



March 26, 2020

Dear Ms. Henderson:

Thank you very much for the consideration of our proposal "UAS Pilot Boot Camp for Exiting Military" (#210) at the Triumph board meeting on March 3. Based on the discussion at that meeting, we would like to amend the budget as indicated in the attachment. This budget amendment will reduce the amount being requested from Triumph from \$3,033,438 to \$2,259,063. It will increase the GCSC funding from \$781,562 to \$955,937.

With these revisions, the percentage of funding from each partner would be:

Triumph	\$2,259,063	(56%)
GCSC	\$955,937	(24%)
Unmanned Safety Institute	\$790,000	(20%)

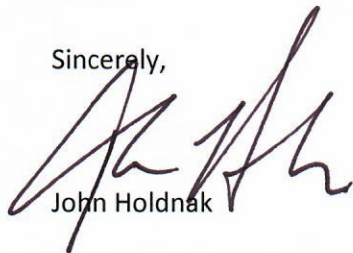
In addition to the above budget amendment, we would also like to include the following assurances:

Gulf Coast State College intends to offer the UAS Boot Camp beyond the initial four years indicated in the application as the length of the program. Based on the employment projections indicated for remote pilots, it is our belief that the demand for remote pilots will continue to grow in our region. It is our intent to meet this demand by offering the Boot Camp as often as there is demand and as long as there is demand. We will also offer the program at any of our campuses or instructional sites in order to meet this need and make it more convenient for students.

It is also our intent to include not only exiting military but also the spouses of exiting military when marketing and recruiting for this program.

We hope that this budget amendment and assurances address the issues that were discussed by board members at the board meeting. If you have any questions or need additional information, please let me know.

Sincerely,



John Holdnak

Office of the President

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PROPOSED

Budget: Triumph Requested Funding

Item	2020	2021	2022	2023	2024
Faculty Salaries (2)	-----	-----	-----	-----	-----
Equipment, Infrastructure, and Modular Lab and Scenario Assets	\$800,000	-----	-----	-----	-----
Industry Certification prep and examinations	\$548,750	\$760,313	\$150,000	-----	-----
Total	\$1,348,750	\$760,313	\$150,000	\$0	\$0

Total from Triumph

\$2,259,063

Percentage of Total Project

56%

Budget: Gulf Coast State College

Item	2020	2021	2022	2023	2024
Faculty Salaries (2)	-----	-----	-----	-----	
Equipment, Infrastructure, and Modular Lab and Scenario Assets	-----	-----	-----	-----	
Industry Certification Prep and Exams	\$-----	\$200,000	\$261,562	\$274,375	
Institutional Support	\$55,000	\$55,000	\$55,000	\$55,000	
Total	\$55,000	\$255,000	\$316,562	\$329,375	\$0

Total from GCSC

\$955,937

Percentage of Total Project

24%

Budget: Unmanned Safety Institute

Item	2020	2021	2022	2023	2024
Unmanned Aircraft Use	\$100,000	\$100,000	0	0	
Faculty/Instructor Salaries	\$100,000	\$100,000	100000	100000	
Regional Promotion and Education	\$15,000	\$15,000	\$10,000	\$10,000	
Tuition Assistance/Scholarships	\$35,000	\$35,000	\$35,000	\$35,000	
Total	\$250,000	\$250,000	\$145,000	\$145,000	\$0

Total from USI

\$790,000

Percentage of Total Project

20%

Total Project Cost

\$4,005,000

Average Cost per Certification

\$2,823.83