

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of eligibility for potential ideas of projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION

Name of Individual/Entity/Organization:

**The District Board of Trustees of
Tallahassee Community College**

Proposal Title: **Florida's Big Bend Coastal Center of Excellence (FBBCCCE) for
Marine Service Occupational Training (MOST)**

Amount of Triumph Funds Requested:

\$1,500,000

Total Estimated Project Cost:

\$1,995,176

Brief Description of Individual/Entity/Organization:

Tallahassee Community College (TCC) is one of the nation's top performing community colleges. Since its inception in 1966, the College has been at the forefront of advancing student success through education, workforce development and certification programs. On April 17, 2012, Governor Rick Scott signed Florida's budget, which included a \$4.5 million investment for TCC to construct the Wakulla Environmental Institute (WEI) in Wakulla County. In 2013, the College purchased 158 acres off of Crawfordville Highway for the WEI and broke ground later that same year. The large, beautiful tract of land features a sinkhole, wetlands and a natural bridge.

Contact Information:

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Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

REQUIRED EXECUTIVE SUMMARY

In a maximum of two (2) pages, please describe the proposed project or program and anticipated outcomes including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

Florida's Big Bend Coastal Center of Excellence (FBBCCE) for Marine Service Occupational Training (*MOST*)

WEI's Florida Big Bend Coastal Center of Excellence's (FBBCCE) Marine Service Occupational Training (*MOST*) program will train high-demand, high-skill, and high-wage positions. This project will be transformational for our region and is uniquely positioned to help a nascent East Triumph industry to greatly expand, impacting jobs, GDP, and personal income.

MOST will be comprised of two distinct, but interrelated training tracks. The first proposed program will be a new boat manufacturing (Marine Craft Advanced Manufacturing) Post-Secondary Adult Vocational (PSAV) or Certificate Career and Technical Certificate (CTC) with a focus on composite commercial craft manufacturing to build oyster boats. The second proposed program is a Marine Services Technologies CTC program which supports marine maintenance. The need for these programs are great with the burgeoning aquaculture industry set to explode there is a definite unmet demand for boats and engine maintenance and repair.

The economic analysis shows that over 200 jobs will be created that will generate \$21.7 million of new GDP by project year 6. The GDP-to-Project Cost ROI for the project is **\$14.5:\$1**. Therefore, for every dollar Triumph invests in this project, TCC's WEI's FBBCCE will generate over \$14.5 of return into the regional economy. The project is projected to have a transformative impact on the region and will support generations of workers. This project will train 210 individuals by year six, with an estimated 75% local employment retention rate (131 direct and 93 indirect jobs). In addition, the average salary will be 112% higher than the current average salary earned in Wakulla County (\$51,383 vs. \$24,292).

<i>Project Activities</i>	<i>2018 – 2019</i> Year 1	<i>2019 – 2020</i> Year 2	<i>2020 – 2021</i> Year 3
Objective 1: Prepare Warehouse facility for <i>MOST</i> Program Activities			
1.1 Finalize lease agreement on Wakulla County warehouse facility	√		
1.2 Purchase equipment for <i>MOST</i> Program	√		
1.3 Instructor(s) Recruitment and Hiring	√		
1.4 Student / Entrepreneur Recruitment	√		
Objective 2: Begin workforce and academic programs at FBBCCE - <i>MOST</i>			
2.1 First Cohort – Marine Craft Advanced Manufacturing CTC -		√	
2.2 First Cohort – Marine Service Technology CTC		√	
Objective 3: Assess Success of First Cohort in Accordance with Formative / Summative Evaluation, adjust if necessary, accommodate second cohort			
3.1 Perform Formative and Summative Evaluation in accordance with Attachment I		√	
3.2 Adjust Marine Craft Advanced Manufacturing and Marine Service Technologies per findings of evaluations.			√
3.3 Launch second cohort of all trainings.			√

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be reviewed and then considered for award at the discretion of Triumph Gulf Coast Board.

Please Select the Proposal's Eligibility Category(s)

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. *See*, Section 288.08012.

1. From the choices below, please check the box that describes the purpose of the proposed project or program (check all that apply):

- ☐ Ad valorem tax rate reduction within disproportionately affected counties;
- ☐ Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- ☐ Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
- ☐ Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- ☒ Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;
- ☒ Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
- ☐ Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

Please Select the Priorities this Proposal's Outcomes will Achieve

1. Please check the box if the proposed project or program will meet any of the following priorities (check all that apply):

- ☐ Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- ☐ Increase household income in the disproportionately affected counties above national average household income.
- ☐ Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- ☐ Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- ☐ Benefit the environment, in addition to the economy.
- ☐ Provide outcome measures.
- ☐ Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- ☐ Are recommended by the board of county commissioners of the county in which the project or program will be located.
- ☐ Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.