

TRIUMPH GULF COAST, INC.
PANAMA CITY, FLORIDA
FINANCIAL STATEMENTS
FOR THE MONTH AND NINE MONTHS ENDED
OCTOBER 31, 2019 AND 2018



Tipton, Marler, Garner & Chastain
The CPA Group



To the Board of Directors
Triumph Gulf Coast, Inc.
Panama City, Florida

Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of October 31, 2019 and 2018, and the related statements of activity for the month and ten months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Tipton, Marler, Garner & Chastain

Panama City, Florida
November 19, 2019

Triumph Gulf Coast, Inc
Statements of Financial Position
As of October 31, 2019 and 2018

	Total	
	As of Oct 31, 2019	As of Oct 31, 2018 (PY)
ASSETS		
Current Assets		
Bank Accounts		
First Nat'l Bank NWFL- MM	125,353.72	53,631.62
First Nat'l Bank NWFL-Checking	110,727.99	17,436.15
Florida Prime	363,793,439.55	304,717,179.55
Total Bank Accounts	\$ 364,029,521.26	\$ 304,788,247.32
Total Current Assets	\$ 364,029,521.26	\$ 304,788,247.32
Other Assets		
Prepaid Expenses	1,308.30	-
Total Other Assets	\$ 1,308.30	\$ -
TOTAL ASSETS	\$ 364,030,829.56	\$ 304,788,247.32
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)	8,900.00	7,628.00
Total Accounts Payable	\$ 8,900.00	\$ 7,628.00
Credit Cards		
FBNWFL Mastercard	612.09	110.99
Total Credit Cards	\$ 612.09	\$ 110.99
Other Current Liabilities		
Interest Payable to Trust	631,935.43	1,353,813.89
Payroll Liabilities		
Federal Taxes (941/944)	2,516.22	2,381.24
Total Payroll Liabilities	\$ 2,516.22	\$ 2,381.24
Total Other Current Liabilities	\$ 634,451.65	\$ 1,356,195.13
Total Current Liabilities	\$ 643,963.74	\$ 1,363,934.12
Total Liabilities	\$ 643,963.74	\$ 1,363,934.12
Equity		
Designated		
Bay County	12,696,256.40	-
Escambia County	40,129,303.00	-
Total Designated	\$ 52,825,559.40	\$ -
Restricted for Individual Counties		
Bay	13,913,837.02	15,000,000.00
Escambia	18,200,000.00	15,000,000.00
Franklin	18,200,000.00	15,000,000.00
Gulf	18,200,000.00	15,000,000.00
Okaloosa	18,200,000.00	15,000,000.00
Santa Rosa	18,200,000.00	15,000,000.00
Wakulla	18,020,000.00	14,820,000.00
Walton	18,165,000.00	15,000,000.00
Total Restricted for Individual Counties	\$ 141,098,837.02	\$ 119,820,000.00
Undesignated	109,336,357.85	179,844,908.80
Net Revenue	60,126,111.55	3,759,404.40
Total Equity	\$ 363,386,865.82	\$ 303,424,313.20
TOTAL LIABILITIES AND EQUITY	\$ 364,030,829.56	\$ 304,788,247.32

See Accountant's Compilation Report

Triumph Gulf Coast, Inc
Statements of Activity
For the Months Ended October 31, 2019 and 2018

	Total	
	Oct 2019	Oct 2018 (PY)
Revenue		
Total Revenue	-	-
Gross Profit	\$ -	\$ -
Expenditures		
Administrative		
Accounting & Auditing	5,015.00	7,628.00
Computer	816.35	797.89
Economic Advisor	9,424.28	9,424.28
Grants Evaluation Costs	3,885.00	-
Insurance	1,308.17	1,308.24
Legal & Professional Services	8,333.33	8,333.33
Office Space Rent	1,000.00	1,000.00
Office Supplies	232.70	-
Payroll Expenses		
Executive Director	7,831.25	7,458.33
Taxes	599.09	570.56
Total Payroll Expenses	\$ 8,430.34	\$ 8,028.89
Phone, technology, meeting expenses	187.99	171.00
Program Administration	8,076.20	8,076.20
Special Legal Services	8,333.33	-
Travel & Per Diem for Board	-	70.05
Travel & Per Diem for Staff	266.40	91.67
Website	1,000.00	400.00
Total Administrative	\$ 56,309.09	\$ 45,329.55
Funds Distributed	321,819.86	-
Total Expenditures	\$ 378,128.95	\$ 45,329.55
Net Operating Revenue	\$ (378,128.95)	\$ (45,329.55)
Net Revenue	\$ (378,128.95)	\$ (45,329.55)

