# TRIUMPH GULF COAST, INC. PANAMA CITY, FLORIDA FINANCIAL STATEMENTS FOR THE MONTH AND NINE MONTHS ENDED SEPTEMBER 30, 2019 AND 2018



Certified Public Accountants

To the Board of Directors Triumph Gulf Coast, Inc. Panama City, Florida

#### Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of September 30, 2019 and 2018, and the related statements of activity for the month and nine months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Lipton, Marty, Gamer & Chastain

Panama City, Florida October 3, 2019

#### Triumph Gulf Coast, Inc Statements of Financial Position

As of September 30, 2019 and 2018

|  |    | Te              | Total |                   |  |  |
|--|----|-----------------|-------|-------------------|--|--|
|  | As | of Sep 30, 2019 | As of | Sep 30, 2018 (PY) |  |  |
| ASSETS                                   |    |                 |       |                   |  |  |
| Current Assets                           |    |                 |       |                   |  |  |
| Bank Accounts                            |    |                 |       |                   |  |  |
| First Nat'l Bank NWFL- MM                |    | 110,284.72      |       | 53,604.30         |  |  |
| First Nat'l Bank NWFL-Checking           |    | 153,161.93      |       | 61,057.84         |  |  |
| Florida Prime                            |    | 364,215,068.04  |       | 304,104,932.50    |  |  |
| Total Bank Accounts                      | \$ | 364,478,514.69  | \$    | 304,219,594.64    |  |  |
| Total Current Assets                     | \$ | 364,478,514.69  | \$    | 304,219,594.64    |  |  |
| Other Assets                             |    |                 |       |                   |  |  |
| Prepaid Expenses                         |    | 2,616.47        |       | 1,308.24          |  |  |
| Total Other Assets                       | \$ | 2,616.47        | \$    | 1,308.24          |  |  |
| TOTAL ASSETS                             | \$ | 364,481,131.16  | \$    | 304,220,902.88    |  |  |
| LIABILITIES AND EQUITY                   |    |                 |       |                   |  |  |
| Liabilities                              |    |                 |       |                   |  |  |
| Current Liabilities                      |    |                 |       |                   |  |  |
| Accounts Payable                         |    |                 |       |                   |  |  |
| Accounts Payable (A/P)                   |    | 21,756.50       |       | 7,269.00          |  |  |
| Total Accounts Payable                   | \$ | 21,756.50       | \$    | 7,269.00          |  |  |
| Credit Cards                             |    |                 |       |                   |  |  |
| FNBNWFL Mastercard                       |    | 112.99          |       | 29.98             |  |  |
| Total Credit Cards                       | \$ | 112.99          | \$    | 29.98             |  |  |
| Other Current Liabilities                |    |                 |       |                   |  |  |
| Interest Payable to Trust                |    | 691,750.68      |       | 741,579.91        |  |  |
| Payroll Liabilities                      |    |                 |       |                   |  |  |
| Federal Taxes (941/944)                  |    | 2,516.22        |       | 2,381.24          |  |  |
| Total Payroll Liabilities                | \$ | 2,516.22        | \$    | 2,381.24          |  |  |
| <b>Total Other Current Liabilities</b>   | \$ | 694,266.90      | \$    | 743,961.15        |  |  |
| Total Current Liabilities                | \$ | 716,136.39      | \$    | 751,260.13        |  |  |
| Total Liabilities                        | \$ | 716,136.39      | \$    | 751,260.13        |  |  |
| Equity                                   |    |                 |       |                   |  |  |
| Designated                               |    |                 |       |                   |  |  |
| Bay County                               |    | 12,462,301.40   |       | -                 |  |  |
| Escambia County                          |    | 50,129,303.00   |       | -                 |  |  |
| Total Designated                         | \$ | 62,591,604.40   | \$    | -                 |  |  |
| Restricted for Individual Counties       |    |                 |       |                   |  |  |
| Вау                                      |    | 14,235,656.88   |       | 15,000,000.00     |  |  |
| Escambia                                 |    | 18,200,000.00   |       | 15,000,000.00     |  |  |
| Franklin                                 |    | 18,200,000.00   |       | 15,000,000.00     |  |  |
| Gulf                                     |    | 18,200,000.00   |       | 15,000,000.00     |  |  |
| Okaloosa                                 |    | 18,200,000.00   |       | 15,000,000.00     |  |  |
| Santa Rosa                               |    | 18,200,000.00   |       | 15,000,000.00     |  |  |
| Wakulla                                  |    | 18,020,000.00   |       | 14,820,000.00     |  |  |
| Walton                                   |    | 18,165,000.00   |       | 15,000,000.00     |  |  |
| Total Restricted for Individual Counties | \$ | 141,420,656.88  | \$    | 119,820,000.00    |  |  |
| Undesignated                             |    | 99,248,492.99   |       | 179,844,908.80    |  |  |
| Net Revenue                              |    | 60,504,240.50   |       | 3,804,733.95      |  |  |
| Total Equity                             | \$ | 363,764,994.77  | \$    | 303,469,642.75    |  |  |
| TOTAL LIABILITIES AND EQUITY             | \$ | 364,481,131.16  | \$    | 304,220,902.88    |  |  |
|  |    |                 |       |                   |  |  |

