizations within the Florida Panhandle. Our

goal will be to keep jobs in local communities and enhance the education, skills and training of those in the existing workforce as well as capture those entering the local workforce, ultimately improving employee retention rates in these communities. Finally, with this project we will bring employment opportunities to include office administration, client service representatives, sales and marketing executives, highly trained medical technologists, PhD's and doctors of medicine. The average salary for these positions is estimated to be \$83,000 per year with a plan to add 72 jobs within our first four years of operation.

In addition to fostering an innovative STEM workforce, we will build partnerships with local organizations and institutions to educate the community on identifying signs of drug abuse and opioid addiction and how preventative diagnostic testing can improve treatment and outcomes for the residents of the community and surrounding areas. We will do this in collaboration with the Sacred Heart Hospital System, Walton County Sheriff's Office, the Walton County School Board, the Environmental Research Program, Walton County Research, Education and Innovation Center, by (1) Educating the citizens on the signs and impacts of drug abuse , more specifically, opioid abuse; (2) Developing programs that help physicians, doctors, hospitals and government agencies address the opioid crisis through drug monitoring programs and rapid diagnostic techniques; (3) Improving patient healthcare through a wide variety of test options; (4) providing rapid screening tools that specifically address the CDC's highest risk patient population in the surrounding communities today.

By collaborating with physicians, hospitals, law enforcement agencies and educational institutions, we will bring the latest diagnostic services complete with customized solutions and the most comprehensive service offerings to support the community. Specifically, our offerings include Urine drug monitoring, early-stage cancer detection, pharmacogenetics, pathology, infectious disease, chemistry, hematology, molecular testing, and more to meet the new challenges facing our population. The opportunity of a strategic partnership with Sacred Heart Hospital System brings additional diagnostic services that will more comprehensively serve the communities.

In addition to education and job creation, Stone Clinical Laboratories will offer the opportunity to be a strategic partner in the identification and response to the emerging healthcare trends like opioid abuse and infectious disease prevention. Florida's Governor Rick Scott has declared a state of emergency relative to opioid abuse, as Florida is one of the hardest hit states to date. This project directly addresses this crisis by strategically partnering with physicians and hospitals to provide the data and preventative and clinical tools needed to improve patient health and safety. Effective testing and monitoring reduces patient abuse, overdoses and the illegal sale of narcotics, thereby bringing real time solutions to assist the Walton County Sheriff's office in their fight against the opioid crisis.

Finally, the CDC recognizes Infectious Disease as a continuing epidemic. Infectious Disease is a pervasive and alarming epidemic and Stone Clinical Laboratories is proud to be a part of the early adopters in the development of a rapid turnaround, early detection test with an easy to use oral rinse. Our oral rinse not only provides a less invasive way to test, but it also has the

most potential to save lives of patients at risk for Oral Cancer, HIV, Hepatitis C and other sexually transmitted diseases through early detection and an enhanced screening process. At Stone Clinical Laboratories, we are committed to being an industry leader in innovation and patient care.

In closing, we will bring an innovative, scientific, sustainable and long-term approach to support and generate economic opportunities in the communities we serve. Additionally, we will support the growth of STEM competencies in local schools, thereby improving the job opportunities for local students. By exposing K20 students to the fields of science, healthcare and technology at an early age, we will improve opportunities for these students to pursue higher education and ultimately secure higher paying jobs. As a future employer in the state, we will benefit from the ability to find local talent to meet the needs of our growing laboratory. We hope that by educating the public, improving K20 resources and creating jobs for the state of Florida, we can truly help provide a bright future for the region's residents by providing both entry level and high paying jobs all while strengthening the healthcare system.

(v) Summary timeline for the proposed project or program.

We recognize the need for education pull through programs and training facilities in the Walton/Bay County area and surrounding communities. Stone Clinical Laboratories will construct a temporary laboratory in Walton County over a six-month period followed closely by constructing a larger facility to support our projected growth. Preliminary architectural and structural designs have been completed and permitting applications are in the process of being submitted. The planned build out will immediately stimulate the economy by utilizing local resources such as designers, architects, project managers, subject matter experts, contractors, construction and maintenance workers. With the design, build and ultimately the operation of our laboratory, we will bring a combined estimated 120 jobs to the area.

