TRIUMPH GULF COAST, INC. PANAMA CITY, FLORIDA FINANCIAL STATEMENTS FOR THE MONTH AND SEVEN MONTHS ENDED JULY 31, 2020 AND 2019



To the Board of Directors Triumph Gulf Coast, Inc. Panama City, Florida

Independent Accountant's Compilation Report

Management is responsible for the accompanying financial statements of Triumph Gulf Coast, Inc., which comprise the statements of financial position as of July 31, 2020 and 2019, and the related statements of activity for the month and seven months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures and the statement of cash flows required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary budgets and schedule of committed funds information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Panama City, Florida August 12, 2020

Triumph Gulf Coast, Inc Statements of Financial Position

As of July 31, 2020 and 2019

	Total							
	As	of July 31, 2020	As of	July 31, 2019 (PY)				
ASSETS		***						
Current Assets								
Bank Accounts								
First Nat'l Bank NWFL- MM		133,828,92		171,861,65				
First Nat'l Bank NWFL-Checking		137,308,87		89,129,12				
Florida Prime	-	437,455,380,90		366,406,632,60				
Total Bank Accounts	\$	437,726,518.69	\$	366,667,623.37				
Total Current Assets	\$	437,726,518.69	\$	366,667,623.37				
Other Assets								
Prepaid Expenses		6,017.64		5,232,81				
Total Other Assets	. \$	6,017.64	\$	5,232.81				
TOTAL ASSETS	\$	437,732,536.33	\$	366,672,856.18				
LIABILITIES AND EQUITY	-							
Liabilities								
Current Liabilities								
Accounts Payable								
Accounts Payable (A/P)		6,446.00		18,206.00				
Total Accounts Payable	\$	6,446.00	\$	18,206.00				
Credit Cards								
FNBNWFL Mastercard		372,66		346,99				
Total Credit Cards	\$	372.66	\$	346.99				
Other Current Liabilities								
Interest Payable to Trust		161,210.75		783,384.11				
Payroll Liabilities								
Federal Taxes (941/944)		2,631.43		2,516.20				
Total Payroll Liabilities	5	2,631.43	\$	2,516.20				
Total Other Current Liabilities	\$	163,842.18	\$	785,900.31				
Total Current Liabilities	\$	170,660.84	\$	804,453.30				
Total Liabilities	\$	170,660.84	\$	804,453.30				
Equity								
Designated								
Bay County		9,496,256.40		12,462,301.40				
Escambia County		42,003,303.00		50,129,303.00				
Okaloosa County		864,665.00		29				
Supplemental		440,000.00		£				
Total Designated	\$	52,804,224.40	\$	62,591,604.40				
Restricted for Individual Counties			•	,,				
Bay		13,656,265.57		16,217,391.75				
Escambia		21,400,000.00		18,200,000.00				
Franklin		21,187,921.81		18,200,000.00				
Gulf		21,083,800.80		18,200,000.00				
Okaloosa		21,400,000.00		18,200,000.00				
Santa Rosa		20,839,163.97		18,200,000.00				
Wakulla		20,970,714.31		18,020,000.00				
Walton		20,930,306.64		18,165,000.00				
Total Restricted for Individual Counties	\$	161,468,173.10	\$	143,402,391.75				
Undesignated	•	146,290,276,65	*	97,266,758.12				
Net Revenue		76,999,201.34		62,607,648.61				
Total Equity	\$	437,561,875.49	\$					
TOTAL LIABILITIES AND EQUITY	\$		\$	365,868,402.88				
,	-	437,732,536.33	•	366,672,856.18				