## Triumph Gulf Coast, Inc Statements of Activity

#### For the Months Ended September 30, 2019 and 2018

|                                     | •  | Sep 2019       | Se | p 2018 (PY) |
|-------------------------------------|----|----------------|----|-------------|
| Revenue                             |    |                |    |             |
| Total Revenue                       |    |                |    | -           |
| Gross Profit                        | \$ | -              | \$ | -           |
| Expenditures                        |    |                |    |             |
| Administrative                      |    |                |    |             |
| Accounting & Auditing               |    | 7,680.50       |    | 7,269.00    |
| Computer                            |    | 816.35         |    | 754.39      |
| Economic Advisor                    |    | 9,424.28       |    | 9,424.28    |
| Grants Evaluation Costs             |    | -              |    | 4,500.00    |
| Insurance                           |    | 1,308.17       |    | 1,308.16    |
| Legal & Professional Services       |    | 8,333.33       |    | 8,333.33    |
| Office Space Rent                   |    | 1,000.00       |    | 1,000.00    |
| Payroll Expenses                    |    |                |    |             |
| <b>Executive Director</b>           |    | 7,831.25       |    | 7,458.33    |
| Taxes                               |    | 599.09         |    | 570.56      |
| Total Payroll Expenses              | \$ | 8,430.34       | \$ | 8,028.89    |
| Phone, technology, meeting expenses |    | 187.99         |    | 104.98      |
| Program Administration              |    | 8,076.20       |    | 8,076.20    |
| Special Legal Services              |    | 8,333.33       |    | 6,760.00    |
| Website                             | _  | 400.00         |    | 400.00      |
| Total Administrative                | \$ | 53,990.49      | \$ | 55,959.23   |
| Funds Distributed                   |    | 1,981,734.87   |    |             |
| Total Expenditures                  | \$ | 2,035,725.36   | \$ | 55,959.23   |
| Net Operating Revenue               | \$ | (2,035,725.36) | \$ | (55,959.23) |
| Net Revenue                         | \$ | (2,035,725.36) | \$ | (55,959.23) |

