

## **Triumph Gulf Coast, Inc. Trust Fund Application for Funds**

Proposal Instructions: The Triumph Gulf Coast, Inc. Trust Fund Grant Application (this document) must be completed by the entity applying for the grant and signed, as applicable, by either the individual applying for funds, an individual authorized to bind the entity applying for funds, a chief elected official, the administrator for the governmental entity or their designee. Please read the Application carefully as some questions may require a separate narrative to be completed. In addition, please complete all Addendums that may be applicable to the proposed project or program.

Triumph Gulf Coast, Inc. will make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. Triumph Gulf Coast, Inc. may make awards for:

- Ad valorem tax rate reduction within disproportionately affected counties;
- Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
- Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education; encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;
- Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
- Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

Pursuant to Florida Law, Triumph Gulf Coast, Inc. will provide priority consideration to Applications for projects or programs that:

- Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- Increase household income in the disproportionately affected counties above national average household income.
- Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- Benefit the environment, in addition to the economy.
- Provide outcome measures.
- Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- Are recommended by the board of county commissioners of the county in which the project or program will be located.
- Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

Additionally, the Board of Triumph Gulf Coast, Inc. may provide discretionary priority to consideration of Applications for projects and programs that:

- Are considered transformational for the future of the Northwest Florida region.
- May be consummated quickly and efficiently.
- Promote net-new jobs in the private sector with an income above regional average household income.
- Align with Northwest Florida FORWARD, the regional strategic initiative for Northwest Florida economic transformation.
- Create net-new jobs in targeted industries to include: aerospace and defense, financial services/shared services, water transportation, artificial intelligence, cybersecurity, information technology, manufacturing, and robotics.
- Promote industry cluster impact for unique targeted industries.
- Create net-new jobs with wages above national average wage (*e.g.*, similar to EFI QTI program, measured on graduated scale).
- Are located in Rural Area of Opportunity as defined by the State of Florida (DEO).
- Provide a wider regional impact versus solely local impact.
- Align with other similar programs across the regions for greater regional impact, and not be duplicative of other existing projects or programs.
- Enhance research and innovative technologies in the region.
- Enhance a targeted industry cluster or create a Center of Excellence unique to Northwest Florida.

- Create a unique asset in the region that can be leveraged for regional growth of targeted industries.
- Demonstrate long-term financial sustainability following Triumph Gulf Coast, Inc. funding.
- Leverage funding from other government and private entity sources.
- Provide local investment and spending.
- Are supported by more than one governmental entity and/or private sector companies, in particular proposed projects or programs supported by more than one county in the region.
- Provide clear performance metrics over duration of project or program.
- Include deliverables-based payment system dependent upon achievement of interim performance metrics.
- Provide capacity building support for regional economic growth.
- Are environmentally conscious and business focused.
- Include Applicant and selected partners/vendors located in Northwest Florida.

Applications will be evaluated and scored based on compliance with the statutory requirements of the Triumph Gulf Coast legislation, including but not limited to the priorities identified therein and the geographic region served by the proposed project or program.

**Applicant Information**

Name of Individual (if applying in individual capacity): \_\_\_\_\_

Name of Entity/Organization: Florida Community Services Corp. of Walton County  
d/b/a Regional Utilities

Background of Applicant Individual/Entity/Organization: see attachment #1

Not for profit formed to operate water and wastewater utilities for Walton County

(If additional space is needed, please attach a Word document with your entire answer.)

Federal Employer Identification Number: 59-2643266

Contact Information:

Primary Contact Information: Melissa W. Pilcher

Title: President

Mailing Address: 4432 US Highway 98 East

Santa Rosa Beach, FL 32459

Phone: (850)231-5114

Email: melissa@regionalutilities.net

Website: www.regionalutilities.net

Identify any co-applicants, partners, or other entities or organizations that will have a role in the proposed project or program and such partners proposed roles.

n/a

(If additional space is needed, please attach a Word document with your entire answer.)

Total amount of funding requested from Triumph Gulf Coast: \$ 4,410,113.77

Has the applicant in the past requested or applied for funds for all or part of the proposed project/program?

☒ Yes      ☐ No

If yes, please provide detailed information concerning the prior request for funding, including:

- the date the request/application for funding was made;
- the source to which the request/application for funding was made,
- the results of the request/application for funding, and
- projected or realized results and/or outcomes from prior funding.

2017-18 Florida House and Senate appropriation project request - not funded

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(If additional space is needed, please attach a Word document with your entire answer.)

Describe the financial status of the applicant and any co-applicants or partners:

Regional is a not-for-profit corp. that leases and operates public water and wastewater utilities for Walton County. Funded by revenue bonds, monthly revenue and impact fees. See attachment #2 for more.

(If additional space is needed, please attach a Word document with your entire answer.)

In a separate attachment, please provide financial statements or information that details the financial status of the applicant and any co-applicants or partners.

Has the applicant or any co-applicants, partners or any associated or affiliated entities or individuals filed for bankruptcy in the last ten (10) years?

☐ Yes      ☒ No

If yes, please identify the entity or individual that filed for bankruptcy and the date of filing.

n/a

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(If additional space is needed, please attach a Word document with your entire answer.)

## **Eligibility**

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. *See*, Section 288.08012.

1. From the choices below, please check the box that describes the purpose of the proposed project or program (check all that apply):
  - ☐ Ad valorem tax rate reduction within disproportionately affected counties;
  - ☐ Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
  - ☒ Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
  - ☐ Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
  - ☐ Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;
  - ☐ Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
  - ☐ Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

- see attachment #3

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

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3. Explain how the proposed project or program is considered transformational and how it will affect the disproportionately affected counties in the next ten (10) years.

Historical figures for the utility have averaged a growth rate of 5.26% and continue to be sustained. Growth is expected to exceed this rate with the planned build-out of the St. Joe Sector plan.

(If additional space is needed, please attach a Word document with your entire answer.)

4. Describe data or information available to demonstrate the viability of the proposed project or program.

Daily usage numbers for annual average day and peak day demand

(If additional space is needed, please attach a Word document with your entire answer.)

5. Describe how the impacts to the disproportionately affected counties will be measured long term.

Growth rates and customer growth

(If additional space is needed, please attach a Word document with your entire answer.)

6. Describe how the proposed project or program is sustainable. (Note: Sustainable means how the proposed project or program will remain financially viable and continue to perform in the long-term after Triumph Gulf Coast, Inc. funding.)

Utility will maintain infrastructure from monthly revenue funds

(If additional space is needed, please attach a Word document with your entire answer.)

7. Describe how the deliverables for the proposed project or program will be measured.

Growth rates, customer growth and usage data

(If additional space is needed, please attach a Word document with your entire answer.)

### **Priorities**

1. Please check the box if the proposed project or program will meet any of the following priorities (check all that apply):

- ☒ Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- ☐ Increase household income in the disproportionately affected counties above national average household income.
- ☐ Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.



- ☒ Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- ☒ Benefit the environment, in addition to the economy.
- ☒ Provide outcome measures.
- ☐ Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- ☒ Are recommended by the board of county commissioners of the county in which the project or program will be located.
- ☐ Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

2. Please explain how the proposed project meets the priorities identified above.

See attachment #4

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(If additional space is needed, please attach a Word document with your entire answer.)

3. Please explain how the proposed project or program meets the discretionary priorities identified by the Board.

See attachment #5

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(If additional space is needed, please attach a Word document with your entire answer.)

4. In which of the eight disproportionately affected county/counties is the proposed project or program located? (Circle all that apply)

Escambia Santa Rosa Okaloosa Walton Bay Gulf Franklin Wakulla

5. Was this proposed project or program on a list of proposed projects and programs submitted to Triumph Gulf Coast, Inc., by one (or more) of the eight disproportionately affected Counties as a project and program located within its county?

☒ Yes ☐ No

If yes, list all Counties that apply: Walton

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6. Does the Board of County Commissioners for each County listed in response to question 5, above, recommend this project or program to Triumph?

☒ Yes ☐ No

**\*\*Please attach proof of recommendation(s) from each County identified. Attachment #6**

### **Approvals and Authority**

1. If the Applicant is awarded grant funds based on this proposal, what approvals must be obtained before Applicant can execute an agreement with Triumph Gulf Coast, Inc.?

n/a

(If additional space is needed, please attach a Word document with your entire answer.)

2. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and Triumph Gulf Coast:

A. Provide the schedule of upcoming meetings for the group for a period of at least six months.

B. State whether that group can hold special meetings, and if so, upon how many days' notice.

Approved by the Walton County Commission on 11/7/17

(If additional space is needed, please attach a Word document with your entire answer.)

3. Describe the timeline for the proposed project or program if an award of funding is approved, including milestones that will be achieved following an award through completion of the proposed project or program.

See attachment #7

(If additional space is needed, please attach a Word document with your entire answer.)

4. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity applying for funding. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc. In addition, please attach any support letters from partners.

See attachment #8

## **Funding and Budget:**

Pursuant to Section 288.8017, awards may not be used to finance 100 percent of any project or program. An awardee may not receive all of the funds available in any given year.

1. Identify the amount of funding sought from Triumph Gulf Coast, Inc. and the time period over which funding is requested.

**Funding for Phase 2, \$4,410,113.77**

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(If additional space is needed, please attach a Word document with your entire answer.)

2. What percentage of total program or project costs does the requested award from Triumph Gulf Coast, Inc. represent? (Please note that an award of funding will be for a defined monetary amount and will not be based on percentage of projected project costs.)

**49% funding from Triumph Gulf Coast**

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(If additional space is needed, please attach a Word document with your entire answer.)

3. Please describe the types and number of jobs expected from the proposed project or program and the expected average wage.

**See attachment #9**

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(If additional space is needed, please attach a Word document with your entire answer.)

4. Does the potential award supplement but not supplant existing funding sources? If yes, describe how the potential award supplements existing funding sources.

☒ Yes    ☐ No

**51% match funded by applicant (phase 1)**

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(If additional space is needed, please attach a Word document with your entire answer.)

5. Please provide a Project/Program Budget. Include all applicable costs and other funding sources available to support the proposal.

A. Project/Program Costs:

Example Costs (Note: Not exhaustive list of possible Cost categories.)

Construction	\$ <u>7,840,402.89</u>
Reconstruction	\$ _____
Design & Engineering	\$ <u>270,006.99</u>
Land Acquisition	\$ _____
Land Improvement	\$ _____
Equipment	\$ <u>included in construction</u>
Supplies	\$ <u>included in construction</u>
Salaries	\$ <u>844,823.59</u>

Other (specify) \$ 45,000.00 (environmental)

Total Project Costs: \$ 9,000,233.47

B. Other Project Funding Sources:

Example Funding Sources (Note: Not an exhaustive list of possible Funding Sources.)

City/County \$ \_\_\_\_\_

Private Sources \$ 4,590,119.70

Other (e.g., grants, etc.) \$ \_\_\_\_\_

Total Other Funding \$ \_\_\_\_\_

**Total Amount Requested:** \$ 4,410,113.77

Note: The total amount requested must equal the difference between the costs in 3A. and the other project funding sources in 3.B.

C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.

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*At week 26, Phase 1 would be completed and paid for by Regional*

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*Utilities. Phase 2 would then begin, Regional would be reimbursed by*

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*Triumph Gulf Coast once that work has been certified to the satisfaction of*

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*The Board. Projected timeline for Phase 2 is 6 months. If project costs are*

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*less than projected, the Triumph request will be the total project cost less the*

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*4,590,119.70 committed by Regional.*

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(If additional space is needed, please attach a Word document with your entire answer.)

Applicant understands that the Triumph Gulf Coast, Inc. statute requires that the award contract must include provisions requiring a performance report on the contracted activities, must account for the proper use of funds provided under the contract, and must include provisions for recovery of awards in the event the award was based upon fraudulent information or the awardee is not meeting the performance requirements of the award.

☒ Yes      ☐ No

Applicant understands that awardees must regularly report to Triumph Gulf Coast, Inc. the expenditure of funds and the status of the project or program on a schedule determined by Triumph Gulf Coast, Inc.