Attachments:

Flyer

Floor Plan

Budget

Stone Clinical Laboratories is a boutique full-service clinical reference laboratory that specializes in preventative diagnostic testing.

We offer an expansive test menu including:

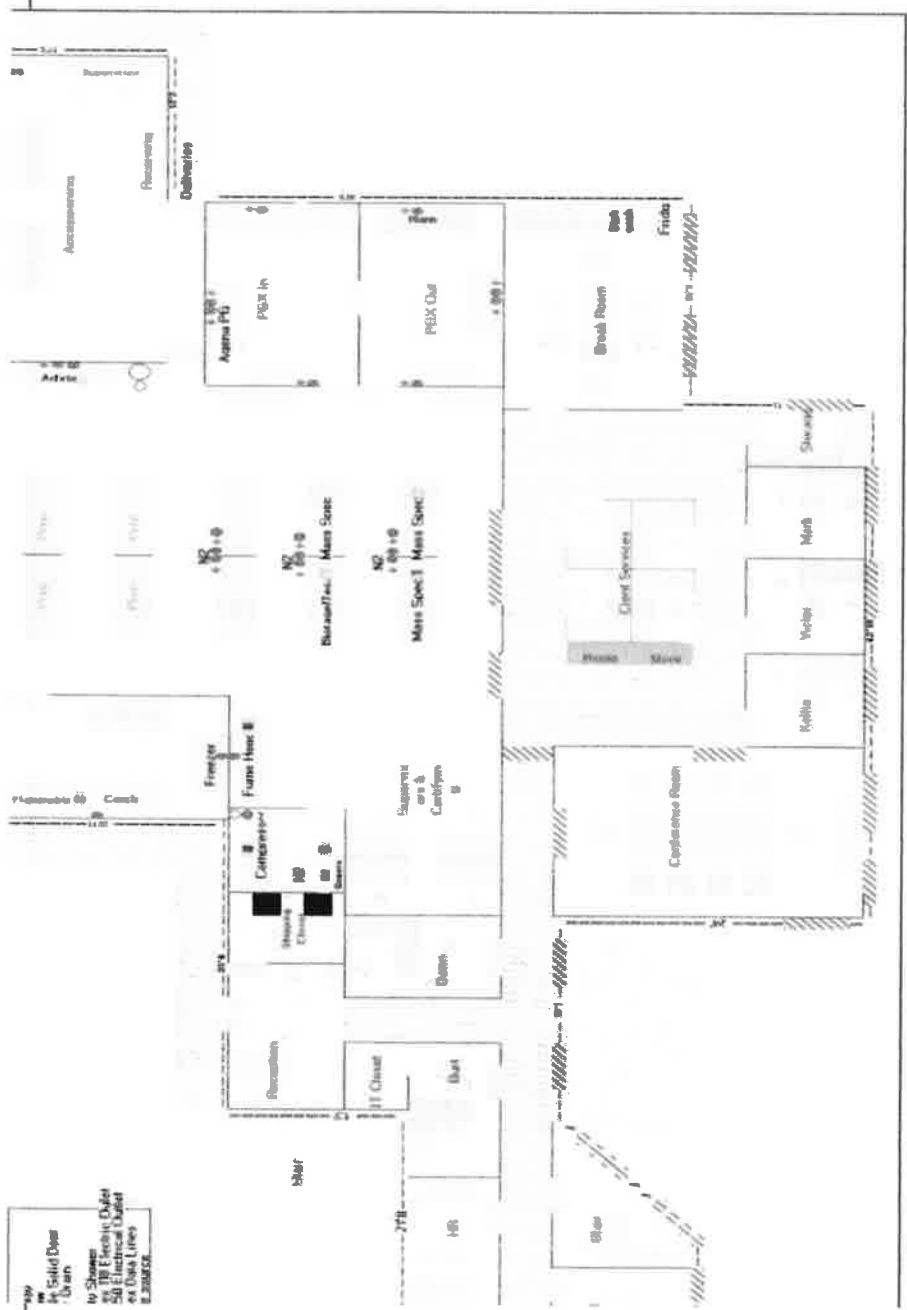
- Chemistry
- Hematology
- Prescription Drug Monitoring
- Microbiology
- Pathology
- Pharmacogenetic Testing
- Microbiology
- Cytology