## Triumph Gulf Coast, Inc Statements of Activity

For the Nine Months Ended September 30, 2019 and 2018

|                                     |    |                | Total | tal                  |  |  |  |
|-------------------------------------|----|----------------|-------|----------------------|--|--|--|
|                                     | Ja | an - Sep, 2019 | Jan - | Jan - Sep, 2018 (PY) |  |  |  |
| Revenue                             |    |                | -     | •                    |  |  |  |
| Interest Income                     |    | -              |       | 4,419,277.00         |  |  |  |
| Settlement Revenue                  |    | 80,000,000.00  |       | -                    |  |  |  |
| Total Revenue                       | \$ | 80,000,000.00  | \$    | 4,419,277.00         |  |  |  |
| Gross Profit                        | \$ | 80,000,000.00  | \$    | 4,419,277.00         |  |  |  |
| Expenditures                        |    |                |       |                      |  |  |  |
| Administrative                      |    |                |       |                      |  |  |  |
| Accounting & Auditing               |    | 89,746.50      |       | 65,281.50            |  |  |  |
| Computer                            |    | 7,348.55       |       | 1,948.53             |  |  |  |
| Depreciation Expense                |    | -              |       | -                    |  |  |  |
| Economic Advisor                    |    | 84,818.52      |       | 84,818.52            |  |  |  |
| Economic Advisor Software/tools     |    | 8,500.00       |       | 8,500.00             |  |  |  |
| Grants Evaluation Costs             |    | 30,385.00      |       | 13,500.00            |  |  |  |
| Insurance                           |    | 11,773.53      |       | 11,773.44            |  |  |  |
| Legal & Professional Services       |    | 74,999.97      |       | 74,999.97            |  |  |  |
| Office Space Rent                   |    | 9,000.00       |       | 8,000.00             |  |  |  |
| Office Supplies                     |    | 1,398.63       |       | 5,303.59             |  |  |  |
| Payroll Expenses                    |    |                |       |                      |  |  |  |
| <b>Executive Director</b>           |    | 70,481.25      |       | 67,124.97            |  |  |  |
| Taxes                               |    | 5,391.82       |       | 5,135.06             |  |  |  |
| Total Payroll Expenses              | \$ | 75,873.07      | \$    | 72,260.03            |  |  |  |
| Phone, technology, meeting expenses |    | 1,687.90       |       | 1,229.91             |  |  |  |
| Program Administration              |    | 72,685.80      |       | 68,970.74            |  |  |  |
| Special Legal Services              |    | 74,999.97      |       | 6,760.00             |  |  |  |
| Taxes & Licenses                    |    | -              |       | (206.25)             |  |  |  |
| Travel & Per Diem for Board         |    | 517.00         |       | 547.66               |  |  |  |
| Travel & Per Diem for Staff         |    | 1,728.74       |       | 6,500.41             |  |  |  |
| Website                             |    | 4,330.00       |       | 4,330.00             |  |  |  |
| Wire Fees                           |    | 90.00          |       | 25.00                |  |  |  |
| Total Administrative                | \$ | 549,883.18     | \$    | 434,543.05           |  |  |  |
| Funds Distributed                   |    | 18,945,876.32  |       | 180,000.00           |  |  |  |
| Total Expenditures                  | \$ | 19,495,759.50  | \$    | 614,543.05           |  |  |  |
| Net Operating Revenue               | \$ | 60,504,240.50  | \$    | 3,804,733.95         |  |  |  |
| Net Revenue                         | \$ | 60,504,240.50  | \$    | 3,804,733.95         |  |  |  |
|                                     |    |                |       |                      |  |  |  |

## **Triumph Gulf Coast, Inc Statement of Activity by Class**

|                                     | Bay |                | Un | designated  | TOTAL |                |  |
|-------------------------------------|-----|----------------|----|-------------|-------|----------------|--|
| Revenue                             |     |                |    |             |       |                |  |
| Total Revenue                       |     |                |    | -           |       | -              |  |
| Gross Profit                        | \$  | -              | \$ | -           | \$    | -              |  |
| Expenditures                        |     |                |    |             |       |                |  |
| Administrative                      |     |                |    |             |       |                |  |
| Accounting & Auditing               |     |                |    | 7,680.50    |       | 7,680.50       |  |
| Computer                            |     |                |    | 816.35      |       | 816.35         |  |
| Economic Advisor                    |     |                |    | 9,424.28    |       | 9,424.28       |  |
| Insurance                           |     |                |    | 1,308.17    |       | 1,308.17       |  |
| Legal & Professional Services       |     |                |    | 8,333.33    |       | 8,333.33       |  |
| Office Space Rent                   |     |                |    | 1,000.00    |       | 1,000.00       |  |
| Payroll Expenses                    |     |                |    |             |       |                |  |
| Executive Director                  |     |                |    | 7,831.25    |       | 7,831.25       |  |
| Taxes                               |     |                |    | 599.09      |       | 599.09         |  |
| Total Payroll Expenses              | \$  | -              | \$ | 8,430.34    | \$    | 8,430.34       |  |
| Phone, technology, meeting expenses |     |                |    | 187.99      |       | 187.99         |  |
| Program Administration              |     |                |    | 8,076.20    |       | 8,076.20       |  |
| Special Legal Services              |     |                |    | 8,333.33    |       | 8,333.33       |  |
| Website                             |     |                |    | 400.00      |       | 400.00         |  |
| Total Administrative                | \$  | -              | \$ | 53,990.49   | \$    | 53,990.49      |  |
| Funds Distributed                   |     | 1,981,734.87   |    | -           |       | 1,981,734.87   |  |
| Total Expenditures                  | \$  | 1,981,734.87   | \$ | 53,990.49   | \$    | 2,035,725.36   |  |
| Net Operating Revenue               | \$  | (1,981,734.87) | \$ | (53,990.49) | \$    | (2,035,725.36) |  |
| Net Revenue                         | \$  | (1,981,734.87) | \$ | (53,990.49) | \$    | (2,035,725.36) |  |

