#### **SUMMARY**

OF

## FIRST AMENDMENT TO

**GRANT AWARD AGREEMENT** 

**BETWEEN** 

TRIUMPH GULF COAST, INC.

**AND** 

#### GULF COAST STATE COLLEGE

(Project #207)

This summarizes the basic terms of a Grant Award Agreement (the "Amendment") that has been negotiated between the staffs of Triumph Gulf Coast, Inc. ("Triumph") and The Port St. Joe Port Authority ("Grantee") under the Triumph Gulf Coast Trust Fund. This summary is intended for notice purposes only and (a) does not constitute a grant, or an approval of a grant, by Triumph to Grantee, and (b) does not create any binding obligations on Triumph or Grantee with respect to (i) any grant, (ii) any approval of a grant, or (iii) engaging in any further discussions or negotiations with respect to a grant. The final terms and conditions of the grant (the "Grant") will be contained in the definitive Agreement approved by the Board of Directors of Triumph and Grantee and executed by Triumph and Grantee.

GRANT AMOUNT: Fifteen Million Dollars (\$15,000,000) (the "Grant").

PURPOSE:

To provide partial funding partial funding for a project (the "**Project**") that will dredge the shipping channel to the Port of St. Joe (the "**Port**") to a depth of 32' plus 1' to support access by domestic and international trade activity at the Port, all as further described in Grantee's Application for Funds submitted to Triumph (the "**Grant Application**").

# CONTINGENCIES FOR GRANT:

Triumph's approval of the Grant, and any obligation to disburse the Grant, are expressly conditioned and contingent upon the following:

(a) **Matching Funds**. No Grant funds shall be disbursed to Grantee unless and until (i) Grantee has delivered Triumph, on or before July 3, 2023 (the "**Contingency Deadline**"), evidence of irrevocable and legally enforceable funding commitments (the "**Matching Funds Commitments**")

from governmental entities and/or private entities (the "Matching Funds Sources") totaling not less than \$41,308,646 to be used exclusively toward completion of the Project, and (ii) Triumph approves, in its sole and absolute discretion, the Matching Funds Sources and the Matching Funds Commitments. The Matching Funds Sources may include, but shall not be limited to, the Florida Department of Transportation, the Gulf County Board of County Commissioners, and the St. Joe Corporation. In the event that either (a) Grantee fails to deliver the identities of the Matching Funds Sources and evidence of the Matching Funds Commitments to Triumph by the Contingency Deadline, and/or (b) Triumph fails to approve in writing the Matching Funds Commitments and/or the identity of the Matching Funds Sources within ninety (90) days after delivery thereof to Triumph (the "Matching Funds Review Deadline"), the Grant shall be deemed automatically rescinded and revoked and the Agreement shall be deemed automatically terminated and of no further force or effect and the parties hereto shall have no further liabilities or obligations to each other hereunder; provided, however, that Triumph reserves the right, exercisable in its sole and absolute discretion, to extend the Contingency Deadline and/or the Matching Funds Review Deadline.

- Guaranties. No Grant funds shall be disbursed to Grantee unless (b) and until (i) Grantee has delivered Triumph, on or before the Contingency Deadline, one or more Guaranty Agreements (individually, a "Guaranty Agreement," and collectively, the "Guaranty Agreements"), each executed by a governmental entity and/or private entity (each, a "Guarantor"), pursuant to which each Guarantor agrees to assume liability for payment of some or all of the clawback amounts described in Section 8 below, and (ii) Triumph approves, in its sole and absolute discretion, all of the Guaranty Agreements. The aggregate liability of the Guarantors under the Guaranty Agreements shall not be less than \$15,000,000. The Guarantors may include, but shall not be limited to, Grantee. In the event that either (a) Grantee fails to deliver executed Guaranty Agreements to Triumph by the Contingency Deadline, and/or (b) Triumph fails to approve in writing the executed Guaranty Agreements within ninety (90) days after delivery thereof to Triumph (the "Guarantor Review Deadline"), the Grant shall be deemed automatically rescinded and revoked and the Agreement shall be deemed automatically terminated and of no further force or effect and the parties hereto shall have no further liabilities or obligations to each other hereunder; provided, however, that Triumph reserves the right, exercisable in its sole and absolute discretion, to extend the Contingency Deadline and/or the Guarantor Review Deadline.
- (c) **Competitive Bids**. No Grant funds shall be disbursed to Grantee unless and until, with respect to contracts and/or purchases related to the Project exceeding \$325,000, Grantee shall have obtained competitive bids using (a) Grantee's established competitive bidding procedures (including,