Triumph Gulf Coast, Inc Statements of Activity

For the Months Ended July 31, 2020 and 2019

	Total								
		July 2020		Ju	ly 2019 (PY)				
Revenue			114						
Total Revenue		(- €			16				
Gross Profit	\$	54	3.4	\$					
Expenditures									
Administrative									
Accounting & Auditing		3,860.00			9,437.00				
Computer		816.55			816.35				
Economic Advisor		9,612.77			9,424.28				
Grants Evaluation Costs		7,794.00			te:				
Insurance		1,504.42		7	1,308.17				
Legal & Professional Services		8,333.33			8,333.33				
Office Space Rent		1,000.00			1,000.00				
Office Supplies		254 .00			234,00				
Payroll Expenses									
Executive Director		8,144.50			7,831.25				
Taxes		623.06			599.08				
Total Payroll Expenses	\$	8,767.56		\$	8,430.33				
Phone, technology, meeting expenses		193.66			187.98				
Program Administration		8,399.25			8,076.20				
Special Legal Services		8,333.33			8,333.33				
Website		1,000.00			400.00				
Wire Fees		F#8			15.00				
Total Administrative	\$	59,868.87		\$	55,995.97				
Funds Distributed		459,688.75			387,050.70				
Total Expenditures	\$	519,557.62	2	\$	443,046.67				
Net Operating Revenue	\$	(519,557.62)		\$	(443,046.67)				
Net Revenue	\$	(519,557.62)		\$	(443,046.67)				

Triumph Gulf Coast, Inc Statements of Activity

For the Seven Months Ended July 31, 2020 and 2019

		T	Total .	
	Ja	ın - July, 2020	Jan -	July, 2019 (PY)
Revenue	0.		-	
Settlement Revenue		79,999,999.50		80,000,000.00
Total Revenue	\$	79,999,999.50	\$	80,000,000.00
Gross Profit	\$	79,999,999.50	\$	80,000,000.00
Expenditures				
Administrative				
Accounting & Auditing		50,793.00		75,190.00
Computer		5,715.85		5,715.65
Economic Advisor		67,289.39		65,969.96
Economic Advisor Software/tools		8,500.00		8,500.00
Grants Evaluation Costs		55,483,50		16,685.00
Insurance		10,530.94		9,157.19
Legal & Professional Services		58,333.31		58,333.31
Office Space Rent		7,000.00		7,000.00
Office Supplies		571.79		950.96
Payroll Expenses				
Executive Director		57,011.50		54,818.75
Taxes		4,361.38		4,193.63
Total Payroll Expenses	\$	61,372.88	\$	59,012.38
Phone, technology, meeting expenses		1,855.79		1,311,92
Program Administration		58,794.75		56,533.40
Special Legal Services		58,333.31		58,333.31
Travel & Per Diem for Board		86.33		377.28
Travel & Per Diem for Staff		1,074,34		1,519.58
Website		7,330,00		3,530.00
Wire Fees		100.00		90.00
Total Administrative	\$	453,165.18	\$	428,209.94
Funds Distributed	G2	2,547,632.98	pi-	16,964,141.45
Total Expenditures	\$	3,000,798.16	\$	17,392,351.39
Net Operating Revenue	\$	76,999,201.34	\$	62,607,648.61
Net Revenue	\$	76,999,201.34	\$	62,607,648.61
	8			