## Triumph Gulf Coast, Inc Statement of Activity by Class

|                                     | Bay                | Escambia           |    | Franklin     |    | Gulf         |  |
|-------------------------------------|--------------------|--------------------|----|--------------|----|--------------|--|
| Revenue                             |                    |                    |    |              |    |              |  |
| Settlement Revenue                  | 3,200,000.00       | 3,200,000.00       |    | 3,200,000.00 |    | 3,200,000.00 |  |
| Total Revenue                       | \$<br>3,200,000.00 | \$<br>3,200,000.00 | \$ | 3,200,000.00 | \$ | 3,200,000.00 |  |
| Gross Profit                        | \$<br>3,200,000.00 | \$<br>3,200,000.00 | \$ | 3,200,000.00 | \$ | 3,200,000.00 |  |
| Expenditures                        |                    |                    |    |              |    |              |  |
| Administrative                      |                    |                    |    |              |    |              |  |
| Accounting & Auditing               |                    |                    |    |              |    |              |  |
| Computer                            |                    |                    |    |              |    |              |  |
| Depreciation Expense                |                    |                    |    |              |    |              |  |
| Economic Advisor                    |                    |                    |    |              |    |              |  |
| Economic Advisor Software/tools     |                    |                    |    |              |    |              |  |
| Grants Evaluation Costs             |                    |                    |    |              |    |              |  |
| Insurance                           |                    |                    |    |              |    |              |  |
| Legal & Professional Services       |                    |                    |    |              |    |              |  |
| Office Space Rent                   |                    |                    |    |              |    |              |  |
| Office Supplies                     |                    |                    |    |              |    |              |  |
| Payroll Expenses                    |                    |                    |    |              |    |              |  |
| Executive Director                  |                    |                    |    |              |    |              |  |
| Taxes                               |                    |                    |    |              |    |              |  |
| Total Payroll Expenses              | \$<br>-            | \$<br>-            | \$ | _            | \$ | -            |  |
| Phone, technology, meeting expenses |                    |                    |    |              |    |              |  |
| Program Administration              |                    |                    |    |              |    |              |  |
| Special Legal Services              |                    |                    |    |              |    |              |  |
| Travel & Per Diem for Board         |                    |                    |    |              |    |              |  |
| Travel & Per Diem for Staff         |                    |                    |    |              |    |              |  |
| Website                             |                    |                    |    |              |    |              |  |
| Wire Fees                           |                    |                    |    |              |    |              |  |
| Total Administrative                | \$<br>-            | \$<br>-            | \$ | -            | \$ | -            |  |
| Funds Distributed                   | 3,910,876.32       | -                  |    |              |    | -            |  |
| Total Expenditures                  | \$<br>3,910,876.32 | \$<br>-            | \$ | -            | \$ | -            |  |
| Net Operating Revenue               | \$<br>(710,876.32) | \$<br>3,200,000.00 | \$ | 3,200,000.00 | \$ | 3,200,000.00 |  |
| Net Revenue                         | \$<br>(710,876.32) | \$<br>3,200,000.00 | \$ | 3,200,000.00 | \$ | 3,200,000.00 |  |
|                                     |                    |                    | -  |              |    |              |  |

