

February 28,2020

Dear Ms. Henderson:

Please accept this letter as an amendment to our proposal, UAS Pilot Boot Camp for Exiting Military (#210).

We would like to amend the budget to increase the match from Gulf Coast State College by \$220,000. This match would include \$55,000 dollars per year for 4 years to cover instructional and organizational support costs including insurance, materials, supplies, warranties, and other instructional support.

We are also including a letter from a business partner, Unmanned Safety Institute (USI). The Unmanned Safety Institute will also be providing funding for this program that should be used for part of our match, as well. As delineated in the attached letter, USI will provide \$390,000 in both tangible and in-kind support to the program.

With these additions to the funding, the amount from each partner is:

**Triumph Gulf Coast** 

\$ 3,033,438 (72%)

**Gulf Coast State College** 

\$ 781,562 (19%)

**Unmanned Safety Institute** 

\$ 390,000 (9%)

**Total Project** 

\$ 4, 205,000

Please let me know if you have any questions or need additional information.

Sincerely.

John Holdnak



## USI SHARED CONTRIBUTION TO UNMANNED PILOT BOOT CAMP PROJECT

UNMANNED SAFETY INSTITUTE, INC. 3800 GARRISON AVE. PORT ST. JOE, FL 32456

February 28, 2020

Dear Dr. Holdnak:

I am writing to notify you of Unmanned Safety Institute's intent to provide financial contribution to the "Unmanned Aerial Systems Pilot Boot Camp" Project. This project presents an incredible opportunity to the region related to drone technology. USI contributions would be applied in three separate categories: unmanned aircraft, tuition assistance/scholarships, and regional promotion and education around the opportunities related to unmanned technology.

Unmanned aircraft ownership and use contribution: A minimum of \$200,000

Tuition assistance/scholarships: \$140,000 Regional promotion and education: \$50,000

Total contribution from USI to project: \$390,000

Thank you for your organization's vision and the opportunity to support this incredible project!

Joshua Olds President

**Unmanned Safety Institute** 

407-499-2052

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