Triumph Gulf Coast, Inc
Statements of Activity
For the Ten Months Ended October 31, 2019 and 2018

	Total	
	Jan - Oct, 2019	Jan - Oct, 2018 (PY)
Revenue		
Interest Income	-	4,419,277.00
Settlement Revenue	80,000,000.00	-
Total Revenue	\$ 80,000,000.00	\$ 4,419,277.00
Gross Profit	\$ 80,000,000.00	\$ 4,419,277.00
Expenditures		
Administrative		
Accounting & Auditing	94,761.50	72,909.50
Computer	8,164.90	2,746.42
Depreciation Expense	-	-
Economic Advisor	94,242.80	94,242.80
Economic Advisor Software/tools	8,500.00	8,500.00
Grants Evaluation Costs	34,270.00	13,500.00
Insurance	13,081.70	13,081.68
Legal & Professional Services	83,333.30	83,333.30
Office Space Rent	10,000.00	9,000.00
Office Supplies	1,631.33	5,303.59
Payroll Expenses		
Executive Director	78,312.50	74,583.30
Taxes	5,990.91	5,705.62
Total Payroll Expenses	\$ 84,303.41	\$ 80,288.92
Phone, technology, meeting expenses	1,875.89	1,400.91
Program Administration	80,762.00	77,046.94
Special Legal Services	83,333.30	6,760.00
Taxes & Licenses	-	(206.25)
Travel & Per Diem for Board	517.00	617.71
Travel & Per Diem for Staff	1,995.14	6,592.08
Website	5,330.00	4,730.00
Wire Fees	90.00	25.00
Total Administrative	\$ 606,192.27	\$ 479,872.60
Funds Distributed	19,267,696.18	180,000.00
Total Expenditures	\$ 19,873,888.45	\$ 659,872.60
Net Operating Revenue	\$ 60,126,111.55	\$ 3,759,404.40
Net Revenue	\$ 60,126,111.55	\$ 3,759,404.40

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Month Ended October 31, 2019

	<u>Bay</u>	<u>Undesignated</u>	<u>TOTAL</u>
Revenue			
Total Revenue	-	-	-
Gross Profit	\$ -	\$ -	\$ -
Expenditures			
Administrative			
Accounting & Auditing		5,015.00	5,015.00
Computer		816.35	816.35
Economic Advisor		9,424.28	9,424.28
Grants Evaluation Costs		3,885.00	3,885.00
Insurance		1,308.17	1,308.17
Legal & Professional Services		8,333.33	8,333.33
Office Space Rent		1,000.00	1,000.00
Office Supplies		232.70	232.70
Payroll Expenses			
Executive Director		7,831.25	7,831.25
Taxes		599.09	599.09
Total Payroll Expenses	\$ -	\$ 8,430.34	\$ 8,430.34
Phone, technology, meeting expenses		187.99	187.99
Program Administration		8,076.20	8,076.20
Special Legal Services		8,333.33	8,333.33
Travel & Per Diem for Staff		266.40	266.40
Website		1,000.00	1,000.00
Total Administrative	\$ -	\$ 56,309.09	\$ 56,309.09
Funds Distributed	321,819.86	-	321,819.86
Total Expenditures	\$ 321,819.86	\$ 56,309.09	\$ 378,128.95
Net Operating Revenue	\$ (321,819.86)	\$ (56,309.09)	\$ (378,128.95)
Net Revenue	\$ (321,819.86)	\$ (56,309.09)	\$ (378,128.95)

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Ten Months Ended October 31, 2019

