

Application Score Sheet

Proposed Project: Walton County School District/Emerald Coast Technical, Triumph Gulf Coast Skilled Labor Recovery Fund (#223)

Proposed Project/Program County: Walton

Board of County Commission Support: Yes

Total Projected Project Cost: \$439,000

Match Provided: \$249,000

Triumph Funds Requested: \$190,000

Triumph Funds Recommended by Staff: \$190,000

Score: A

ROI: \$17.1 per dollar of Triumph cost

Economic Impact Score

The Walton County School Board (WCSD) proposal has been made for funding under the Triumph Hurricane Michael Skilled Labor Recovery Fund program. It describes a set of CTE initiatives and expansions in HVAC and Electricity to be offered by Emerald Coast Technical College on its Defuniak Springs campus. WCSD's request of up to \$190,000 would cover up to 40 CTE certificates including 10 students attaining two certificates each in HVAC and Electricity.

WCSD proposes to provide \$245,000 in District funds to cover instruction, support, and management as match, bringing the total project value to \$439,000 if the WCSD is able to draw down funds at the maximum allowable rate of \$4,500 per certification, with up to 20 percent of students earning two certifications during the funding period. If that were to be the case, Triumph would be providing 44.2 percent of the total value of the project. (Staff note that the proposed 20 students each earning two certificates does not comply with the Triumph program guidelines of a maximum of 20 percent of students earning two certificates.) Further, staff suggest that the level of proposed match is relatively high and may be difficult to document satisfactorily.

At a reimbursement rate of \$4,500 per certification, the discounted total increase in household incomes expected from the program will be \$17.1 per dollar of Triumph cost. For these reasons, staff rate this program "A" in terms of economic impact.

Project Summary (based on information provided by the applicant)

Walton County School District/Emerald Coast Technical College is requesting grant funds from the Triumph Gulf Coast Skilled Labor Recovery Fund to address the need for construction trades workers to aid in the economic recovery of Northwest Florida following Hurricane Michael. This application is for the initial funding cycle: May 1, 2020 - October 31, 2020 and proposes to

provide career education and training for a minimum of twenty (20) students/workers in the following construction trades: Electricity { 10) and HVAC (10) during the period May 1, 2020, through October 31, 2020.

Students will be expected to earn a minimum of two (2) appropriate CAPE certifications during this period, for a total of 40CAPE certifications. Florida Department of Education approved curriculum/classes will be offered on the campus of Emerald Coast Technical College, the district's postsecondary educational institution located at 761 North 20th Street, DeFuniak Springs. In addition to the general adult population, the project will work at recruiting high school students in grades 11 and 12 for dual enrollment opportunities. Real world skills application will be a major feature of the training.

Both programs will train students in current workforce technologies and provide articulation mechanisms for students to continue their education in the state college system. The Electricity and HVAC programs have approved statewide articulation agreements to the Building Construction Technology college credit program offered at state colleges.

The 2019-2020 Regional Demand Occupations List as published through the Department of Economic Opportunity and Bureau of Labor Market Statistics lists the labor market needs of Florida's business community and encourages job training based on those needs. This list identifies electrician and HVAC technicians for Region 2, Okaloosa and Walton Counties as growing at an annual rate of 1.28% and 1.97% respectively. For the 2019-2020 period, 78 job openings are projected for electricians and 82 job openings are projected for HVAC technicians. This project will work to help address anticipated demand for these trades in the construction sector, thereby helping support economic recovery in the region.

Funding and Budget (as provided by the applicant)

Identify the anticipated range of funding for certs and recruitment/supplies sought from Triumph Gulf Coast, Inc.

Triumph grant funding will provide funds for an additional instructor in the electricity class and for classes to be provided in summer. This scheduling is not currently available for these programs. In addition to recruitment materials targeted for this project, recruitment counseling and outreach/placement preparation will be made available through these funds.

The School Board match includes \$245,000 for instruction, support and management Aug-Oct. 2020. An additional \$4,000 will be contributed toward summer support/counseling.

Project Funding Sources

School Board: \$245,000
Other: \$4,000

Total Other Funding	\$249,000
Total Amount Requested:	\$190,000
Total Project Amount:	\$439,000

Letters of Support

Career Source Okaloosa Walton

Superior Air Conditioning Company

MetroPower, Inc.