Stone is proud to have several unique algorithms and programs that enable physicians to engage in preventative care:

- **Molecular Oral Rinse - Infectious Diseases**
 - Non-Invasive infectious disease testing for localized and systemic infections
- **DAST - 10 - Drug Abuse Screening Test**
 - Well established tool for establishing the medical necessity of prescription drug monitoring
- **MUSES - MEND Protocol**
 - Precision medicine by processing data on patients and applying the latest research to generate personalized care plans



CATEGORY	ITEM	PRICE
Standards & Consumables	Blood (Standards Solvents, Cals ,QCs)	\$ 160,000.00



Instrument List

Blood Consumables	\$ 85,000.00
Tox (Standards, Solvents, Cals, QCs)	\$ 85,000.00
Tox Consumables	\$ 60,000.00
6 - Agilent 6460 Triple quad	\$ 2,250,684.00
Degasser	\$ 27,234.00
Bin Pump	\$ 145,956.00
Mass Spec Kit	\$ 137,796.00
MultiSampler	\$ 176,052.00
TCC	\$ 41,526.00
Kit	\$ 35,904.00
UPS	\$ 7,194.00
UPS	\$ 11,520.00
Shipping	\$ 11,050.00
Tax	\$ 320,260.80
Applications	\$ 150,000.00
Agilent Sample Cooler & Drawer Kit	\$ 27,306.00
Hamilton Robot	\$ 130,000.00
Shipping	\$ 500.00
Methods & Training	\$ 7,500.00
Installation	\$ 2,500.00
Agena Analyzer	\$ 500,000.00
CLC 1600	\$ 95,000.00
Dimension Vista 500	\$ 200,200.00
Advia Centaur XP	\$ 46,500.00
Advia 2120	\$ -
Peak Scientific Generator	\$ 26,900.00
Peak Scientific Compressor	\$ 40,535.00
Nitrogen Generator Installation	\$ 20,000.00
6-UPS	\$ 9,357.00
Biotage ExtraHera	\$ 50,000.00
Incubator	\$ 1,000.00
BioFume Hood	\$ 50,000.00
Positive Pressure Manifold	\$ 8,000.00
Hologic Panther Fusion	\$ 1,000,000.00
Eppendorf Thermo Mixer C	\$ 2,976.00
Eppendorf Thermo Mixer C	\$ 2,976.00
Eppendorf Thermo Mixer C	\$ 2,976.00
Tecan Freedom Evo	\$ 149,187.45
Evoqua Pure Lab Classic	\$ 5,209.42
Bench Top Centrifuge 6F	\$ 8,209.71
Bench Top Centrifuge 6F	\$ 8,209.71
Bench Top Centrifuge 6F	\$ 8,209.71
CLC Tosoh AIA-900	\$ 75,000.00
CLC Tosoh Sorter	\$ 20,454.96
Shipping	\$ 2,500.00
Medonic	\$ 35,000.00
Advia 560	\$ 36,900.00
DI Water System	\$ 5,000.00
Nano Pure Water System	\$ 10,000.00

