TRIUMPH GULF COAST, INC. PANAMA CITY, FLORIDA FINANCIAL STATEMENTS FOR THE MONTH AND EIGHT MONTHS ENDED AUGUST 31, 2018 AND 2017





Certified Public Accountants

To the Board of Directors Triumph Gulf Coast, Inc. Panama City, Florida

Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of August 31, 2018 and 2017, and the related statements of activity for the month and eight months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Panama City, Florida September 7, 2018 Aft, Marly Come ! Charles

Triumph Gulf Coast, Inc Statements of Financial Position

As of August 31, 2018 and 2017

		T	Total			
	As	of Aug 31, 2018	As of Aug 31, 2017 (PY)			
ASSETS						
Current Assets						
Bank Accounts						
First Nat'l Bank NWFL- MM		103,563.91		125,174.77		
First Nat'l Bank NWFL-Checking		67,374,61		71,377.69		
Florida Prime		303,922,875.32	-	300,560,761.38		
Total Bank Accounts	\$	304,093,813.84	\$	300,757,313.84		
Total Current Assets	\$	304,093,813.84	\$	300,757,313.84		
Other Assets						
Prepaid Expenses		2,616.40	_	151		
Total Other Assets	\$	2,616.40	\$	(%)		
TOTAL ASSETS	\$	304,096,430.24	\$	300,757,313.84		
LIABILITIES AND EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts Payable (A/P)		7,849.00		55		
Total Accounts Payable	\$	7,849.00	\$	(m)		
Credit Cards						
FNBNWFL Mastercard		29.98				
Total Credit Cards	\$	29.98	\$			
Other Current Liabilities						
Direct Deposit Payable		3		15,814.95		
Interest Payable to Trust		560,568.04		760,961.15		
Payroll Liabilities		120		20		
Federal Taxes (941/944)		2,381.24		7,530.58		
Total Payroll Liabilities	\$	2,381.24	\$	7,530.58		
Total Other Current Liabilities	\$	562,949.28	\$	784,306.68		
Total Current Liabilities	\$	570,828.26	\$	784,306.68		
Total Liabilities	\$	570,828.26	\$	784,306.68		
Equity						
Designated to Individual Counties						
Bay		15,000,000.00		15,000,000.00		
Escambia		15,000,000.00		15,000,000.00		
Franklin		15,000,000.00		15,000,000.00		
Gulf		15,000,000.00		15,000,000.00		
Okaloosa		15,000,000.00		15,000,000.00		
Santa Rosa		15,000,000.00		15,000,000.00		
Wakulla		15,000,000.00		15,000,000.00		
Walton		15,000,000.00		15,000,000.00		
Total Designated to Individual Counties	\$	120,000,000.00	\$	120,000,000.00		
Undesignated		179,664,908.80		(120,000,000.00)		
Net Revenue		3,860,693.18		299,973,007.16		
Total Equity	\$	303,525,601.98	\$	299,973,007.16		
Total Equity						

Triumph Gulf Coast, Inc Statements of Activity

For the Months Ended August 31, 2018 and 2017

	Total				
		Aug 2018	Au	ig 2017 (PY)	
Revenue			-		
Interest Income		4,419,277.00		-	
Total Revenue	\$	4,419,277.00	\$		
Gross Profit	\$	4,419,277.00	\$	-	
Expenditures					
Administrative					
Accounting & Auditing		7,849.00		#:	
Advertising & Marketing		•		3,440.00	
Computer		669.89		•	
Economic Advisor		9,424.28		÷	
Insurance		1,308.16		=	
Legal & Professional Services		8,333.33		=	
Office Space Rent		1,000.00		-	
Office Supplies		S#8		181.80	
Payroll Expenses					
Executive Director		7,458,33		21,686.52	
Taxes		570.56		1,659.01	
Total Payroll Expenses	\$	8,028.89	\$	23,345.53	
Phone, technology, meeting expenses		89.99		S e s	
Program Administration		8,076.20		5-5	
Travel & Per Diem for Board		45.21		5 <u>2</u> 6	
Website		400.00		0.51	
Wire Fees		15.00		1 3 /1	
Total Administrative	\$	45,239.95	\$	26,967.84	
Total Expenditures	\$	45,239.95	\$	26,967.84	
Net Operating Revenue	\$	4,374,037.05	\$	(26,967.84)	
Net Revenue	\$	4,374,037.05	\$	(26,967.84)	

