# TRIUMPH GULF COAST, INC. PANAMA CITY, FLORIDA FINANCIAL STATEMENTS FOR THE MONTH AND FIVE MONTHS ENDED MAY 31, 2020 AND 2019



Certified Public Accountants

To the Board of Directors Triumph Gulf Coast, Inc. Panama City, Florida

### Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of May 31, 2020 and 2019, and the related statements of activity for the month and five months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

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Panama City, Florida

June 18, 2020

### Triumph Gulf Coast, Inc Statements of Financial Position

As of May 31, 2020 and 2019

	-		tal	
	As	of May 31, 2020	As of	May 31, 2019 (PY)
ASSETS				
Current Assets				
Bank Accounts				
First Nat'l Bank NWFL- MM		133,773.02		88,285,45
First Nat'l Bank NWFL-Checking		70,000.59		68,015.94
Florida Prime	3	438,220,955.56		367,027,751_63
Total Bank Accounts	\$	438,424,729.17	\$	367,184,053.02
Other Current Assets				
Account Receivable (A/R)		- 2		447,94
Total Other Current Assets	\$	9.1	\$	447.94
Total Current Assets	\$	438,424,729.17	\$	367,184,500.96
Other Assets				
Prepaid Expenses		17,425.73		7,849.15
Total Other Assets	\$	17,425.73	\$	7,849.15
TOTAL ASSETS	\$	438,442,154.90	\$	367,192,350.11
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable (A/P)		2,396.00		12,981.00
Total Accounts Payable	\$	2,396.00	\$	12,981.00
Credit Cards				
FNBNWFL Mastercard		119,33		140.80
Total Credit Cards	\$	119.33	\$	140.80
Other Current Liabilities	•			
Interest Payable to Trust		287,113,68		804,672.94
Payroll Liabilities		- 1,118		
Federal Taxes (941/944)		2,631,43		2,369.66
Total Payroll Liabilities	\$	2,631.43	\$	2,369.66
Total Other Current Liabilities	\$	289,745.11	\$	807,042.60
Total Current Liabilities	\$	292,260.44	\$	820,164.40
Total Liabilities	\$	292,260.44	\$	820,164.40
Equity	•		·	,
Designated				
Bay County		9,496,256.40		12,462,301.40
Escambia County		41,929,303.00		50,129,303.00
Okaloosa County		664,665.00		-
Supplemental		440,000.00		_
Total Designated	\$	52,530,224.40	\$	62,591,604.40
Restricted for Individual Counties	4	32,330,224.40	4	02,351,004.40
Bay		12 840 720 72		16,604,442.45
Escambia		13,840,730.72		
Franklin		21,400,000.00 21,259,893.59		18,200,000.00
Gulf		1992		18,200,000.00
Okaloosa		21,083,800.80		18,200,000.00
		21,400,000.00		18,200,000.00
Santa Rosa		20,839,163.97		18,200,000,00
Walton		20,970,714,31		18,020,000.00
Walton	-	21,133,558.46	-	18,165,000.00
Total Restricted for Individual Counties	\$	161,927,861.85	\$	143,789,442.45
Undesignated		146,104,587,90		96,879,707.42
Net Revenue		77,587,220,31	=	63,111,431.44
Total Equity	- <b>\$</b>	438,149,894.46	\$	366,372,185.71
TOTAL LIABILITIES AND EQUITY	\$	438,442,154.90	\$	367,192,350.11

### Triumph Gulf Coast, Inc Statements of Activity

For the Months Ended May 31, 2020 and 2019

	Total						
		May 2020	Ma	y 2019 (PY)			
Revenue	-						
Total Revenue		<u></u>		- 4			
Gross Profit	\$	:20	\$	· ·			
Expenditures							
Administrative							
Accounting & Auditing		2,396.00		5,997.00			
Computer		816.55		816.55			
Economic Advisor		9,612,77		9,424.28			
Economic Advisor Software/tools		8,500.00		8,500.00			
Grants Evaluation Costs		1,344.00		=			
Insurance		1,504.42		1,308,17			
Legal & Professional Services		8,333,33		8,333,33			
Office Space Rent		1,000.00		1,000.00			
Office Supplies		(#K)		27.81			
Payroll Expenses							
Executive Director		8,144.50		7,458.33			
Taxes		623.06		570.56			
Total Payroll Expenses	\$	8,767.56	\$	8,028.89			
Phone, technology, meeting expenses		193.84		187.99			
Program Administration		8,399.25		8,076.20			
Special Legal Services		8,333.33		8,333.33			
Website		1,330.00		700.00			
Wire Fees		190		15.00			
Total Administrative	\$	60,531.05	\$	60,748.55			
Funds Distributed				488,390.05			
Total Expenditures	\$	60,531.05	\$	549,138.60			
Net Operating Revenue	\$	(60,531.05)	\$	(549,138.60)			
Net Revenue	\$	(60,531.05)	\$	(549,138.60)			