For the Month Ended July 31, 2020

		Bay	F	Franklin		Walton	Und	lesignated	TOTAL
Revenue	-								
Total Revenue									
Gross Profit	\$		\$		\$		\$	36	\$ (4)
Expenditures									
Administrative									Sec. 2
Accounting & Auditing								3,860,00	3,860.00
Computer								816.55	816,55
Economic Advisor								9,612.77	9,612.77
Grants Evaluation Costs								7,794,00	7,794.00
Insurance								1,504.42	1,504.42
Legal & Professional Services								8,333.33	8,333,33
Office Space Rent								1,000.00	1,000.00
Office Supplies								254.00	254.00
Payroll Expenses					47				
Executive Director								8,144.50	8,144.50
Taxes								623,06	623,06
Total Payroll Expenses	\$	(*)	\$		\$	•	\$	8,767.56	\$ 8,767.56
Phone, technology, meeting expenses								193,66	193.66
Program Administration								8,399.25	8,399,25
Special Legal Services			1					8,333.33	8,333.33
Website								1,000.00	1,000.00
Total Administrative	\$	9.8	\$	7	\$	-	\$	59,868.87	\$ 59,868.87
Funds Distributed		184,465,15		71,971.78		203,251.82		721	459,688.75
Total Expenditures	\$	184,465. <mark>15</mark>	\$	71,971.78	\$	203,251.82	\$	59,868.87	\$ 519,557.62
Net Operating Revenue	\$	(184,465.15)	\$	(71,971.78)	\$	(203,251.82)	\$	(59,868.87)	\$ (519,557.62)
Net Revenue	\$	(184,465.15)	\$	(71,971.78)	\$	(203,251.82)	\$	(59,868.87)	\$ (519,557.62)

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	Bay	Escambia	Franklin	Gulf
Revenue				
Settlement Revenue	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00
Total Revenue	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Gross Profit	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Expenditures				
Administrative				
Accounting & Auditing				
Computer				
Economic Advisor				
Economic Advisor Software/tools				
Grants Evaluation Costs				
Insurance				
Legal & Professional Services				
Office Space Rent				
Office Supplies				
Payroli Expenses				
Executive Director				
Taxes				
Total Payroll Expenses	\$	\$	\$ -	\$ -
Phone, technology, meeting expenses				
Program Administration				
Special Legal Services				
Travel & Per Diem for Board		•		
Travel & Per Diem for Staff				
Website				
Wire Fees				
Total Administrative	\$ =	\$ -	\$ -	\$ -
Funds Distributed	1,885,291.65	2	212,078.19	110,611,63
Total Expenditures	\$ 1,885,291.65	\$ -	\$ 212,078.19	\$ 110,611.63
Net Operating Revenue	\$ 1,314,708.35	\$ 3,200,000.00	\$ 2,987,921.81	\$ 3,089,388.37
Net Revenue	\$ 1,314,708.35	\$ 3,200,000.00	\$ 2,987,921.81	\$ 3,089,388.37

_	Okaloosa	Santa Rosa	Wakulla	Walton	Undesignated	TOTAL
_	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00	54,399,999.50	79,999,999.50
<u> </u>	3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 54,399,999.50	\$ 79,999,999.50
\$	3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 54,399,999.50	\$ 79,999,999.50
					50,793.00	50,793.00
					5,715.85	5,715.85
					67,289.39	67,289.39
					8,500.00	8,500.00
					55,483.50	55,483.50
					10,530,94	10,530.94
					58,333,31	58,333.31
					7,000.00	7,000.00
					571.79	571.79
			4		57,011.50	57,011.50
					4,361.38	4,361.38
\$	0€(\$ -	\$ -	\$ -	\$ 61,372.88	\$ 61,372.88
					1,855.79	1,855.79
					58,794.75	58,794.75
					58,333.31	58,333.31
					86.33	86.33
					1,074.34	1,074.34
					7,330.00	7,330.00
					100.00	100.00
\$	94	\$	\$ =	\$ -	\$ 453,165.18	\$ 453,165.18
		*	*	339,651.51	8	2,547,632.98
\$	• • • • • • • • • • • • • • • • • • •	\$ -	\$ -	\$ 339,651.51	\$ 453,165.18	\$ 3,000,798.16
\$	3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 2,860,348.49	\$ 53,946,834.32	\$ 76,999,201.34
\$	3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 2,860,348.49	\$ 53,946,834.32	\$ 76,999,201.34

