TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of eligibility for potential ideas of projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION

Name of Individual/Entity/Organization: Bay District Schools (J.R. Arnold High School)

Proposal Title: J.R. Arnold High School TRIUMPH Training Center

Amount of Triumph Funds Requested: \$4,600,000.00 **Total Estimated Project Cost**: \$6,900,000.00

Brief Description of Individual/Entity/Organization:

Bay District Schools, governed by an elected five-member board, is responsible for setting school policies which are designed with the goal of delivering the best possible education to each student. Led by Superintendent William V. Husfelt, III, the district comprises 43 schools: 3 high schools, 4 middle schools, 5 multi-grade level schools (K-8 and K-12), 4 special purpose schools, 1 adult technical college, 5 charter schools and 1 virtual school. The entire school system has a total membership of more than 26,000 students from Pre-K to adult and a high school graduation rate over 90% which is above the state average. J.R. Arnold High School (Arnold) opened in 2000 and serves 1478 students primarily from the Panama City Beach area. Through school choice, any Bay District Schools' high school student could opt to attend Arnold High School which would allow access county-wide to the proposed CTE programs. Arnold has a solid history of CTE success. Currently, 1112 students or 75% of Arnold's total student population is enrolled in a career technical education (CTE) class. Arnold offers eight career pathways which provide specific vocational skills instruction and industry certification testing at the completion of the program. The school was recognized by the Advanced Placement (AP) Board for excellence in promoting gender equity with strong representation and achievement of females in a traditionally male-dominated field. This mindset of providing tools for success will create firstrate opportunities for all students presented opportunities in the health and construction fields through the proposed TRIUMPH Training Center.

J.R.Arnold High School CTE Success Stories (2016-2021)

43 Florida Bright Futures Gold Seal Vocational Scholars	AP Computer Science Female Diversity Award 2021
Averages 200 CAPE Industry Certifications Annually	200 Students Enrolled in Cooperative Education On-the- Job Training (Co–Op) 2021

The St. Joe Community Foundation is a strong partner with Bay District Schools and provides annual financial support through multiple grants. The foundation's mission is to enrich the quality of life of the residents in Northwest Florida. Created in 1999, the Foundation provides grants in the areas of education, environmental stewardship, building healthier communities, and programs that honor the cultural arts. St. Joe's mission is to create communities that will have a long-range impact on the towns and lives of people in the region. The St. Joe Foundation supports the expansion of career opportunities that directly provide a positive impact on our committee such as this proposal.

Contact Information

Primary Contact: William V. Husfelt, III

Title: Superintendent of Bay District Schools
Mailing Address: 1311 Balboa Avenue, Panama City, FL 32401

Telephone Number: 850-767-4100

Email Address: husfewv@bay.k12.fl.us Website: http://www.bay.k12.fl.us

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Bay District Schools

REQUIRED EXECUTIVE SUMMARY

In a maximum of two (2) pages, please describe the proposed project or program and anticipated outcomes including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

IMPORTANT NOTICE

This pre-application process will not result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be reviewed and then considered for award at the discretion of Triumph Gulf Coast Board.

Please Select the Proposal's Eligibility Category(s)

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. See, Section 288.08012.

1. Fron	n the choices below, please check the box that describes the purpose of the proposed
projec	t or program (check all that apply):
	Ad valorem tax rate reduction within disproportionately affected counties;
	Local match requirements of s. 288.0655 for projects in the disproportionately affected
	counties; Public infrastructure projects for construction, expansion, or maintenance
	which are shown to enhance economic recovery, diversification, and enhancement of
	the disproportionately affected counties;
	Grants to local governments in the disproportionately affected counties to establish and
	maintain equipment and trained personnel for local action plans of response to respond
	to disasters, such as plans created for the Coastal Impacts Assistance Program;
✓	Grants to support programs that prepare students for future occupations and careers at
	K-20 institutions that have campuses in the disproportionately affected counties. Eligible
	programs include those that increase students' technology skills and knowledge;
	encourage industry certifications; provide rigorous, alternative pathways for students to
	meet high school graduation requirements; strengthen career readiness initiatives; fund
	high-demand programs of emphasis at the bachelor's and master's level designated by
	the Board of Governors; and, similar to or the same as talent retention programs
	created by the Chancellor of the State University System and the Commission of
	Education, encourage students with interest or aptitude for science, technology,
	engineering, mathematics, and medical disciplines to pursue postsecondary education
	at a state university or a Florida College System institution within the disproportionately
	affected counties;
✓	Grants to support programs that provide participants in the disproportionately affected
	counties with transferable, sustainable workforce skills that are not confined to a single
	employer; and Grants to the tourism entity created under s. 288.1226 for the purpose of

counties.

advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected

✓ Please Select the Priorities this Proposal's Outcomes will Achieve

	ies (check all that apply):
	Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
✓	Increase household income in the disproportionately affected counties above national average household income.
✓	Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
	Partner with local governments to provide funds, infrastructure, land, or other assistance for the project. Benefit the environment, in addition to the economy.
	Provide outcome measures.
✓	Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017. Are recommended by the board of county commissioners of the county in which the project or program will be located.
	Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

Executive Summary

Proposal: J.R. Arnold High School (Arnold) provides access to high-paying, high-demand career opportunities for its students through eight career technical education (CTE) programs in various fields. Student interest, regional employer demand, and facilities drive program offerings. These factors have led to the formation of preliminary health science courses and the introduction to construction programs. However, in order to fully develop these career pathways to meet the needs of students and industry partners seeking employees, Bay District Schools is proposing the construction of an 11,500 square foot CTE building and exterior ancillary space that would house eight programs in the construction and health science fields. Grant funds would contribute to costs to design and construct the CTE facility, purchase equipment, technology and furniture, pay teacher salaries, and fund industry certification exams. After the initial investment, the programs could become self-sustaining through funds from earning CAPE Industry Certifications and work-based learning activities that bring in money from clients served by the program such as building a "tiny house" through collaboration among the construction academies. Approximately, 450 or more students could be served annually with these new programs.

Funding Request: \$4,600,000

Matching Funds: \$2,300,000 Bay District Schools (Half Cents Sales Tax + Property/Salary Equity)

Program Location: J.R. Arnold High School, 550 Alf Coleman Rd, Panama City Beach, FL 32407

Description: Arnold's current CTE facilities for the construction program are limited with minimal capacity to offer basic building trades and construction design while a new Health Sciences program will open in 2022-2023 in a standard classroom with no equipment. The proposed CTE facility would house four health science and four construction programs (listed below) in critical-need employment areas that align with current programs at Tom P. Haney Technical College and Gulf Coast State College. Articulation agreements with the programs at these two post-secondary institutes would give Arnold students the opportunity to receive prior credit for their high school training and industry certifications, graduate in a shorter time, and transition quickly into the workforce. Programs offer multiple credits, so students have the opportunity to progress from beginner to certified graduate. Hands-on training and industry certifications earned during high school provide the competency needed to enter the workforce immediately if students choose not to complete the programs for advanced training in college.

The CTE programs were selected for their strong regional demand and high salaries. A full medical facility with doctors' offices, urgent care, and a 100-room hospital is being built on Panama City Beach. With an anticipated completion date of 2023, hundreds of health care workers in these career fields will be needed for staffing. The proximity will allow for strong industry partnerships with the medical facility.

The construction market is also booming and will continue to expand with planned developments such as the 3500 home Latitude Margaritaville Watersound and many others. "According to the 2020 Census,...among the local cities that experienced huge growth during the past few years was Panama City Beach, where 595 single-family homes and more than 760 apartment units were built between January 2016 and December 2019,...with a combined valuation of almost \$274 million." Cobb, Nathan. "Bay County Housing Market Boomed Over Last Decade." The News Herald. 7 Oct. 2021.

The requested funding would provide dedicated space, technology, equipment, supplies, furniture, industry certifications, and salaries which leads to greatly expanded employment opportunities at high salaries as well as a greater pool of qualified employees in our region.