Triumph Gulf Coast, Inc Statements of Activity

For the Eight Months Ended August 31, 2018 and 2017

		To	tal			
	Ja	ın - Aug, 2018	Jan	- Aug, 2017 (PY)		
Revenue	Ġ.					
Interest Income		4,419,277.00		V=1		
Settlement Revenue				300,000,000.00		
Total Revenue	\$	4,419,277.00	\$	300,000,000.00		
Gross Profit	\$	4,419,277.00	\$	300,000,000.00		
Expenditures						
Administrative						
Accounting & Auditing		58,012.50				
Advertising & Marketing		3,230,00		3,440.00		
Computer		1,194.14		-		
Economic Advisor		75,394.24		*		
Economic Advisor Software/tools		8,500.00				
Grants Evaluation Costs		9,000.00		3		
Insurance		10,465,28		*		
Legal & Professional Services		66,666.64		(≒)}		
Office Space Rent		7,000.00		l= (=)		
Office Supplies		5,303.59		181.80		
Payroll Expenses				(3)		
Executive Director		59,666.64		21,686.52		
Taxes		4,564.50		1,659.01		
Total Payroll Expenses	\$	64,231.14	\$	23,345.53		
Phone, technology, meeting expenses		1,124.93		-		
Program Administration		61,389.54		Ē		
Taxes & Licenses		(206.25)		2		
Travel & Per Diem for Board		547.66		-		
Travel & Per Diem for Staff		6,005.41		-		
Website		700.00		0.51		
Wire Fees		25.00		25.00		
Total Administrative	\$	378,583.82	\$	26,992.84		
Funds Distributed		180,000.00		<u>=</u>		
Total Expenditures	\$	558,583.82	\$	26,992.84		
Net Operating Revenue	\$	3,860,693.18	\$	299,973,007.16		
Net Revenue	\$	3,860,693.18	\$	299,973,007.16		

For the Month Ended August 31, 2018

	U	ndesignated	TOTAL		
Revenue					
Interest Income		4,419,277.00		4,419,277.00	
Total Revenue	\$	4,419,277.00	\$	4,419,277.00	
Gross Profit	\$	4,419,277.00	\$	4,419,277.00	
Expenditures					
Administrative					
Accounting & Auditing		7,849.00		7,849.00	
Computer		669.89		669.89	
Economic Advisor		9,424.28		9,424.28	
Insurance		1,308,16		1,308,16	
Legal & Professional Services		8,333.33		8,333.33	
Office Space Rent		1,000.00		1,000.00	
Payroll Expenses					
Executive Director		7,458.33		7,458.33	
Taxes		570.56		570.56	
Total Payroll Expenses	\$	8,028.89	\$	8,028.89	
Phone, technology, meeting expenses		89.99		89.99	
Program Administration		8,076.20		8,076.20	
Travel & Per Diem for Board		45.21		45.21	
Website		400.00		400.00	
Wire Fees		15.00		15.00	
Total Administrative	\$	45,239.95	\$	45,239.95	
Total Expenditures	\$	45,239.95	\$	45,239.95	
Net Operating Revenue	\$	4,374,037.05	\$	4,374,037.05	
Net Revenue	\$	4,374,037.05	\$	4,374,037.05	

	Wakulla		Uı	ndesignated	TOTAL		
Revenue	6		-				
Interest Income	0-			4,419,277.00		4,419,277.00	
Total Revenue	\$	18	\$	4,419,277.00	\$	4,419,277.00	
Gross Profit	\$	(<u>6</u>	\$	4,419,277.00	\$	4,419,277.00	
Expenditures							
Administrative						:=0	
Accounting & Auditing				58,012.50		58,012.50	
Advertising & Marketing				3,230.00		3,230,00	
Computer				1,194.14		1,194.14	
Economic Advisor				75,394.24		75,394.24	
Economic Advisor Software/tools				8,500.00		8,500.00	
Grants Evaluation Costs				9,000.00		9,000.00	
Insurance				10,465.28		10,465.28	
Legal & Professional Services				66,666.64		66,666.64	
Office Space Rent				7,000.00		7,000.00	
Office Supplies				5,303.59		5,303.59	
Payroll Expenses						27	
Executive Director				59,666.64		59,666.64	
Taxes				4,564.50		4,564.50	
Total Payroll Expenses	\$	389	\$	64,231.14	\$	64,231.14	
Phone, technology, meeting expenses				1,124.93		1,124.93	
Program Administration				61,389.54		61,389.54	
Taxes & Licenses				(206.25)		(206.25)	
Travel & Per Diem for Board				547.66		547.66	
Travel & Per Diem for Staff				6,005.41		6,005.41	
Website				700.00		700.00	
Wire Fees				25.00		25.00	
Total Administrative	\$		\$	378,583.82	\$	378,583.82	
Funds Distributed		180,000.00				180,000.00	
Total Expenditures	\$	180,000.00	\$	378,583.82	\$	558,583.82	
Net Operating Revenue	\$	(180,000.00)	\$	4,040,693.18	\$	3,860,693.18	
Net Revenue	\$	(180,000.00)	\$	4,040,693.18	\$	3,860,693.18	

