

PSC Airframe & Powerplant Training Program

Triumph Gulf Coast, Inc.
Application for Funds
November 2023

TRIUMPH Final Application

APPLICANT INFORMATION

Name of Entity/Organization: Pensacola State College

Background of Applicant Individual/Entity/Organization:

Located in the Northwest Florida Panhandle, Pensacola State College (hereafter PSC or the College), home of the "Pirates" – a comprehensive public institution governed by a governor-appointed local District Board of Trustees – was established by the Florida Legislature in 1947 as Florida's first public junior college. More than 25,000 students enrolled in credit and noncredit courses offered during the 2022-2023 academic year; of those students, about 12,000 enrolled in college credit courses.

PSC's mission is to provide quality, affordable, and accessible educational opportunities through a variety of delivery methods. The College, a member of the 28-institution Florida College System, offers baccalaureate and associate degrees, workforce certificates, business and industry training, non-credit continuing education, community outreach, and cultural enrichment opportunities for students and the community.

The College is committed to continuous improvement in creating opportunities for success in an atmosphere of concern, respect, integrity, and responsibility for students, clients, and employees. Institutional Priorities particularly relevant to this project include (approved by the District Board of Trustees of Pensacola State College, June 2020):

Institutional Priority #1: Enhancing and developing partnerships to better serve students and the community.

Institutional Priority #3: Enhancing the quality of instructional programs and services by increasing access to instructional programs and services through implementing new technologies and maintaining a physical presence in strategic locations throughout the College's services area.

Institutional Priority #5: Acquiring financial resources to maintain and upgrade existing facilities and construct new facilities to better serve students and the community.

The PSC Board of Trustees approved Goals and Objectives which will be supported by this project include:

- Goal #3: Maintain and update College facilities.
 - 3.1.1. New construction/major renovations.
- Goal #4: External funding.
- 4.2.1. Increase grant writing and contracts to benefit college initiatives, professional development, support for students, and College programs.

Goal #6: Instructional excellence.

- 6.1.5. Ensure diversity of instructional delivery methods, such as face-to-face, hybrid, and e-learning, and a physical presence with strategic locations of the College campuses and centers.
- 6.1.7. Create instructional programs based upon identified workforce needs and environmental scan of community.

The College's service area is the federally designated Pensacola Metropolitan Statistical Area (MSA) – Escambia (321,905) and Santa Rosa (188,000) counties, mirroring Workforce Region 1 - with a total population of 509,905. Pensacola, "where thousands live the way millions wish they could," according to the late Mayor Vincent Whibbs, is a popular tourist destination, yet it includes employment in many service-related jobs and a significant population which is economically depressed. Compared to national (\$74,755) and Florida (\$69,303) median incomes, PSC's service district, particularly Escambia County (\$61,924) reflects an area that lags financially. Escambia County also has a higher percentage of persons living below poverty 16.4%), compared to the nation (12.6%) and state (12.7%). Escambia County, in particular, has lower percentages of individuals 25 years and over earning a bachelor's degree or higher (30.6%, compared to the state rate of 34.3% and national rate of 39.8%). Compared to Florida, where 7.4% of the civilian population 18 years and over are military veterans, and the nation (6.2%), PSC's servicearea has significantly higher percentages of veterans – Santa Rosa County (15.8%) and EscambiaCounty (13.8%). About 10% of the student body in any given semester is on active duty or a military veteran. (all statistics: 2020 Decennial Census, 2022 American Community Survey; U.S. Census Bureau; data.census.gov)

PSC's diverse student population, reflective of the ethnicity of the service area, includes traditional students entering college directly from high school and nontraditional students, such as military veterans, displaced homemakers, and those seeking workforce training. Mirroring national trends, of the students who disclose gender, PSC enrolls more females (64%) than males (36%). The College does not discriminate against any person on the basis of race, ethnicity, national origin, color, gender/sex, age, religion, marital status, pregnancy, disability, sexual orientation, gender identity, or genetic information in its educational programs, activities, or employment.

The College routinely engages in complex, inclusive activities resulting in strategic and operational plans, program reviews, and budgets used to chart PSC's future course. These planning and assessment processes are aimed at a single goal: to ensure the highest quality of educational experience for students. PSC involves all stakeholders in its ongoing self-analysis: internal – faculty, staff, and students; and external – advisory committees, employers, workforce and economic development, social, and government agencies. The College is accredited by the Southern Association of Colleges and Schools Commission on Colleges (SACSCOC). The most recent 10-year reaffirmation of accreditation was in 2018.