	<u>Bay</u>	<u>Escambia</u>	<u>Franklin</u>	<u>Gulf</u>
Revenue				
Settlement Revenue	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00
Total Revenue	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>
Gross Profit	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>
Expenditures				
Administrative				
Accounting & Auditing				
Computer				
Depreciation Expenson				
Economic Advisor				
Economic Advisor Software/tools				
Grants Evaluation Costs				
Insurance				
Legal & Professional Services				
Office Space Rent				
Office Supplies				
Payroll Expenses				
Executive Director				
Taxes				
Total Payroll Expenses	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Phone, technology, meeting expenses				
Program Administration				
Special Legal Services				
Travel & Per Diem for Board				
Travel & Per Diem for Staff				
Website				
Wire Fees				
Total Administrative	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Funds Distributed	4,232,696.18	-	-	-
Total Expenditures	<u>\$ 4,232,696.18</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Net Operating Revenue	<u>\$ (1,032,696.18)</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>
Net Revenue	<u>\$ (1,032,696.18)</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>	<u>\$ 3,200,000.00</u>

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Ten Months Ended October 31, 2019

<u>Hurricane Relief</u>	<u>Okaloosa</u>	<u>Santa Rosa</u>	<u>Wakulla</u>	<u>Walton</u>	<u>Undesignated</u>	<u>TOTAL</u>
-	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00	54,400,000.00	80,000,000.00
\$ -	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 54,400,000.00	\$ 80,000,000.00
\$ -	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 54,400,000.00	\$ 80,000,000.00
					94,761.50	94,761.50
					8,164.90	8,164.90
					-	-
					94,242.80	94,242.80
					8,500.00	8,500.00
					34,270.00	34,270.00
					13,081.70	13,081.70
					83,333.30	83,333.30
					10,000.00	10,000.00
					1,631.33	1,631.33
					78,312.50	78,312.50
					5,990.91	5,990.91
\$ -	\$ -	\$ -	\$ -	\$ -	\$ 84,303.41	\$ 84,303.41
					1,875.89	1,875.89
					80,762.00	80,762.00
					83,333.30	83,333.30
					517.00	517.00
					1,995.14	1,995.14
					5,330.00	5,330.00
					90.00	90.00
\$ -	\$ -	\$ -	\$ -	\$ -	\$ 606,192.27	\$ 606,192.27
15,000,000.00	-	-	-	35,000.00	-	19,267,696.18
\$ 15,000,000.00	\$ -	\$ -	\$ -	\$ 35,000.00	\$ 606,192.27	\$ 19,873,888.45
\$ (15,000,000.00)	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,165,000.00	\$ 53,793,807.73	\$ 60,126,111.55
\$ (15,000,000.00)	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,165,000.00	\$ 53,793,807.73	\$ 60,126,111.55

Triumph Gulf Coast, Inc
Statement of Activity by Class
For the Ten Months Ended October 31, 2018

	<u>Wakulla</u>	<u>Undesignated</u>	<u>TOTAL</u>
Revenue			
Interest Income	-	4,419,277.00	4,419,277.00
Total Revenue	<u>\$ -</u>	<u>\$ 4,419,277.00</u>	<u>\$ 4,419,277.00</u>
Gross Profit	<u>\$ -</u>	<u>\$ 4,419,277.00</u>	<u>\$ 4,419,277.00</u>
Expenditures			
Administrative			
Accounting & Auditing		72,909.50	72,909.50
Computer		2,746.42	2,746.42
Economic Advisor		94,242.80	94,242.80
Economic Advisor Software/tools		8,500.00	8,500.00
Grants Evaluation Costs		13,500.00	13,500.00
Insurance		13,081.68	13,081.68
Legal & Professional Services		83,333.30	83,333.30
Office Space Rent		9,000.00	9,000.00
Office Supplies		5,303.59	5,303.59
Payroll Expenses			
Executive Director		74,583.30	74,583.30
Taxes		5,705.62	5,705.62
Total Payroll Expenses	<u>\$ -</u>	<u>\$ 80,288.92</u>	<u>\$ 80,288.92</u>
Phone, technology, meeting expenses		1,400.91	1,400.91
Program Administration		77,046.94	77,046.94
Special Legal Services		6,760.00	6,760.00
Taxes & Licenses		(206.25)	(206.25)
Travel & Per Diem for Board		617.71	617.71
Travel & Per Diem for Staff		6,592.08	6,592.08
Website		4,730.00	4,730.00
Wire Fees		25.00	25.00
Total Administrative	<u>\$ -</u>	<u>\$ 479,872.60</u>	<u>\$ 479,872.60</u>
Funds Distributed	180,000.00	-	180,000.00
Total Expenditures	<u>\$ 180,000.00</u>	<u>\$ 479,872.60</u>	<u>\$ 659,872.60</u>
Net Operating Revenue	<u>\$ (180,000.00)</u>	<u>\$ 3,939,404.40</u>	<u>\$ 3,759,404.40</u>
Net Revenue	<u>\$ (180,000.00)</u>	<u>\$ 3,939,404.40</u>	<u>\$ 3,759,404.40</u>