☒ Yes      ☐ No

Applicant acknowledges that Applicant and any co-Applicants will make books and records and other financial data available to Triumph Gulf Coast, Inc. as necessary to measure and confirm performance metrics and deliverables.

☒ Yes      ☐ No

Applicant acknowledges that Triumph Gulf Coast, Inc. reserves the right to request additional information from Applicant concerning the proposed project or program.

☒ Yes      ☐ No

## **ADDENDUM FOR INFRASTRUCTURE PROPOSALS:**

### 1. Program Requirements

- A. Is the infrastructure owned by the public?  
☒ Yes\*<sup>1</sup>      ☐ No
- B. Is the infrastructure for public use or does it predominately benefit the public?  
☒ Yes      ☐ No
- C. Will the public infrastructure improvements be for the exclusive benefit of any single company, corporation or business entity?  
☐ Yes      ☒ No
- D. Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current and future businesses.

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See attachment #10

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(If additional space is needed, please attach a Word document with your entire answer.)

- E. Provide a detailed description of, and quantitative evidence demonstrating how the proposed public infrastructure project will promote:
- Economic recovery,
  - Economic Diversification,
  - Enhancement of the disproportionately affected counties,
  - Enhancement of a Targeted Industry.

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See attachment #11

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(If additional space is needed, please attach a Word document with your entire answer.)

### 2. Additional Information

- A. Is this project an expansion of existing infrastructure project?  
☒ Yes      ☐ No
- B. Provide the proposed beginning commencement date and number of days required to complete construction of the infrastructure project.  
6-month construction for Phase 1, 6 months for Phase 2 - total timeline - 12 mo.

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<sup>1</sup> See attachment 1

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. What is the location of the public infrastructure? (Provide the road number, if applicable.)

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US Highway 331 South, Walton County, FL

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(If additional space is needed, please attach a Word document with your entire answer.)

- D. Who is responsible for maintenance and upkeep? (Indicate if more than one are applicable.)

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Regional Utilities, d/b/a Regional Utilities

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(If additional space is needed, please attach a Word document with your entire answer.)

- E. What permits are necessary for the infrastructure project?

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Florida Department of Environmental Protection

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Florida Department of Transportation and Army Corp of Engineers

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(If additional space is needed, please attach a Word document with your entire answer.)

Detail whether required permits have been secured, and if not, detail the timeline for securing these permits. Additionally, if any required permits are local permits, will these permits be prioritized?

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FDEP permit obtained, FDOT and Army Corp in processing

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(FDOT and Army Corp request not to apply more than 60 days from start, typically 14-day approval once applied for)

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(If additional space is needed, please attach a Word document with your entire answer.)

- F. What is the future land use and zoning designation on the proposed site of the Infrastructure improvement, and will the improvements conform to those uses?

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Florida Department of Transportation right-of-way

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(If additional space is needed, please attach a Word document with your entire answer.)

- G. Will an amendment to the local comprehensive plan or a development order be required on the site of the proposed project or on adjacent property to accommodate the infrastructure and potential current or future job creation opportunities? If yes, please detail the timeline  
☐ Yes ☒ No
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(If additional space is needed, please attach a Word document with your entire answer.)

- H. Does this project have a local match amount? If yes, please describe the entity providing the match and the amount.  
☒ Yes ☐ No

**\$4,590,119.70 held in reserve from impact fee revenue**

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(If additional space is needed, please attach a Word document with your entire answer.)

- I. Provide any additional information or attachments to be considered for this proposal.

**See conclusion and attached letters of support, Attachment #12**

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(If additional space is needed, please attach a Word document with your entire answer.)



## **ADDENDUM FOR WORKFORCE TRAINING PROPOSALS**

### 1. Program Requirements

- A. Will this proposal support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties? If yes, please identify where the campuses are located and provide details on how the proposed programs will prepare students for future occupations and at which K-20 institutions that programs will be provided.

☐ Yes ☐ No

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Will the proposed program (check all that apply):

- ☐ Increase students' technology skills and knowledge
- ☐ Encourage industry certifications
- ☐ Provide rigorous, alternative pathways for students to meet high school graduation requirements
- ☐ Strengthen career readiness initiatives
- ☐ Fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors
- ☐ Encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties (similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission on Education)

For each item checked above, describe how the proposed program will achieve these goals

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Will this proposal provide participants in the disproportionately affected counties with transferable, sustainable workforce skills but not confined to a single employer? If yes, please provide details.

☐ Yes ☐ No

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(If additional space is needed, please attach a Word document with your entire answer.)

- D. Identify the disproportionately affected counties where the proposed programs will operate or provide participants with workforce skills.

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(If additional space is needed, please attach a Word document with your entire answer.)

- E. Provide a detailed description of, and quantitative evidence demonstrating how the proposed project or program will promote:
- Economic recovery,
  - Economic Diversification,
  - Enhancement of the disproportionately affected counties,
  - Enhancement of a Targeted Industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

2. Additional Information

- A. Is this an expansion of an existing training program? Is yes, describe how the proposed program will enhance or improve the existing program and how the proposal program will supplements but not supplant existing funding sources.
- ☐ Yes      ☐ No

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Indicate how the training will be delivered (*e.g.*, classroom-based, computer based, other).
- If in-person, identify the location(s) (*e.g.*, city, campus, etc.) where the training will be available.

If computer-based, identify the targeted location(s) (e.g., city, county) where the training will be available.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Identify the number of anticipated enrolled students and completers.

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(If additional space is needed, please attach a Word document with your entire answer.)

- D. Indicate the length of the program (e.g, quarters, semesters, weeks, months, etc.) including anticipated beginning and ending dates.

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(If additional space is needed, please attach a Word document with your entire answer.)

- E. Describe the plan to support the sustainability of the proposed program.

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(If additional space is needed, please attach a Word document with your entire answer.)

- F. Identify any certifications, degrees, etc. that will result from the completion of the program.

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(If additional space is needed, please attach a Word document with your entire answer.)

- G. Does this project have a local match amount? If yes, please describe the entity providing the match and the amount.

☐ Yes

☐ No

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(If additional space is needed, please attach a Word document with your entire answer.)

- H. Provide any additional information or attachments to be considered for this proposal.
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(If additional space is needed, please attach a Word document with your entire answer.)

## **ADDENDUM FOR AD VALOREM TAX RATE REDUCTION:**

### **1. Program Requirements**

- A. Describe the property or transaction that will be supported by the ad valorem tax rate reduction.

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Provide a detailed explanation of how the ad valorem tax rate reduction will connect to a broader economic recovery, diversification, enhancement of the disproportionately affected counties and/or enhancement of a targeted industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Provide a detailed description of the quantitative evidence demonstrating how the proposed ad valorem tax reduction will promote:

- Economic recovery,
- Economic Diversification,
- Enhancement of the disproportionately affected counties,
- Enhancement of a Targeted Industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

### **2. Additional Information**

- A. What is the location of the property or transaction that will be supported by the ad valorem tax rate reduction?

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Detail the current status of the property or transaction that will be supported by the ad valorem tax rate reduction and provide a detailed description of when and how the ad valorem tax rate reduction will be implemented.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Does this proposed project have a local match amount? If yes, please describe the entity providing the match and the amount.  
☐ Yes      ☐ No

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(If additional space is needed, please attach a Word document with your entire answer.)

- D. Provide any additional information or attachments to be considered for this proposal.

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(If additional space is needed, please attach a Word document with your entire answer.)

**ADDENDUM FOR LOCAL MATCH REQUIREMENTS OF SECTION 288.0655,  
FLORIDA STATUTES**

1. Program Requirements

- A. Describe the local match requirements of Section 288.0655 and the underlying project, program or transaction that will be funded by the proposed award.

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Provide a detailed explanation of how the local match requirements and the underlying project or program will connect to a broader economic recovery, diversification, enhancement of the disproportionately affected counties and/or enhancement of a targeted industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Provide a detailed description of, and quantitative evidence demonstrating how the proposed local match requirements will promote:
- Economic recovery,
  - Economic Diversification,
  - Enhancement of the disproportionately affected counties,
  - Enhancement of a Targeted Industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

2. Additional Information

- A. What is the location of the property or transaction that will be supported by the local match requirements?

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Detail the current status of the property or transaction that will be supported by the local match requirement and provide a detailed description of when and how the local match requirement will be implemented.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Provide any additional information or attachments to be considered for this proposal.

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(If additional space is needed, please attach a Word document with your entire answer.)



## ADDENDUM FOR LOCAL ACTION PLAN

### 1. Program Requirements

- A. Describe how the proposed award will establish and maintain equipment and trained personnel for local action plans of response to respond to disasters.
- B. Describe the type and amount of equipment and trained personnel that will be established or maintained by the proposed award.
- C. Identify the specific local action plans (*e.g.*, Coastal Impacts Assistance Program) that will benefit from the proposed award.
- D. Provide a detailed explanation of how the proposed award will connect to a broader economic recovery, diversification, enhancement of the disproportionately affected counties and/or enhancement of a targeted industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

- E. Provide a detailed description of the quantitative evidence demonstrating how the proposed will promote:
  - Economic recovery,
  - Economic Diversification,
  - Enhancement of the disproportionately affected counties,
  - Enhancement of a Targeted Industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

### 2. Additional Information

- A. What is the location of the local action program that will be supported by the proposed award?

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Detail the current status of the local action plans (*e.g.*, new plans, existing plans, etc.) that will be supported by the proposed award and provide a detailed description of when and how the proposed award will be implemented.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Provide any additional information or attachments to be considered for this proposal.

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(If additional space is needed, please attach a Word document with your entire answer.)

## **ADDENDUM FOR ADVERTISING/PROMOTION**

### **1. Program Requirements**

- A. Is the applicant a tourism entity created under s. 288.1226, Florida Statutes?  
☐ Yes ☐ No
- B. Does the applicant advertise and promote tourism and Fresh From Florida? If yes, provide details on how it advertises and promotes tourism and Fresh From Florida.  
☐ Yes ☐ No

---

(If additional space is needed, please attach a Word document with your entire answer.)

- C. Does the proposed award promote workforce and infrastructure on behalf of the disproportionately affected counties? If yes, describe how workforce and infrastructure is promoted on behalf of the disproportionately affected counties.  
☐ Yes ☐ No

---

(If additional space is needed, please attach a Word document with your entire answer.)

- D. Provide a detailed explanation of how the proposed award will connect to a broader economic recovery, diversification, enhancement of the disproportionately affected counties and/or enhancement of a targeted industry.

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(If additional space is needed, please attach a Word document with your entire answer.)

- E. Provide a detailed description of the quantitative evidence demonstrating how the proposed will promote:
- Economic recovery,
  - Economic Diversification,
  - Enhancement of the disproportionately affected counties,
  - Enhancement of a Targeted Industry.

---

(If additional space is needed, please attach a Word document with your entire answer.)

2. Additional Information

- A. Describe the advertising and promotion mediums and locations where the advertising and promotion will occur.

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(If additional space is needed, please attach a Word document with your entire answer.)

- B. Detail the current status of the advertising and promotion (*e.g.*, new plans, existing plans, etc.) that will be supported by the proposed award and provide a detailed description of when and how the proposed award will be implemented.

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(If additional space is needed, please attach a Word document with your entire answer.)

- C. Provide any additional information or attachments to be considered for this proposal.

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(If additional space is needed, please attach a Word document with your entire answer.)

I, the undersigned, do hereby certify that I have express authority to sign this proposal on my behalf or on behalf of the above-described entity, organization, or governmental entity:

Name of Applicant: Florida Community Services Corp. of Walton County d/b/a Regional Utilities

Name and Title of Authorized Representative: Melissa W. Pilcher, President

Representative Signature: \_\_\_\_\_

Signature Date: \_\_\_\_\_

## **Attachment #1**

### **Creation/Structure of Regional Utilities**

Florida Community Services Corp. of Walton County d/b/a Regional Utilities is a not-for-profit corporation that operates public water and wastewater utilities for Walton County. It is funded by revenue bonds, monthly revenue and impact fees. It is the governmentally designated public utility for South Walton County.