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	Bay	Escambia	Franklin	Gulf
Revenue	ž		-	
Settlement Revenue	3,200,000.00	3,200,000.00	3,200,000.00	3,200,000.00
Total Revenue	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Gross Profit	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00
Expenditures				
Administrative				
Accounting & Auditing				
Computer				
Depreciation Expense				
Economic Advisor				
Economic Advisor Software/tools				
Grants Evaluation Costs				
Insurance				
Legal & Professional Services				
Office Space Rent				
Office Supplies				
Payroll Expenses				
Executive Director				
Taxes				
Total Payroli Expenses	\$ -	\$	\$ -	\$ -
Phone, technology, meeting expenses				
Program Administration				
Special Legal Services				
Travel & Per Diem for Board				
Travel & Per Diem for Staff		Y		
Website				
Wire Fees				
Total Administrative	\$ ==	\$ -	\$ -	\$ -
Funds Distributed	1,929,141.45		*	
Total Expenditures	-			
	\$ 1,929,141.45	\$	\$ =	\$ -
Net Operating Revenue	\$ 1,929,141.45 \$ 1,270,858.55	\$ 3,200,000.00	\$ 3,200,000.00	\$ 3,200,000.00

Н	urricane Relief	-	Okaloosa	_ ;	Santa Rosa	_	Wakulla	_	Walton		Indesignated		TOTAL
			3,200,000.00		3,200,000.00		3,200,000,00	_	3,200,000.00		54,400,000.00		80,000,000.00
\$	*	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	54,400,000.00	\$	80,000,000.00
\$	**************************************	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	54,400,000.00	\$	80,000,000.00
											75,190.00		75,190.00
											5,715.65		5,715.65
											9		
											65,969.96		65,969.96
											8,500.00		8,500.00
											16,685.00		16,685.00
											9,157.19		9,157.19
											58,333.31		58,333,31
								•		•	7,000.00		7,000.00
											950.96		950.96
											54,818.75		54,818.75
		_		_				-			4,193.63		4,193.63
\$	(7)	\$		\$:=:	\$	\pi_{\pi_{\pi_{\pi_{\pi_{\pi_{\pi_{\pi_	\$		\$	59,012.38	\$	59,012.38
											1,311.92		1,311.92
											56,533.40		56,533.40
											58,333.31		58,333.31
						47					377.28		377.28
											1,519.58		1,519.58
											3,530.00		3,530.00
								_			90.00		90.00
\$	2	\$	<u>-</u>	\$		\$	(A)	\$	<u> </u>	\$	428,209.94	\$	428,209.94
	15,000,000.00		*	-		_	181		35,000.00		<u>-</u>		16,964,141.45
\$	15,000,000.00	\$		\$.	\$		\$	35,000.00	\$	428,209.94	\$	17,392,351.39
\$	(15,000,000.00)	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,165,000.00	\$	53,971,790.06	\$	62,607,648.61
\$	(15,000,000.00)	\$	3,200,000.00	\$	3,200,000.00	\$	3,200,000.00	\$	3,165,000.00	\$	53,971,790.06	\$	62,607,648.61
		(=				-				_		=	