	Bay	Escambia	Franklin		Gulf
Revenue				-	
Settlement Revenue	15,000,000.00	15,000,000.00	15,000,000.00		15,000,000.00
Total Revenue	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$	15,000,000.00
Gross Profit	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$	15,000,000.00
Expenditures					
Administrative					
Advertising & Marketing					
Office Supplies					
Payroll Expenses					
Executive Director					
Taxes					
Total Payroll Expenses	\$ 	\$ 78	\$ *	\$	=
Website					
Wire Fees					
Total Administrative	\$ 15	\$ s.e.	\$ 	\$	
Total Expenditures	\$	\$ •	\$ •	\$	9
Net Operating Revenue	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$	15,000,000.00
Net Revenue	\$ 15,000,000.00	\$ 15,000,000.00	\$ 15,000,000.00	\$	15,000,000.00

_	Okaloosa		Santa Rosa	_	Wakulla	_	Walton	 Indesignated	_	TOTAL
	15,000,000.00		15,000,000.00		15,000,000.00		15,000,000.00	180,000,000.00		300,000,000.00
\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$ 180,000,000.00	\$	300,000,000.00
\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$ 180,000,000.00	\$	300,000,000.00
										*
								3,440.00		3,440.00
								181.80		181.80
										<u>=</u>
								21,686,52		21,686.52
_		_						1,659.01		1,659.01
\$	•	\$		\$		\$		\$ 23,345.53	\$	23,345.53
								0.51		0,51
_		_		_				25,00		25.00
\$	(H/)	\$	-	\$		\$		\$ 26,992.84	\$	26,992.84
\$	37	\$		\$		\$	-	\$ 26,992.84	\$	26,992.84
\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$ 179,973,007.16	\$	299,973,007.16
\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$	15,000,000.00	\$ 179,973,007.16	\$	299,973,007.16

Triumph Gulf Coast, Inc Budget vs. Actuals: 2018 Admin - FY18 P&L Classes

For the Month Ended August 31, 2018

		Actual	Budget	0	ver Budget
Revenue		_			
Interest Income		4,419,277.00			4,419,277.00
Total Revenue	\$	4,419,277.00	\$ -	\$	4,419,277.00
Gross Profit	\$	4,419,277.00	\$ -	\$	4,419,277.00
Expenditures					
Administrative					-
Accounting & Auditing		7,849.00	5,050.00		2,799.00
Advertising & Marketing			400.00		(400.00)
Computer		669.89	800.00		(130.11)
Economic Advisor		9,424.28	9,583.33		(159.05)
Economic Advisor Software/tools			1,250.00		(1,250.00)
Grants Evaluation Costs			8,333.33		(8,333.33)
Insurance		1,308.16	1,725.00		(416.84)
Legal & Professional Services		8,333.33	10,416.67		(2,083.34)
Office Space Rent		1,000.00	2,500.00		(1,500.00)
Office Supplies			416.67		(416.67)
Payroll Expenses					-
Executive Director		7,458.33	7,458.33		-
Taxes		570.56	1,141.17		(570.61)
Total Payroll Expenses	\$	8,028.89	\$ 8,599.50	\$	(570.61)
Phone, technology, meeting expenses		89.99	625.00		(535.01)
Program Administration		8,076.20	12,500.00		(4,423.80)
Travel & Per Diem for Board		45.21	83.33		(38.12)
Travel & Per Diem for Staff			1,500.00		(1,500.00)
Website		400.00	416.67		(16.67)
Wire Fees		15.00	 25.00		(10.00)
Total Administrative	\$	45,239.95	\$ 64,224.50	\$	(18,984.55)
Total Expenditures	\$	45,239.95	\$ 64,224.50	\$	(18,984.55)
Net Operating Revenue	\$	4,374,037.05	\$ (64,224.50)	\$	4,438,261.55
Net Revenue	\$	4,374,037.05	\$ (64,224.50)	\$	4,438,261.55