but not limited to, utilization of any continuing services agreements with approved vendors), a copy of which established procedures shall be uploaded to Triumph's SmartSheet system, and/or (b) any statutory or regulatory procedures applicable to Grantee. In awarding contracts, Grantee shall award the contract to the lowest cost qualified responsive bidder considering the selection criteria contained within the invitation to bid. Triumph shall review the proposed award and all other contracts before the bid is awarded. Triumph shall have fifteen (15) days from the receipt of the submitted material to notify Grantee of its approval or disapproval of such proposed award or contract. If Triumph fails to approve or disapprove of the award or contract within such fifteen (15) day period, the award or contract shall be deemed approved.

FUNDING:

The Grant shall be allocated as more fully shown in the Budget attached hereto as **Exhibit** "A.

Grantee shall submit to Triumph a separate Request for Funding for each Budget category in accordance with the Budget and shall submit information pursuant to a SmartSheet system by Grantee's authorized users. After the first Request for Funding, each subsequent Request for Funding may only be submitted after Triumph's approval of the immediately preceding Request for Funding. Each Request for Funding shall include the following items (A) through (H): (A) completed detailed Project account spreadsheet (i.e., in a tab on the Budget), (B) a completed Expense Itemization Sheet in a form provided by Triumph ("Expense Itemization Sheet") for each category of funds requested and for Matching Funds category, together with invoices, receipts, or contracts from vendors providing equipment, materials, and services; (C) payroll ledgers, percentage of time dedicated to the Project, and job descriptions as they relate to the Project, (D) documentation evidencing the completion of the work that is the subject of the requested funding, (E) to the extent that any portion of the current funding request is for reimbursement of amounts already paid by Grantee, copies of front and back of cancelled checks for funding, (F) to the extent that all or any portion of the prior funding was a disbursement for items to be paid rather than a reimbursement of amounts already paid, a completed Expense Itemization Sheet and receipts or other documentation evidencing that the funds disbursed previously were in fact paid in the proper amounts to the proper vendors for such items, including copies of front and back of cancelled checks for funding (G) copies of the insurance policies required under the Agreement and evidence that such policies are in current force and effect, and (H) such other documents as Triumph shall require in order to determine that the funding is consistent with the purposes of the Grant. Grantee shall notify the Triumph Program Administrator via email each time a Request for Funding is submitted. Other than the final Request for Funding, no single Request for Funding shall be submitted for a funding request amount of less than \$375,000. In no event shall the cumulative fundings made by Triumph exceed the \$15,000,000 maximum amount of the Grant. Upon Triumph's receipt of (a) notification to the Program Administrator, and (b) a Request for Funding that includes all required supporting documents, Triumph shall have forty-five (45) days from receipt to review and either approve or disapprove of a Request for Funding. If Triumph approves a Request for Funding, then it shall fund the approved amount to Grantee within thirty (30) days after approval. If Triumph disapproves a Request for Funding, Triumph shall deliver a notice of disapproval within such forty-five (45) day period that states the reasons for such disapproval. If the stated reasons for disapproval can be cured by Grantee's submittal of missing or corrective items, Grantee shall have thirty (30) days following receipt of the notice of disapproval to submit such missing or corrective items. If Triumph fails to notify Grantee of its disapproval of the Request for Funding within forty-five (45) days of receipt, such Request for Funding shall be deemed disapproved.