PSC is proud of the highly qualified faculty teaching on all three campuses and three centers. Although the PSC student body comes primarily from the local community, the faculty hold educational credentials from more than 100 colleges and universities across the nation,

broadening the scope of instructional methods and curriculum. PSC employs approximately 358 faculty members – 147 full-time and 211 part-time – all of whom meet the minimum requirements for qualifications under the guidelines set forth by PSC's accrediting agency, SACSCOC, regardless of status (full-time or part-time), location, or mode of instructional delivery. PSC maintains a faculty-student ratio of 21:1 (11/2023; nces.ed.gov/ipeds).

Federal Employer Identification Number: <u>59-1207555</u>

Contact Information:

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Information:	
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Identify any co-applicants, partners, or other entities or organizations that will have a role in the proposed project or program and such partners' proposed roles.

The Santa Rosa County Economic Development Office has provided almost \$1 million in equipment for an in-kind match. This office will provide ongoing support to the project by sharing marketing materials for program recruitment and ensuring current/prospective employers are aware of the workforce being trained.

Total amount of funding requested from Triumph Gulf Coast: \$12,372,935.61

Has the applicant i project/program?	n the past requested or applied for funds for all or part of the proposed
Yes	X No

Describe the financial status of the applicant and any co-applicants or partners:

Pensacola State College (Applicant)

For over 20 years, Pensacola State College has received audit reports with unqualified opinions from the Florida State Auditor General. In addition, the College has a longstanding history of successfully implementing and reporting on large federal and state grant-funded projects, meeting all deadlines in a timely manner and ensuring all expenditures are allowable.

In a separate attachment, please provide financial statements or information that details the financial status of the applicant and any co-applicants or partners.

Attachment A – Financial Statement

	s the applicant or any co-applicants, partners or any associated or affiliated entities or lividuals filed for bankruptcy in the last ten (10) years? Yes X No
EL	<u> IGIBILITY</u>
ava div dis	rsuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from ailable funds to projects or programs that meet the priorities for economic recovery, versification, and enhancement of the disproportionately affected counties. The proportionately affected counties are: Bay County, Escambia County, Franklin County, llf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County.
1.	From the choices below, please check the box that describes the purpose of the proposed project or program (check all that apply):
	Ad valorem tax rate reduction within disproportionately affected counties;
	Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
	Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
	Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
X	Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida

College System institution within the disproportionately affected counties;

X	Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
	Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

2. Provide the title and a detailed description of the proposed project or program, including the location of the proposed project or program, a detailed description of, and quantitative evidence demonstrating how the proposed project or program will promote economic recovery, diversification, and enhancement of the disproportionately affected counties, a proposed timeline for the proposed project or program, and the disproportionately affected counties that will be impacted by the proposed project or program.

Title: PSC Airframe and Powerplant (A&P) Training Program

Detailed Description:

Background.

This will be a new program for the College. This project was created in response to identified deficiencies in Workforce Board Region 1 (Escambia and Santa Rosa counties) caused by events such as Hurricanes Ivan, Dennis, and Sally, the economic recession, the Deepwater Horizon Oil Spill, and the COVID-19 pandemic. Primarily, there is the need to diversify our economy, historically heavily reliant on the tourism industry, so that we're poised to withstand future natural and man-made disasters. Therefore, this project addresses the needs of employers from a number of occupations within the industry sectors of Aviation & Aerospace and Logistics & Distribution as identified by CareerSource Escarosa (Region 1 Workforce Board), Enterprise Florida and the Florida Department of Economic Opportunity (DEO). Aviation Manufacturing and Maintenance, Repairs and Operations (MRO) are growing industry sectors recognized by FloridaWest Economic Development Alliance, Inc., the region's economic development organization. Pensacola State College (PSC) was initially approached to fulfill a growing need in our community to support the growing commercial and general aviation industry. Further research and examination of the labor market indicated that there was need for this program. This proposed project will provide funding for the construction of a training facility, in addition to program startup and implementation costs for classroom instruction, including faculty and staff and state-of-theart equipment. The new 25,000 square foot building will include:

- Two (2) classrooms
- Two (2) shop areas
- Two (2) airplane pads
- Two (2) storage rooms
- Three (3) offices
- Conference Room
- Faculty work/break room
- Student locker/break room
- Restroom facilities

<u>Location</u>: The permanent program will be located on City of Pensacola-owned property at the Pensacola International Airport or on Pensacola State College property, directly across the street from the airport. During construction, in order to begin providing Aviation & Powerplant (A&P) programming as soon as FAA approval is obtained, the College is working with the Pensacola International Airport/City of Pensacola and VT Mobile Aerospace Engineering, Inc. (MAE) to offer training in one the companies hangars located on airport property. However, to meet needs during any given semester, classroom instruction may be delivered at any one of the College's campuses or centers including:

- Pensacola Campus; Pensacola, FL; Escambia County
- Warrington Campus; Pensacola, FL; Escambia County

- Milton Campus; Milton, FL; Santa Rosa County
- South Santa Rosa Center; Gulf Breeze, FL; Santa Rosa County
- Century Center; Century, FL; Escambia County
- Downtown Center; Pensacola, FL; Escambia County

The students completing the training provided by the College will receive PSC Career Certificates in Airframe and Powerplant. These students will also be prepared for Federal Aviation Administration (FAA) license examinations for General, Airframe, and Powerplant ratings. This program will also be available as a high school dual enrollment opportunity leading to an Associate of Science degree.

