TRIUMPH GULF COAST, INC. PANAMA CITY, FLORIDA FINANCIAL STATEMENTS FOR THE MONTH AND TEN MONTHS ENDED OCTOBER 31, 2018 AND 2017



Certified Public Accountants

To the Board of Directors Triumph Gulf Coast, Inc. Panama City, Florida

Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of October 31, 2018 and 2017, and the related statements of activity for the month and ten months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

That, Marley Carner : Chartain

Panama City, Florida December 4, 2018

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Triumph Gulf Coast, Inc Statements of Financial Position

As of October 31, 2018 and 2017

		·	Total		
	As of Oct 31, 2018		As of Oct 31, 2017 (PY)		
ASSETS			5	*	
Current Assets					
Bank Accounts					
First Nat'l Bank NWFL- MM		53,631.62		125,500.21	
First Nat'l Bank NWFL-Checking		17,436.15		15,301.43	
Florida Prime		304,717,179.55		300,145,849.66	
Total Bank Accounts	\$	304,788,247.32	\$	300,286,651.30	
Total Current Assets	\$	304,788,247.32	\$	300,286,651.30	
TOTAL ASSETS	\$	304,788,247.32	\$	300,286,651.30	
LIABILITIES AND EQUITY					
Liabilities					
Current Liabilities					
Accounts Payable					
Accounts Payable (A/P)		7,628.00		<u></u>	
Total Accounts Payable	\$	7,628.00	\$	2	
Credit Cards					
FNBNWFL Mastercard		110.99			
Total Credit Cards	\$	110.99	\$		
Other Current Liabilities					
Interest Payable to Trust		1,353,813.89		345,913.58	
Payroll Liabilities					
Federal Taxes (941/944)		2,381.24		2,602.70	
Total Payroll Liabilities	\$	2,381.24	\$	2,602.70	
Total Other Current Liabilities	\$	1,356,195.13	\$	348,516.28	
Total Current Liabilities	\$	1,363,934.12	\$	348,516.28	
Total Liabilities	\$	1,363,934.12	\$	348,516.28	
Equity					
Designated to Individual Counties					
Вау		15,000,000.00		15,000,000.00	
Escambia		15,000,000.00		15,000,000.00	
Franklin		15,000,000.00		15,000,000.00	
Gulf		15,000,000.00		15,000,000.00	
Okaloosa		15,000,000.00		15,000,000.00	
Santa Rosa		15,000,000.00		15,000,000.00	
Wakulla		14,820,000.00		15,000,000.00	
Walton		15,000,000.00		15,000,000.00	
Total Designated to Individual Counties	\$	119,820,000.00	\$	120,000,000.00	
Undesignated		179,844,908.80		(120,000,000.00)	
Net Revenue		3,759,404.40		299,938,135.02	
Total Equity	\$	303,424,313.20	\$	299,938,135.02	
TOTAL LIABILITIES AND EQUITY	\$	304,788,247.32	\$	300,286,651.30	

Triumph Gulf Coast, Inc Statements of Activity

For the Month Ended October 31, 2018 and 2017

Total					
	Oct 2018		Oct 2017 (PY)		
,		7			
:			-		
\$	3)	\$			
	7,628.00		-		
	•		400.00		
	797.89				
	9,424.28		2		
	1,308.24		=		
	8,333.33		8,333.33		
	1,000.00				
	2		1,348.19		
	7,458.33		7,458.33		
_	570.56		570.57		
\$	8,028.89	\$	8,028.90		
	171.00		16		
	8,076,20		TE		
	70.05		34		
	91.67		31=0		
	400.00		9 = 0		
\$	45,329.55	\$	18,110.42		
\$	45,329.55	\$	18,110.42		
\$	(45,329.55)	\$	(18,110.42)		
\$	(45,329.55)	\$	(18,110.42)		
	\$ \$ \$	7,628.00 797.89 9,424.28 1,308.24 8,333.33 1,000.00 7,458.33 570.56 \$ 8,028.89 171.00 8,076.20 70.05 91.67 400.00 \$ 45,329.55 \$ 45,329.55 \$ (45,329.55)	Oct 2018 Oct 7,628.00 797.89 9,424.28 1,308.24 8,333.33 1,000.00 7,458.33 570.56 \$ 8,028.89 \$ 171.00 8,076.20 70.05 91.67 400.00 \$ \$ 45,329.55 \$ \$ (45,329.55) \$		