#### Triumph Gulf Coast, Inc Statement of Activity by Class

| Н  | urricane Relief | Okaloosa           | _ : | Santa Rosa   | <br>Wakulla        | 3  | Walton       | _L | Indesignated  | _  | TOTAL         |
|----|-----------------|--------------------|-----|--------------|--------------------|----|--------------|----|---------------|----|---------------|
|    |                 | <br>3,200,000.00   |     | 3,200,000.00 | 3,200,000.00       |    | 3,200,000.00 |    | 54,400,000.00 |    | 80,000,000.00 |
| \$ |                 | \$<br>3,200,000.00 | \$  | 3,200,000.00 | \$<br>3,200,000.00 | \$ | 3,200,000.00 | \$ | 54,400,000.00 | \$ | 80,000,000.00 |
| \$ | -               | \$<br>3,200,000.00 | \$  | 3,200,000.00 | \$<br>3,200,000.00 | \$ | 3,200,000.00 | \$ | 54,400,000.00 | \$ | 80,000,000.00 |
|    |                 |                    |     |              |                    |    |              |    | 89,746.50     |    | 89,746.50     |
|    |                 |                    |     |              |                    |    |              |    | 7,348.55      |    | 7,348.55      |
|    |                 |                    |     |              |                    |    |              |    | -             |    | =             |
|    |                 |                    |     |              |                    |    |              |    | 84,818.52     |    | 84,818.52     |
|    |                 |                    |     |              |                    |    |              |    | 8,500.00      |    | 8,500.00      |
|    |                 |                    |     |              |                    |    |              |    | 30,385.00     |    | 30,385.00     |
|    |                 |                    |     |              |                    |    |              |    | 11,773.53     |    | 11,773.53     |
|    |                 |                    |     |              |                    |    |              |    | 74,999.97     |    | 74,999.97     |
|    |                 |                    |     |              |                    |    |              |    | 9,000.00      |    | 9,000.00      |
|    |                 |                    |     |              |                    |    |              |    | 1,398.63      |    | 1,398.63      |
|    |                 |                    |     |              |                    |    |              |    | 70,481.25     |    | 70,481.25     |
|    |                 | <br>               |     |              | <br>               |    |              | _  | 5,391.82      | _  | 5,391.82      |
| \$ | -               | \$<br>-            | \$  | -            | \$<br>-            | \$ | -            | \$ | 75,873.07     | \$ | 75,873.07     |
|    |                 |                    |     |              |                    |    |              |    | 1,687.90      |    | 1,687.90      |
|    |                 |                    |     |              |                    |    |              |    | 72,685.80     |    | 72,685.80     |
|    |                 |                    |     |              |                    |    |              |    | 74,999.97     |    | 74,999.97     |
|    |                 |                    |     |              |                    |    |              |    | 517.00        |    | 517.00        |
|    |                 |                    |     |              |                    |    |              |    | 1,728.74      |    | 1,728.74      |
|    |                 |                    |     |              |                    |    |              |    | 4,330.00      |    | 4,330.00      |
|    |                 |                    |     |              |                    |    |              |    | 90.00         |    | 90.00         |
| \$ | -               | \$<br>-            | \$  | -            | \$                 | \$ | -            | \$ | 549,883.18    | \$ | 549,883.18    |
|    | 15,000,000.00   | -                  |     |              |                    |    | 35,000.00    |    |               |    | 18,945,876.32 |
| \$ | 15,000,000.00   | \$<br>-            | \$  | -            | \$<br>-            | \$ | 35,000.00    | \$ | 549,883.18    | \$ | 19,495,759.50 |
| \$ | (15,000,000.00) | \$<br>3,200,000.00 | \$  | 3,200,000.00 | \$<br>3,200,000.00 | \$ | 3,165,000.00 | \$ | 53,850,116.82 | \$ | 60,504,240.50 |
| \$ | (15,000,000.00) | \$<br>3,200,000.00 | \$  | 3,200,000.00 | \$<br>3,200,000.00 | \$ | 3,165,000.00 | \$ | 53,850,116.82 | \$ | 60,504,240.50 |

## Triumph Gulf Coast, Inc Statement of Activity by Class

| Revenue   |            |
|---|------------|
|   |            |
| Interest Income - 4,419,277.00 4,                           | 419,277.00 |
| Total Revenue \$ - \$ 4,419,277.00 \$ 4,                    | 419,277.00 |
| Gross Profit \$ - \$ 4,419,277.00 \$ 4,                     | 419,277.00 |
| Expenditures  |            |
| Administrative  |            |
| Accounting & Auditing 65,281.50                             | 65,281.50  |
| <b>Computer</b> 1,948.53                                    | 1,948.53   |
| Economic Advisor 84,818.52                                  | 84,818.52  |
| Economic Advisor Software/tools 8,500.00                    | 8,500.00   |
| Grants Evaluation Costs 13,500.00                           | 13,500.00  |
| Insurance 11,773.44   | 11,773.44  |
| Legal & Professional Services 74,999.97                     | 74,999.97  |
| Office Space Rent 8,000.00                                  | 8,000.00   |
| Office Supplies 5,303.59                                    | 5,303.59   |
| Payroll Expenses  |            |
| Executive Director 67,124.97                                | 67,124.97  |
| <b>Taxes</b> 5,135.06                                       | 5,135.06   |
| Total Payroll Expenses \$ - \$ 72,260.03 \$                 | 72,260.03  |
| Phone, technology, meeting expenses 1,229.91                | 1,229.91   |
| Program Administration 68,970.74                            | 68,970.74  |
| Special Legal Services 6,760.00                             | 6,760.00   |
| Taxes & Licenses (206.25)                                   | (206.25)   |
| Travel & Per Diem for Board 547.66                          | 547.66     |
| Travel & Per Diem for Staff 6,500.41                        | 6,500.41   |
| Website 4,330.00  | 4,330.00   |
| Wire Fees 25.00   | 25.00      |
| Total Administrative \$ - \$ 434,543.05 \$                  | 134,543.05 |
| Funds Distributed 180,000.00 -                              | 180,000.00 |
| Total Expenditures \$ 180,000.00 \$ 434,543.05 \$           | 614,543.05 |
| Net Operating Revenue \$ (180,000.00) \$ 3,984,733.95 \$ 3, | 304,733.95 |
| Net Revenue \$ (180,000.00) \$ 3,984,733.95 \$ 3,984,733.95 | 304,733.95 |