# Triumph Gulf Coast, Inc Statements of Activity

For the Five Months Ended May 31, 2020 and 2019

	:	Тс	otal			
	Ja	ın - May, 2020	Jan - May, 2019 (PY)			
Revenue						
Settlement Revenue		79,999,999.50		80,000,000.00		
Total Revenue	\$	79,999,999.50	\$	80,000,000.00		
Gross Profit	\$	79,999,999.50	\$	80,000,000.00		
Expenditures						
Administrative						
Accounting & Auditing		33,252.00		56,984,00		
Computer		4,082.75		4,082.75		
Economic Advisor		48,063.85		47,121.40		
Economic Advisor Software/tools		8,500.00		8,500.00		
Grants Evaluation Costs		40,870.00		14,270,00		
Insurance		7,522.10		6,540,85		
Legal & Professional Services		41,666.65		41,666.65		
Office Space Rent		5,000.00		5,000.00		
Office Supplies		317.79		27.81		
Payroll Expenses						
Executive Director		40,722.50		37,291.65		
Taxes		3,115.28		2,852.81		
Total Payroll Expenses	\$	43,837.78	\$	40,144.46		
Phone, technology, meeting expenses		1,468.47		935.95		
Program Administration		41,996.25		40,381,00		
Special Legal Services		41,666.65		41,666,65		
Travel & Per Diem for Board		86.33		377.28		
Travel & Per Diem for Staff		1,074.34		974.01		
Website		5,330.00		2,730,00		
Wire Fees		100.00		75,00		
Total Administrative	\$	324,834.96	\$	311,477.81		
Funds Distributed		2,087,944.23		16,577,090.75		
Total Expenditures	\$	2,412,779.19	\$	16,888,568.56		
Net Operating Revenue	\$	77,587,220.31	\$	63,111,431.44		
Net Revenue	\$	77,587,220.31	\$	63,111,431.44		

For the Month Ended May 31, 2020

	Un	designated	TOTAL		
Revenue	-		*		
Total Revenue					
Gross Profit	\$	<b>(E</b>	\$	<u> </u>	
Expenditures					
Administrative					
Accounting & Auditing		2,396.00		2,396.00	
Computer		816.55		816.55	
Economic Advisor		9,612,77		9,612.77	
Economic Advisor Software/tools		8,500,00		8,500.00	
Grants Evaluation Costs		1,344.00		1,344.00	
Insurance		1,504.42		1,504.42	
Legal & Professional Services		8,333,33		8,333.33	
Office Space Rent		1,000.00		1,000.00	
Payroll Expenses					
Executive Director		8,144.50		8,144.50	
Taxes		623.06		623.06	
Total Payroll Expenses	\$	8,767.56	\$	8,767.56	
Phone, technology, meeting expenses		193.84		193.84	
Program Administration		8,399.25		8,399.25	
Special Legal Services		8,333.33		8,333.33	
Website		1,330.00		1,330.00	
Total Administrative	\$	60,531.05	\$	60,531.05	
Total Expenditures	\$	60,531.05	\$	60,531.05	
Net Operating Revenue	\$	(60,531.05)	\$	(60,531.05)	
Net Revenue	\$	(60,531.05)	\$	(60,531.05)	