This funding request to Triumph will be \$12,372,935.61

Proposed Timeline:

Table 1. Timeline					
Activity	Month(s)				
Receipt of award approval notice	1				
Hire faculty & staff	1-3				
Issue purchase orders for equipment and supplies	2-4				
Design work (architecture and engineering)	2-8				
Equipment installed in temporary training location	3-6				
Formative and Summative evaluation activities	6, 12, 18, 24				
	ongoing				
Classes begin in temporary training location	6				
Groundbreaking	8				
Construction	9-27				
Furniture and technology equipment purchase processes	12-24				
Furniture and technology equipment installed	24-28				
Ribbon Cutting	28-29				
Classes begin in new facility	28-30				

<u>Counties</u>: Escambia and Santa Rosa counties which comprise the College's designated service area as well as Workforce Region 1.

3. Explain how the proposed project or program is considered transformational and how it will affect the disproportionately affected counties in the next ten (10) years.

The proposed project is transformational in that it brings to the region a dramatic change in the numbers of individuals earning industry-recognized certifications in Airframe & Powerplant (A&P) in the two-county service area.

According to Florida's Great Northwest, the regional economic development organization for the 12-county region of the Florida Panhandle, this region has seen a 49% growth in Aircraft Manufacturing in the last five years (floridasgreatnorthwest.com). The proposed project integrates the *Guiding Principles* of Northwest Florida Forward (northwestfloridaforward.com), a regional strategic initiative focused on driving economic vitality and growth in the Florida Panhandle by:

- Sustainable and enduring economic base;
- Diversified industries and high-wage employment growth;
- Greater alignment of partner resources through regional collaboration;
- Improving the vitality of all areas and populations in the region; and,
- Strengthen beyond traditional economic engines.

This project also contributes to the achievement of Northwest Florida Forward's aspirational goal for Talent:

• Connect the talent assets of Northwest Florida talent to key industry clusters and ensure a dynamic and diverse workforce for new and growing businesses.

The College's two-county service area is also home to eight (8) certified Opportunity Zones, designated by the Tax Cuts and Jobs Acts of 2017 allowing for certain investments in lower-income areas to have tax advantages (https://www.floridajobs.org/business-growth-and-partnerships/for-businesses-and-entrepreneurs/business-resource/opportunity-zones-program). Table 2 provides select demographic information for each of these Opportunity Zones.

Table 2. Opportunity Zone Community Information											
		Census Tract									
	All of	Escambia County									
	Florida	1203300- 0400/4	1203300- 1300 /13	1203300- 1600/16	1203300- 1700/17	1203300- 1900 /19	1203300- 2803/28.03	1203300- 4000/40	1211301- 0600/106		
Approximate Population		3,500	4,500	2,800	2,600	2,000	3,000	4,800	6,200		
Median Household	\$59,000	\$19,000	\$39,000	\$23,000	\$31,000	\$27,000	\$38,000	\$43,000	\$39,000		
Income											
Below Poverty Line	13%	49%	24%	38%	37%	33%	24%	17%	21%		
% of population with	88%	75%	86%	72%	76%	81%	85%	79%	89%		
high school diploma											
Source: https://opportu	Source: https://opportunitydb.com (Nov. 2023)										

The training programs included in this project – Airframe and Powerplant – will enhance efforts to move under- and unemployed individuals into high-wage jobs, providing opportunities for them to achieve economic self-sufficiency for themselves and their families while at the same time supporting multiple employers from several industry sectors.

4. Describe data or information available to demonstrate the viability of the proposed project or program:

Enterprise Florida, Inc., asserts that the state of Florida is the birthplace of commercial aviation, and with 130 public-use airports and 20 commercial airports, is also a leading location for manufacturing aircrafts and aircraft components (https://www.enterpriseflorida.com/ industries/aviation-aerospace/). The College's two-county service area is home to a number of these companies, including Leonardo Helicopters and VT Mobile Aerospace Engineering.

