

Triumph Gulf Coast, Inc. Hurricane Michael Skilled Labor Recovery Fund

On December 18, 2019, the Triumph Gulf Coast, Inc., board voted to create a Skilled Labor Recovery Fund to address the need for construction trades workers to aid in the economic recovery of Northwest Florida following Hurricane Michael. The creation of a specialized “Fast Track” training program will deliver up to 220 new CAPE Certified skilled workers to the labor market throughout the eight Triumph Gulf Coast counties.

Technical Colleges/School Boards representing each of the eight Triumph Counties are eligible to apply for an award from this Fund. The program will be funded by up to \$1 million per year for up to 3 years for qualifying CAPE Certifications and up to \$160,000 per year to eligible Technical Colleges/School Boards for recruitment and equipment/supplies.

The following Technical Colleges/School Boards representing each of the eight Triumph Counties are eligible to apply for an award from this Fund:

- Wakulla School Board/Lively Technical College
- Franklin School Board/Lively Technical College
- Gulf School Board/Tom P. Haney Technical Center
- Bay School Board/Tom P. Haney Technical Center
- Walton School Board/Emerald Coast Technical College
- Okaloosa School Board/Okaloosa Technical College
- Santa Rosa School Board/Locklin Technical College
- Escambia School Board/George Stone Technical College

The Program will provide up to \$1 million per year for up to 3 years to produce “Fast Track CAPE Certification Training” (courses determined by the Florida Department of Education) in the following skilled labor categories:

- Carpentry
- Electricians
- HVAC
- Plumbing
- Pipefitting (Certification to be approved by Triumph Staff prior to start)

Each Technical College/School Board will be awarded up to \$4500 per completed certification by a RESIDENT of Bay, Escambia, Franklin, Gulf, Okaloosa, Santa Rosa, Wakulla or Walton. Up to 20% of students may complete two certifications during the period.

For the 2020 funding cycle, all training must be completed during a six-month period from May 1, 2020 through October 31, 2020. Delivery of all training must be either through classes offered by technical colleges that serve the eight-county region or through classes offered by private providers that have formal working agreements with those technical colleges. Such training by private providers may include CareerSource or private companies that are service

providers of training being certified. The private provider must be formally approved and monitored by the technical college.

Students eligible to be counted toward the fast track program must be newly enrolled in the industry certification program. Students already enrolled in qualifying classes are not eligible to be counted for this program.

Technical schools participating in the program are eligible for up to \$20,000 per year for expenses incurred to engage a recruiter for the Fast Track classes and course materials and supplies.

Technical colleges may recruit students in neighboring counties if that county's technical college is not providing the same fast track certification program.

To apply, Triumph Gulf Coast requires:

- A letter of intent that
 - provides a description of the proposed project including the location(s) of the proposed project, a description demonstrating how the proposed project or program is needed and will promote economic recovery, diversification, and enhancement of the disproportionately affected counties,
 - an estimated range of the number of students to be trained.
- A completed Hurricane Michael Skilled Labor Recovery Fund Application form

After program participation is approved by the Triumph Board up to \$20,000 will be released towards recruitment and course material/supplies.

Triumph will provide reimbursement for each verified certificate

- upon evidentiary review of submitted certification once 20% of the estimated number of students to be trained is reached,
- And when a report on the activities and outcomes of the recruiter is provided. The report should include the recruiter's communication and outreach with industry as well as interested program participants.

Funding is available on a first come, first served basis.

Triumph Gulf Coast, Inc. Application for Funds

Proposal Instructions: The Triumph Gulf Coast, Inc. Grant Application (this document) must be completed by the entity applying for the grant and signed, as applicable, by either an individual authorized to bind the entity applying for funds, a chief elected official, the administrator for the governmental entity or their designee. Please read the Application carefully as some questions may require a separate narrative to be completed. In addition, please complete all Addendums that may be applicable to the proposed project or program.