In 1983, due to uncontrolled growth and the lack of a comprehensive plan to govern by, Governor Bob Graham appointed the 380 Committee to address the growth problems in South Walton and South Okaloosa Counties. Upon the conclusion of this study, several recommendations were made to ensure that growth was controlled in an orderly manner.

The Cabinet approved these recommendations. Failure to comply with these recommendations would result in a complete moratorium, whereby no building permits would be issued. Included in the recommendations, was a mandate that a regional water and sewer system be implemented along the coastal area of Walton County. A portion of this mandate also required consolidation of existing water and sewer systems.

Walton County attempted to make application for a Farmers Home Loan to finance the purchase and start-up of the new utility. Farmers Home would not finance a buy-out nor would any construction be financed in an area designated as a barrier island or through wetlands. As this scenario would not meet the mandate, other means were explored.

Walton County advertised a Request for Proposals and received a proposal with a plan to create a not-for-profit company which would finance, design, construct, own and operate the Regional Utilities System. Walton County granted Regional Utilities a franchise in August 1985. The utility construction and consolidation were funded through revenue bonds. Currently, there are three outstanding bonds issues totaling \$24.8 million that will be defeased March 2031.

The franchise agreement states that *“The parties hereto agree that the acquisition and construction of the System was and is on behalf of Walton County and that legal title to all assets of the System shall vest automatically in the County as provided in Section 27 hereof. It is specifically agreed that the entire intent of this contract is to afford to the Board of County Commissions of Walton County a vehicle by which financing of the System shall be accomplished on behalf of the county by a private non-profit corporation for the use and benefit of the County and after retirement of bonded indebtedness and satisfactory completion of such construction for the ultimate ownership, maintenance, operation and control of the County. The Franchisee’s obligations shall be discharged upon retirement of the Bonds and the Franchisee’s delivery to the County of its bill of sale and/or deeds which shall be free and clear of all encumbrances to the System.”*

Link to view entire franchise agreement: <http://regionalutilities.net/wp-content/uploads/2018/05/franchiseagreement.pdf>

Walton County and Regional Utilities were greatly and directly impacted by the BP oil spill. We personally know the impact of the oil spill, as it forced layoffs during that period for us. We weathered that storm and through conservative management practices and have emerged ready to grow and diversify the South Walton service area.

The utility has grown exponentially within the last 30 years and maintains a company-wide goal to provide the highest quality water and wastewater service to the customers in South Walton County. Regional Utilities continues to meet and exceed all of the Provisions of Operating Services as outlined in the Franchise Agreement, Lease Agreement and Management Agreement granted and executed by Walton County. All Florida Department of Environmental Permitting and Regulations are strictly adhered to in all phases of the utility management.

Regional Utilities is unique in that it employs and supports an entire crew that completes all construction and installation of the utility's primary infrastructure, in addition a fully staffed maintenance crew provides 24/7 support to the utility. Currently Regional Utilities employees 100 full time employees.

Walton County has always included Regional Utilities in their Comprehensive Annual Financial Report. [http://www.clerkofcourts.co.walton.fl.us/public\\_records/docs/CAFR\\_2017.pdf](http://www.clerkofcourts.co.walton.fl.us/public_records/docs/CAFR_2017.pdf)

Also attached is a 2010 legal opinion of the public status of Regional.



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Tallahassee, Florida 32308  
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(813) 281-0129 Fax

May 17, 2010

Julie Dickinson  
Environmental Supervisor  
Submerged Lands & Environmental Resource Program  
Florida Department of Environmental Protection  
Northwest District  
160 Governmental Center  
Pensacola, FL 32502

Re: Regional Utilities

Dear Ms. Dickinson:

Per our conversation, please accept this letter as an explanation of what I believe is the unique legal status of Florida Community Services Corp. of Walton County (commonly known as Regional Utilities), and how Regional Utilities complies as a "public utility" within the meaning and intent of Chapter 18-21 of the Florida Administrative Code.

Regional Utilities was established as a non-profit corporation for and at the request of the Walton County Board of County Commissioners to provide water and wastewater service to south Walton County. Pursuant to the terms of its establishment (See Article IV of the company's articles of incorporation attached hereto as Exhibit A), upon payment of the debt incurred by Regional Utilities, title to all property owned by Regional Utilities is transferred free and clear to Walton County. Attached as Exhibit B is the bill of sale held in trust for such purpose. Pursuant to this structure, Regional Utilities has been able to issue on several occasions tax-exempt indebtedness on behalf of Walton County, Florida (see attached cover page of Official Statement dated February 23, 2006, as Exhibit C hereto), whereas generally non-profit corporations are not able to issue tax-exempt debt. The facilities owned by Regional Utilities are leased to the County, whereupon Regional has entered into a management agreement to manage the facilities on behalf of the County (see attached Exhibit D).

As can be seen from the foregoing, Regional Utilities is, for all intents and purposes, an alter ego of Walton County for the purpose of providing utility services in the south part of the county. No portion of its revenues accrues to the benefit of any

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Julie Dickinson  
May 17, 2010  
Page 2 of 2

private party, its assets are all held in trust for the benefit of Walton County, and it has in fact leased its interest in the facilities to the County and has entered into a contract to manage the facilities on behalf of the County. As such, in my view Regional qualifies as an "other governmental agenc[y]" within the meaning of the definition of public utility set forth in Section (53) of FAC Rule 18-21. Clearly, it is not a private, for-profit entity. Its purpose exists to benefit the County. I see nothing in the definition of "public utility" in 18-21 that requires the entity in question to have any particular structure in terms of being a government agency. Clearly, Regional Utilities has operated on an agency basis to Walton County in the issuance of tax-exempt debt, and in the provision of water and wastewater services, a governmental function, to the citizens of the County. For the reasons set forth above, I believe Regional Utilities should be deemed a public utility and entitled to "public easement" treatment by the Department.

Please consider this a request for a reexamination of the Department's position with regard to Regional Utilities in this regard. I am happy to make myself available for any questions you might have. Thank you for your assistance.

Sincerely,  
  
Mark T. Mustian

cc: Dewey Wilson  
Jim Smith  
Melissa Pilcher

## **Attachment #2**

### **Financial**

The initial start of the utility was funded with a bond issue in 1985 and since then the corporation has issued additional tax-exempt bonds for larger projects, as well as issues to refinance and consolidate outstanding bonds.

Current capital plans for the 2018-2019, as well as continuing projects from 2017-2018 are in excess of \$14 million and will be funded from impact fees currently held in the amount of \$16.3 million. The renewal and replacement plans for 2018-2019, in addition to outstanding projects from 2017-2018, total in excess of \$11 million and will be funded from excess revenue totaling \$14 million. These excess revenue funds have been accrued over a period to complete these required upgrades. In addition to these renewal and replacement projects, the Board's strategy is to maintain a \$3 million contingency fund of renewal and replacement funds in the event of a catastrophic storm event.

Regional Utilities is currently updating the 5-year master plan that was completed in 2014. The Utility currently holds \$155M in capital assets, has a debt service balance of \$24.8M and holds a 2013 Fitch Rating of AA, 2011 Moody's Rating of Aa3 and 2014 Standards and Poors Rating of AA. Link below to view Regional Utilities current financials.

<http://regionalutilities.net/wp-content/uploads/2018/05/Regional-Utilities-FS-2.28.18.pdf>

### **Attachment #3**

#### **Question #2, page 6**

**Provide the title and a detailed description of the proposed project or program, including the location of the proposed project or program, a detailed description of, and quantitative evidence demonstrating how the proposed project or program will promote economic recovery, diversification, and enhancement of the disproportionately affected counties, a proposed timeline for the proposed project or program, and the disproportionately affected counties that will be impacted by the proposed project or program**

**Regional Utilities-Highway 331 South 11 mile, 30" Water Transmission Line**

**Impacted County:** Walton

#### **Proposed Infrastructure Description and Location**

Regional Utilities is pleased to submit a request for Triumph Gulf Coast, Inc. funding for the extension of an 11-mile 30" water transmission line from the Choctawhatchee Bay to the existing Owl's Head wellfield, north of Freeport, Florida. This water transmission line is a key public infrastructure element to continue to transform Walton County into a thriving place to live, play and work.

Adequate water is a lynchpin for site ready transformational projects that will enhance opportunities for economic development success, resulting in new, high wage jobs, increased economic activity that stems from these payrolls and capital investment made by companies locating within the industrial parks and other future development projects that will develop through doors opened by this critical project. Opportunities that a limited and can't be accomplished with adequate water infrastructure capacity service to these sites.

A favorable decision by the Triumph Gulf Coast Board in 2018 will produce the vital public infrastructure for economic development officials and business planners to have certainty that by the end of 2019 prospective industries in this fast-growing county will have certain water supply for growing businesses.

Regional Utilities is committed to be a good partner and wise investment for the Triumph Gulf Coast Board. We are prepared to offer a minimum of a 51% match. Regional is flexible and will structure funding the project as the will of the Board decides and agree to be responsible for the accountability terms as defined by the Board. We intend to be responsible for the performance of this grant and will be the signatory for it.

Funding for this 11-mile, 30" Water Transmission line will allow the 6th fastest growing county in America to lure new industries, transforming a tourist haven to a more diversified economy with more permanent residents and new industries, which in turn will lead to even more jobs and industries.

Currently, the utility has two transmission lines that reach across the Choctawhatchee Bay that connect to one transmission line extending to the Owl's Head wellfield north of Freeport, FL. Adding the additional transmission line from just north of Choctawhatchee Bay to the wellfield will provide

for two complete and independent lines that will provide redundancy, as well as ample capacity for the growing franchise area. The utility services approximately 21,000 water customers.

With growth projections, that include the St. Joe Company Bay/Walton sector plan, the utility is planning for the customer base to more than double. The construction of this project will insure that development and the diversification of Walton County's commercial base is not hindered due to infrastructure needs.

The construction will take place in the existing east right of way of U.S. Highway 331 and will consist of placing 11 miles of 30-inch ductile iron and high-density polyethylene (HDPE) pipe.

(A map of Phase I and Phase II of the project)



This project will help continue positive economic growth within Walton County. Historical figures for the utility have averaged a growth rate of 5.26% and continue to be sustained on a month-to-month basis. With projects under construction in Walton County, such as, the St. Joe Company Bay/Walton Sector plan, industrial parks and the U.S. Highway 331 corridor expansion, growth is expected to exceed expectations. The planned build out for the St. Joe Company Bay/Walton Sector plan will double the current customer base of the utility.

The construction project will create a need for additional workforce within the utility through construction crews and additional maintenance crews. The transmission line, once completed, will assist the utility in continuing to provide safe, clean drinking water to the citizens, manufacturers, businesses and tourists of South Walton County. It will insure that the growth that is occurring and expected to continue will not be paused by the lack of infrastructure or capacity to serve.

Preliminary engineering designs and material plans have been completed, as well as all preliminary permitting required to begin the construction phase. The project plan is finalized, and the project is shovel ready at this time. Following is an overview of the anticipated construction schedules for Phase I and Phase II of the transmission line projects.

### Proposed Timeline

#### **Phase I – 30-Inch Water Transmission Main from North end of 331 the bridge to Just North of Highway 20**

*Week 1 – Week 3* – Mobilization and Installation of Erosion Control Measures

*Week 2 – Week 10* – Perform (16) 30-Inch HDPE Directional Bores

Each bore will require mobilization, pipe fusion, directional boring, traffic control, and supervision.

*Week 11 – Week 22* – Install 30- Inch Ductile Iron Transmission Main

Installation of ductile iron transmission main shall consist of open cutting of trench, placement of 30-inch ductile iron water main, connection to previously installed HDPE bores, filling and compaction of the trench, and grassing measures.

*Week 22 – Week 26* – Certification of Pipeline and De-Mobilization

This will include all testing and lab-work necessary to deem the water transmission line safe and functional. This phase will also include any needed erosion control and de-mobilization of all equipment.

#### **Phase II – 30-Inch Water Transmission Main from North of Highway 20 to Owl’s Head**

*Week 1 – Week 3* - Mobilization and Installation of Erosion Control Measures

*Week 2 – Week 10* – Perform (5) 30-Inch HDPE Directional Bores

Each bore will require mobilization, pipe fusion, directional boring, traffic control, and supervision. These bores are much longer than the bores on Phase I.