See Accountant's Compilation Report

Triumph Gulf Coast, Inc
Budget vs. Actuals: 2019 Admin - FY19 P&L Classes
For the Month Ended October 31, 2019

	Total		
	Actual	Budget	Over Budget
Revenue			
Settlement Revenue	-	-	-
Total Revenue	\$ -	\$ -	\$ -
Gross Profit	\$ -	\$ -	\$ -
Expenditures			
Administrative			
Accounting & Auditing	5,015.00	9,166.67	(4,151.67)
Computer	816.35	526.83	289.52
Economic Advisor	9,424.28	9,424.25	0.03
Economic Advisor Software/tools	-	722.50	(722.50)
Grants Evaluation Costs	3,885.00	8,333.33	(4,448.33)
Insurance	1,308.17	1,334.17	(26.00)
Legal & Professional Services	8,333.33	8,333.33	-
Office Space Rent	1,000.00	1,000.00	-
Office Supplies	232.70	638.75	(406.05)
Payroll Expenses			
Executive Director	7,831.25	7,458.33	372.92
Taxes	599.09	1,177.83	(578.74)
Total Payroll Expenses	\$ 8,430.34	\$ 8,636.16	\$ (205.82)
Phone, technology, meeting expenses	187.99	166.67	21.32
Program Administration	8,076.20	12,242.83	(4,166.63)
Special Legal Services	8,333.33	8,333.33	-
Travel & Per Diem for Board	-	60.67	(60.67)
Travel & Per Diem for Staff	266.40	2,062.75	(1,796.35)
Website	1,000.00	862.75	137.25
Wire Fees	-	25.00	(25.00)
Total Administrative	\$ 56,309.09	\$ 71,869.99	\$ (15,560.90)
Funds Distributed	321,819.86	-	321,819.86
Total Expenditures	\$ 378,128.95	\$ 71,869.99	\$ 306,258.96
Net Operating Revenue	\$ (378,128.95)	\$ (71,869.99)	\$ (306,258.96)
Net Revenue	\$ (378,128.95)	\$ (71,869.99)	\$ (306,258.96)

Triumph Gulf Coast, Inc
Budget vs. Actuals: 2019 Admin - FY19 P&L Classes
For the Ten Months Ended October 31, 2019

	Total		
	Actual	Budget	Over Budget
Revenue			
Settlement Revenue	80,000,000.00	-	80,000,000.00
Total Revenue	\$ 80,000,000.00	\$ -	\$ 80,000,000.00
Gross Profit	\$ 80,000,000.00	\$ -	\$ 80,000,000.00
Expenditures			
Administrative			
Accounting & Auditing	94,761.50	91,666.70	3,094.80
Computer	8,164.90	5,268.30	2,896.60
Depreciation Expense	-	-	-
Economic Advisor	94,242.80	94,242.50	0.30
Economic Advisor Software/tools	8,500.00	7,225.00	1,275.00
Grants Evaluation Costs	34,270.00	83,333.30	(49,063.30)
Insurance	13,081.70	13,341.70	(260.00)
Legal & Professional Services	83,333.30	83,333.30	-
Office Space Rent	10,000.00	10,000.00	-
Office Supplies	1,631.33	6,387.50	(4,756.17)
Payroll Expenses			
Executive Director	78,312.50	74,583.30	3,729.20
Taxes	5,990.91	11,778.30	(5,787.39)
Total Payroll Expenses	\$ 84,303.41	\$ 86,361.60	\$ (2,058.19)
Phone, technology, meeting expenses	1,875.89	1,666.70	209.19
Program Administration	80,762.00	122,428.30	(41,666.30)
Special Legal Services	83,333.30	83,333.30	-
Travel & Per Diem for Board	517.00	606.70	(89.70)
Travel & Per Diem for Staff	1,995.14	20,627.50	(18,632.36)
Website	5,330.00	8,627.50	(3,297.50)
Wire Fees	90.00	250.00	(160.00)
Total Administrative	\$ 606,192.27	\$ 718,699.90	\$ (112,507.63)
Funds Distributed	19,267,696.18	-	19,267,696.18
Total Expenditures	\$ 19,873,888.45	\$ 718,699.90	\$ 19,155,188.55
Net Operating Revenue	\$ 60,126,111.55	\$ (718,699.90)	\$ 60,844,811.45
Net Revenue	\$ 60,126,111.55	\$ (718,699.90)	\$ 60,844,811.45

