

Application Score Sheet

Proposed Project: Locklin Technical College/Santa Rosa County School District 221

Proposed Project/Program County: Santa Rosa

Board of County Commission Support:

Total Projected Project Cost: \$226,770

Match Provided: \$37,770

Triumph Funds Requested: \$189,000

Triumph Funds Recommended by Staff: \$189,000

Score: A

ROI: \$17.1 per dollar of Triumph cost

Economic Impact Score

The Santa Rosa County School Board (SRSD) proposal has been made for funding under the Triumph Hurricane Michael Skilled Labor Recovery Fund program. It describes a set of CTE initiatives and expansions in HVAC and Pipefitting to be offered by Locklin Technical College on its Santa Rosa campus. SRSD's request of up to \$189,000 would cover 20 to 30 program participants attempting certificates including the HVAC Excellence Employment Ready exams, and the NCCER Pipefitting Level 1 Certifications. The Superintendent of Schools notes that the proposal blends a consistent, collaborative recruitment and outreach program utilizing highly qualified and certified instructors to provide direct hands on training in a technology rich, immersive environment.

The School Board proposes to provide \$37,770 in District Workforce Funds and School Board Operating funds as match, bringing the total project value to \$226,770 if the SRSD is able to draw down funds at the maximum allowable rate of \$4,500 per certification, with up to 20 percent of students earning two certifications during the funding period. If that were to be the case, Triumph would be providing 83.3% of the total value of the project. (Staff note that the proposed \$189,000 amount is slightly in excess of the amount shown in the Triumph program description for the maximum annual spending that could be reimbursed to a grant recipient.)

At a reimbursement rate of \$4,500 per certification, the discounted total increase in household incomes expected from the program will be \$17.1 per dollar of Triumph cost. For these reasons, staff rate this program "A" in terms of economic impact.

Project Summary (based on information provided by the applicant)

Santa Rosa County School District/Locklin Technical College is requesting a Triumph Gulf Coast, Inc., Hurricane Michael Skilled Labor Recovery Fund grant for up to \$189,000 from the 2020 funding cycle, May 1, 2020 through October 31, 2020. The project will address the need for skilled laborers in the occupational areas of HVAC and Pipefitting.

The proposed project is located on the campus of Locklin Technical College (LTC). Locklin Technical College is a long-term provider of construction related workforce education programs in Northwest Florida. Program participants will be trained in a construction related Career Pathway centered around credentials built to meet the employer's immediate workforce needs.

Through this proposal, LTC will train 20 - 30 program participants across the HVAC and Pipefitting occupational areas on an open enrollment basis during the designated 2020 funding cycle. The HVAC participants will have the opportunity to earn at least one of many valuable HVAC Excellence Employment Ready (ER) industry certifications. The Pipefitter participants will have the opportunity to earn the valuable National Center for Construction and Education Research (NCCER) CORE and Level I Pipefitting Industry Certifications.

The proposal blends a consistent, collaborative recruitment and outreach program utilizing highly qualified and certified instructors to provide direct hands on training in a technology rich, immersive environment. In addition, Career Specialists employed through LTC and support staff will facilitate a consistent and aggressive action plan of targeted and collaborative recruitment to include program participant diversification. This effort is expected to ensure a rapid and responsive pipeline of skilled and certified employees to aid in the economic recovery efforts of Northwest Florida.

Locklin Technical College will also partner with local organizations such as, CareerSource Escarosa, FloridaWest, and Santa Rosa Economic Development to market the program and to identify potential candidates. A partnership with Santa Rosa Chamber of Commerce will also be utilized to market the "Fast-Track Training Program."

Funding and Budget (as provided by the applicant)

- 1. Identify the anticipated range of funding for certs and recruitment/supplies sought from Triumph Gulf Coast, Inc.**
 - Funding for " Fast-Track" Industry Certifications earned: \$90,000 - \$162,000 (based on \$4,500 per earned industry certification plus up to 20% of participants earning two industry certifications during funding period)
 - Salary and Benefits for Recruiters for " Fast-Track Program" for up to 150 hours: \$6,241
 - Recruitment and Outreach Materials: \$4,200 To include Billboard and Brochures
 - " Fast-Track" Course Materials and Supplies: \$8,559 To include cost of NCCER CORE and Level I Industry Certification Exams for Pipefitting, HVAC Excellence ER Industry Certification Exams, and course and training materials and supplies for HVAC.
 - Tools and Equipment: \$7,000 To include tools and equipment needed for course instruction.

B. Other Project Funding Sources:

Example Funding Sources (Note: Not an exhaustive list of possible Funding Sources.)

District Workforce Funds/School Board Operating Funds \$37,770

Total Other Funding \$37,770

Total Amount Requested: \$189,000

Total Project Cost: \$226,770