*Week 11 – Week 22* – Install 30-Inch Ductile Iron Transmission Main

Installation of ductile iron transmission main shall consist of open cutting of trench, placement of 30-inch ductile iron water main, connection to previously installed HDPE bores, filling and compaction of the trench, and grassing measures.

*Week 22 – Week 26* – Certification of Pipeline and De-Mobilization

This will include all testing and lab-work necessary to deem the water transmission line safe and functional. This phase will also include any needed erosion control and de-mobilization of all equipment.

## Phase 1 cost breakdown

04/12/2018

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Copy of 30" Water Nokuse to Bay Ph 1

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### BID TOTALS

<u>Bid Item</u>	<u>Description</u>	<u>Quantity</u>	<u>Units</u>	<u>Unit Price</u>	<u>Bid Total</u>
10	Mob	1.000	LS	5,580.11	5,580.11
15	30" HDPE DR 11 DIPS	4,050.000	LF	197.43	799,591.50
45	Install Thrust Blocks	4.000	EA	894.00	3,576.00
46	30" MJ Tee	1.000	EA	8,926.40	8,926.40
47	30" MJ Gate Valve	5.000	EA	22,376.57	111,882.85
50	30" MJ Sleeve	6.000	EA	7,999.50	47,997.00
55	30" MJ 22.5 Bend	4.000	EA	4,284.25	17,137.00
56	30" MJ 45 Bend	6.000	EA	4,334.25	26,005.50
60	30 x 6 Tapping Sleeve & Valve	6.000	EA	4,017.00	24,102.00
90	30" Megalug	40.000	EA	1,137.75	45,510.00
95	30 x 2 ARV Assy	12.000	EA	4,132.50	49,590.00
100	30" Bell Jt Restraint	40.000	EA	1,517.75	60,710.00
109	30" Ductile Iron Pipe Guaged	27,420.000	LF	94.63	2,594,754.6
116	6" Megalug	6.000	EA	119.75	718.50
117	6" C-900 PVC	120.000	LF	18.48	2,217.60
118	Fire Hydrant Assy	6.000	EA	2,379.00	14,274.00
130	Flush & Test	1.000	LS	42,310.00	42,310.00
140	Misc Contingency 5%	1.000	LS	211,917.07	211,917.07
150	Engineering 3%	1.000	LS	123,119.84	123,119.84
160	Consulting Engineers 5%	1.000	LS	195,000.00	195,000.00
200	Overhead 5%	1.000	LS	205,199.73	205,199.73

Bid Total =====>

\$4,590,119.70

## Phase 2 cost breakdown

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### BID TOTALS

<u>Biditem</u>	<u>Description</u>	<u>Quantity</u>	<u>Units</u>	<u>Unit Price</u>	<u>Bid Total</u>
10	Mob	1.000	LS	5,580.11	5,580.11
15	30" HDPE DR 11 DIPS 10 BORES COMPLETE	2,500.000	LF	215.73	539,325.00
45	Install Thrust Blocks	4.000	EA	894.00	3,576.00
46	30" MJ Tee	1.000	EA	8,926.40	8,926.40
47	30" MJ Gate Valve	4.000	EA	22,376.79	89,507.16
50	30" MJ Sleeve	3.000	EA	7,999.50	23,998.50
55	30" MJ 22.5 Bend	2.000	EA	4,284.25	8,568.50
56	30" MJ 45 Bend	6.000	EA	4,334.25	26,005.50
60	30 x 6 Tapping Sleeve & Valve	3.000	EA	4,017.00	12,051.00
90	30" Megalug	44.000	EA	1,137.75	50,061.00
95	30 x 2 ARV Assy	6.000	EA	4,132.50	24,795.00
100	30" Bell Jt Restraint	50.000	EA	1,517.75	75,887.50
109	30" Ductile Iron Pipe Guaged	27,680.000	LF	94.63	2,619,358.4
116	6" Megalug	2.000	EA	119.75	239.50
117	6" C-900 PVC	20.000	LF	18.48	369.60
130	Flush & Test	1.000	LS	40,710.00	40,710.00
140	Misc Contingency 5%	1.000	LS	244,643.58	244,643.58
150	Engineering 5%	1.000	LS	146,887.16	146,887.16
160	Consulting Engineer	1.000	LS	244,811.93	244,811.93
200	Overhead 5%	1.000	LS	244,811.93	244,811.93

Bid Total =====>

\$4,410,113.77



## A Strategic Regional Asset

The South Walton County service area and the Industrial Commerce Parks are strategically located in the Florida panhandle to access many modes of transportation including Interstate 10, US Highways 90, 98 and 331, the planned toll road, the Intracoastal and Gulf of Mexico, Port of Panama City, and Northwest Florida Beaches International Airport and Destin-Fort Walton Beach Airport. Regional Utilities is the designated public water provider located in Walton County, south of the Intracoastal Waterway.

Walton County is working to be more than second homes, tourism, an active adult and retirement community; though all have been blessings to the economy. Having the water capacity to attract new industries and jobs is essential to maintaining quality of life for residents while giving us a competitive advantage over other growing coastal areas to diversify our commercial base.

## Regional Utilities Service Area



Clean, available quality water is essential to economic development. Quality water isn't an issue, until you don't have it. Walton County learned that the hard way in the 1980's when access to quality water impacted both quality of life and economic development. Regional Utilities was a key element of the solution. Under Regional's management, South Walton County now enjoys some of the best water in Florida.



This project will insure that adequate water is available to sustain the growth in South Walton County. The franchise area for Regional Utilities of Walton County is unique in that more than 40% of the land in the franchise area is held in conservation by the State of Florida, thus making the available developable land that much more valuable.

The tax base for South Walton County makes up 84.4% of the school-based ad valorem taxes and 91% of all other tax bases for Walton County as a whole. Being able to service the industry and businesses in South Walton is vital to the economy of Walton County. Providing adequate water will allow the existing businesses to thrive and grow, as well as lure new industry such as additional breweries and a distillery. These businesses and future businesses will continue to increase the ad valorem and sales tax base within Walton County.

#### **Attachment #4**

#### **Question #2, page 8**

**Please explain how the proposed project meets the priorities identified above.**

#### **Quality Water is Essential**

The United Nations' "World water development report 2016: water and jobs" says more than 1.3 billion jobs worldwide (42% of the world's total active workforce) are heavily water-dependent, including work in agriculture, mining and industries ranging from paper to pharmaceuticals. Moreover, another 1.2 billion jobs are moderately water-dependent; though they do not use large quantities, industries such as construction, recreation and transportation do need access to some. In total, 78 percent of global jobs need water. Investments in safe drinking water and sanitation have been shown to foster economic growth, with high rates of return.

Recent industries doing site visits in South Walton include a new brewery and a vodka distillery, both of whom would depend on safe, clean, quality water for their businesses. Funding for this infrastructure partnership would provide a shot in the arm to supercharge these and other recruitment opportunities. Access to quality water is indispensable for luring new industry and economic diversification, allowing the County to leverage current investment at the Commerce Park and provide a catalyst for even more high quality sustainable growth.

#### **Recent Walton County Development Experience Shows the Path**

Walton County has had successes and disappointments due to infrastructure issues. Lack of public infrastructure has meant no development, which means no jobs and no transformation.

On the disappointing side, due to a lack of access to water, the Owl's Head development has languished for several years. This lack of water infrastructure on the US Highway 331 corridor has delayed the construction of new homes, industry, retail, affordable housing, affordable lodging options, vehicle test areas, and other amenities and jobs in the areas leading into the beach corridor.

On the success side, the infrastructure that was put in place in the last few years for the Mossy Head Industrial Park area unlocked the regions potential and has led to investments in jobs, industries, developments by Federal Express, Loves, Empire Truck Sales, Southern Tire, Dixie RV, I-10 Truck Center, Waffle House, and Frito Lay. In all, 350 acres of the 425 acres have been developed, all with a state investment of \$7.3 for water, wastewater and infrastructure resulting in over 400 new jobs and \$50 million in private investment money. Mossy Head was a success specifically because of the infusion of outside money to serve as a catalyst for development, much like this water transmission line. Job creation that otherwise would not have happened.

Like Mossy Head, investments in the proper public infrastructure in South Walton will be a catalyst that should provide a quick return on investment. It was amazing how quickly opportunities materialized once the puzzle pieces were in place.

The new 11-mile 30" water transmission line will immediately assist regional development in several ways, which is why Walton County Board of Commissioners, the Walton County Economic Development Alliance, the Walton County Chamber of Commerce, the St. Joe Company, Grayton Beer, Idyll Hounds Brewing, the Building Industry Association of Okaloosa and Walton Counties, Inc., the Choctawhatchee Electric Cooperative (CHELCO), and the Emerald Coast Association of Realtors have already strongly endorsed this project.

Investing now will allow Walton County, through Regional Utilities, to create temporary construction jobs as well as lasting employment. Just as the Mossy Head infrastructure investments yielded jobs, industries, and developments that hadn't even been on the drawing board or been conceived, the new water line will give the 120-acre South Walton Commerce Park and the 10-acre Blue Mountain Beach Industrial Park the infrastructure it needs to secure new tenants in the industrial park that will create well-paying, meaningful long-term employment in Walton and surrounding counties. It will also provide an example in 12 months to all others seeking Triumph funding that will benefit the entire region, just as the Mossy Head businesses do.

If this project is not funded, it will eventually be built. It will have to be. That is why all permitting issues have already been negotiated. It is hard to say how long it would be before project completion, but the answer is likely years. The delay will raise the cost, force Regional to go to the financial markets for monies, and certainly result in lost opportunities for economic development planners and professionals to sell the site ready parcels in South Walton.

However, with the needed investment of Triumph Gulf Coast, construction will start immediately and be completed within 12 months, accelerating the ability to build out the Commerce Parks.

More importantly, it will provide certainty within the development community, so all current and potential residents and businesses will be assured that the south county will have enough water capacity to last many decades while also providing important redundancy for businesses if the existing line is compromised.

### **A Tourism Economy Being Transformed\***

According to a recent Northwest Florida Daily News article, Walton County continues to lure more than visitors, as recently released census figures show it to be the sixth fastest growing county in the entire United States. According to figures released March 22 by the U.S. Census Bureau. That 4.5 percent jump of 2,936 new citizens puts Walton behind only a Virginia county, a county in Utah and three counties in Texas. It is projected to be one of the two fastest growing counties on the entire Gulf Coast.

One reason Walton County can expect more growth is an expected expansion of the military's hypersonic weapon systems testing program. County officials in both Walton and neighboring Okaloosa County have been warned to anticipate an influx of both military officials and contractors as the Gulf of Mexico area is set aside for weapons testing – by far the nation's largest -- is greater utilized for this growing mission.

As it stands now, the Walton County is seeing booming growth in its southeastern quadrant, its midsection and near DeFuniak Springs. Mossy Head in northwest Walton County continues its steady growth and there have even been signs of budding new life in quiet rural Paxton. As the Mossy Head Industrial Park continues to grow, having now developed 350 acres of the 425-acre complex, residential opportunities are expanding, and new ones are being considered, Bill Imfeld said.

Seven new South Walton developments, including four residential and one mixed-use development, were recently approved for construction by the Walton County Commission.

Still to come is expected commercial growth along the U.S. Highway 331 corridor, which forms the north-south spine of Walton County. Recently, another section of highway running north out of Freeport was opened as part of an extensive four-laning project between DeFuniak Springs and U.S. Highway 98 in South Walton.

“We do need to be forward thinking, we know the growth is coming from both individuals and business. We’ve got to be looking forward ... so both the housing and business needs can be met, and we can stay in front of the curve instead of waiting for everybody to get here and then saying, ‘what do we do next?’” Bill Imfeld said. “It’s been a very positive attitude for both Okaloosa and Walton to say, ‘we know they’re coming, let’s do what they can to make it a safe and sound environment for everyone to live in happily.’”