Triumph Gulf Coast, Inc.
Schedule of Committed Funds
As of October 31, 2019

Project Number	Executed Contract	Bay	Escambia	Franklin
#5 Escambia Co School Board- Workforce Education			2,329,303	
#29 Wakulla County School Board-Career & Tech	X			
#43 Okaloosa Co- Hwy 90 Sewer	X			
#46 Okaloosa Co BOCC-Southwest Crestview Bypass				
#49 Panama City Port Authority	X	10,000,000		
#65 Bay Youth Summer Work Fund		48,301		
#69 FSU Marine Lab	X			7,998,678
#72 Whiting Aviation	X			
#98 Walton County Sheriff	X			
#120 City of Pensacola MRO Aviation	X		56,000,000	
#143 Bay County Schools Haney HVAC Program	X	847,955		
#148 Gulf County AgriScience	X			
#153 Gulf County School District	X			
#157 Franklin County School District	X			2,327,322
#180 Gulf County Welding Training	X			
#185 Panama City Industrial Complex	X	20,000,000		
#186 Gulf County BOCC Hurricane Michael Recovery Ad Valorem Request	X			
#187 Northwest Florida State College Training Center of Excellence	X			
#189 Bay County BOCC Hurricane Michael Recovery Ad Valorem Request	X			
#190 Walton Economic Development Alliance US 331 Infrastructure				
#198 Wakulla County School Board UAS/VSO Certification Program	X			
#200 Franklin County School District Career and Technical Training				1,215,000
Total Committed		<u>30,896,256</u>	<u>58,329,303</u>	<u>11,541,000</u>
Disbursements		<u>(4,286,164)</u>		
Total Outstanding Committed Funds		<u>\$ 26,610,092</u>	<u>\$ 58,329,303</u>	<u>\$ 11,541,000</u>
Outlays Dependent on Future Funding			<u>\$ 10,000,000</u>	

Triumph Gulf Coast, Inc.
Schedule of Committed Funds
As of October 31, 2019

<u>Gulf</u>	<u>Okaloosa</u>	<u>Santa Rosa</u>	<u>Wakulla</u>	<u>Walton</u>	<u>Hurricane Relief</u>	<u>TOTAL</u>
						2,329,303
			3,926,867			3,926,867
	1,500,000					1,500,000
	13,500,000					13,500,000
						10,000,000
						48,301
						7,998,678
		8,523,655				8,523,655
				2,217,965		2,217,965
						56,000,000
						847,955
125,000						125,000
750,000						750,000
						2,327,322
250,000						250,000
						20,000,000
					4,271,683	4,271,683
				2,763,716		2,763,716
					10,728,317	10,728,317
				1,742,407		1,742,407
			1,780,000			1,780,000
						1,215,000
<u>1,125,000</u>	<u>15,000,000</u>	<u>8,523,655</u>	<u>5,706,867</u>	<u>6,724,088</u>	<u>15,000,000</u>	<u>152,846,169</u>
			(180,000)	(35,000)	(15,000,000)	(19,501,164)
<u>\$ 1,125,000</u>	<u>\$ 15,000,000</u>	<u>\$ 8,523,655</u>	<u>\$ 5,526,867</u>	<u>\$ 6,689,088</u>	<u>\$ -</u>	<u>\$ 133,345,005</u>
	<u>\$ 50,600,000</u>					<u>\$ 60,600,000</u>

See Accountant's Compilation Report



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