

TRIUMPH GULF COAST, INC.
PANAMA CITY, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND SIX MONTHS ENDED
JUNE 30, 2019 AND 2018



Tipton, Marler, Garner & Chastain
The CPA Group



To the Board of Directors
Triumph Gulf Coast, Inc.
Panama City, Florida

Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activity for the month and six months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Tipton, Marler, Garner & Chastain

Panama City, Florida
August 14, 2019

Triumph Gulf Coast, Inc
Statements of Financial Position
As of June 30, 2019 and 2018

	Total	
	As of Jun 30, 2019	As of Jun 30, 2018 (PY)
ASSETS		
Current Assets		
Bank Accounts		
First Nat'l Bank NWFL- MM	208,334.91	182,400.59
First Nat'l Bank NWFL-Checking	135,324.45	60,415.07
Florida Prime	367,547,143.33	299,664,193.00
Total Bank Accounts	\$ 367,890,802.69	\$ 299,907,008.66
Other Current Assets		
Account Receivable (A/R)	447.94	-
Total Other Current Assets	\$ 447.94	\$ -
Total Current Assets	\$ 367,891,250.63	\$ 299,907,008.66
Other Assets		
Prepaid Expenses	6,540.98	5,232.72
Total Other Assets	\$ 6,540.98	\$ 5,232.72
TOTAL ASSETS	\$ 367,897,791.61	\$ 299,912,241.38
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)	8,769.00	12,447.00
Total Accounts Payable	\$ 8,769.00	\$ 12,447.00
Credit Cards		
FBNWFL Mastercard	802.14	14.99
Total Credit Cards	\$ 802.14	\$ 14.99
Other Current Liabilities		
Interest Payable to Trust	1,573,799.81	520,183.36
Payroll Liabilities		
Federal Taxes (941/944)	2,971.11	2,381.24
Total Payroll Liabilities	\$ 2,971.11	\$ 2,381.24
Total Other Current Liabilities	\$ 1,576,770.92	\$ 522,564.60
Total Current Liabilities	\$ 1,586,342.06	\$ 535,026.59
Total Liabilities	\$ 1,586,342.06	\$ 535,026.59
Equity		
Designated		
Bay County	12,462,301.40	-
Escambia County	50,129,303.00	-
Total Designated	\$ 62,591,604.40	\$ -
Restricted for Individual Counties		
Bay	16,604,442.45	15,000,000.00
Escambia	18,200,000.00	15,000,000.00
Franklin	18,200,000.00	15,000,000.00
Gulf	18,200,000.00	15,000,000.00
Okaloosa	18,200,000.00	15,000,000.00
Santa Rosa	18,200,000.00	15,000,000.00
Wakulla	18,020,000.00	15,000,000.00
Walton	18,165,000.00	15,000,000.00
Total Restricted for Individual Counties	\$ 143,789,442.45	\$ 120,000,000.00
Undesignated	96,879,707.42	179,664,908.80
Net Revenue	63,050,695.28	(287,694.01)
Total Equity	\$ 366,311,449.55	\$ 299,377,214.79
TOTAL LIABILITIES AND EQUITY	\$ 367,897,791.61	\$ 299,912,241.38

See Accountant's Compilation Report

Triumph Gulf Coast, Inc
Statements of Activity
For the Month Ended June 30, 2019 and 2018

	Total	
	Jun 2019	Jun 2018 (PY)
Revenue		
Total Revenue	-	-
Gross Profit	\$ -	\$ -
Expenditures		
Administrative		
Accounting & Auditing	8,769.00	21,749.00
Computer	816.55	669.89
Economic Advisor	9,424.28	9,424.28
Grants Evaluation Costs	2,415.00	4,500.00
Insurance	1,308.17	1,308.16
Legal & Professional Services	8,333.33	8,333.33
Office Space Rent	1,000.00	1,000.00
Office Supplies	689.15	-
Payroll Expenses		
Executive Director	9,695.85	7,458.33
Taxes	741.74	570.56
Total Payroll Expenses	\$ 10,437.59	\$ 8,028.89
Phone, technology, meeting expenses	187.99	164.99
Program Administration	8,076.20	8,076.20
Special Legal Services	8,333.33	-
Travel & Per Diem for Board	-	502.45
Travel & Per Diem for Staff	545.57	495.00
Website	400.00	700.00
Total Administrative	\$ 60,736.16	\$ 64,952.19
Total Expenditures	\$ 60,736.16	\$ 64,952.19
Net Operating Revenue	\$ (60,736.16)	\$ (64,952.19)
Net Revenue	\$ (60,736.16)	\$ (64,952.19)