*\*Selected sections, Source April 2, 2018 Northwest Florida Daily News*

### **The St. Joe Bay –Walton Sector Plan is a Game Changer**

The focus of this application is not based on the St. Joe Sector Plan. However, we would be remiss to not point out the eventual impact on our service region and potential synergies that providing water for the industrial parks and south Walton may have with St. Joe’s plans.

The St. Joe Company’s West Bay Sector Plan and supporting policies create a long-range planning framework for 110,500 acres, 97,216 acres (or 88 percent) are located in Bay County and 13,284 acres (or 12 percent) are located in Walton County.

The 50-year build out land use assumptions for Walton portion of the Sector Plan includes 24,706 residential, 510,000 sf retail/commercial, 113,000 sf office/light industrial/manufacturing, 530 hotel rooms, and 81 holes of golf.

Land Use Assumptions. Walton County lands will include:

- 24,706 residential units constructed over a 50-year period, with a projected 5,048 units constructed in first 10 years.
- 113,000 square feet of office/employment center space
- 505,000 square feet of retail/commercial space
- 530 hotel rooms
- 81 holes of golf
- 322,000 square feet of recreation development.

The Bay-Walton Sector Plan will have a peak population of 58,800 of which approximately 35% is seasonal residents. St. Joe projects in first ten years of construction; this population is expected to reach 12,015 additional residences in Walton County.

Knowing that Walton County is already one of the fastest growing counties in the USA already, coupled with the aggressive plans of St. Joe and other opportunities, the water infrastructure project becomes more critical tool to sustainable job growth.

### **Your Partner, Regional Utilities, Accountable and Proactively Plans for Growth**

Regional Utilities does not come to the Triumph Gulf Coast Board asking for seed money or for funds that otherwise would come from their customer base. Instead, Regional Utilities has planned and is investing heavily in a variety of projects to service the current and future needs of the area. As you can see below, Regional Utilities has been a good planner and steward as the local governmentally sanctioned public utility provider for Walton County.

We believe that by increasing the delivery capacity of the system infrastructure, long term economic growth will be sustained and enhanced within Walton County. The development community will be able to recruit new industry with the confidence that the water supply is more than ample. The ability to supply the growing franchise area with an adequate water supply will continue to maintain growth thereby sustaining and increasing property values and ad valorem values for the community.

Regional Utilities leases and operates the public utility for South Walton County. As a partner of Walton County all infrastructure and assets will revert to the County once revenue bonds are paid currently extending to 2031.

Regional Utilities' franchise area was identified as an Area of Critical concern which set into motion the requirement to remove all coastal wells. The Owl's Head Wellfield provides all potable water for the service area. The current Owl's Head wellfield will be able to realize its maximum withdrawal potential due to this project and will, in-turn, continue to benefit the environment by eliminating the need for coastal wells.

Regional Utilities will be able to provide measurable outcomes in the future by:

- Tracking customer growth numbers based on equivalent residential connections
- Tracking customer growth numbers based on industrial connections
- Tracking daily water usage by customers and flows from the wellfield
- Tracking wastewater process numbers

Attached is a letter and list of projects recommended by the Walton County Board of Commissioners (see attachment #11). Our project is highlighted and noted as "Regional Utilities".

During the 2017-18 fiscal year, the Regional Utilities completed the following in-house water and wastewater projects totaling in excess of \$25M of upgrades and improvements that were funded from impact fees and revenue.

## Water

- Water ERC's total 21,087 and 15,357 water meters are being read on a monthly basis
- Pumped 1,604,479,300 gallons of water
- Installed 226 grinder pumps for new and existing homes
- Seacroft Road 12" Water Line: including the design, permitting and construction of a 12" potable water line on Seacroft Road from Satinwood to CR393
- Satinwood 18" Water Transmission Main including the design, permitting and construction of 2,600 ft. of 18" water transmission main along Seacroft Road from the Satinwood Tank site to CR393
- Hwy 98 24" Water Transmission line from US 331 to CR 393, including the design and permitting associated with construction 16,500 feet of 24" water transmission line from just east of Hwy 331 along Hwy 98 to CR 393
- CR393 18" Transmission to Satinwood Tank: including the design, permitting and construction of 7,700 ft. of 18" water transmission main on CR 393 to Seacroft Drive to serve the Satinwood water storage tank
- CR83 18" including the design, permitting and construction of 11,000 ft. of 18" potable water main on CR83 from US98 to CR30-A
- Lakeview Drive water upgrade and relocation, including the design, permitting and construction of a new 6" potable water line associated with Lakeview Drive realignment and reconstruction
- 30" Pipeline on US 331 from Nokuse Wellfield, Phase I and II design and permitting
- Cypress Point Lane Water Extension design and permitting

## Wastewater

- Wastewater ERC's total 27,981
- Treated 1,249,810,000 gallons of wastewater
- Installed 226 grinder pumps for new and existing homes
- Seacrest Wastewater Treatment Plant 2MG Expansion
- 4MG Reclaim Storage Tank and Pumping Station, including the design, permitting and construction of a new restricted access reclaim water storage tank and pumping station along with all necessary valves and appurtenances
- Cypress Point Lane Sewer Extension design and permitting
- Golfview Drive Low Pressure Sewer Extension design and permitting
- Country Cabins Low Pressure Sewer design and permitting

Regional Utilities completed the following drainage relocation and improvements for Walton County upgrades:

- Haborview Drive Utility relocation
- CR 393 Drainage Improvements Utility relocation
- Hewett Bayou Stormwater Retrofit Utility relocation
- CR30A/CR395 Drainage Utility relocation
- Western Lake Drainage Improvement Utility relocation
- Mack Bayou Road Drainage Utility relocation
- Alligator Lake Utility relocation
- Brown Street Drainage Utility relocation
- Little Redfish Lake Utility relocation
- Gulf Hill Estates Utility relocation
- Casa Grande Utility relocation
- Paradise Point Utility relocation
- Bluebell Circle Utility relocation

The Utility has plans for the 2018-19 water and wastewater upgrades and improvements totaling \$26M in costs that will be funded from revenue and impact fees that have been earmarked for the projects. The Utility operates in a fiscally responsible manner whereby planned projects have funding earmarked in advance of construction and are identified during the master planning process. Regional Utilities is currently updating the 5-year master plan that was completed in 2014. The Utility currently holds \$155M in capital assets, has a debt service balance of \$24.8M and holds a 2013 Fitch Rating of AA, 2011 Moody's Rating of Aa3 and 2014 Standards and Poor's Rating of AA.

As you can see, Regional Utilities has been a forward-thinking public steward serving the water needs of South Walton. Normal growth has been planned for and these costs will be paid for by the service revenue and developers. The match Regional is seeking for this project is to help diversify the South Walton economy from dependency on tourism to a strong commercial base to compliment the current tourist economy.

**Attachment #5**  
**Question #3, page 8**

**Please explain how the proposed project or program meets the discretionary priorities identified by the Board.**

A clean, reliable water source is vital to any successful community. The proposed project by Regional Utilities is needed to accommodate the continued and future development in South Walton. The proposed project can be completed from start to finish in 12 months and will create jobs that exceed the regional wage average. Not only will the project produce full-time jobs, it will enable expansion of industry that will create even more well-paying jobs in the private sector.

Walton County is situated between three major military installations that are all expected to expand in the near future. These military expansions will draw the defense industry to South Walton and also be an area ripe for workforce housing due to its proximity to the bases.

The Regional Utilities project is a key to providing the infrastructure necessary to accommodate the influx of people and industry moving to the area. Walton County is the 6<sup>th</sup> fastest growing county in the nation.

The South Walton Commerce Park is currently home to two beer breweries. A vodka distillery and other breweries are currently looking to make South Walton their home. Because Regional sources their water from North Walton County, the high quality of the water is unique to a coastal community. Clean, plentiful and a reliable source of water is a vital resource for this commerce park as it moves towards being a destination for the spirits industry.

Other leads being pursued by the economic development community include several manufacturing, technology, and distribution companies that could be expedited with the assurances of plentiful, quality water supplies.

Regional Utilities strives at all times to be environmentally conscious and business focused. Regional is prepared to match this project at a 51%-49% split and is comfortable with any model for grant payment deemed appropriate by the board. We are comfortable that our project will be executed in a professional, frugal, timely manner. Our public utility is governed by stringent standards as put forth from the Florida Department of Environmental Protection, as well as the Army Corp of Engineers. Regional Utilities has historically received state funding from DEP and Water Management and has always been excellent stewards of the money. This project will create a capacity for industry within the service area and long-term sustainability of the project will be provided by the current and future customer base of the utility.

Attachment #11 goes into further detail on the Board Priorities of Economic Recovery, Economic Diversification, Enhancement of the disproportionately affected counties, and Enhancement of targeted industry.



**Attachment #6**  
**Question #6, page 9**  
**Walton County Commission Letter of Support**



**WALTON COUNTY, FLORIDA**  
**Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*  
Cecilia Jones, District 2, *Chairwoman*  
Melanie Nipper, District 3  
Sara Comander, District 4  
Tony Anderson, District 5  
P.O. Box 1355 DeFuniak Springs, FL 32435  
Phone: 850-892-8155 Fax: 850-892-8454  
[www.co.walton.fl.us](http://www.co.walton.fl.us)

November 14, 2017

Susan Skelton, Executive Director  
Florida Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

*"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."*

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

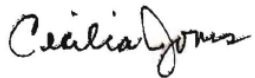
The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,



Cecilia Jones, Chairwoman  
Walton County Board of County Commissioners

enc

CJ/mdb

**Attachment #7**  
**Question #3, page 9**

**Describe the timeline for the proposed project or program if an award of funding is approved, including milestones that will be achieved following an award through completion of the proposed project or program.**

Daily record keeping with distance and amount of piping installed will be recorded daily, along with photograph documentation. Monthly documentation will be compiled with all labor, equipment and materials cost bound for the entire extent of Phase I and Phase II of the project.

**Phase I – 30-Inch Water Transmission Main the North end of the 331 bridge to Just North of Highway 20**

*Week 1 – Week 3* - Mobilization and Installation of Erosion Control Measures

*Week 2 – Week 10* – Perform (16) 30-Inch HDPE Directional Bores

Each bore will require mobilization, pipe fusion, directional boring, traffic control, and supervision.

*Week 11 – Week 22* – Install 30- Inch Ductile Iron Transmission Main

Installation of ductile iron transmission main shall consist of open cutting of trench, placement of 30-inch ductile iron water main, connection to previously installed HDPE bores, filling and compaction of the trench, and grassing measures.

*Week 22 – Week 26* – Certification of Pipeline and De-Mobilization

This will include all testing and lab-work necessary to deem the water transmission line safe and functional. This phase will also include any needed erosion control and de-mobilization of all equipment.

**Phase II – 30-Inch Water Transmission Main from North of Highway 20 to Owl's Head**

*Week 1 – Week 3* - Mobilization and Installation of Erosion Control Measures

*Week 2 – Week 10* – Perform (5) 30-Inch HDPE Directional Bores

Each bore will require mobilization, pipe fusion, directional boring, traffic control, and supervision. These bores are much longer than the bores on Phase I.

*Week 11 – Week 22* – Install 30-Inch Ductile Iron Transmission Main

Installation of ductile iron transmission main shall consist of open cutting of trench, placement of 30-inch ductile iron water main, connection to previously installed HDPE bores, filling and compaction of the trench, and grassing measures.

*Week 22 – Week 26* – Certification of Pipeline and De-Mobilization

This will include all testing and lab-work necessary to deem the water transmission line safe and functional. This phase will also include any needed erosion control and de-mobilization of all equipment.