Triumph Gulf Coast, Inc Statements of Activity

For the Ten Months Ended October 31, 2018 and 2017

		Total				
	Jan - Oct, 2018		Jan	- Oct, 2017 (PY)		
Revenue						
Interest income		4,419,277.00		(#)		
Settlement Revenue	-			300,000,000.00		
Total Revenue	\$	4,419,277.00	\$	300,000,000.00		
Gross Profit	\$	4,419,277.00	\$	300,000,000.00		
Expenditures						
Administrative						
Accounting & Auditing		72,909.50		*		
Advertising & Marketing		3,230.00		4,240.00		
Computer		2,746.42		326		
Economic Advisor		94,242.80		50		
Economic Advisor Software/tools		8,500.00		: : ::::::::::::::::::::::::::::::::::		
Grants Evaluation Costs		13,500.00				
Insurance		13,081.68		÷.		
Legal & Professional Services		83,333.30		16,666.66		
Office Space Rent		9,000.00		12		
Office Supplies		5,303.59		1,529.99		
Payroll Expenses						
Executive Director		74,583.30		36,603.18		
Taxes		5,705.62		2,800.15		
Total Payroli Expenses	\$	80,288.92	\$	39,403.33		
Phone, technology, meeting expenses		1,400.91				
Program Administration		77,541.94				
Special Legal Services		6,760.00		â.		
Taxes & Licenses		(206.25)		~		
Travel & Per Diem for Board		617.71		2		
Travel & Per Diem for Staff		6,097.08		-		
Website		1,500.00				
Wire Fees		25.00		25.00		
Total Administrative	\$	479,872.60	\$	61,864.98		
Funds Distributed		180,000.00		2		
Total Expenditures	\$	659,872.60	\$	61,864.98		
Net Operating Revenue	\$	3,759,404.40	\$	299,938,135.02		
Net Revenue	\$	3,759,404.40	\$	299,938,135.02		
	-					

Triumph Gulf Coast, Inc Statement of Activity by Class

	Ur	ndesignated	TOTAL		
Revenue					
Total Revenue		- 5			
Gross Profit	\$	2	\$		
Expenditures					
Administrative		*		1 - 2	
Accounting & Auditing		7,628.00		7,628.00	
Computer		797.89		797.89	
Economic Advisor		9,424.28		9,424.28	
Insurance		1,308.24		1,308.24	
Legal & Professional Services		8,333.33		8,333.33	
Office Space Rent		1,000.00		1,000.00	
Payroll Expenses				ŕ	
Executive Director		7,458.33		7,458.33	
Taxes		570.56		570.56	
Total Payroll Expenses	\$	8,028.89	\$	8,028.89	
Phone, technology, meeting expenses		171.00		171.00	
Program Administration		8,076.20		8,076.20	
Travel & Per Diem for Board		70.05		70.05	
Travel & Per Diem for Staff		91.67		91.67	
Website		400.00		400.00	
Total Administrative	\$	45,329.55	\$	45,329.55	
Total Expenditures	\$	45,329.55	\$	45,329.55	
Net Operating Revenue	\$	(45,329.55)	\$	(45,329.55)	
Net Revenue	\$	(45,329.55)	\$	(45,329.55)	

Triumph Gulf Coast, Inc Statement of Activity by Class

	Wakulla		U	ndesignated	TOTAL		
Revenue					-		
Interest Income		199		4,419,277.00		4,419,277.00	
Total Revenue	\$	9#6	\$	4,419,277.00	\$	4,419,277.00	
Gross Profit	\$	0,⊕>	\$	4,419,277.00	\$	4,419,277.00	
Expenditures							
Administrative))	
Accounting & Auditing		-		72,909.50		72,909.50	
Advertising & Marketing		3-6		3,230.00		3,230,00	
Computer		:*:		2,746.42		2,746.42	
Economic Advisor		15 to		94,242.80		94,242.80	
Economic Advisor Software/tools				8,500.00		8,500.00	
Grants Evaluation Costs		3 ≥ 9		13,500.00		13,500.00	
Insurance		3#3		13,081.68		13,081.68	
Legal & Professional Services		;#)		83,333.30		83,333.30	
Office Space Rent		(2)1		9,000.00		9,000.00	
Office Supplies		-		5,303.59		5,303.59	
Payroll Expenses							
Executive Director		3 (74,583.30		74,583.30	
Taxes		-		5,705.62		5,705.62	
Total Payroll Expenses	\$	<u>=</u> .v	\$	80,288.92	\$	80,288.92	
Phone, technology, meeting expenses		¥		1,400.91		1,400.91	
Program Administration		2		77,541.94		77,541.94	
Special Legal Services		-		6,760.00		6,760.00	
Taxes & Licenses				(206.25)		(206.25)	
Travel & Per Diem for Board				617.71		617.71	
Travel & Per Diem for Staff		<u> </u>		6,097.08		6,097.08	
Website		¥		1,500.00		1,500.00	
Wire Fees				25.00		25.00	
Total Administrative	\$		\$	479,872.60	\$	479,872.60	
Funds Distributed	152	180,000.00				180,000.00	
Total Expenditures	\$	180,000.00	\$	479,872.60	\$	659,872.60	
Net Operating Revenue	\$	(180,000.00)	\$	3,939,404.40	\$	3,759,404.40	
Net Revenue	\$	(180,000.00)	\$	3,939,404.40	\$	3,759,404.40	