Triumph Gulf Coast, Inc
Statements of Activity
For the Six Months Ended June 30, 2019 and 2018

	Total	
	Jan - Jun, 2019	Jan - Jun, 2018 (PY)
Revenue		
Settlement Revenue	80,000,000.00	-
Total Revenue	\$ 80,000,000.00	\$ -
Gross Profit	\$ 80,000,000.00	\$ -
Expenditures		
Administrative		
Accounting & Auditing	65,753.00	44,185.50
Computer	4,899.30	(145.64)
Economic Advisor	56,545.68	56,545.68
Economic Advisor Software/tools	8,500.00	8,500.00
Grants Evaluation Costs	16,685.00	7,500.00
Insurance	7,849.02	7,848.96
Legal & Professional Services	49,999.98	49,999.98
Office Space Rent	6,000.00	5,000.00
Office Supplies	716.96	5,303.59
Payroll Expenses		
Executive Director	46,987.50	44,749.98
Taxes	3,594.55	3,423.37
Total Payroll Expenses	\$ 50,582.05	\$ 48,173.35
Phone, technology, meeting expenses	1,123.94	944.95
Program Administration	48,457.20	44,742.14
Special Legal Services	49,999.98	-
Taxes & Licenses	-	(206.25)
Travel & Per Diem for Board	377.28	502.45
Travel & Per Diem for Staff	1,519.58	5,659.30
Website	3,130.00	3,130.00
Wire Fees	75.00	10.00
Total Administrative	\$ 372,213.97	\$ 287,694.01
Funds Distributed	16,577,090.75	-
Total Expenditures	\$ 16,949,304.72	\$ 287,694.01
Net Operating Revenue	\$ 63,050,695.28	\$ (287,694.01)
Net Revenue	\$ 63,050,695.28	\$ (287,694.01)

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Month Ended June 30, 2019

	<u>Undesignated</u>	<u>TOTAL</u>
Revenue		
Total Revenue	-	-
Gross Profit	\$ -	\$ -
Expenditures		
Administrative		
Accounting & Auditing	8,769.00	8,769.00
Computer	816.55	816.55
Economic Advisor	9,424.28	9,424.28
Grants Evaluation Costs	2,415.00	2,415.00
Insurance	1,308.17	1,308.17
Legal & Professional Services	8,333.33	8,333.33
Office Space Rent	1,000.00	1,000.00
Office Supplies	689.15	689.15
Payroll Expenses		
Executive Director	9,695.85	9,695.85
Taxes	741.74	741.74
Total Payroll Expenses	\$ 10,437.59	\$ 10,437.59
Phone, technology, meeting expenses	187.99	187.99
Program Administration	8,076.20	8,076.20
Special Legal Services	8,333.33	8,333.33
Travel & Per Diem for Staff	545.57	545.57
Website	400.00	400.00
Total Administrative	\$ 60,736.16	\$ 60,736.16
Total Expenditures	\$ 60,736.16	\$ 60,736.16
Net Operating Revenue	\$ (60,736.16)	\$ (60,736.16)
Net Revenue	\$ (60,736.16)	\$ (60,736.16)

See Accountant's Compilation Report

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Six Months Ended June 30, 2019

	Bay	Escambia	Franklin	Gulf	Hurricane Relief
Revenue					
Settlement Revenue	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00	-
Total Revenue	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ -</u>
Gross Profit	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ -</u>
Expenditures					
Administrative					
Accounting & Auditing					
Computer					
Economic Advisor					
Economic Advisor Software/tools					
Grants Evaluation Costs					
Insurance					
Legal & Professional Services					
Office Space Rent					
Office Supplies					
Payroll Expenses					
Executive Director					
Taxes					
Total Payroll Expenses	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Phone, technology, meeting expenses					
Program Administration					
Special Legal Services					
Travel & Per Diem for Board					
Travel & Per Diem for Staff					
Website					
Wire Fees					
Total Administrative	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Funds Distributed	1,542,090.75	-	-	-	15,000,000.00
Total Expenditures	<u>\$ 1,542,090.75</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 15,000,000.00</u>
Net Operating Revenue	<u>\$ 1,657,909.25</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ (15,000,000.00)</u>
Net Revenue	<u>\$ 1,657,909.25</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ (15,000,000.00)</u>

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Six Months Ended June 30, 2019