Attachment #8  
Question #4, page 9

**Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity applying for funding. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc. In addition, please attach any support letters from partners**

DOCUMENT# N10650

Entity Name: FLORIDA COMMUNITY SERVICES CORP. OF WALTON COUNTY

Current Principal Place of Business:

4432 EAST U.S. HIGHWAY 98  
SANTA ROSA BEACH, FL 32459

Current Mailing Address:

4432 EAST U.S. HIGHWAY 98  
SANTA ROSA BEACH, FL 32459 US

FEI Number: 59-2643266

Certificate of Status Desired: Yes

Name and Address of Current Registered Agent:

PILCHER, MELISSA W  
4432 EAST U.S. HIGHWAY 98  
SANTA ROSA BEACH, FL 32459 US

*The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.*

SIGNATURE: MELISSA W PILCHER

02/26/2018

Electronic Signature of Registered Agent

Date

Officer/Director Detail :

Title PRESIDENT, CHAIRMAN, DIRECTOR  
Name PILCHER, MELISSA W  
Address 1742 BAY GROVE ROAD  
City-State-Zip: FREEPORT FL 32439

Title DIRECTOR, VP  
Name HERTWIG, WILLA  
Address 5726 COY BURGESS LOOP  
City-State-Zip: DEFUNIAK SPRINGS FL 32435

Title SECRETARY, TREASURER  
Name DISMUKES, LOIS M  
Address 177 LEE PLACE  
City-State-Zip: SANTA ROSA BEACH FL 32459

Title VC, VP, DIRECTOR  
Name DOUGLASS, RYAN A  
Address 738 BAY GROVE ROAD  
City-State-Zip: FREEPORT FL 32439

above, or on an attachment with all other like empowered.

SIGNATURE: LOIS M. DISMUKES

SECRETARY/TREASURER 02/26/2018

Electronic Signature of Signing Officer/Director Detail

Date

**Attachment #9****Question #3, page 10****Please describe the types and number of jobs expected from the proposed project or program and the expected average wage.**

Regional Utilities has been and continues to be a significant part of the development and continued growth of South Walton County. By providing the additional water supply to the franchise area, Regional Utilities will provide for the growth of businesses and industries in the area. As a crucial component of all development, the public utility will continue to provide the key component necessary for the future of the area, thus leading to the transformational future of Northwest Florida.

Regional Utilities is ready to begin the proposed project and will complete installation in a timely and efficient manner. The project time frame of both Phase I and Phase II (the matching component of the project) will be completed in approximately 12 months. The proposed project will certainly provide new jobs within the water and wastewater utility industry of approximately 15-17 employees with an average wage of \$18-\$25 per hour. The additional jobs that will be produced by the growth of industry and additional development in the area will be exponential.

All facets of the community are supported by the utility and the ability to provide the vital resource of water for growth. Tourism, industry, permanent residents, schools, etc. are served and sustained by the utility. The attached letters of support are just a few of the companies that will be able to create new jobs for the area with the funding of this project (Attachment #12). The companies include the manufacturing and industrial components of this priority. The project will create a capacity for industry within the service area and long-term sustainability of the project will be provided by the current and future customer base of the utility.

The project will provide for local spending as a majority of the materials and equipment are purchased through vendors within Walton County. Regional impacts will be shown through job creation, as well as growth of surrounding businesses that affect the region.

Regional Utilities strives at all times to be environmentally conscious and business focused. Our utility is governed by stringent standards as put forth from the Florida Department of Environmental Protections, as well as the Army Corp of Engineers.

Regional Utilities contracted for a two-phase REMI economic impact analysis from the Haas Center (report attached beginning on page 54). The first phase focused on our priority of providing water to the four industrial commerce parks in South Walton. The second phase of the analysis looked at the impact of the St. Joe Sector Plan.

## Projected Jobs Summary from REMI Analysis:

In short, the project impact over 10 years for the Commerce Parks is:

- \$2.13 billion in Value Added
- \$3.27 billion in Output
- \$1.69 billion in Personal Income
- 26,388 Total Jobs

And the project impact over 10 years for the St. Joe Sector Plan is:

- \$1.01 billion in Value Added
- \$1.95 billion in Output
- \$827 million in Personal Income
- 16,282 Total Jobs

Regional Utilities will add approximately 15-17 employees with an average wage of \$18-\$25 per hour

The team at PowerSouth has shared with Regional Utilities a list of different targeted industries (see below) that are focused on industries to serve customers in and outside Florida that could lead to more than 400 jobs in industries ranging from breweries, food manufacturing, technology, distribution, light manufacturing and aerospace/aviation, and defense. Without adequate water we are limited in what South Walton can advertise as shovel ready for these industries.

Project/Company Name	Expansion or Location	Industry	Number of Jobs	Estimated Average Annual Wage	Investment	Status
Grayton Beer	Expansion	Beverage Manufacturing	40	\$42,885	\$2M	Established/Ongoing
Project Maple	Location	Manufacturing	5	\$40,000	\$500k	Active
Omni Commander	Expansion	Technology	45	\$50,000	\$300k	Established/Ongoing
MarJam Supply Company, Inc.	Expansion	Distribution	20	\$41,143	NA	Complete
Project Bubble	Location	Manufacturing	50	\$40,000	\$3M	Active
Project Pilot	Location	Technology	25	\$40,000	NA	Active
Project Gem	Location	Distribution	15	\$40,000	NA	Active
Project Terp	Location	Manufacturing	10	\$34,000	NA	Active
Project Beanstalk	Location	Manufacturing	150	\$40,000	NA	Active
Project Chroma	Location	Aerospace & Defense	20	\$40,000	NA	Active
Project DJ	Location	Aerospace & Aviation	10	\$40,000	NA	Active
Project Beret	Location	Aerospace & Aviation	10	\$40,000	NA	Active

## Scenario 1: Building Infrastructure that directly supports build-out of 4 commercial properties

### Economic Impact Analysis of Regional Utilities' Highway 331 South 11 mile, 30" Water Transmission Line

Regional Utilities College has requested a brief economic impact analysis of the proposed *11 mile, 30" Water Transmission Line* located between Choctawhatchee Bay and the Owl's Field wellfield. Information on the project was provided by Regional Utilities and the project specifics were run through an econometric simulation model in order to determine the impact on Walton County should the project be implemented there. Results for the project are provided below. A list of modeling assumptions, a description of the model used and definitions of terms can be found after the project results tables.

#### Results<sup>1</sup>

Project: 3,288 Jobs, \$9 million in construction

Category/Units		2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Direct Employment					3,288	3,288	3,288	3,288	3,288	3,288	3,288
Additional Employment		45	43	1,062	407	415	396	345	280	217	162
Value Added	Millions of Current \$	\$2.86	\$2.77	\$79	\$287	\$292	\$295	\$295	\$294	\$292	\$291
Output	Millions of Current \$	\$4.79	\$4.63	\$123	\$439	\$448	\$452	\$452	\$450	\$448	\$447
Income Increase	Millions of Current \$	\$1.90	\$1.92	\$51	\$191	\$205	\$222	\$236	\$249	\$261	\$274

Initial project development calls for spending \$4.59 million in construction in 2018 and \$4.41 million in construction in 2019. Our assumption is then that the development of this project adds value to the commerce parks and other commercial offerings under development, which helps create jobs once those projects are fully developed. All jobs generated by the successful build-out of the commerce parks and other development opportunities are modeled in 2020.

By carrying this additional employment into the existing forecast of the economy, these jobs generate additional jobs in the community. This is due to the multiplier effect, which shows how wages earned and spent in a community circulate throughout that community creating more jobs and more spending. Because of this new employment, the income generated by all of the jobs in Walton County also increases as a result of both the new direct employment from project

<sup>1</sup> Rounding may create errors when adding table results by hand.

**Interpretation instructions:** Two impact analyses of the project are presented here for comparison, but the scenarios cannot be combined. BOTH scenarios include the \$9 million project budget as a direct input and combining totals would result in double counting.

office 850.439.5400

[haas.uwf.edu](http://haas.uwf.edu)

construction, the jobs generated as part of the new commercial development and the additional, indirect employment these jobs now support.

A portion of the activity and employment is attributed to the assumption that the project would directly contribute to the success and development of multiple commercial offerings<sup>2</sup> and the South Walton Commerce Park. We have estimated the number of employees that would be supported through the full development of these plans via a standard equation that estimates the average number of employees per square foot by industry sector. This estimate is based on standard practices in the land use and planning field.<sup>3</sup>

For purposes of this report, it's important to note that while the full impact of those jobs have been attributed to this infrastructure project in this analysis, some other jobs that could be attributed to the project have not been included.

Those jobs omitted include:

- any jobs developed as part of the St. Joe Sector Plan
  - previously calculated as 1,913 estimated jobs
- and any economic development projects with partners that have considered location or expanding in South Walton
  - 250 identified jobs in “active” development, 78% of which are manufacturing, 13% Distribution and 9% Technology

However, it is likely that this infrastructure expansion would also make those sites more desirable for development.

The economic impact reflects the increase in the value of county goods and services – or in other words the overall net value of the economy minus the dollars that flow out through the purchasing of goods and services not created within the county economy.

***Project impact over 10 years:***

- \$2.13 billion in Value Added
- \$3.27 billion in Output
- \$1.69 billion in Personal Income
- 26,388 Total Jobs

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<sup>2</sup> Topsail, Water Color Crossings and Watersound Origins

<sup>3</sup> *Planners Estimating Guide: Projecting Land Use and Facility Needs* by Arthur C. Nelson, FAICP, Planners Press, American Planning Association, 2004



### Modeling Assumptions:

Job Estimates from the Full Development of Commerce Parks, Commercial Offerings		
Jobs by Area and Industry Inputs:	Jobs Inputs:	Model Year
Retail (Retail Trade)	625	2020
Commercial (Professional/Scientific/Technical Services)	1915	2020
Office (Professional/Scientific/Tech)	440	2020
Senior Living Units (Healthcare and Social Services)	308	2020
Total:	3,288	
Additional Inputs:		
Construction	\$4.59 mil	2018
Construction	\$4.41 mil	2019

All employment commenced in 2020 and is maintained for 8 years. Model impacts occurred from 2018 through 2027 and represent changes in the baseline forecast of the economy that presently exists. While the commercial park jobs (1,913) have been modeled as exogenous jobs to the region, the additional jobs were modeled as firm behavior, acknowledging that likely senior living, office and retail spaces would compete with already existing establishments and have a different multiplier effect.

### REMI model

Econometric simulation models combine the sector detail and geography detail of input/output models but provide for functioning economic linkages between sectors and regions over time. The current study uses REMI PI+ Version 2.1.1 (Regional Economic Models Inc.), in a 67 region structural econometric model of the state of Florida. It incorporates the basic input/output linkages, but also uses econometrically estimated county-specific parameters, for example, interregional migration in response to changes in economic opportunities, in generating impact results. Because of these between-sector linkages, the model incorporates general equilibrium tendencies as the economy responds to shocks over time. That is, changes in spending in a region affect not just conditions in that market, but also in other markets within the region (economists term this a “general equilibrium”) and outside the region (via trade and also via migration in response to changes in economic opportunities). This describes the phenomenon whereby, for example, a new financial services back office call center opens in a county, and bank managers throughout the county find they have to give staff a raise in order to keep them from leaving to take a job at the new call center. A traditional input-output model description of the economic impact would have held everything else fixed (including bank wages across the county).

and simply documented the employment and job creation effects resulting directly at the new call center and indirectly via businesses in its supply chain, as well as household spending induced by the new income flows.

A simulation model such as REMI captures not only the spending effects flowing from the call center and its local suppliers and employees and owners, but also the spillover effects into other markets as wages and prices change due to competition for the same employees and other resources. These effects are the general equilibrium (equilibrium across all markets simultaneously) tendencies of the model. It also simulates the adjustment path over time of these market responses, using historical parameters estimated specifically for that county (the dynamic component).

### **Glossary of terms**

**Output.** Output is the amount of industry production, including all intermediate goods purchased as well as Value Added (compensation and profit). It can also be thought of as sales or supply. The components of Output are Self Supply and Exports.

**Employment.** Employment comprises estimates of the number of jobs, full-time plus part-time, by place of work. Full-time and part-time jobs are counted at equal weight. Employees, sole proprietors, and active partners are included, but unpaid family workers and volunteers are not included.

**Multiplier.** The multiplier is the ratio of the change in equilibrium divided by the original change in spending that causes the change. Each industry that produces goods and services generates demands for other goods and services. These demands ripple through the economy, multiplying the original economic impact.

**Income.** Income received by persons from all sources. It includes income received from employment or investments as well as government or employer transfer payments.