Triumph Gulf Coast, Inc Budget vs. Actuals: 2020 Admin - FY20 P&L Classes

For the Month Ended July 31, 2020

		Total		
	Actual	Budget	0	ver Budget
Revenue	 			
Settlement Revenue		2.4		340
Total Revenue	\$ 	\$	\$	<u> </u>
Gross Profit	\$	\$ 7.89	\$:2:
Expenditures				
Administrative				
Accounting & Auditing	3,860.00	9,350.00		(5,490.00)
Computer	816.55	850.00		(33.45)
Economic Advisor	9,612.77	9,612.92		(0.15)
Economic Advisor Software/tools	€	736.92		(736.92)
Grants Evaluation Costs	7,794.00	13,558,33		(5,764.33)
Insurance	1,504.42	1,504.42		5407
Legal & Professional Services	8,333.33	8,333.33		: = }
Office Space Rent	1,000.00	1,000.00		3 5 8
Office Supplies	254.00	651.50		(397.50)
Payroll Expenses				
Executive Director	8,144.50	8,144.50		(₩):
Taxes	 623.06	623.08		(0.02)
Total Payroll Expenses	\$ 8,767.56	\$ 8,767.58	\$	(0.02)
Phone, technology, meeting expenses	1 93.6 6	208.33		(14.67)
Program Administration	8,399.25	8,400.00		(0.75)
Special Legal Services	8,333.33	8,333.33		-
Travel & Per Diem for Board	5.	61.92		(61.92)
Travel & Per Diem for Staff	ž.	2,104.00		(2,104.00)
Website	1,000.00	1,000.00		-
Wire Fees	 	25.50		(25.50)
Total Administrative	\$ 59,868.87	\$ 74,498.08	\$	(14,629.21)
Funds Distributed	 459,688.75	 9 = 4		459,688.75
Total Expenditures	\$ 519,557.62	\$ 74,498.08	\$	445,059.54
Net Operating Revenue	\$ (519,557.62)	\$ (74,498.08)	\$	(445,059.54)
Net Revenue	\$ (519,557.62)	\$ (74,498.08)	\$	(445,059.54)

Triumph Gulf Coast, Inc Budget vs. Actuals: 2020 Admin - FY20 P&L Classes

		Total		
	Actual	 Budget	C	Over Budget
Revenue				
Settlement Revenue	79,999,999.50	80,000,000.00		(0.50)
Total Revenue	\$ 79,999,999.50	\$ 80,000,000.00	\$	(0.50)
Gross Profit	\$ 79,999,999.50	\$ 80,000,000.00	\$	(0.50)
Expenditures				
Administrative				
Accounting & Auditing	50,793.00	65,450.00		(14,657.00)
Computer	5,715.85	5,950.00		(234.15)
Economic Advisor	67,289.39	67,290.44		(1.05)
Economic Advisor Software/tools	8,500.00	5,158.44		3,341.56
Grants Evaluation Costs	55,483.50	94,908.31		(39,424.81)
Insurance	10,530.94	10,530.94		Y#E
Legal & Professional Services	58,333.31	58,333.31		2 € 1
Office Space Rent	7,000.00	7,000.00		872
Office Supplies	571.79	4,560.50		(3,988.71)
Payroll Expenses				
Executive Director	57,011.50	57,011.50		(4)
Taxes	4,361.38	4,361.56		(0.18)
Total Payroll Expenses	\$ 61,372.88	\$ 61,373.06	\$	(0.18)
Phone, technology, meeting expenses	1, <mark>855</mark> .79	1,458.31		397.48
Program Administration	58,794.75	58,800.00		(5.25)
Special Legal Services	58,333.31	58,333.31		()
Travel & Per Diem for Board	86.33	433.44		(347.11)
Travel & Per Diem for Staff	1,074.34	14,728.00		(13,653.66)
Website	7,330.00	7,000.00		330.00
Wire Fees	100.00	178.50		(78.50)
Total Administrative	\$ 453,165.18	\$ 521,486.56	\$	(68,321.38)
Funds Distributed	2,547,632.98			2,547,632.98
Total Expenditures	\$ 3,000,798.16	\$ 521,486.56	\$	2,479,311.60
Net Operating Revenue	\$ 76,999,201.34	\$ 79,478,513.44	\$	(2,479,312.10)
Net Revenue	\$ 76,999,201.34	\$ 79,478,513.44	\$	(2,479,312.10)

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Triumph Gulf Coast, Inc. Schedule of Committed Funds As of July 31, 2020

