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July 12, 2018

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Triumph Gulf Coast, Inc.
P.O. Box 12007
Tallahassee, FL 32317

RE: Whiting Aviation Park

Dear Chairman Gaetz and Triumph Board Members:

Santa Rosa County is pleased to provide the following supplemental information related to the Whiting Aviation Park application submittal.

The partnership formed over many years between Naval Air Station Whiting Field (NASWF) and Santa Rosa County is recognized at the highest levels of the Navy as "The Santa Rosa Model." Since 2002, this partnership has buffered more than 5,000 acres around the base from encroachment through the use of Florida Defense Infrastructure Grants (DIG) and Readiness and Environmental Protection Integration (REPI) program funding. The 2017 Update of the Florida Defense Industry Economic Impact Analysis describes the tremendous importance of Whiting Field in Santa Rosa County. NASWF has a \$1.4 billion impact on the Santa Rosa County economy, generating 15,826 jobs and contributing over 36% of the county's GDP.

Santa Rosa County sits in one of the most active air traffic zones in the world, surrounded not only by military aviation installations but also by growing commercial aviation/aerospace operations. Recognizing the importance of this strategic location, Santa Rosa County has invested over \$6 million in pursuit of the Whiting Aviation Park project, and is prepared to provide a cash match of nearly \$1.8 million in addition to an aggressive incentive package to future tenants. In total, Santa Rosa County investment will amount to 52% of the total project cost to provide infrastructure to the first 40 acres of the 267-acre parcel. Project budget is as follows:

Project Costs:

Design & Engineering: \$1,200,000
Land & Easement Acquisition: \$4,976,600
Construction: \$9,118,375
Site Preparation/Master Plan: \$1,110,000
Incentive Packages: \$1,300,000

Total Project Costs: \$17,704,975

Other Project Funding Sources:

County Investment to Date: \$6,086,600
County Cash Match: \$1,794,720
Incentive Packages: \$1,300,000

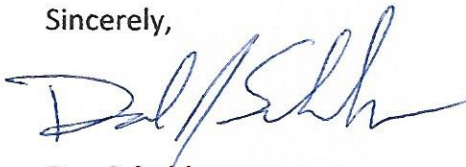
Total Other Funding \$9,181,320

Total Amount Requested: \$8,523,655

Future tenants of Whiting Aviation Park will be able to take advantage of the one of a kind limited access use agreement which allows “through the fence access” to the 6,000-linear foot runway and air traffic control. Whiting Aviation Park will further solidify NASWF as a unique asset – not only for Santa Rosa County – but also for the U.S. Navy. Allowing DOD suppliers to be adjacent to their end users increases flight hours for pilots and reduces downtime for aircraft, helping the base run more efficiently and contributing to the mission to produce the military’s best trained “Aviation Warfighter.”

Santa Rosa County respectfully submits this letter with the understanding that any Triumph award will include clawback provisions, to be identified and agreed upon at a future date. We thank you for your service to Northwest Florida and for your consideration of this worthy project.

Sincerely,



Dan Schebler
County Administrator

Whiting Aviation Park: Ready for Take Off

TRIUMPH REQUEST

\$8,523,655 investment in Phase I to provide infrastructure for the first 40 acres



MISSED OPPORTUNITIES POTENTIALLY DUE TO LACK OF INFRASTRUCTURE:

200+ aerospace/aviation jobs plus a \$27 million capital investment



How many more opportunities will we lose?

CURRENT POTENTIAL AVIATION/AEROSPACE PROJECTS

	PROJECT NAVIGATOR	PROJECT FLYBOYS
DIRECT JOBS	51-100	51-100
AVG WAGE	\$70k	\$70k
CAPITAL INVESTMENT	\$120+ MILLION	UNKNOWN
ECONOMIC IMPACT (10 YEAR ESTIMATE)	\$281+ MILLION	\$115+ MILLION

