

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. (“Triumph Gulf Coast”) has created a pre-application process to provide initial consideration of potential ideas for projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION:

Name of Individual/Entity/Organization: Point Washington Medical Clinic

Brief Description of Background of Individual/Entity/Organization: A donation based, non-profit primary care clinic serving the members of the emerald coast community (primarily Walton and Okaloosa counties).

Contact Information:

Primary Contact Information: Dr. Hillary Glenn, DNP
Title: Co-Founder
Mailing Address: 498 Ricker Ave
Telephone Number: 850-213-1133
Email Address: hillaryg@gmail.com, pointwashingtonmc@gmail.com
Website: www.thepwmc.org

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: The members of the Point Washington Medical Clinic's board

REQUIRED EXECUTIVE SUMMARY:

In a maximum of three (3) pages, please describe the proposed project or program, including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be scored, and then considered for award in the discretion of Triumph Gulf Coast Board.

Description of Clinical Setting: Point Washington Medical Clinic (PWMC) opened in April 2017. PWMC is a primary care clinic focused on serving members of our community. PWMC's goal is to provide quality primary care for all members of the community including those who lack access to healthcare through the traditional channels. In this way the Clinic treats many patients that would otherwise end up in the ER and helps to maintain a healthy work force. There is no charge or qualification for treatment; everyone in the community is eligible for care with our motto being "Radically Inclusive Healthcare."

Evidence of Need: In the first year the clinic registered over 580 patients and had over 1000 patient encounters in 6 hours a week. Currently, the clinic is open one day a week and plans are underway to expand the number of days of service, as our pool of volunteers has expanded and space has become available. The clinic is staffed entirely by a volunteer staff, which includes primary care providers (MDs and NPs), nurses, foreign language interpreters, registration staff, medical records staff, and diabetic and other patient educators. The clinic operates with limited resources and depends on tax-deductible donations from local companies and churches, private individuals. The clinic also generates funds through our annual fundraisers. The funds are used to purchase medical supplies, patient medication assistance and a building fund has been established for future expansion. Plans are currently being formulated for a permanent clinic facility to be built in the near future.

1. PWMC is requesting an annuity of \$800,000 per year. The annuity will not only provide free, essential healthcare to an entire area workforce, but will also do so in perpetuity, long after the sunset on the Triumph Grant. Beyond healthcare, the Grant will allow PWMC to employ multiple professionals and provide extensive, hands-on training to Emerald Coast Technical College and Florida State University through preceptorships and clinical rotations in Community Health. The funding models a stabilized annuity from the Triumph Grant, with an increase of 5% per year in costs and 10% per year in PWMC fundraising.
2. Other sources of funds: include annual Harvest Moon Fundraiser, smaller community fundraisers and community and church donations. PWMC has raised over \$100,000 in the first year since inception. Generous benefactors within the community have been very supportive and have expressed willingness to financially support the clinic's expansion. However, in spite of these generous contributions, they will not be able to completely support the larger long-term goals of the PWMC, nor will they offer the stability necessary to hire talented full-time healthcare providers.
3. The project is currently located at 1290 N Co Hwy 395, Santa Rosa Beach, FL 32459 in Walton County, Florida. As the Clinic seeks to expand, we are currently exploring options for a permanent and dedicated structure near the existing location.

4. The cost of healthcare can serve as a prohibitive barrier to access care and lead to a devastating financial burden to many residents in the area. By offering donation based and unqualified care, the Clinic seeks to mitigate that burden. We've seen that patients will seek preventative care to lessen their future need for chronic or emergency care. As such, the economic burden on the community is minimized. We believe that allowing patients to focus on their physical well being without concern for their financial well being will in turn contribute to their overall health, both physical and financial. This will allow the patient to be a better contributor to the community, keeping the workforce healthy and improving the overall wellbeing of the community. We will look to partner with local employers who are unable to provide health insurance for their employees, the PWMC will provide primary care for their employees, lowering healthcare costs and achieving a healthier community.

The Clinic's partnership with Emerald Coast Technical College and Florida State University provides students with preceptorships and clinical rotations in a unique community health environment. This program will develop the qualifications necessary for high earning jobs in the health care industry and prepare the area's future nurses, nurse practitioners, and medical doctors.

5. By the end of 2018, the goal is to have a building underway. By 2019, our goal is to be open for 5 days per week with paid medical staff (one provider and one registered nurse) supplemented with volunteer support. By 2021, we want to add a second registered nurse, and by 2023, we plan to add a second provider and third registered nurse or medical technician. Therefore, this will create jobs immediately upon funding as well as in the future with the students' advancement towards nursing and medical degrees.