During the period commencing on the date that all Matching Funds Sources and Guarantors have been approved by Triumph and ending eighteen (18) months thereafter, all amounts funded to Grantee pursuant to a Request for Funding shall be paid to Grantee as a disbursement, in which case Grantee shall then pay vendors supplying equipment, materials, or services, and/or to employees performing work, in each case consistent with the Budget. Thereafter, all amounts funded to Grantee pursuant to a Request for Funding shall be paid to Grantee as a reimbursement of amounts Grantee has already paid to vendors supplying equipment, materials, or services, and/or to employees performing work, in each case consistent with the Budget, in which case the Grant funds shall be retained by Grantee.

None of the Grant shall be used as a reimbursement of items purchased by Grantee prior to the date of the Agreement. None of the amounts paid by Grantee in connection with the invoices submitted in a Request for Funding and then funded by Triumph shall also have been or will in the future be in any manner (a) reimbursed, returned, refunded, rebated, or otherwise credited to, Grantee by any contractor, materialman, vendor, or any other person or entity, or (b) paid, reimbursed, returned, refunded, rebated, or otherwise credited to Grantee by the State of Florida, the United States, or any agency or instrumentality of any of the foregoing, whether under any grant or loan program or other method of contribution, it being expressly understood and agreed that Grantee shall not receive payments, refunds, reimbursements, rebates or credits from any sources in amounts collectively exceeding 100% of the amounts paid or owing by Grantee. The final funding shall not be funded unless and until Grantee has provided to Triumph satisfactory evidence that all Matching Funds have been expended on the Project.

Grantee shall seek funding only for costs of the Project as shown or contemplated under the Budget. All amounts paid by Grantee with respect to the Project shall be supported by properly executed invoices, contracts, vouchers, and payroll records evidencing in proper detail the nature and propriety of the charges and use of the Matching Funds. All checks, invoices, contracts, vouchers, orders, payroll records, or other accounting documents pertaining in whole or in part to the Project shall be clearly identified, readily accessible, and, to the extent feasible, kept separate and apart from all other such documents.

Triumph will honor requests for funding; provided, however, that Triumph may elect by notice in writing not to make a payment if:

- (a) Any of the conditions and/or contingencies described in Section 3 above have not been satisfied, and/or there is any missing or incomplete documentation in the Request for Funding;
- (b) The Request for Funding seeks funding for items other than as shown in the Budget or seeks funding for more than amounts actually invoiced by contractors, materialmen, or other vendors under any contracts;
- (c) The amount requested for funding under the Request for Funding, together with all amounts previously funded under the Grant, would exceed the \$15,000,000 maximum amount of the Grant; or the amount requested for funding under the Request for Funding for a particular Budget category, together with all amounts previously funded for such Budget category, would exceed the maximum amount allocated to such Budget category; or Grantee failed to use any Grant funds funded to date in the amounts and for the purposes stated in the Budget;
- (d) Grantee made a misrepresentation or omission of a material nature in the Grant Application, or any supplement or amendment to the Grant Application, or with respect to any document or data furnished with the Grant Application or pursuant to the Agreement;
- (e) There is any pending litigation with respect to the performance by Grantee of any of its duties or obligations which may jeopardize or adversely affect the Project, the Agreement, or funding of the Grant:
- (f) Grantee has taken any action pertaining to the Project which, under the Agreement, requires the approval of Triumph, and Grantee failed to obtain such approval;
- (g) There has been a violation of the prohibited interest provisions of the Agreement;