Triumph Gulf Coast, Inc Statement of Activity by Class

	Bay		Es	Escambia		Franklin		Gulf	
Revenue	-		2		-	\			
Settlement Revenue	15,	000,000.00	15	,000,000.00	15	00.000,000		15,000,000.00	
Total Revenue	\$ 15,	000,000.00	\$ 15	5,000,000.00	\$ 15,	,000,000.00	\$	15,000,000.00	
Gross Profit	\$ 15,	000,000.00	\$ 15	,000,000.00	\$ 15,	000,000.00	\$	15,000,000.00	
Expenditures									
Administrative									
Advertising & Marketing									
Legal & Professional Services									
Office Supplies									
Payroll Expenses									
Executive Director									
Taxes									
Total Payroll Expenses	\$	941	\$	14	\$		\$		
Website									
Wire Fees									
Total Administrative	\$		\$	131	\$	(#)	\$		
Total Expenditures	\$	•	\$		\$	U.E.	\$	1 📆	
Net Operating Revenue	\$ 15,0	000,000.00	\$ 15	,000,000.00	\$ 15,	000,000.00	\$	15,000,000.00	
Net Revenue	\$ 15,0	000,000.00	\$ 15	,000,000.00	\$ 15,	000,000.00	\$	15,000,000.00	
		$\overline{}$					_	,355,555.50	

Triumph Gulf Coast, Inc Statement of Activity by Class

_	Okaloosa	San	ta Rosa	_	Wakulla	_	Walton	_ ι	Indesignated	_	TOTAL
	15,000,000.00	15,0	000,000,000	1	15,000,000.00		15,000,000,00		180,000,000.00		300,000,000.00
\$	15,000,000.00	\$ 15,0	000,000.00	\$ 1	15,000,000.00	\$	15,000,000.00	\$	180,000,000.00	\$	300,000,000.00
\$	15,000,000.00	\$ 15,0	000,000.00	\$ 1	15,000,000.00	\$	15,000,000.00	\$	180,000,000.00	\$	300,000,000.00
									4,240.00		4,240.00
									16,666.66		16,666.66
									1,529.99		1,529.99
									36,603.18		36,603,18
									2,800,15		2,800.15
\$		\$	3.0	\$	3.43	\$	7 = 6	\$	39,403.33	\$	39,403.33
									25.00		25.00
\$	-	\$	- T	\$	(4)	\$		\$	61,864.98	\$	61,864.98
\$		\$	• :	\$	2#3	\$	~	\$	61,864.98	\$	61,864.98
\$	15,000,000.00	\$ 15,0	00,000.00	\$ 1	5,000,000.00	\$	15,000,000.00	\$	179,938,135.02	\$	299,938,135.02
\$	15,000,000.00	\$ 15,0	00,000.00	\$ 1	5,000,000.00	\$	15,000,000.00	\$	179,938,135.02	\$	299,938,135.02

Triumph Gulf Coast, Inc Budget vs. Actuals: 2018 Admin - FY18 P&L Classes

	Actual	Budget	Over Budget	
Revenue	·	, ((; /	
Total Revenue		<u> </u>	URI	
Gross Profit	\$ -	\$ -	\$	
Expenditures				
Administrative				
Accounting & Auditing	7,628.00	5,050.00	2,578.00	
Advertising & Marketing		400.00	(400.00)	
Computer	797.89	800.00	(2.11)	
Economic Advisor	9,424,28	9,583.33	(159.05)	
Economic Advisor Software/tools	*	1,250.00	(1,250.00)	
Grants Evaluation Costs	*	8,333.33	(8,333.33)	
Insurance	1,308.24	1,725.00	(416.76)	
Legal & Professional Services	8,333.33	10,416.67	(2,083.34)	
Office Space Rent	1,000.00	2,500.00	(1,500.00)	
Office Supplies	:(€:	416.67	(416.67)	
Payroll Expenses				
Executive Director	7,458,33	7,458.33	:::	
Taxes	570.56	1,141.17	(570.61)	
Total Payroll Expenses	\$ 8,028.89	\$ 8,599.50	\$ (570.61)	
Phone, technology, meeting expenses	171.00	625.00	(454.00)	
Program Administration	8,076.20	12,500.00	(4,423.80)	
Travel & Per Diem for Board	70.05	83.33	(13.28)	
Travel & Per Diem for Staff	91.67	1,500.00	(1,408.33)	
Website	400.00	416.67	(16.67)	
Wire Fees	2	25.00	(25.00)	
Total Administrative	\$ 45,329.55	\$ 64,224.50	\$ (18,894.95)	
Total Expenditures	\$ 45,329.55	\$ 64,224.50	\$ (18,894.95)	
Net Operating Revenue	\$ (45,329.55)	\$ (64,224.50)	\$ 18,894.95	
Net Revenue	\$ (45,329.55)	\$ (64,224.50)	\$ 18,894.95	