#### Triumph Gulf Coast, Inc Budget vs. Actuals: 2019 Admin - FY19 P&L Classes

|  |    | Actual         |  | Budget      | Over Budget |                |  |
|--|----|----------------|--|-------------|-------------|----------------|--|
| Revenue                                | -  |                |  | •           |             |                |  |
| Settlement Revenue                     |    | -              |  |             |             | -              |  |
| Total Revenue                          | \$ | •              | \$   | -           | \$          | -              |  |
| Gross Profit                           | \$ | -              | \$   | -           | \$          | -              |  |
| Expenditures                           |    |                |  |             |             |                |  |
| Administrative                         |    |                |  |             |             |                |  |
| Accounting & Auditing                  |    | 7,680.50       |  | 9,166.67    |             | (1,486.17)     |  |
| Computer                               |    | 816.35         |  | 526.83      |             | 289.52         |  |
| Economic Advisor                       |    | 9,424.28       |  | 9,424.25    |             | 0.03           |  |
| <b>Economic Advisor Software/tools</b> |    | -              |  | 722.50      |             | (722.50)       |  |
| <b>Grants Evaluation Costs</b>         |    | -              |  | 8,333.33    |             | (8,333.33)     |  |
| Insurance                              |    | 1,308.17       |  | 1,334.17    |             | (26.00)        |  |
| Legal & Professional Services          |    | 8,333.33       |  | 8,333.33    |             | -              |  |
| Office Space Rent                      |    | 1,000.00       |  | 1,000.00    |             | -              |  |
| Office Supplies                        |    | -              |  | 638.75      |             | (638.75)       |  |
| Payroll Expenses                       |    |                |  |             |             |                |  |
| <b>Executive Director</b>              |    | 7,831.25       |  | 7,458.33    |             | 372.92         |  |
| Taxes                                  |    | 599.09         |  | 1,177.83    |             | (578.74)       |  |
| Total Payroll Expenses                 | \$ | 8,430.34       | \$   | 8,636.16    | \$          | (205.82)       |  |
| Phone, technology, meeting expenses    |    | 187.99         |  | 166.67      |             | 21.32          |  |
| Program Administration                 |    | 8,076.20       |  | 12,242.83   |             | (4,166.63)     |  |
| Special Legal Services                 |    | 8,333.33       |  | 8,333.33    |             | -              |  |
| Travel & Per Diem for Board            |    | -              |  | 60.67       |             | (60.67)        |  |
| Travel & Per Diem for Staff            |    | -              |  | 2,062.75    |             | (2,062.75)     |  |
| Website                                |    | 400.00         |  | 862.75      |             | (462.75)       |  |
| Wire Fees                              |    | -              |  | 25.00       |             | (25.00)        |  |
| Total Administrative                   | \$ | 53,990.49      | \$   | 71,869.99   | \$          | (17,879.50)    |  |
| Funds Distributed                      |    | 1,981,734.87   |  | -           |             | 1,981,734.87   |  |
| Total Expenditures                     | \$ | 2,035,725.36   | \$   | 71,869.99   | \$          | 1,963,855.37   |  |
| Net Operating Revenue                  | \$ | (2,035,725.36) | \$   | (71,869.99) | \$          | (1,963,855.37) |  |
| Net Revenue                            | \$ | (2,035,725.36) | \$   | (71,869.99) | \$          | (1,963,855.37) |  |
|  |    |                | Control of the Contro |             |             |                |  |