- (h) Grantee is in material violation, default, or breach of or under any provision of the Agreement;
- (i) Grantee is in breach of any material representation or warranty contained in the Agreement;
- (j) Grantee, any federal, state, or local organization or agency, and/or any private entity providing financial assistance to the Project (including, but not limited to, any of the Matching Funds Sources) have revoked, suspended, or terminated that financial assistance to the Project, including, but not limited to, the Matching Funds and the Matching Funds Commitments:
- (k) Not all of the Matching Funds have been used for the intended purposes and in the amounts and at the times as set forth in the Budget, and/or Grantee has failed to provide Triumph with evidence that such Matching Funds have been timely used toward completion of the Project;
- (l) With respect to previous fundings of the Grant and payments under contracts, Grantee has failed to pay, or has failed to provide Triumph with evidence of payment of, the Grant for the purposes of such funding. Such evidence shall include, but not be limited to, payroll ledgers, state and federal payroll returns, job descriptions, front and back of cancelled checks, wire transfer confirmations;
- (m) Grantee has abandoned or discontinued the Project, or for any reason the commencement, prosecution, or timely completion of the Project by Grantee is rendered improbable, infeasible, impossible, or illegal;
- (n) All or any portion of the requested funding includes funding for items that are outside the scope of the Project that is contemplated under the Budget;
- (o) One or more of the contracts previously approved or deemed approved by Triumph have been modified, amended, or terminated, or have been subject to a change order, without the prior written consent or deemed approval of Triumph; provided, however, that any change order under \$195,000 shall not be subject to approval under the Agreement;
  - (p) Intentionally omitted;
- (q) Without the prior approval of Triumph, the total Project cost as set forth in the Budget, the overall Budget, and/or a particular Budget

category, has been increased or decreased by more than 5%; and/or Grantee's share of the Matching Funds has decreased by more than 5%;

- (r) Completion of construction of the Project is not on schedule for completion by the Construction Completion Deadline (as defined below);
- (s) Grantee has failed to maintain in full force and effect all insurance required under the Agreement;
- (t) Grantee is not in compliance with all applicable environmental laws and regulations in accordance with the Agreement;
- (u) Grantee is not in compliance with the competitive bidding requirements set forth in the Agreement; and/or
- (v) Grantee is not in compliance with the equal employment opportunity and other labor provisions as required by the Agreement.

#### ELIGIBLE COSTS/ DOCUMENTATION:

The total cost of the Project is \$56,308,646, of which (i) a match is being contributed in the amount of \$41,308,646 (the "Matching Funds"), and (ii) \$15,000,000 shall be provided by the Grant. The total estimated cost of the Project is based upon the Budget. To the extent that the actual cost of the Project exceeds \$56,308,646, Grantee shall be solely responsible for such excess. Grantee shall monitor the Budget and submit an amended Budget to Triumph in the event that (a) the total cost of the Project increases or decreases by greater than five percent (5%), (b) total the Budget increases or decreases by greater than five percent (5%), (c) the Budget increases or decreases by greater than five percent (5%) within a particular Budget category, and/or (d) Grantee's portion of the Matching funds decreases by greater than five percent (5%). If Grantee proposes an increase or decrease by greater than five percent (5%) as described above as compared to the most recently approved Budget, such proposal shall be submitted to Triumph in writing along with a proposed amended Budget, and Triumph shall have the right to approve or disapprove both the proposed Budget category increase or decrease and the proposed amended Budget. If Grantee fails to obtain Triumph's approval, that failure shall be sufficient cause for nonpayment by Triumph as provided in Section 4.2(f) of the Agreement. Using the Grant, its own funds, and funds from other grants (including, but not limited to, the Matching Funds), Grantee agrees to bear the entire cost and expense of the Project, including but not limited to, all

costs and all expenses in excess of the total estimated cost of the Project, it being expressly understood and agreed that the Grant shall operate only to pay, on and subject to the terms and conditions set forth herein, a portion of the costs and expenses of the Project. Furthermore, Grantee agrees to spend all of the Matching Funds as contemplated in the Grant Application, and agrees that its failure to do so shall be deemed a material breach of the Agreement. Grantee agrees to complete construction of the Project on or before December 31, 2025 (the "Construction Completion Deadline").

# MAINTENANCE OF RECORDS:

Grantee shall submit to Triumph such data, reports, records, contracts and other documents relating to the Project as Triumph may require at any time and from time to time and continuing for a period of six (6) years after the Construction Completion Deadline. In addition, Grantee shall on an annual basis on or before October 31 of each year submit to Triumph an activity report which contains, in addition to any other information requested by Triumph (a) the progress of the Project, (b) costs incurred to date, (c) how Grantee is progressing toward achieving the Performance Metrics (as defined below), and (d) Grantee's most recent audited financial statements. Triumph shall have the right, at any time and from time to time upon reasonable notice to Grantee, to access the Project and inspect any work being performed or as completed. Grantee shall also make available to Triumph copies of any and all invoices, contracts, plans and specifications, and other documentation relating to the Project.