**Value Added.** Value Added is a measure of the contribution of each private industry and of government to a region's Gross Domestic Product. It is defined as an industry's gross output (which consists of sales or receipts and other operating income, commodity taxes, and inventory change) minus its intermediate inputs (which consist of energy, raw materials, semi-finished goods, and services that are purchased from domestic industries or from foreign sources). Value Added by industry can also be measured as the sum of compensation of employees, taxes on production and imports less subsidies, and gross operating surplus.

## Scenario 2: Building Infrastructure that directly supports the build-out of the St. Joe Sector Plan

### Economic Impact Analysis of Regional Utilities' Highway 331 South 11 mile, 30" Water Transmission Line

Regional Utilities College has requested a brief economic impact analysis of the proposed *11 mile, 30" Water Transmission Line* located between Choctawhatchee Bay and the Owl's Field wellfield. Information on the project was provided by Regional Utilities and the project specifics were run through an econometric simulation model in order to determine the impact on Walton County should the project be implemented there. Results for the project are provided below. A list of modeling assumptions, a description of the model used and definitions of terms can be found after the project results tables.

### Results

Project: 1,913 Jobs, \$9 million in construction

Category	Units	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Direct Employment		0	0	1,913	1,913	1,913	1,913	1,913	1,913	1,913	1,913
Additional Employment		120	166	176	156	123	85	48	16	120	166
Value Added	Millions of Current \$	\$2.86	\$2.77	\$119	\$124	\$127	\$128	\$128	\$127	\$126	\$126
Output	Millions of Current \$	\$4.79	\$4.63	\$229	\$234	\$244	\$246	\$246	\$246	\$245	\$245
Income Increase	Millions of Current \$	\$1.90	\$1.92	\$75	\$83	\$93	\$101	\$108	\$115	\$121	\$128

Initial project development calls for spending \$4.59 million in construction in 2018 and \$4.41 million in construction in 2019. Our assumption is then that the development of this project adds viability to the St. Joe Sector Plan and helps create jobs once that project is fully developed. All jobs generated by the sector plan are modeled in 2020. By carrying this additional employment into the existing forecast of the economy, these jobs generate additional jobs in the community. This is due to the multiplier effect, which shows how wages earned and spent in a community circulate throughout that community creating more jobs and more spending. Because of this new employment, the income generated by all of the jobs in Walton County also increases as a result of both the new direct employment from project construction, the jobs generated as part of the St. Joe Sector Plan and the additional, indirect employment these jobs now support.

A portion of the activity and employment is attributed to the assumption that the project would directly contribute to the success of the St. Joe Sector Plan. The plan calls for 510,000 SF of retail

and commercial, 113,000 SF of office/light commercial and 530 hotel rooms. We have estimated the number of employees that would be supported through the full development of these plans via a standard equation that estimates the average number of employees per square foot by industry sector. This estimate is based on standard practices in the land use and planning field.<sup>1</sup> For purposes of this report, this job calculation may be considered conservative as neither the South Walton Commerce Park or Blue Mountain Beach Industrial Park job development is included here. While development has already begun in these parks, the industry breakdown has not been delineated. However, it is likely that this infrastructure expansion would also make those sites more desirable for development. By our estimate, using the most conservative estimate of employment density, those two commerce parks could also generate another 2,930 jobs.

The economic impact reflects the increase in the value of county goods and services – or in other words the overall net value of the economy minus the dollars that flow out through the purchasing of goods and services not created within the county economy.

***Project impact over 10 years:***

- \$1.01 billion in Value Added
- \$1.95 billion in Output
- \$827 million in Personal Income
- 16,282 Total Jobs

**Modeling Assumptions:**

Project was modeled using Construction and Manufacturing for the water line construction, and jobs in Transportation/Warehousing (Commercial), Professional/Scientific/Technical (Office), Accommodations, Retail Trade and Manufacturing to capture the diversity of jobs generated by the St. Joe Sector Plan.

All employment commenced in 2020 and is maintained for 8 years

Model impacts occurred from 2018 through 2027 and represent changes in the baseline forecast of the economy that presently exists.

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<sup>1</sup> *Planners Estimating Guide: Projecting Land Use and Facility Needs* by Arthur C. Nelson, FAICP, Planners Press, American Planning Association, 2004

**Attachment #10**

**Question #1D, page 13**

**Provide a detailed explanation of how the public infrastructure improvements will connect to a broader economic development vision for the community and benefit additional current and future businesses.**

**Other New Transformational Job Opportunities on the Horizon**

Construction Phase Jobs - In addition to the construction crew (at least five additional employees will be required for construction), an additional 10-12 employees during the 12 months following the construction completion for a total of 15-17 additional employees. It is expected for the employees to earn a wage of \$18 to \$25 hourly.

New Industries Located in Walton – Another reason Walton County can expect more growth is an expected expansion of the military's hypersonic weapon systems testing program. While it is nearly impossible to project what other employers will cluster in the Industrial Park, we already know that the Walton County portion of the sector plan is already being moved up on the drawing boards due to the demand for vacation and workforce housing, and the Economic Development Alliance has already received inquiries with alcohol producers, military support research and development, a STEM High School, a medical park, and other service and support industries to serve the region.

The long term economic development of the region will be enhanced by insuring there is sufficient capacity so that we can aggressively compete for new manufacturing projects and industries with the certain promise of quality water, providing an immediate return on investment and long-term benefits to the region. All of the above-mentioned jobs and prospects would provide jobs at an average wage well above the current tourism economy.

There are currently several water intensive businesses looking at Walton County as their home. Increasing the water capacity in South Walton will provide the necessary tools for the economic development professionals to promote South Walton Industrial Commerce Park as shovel ready for these prospective businesses. Continued growth within current industrial areas will be strengthened and supporters from the several industries are found in the attached letters of support.

In short, while it is nearly impossible to put a specific figure on the direct jobs beyond the building of the transmission line and the jobs slated already, the experience of Mossy Head shows more than \$50 million in new industries and many direct, induced, and indirect jobs. The matching funds we seek for the new 11- mile 30" water transmission line from the Choctawhatchee Bay to the existing Owl's Head wellfield, north of Freeport, Florida will serve as a catalyst for South Walton County to continue to develop as the Walton County economic development vision is continued. The additional capacity of this line will ensure that future development is not slowed, as this additional capacity will continue to benefit additional current and future businesses.

**Attachment #11**

**Question #1E, page 13**

**Provide a detailed description of, and quantitative evidence demonstrating how the proposed public infrastructure project will promote: Economic recovery, Economic Diversification, Enhancement of the disproportionately affected counties, Enhancement of a Targeted Industry.**

**Economic Recovery:**

The construction of the 11-mile 30" water line will play a vital role in the continued economic recovery of Walton County. Without a clean, reliable source of water, water-dependent industries will no longer consider Walton County as home and workforce housing could be impacted. This will also provide needed infrastructure to sustain the current tourism industry in South Walton. One catastrophic event to the current single water line would devastate the tourism industry as well as water dependent industries that are currently doing business in South Walton. This project will create 15-17 well-paying permanent jobs for the utility. Other jobs will be created by the expansion of industry due to the infrastructure improvement.

**Economic Diversification:**

The pipeline project will bring much-needed infrastructure to the 6th fastest growing County in the entire country. It will improve the attractiveness of the Industrial Parks and the St. Joe sector plan will move forward without delay. The sector plan will bring permanent residents to Walton County, which will ease the county's dependence on tourism, which is currently driving growth. It will also insure a safe, clean water supply that will lure other industries to the two industrial parks along Highway 98. Also, implementation of the sector plan will increase the desirability to live and work in the area, attracting industry to South Walton.

**Enhancement of the disproportionately affected counties:**

As the sixth fastest growing county in the nation, this project will insure that the infrastructure will be in place to support not only industry but workforce housing for those who wish to make Walton County their permanent home. South Walton's proximity to important transportation corridors as well as its excellent climate and outstanding schools will only expedite its meteoric rise. We must insure the infrastructure is in place to handle the incoming demand.

Enhancement of targeted industry:

Currently residing in the South Walton Commerce Park is Grayton Beer and Idyll Hounds Brewing Companies. These are water-dependent businesses. There is a vodka distillery and another brewing company considering locating in the commerce park. Other leads being pursued by the economic development community include several manufacturing, technology, and distribution companies that could be expedited with the assurances of plentiful, quality water supplies. In order to insure the expansion of the current breweries as well as attracting others, a clean reliable water source must be in place. With the water infrastructure in place, the commerce park will expand and create hundreds of new, well-paying jobs not only for Walton County but the surrounding counties as well. Distribution of product from these brewing companies insures there is revenue is coming in from the outside of the county.

As mentioned in Attachment 9, the PowerSouth team has shared with Regional Utilities a list of different targeted industries (see below) that are focused on industries to serve customers in and outside Florida that could lead to more than 400 jobs in industries ranging from breweries, food manufacturing, technology, distribution, light manufacturing and aerospace/aviation, and defense.

Project/Company Name	Expansion or Location	Industry	Number of Jobs	Estimated Average Annual Wage	Investment	Status
Grayton Beer	Expansion	Beverage Manufacturing	40	\$42,885	\$2M	Established/Ongoing
Project Maple	Location	Manufacturing	5	\$40,000	\$500k	Active
Omni Commander	Expansion	Technology	45	\$50,000	\$300k	Established/Ongoing
MarJam Supply Company, Inc.	Expansion	Distribution	20	\$41,143	NA	Complete
Project Bubble	Location	Manufacturing	50	\$40,000	\$3M	Active
Project Pilot	Location	Technology	25	\$40,000	NA	Active
Project Gem	Location	Distribution	15	\$40,000	NA	Active
Project Terp	Location	Manufacturing	10	\$34,000	NA	Active
Project Beanstalk	Location	Manufacturing	150	\$40,000	NA	Active
Project Chroma	Location	Aerosapce & Defense	20	\$40,000	NA	Active
Project DJ	Location	Aerospace & Aviation	10	\$40,000	NA	Active
Project Beret	Location	Aerospace & Aviation	10	\$40,000	NA	Active

**Attachment #12**  
**Question I, Page 15**

**Provide any additional information or attachment to be considered**

**Conclusion**

Regional Utilities is a forward-thinking public utility provider, designated by Walton County to provide water and wastewater service to the residents and businesses for the South Walton area. Serving the water needs for normal growth have been planned out and paid for by ratepayers and developers.

Walton County and Regional Utilities were greatly and directly impacted by the BP oil spill. We personally know the impact of the oil spill, as it forced layoffs during that period for us. We weathered that storm and through conservative management practices, have emerged ready to grow and diversify the south Walton service area.

Regional Utilities is committed to being a good partner and wise investment for the Triumph Gulf Coast Board. We are prepared to offer a minimum of a 51% match and are willing to split funding evenly in each phase, or fund Phase I or Phase II, as the will of the Board decides.

Further, we have a history of being good stewards and routinely have major projects come in under budget. In the event that we do, we would be pleased to split the saving proportionally with the Triumph Gulf Coast Board.

We come to Triumph Gulf Coast, Inc. with ready matching funds, permits ready to file, a detailed business plan, and the resources available to immediately begin construction on this project that will help provide jobs, economic recovery, diversification, and enhancement of the disproportionately affected county of Walton.

We are prepared to be fully responsible for the performance of this grant. We are ready and able to work out mutually agreeable performance numbers with the Triumph Gulf Coast Board and stand ready to guarantee those numbers and make firm clawback provision agreements.

Funding for this project provides a clear and immediate success story for the Triumph Gulf Coast Board and an essential public infrastructure project for the sixth fastest growing county in the United States. A favorable decision by the Triumph Gulf Coast Board in the summer 2018 will produce the vital public infrastructure for economic development officials and business planners to have certainty that by the end of 2019, prospective industries looking to grow or locate in this fast-growing county a certain water supply for businesses.



Again, adequate water is a lynchpin for site ready transformational projects that will enhance opportunities for economic development success, resulting in new, high wage jobs, increased economic activity that stems from these payrolls and capital investment made by companies locating within the industrial sites and other future development projects that will develop through doors opened by this critical project. Opportunities that a limited and can't be accomplished with adequate water infrastructure.