<u>Okaloosa</u>	<u>Santa Rosa</u>	<u>Wakulla</u>	<u>Walton</u>	<u>Undesignated</u>	<u>TOTAL</u>
3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00	54,400,000.00	80,000,000.00
\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 54,400,000.00	\$ 80,000,000.00
\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 54,400,000.00	\$ 80,000,000.00
				65,753.00	65,753.00
				4,899.30	4,899.30
				56,545.68	56,545.68
				8,500.00	8,500.00
				16,685.00	16,685.00
				7,849.02	7,849.02
				49,999.98	49,999.98
				6,000.00	6,000.00
				716.96	716.96
				46,987.50	46,987.50
				3,594.55	3,594.55
\$ -	\$ -	\$ -	\$ -	\$ 50,582.05	\$ 50,582.05
				1,123.94	1,123.94
				48,457.20	48,457.20
				49,999.98	49,999.98
				377.28	377.28
				1,519.58	1,519.58
				3,130.00	3,130.00
				75.00	75.00
\$ -	\$ -	\$ -	\$ -	\$ 372,213.97	\$ 372,213.97
			35,000.00	-	16,577,090.75
\$ -	\$ -	\$ -	\$ 35,000.00	\$ 372,213.97	\$ 16,949,304.72
\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,165,000.00	\$ 54,027,786.03	\$ 63,050,695.28
\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,165,000.00	\$ 54,027,786.03	\$ 63,050,695.28

See Accountant's Compilation Report

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Six Months Ended June 30, 2018

	<u>Undesignated</u>	<u>TOTAL</u>
Revenue		
Total Revenue	-	-
Gross Profit	\$ -	\$ -
Expenditures		
Administrative		
Accounting & Auditing	44,185.50	44,185.50
Computer	(145.64)	(145.64)
Economic Advisor	56,545.68	56,545.68
Economic Advisor Software/tools	8,500.00	8,500.00
Grants Evaluation Costs	7,500.00	7,500.00
Insurance	7,848.96	7,848.96
Legal & Professional Services	49,999.98	49,999.98
Office Space Rent	5,000.00	5,000.00
Office Supplies	5,303.59	5,303.59
Payroll Expenses		
Executive Director	44,749.98	44,749.98
Taxes	3,423.37	3,423.37
Total Payroll Expenses	\$ 48,173.35	\$ 48,173.35
Phone, technology, meeting expenses	944.95	944.95
Program Administration	44,742.14	44,742.14
Taxes & Licenses	(206.25)	(206.25)
Travel & Per Diem for Board	502.45	502.45
Travel & Per Diem for Staff	5,659.30	5,659.30
Website	3,130.00	3,130.00
Wire Fees	10.00	10.00
Total Administrative	\$ 287,694.01	\$ 287,694.01
Total Expenditures	\$ 287,694.01	\$ 287,694.01
Net Operating Revenue	\$ (287,694.01)	\$ (287,694.01)
Net Revenue	\$ (287,694.01)	\$ (287,694.01)

See Accountant's Compilation Report

Triumph Gulf Coast, Inc
Budget vs. Actuals: 2019 Admin - FY19 P&L Classes
For the Month Ended June 30, 2019

	Total		
	Actual	Budget	Over Budget
Revenue			
Settlement Revenue	-	-	-
Total Revenue	\$ -	\$ -	\$ -
Gross Profit	\$ -	\$ -	\$ -
Expenditures			
Administrative			
Accounting & Auditing	8,769.00	9,166.67	(397.67)
Computer	816.55	526.83	289.72
Economic Advisor	9,424.28	9,424.25	0.03
Economic Advisor Software/tools		722.50	(722.50)
Grants Evaluation Costs	2,415.00	8,333.33	(5,918.33)
Insurance	1,308.17	1,334.17	(26.00)
Legal & Professional Services	8,333.33	8,333.33	-
Office Space Rent	1,000.00	1,000.00	-
Office Supplies	689.15	638.75	50.40
Payroll Expenses			
Executive Director	9,695.85	7,458.33	2,237.52
Taxes	741.74	1,177.83	(436.09)
Total Payroll Expenses	\$ 10,437.59	\$ 8,636.16	\$ 1,801.43
Phone, technology, meeting expenses	187.99	166.67	21.32
Program Administration	8,076.20	12,242.83	(4,166.63)
Special Legal Services	8,333.33	8,333.33	-
Travel & Per Diem for Board	-	60.67	(60.67)
Travel & Per Diem for Staff	545.57	2,062.75	(1,517.18)
Website	400.00	862.75	(462.75)
Wire Fees	-	25.00	(25.00)
Total Administrative	\$ 60,736.16	\$ 71,869.99	\$ (11,133.83)
Total Expenditures	\$ 60,736.16	\$ 71,869.99	\$ (11,133.83)
Net Operating Revenue	\$ (60,736.16)	\$ (71,869.99)	\$ 11,133.83
Net Revenue	\$ (60,736.16)	\$ (71,869.99)	\$ 11,133.83