	CE Walk In Freezer	\$ 12,500.00
	CE Double Door Cooler	\$ 8,000.00
	CE Single Door Cooler	\$ 3,572.00
	Flammable Cabinets	\$ 5,000.00
	Fischer Scientific Single Door Freezer	\$ 5,706.25
	Fischer Scientific Single Under Counter Cooler & Freezers	\$ 8,192.39
	Temp Alert Monitoring System	\$ 5,000.00
Build Out	General Contractor	\$ 4,500,000.00
	Architect	\$ 40,000.00
	Generator	\$ 50,000.00
	Additional HVAC unit	\$ 25,000.00
	Phone, Cable, Internet Install	\$ 6,000.00
IT, Security & Facilities	Security & Badge Access Install	\$ 5,500.00
	High Volume All in One Printer	\$ 2,000.00
	Phone, Cable, Internet	\$ 6,000.00
	*LIMS	\$ -
	*Sales Portal	\$ -
	*Billing System License	\$ -
	Computers	\$ 5,000.00
	Network	\$ 7,500.00
	ISP	\$ 3,600.00
Furniture	Lab Furniture	\$ 45,000.00
	Office Furniture	\$ 25,000.00
Services & Supplies	Recycling, Waste (including chemical, biohazard)	\$ 1,000.00
	Office Consumables & supplies	\$ 12,000.00
	CS Consumables & Supplies	\$ 3,000.00
	Misc. Lab & Accessioning Supplies	\$ 5,000.00
	Utilities	\$ 24,000.00
	Alarm Monitoring	\$ 3,000.00
	Generator Maintenance & Service	\$ 3,000.00
	FL Water & Waste Use	\$ 3,000.00
Staffing	Total	\$ 2,712,880.00
	Technical Supervisor Blood, Toxicology, PGX and Molecular	\$ 70,000.00
	Technical Supervisor PGX & Molecular	\$ 70,000.00
	Medical Technologist Toxicology	\$ 262,080.00
	Medical Technologist Blood	\$ 291,200.00
	Medical Technologist PGX & Molecular	\$ 262,080.00
	Cytology Technologists	\$ 70,000.00
	Accessioning Supervisors	\$ 68,000.00
	Accessioning Technicians	\$ 216,320.00
	Customer Service Representatives	\$ 83,200.00
	Leadership (HR, Finance, IT, Lab Ops, Lab Directors, Admin)	\$ 1,250,000.00
GRAND TOTAL		\$13,828,734.40
	Triumph Funding	\$ 6,914,367.20
	SCL Match	\$ 6,914,367.20



WALTON COUNTY, FLORIDA
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9	AFC	A	21	Victory Lighthouse	D	33	Compass Rose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alacua	A	23	Withdrawn		35	William Bridell - Light Fell	C
12	Biophilia	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

Triumph Gulf Coast, INC. Pre-Application

Required Executive Summary

Medical Risk Solutions LLC (MRS), a Florida based company, provides best in class health management and cost containment health risk strategies to employers. MRS will use cost containment strategies from comprehensive onsite primary care services to specialty drug maintenance programs and beyond.

(i) The amount of funds being sought from Triumph Gulf Coast

MRS is seeking \$900,000 to begin and operate one facility to be designated in Defuniak Springs. This facility will operate for 40 hours per week. Second and Third locations will be set for a future time. Typically building costs and facility related charges are borne by the client. One medical modular unit at 3,000 square feet usually costs about \$240,000, which is in addition to operational costs.

(ii) The amount and identity of other sources of funds for the proposed project or program

MRS is seeking partnerships from within Walton County employers for those who desire to provide onsite or near site comprehensive primary care services, pharmacy services, imaging, lab services, occupational and other complementary medical services to employees, retirees and dependents. A partial listing of employers includes Walton County Sheriff's Office, Walton County Board of County Commissioners, Walton County School Board, Walton County Lecom Ambulatory/Veterans Lodge and others to include private employers. [if we intend to go beyond Walton County, we need to address it here and below...]

(iii) Location of the project or program

The first location would be in Defuniak Springs

(iv) Summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties

MRS will bring cost containment strategies such as comprehensive primary care, prescription drug programs, case management and wellness programs. All of these programs will result in medical cost savings to the employers as well as the taxpayers for Walton County. Our model is proven and reduces medical trends while improving the health of the population under MRS programs.

MRS will look to partner with employers to either build out or use existing structures to operate the health centers. MRS will also partner with the Health Department of Walton County to bring collaborative cost containment and outreach programs to the County and its citizens.