Triumph Gulf Coast, Inc. will make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. Triumph Gulf Coast, Inc. may make awards for:

- Ad valorem tax rate reduction within disproportionately affected counties;
- Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
- Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- Grants to support programs that prepare students for future occupations and careers at K- 20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education; encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;
- Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
- Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

Pursuant to Florida Law, Triumph Gulf Coast, Inc. will provide priority consideration to Applications for projects or programs that:

- Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- Increase household income in the disproportionately affected counties above national average household income.
- Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- Benefit the environment, in addition to the economy.
- Provide outcome measures.
- Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- Are recommended by the board of county commissioners of the county in which the project or program will be located.
- Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

Additionally, the Board of Triumph Gulf Coast, Inc. may provide discretionary priority to consideration of Applications for projects and programs that:

- Are considered transformational for the future of the Northwest Florida region.
- May be consummated quickly and efficiently.
- Promote net-new jobs in the private sector with an income above regional average household income.
- Align with Northwest Florida FORWARD, the regional strategic initiative for Northwest Florida economic transformation.
- Create net-new jobs in targeted industries to include aerospace and defense, financial services/shared services, water transportation, artificial intelligence, cybersecurity, information technology, manufacturing, and robotics.
- Promote industry cluster impact for unique targeted industries.
- Create net-new jobs with wages above national average wage (*e.g.*, similar to EFI QTI program, measured on graduated scale).
- Are located in Rural Area of Opportunity as defined by the State of Florida (DEO).
- Provide a wider regional impact versus solely local impact.
- Align with other similar programs across the regions for greater regional impact, and not be duplicative of other existing projects or programs.
- Enhance research and innovative technologies in the region.
- Enhance a targeted industry cluster or create a Center of Excellence unique to Northwest Florida.
- Create a unique asset in the region that can be leveraged for regional growth of

targeted industries.

- Demonstrate long-term financial sustainability following Triumph Gulf Coast, Inc. funding.
- Leverage funding from other government and private entity sources.
- Provide local investment and spending.
- Are supported by more than one governmental entity and/or private sector companies, in particular proposed projects or programs supported by more than one county in the region.
- Provide clear performance metrics over duration of project or program.
- Include deliverables-based payment system dependent upon achievement of interim performance metrics.
- Provide capacity building support for regional economic growth.
- Are environmentally conscious and business focused.

Applications will be evaluated and scored based on compliance with the statutory requirements of the Triumph Gulf Coast legislation, including but not limited to the priorities identified therein and the geographic region served by the proposed project or program.

Triumph Gulf Coast, Inc. Hurricane Michael Skilled Labor Recovery Fund Application

IMPORTANT NOTICE

Technical Colleges/School Boards representing each of the eight Triumph Counties are eligible to apply for an award from this Fund. The Program will provide up to \$1 million per year for up to 3 years to produce “Fast Track CAPE Certification Training” (courses determined by the Florida Department of Education) in the following skilled labor categories:

- Carpentry
- Electricians
- HVAC
- Plumbing
- Pipefitting (Certification to be approved by Triumph Staff prior to start)

To apply, Triumph Gulf Coast requires

- A letter of intent that
 - provides a description of the proposed project including the location(s) of the proposed project, a description demonstrating how the proposed project or program is needed and will promote economic recovery, diversification, and enhancement of the disproportionately affected counties,
 - and an estimated range of the number of students to be trained.
- And a completed Hurricane Michael Disaster Recovery Fund Application form

Eligible applicants include:

- Wakulla School Board/Lively Technical College
- Franklin School Board/Lively Technical College
- Gulf School Board/Tom P. Haney Technical Center
- Bay School Board/Tom P. Haney Technical Center
- Walton School Board/Emerald Coast Technical College
- Okaloosa School Board/Okaloosa Technical College
- Santa Rosa School Board/Locklin Technical College
- Escambia School Board/George Stone Technical College

Applications and letters of intent will be reviewed by Staff and then considered for award at the discretion of the Triumph Gulf Coast Board.

Funding is available on a first come, first served basis.