Project Number	Executed Contract	Вау	Escambia	Franklin
#5 Escambia Co School Board- Workforce Education			2,329,303	
#29 Wakulla County School Board-Career & Tech	х			
#43 Okaloosa Co- Hwy 90 Sewer	x			
#46 Okaloosa Co BOCC-Southwest Crestview Bypass	х			
#49 Panama City Port Authority	X	10,000,000		
#65 Bay Youth Summer Work Fund		48,301		
#69 FSU Marine Lab	x			7,998,678
#72 Whiting Aviation	х			
#98 Walton County Sheriff	х			
#120 City of Pensacola MRO Aviation	x		61,000,000	
#143 Bay County Schools Haney HVAC Program	x	847,955		
#148 Gulf County AgriScience	х			
#153 Gulf County School District	x .			
#157 Franklin County School District	X			2,327,322
#180 Gulf County Welding Training	x			
#185 Panama City Industrial Complex	x	20,000,000		
#186 Gulf County BOCC Hurricane Michael Recovery Ad Valorem Request	Х			
#187 Northwest Florida State College Training Center of Excellence	×			
#189 Bay County BOCC Hurricane Michael Recovery Ad Valorem Request	x			
#190 Walton Economic Development Alliance US 331 Infrastructure	х			
#191 Apalachicola Regional Airport Fuel Upgrade System				1,059,000
#198 Wakulla County School Board UAS/VSO Certification Program	Х			
#200 Franklin County School District Career and Technical Training	х			1,215,000
#202 Gulf Coast State College Gulf Campus Tech Center for E <mark>m R</mark> esp and C <mark>om</mark> ms				
#207 Gulf Coast State College Gulf/Franklin Campus Nursi <mark>ng Si</mark> mulation C <mark>ente</mark> r	х			
#209 Santa Rosa County Board of County Commissioners, Project Lionheart				
#210 Gulf Coast State College UAS Pilot Boot Camp for Exiting Military	X			
#213 Florida's Great Northwest, Education Return on Investment (ROI)	X			
#215 Wakulla SB Lively A&P Expansion Project				
#216 Northwest Florida State College Airframe & Powerplant	x			
#221 Locklin Technical College - Hurricane Michael Skilled Labor Recover Fund	x			
#222 Okalosa Technical College - Hurricane Michael Skilled Labor Recovery Fund	x			
#223 Emerald Coast Technical College	x			
#224 Wakulla School Board	x			
#228 Pensacola State College - Infrastructure and Logistics Training Fund	X		74,000	
#229 Tallahassee Community College - Infrastructure and Logistics Training Fund	x			
Total Committed		30,896,256	63,403,303	12,600,000
Disbursements		(7,743,734)		(212,079
Total Outstanding Committed Funds	14	\$ 23,152,522	\$ 63,403,303	\$ 12,387,921

Triumph Gulf Coast, Inc. Schedule of Committed Funds As of July 31, 2020

Gulf	Okaloosa	Santa Rosa	Wakuila	Walton	Supplemental	TOTA	<u> </u>
						23	329,30
			3,926,867				926,86
	1,500,000		0,020,001				500,0
	13,500,000						500,00
	10,000,000						00,00
							48,30
							98,67
		8,523,655					523,6
		0,020,000		2,217,965			217,96
				2,217,000			00,00
							347,9
125,000							125,00
750,000							750,00
7 50,550							30,00
250,000							250,00
200,000							00,00
					4,271,683		271,68
				2,763,716	.,,		63,7
				2,, 50,, 15	10,728,317		28,3°
				1,742,407	•		742,40
				.,,=,,			59,00
			1,780,000				780,00
							215,00
5,147,750							47,75
2,200,358							200,35
		3,484,728					184,72
2,259,063							259,06
					440,000		140,00
			3,250,000				250,00
	7,064,665						064,66
		182,000					182,00
	200,000						200,00
				200,000			200,00
			200,000				200,00
							74,00
			276,500				276,50
10,732,171	22,264,665	12,190,383	9,433,367	6,924,088	15,440,000	183,8	84,23
(316,199)		(560,836)	(429,285)	(469,694)	(15,000,000)		31,82
10,415,972 \$	22,264,665	\$ 11,629,547	\$ 9,004,082	\$ 6,454,394	\$ 440,000	\$ 159,1	52,40
						12	



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