Triumph Gulf Coast, Inc Budget vs. Actuals: 2018 Admin - FY18 P&L Classes

	Total					
	1	Actual		Budget	(Over Budget
Revenue	-		S			
Interest Income	V-	4,419,277.00				4,419,277.00
Total Revenue	\$	4,419,277.00	\$		\$	4,419,277.00
Gross Profit	\$	4,419,277.00	\$	9	\$	4,419,277.00
Expenditures						
Administrative						
Accounting & Auditing		72,909.50		50,500.00		22,409.50
Advertising & Marketing		3,230.00		4,000.00		(770.00)
Computer		2,746.42		8,000.00		(5,253.58)
Economic Advisor		94,242.80		95,833.30		(1,590.50)
Economic Advisor Software/tools		8,500.00		12,500.00		(4,000.00)
Grants Evaluation Costs		13,500.00		83,333.30		(69,833.30)
Insurance		13,081.68		17,250.00		(4,168.32)
Legal & Professional Services		83,333.30		104,166.70		(20,833.40)
Office Space Rent		9,000.00		25,000.00		(16,000.00)
Office Supplies		5,303.59		4,166.70		1,136.89
Payroll Expenses						
Executive Director		74,583.30		74,583.30		*
Taxes		5,705.62		11,411.70		(5,706.08)
Total Payroll Expenses	\$	80,288.92	\$	85,995.00	\$	(5,706.08)
Phone, technology, meeting expenses		1,400.91		6,250.00		(4,849.09)
Program Administration		77,541.94		125,000.00		(47,458.06)
Special Legal Services		6,760.00		0.52		6,760.00
Taxes & Licenses		(206.25)				(206.25)
Travel & Per Diem for Board		617.71		833.30		(215.59)
Travel & Per Diem for Staff		6,097.08		15,000.00		(8,902.92)
Website		1,500.00		4,166.70		(2,666.70)
Wire Fees		25.00		250.00		(225.00)
Total Administrative	\$	479,872.60	\$	642,245.00	\$	(162,372.40)
Funds Distributed		180,000.00		(4)		180,000.00
Total Expenditures	\$	659,872.60	\$	642,245.00	\$	17,627.60
Net Operating Revenue	\$	3,759,404.40	\$	(642,245.00)	\$	4,401,649.40
Net Revenue	\$	3,759,404.40	\$	(642,245.00)	\$	4,401,649.40

Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of October 31, 2018

Project Number	Completion Date	Contract	Вау	Escambia	Franklin
#49 Panama City Port Authority - 04/27/2018	12/31/2020	x	10,000,000.00		
#29 Wakulla County School Board-Career & Tech- 06/12/18	11/30/2021	x			
#43 Okaloosa Co- Hwy 90 Sewer-06/12/18 #5 Escambia Co School Board- Workforce	12/30/2020	x			
Education-06/12/18	2019			3,012,709.00	
#143 Bay County School Board HVAC	8/31/2019	Х	614,000.00		
#72 Whiting Aviation	12/31/2021				
#120 City of Pensacola MRO Aviation	3/22/2019			56,000,000.00	
Total Committed			\$ 10,614,000.00	\$ 59,012,709.00	\$
Disbursements			1 (4):		3
Total Outstanding Committed Funds			\$ 10,614,000.00	\$ 59,012,709.00	\$ -

Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of October 31, 2018

Gulf	Okaloosa	Santa Rosa	Wakulla	Walton	TOTAL
					10,000,000.00
			3,926,867.00		3,926,867.00
	1,500,000.00				1,500,000.00
					3,012,709.00
					614,000.00
		8,523,655.00			8,523,655.00
0		8			56,000,000.00
\$ -	\$ 1,500,000.00	\$ 8,523,655.00	\$ 3,926,867.00	\$ -	\$ 83,577,231.00
9		8	(180,000.00)		(180,000.00)
\$ -	\$ 1,500,000.00	\$ 8,523,655.00	\$ 3,746,867.00	\$ -	\$ 83,397,231.00



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