Applicant Information

School Board:

Technical College:

Contact Information:

Primary School Board/District Contact:

Title:

Mailing Address:

Phone:

Email:

Primary Technical College Contact:

Title:

Mailing Address:

Phone:

Email:

Has the applicant in the past requested or applied for funds for all or part of the proposed project/program?

Yes No

If yes, please provide detailed information concerning the prior request for funding, including:

- the date the request/application for funding was made;
- the source to which the request/application for funding was made,
- the results of the request/application for funding, and
- projected or realized results and/or outcomes from prior funding.

Eligibility

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. *See*, Section 288.08012. The Skilled Labor Recovery Fund Program is limited to Technical Colleges/School Boards serving these counties.

1. From the choices below, please check the box that describes the purpose of the proposed project or program (check all that apply):
 - Ad valorem tax rate reduction within disproportionately affected counties;
 - Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;

 - Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;

 - Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;

 - Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;

 - Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and

 - Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the

disproportionately affected counties.

- Grants to the Board of County Commissioners in Bay, Gulf, Franklin, or Wakulla County for projects or programs that aid in the recovery from Hurricane Michael.
- Grants to the Board of County Commissioners in Bay, Gulf, Franklin, or Wakulla County to pay up to fifty percent (50%) of the anticipated loss in ad valorem real estate tax revenue as a result in the reduction of property values based on Hurricane Michael.

Priorities

1. Please check the box if the proposed project or program will meet any of the following priorities (check all that apply):

- Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long- term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- Increase household income in the disproportionately affected counties above national average household income.
- Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- Benefit the environment, in addition to the economy.
- Provide outcome measures.
- Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- Are recommended by the board of county commissioners of the county in which the project or program will be located.
- Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

- Aid in recovery from Hurricane Michael in Bay, Gulf, Franklin or Wakulla County.

2. Please explain how the proposed project meets the priorities identified above.

(If additional space is needed, please attach a Word document with your entire answer.)

3. Please explain how the proposed project or program meets the discretionary priorities identified by the Board.

(If additional space is needed, please attach a Word document with your entire answer.)

4. Does the Board of County Commissioners for the applicant County listed above, recommend this project or program to Triumph?

- Yes No

**Please attach proof of recommendation(s) from each County identified.

Approvals and Authority

1. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity applying for funding. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc. In addition, please attach any support letters from partners.

Funding and Budget:

Pursuant to Section 288.8017, awards may not be used to finance 100 percent of any project or program.

1. Identify the anticipated range of funding for certs and recruitment/supplies sought from Triumph Gulf Coast, Inc.

(If additional space is needed, please attach a Word document with your entire answer.)

2. Does the potential award supplement but not supplant existing funding sources? If yes, describe how the potential award supplements existing funding sources.

Yes No

(If additional space is needed, please attach a Word document with your entire answer.)

A. Other Project Funding Sources:

Example Funding Sources (Note: Not an exhaustive list of possible Funding Sources and may include in-kind cost such as salaries and benefits.)

School Board	\$_____
Private Sources	\$_____
Other (e.g., grants, etc.)	\$_____
Total Other Funding	\$_____
Total Amount Requested:	\$_____
Total Project Amount:	\$_____

Applicant understands that the Triumph Gulf Coast, Inc. statute requires that the award contract must include provisions requiring a performance report on the contracted activities, must account for the proper use of funds provided under the contract, and must include provisions for recovery of awards in the event the award was based upon fraudulent information or the awardee is not meeting the performance requirements of the award.

Yes No

Applicant acknowledges that Applicant and any co-Applicants will make books and records and other financial data available to Triumph Gulf Coast, Inc. as necessary to measure and confirm performance metrics and deliverables.

Yes No

Applicant acknowledges that Triumph Gulf Coast, Inc. reserves the right to request additional information from Applicant concerning the proposed project or program.

Yes No

Signature of Authorized Representative
of School Board

Date

Signature of Authorized Representative
of Technical College

Date