	ł	Зау	Escambia	Franklin	Gulf
Revenue	+				
Settlement Revenue	3,2	00,000.00	3,200,000.00	3,200,000.00	3,200,000.00
Total Revenue	\$ 3,2	00,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Gross Profit	\$ 3,2	00,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Expenditures					
Administrative					
Accounting & Auditing					
Computer					
Economic Advisor					
Economic Advisor Software/tools					
Grants Evaluation Costs					
Insurance					
Legal & Professional Services					
Office Space Rent					
Office Supplies					
Payroll Expenses					
<b>Executive Director</b>					
Taxes					
Total Payroll Expenses	\$	(6)	\$	\$ •	\$ <b>3</b>
Phone, technology, meeting expenses					
Program Administration					
Special Legal Services					
Travel & Per Diem for Board					
Travel & Per Diem for Staff					
Website					
Wire Fees					
Total Administrative	\$	:=:	\$ 1992	\$ <b>*</b>	\$ 
Funds Distributed	1,7	00,826.50	353	140,106.41	110,611.63
Total Expenditures	\$ 1,7	00,826.50	\$ 渔	\$ 140,106.41	\$ 110,611.63
Net Operating Revenue	\$ 1,4	99,173.50	\$ 3,200,000.00	\$ 3,059,893.59	\$ 3,089,388.37
Net Revenue	\$ 1,4	99,173.50	\$ 3,200,000.00	\$ 3,059,893.59	\$ 3,089,388.37

_	Okaloosa	5	Santa Rosa	Wakulla	Walton	U	ndesignated	TOTAL
	3,200,000.00		3,200,000.00	3,200,000.00	3,200,000.00		54,399,999.50	79,999,999.50
-\$		\$	3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$	54,399,999.50	\$ 79,999,999.50
\$	3,200,000.00		3,200,000.00	3,200,000.00	3,200,000.00		54,399,999.50	\$ 79,999,999.50
							33,252.00	33,252.00
							4,082.75	4,082.75
							48,063,85	48,063.85
							8,500.00	8,500.00
							40,870.00	40,870.00
							7,522.10	7,522.10
							41,666.65	41,666.65
							5,000.00	5,000.00
							317.79	317.79
							40,722.50	40,722.50
							3,115.28	3,115.28
\$	ê	\$	<u> </u>	\$ <u>#</u>	\$ #	\$	43,837.78	\$ 43,837.78
							1,468,47	1,468.47
							41,996.25	41,996.25
							41,666.65	41,666.65
							86.33	86.33
							1,074.34	1,074.34
							5,330.00	5,330.00
_							100.00	100.00
\$	*	\$		\$ #.	\$ •	\$	324,834.96	\$ 324,834.96
_	7			77	136,399.69		-	2,087,944.23
\$	ě	\$	•	\$ •	\$ 136,399.69	\$	324,834.96	\$ 2,412,779.19
\$	3,200,000.00	\$	3,200,000.00	\$ 3,200,000.00	\$ 3,063,600.31	\$	54,075,164.54	\$ 77,587,220.31
\$	3,200,000.00	\$	3,200,000.00	\$ 3,200,000.00	\$ 3,063,600.31	\$	54,075,164.54	\$ 77,587,220.31

	Bay	Escambia	Franklin	Gulf
Revenue	**			2
Settlement Revenue	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00
Total Revenue	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Gross Profit	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Expenditures				
Administrative				
Accounting & Auditing				
Computer				
Depreciation Expense				
Economic Advisor				
Economic Advisor Software/tools				
Grants Evaluation Costs				
Insurance				
Legal & Professional Services				
Office Space Rent				
Office Supplies				
Payroll Expenses				
<b>Executive Director</b>				
Taxes				
Total Payroll Expenses	\$ -	\$ -	\$ -	\$ -
Phone, technology, meeting expenses				
Program Administration				
Special Legal Services				
Travel & Per Diem for Board				
Travel & Per Diem for Staff				
Website				
Wire Fees				
Total Administrative	\$ -	\$ -	\$ -	\$ -
Funds Distributed	1,542,090.7	5 =	=	
Total Expenditures	\$ 1,542,090.7	5 \$ -	\$ -	\$ -
Net Operating Revenue	\$ 1,657,909.2	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Net Revenue	\$ 1,657,909.2	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00