MRS will provide enhancements to the affected communities by lowering the overall cost of healthcare for multiple employers within the given affected counties. MRS will also extend outreach programs by partnering with local employers to drive down the epidemic of opioid dependency among the partnered employers within the affected counties. By having a healthier community, the entire community of

employers experience the resulting benefit. Absent a successful intervention like that of MRS' programs, healthcare-spend and particularly the use of specialty drugs will continue to increase dramatically, affecting all employers within the affected counties. Cost containment strategies such as MRS' programs are a necessity in order to mitigate and sustain affordable health care costs.

MRS' programs will provide job opportunities in the medical field for Emerald Coast residents as well as potential professional partnerships with Emerald Coast Technical College and NW Florida State College.

(v) A summary timeline for the proposed project or program

MRS will contract with stated employers; after execution of contract, MRS will need about 120 days for recruiting and placement of medical staff. Notwithstanding, facility related buildout for MRS health center and programs are completed within 4-6 months of contract execution.



**WALTON COUNTY, FLORIDA
Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*
Cecilia Jones, District 2, *Chairwoman*
Melanie Nipper, District 3
Sara Comander, District 4
Tony Anderson, District 5
P.O. Box 1355 DeFuniak Springs, FL 32435
Phone: 850-892-8155 Fax: 850-892-8454
www.co.walton.fl.us

November 14, 2017

Susan Skelton, Executive Director
Florida Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Local TRIUMPH Committee Project Pre-Applications

Project	Name	Category	Project	Name	Category	Project	Name	Category
1	331 Water & Sewer Project	A	13	Westwood Ranch	B	25	Withdrawn	
2	Owl's Head	A	14	LECOM	A	26	Tango Tango	D
3	Walton County Broadband	A	15	Dustin Fisherman's Co-op	A	27	Sunshine Shuttle	B
4	Walton County School Board K-12	A	16	Stone Clinical	A	28	Waterside	D
5	Walton County Sheriff - Jail Project	A	17	Crown Clinic	B	29	Keyco Properties	D
6	Walton County Sheriff - Security Project	A	18	Louis Louis	D	30	Seaside Institute 1	D
7	NWF State College Sm City	A	19	Beach Street Transportation	D	31	Seaside Institute 2	D
8	Regional Utilities	A	20	Electric 98	D	32	Amy Gotes	D
9	AFC	A	21	Victory Lighthouse	D	33	Compass Rose Academy	D
10	Veteran's Lodge	A	22	Arca Global	D	34	Anita Powell	D
11	Alaqua	A	23	Withdrawn		35	William Bridell - Light Rail	C
12	Biophilia	A	24	Withdrawn		36	Walton Wifi (Non-County)	C

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

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Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman
Walton County Board of County Commissioners

enc

CJ/mdb

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Flotilla 1-4, USCG Auxiliary

Brief Description of Background of Individual/Entity/Organization: The United States Coast Guard Auxiliary is the uniformed volunteer component of Team Coast Guard. FL 1-4 provides boating safety, search and rescue, and on the water patrols within Okaloosa and Walton Counties

Contact Information:

Primary Contact Information: Randy Black

Title: Flotilla Commander

Mailing Address: 2064 Kildare Circle, Niceville, FL, 32578

Telephone Number: 850-496-1385

Email Address: randyb1001@gmail.com

Website: www.flotilla14.info

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: USCG Station Destin, primary role for beddown location

other agency support: Okaloosa Sheriff's office, Okaloosa County Emergency Mgmt, HAZMAT

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Executive Summary

Flotilla 1-4, USCG Auxiliary is an all-volunteer, non-profit organization, co-located with USCG Station Destin, which supports many public safety and environmental protection missions. Participation ranges from the Red Tide Study, pollution patrols during Deepwater Horizon, monitoring local waters, search and rescue, boating safety patrols, and conducting aids to navigation patrols, particularly following severe weather events.

The all-volunteer Auxiliary supports the USCG missions and to accomplish the on the water missions, currently rely solely on member's privately owned boats. Since the economic downturn in 2008, the Flotilla has encountered a slippery slope of boat availability to where it is now severely impacting our capability to accomplish many on the water missions. To recover from this impact, the Flotilla is seeking funding to purchase a boat under the Triumph Gulf Coast process.