Regional Utilities is confident enough of the need and the opportunities presented from this project that we are prepared to be responsible for the performance of this long term partnership with the Triumph Board in south Walton County, as one of the companies that was directly impacted in one of the eight disproportionately affected counties.

For all of these reasons and more, this project enjoys strong community and political support, and we urge your support for the first project funded in Walton County.

### **SUPPORT LETTERS**

The proposed public infrastructure will provide for the Enhancement of Industry and can be found within the letters of support attached.

Letters of Support Included:

- Walton County Board of Commissioners
- Walton County Economic Development Alliance
- St. Joe Company
- Grayton Beer
- Emerald Coast Association of Realtors
- The Building Industry Association of Okaloosa and Walton Counties, Inc.
- Choctawhatchee Electric Cooperative, Inc.
- Walton County Chamber of Commerce
- Idyll Hound Brewing



**WALTON COUNTY, FLORIDA**  
**Board of County Commissioners**

William "Bill" Chapman, District 1, *Vice-Chair*  
Cecilia Jones, District 2, *Chairwoman*  
Melanie Nipper, District 3  
Sara Comander, District 4  
Tony Anderson, District 5  
P.O. Box 1355 DeFuniak Springs, FL 32435  
Phone: 850-892-8155 Fax: 850-892-8454  
[www.co.walton.fl.us](http://www.co.walton.fl.us)

November 14, 2017

Susan Skelton, Executive Director  
Florida Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, Florida 32317

Dear Susan,

Let this letter serve as formal notification of the activities and directives taken by the Walton County Board of County Commissioners (BCC) to comply with 288.8017, Fla. Stat.:

*"Each Board of County Commissioners shall solicit proposed projects and programs from other elected local governing boards within the County as shall provide Triumph Gulf Coast Inc. with a list of proposed projects and programs located within the County."*

After holding numerous public meetings throughout the County to educate and encourage citizens and business owners regarding the opportunities presented by Triumph Gulf Coast, 36 prescreen applications were submitted to the County for possible endorsement. The Walton County BCC appointed a committee, known as the Local Triumph Committee, of eleven individuals to evaluate and score these submittals. This committee is comprised of five nonaffiliated community stakeholders along with six members affiliated with local governmental agencies. Details regarding The Local Triumph Committee can be found on the Walton County website.

The initial meeting of the committee was held on November 1, 2017 to review and score the 36 submitted projects, which were to be submitted to the County by 5PM October 30. At this meeting, one project, Destin Fisherman's Co-op, was approved to be considered and scored by the committee even though it missed the submittal deadline. The committee was instructed to answer three questions about each project; 1) does the project meet statutory requirements for eligible uses 2) does the project meet statutory priorities and 3) is the project transformational. It was explained to the committee that the first two criteria were somewhat objective in nature and that the concept of "transformational" was quite subjective. Given the subjective nature of the final question each member was encouraged to use their creative mind to determine whether a project was transformational or not. Committee members were to vote either yes or no on each of the three scoring questions for every project.

Each proposer was permitted to address the committee for three minutes to present their project. Those projects with no one to speak to the committee were read into the record and presented by county staff. After every presentation, each committee member scored the project by selecting yes or no on the above mentioned criteria. Upon all projects being presented and scoring complete, the Clerk of Count collected the scoring forms and reported the results back to county staff. Those projects receiving three yes votes got an A, those receiving two yes votes got a B, those receiving one yes vote a C and those not receiving any yes votes scored a D.

On November 7, 2017 the Walton County BCC was presented results of the scoring process and voted that those projects which received an A or B score would be endorsed for contemplation by the Triumph Gulf Coast Board of Directors as projects worthy of further consideration.

Please find attached, a complete list of submitted projects and the committee's score for each project. Those projects with scores of A and B are those endorsed by the Walton County Board of County Commissioners.

Sincerely,

A handwritten signature in cursive script that reads "Cecilia Jones".

Cecilia Jones, Chairwoman  
Walton County Board of County Commissioners

enc

CJ/mdb



76 North Sixth Street  
DeFuniak Springs, FL 32433  
Phone (850) 892-4859  
Fax (850) 892-8454

Walton County Alliance

February 12, 2018

Triumph Gulf Coast, Inc.  
P. O. Box 12007  
Tallahassee, Florida 32317

**RE: Florida Community Services Corp of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application**

Dear Triumph Gulf Coast, Inc.

This letter is to support the above application of the Florida Community Services Corp of Walton County (d/b/a Regional Utilities). The proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay is vital to sustain the growth and promote the economic advancement of Walton County.

With the support and funding of this project, the utility will continue to supply ample water for Walton County's positive economic growth impact. This water transmission line will result in immediate return on investments, continuing the creation of jobs, adding water capacity from existing wellfields to support growing industry and residential housing, with an overall positive economic impact.

We sincerely urge you to carefully consider funding this project and appreciate your attention of this application.

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Imfeld".

Bill Imfeld  
Executive Director

BI/es



November 6, 2017

Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, FL 32317

Re: Florida Community Services Corp of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application

Dear Triumph Gulf Coast, Inc.,

Please accept this letter of support for the application of Florida Community Services Corp of Walton County (d/b/a Regional Utilities). The proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay is a vital project to sustain the growth of Walton County.

With the funding of this project, the utility will continue to supply ample water for the growth in Walton County, thus continuing the creation of jobs and positive economic impact. The utility is currently ready to break ground and the prompt construction of this project will insure that the developments planned for Walton County will proceed without delay.

The support and funding of the water transmission line project will result in the immediate return on investment and long term economic benefit for Walton County and the State of Florida. We sincerely urge you to carefully consider funding this project and appreciate your consideration of this application.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jorge Gonzalez", with a long horizontal flourish extending to the right.

Jorge Gonzalez  
President and CEO



December 12, 2017

Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, FL 32317

Re: Florida Community Services Corp of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application

To Whom It May Concern:

Please accept this as a letter of support for the application of Florida Community Services Corp of Walton County (d/b/a Regional Utilities) and their proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay. The project is vital to sustain the continued population growth. It will also promote the advancement of industry in South Walton County and ensure that existing companies like Grayton Beer Company (62,000,000 gallons of water that we will need annually by 2022) are viable entities in the county moving forward.

With the funding of this project, the utility will continue to supply ample water for the growth in Walton County, thus continuing the creation of jobs and positive economic impact. The support and funding of the water transmission line project will result in the immediate return on investment and long term economic benefit for Walton County and the State of Florida. I sincerely urge you to carefully consider funding this project and appreciate your consideration of this application.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jamey Price", is written over a faint, circular stamp.

Jamey Price  
Founder/President  
Grayton Beer Company LLC



EMERALD COAST  
ASSOCIATION OF REALTORS®



6757 US Hwy 98, Suite 202, Santa Rosa Beach, FL 32459 • Phone: 850.243.6145 • [info@ecaor.com](mailto:info@ecaor.com)

January 3, 2018

Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, FL 32317

Re: Florida Community Services Corp of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application

Dear Triumph Gulf Coast, Inc.,

Please accept this letter of support for the application of Florida Community Services Corp of Walton County (d/b/a Regional Utilities). The proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay is a vital project to sustain the growth of Walton County and promote the progression of business and industry development.

With the funding of this project, the utility will continue to supply ample water for the growth in Walton County, thus continuing the creation of jobs and positive economic impact. The support and funding of the water transmission line project will result in the immediate return on investment and long term economic benefit for Walton County and the State of Florida. We sincerely urge you to carefully consider funding this project and appreciate your consideration of this application.

Sincerely,

A handwritten signature in black ink, reading "Liz McMaster".

Liz McMaster  
President  
Emerald Coast Association of REALTORS





**EXECUTIVE BOARD**

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**PAST PRESIDENT**  
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Chris Taylor  
Scott Wagner  
Jeremy Whitehead  
Randy Wise



**THE BUILDING INDUSTRY ASSOCIATION  
OF OKALOOSA & WALTON COUNTIES, INC.**

February 1, 2018

Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, FL 32317

Re: Florida Community Services Corp of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application

Dear Triumph Gulf Coast, Inc.,

Please accept this letter of support for the application of Florida Community Services Corp of Walton County (d/b/a Regional Utilities). The proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay is a vital project to sustain the growth of Walton County and promote the advancement of business and industry in South Walton County.

With the funding of this project, the utility will continue to supply ample water for the growth in Walton County, thus continuing the creation of jobs and positive economic impact. The support and funding of the water transmission line project will result in the immediate return on investment and long term economic benefit for Walton County and the State of Florida. We sincerely urge you to carefully consider funding this project and appreciate your consideration of this application.

Sincerely,

Andy Wilson  
President

Building Industry Association of Okaloosa - Walton Counties, Inc.







63 South Centre Trail  
Santa Rosa Beach, FL 32459  
Phone: (850) 267-0683  
Fax: (850) 267-0603

Dear Regional Utilities,

I am writing on behalf of the Walton Area Chamber of Commerce and its board of directors to express our support for Regional Utilities' Triumph Gulf Coast Grant proposal. The objectives outlined in the proposal will support future growth and infrastructure needs of business and residential developments in the Regional Utilities service area.

As the leading voice for business in Walton County and the surrounding area, the Walton Area Chamber of Commerce hereby supports Regional Utilities' Triumph Gulf Coast Grant proposal with a valid interest in working together to promote positive growth and development in the Walton County area. The Chamber has a vested interest in supporting economic development and continually improving the quality of place in the region.

We look forward to collaborating with Regional Utilities on identifying and developing the infrastructure needs of our region. Should you need additional information, I can be reached at [ceo@waltonareachamber.com](mailto:ceo@waltonareachamber.com) or 850.267.0683.

Sincerely,

A handwritten signature in black ink that reads "Megan R. Harrison".

Megan R. Harrison  
President and CEO



April 16, 2018

Triumph Gulf Coast, INC.  
P.O. Box 12007  
Tallahassee, Florida 32317

Re: Florida Community Services Corp. of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application

To Whom it may concern:

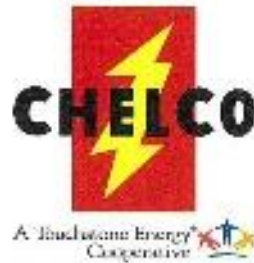
Please accept this as a letter of support for the application of Florida community services Corp of Walton County and their proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay. The project is vital to sustain the continued population growth here in Walton County. It will also promote the advancement of industry in South Walton County and ensure that existing companies like Idyll Hounds Brewing Company are viable entities in the county moving forward.

With the funding of this project, the utility will continue to supply ample water for growth in Walton County, thus continuing the creation of jobs and positive economic impact. The support and funding of the water transmission line project will resort in immediate return on investment and long term economic benefit for Walton County and the state of Florida. I sincerely urge you to carefully consider funding this project and appreciate your consideration of this application.

Sincerely,

A handwritten signature in black ink, appearing to read "Joseph Frasier Hansen", written over a faint, light-colored signature line.

Joseph Frasier Hansen  
Founder/Owner/Head Brewer  
Idyll Hounds Brewery, LLC



March 2, 2018

Triumph Gulf Coast, Inc.  
P.O. Box 12007  
Tallahassee, FL 32317

Re: Florida Community Services Corp of Walton County  
d/b/a Regional Utilities' Triumph Gulf Coast Application

Dear Triumph Gulf Coast, Inc.,

Please accept this letter of support for the application of Florida Community Services Corp of Walton County (d/b/a Regional Utilities). The proposed project of the 30" transmission line from the Owl's Head Wellfield to the Choctawhatchee Bay is a vital project to sustain the growth of Walton County and promote the progression of business and industry development.

With the funding of this project, the utility will continue to supply ample water for the growth in Walton County, thus continuing the creation of jobs and positive economic impact. The support and funding of the water transmission line project will result in the immediate return on investment and long term economic benefit for Walton County and the State of Florida. We sincerely urge you to carefully consider funding this project and appreciate your consideration of this application.

Sincerely,

Steve Rhodes  
Chief Executive Officer