TIMELINE

FALL 2018
Triumph Award

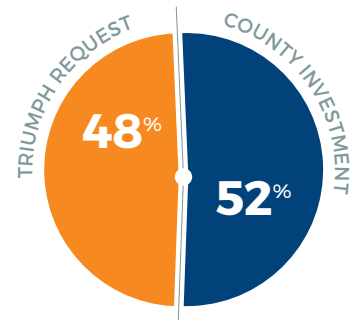
EARLY 2019
RFQ Awarded

SPRING 2019
Construction Commences

FALL 2020
Project Complete

SANTA ROSA COUNTY INVESTMENT

County Investment To-Date	\$6,086,600
Aggressive Incentive Package	\$1,300,000
Cash Match	\$1,794,720
Total County Investment	\$9,181,320
Triumph Request	\$8,523,655
Total Project Cost	\$17,704,975



PARK HIGHLIGHT

Limited Access Use Agreement with US Navy

One of a kind agreement allows civilian tenants “through the fence access” to the 6,000 linear foot runway and air traffic control. The value of this agreement is incalculable, and the results of a fully operational air park would be transformational.

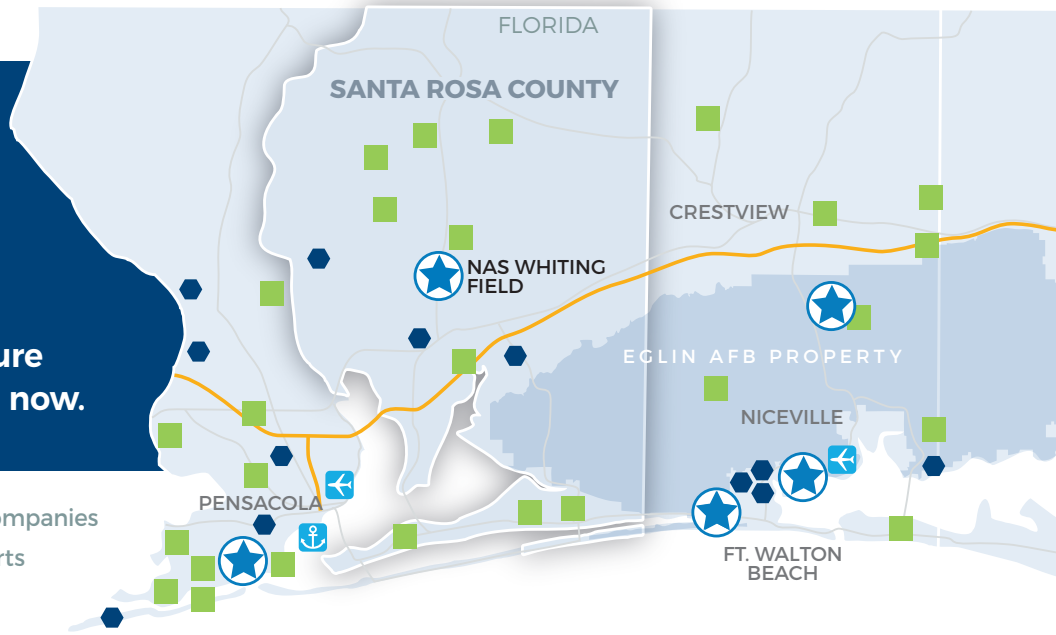


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Santa Rosa County sits in one of the most active air traffic zones in the world, surrounded by military aviation installations and growing commercial operations.

We can build Santa Rosa's future as an aerospace hub – starting now.

-  Military Facilities
-  Aerospace Companies
-  Aviation Companies
-  Deep Sea Ports
-  Commercial Airports



What makes Whiting Aviation Park unique



- Located adjacent to the busiest airport in the world – NAS Whiting Field – in the heart of Naval Aviation.
- Will compliment surrounding aviation industries. More importantly, it will attract new businesses that want, and need, to operate next to a fully functional Navy airport with access to 6,000 linear foot runway.
- Will continue to solidify Whiting Field as a unique asset – not only for Santa Rosa County – but also for the U.S. Navy. Allowing DOD suppliers to be adjacent to their end-users increases flight hours for pilots and reduce downtime for aircraft, which helps the base run more efficiently.



Why Santa Rosa County?

Economic Growth

Top 5% of fastest growing counties in the United States

Work-ready Labor-force

More than 34k military retirees in the area with 2,400 more added each year

Aggressive Incentives

County incentive program and BOCC adopted ordinance have helped create more than 1,500 jobs since 2012.