Н	ırricane Relief	_	Okaloosa	_	Santa Rosa	_	Wakulla		Walton	U	ndesignated	_	TOTAL
			3,200,000.00	_	3,200,000.00	-	3,200,000.00	_	3,200,000.00	×-	54,400,000.00		80,000,000.00
\$	3.2	_	3,200,000.00	_	3,200,000.00	_	3,200,000.00	_	3,200,000.00	_	54,400,000.00		80,000,000.00
\$	ı,Ē	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	54,400,000.00	\$	80,000,000.00
											56,984.00		56,984.00
											4,082.75		4,082.75
													€
											47,121.40		47,121.40
											8,500.00		8,500.00
											14,270.00		14,270.00
											6,540.85		6,540.85
											41,666.65		41,666.65
											5,000.00		5,000.00
											27.81		27,81
											37,291.65		37,291.65
											2,852,81		2,852,81
\$	V.	\$	<u>=</u>	\$	<u> </u>	\$	~	\$	<b>a</b>	\$	40,144.46	\$	40,144.46
											935.95		935.95
											40,381.00		40,381.00
											41,666.65		41,666.65
											377.28		377.28
											974.01		974.01
											2,730.00		2,730.00
		072						·			75.00		75.00
\$	1.8)	\$	ň	\$		\$	æ	\$	151	\$	311,477.81	\$	311,477.81
	15,000,000.00		ŧ						35,000.00		<u>-</u>		16,577,090.75
\$	15,000,000.00	\$	ĕ	\$	2	\$	4	\$	35,000.00	\$	311,477.81	\$	16,888,568.56
\$	(15,000,000.00)	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,165,000.00	\$	54,088,522.19	\$	63,111,431.44
\$	(15,000,000.00)	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,165,000.00	\$	54,088,522.19	\$	63,111,431.44

### Triumph Gulf Coast, Inc Budget vs. Actuals: 2020 Admin - FY20 P&L Classes

For the Month Ended May 31, 2020

	Total								
	-	Actual		Budget	Over Budget				
Revenue				•					
Settlement Revenue				*		*			
Total Revenue	\$		\$	-	\$				
Gross Profit	\$	π	\$		\$	in			
Expenditures									
Administrative									
Accounting & Auditing		2,396.00		9,350.00		(6,954.00)			
Computer		816.55		850.00		(33.45)			
Economic Advisor		9,612.77		9,612.92		(0.15)			
Economic Advisor Software/tools		8,500,00		736.92		7,763.08			
Grants Evaluation Costs		1,344.00		13,558.33		(12,214.33)			
Insurance		1,504.42		1,504.42		*			
Legal & Professional Services		8,333.33		8,333.33					
Office Space Rent		1,000,00		1,000.00					
Office Supplies		8		651.50		(651,50)			
Payroll Expenses									
Executive Director		8,144.50		8,144.50		-			
Taxes		623.06		623.08		(0.02)			
Total Payroll Expenses	\$	8,767.56	\$	8,767.58	\$	(0.02)			
Phone, technology, meeting expenses		193.84		208.33		(14,49)			
Program Administration		8,399.25		8,400.00		(0.75)			
Special Legal Services		8,333.33		8,333,33		:-			
Travel & Per Diem for Board		-		61.92		(61.92)			
Travel & Per Diem for Staff		ē		2,104.00		(2,104,00)			
Website		1,330.00		1,000.00		330.00			
Wire Fees		2		25,50		(25,50)			
Total Administrative	\$	60,531.05	\$	74,498.08	\$	(13,967.03)			
Total Expenditures	\$	60,531.05	\$	74,498.08	\$	(13,967.03)			
Net Operating Revenue	\$	(60,531.05)	\$	(74,498.08)	\$	13,967.03			
Net Revenue	\$	(60,531.05)	\$	(74,498.08)	\$	13,967.03			