Background

US Coast Guard Auxiliary Flotilla 1-4, District Eight, Coastal Region, USCG Station Destin - "The Guardians of the Gulf", consists of over 45+ uniformed skilled men and women who are part of the largest and most highly trained maritime assistance organization in existence. Our volunteer Flotilla members receive the same training as active duty Coast Guardsmen do to allow us to operate seamlessly with them as "Team Coast Guard". As a force multiplier for 32 active duty Coast Guardsmen at Station Destin, we assist them during normal and emergency situations in nearly every mission.

In addition to being a volunteer force multiplier for the USCG, our on the water activities utilizing a landing craft type vessel requested, can also support the local Sheriffs' Office dive and recovery teams, local emergency response agencies with capability to move personnel or small 4x4 utility vehicles by water and local marine life rescues with water level pick-up and drop-off of marine life. Will fill shortfalls in County Mitigation Plans as it will have the capability to assist in early oil boom deployment and extremely useful in easier recovery of injured persons from water level via the opening ramp with delivery right to the beach for further care.



Project

Flotilla 1-4 believes strongly that a viable solution is to obtain a multi-purpose boat available to support all of our missions, the boating public safety, and visitors to Okaloosa and Walton Counties--is funding from Triumph Gulf Coast. The funding will be used for the purchase of a properly equipped boat that will be operated by the Auxiliary in support of our multi-mission public safety patrols, including environmental patrols, training, operational patrols, search and rescue missions and support to local response agencies.



Amount of funds requested

Estimate is based upon a 10 year service life time frame to support initial purchase, initial outfitting of equipment, shipping, trailer, floating dock, labor and service, annual maintenance costs for safety equipment (AED/EPIRBs), trailer maintenance, and insurance.

Initial purchase year one: ~\$306,000

Annual recurring: ~\$9350

Year 5 replacement engines: ~\$45000

Total 10 year period: ~\$437,000

Amount of other sourced funding

All fuel, docking, trailer storage and utilities will be provided by the USCG. Boat crew manning will be provided by fully trained Auxiliary crews. Based on an average 300 hours per year underway, with a crew of 3, donated labor is near \$21,000 per year or \$210,000 over 10 years. Fuel provided by USCG will be approximately \$22,950 per year or \$229,500 over 10 years. TOTAL support in lieu of funding directly over 10 years = \$436,680

Location of the Program

Our area of responsibility includes the area waters of the Gulf of Mexico, Destin Pass, Choctawhatchee Bay (Okaloosa and Walton Counties), Inter-coastal Waterways and Santa Rosa Sound. The vessel will be stored and readily accessible from USCG Station Destin, as a central location to all waterways.

Summary Description of overall Program

Preliminary boat design is outfitting of a similar boat in production by Munson Boats. A thorough review of similar boat manufacturers was made and Munson boats are well suited for both in-shore and off-shore responses. The boat planned is a 28' Patrol boat with an opening forward ramp for loading small equipment, can be used for moving injured marine life, act as a dive platform for emergency operations, and aide in the recovery of people in the water. The vessel will additionally be equipped with FLIR and side scan sonar for search and rescue besides normal marine electronics. Final design will be accomplished upon approval of funding. A floating dock will purchased and moorage placed within the CG Station Destin harbor.

With the additional efforts by tourism agencies and the outstanding amenities of our local area, these are bringing more people into our area that are using our waterway for their enjoyment. With more people venturing into the water, the safety of the additional numbers with the increased water risks, it will quickly over tax the current available resources to respond quickly and save lives. By having an additional resource available, fully manned with highly USCG trained volunteers and fuel provided by the USCG, adds increased water safety and additional emergency response for the cost of a vessel, and no additional funding burden being placed on local counties, cities, and local tax payers.

Timeline of Program

After receipt of funding approval, final design can begin with the manufacturer, and build schedule can begin after receipt of funds.

0-2 months- design review

2-8 months- vessel build and dock order placed/installed

9 months – vessel delivery

9mos – plus – training and operational response.

POC: Randy Black, 850-496-1385, USCG AUX Flotilla 1-4