Triumph Gulf Coast, Inc
Budget vs. Actuals: 2019 Admin - FY19 P&L Classes
For the Six Months Ended June 30, 2019

	Total		
	Actual	Budget	Over Budget
Revenue			
Settlement Revenue	80,000,000.00	-	80,000,000.00
Total Revenue	\$ 80,000,000.00	\$ -	\$ 80,000,000.00
Gross Profit	\$ 80,000,000.00	\$ -	\$ 80,000,000.00
Expenditures			
Administrative			
Accounting & Auditing	65,753.00	55,000.02	10,752.98
Computer	4,899.30	3,160.98	1,738.32
Economic Advisor	56,545.68	56,545.50	0.18
Economic Advisor Software/tools	8,500.00	4,335.00	4,165.00
Grants Evaluation Costs	16,685.00	49,999.98	(33,314.98)
Insurance	7,849.02	8,005.02	(156.00)
Legal & Professional Services	49,999.98	49,999.98	-
Office Space Rent	6,000.00	6,000.00	-
Office Supplies	716.96	3,832.50	(3,115.54)
Payroll Expenses			
Executive Director	46,987.50	44,749.98	2,237.52
Taxes	3,594.55	7,066.98	(3,472.43)
Total Payroll Expenses	\$ 50,582.05	\$ 51,816.96	\$ (1,234.91)
Phone, technology, meeting expenses	1,123.94	1,000.02	123.92
Program Administration	48,457.20	73,456.98	(24,999.78)
Special Legal Services	49,999.98	49,999.98	-
Travel & Per Diem for Board	377.28	364.02	13.26
Travel & Per Diem for Staff	1,519.58	12,376.50	(10,856.92)
Website	3,130.00	5,176.50	(2,046.50)
Wire Fees	75.00	150.00	(75.00)
Total Administrative	\$ 372,213.97	\$ 431,219.94	\$ (59,005.97)
Funds Distributed	16,577,090.75	-	16,577,090.75
Total Expenditures	\$ 16,949,304.72	\$ 431,219.94	\$ 16,518,084.78
Net Operating Revenue	\$ 63,050,695.28	\$ (431,219.94)	\$ 63,481,915.22
Net Revenue	\$ 63,050,695.28	\$ (431,219.94)	\$ 63,481,915.22

Triumph Gulf Coast, Inc.
Schedule of Committed Funds
As of June 30, 2019

Project Number	Executed Contract	Bay	Escambia	Franklin
#5 Escambia Co School Board- Workforce Education			2,329,303	
#29 Wakulla County School Board-Career & Tech	X			
#43 Okaloosa Co- Hwy 90 Sewer	X			
#49 Panama City Port Authority	X	10,000,000		
#65 Bay Youth Summer Work Fund		48,301		
#69 FSU Marine Lab	X			7,998,678
#72 Whiting Aviation	X			
#98 Walton County Sheriff	X			
#120 City of Pensacola MRO Aviation	X		66,000,000	
#143 Bay County School Board HVAC	X	614,000		
#148 Gulf County School Agri-Science				
#153 – Gulf County School District	X			
#157 – Franklin County School District	X			2,327,322
#185 Panama City Industrial Complex		20,000,000		
#186 Gulf County BOCC Hurricane Michael Recovery Ad Valorem Request	X			
#187 Northwest Florida State College				
#189 Bay County BOCC Hurricane Michael Recovery Ad Valorem Request	X			
Total Committed		30,662,301	68,329,303	10,326,000
Disbursements		(1,595,558)		
Total Outstanding Committed Funds		\$ 29,066,743	\$ 68,329,303	\$ 10,326,000

Triumph Gulf Coast, Inc.
Schedule of Committed Funds
As of June 30, 2019

Gulf	Okaloosa	Santa Rosa	Wakulla	Walton	Hurricane Relief	TOTAL
						2,329,303
			3,926,867			3,926,867
	1,500,000					1,500,000
						10,000,000
						48,301
						7,998,678
		8,523,655				8,523,655
				2,217,965		2,217,965
						66,000,000
						614,000
125,000						125,000
750,000						750,000
						2,327,322
						20,000,000
					4,271,683	4,271,683
				2,763,716		2,763,716
					10,728,317	10,728,317
875,000	1,500,000	8,523,655	3,926,867	4,981,681	15,000,000	144,124,807
			(180,000)	(35,000)	(15,000,000)	(16,810,558)
\$ 875,000	\$ 1,500,000	\$ 8,523,655	\$ 3,746,867	\$ 4,946,681	\$ -	\$ 127,314,249



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