Workforce Development Data - Bay, Franklin, and Gulf Counties (2021-2029)

Program	Regional Industry Demand
Allied Health Assisting	#6 Fastest Growing Industries - Nursing and Residential Care Facilities #8 Industries Gaining the Most New Jobs / Hospitals
Exercise Science	#5 Fastest-Growing Occupations - Physical Therapist Assistants 37% Job Growth (2021-2029) / \$30.49 - 2020 Median Hourly Wage
Building Trades & Construction Design Technology	#5 Occupations Gaining the Most New Jobs /Construction Laborers \$20.02 - 2020 Median Hourly Wage / Carpenters
Dental Aide	\$29.80 - 2020 Median Hourly Wage / 7% Job Growth - Dental Hygienist
Electricity	#12 Occupations Gaining the Most Jobs - Electricians / 15% Growth - Electrician Helpers / \$21.54 2020 Median Hourly Wage
Air Conditioning, Refrigeration and Heating Technology	#20 Occupations Gaining the Most New Jobs - HVACR Mechanics & Installers 17% Growth - HVACR Mechanics & Installers \$18.88 - 2020 Median Hourly Wage - HVACR Mechanics & Installers
Pharmacy Technician	12% job Growth / \$15.94 - 2020 Median Hourly Wage
Plumbing	17% Job Growth - Plumbers / 18% Job Growth - Plumbers Helpers \$19.58 - 2020 Median Hourly Wage

Associated CAPES Industry Certifications (2021-2022 CAPES Funding List)

Certified Clinical Medical Assistant	Construction (secondary)
Certified Medical Administrative Assistant	NCCER Electrical Levels 1-4
Certified Personal Trainer	NCCER HVAC Levels 1-4
Certified Pharmacy Technician (PHhT/)	NCCER Plumbing Levels 1-4

Summary Timeline: (After funding is awarded)

Timeline	Activity
1-6 months	Design building/ plan infrastructure/place bids
6-12 months	Hire contractor/construction begins
12-18 months	Construction/Purchasing/Set-Up/Hiring of Staff/ Curriculum Development
18-24 months	Begin Classes in new Center



April 5, 2022

Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, FL 32317

Re: J.R. Arnold High School TRIUMPH Training Center Triumph Gulf Coast Application

Dear Triumph Gulf Coast, Inc.,

Please accept this letter of support for the application of Bay District Schools on behalf of J.R. Arnold High School. The proposed TRIUMPH Training Center project is an important project to assist with meeting the regional workforce demand through the expansion of the career technical education (CTE) programs offered at the high school level.

With the funding of this project, J.R. Arnold High School will be provided with an opportunity to better meet the needs of the growing student population, expand its CTE and CAPE programming and provide students with enhanced employment opportunities in the medical and construction fields to assist with meeting the great demand for skilled workers in Northwest Florida.

The support and funding of the J.R. Arnold High School TRIUMPH Training Center project will result in a long-term economic benefit for Bay County. We appreciate your consideration of this application.

Sincerely,

Jorge Gonzalez President and CEO April 7, 2022



Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, FL 32317

Re: J.R. Arnold High School TRIUMPH Training Center Triumph Gulf Coast Application

Dear Triumph Gulf Coast, Inc.,

Please accept this letter of support for the application of Bay District Schools on behalf of J.R. Arnold High School for the proposed TRIUMPH Training Center project. As you know, the Gulf Coast is growing exponentially, and skilled workers are in great demand. It is imperative that we grow public and private partnerships to meet the growing need for a skilled workforce in Northwest Florida.

This project will assist with meeting the regional workforce demand through the expansion of the Career Technical Education (CTE) and Career and Professional Education (CAPE) programs offered at the high school level and will better align those programs with those offered at Tom P. Haney Academy and Gulf Coast State College on the secondary education level, all of which St. Joe Community Foundation supports with its educational grants.

Since 1999, The St. Joe Community Foundation has provided over \$33MM to enhance education and healthcare, support cultural arts and protect the environment. Through these years, The St. Joe Community Foundation has become very familiar with the needs of Northwest Florida and the local school districts and has provided well over \$5M in educational grants to directly benefit Bay County students. Most recently, The St. Joe Community Foundation committed to fund \$100,000 to assist with growing two local high school construction academies, one of which is hosted by J.R. Arnold High School.

The support and funding of the J.R. Arnold High School TRIUMPH Training Center project will provide students with the opportunity to learn the skills needed for their future while also enhancing a skilled workforce in Northwest Florida.

We appreciate your consideration of this application.

Sincerely,

April Wilkes, Executive Director St. Joe Community Foundation

www.joefoundation.com