

# UPDATE: International Air Show at Farnborough

Nathan Sparks, CEcD

Executive Director, Okaloosa Economic Development Council

## Northwest Florida's Delegation:

- Scott Luth, FloridaWest EDA
- Verdell Hawkins, Gulf Power
- Becca Hardin, Bay EDA
- Garrett Wright, Bay EDA
- Nathan Sparks, Okaloosa EDC
- Jennifer Conoley, Gulf Power
- Scarlett Phaneuf, PowerSouth



# Interactions:



- Aerospace Alliance Reception
- Invitation-Only Company Receptions
- 40 Unique One-On-One Meetings



## Outcomes:

- Keen Interest in Triumph Gulf Coast
- Follow Up Meetings in Progress
- Proposals Under Development

# Business Development Efforts Continued...

- Site Consultant

## Missions:

- Atlanta
- Dallas

- Chicago Trifecta:

- Business Development Mission, IMTS 2018 (International Manufacturing Technology Show) and Consultant Meetings



Questions?