#### Triumph Gulf Coast, Inc Budget vs. Actuals: 2019 Admin - FY19 P&L Classes

|  | Total |               |    |              |                       |               |  |  |
|--|-------|---------------|----|--------------|-----------------------|---------------|--|--|
|  |       | Actual        |    | Budget       | Over Budget           |               |  |  |
| Revenue                                |       |               | -  |              |                       |               |  |  |
| Settlement Revenue                     |       | 80,000,000.00 |    | -            |                       | 80,000,000.00 |  |  |
| Total Revenue                          | \$    | 80,000,000.00 | \$ | -            | \$                    | 80,000,000.00 |  |  |
| Gross Profit                           | \$    | 80,000,000.00 | \$ | -            | \$                    | 80,000,000.00 |  |  |
| Expenditures                           |       |               |    |              |                       |               |  |  |
| Administrative                         |       |               |    |              |                       |               |  |  |
| Accounting & Auditing                  |       | 89,746.50     |    | 82,500.03    |                       | 7,246.47      |  |  |
| Computer                               |       | 7,348.55      |    | 4,741.47     |                       | 2,607.08      |  |  |
| Depreciation Expense                   |       | -             |    | -            |                       | 1-            |  |  |
| Economic Advisor                       |       | 84,818.52     |    | 84,818.25    |                       | 0.27          |  |  |
| <b>Economic Advisor Software/tools</b> |       | 8,500.00      |    | 6,502.50     |                       | 1,997.50      |  |  |
| Grants Evaluation Costs                |       | 30,385.00     |    | 74,999.97    |                       | (44,614.97)   |  |  |
| Insurance                              |       | 11,773.53     |    | 12,007.53    |                       | (234.00)      |  |  |
| Legal & Professional Services          |       | 74,999.97     |    | 74,999.97    |                       | -             |  |  |
| Office Space Rent                      |       | 9,000.00      |    | 9,000.00     |                       | -             |  |  |
| Office Supplies                        |       | 1,398.63      |    | 5,748.75     |                       | (4,350.12)    |  |  |
| Payroll Expenses                       |       |               |    |              |                       |               |  |  |
| <b>Executive Director</b>              |       | 70,481.25     |    | 67,124.97    |                       | 3,356.28      |  |  |
| Taxes                                  |       | 5,391.82      |    | 10,600.47    |                       | (5,208.65)    |  |  |
| Total Payroll Expenses                 | \$    | 75,873.07     | \$ | 77,725.44    | \$                    | (1,852.37)    |  |  |
| Phone, technology, meeting expenses    |       | 1,687.90      |    | 1,500.03     |                       | 187.87        |  |  |
| Program Administration                 |       | 72,685.80     |    | 110,185.47   |                       | (37,499.67)   |  |  |
| Special Legal Services                 |       | 74,999.97     |    | 74,999.97    |                       | -             |  |  |
| Travel & Per Diem for Board            |       | 517.00        |    | 546.03       |                       | (29.03)       |  |  |
| Travel & Per Diem for Staff            |       | 1,728.74      |    | 18,564.75    |                       | (16,836.01)   |  |  |
| Website                                |       | 4,330.00      |    | 7,764.75     |                       | (3,434.75)    |  |  |
| Wire Fees                              |       | 90.00         |    | 225.00       |                       | (135.00)      |  |  |
| Total Administrative                   | \$    | 549,883.18    | \$ | 646,829.91   | \$                    | (96,946.73)   |  |  |
| Funds Distributed                      |       | 18,945,876.32 |    | -            |                       | 18,945,876.32 |  |  |
| Total Expenditures                     | \$    | 19,495,759.50 | \$ | 646,829.91   | \$                    | 18,848,929.59 |  |  |
| Net Operating Revenue                  | \$    | 60,504,240.50 | \$ | (646,829.91) | \$                    | 61,151,070.41 |  |  |
| Net Revenue                            | \$    | 60,504,240.50 | \$ | (646,829.91) | \$                    | 61,151,070.41 |  |  |
|  | -     |               |    |              | and the second second |               |  |  |

# Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of September 30, 2019

| Project Number   | Executed<br>Contract | Вау           | Escambia      | Franklin      |
|--|----------------------|---------------|---------------|---------------|
| #5 Escambia Co School Board- Workforce                                 |                      |               |               |               |
| Education  |                      |               | 2,329,303     |               |
| #29 Wakulla County School Board-Career & Tech                          | х                    |               |               |               |
| #43 Okaloosa Co- Hwy 90 Sewer  | X                    |               |               |               |
| #49 Panama City Port Authority   | X                    | 10,000,000    |               |               |
| #65 Bay Youth Summer Work Fund   | ^                    | 48,301        |               |               |
| #69 FSU Marine Lab   | х                    | 40,301        |               | 7,998,678     |
| #72 Whiting Aviation   | X                    |               |               | 7,990,070     |
| #98 Walton County Sheriff  | X                    |               |               |               |
| #120 City of Pensacola MRO Aviation                                    | X                    |               | 66,000,000    |               |
|  |                      | 044.000       | 00,000,000    |               |
| #143 Bay County School Board HVAC                                      | X                    | 614,000       |               |               |
| #148 Gulf County AgriScience   | X                    |               |               |               |
| #153 Gulf County School District                                       | X                    |               |               |               |
| #157 Franklin County School District                                   | X                    |               |               | 2,327,322     |
| #180 Gulf County Welding Training                                      | X                    |               |               |               |
| #185 Panama City Industrial Complex                                    | X                    | 20,000,000    |               |               |
| #186 Gulf County BOCC Hurricane Michael<br>Recovery Ad Valorem Request | x                    |               |               |               |
| #187 Northwest Florida State College Training Center of Excellence     | x                    |               |               |               |
| #189 Bay County BOCC Hurricane Michael<br>Recovery Ad Valorem Request  | x                    |               |               |               |
| #198 Wakulla County School Board UAS/VSO<br>Certification Program      |                      |               |               |               |
| Total Committed  | _                    | 30,662,301    | 68,329,303    | 10,326,000    |
| Disbursements  | -                    | (3,964,344)   |               |               |
| Total Outstanding Committed Funds                                      | :                    | \$ 26,697,957 | \$ 68,329,303 | \$ 10,326,000 |

## Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of September 30, 2019

| Gı    | ulf      | Oka | aloosa    | Sar | nta Rosa  | v  | Vakulla   | Walton          | Hurric | ane Relief  | TOTAL             |
|-------|----------|-----|-----------|-----|-----------|----|-----------|-----------------|--------|-------------|-------------------|
|       |          |     |           |     |           |    |           |                 |        |             | 2,329,303         |
|       |          |     |           |     |           |    | 3,926,867 |                 |        |             | 3,926,867         |
|       |          |     | 1,500,000 |     |           |    |           |                 |        |             | 1,500,000         |
|       |          |     |           |     |           |    |           |                 |        |             | 10,000,000        |
|       |          |     |           |     |           |    |           |                 |        |             | 48,301            |
|       |          |     |           |     |           |    |           |                 |        |             | 7,998,678         |
|       |          |     |           |     | 8,523,655 |    |           |                 |        |             | 8,523,655         |
|       |          |     |           |     |           |    |           | 2,217,965       |        |             | 2,217,965         |
|       |          |     |           |     |           |    |           |                 |        |             | 66,000,000        |
|       |          |     |           |     |           |    |           |                 |        |             | 614,000           |
|       | 125,000  |     |           |     |           |    |           |                 |        |             | 125,000           |
|       | 750,000  |     |           |     |           |    |           |                 |        |             | 750,000           |
|       |          |     |           |     |           |    |           |                 |        |             | 2,327,322         |
|       | 250,000  |     |           |     |           |    |           |                 |        |             | 250,000           |
|       |          |     |           |     |           |    |           |                 |        |             | 20,000,000        |
|       |          |     |           |     |           |    |           |                 |        | 4,271,683   | 4,271,683         |
|       |          |     |           |     |           |    |           | 2,763,716       |        |             | 2,763,716         |
|       |          |     |           |     |           |    |           |                 |        | 10,728,317  | 10,728,317        |
|       |          |     |           |     |           |    | 1,780,000 |                 |        |             | 1,780,000         |
| 1,    | ,125,000 |     | 1,500,000 |     | 8,523,655 | -  | 5,706,867 | <br>4,981,681   |        | 15,000,000  | <br>146,154,807   |
|       |          |     |           |     |           |    | (180,000) | (35,000)        |        | 15,000,000) | (19,179,344)      |
|       |          |     |           |     | -         |    |           |                 |        |             |                   |
| \$ 1, | ,125,000 | \$  | 1,500,000 | \$  | 8,523,655 | \$ | 5,526,867 | \$<br>4,946,681 | \$     | -           | \$<br>126,975,463 |



### Tipton, Marler, Garner & Chastain The CPA Group

501 West 19th Street

Panama City, Florida 32405

(850) 769-9491

600 Grand Panama Blvd., Suite 360
Panama City Beach, Florida 32407
(850) 233-1360

www.cpagroup.com