### Triumph Gulf Coast, Inc Budget vs. Actuals: 2020 Admin - FY20 P&L Classes

				Total		
	-	Actual	(b)	Budget	C	Over Budget
Revenue						
Settlement Revenue		79,999,999.50		80,000,000.00		(0.50)
Total Revenue	\$	79,999,999.50	\$	80,000,000.00	\$	(0.50)
Gross Profit	\$	79,999,999.50	\$	80,000,000.00	\$	(0.50)
Expenditures						
Administrative						
Accounting & Auditing		33,252.00		46,750.00		(13,498,00)
Computer		4,082.75		4,250.00		(167,25)
Economic Advisor		48,063.85		48,064.60		(0.75)
Economic Advisor Software/tools		8,500.00		3,684.60		4,815.40
Grants Evaluation Costs		40,870.00		67,791.65		(26,921.65)
Insurance		7,522,10		7,522.10		•
Legal & Professional Services		41,666.65		41,666,65		2
Office Space Rent		5,000.00		5,000.00		=
Office Supplies		317.79		3,257.50		(2,939.71)
Payroll Expenses						
<b>Executive Director</b>		40,722.50		40,722.50		<u> </u>
Taxes		3,115.28		3,115.40		(0.12)
Total Payroll Expenses	\$	43,837.78	\$	43,837.90	\$	(0.12)
Phone, technology, meeting expenses		1,468.47		1,041.65		426.82
Program Administration		41,996.25		42,000.00		(3.75)
Special Legal Services		41,666.65		41,666.65		<u> </u>
Travel & Per Diem for Board		86.33		309.60		(223.27)
Travel & Per Diem for Staff		1,074.34		10,520.00		(9,445.66)
Website		5,330.00		5,000.00		330.00
Wire Fees		100.00		127.50		(27.50)
Total Administrative	\$	324,834.96	\$	372,490.40	\$	(47,655.44)
Funds Distributed		2,087,944.23				2,087,944.23
Total Expenditures	\$	2,412,779.19	\$	372,490.40	\$	2,040,288.79
Net Operating Revenue	\$	77,587,220.31	\$	79,627,509.60	\$	(2,040,289.29)
Net Revenue	\$	77,587,220.31	\$	79,627,509.60	\$	(2,040,289.29)

### Triumph Gulf Coast, Inc. Schedule of Committed Funds

As of May 31, 2020 Executed Bay Franklin **Project Number** Contract Escambia 2,329,303 #5 Escambia Co School Board- Workforce Education #29 Wakulla County School Board-Career & Tech Х #43 Okaloosa Co- Hwy 90 Sewer Χ #46 Okaloosa Co BOCC-Southwest Crestview Bypass X #49 Panama City Port Authority Χ 10,000,000 #65 Bay Youth Summer Work Fund 48,301 #69 FSU Marine Lab Χ 7,998,678 Χ #72 Whiting Aviation #98 Walton County Sheriff Х #120 City of Pensacola MRO Aviation X 61,000,000 #143 Bay County Schools Haney HVAC Program Х 847,955 #148 Gulf County AgriScience Х X #153 Gulf County School District Χ 2,327,322 #157 Franklin County School District Х #180 Gulf County Welding Training #185 Panama City Industrial Complex X 20,000,000 #186 Gulf County BOCC Hurricane Michael Recovery Ad Valorem Request X Х #187 Northwest Florida State College Training Center of Excellence #189 Bay County BOCC Hurricane Michael Recovery Ad Valorem Request Χ Х #190 Walton Economic Development Alliance US 331 Infrastructure #198 Wakulla County School Board UAS/VSO Certification Program Χ #200 Franklin County School District Career and Technical Training Х 1,215,000 Х #207 Gulf Coast State College #209 Santa Rosa County Board of County Commissioners, Project Lionheart #210 Gulf Coast State College UAS Pilot Boot Camp for Exiting Military #213 Florida's Great Northwest, Education Return on Investment (ROI) Χ #216 Northwest Florida State College Airframe & Powerplant 30,896,256 63,329,303 11,541,000

**Total Committed** 

Disbursements

**Total Outstanding Committed Funds** 

**Outlays Dependent on Future Funding** 

(7,559,270)

23,336,986

(140, 107)

11,400,893

63,329,303

5,000,000

# Triumph Gulf Coast, Inc. Schedule of Committed Funds As of May 31, 2020

Gulf	Okaloosa	Santa Rosa		Walton	Supplemental	TOTAL
						2,329,303
			3,926,867			3,926,867
	1,500,000					1,500,000
	13,500,000					13,500,000
						10,000,000
						48,30
						7,998,678
		8,523,655				8,523,655
				2,217,965		2,217,965
						61,000,000
						847,955
125,000						125,000
750,000						750,000
						2,327,322
250,000						250,000
						20,000,000
					4,271,683	4,271,683
				2,763,716		2,763,716
					10,728,317	10,728,317
				1,742,407		1,742,407
			1,780,000			1,780,000
						1,215,000
2,200,358						2,200,358
		3,484,728				3,484,728
2,259,063						2,259,063
					440,000	440,000
	7,064,665					7,064,665
5,584,421	22,064,665	12,008,383	5,706,867	6,724,088	15,440,000	173,294,983
(316,199)		(560,836)	(429,286)	(266,440)	(15,000,000)	(24,272,138
5,268,222	22,064,665	\$ 11,447,547	\$ 5,277,581	\$ 6,457,648	\$ 440,000 \$	149,022,845



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