

## **TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM**

Triumph Gulf Coast, Inc. (“Triumph Gulf Coast”) has created a pre-application process to provide initial consideration of eligibility for potential ideas of projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

### **APPLICANT INFORMATION**

Name of Individual/Entity/Organization: [City of Milton](#)

Proposal Title: [Project Recall](#)

Amount of Triumph Funds Requested: [\\$6 million](#)

Total Estimated Project Cost: [\\$42.5 million](#)

Brief Description of Individual/Entity/Organization: [A political subdivision of the State of Florida.](#)

#### Contact Information

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Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program: [Santa Rosa County BOCC supports the City of Milton's application, and has committed match funding for this project.](#)

### **REQUIRED EXECUTIVE SUMMARY**

In a maximum of two (2) pages, please describe the proposed project or program and anticipated outcomes including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

### **IMPORTANT NOTICE**

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before

the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be reviewed and then considered for award at the discretion of Triumph Gulf Coast Board.

**Please Select the Proposal's Eligibility Category(s)**

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. *See*, Section 288.08012.

1. From the choices below, please check the box that describes the purpose of the proposed project or program (check all that apply):

- Ad valorem tax rate reduction within disproportionately affected counties;
- Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
- Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;
- Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
- Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

**Please Select the Priorities this Proposal's Outcomes will Achieve**

1. Please check the box if the proposed project or program will meet any of the following priorities (check all that apply):

- Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- Increase household income in the disproportionately affected counties above national average household income.
- Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- Benefit the environment, in addition to the economy.
- Provide outcome measures.
- Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- Are recommended by the board of county commissioners of the county in which the project or program will be located.
- Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

**1. Title: Project Recall**

*\*\*\*This is a confidential project pursuant to F.S. 288.075*

- 2. Description:** The Santa Rosa Economic Development Office has successfully worked to recruit Project Runner, a distribution company locating in the Blackwater Industrial Park and creating 400 jobs. Project Recall is a supplier to Project Runner and will bring 150 additional jobs at 115% of the average county wage. Project Recall is intending to construct a \$12 million-dollar facility in proximity to Project Runner’s distribution facility.

All infrastructure is in place, or in progress, except for wastewater treatment capacity. The current wastewater treatment facility is near capacity and cannot accommodate new industry beyond Project Runner. In order to provide capacity for Project Recall, along with the expectation that additional suppliers will need to locate in proximity to Project Runner, the City of Milton is requesting funding to construct the North Santa Rosa Regional Water Reclamation Facility (NSRRWRF) and increase capacity to allow development of Santa Rosa County industrial parks. Competition for this project includes the ready sites available just across state lines, and without wastewater capacity these jobs will be lost to our neighboring states.

The City of Milton has secured the bulk of funding for the new facility and is in need of the last \$6 million to complete this crucial project, encourage business and industry to locate in Santa Rosa County, and spur job creation.

**Approximate Project Parameters**

- **Number of Jobs: 150**
- **Average Wage: \$42,000**
- **Capital Investment: \$12 million**

- 3. Location:** Project Recall is intending to locate at a privately-owned industrial park in Santa Rosa County, strategically located along Interstate 10. The company would utilize approximately 10 acres.

The proposed wastewater treatment facility will be located just north of the Santa Rosa Industrial Park on City of Milton property. The effluent disposal portion of the project begins at the City of Milton Wastewater treatment plant located within the City of Milton in Santa Rosa County, and terminates at the effluent disposal site located north of Naval Air Station Whiting Field.

- 4. How the proposed project promotes economic recovery, diversification and enhancement of the disproportionately affected counties:**

- (a) **Economic Recovery:** The Santa Rosa Board of County Commissioners has worked for years to bring higher paying jobs to the County. One of the most telling statistics of the county can be seen on the Northwest Florida FORWARD County Snapshots. The net inflow/outflow of commuters is largely outward from Santa Rosa County, which

means workers are commuting outside the county to higher paying jobs. They are commuting to the metropolitan core areas of Pensacola or Fort Walton Beach or to Crestview. The downturn of the economy in 2008 and the Deepwater Horizon Oil Spill in 2010 both hit the county's economy very hard (unemployment rose from 2.8 in 2006 to 9.5 in 2010) because of the reliance on growth in the construction/housing industry and tourism for jobs and revenues.

Years later, the choice among better paying jobs in the county is still limited. As of 2016 according to the Northwest Florida Forward County Snapshots, a publication of Florida's Great Northwest, the top five industry sectors by employment are, in order, elementary and secondary schools, limited service restaurants, full-service restaurants, the federal government including military, and local government. Missing from the list are the types of industries that can create an industry cluster around a major consumer of other businesses products.

- (b) Diversification: Santa Rosa County has relied heavily upon military, tourism and agriculture, all of which are subject to unpredicted devastating events that can wipe out expected revenues, such as the Deepwater Horizon Oil Spill, weather conditions and base realignments. Development of the distribution industry will not only diversify the economy but would also provide stability as the need increases nationally and locally for distribution hubs.
- (c) Enhancement of Disproportionately Affected Counties: Santa Rosa County and the region of disproportionately affected counties will be enhanced:
  - i. Distribution and supporting industries will bring jobs with higher pay.
  - ii. Aligns with the Northwest Florida FORWARD regional strategic initiative by supporting the manufacturing industry by providing transportation for its products and supporting the water transportation industry by providing land-based logistics.
  - iii. Will create net new jobs in support of a targeted industry.
  - iv. Provides a wider regional impact as evidenced by the U.S. Cluster Mapping Project, Institute for Strategy and Competitiveness, Harvard Business School, which shows Northwest Florida as a cluster for transportation and logistics.

- 5. **Proposed Timeline:** Project Recall would like to break ground in 2021, with construction lasting approximately 18 months. Design and permitting are complete for the NSRRWRF project, and construction can commence immediately upon receipt of funding.
- 6. **Disproportionately affected counties impacted by the proposed project:** Due to the strategic location on Interstate 10 and Hwy 87 in Santa Rosa County, job creation for Project Runner, Project Recall, and other future suppliers will include workforce from Escambia, Santa Rosa, and Okaloosa Counties – all of which are within a 30 minute drive time.

**7. Budget:**

Project Recall \$12,000,000

WWTP City of Milton (Design-Permit) \$1,778,464

City of Milton (Construction) \$15,720,000

Santa Rosa County Phase II \$6,500,000

Florida Legislative Appropriation 2019 \$500,000

Triumph Gulf Coast \$6,000,000

TPC 42,500,000