Triumph Gulf Coast, Inc Budget vs. Actuals: 2018 Admin - FY18 P&L Classes

	2	Actual		Budget	ver Budget
Revenue	-		\$ 		
Interest Income		4,419,277.00			 4,419,277.00
Total Revenue	\$	4,419,277.00	\$	24	\$ 4,419,277.00
Gross Profit	\$	4,419,277.00	\$:#/	\$ 4,419,277.00
Expenditures					
Administrative					y = 8
Accounting & Auditing		58,012.50		40,400.00	17,612.50
Advertising & Marketing		3,230.00		3,200.00	30.00
Computer		1,194.14		6,400.00	(5,205.86)
Economic Advisor		75,394.24		76,666.64	(1,272.40)
Economic Advisor Software/tools		8,500.00		10,000.00	(1,500.00)
Grants Evaluation Costs		9,000.00		66,666,64	(57,666.64)
Insurance		10,465.28		13,800.00	(3,334.72)
Legal & Professional Services		66,666.64		83,333.36	(16,666.72)
Office Space Rent		7,000.00		20,000.00	(13,000.00)
Office Supplies		5,303.59		3,333.36	1,970.23
Payroli Expenses					9
Executive Director		59,666.64		59,666,64	<u>=</u>
Taxes		4,564.50		9,129.36	(4,564.86)
Total Payroll Expenses	\$	64,231.14	\$	68,796.00	\$ (4,564.86)
Phone, technology, meeting expenses		1,124.93		5,000.00	(3,875.07)
Program Administration		61,389.54		100,000.00	(38,610.46)
Taxes & Licenses		(206.25)			(206.25)
Travel & Per Diem for Board		547.66		666.64	(118.98)
Travel & Per Diem for Staff		6,005.41		12,000.00	(5,994.59)
Website		700.00		3,333.36	(2,633.36)
Wire Fees		25.00		200.00	(175.00)
Total Administrative	\$	378,583.82	\$	513,796.00	\$ (135,212.18)
Funds Distributed		180,000.00			180,000.00
Total Expenditures	\$	558,583.82	\$	513,796.00	\$ 44,787.82
Net Operating Revenue	\$	3,860,693.18	\$	(513,796.00)	\$ 4,374,489.18
Net Revenue	\$	3,860,693.18	\$	(513,796.00)	\$ 4,374,489.18

Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of August 31, 2018

Project Number	Completion Date	Contract	Вау	Escambia	Franklin
#49 Panama City Port Authority -					
04/27/2018	12/31/2020	X	10,000,000.00		
#29 Wakulla County School Board-					
Career & Tech-06/12/18	11/30/2021	X			
#43 Okaloosa Co- Hwy 90 Sewer-					
06/12/18	12/30/2020	X			
#5 Escambia Co School Board-					
Workforce Education-06/12/18	2019			3,012,709.00	
#143 Bay County School Board					
HVAC			614,000.00		
Total Committed		-	\$ 10,614,000.00	\$ 3,012,709.00	\$ -
Disbursements		:-		N 	*
Total Outstanding Committed Funds		=	\$ 10,614,000.00	\$ 3,012,709.00	\$ -

Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of August 31, 2018

Okaloosa	Santa Rosa	Wakulla	Walton	Gulf	TOTAL
					10,000,000.00
		3,926,867.00			3,926,867.00
1,500,000.00					1,500,000.00
					3,012,709.00
					614,000.00
\$ 1,500,000.00	\$ -	\$ 3,926,867.00	\$ -	\$ 0.00	\$ 19,053,576.00
		\$ (180,000.00)			\$ (180,000.00)
\$ 1,500,000.00	\$ -	\$ 3,746,867.00	\$ -	\$ 0.00	\$ 18,873,576.00



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