Grantee shall establish separate accounts to be maintained within its existing accounting system or establish independent accounts with respect to the Project, including, but not limited to, if applicable, payroll ledgers, state and federal payroll returns, and job descriptions, with respect to personnel used in connection with the Matching Funds, and class enrollment and attendance records. Such accounts are referred to herein collectively as the "Project account." Records of costs incurred under terms of the Agreement shall be maintained in the Project account and made available upon request to Triumph at all times during the period of the Agreement and for five (5) years after final payment of the Grant is made. Copies of these documents and records shall be made available to Triumph upon request. Records of costs incurred include Grantee's general accounting records and the Project records, together with supporting documents and records, of Grantee and all consultants performing work on the Project and all other records of Grantee and consultants considered necessary by Triumph for a proper audit of costs. If any litigation, claim,

or audit is started before the expiration of the five (5) year period, the records shall be retained until all litigation, claims, or audit findings involving the records have been resolved.

**AUDITS:** 

The Grant shall be subject to audits and/or monitoring by Triumph and applicable public records laws.

TERMINATION OR SUSPENSION OF PROJECT:

If Grantee abandons, suspends, or discontinues the Project, or fails to complete the Project by the Construction Completion Deadline (subject to *force majeure* events), or for any other reason, the commencement, prosecution, or timely completion of the Project by Grantee is rendered improbable, infeasible, impossible, or illegal, Triumph shall have the right, by written notice to Grantee, to (i) suspend any further disbursements of the Grant and/or any or all of Triumph's other obligations under the Agreement until such time as the event or condition resulting in such abandonment, suspension, or discontinuation has ceased or been corrected, and/or (ii) revoke and terminate the Grant. If Triumph issues a final termination or revocation notice, then Grantee shall, upon written demand by Triumph, repay to Triumph all portions of the Grant theretofore disbursed to and received by Grantee.

APPROVAL OF CONTRACTS AND CHANGE ORDERS:

Triumph shall have the right to review and approve any and all proposed contracts and/or proposed change orders with a value in excess of \$195,000 before Grantee executes or obligates itself in any manner. Triumph shall have fifteen (15) days from receipt of a contract or change order to notify Grantee of its approval or disapproval. If Triumph fails to approve or disapprove within such fifteen (15) day period, the contract or change order shall be deemed approved.

COMPLIANCE WITH LAWS:

Grantee shall also comply with all applicable laws regarding third party contracts, labor laws, and civil rights laws. The Agreement also has prohibitions on conflicts of interest.

#### **INSURANCE**:

Grantee shall keep and maintain or cause to be maintained casualty insurance on all improvements, fixtures, and equipment, that constitute the Project, the cost of which was in whole or in part funded using the Grant, but only to the extent that such equipment and improvements can in fact be insured. In the event of the loss of such equipment or improvements, Grantee shall either replace the improvements, fixtures, and equipment, or reimburse Triumph to the extent the Grant was used to purchase or such improvements, fixtures, and equipment.

#### **CLAWBACK:**

Any Grant funds disbursed by Triumph to Grantee shall be subject in being repaid ("clawed back") in the event (i) Grantee abandons, suspends or discontinues the Project, or fails to complete the Project by Completion Deadline, and/or (ii) Grantee made any materially false certification or representation to Triumph in connection with its application for the Grant, under the Agreement, and/or in connection with any request for reimbursement, and/or (iii) Grantee breaches any obligation under the Agreement, and/or (iv) Grantee fails to timely achieve at least one of the three (3) following the following performance metrics set forth in subparagraphs (a), (b), and (c) below (the "**Performance Metrics**"), then Grantee shall upon written demand by Triumph repay to Triumph all portions of Grant theretofore funded to and received by Grantee:

#### (a) Performance Metric #1:

- (i) By the date (the "**Performance Commencement Date**") which is three (3) years after the date that the dredging of the shipping channel to the Port has been substantially completed as evidenced by written confirmation from the Army Corps of Engineers, the Project will have created at least 375 New Jobs (as defined below); and
- (ii) all of the 375 New Jobs shall have been maintained for at least three (3) years after the Performance Commencement Date.

As used herein, a "New Job" shall mean a job in Gulf County, Florida, that (a) has an average wage of not less than \$44,165, (b) was created after the date of the Agreement, (c) could not be sustained absent the availability of a functioning Port, and (d) is performed by a full-time employee or a full-time equivalent employee working at least 35 paid hours per week. Jobs are not considered New Jobs if they are (A) moved from one business unit

or location of a business or any of its affiliates or subsidiaries in Florida to another business unit or location of that business or any of its affiliates or subsidiaries in Florida, unless the relocated positions are back-filled with net new-to-Florida full-time-equivalent jobs paying at least the wage of the transferred position(s); or (B) temporary construction jobs involved with the construction or renovation of facilities in connection with the Project, or temporary or seasonal jobs associated with cyclical business activities or to substitute for permanent employees on a leave of absence.

The calculation of the number of New Jobs shall be made by Rick Harper or another similarly qualified economist or analyst selected by Triumph.

- (b) Performance Metric #2: During the three (3) year period immediately following the Performance Commencement Date, annual tonnage handled at the Port shall average not less than 530,000 tons per year. The calculation of annual tonnage shall be made by Rick Harper or another similarly qualified economist or analyst selected by Triumph.
- (c) Performance Metric #3: During the three (3) year period immediately following the Performance Commencement Date and the date which is three (3) years after the Performance Commencement Date, annual gross revenues generated by Port operations shall average not less than Four Million Eight Hundred Thousand Dollars (\$4,800,000) per year. The calculation of gross revenues shall be made by Rick Harper or another similarly qualified economist or analyst selected by Triumph.

Triumph shall have the discretion to waive, reduce, extend, or defer any amounts due if it determines in its sole and absolute discretion that (i) a breach of a representation and warranty herein or in the Grant Application, or a breach, violation, or default of or under any other provision of this Agreement, was not material in nature, (ii) based on quantitative evidence, the Performance Metrics were not achieved due to negative economic conditions beyond Grantee's reasonable control, (iii) Grantee made a good faith effort to achieve the Performance Metrics, and/or (iv) based on quantitative evidence, the effects of a named hurricane or tropical storm, or specific acts of terrorism, adversely affected Grantee's ability to achieve the Performance Metrics.

OTHER TERMS

AND

CONDITIONS: This is a summary only. The Agreement contains such other covenants,

representations and warranties, and other terms and conditions as agreed to

by Triumph and Grantee.

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### EXHIBIT "A"

### BUDGET

[see attached]

56,308,646.00

Jan-22

**Estimated Constuction start date** 

		Engineering and	
· · · · · · · · · · · · · · · · · · ·		Construction	Total
Project Total			
•	2021	1,750,000.00	1,750,000.00
	2022	18,058,646.00	18,058,646.00
•	2023	21,000,000.00	21,000,000.00
	2024	11,800,000.00	11,800,000.00
	2025	3,700,000.00	3,700,000.00
Project Total		56,308,646.00	56,308,646.00
Triumph			
	2021	<u>.</u> .	
	2022	8,000,000.00	8,000,000.00
	2023	5,000,000.00	5,000,000.00
	2024	1,800,000.00	1,800,000.00
	2025	200,000.00	200,000.00
Triumph Total		15,000,000.00	15,000,000.00
Match Funding			
	2021	1,750,000.00	1,750,000.00
	2022	10,058,646.00	10,058,646.00
	2023	16,000,000.00	16,000,000.00
	2024	10,000,000.00	10,000,000.00
	2025	3,500,000.00	3,500,000.00
Grantee Total		41,308,646.00	41,308,646.00