According to the U.S. Bureau of Labor Statistics (BLS), the projected job outlook for IT and cybersecurity professionals is strong. Employment in computer and information technology occupations is projected to grow 11% from 2020 to 2030. These rates are significantly faster than the national average for all occupations. According to the BLS, the median salary for aircraft mechanics and technicians was \$66,000 in 2020. Nationwide, about 14,400 openings for aircraft and avionics equipment mechanics and technicians are projected each year; many of these openings are expected as workers retire and exit the workforce

(https://www.bls.gov/ooh/installation-maintenance-and-repair/aircraft-and-avionics-equipment-mechanics-and-technicians.htm). Air traffic, freight and passenger, is expected to continue to increase and will require additional aircraft maintenance technicians.

According to Travel Weekly, "in 2020, the FAA issued 30% fewer new mechanic certificates than it did in 2019, a drop-off that the Aviation Technician Education described as 'devastating' in its 2021 Pipeline Report" – they project there will be an increase of 13% over the next 20 years, with high retirement levels combined with other reasons for job-leaving to make for a shortage of over 12,000 mechanics. In their annual survey, the Aeronautical Repair Station Association found that more than half of the participating companies cited difficulty with finding or retaining workers as a major strategic threat. (https://www.travelweekly.com/Travel-News/Aircraft-mechanic-shortage-could-hamper-operations; January 25, 2022).

One of the objectives of this project is to increase the diversity of participants in aviation maintenance technician programs, improving the rates in which they enter the workforce. A 2021 FAA report details that less than 3% of the professionals currently working in aviation maintenance as mechanics are female (2021 Civil Airmen Statistics; https://www.faa.gov/data_research/aviation_data_statistics/civil_airmen_statistics/). As detailed in the following table, Aviation is a growing industry across the state and in the College's two-county service area, and the need for these trained professionals is projected to grow into the future.

Table 3. Labor Market Information						
Occupational Title	*HS/HW	Annual Annual Openings		2019 H Wa	**Data Source	
		Growth	Openings	Mean	Entry	Source
Aircraft Mechanics and Service	Yes	1.28	1,424	\$31.28	\$19.87	S
Technicians						
Aircraft Mechanics and Service	Yes	0.78	67	N/A	N/A	R
Technicians						

Source: 2023-2024 Regional Demand Occupations List, State of Florida and Workforce Development Area 1 (Escambia and Santa Rosa counties); Florida Department of Economic Opportunity.

*HS/HW

High Skill/High Wage Occupations: Mean Wage of \$25.19/hour and Entry Wage of \$16.08/hour

**Data Source

R: Regional/S: State (when regional data is not available)

JobsEQ, an economic modeling company for which the College has a subscription, provides reports that show job posting analytics that help measure the demand for talent in the College's service area, and provides the following information in its Occupation Report for Aircraft Mechanics and Service Technicians in the College's two-county service area (source: *JobsEq Occupation Report, Aircraft Mechanics and Service Technicians*; November 2023). There is a projected Supply Deficit of trained technicians.

Aircraft Mechanics and Service Technicians

• Salary information

Mean: \$68,600
Median: \$66,100
Entry Level: \$49,900
Experienced: \$78,000

• Current number employed in this field: 264

• Annual growth forecast: 1.1%

As part of the process for establishing need, the following employers have indicated their support and the need for the College's training program in Aircraft Mechanics and Service Technicians:

- Leonardo
- VT Mobile Aerospace Engineering, Inc.

In addition, PSC has received support from the following individuals and organizations:

- City of Pensacola
- CareerSource Escarosa
- Emerald Coast Regional Council
- FloridaWest Economic Development Alliance

5. Describe how the impacts to the disproportionately affected counties will be measured long term.

The College will track program enrollments for a 10-year period. The first four years, which will increase capacity and be funded by Triumph, and years five through ten, which will be the years of project sustainability.

Table 4. Projected Enrollments (duplication of cohorts spanning multiple years – 3 semester program)											
Program	2023- 2024	Project Year									
	Baseline	1	2	3	4	5	6	7	8	9	10
Airframe & Powerplant (A&P)	0	25	50	50	75	100	100	100	100	100	100

The College will track program completers (graduates) and awarding of industry-recognized certifications.

Table 5. Projected Enrollments, Completers & Awards								
	Capacity (FAA maximum)	Successful Enrollments (duplicated for capacity purposes)	PSC Career Certificate: Airframe	PSC Career Certificate: Powerplant	Industry Recognized Certification: General	Industry Recognized Certification: Airframe	Industry Recognized Certification: Powerplant	
Year 1								
Cohort 1 (Day)	25	25	20		20	20		
Year 2								
Cohort 1 (Day)	25	25		20			20	
Cohort 2 (Day)	25	25	20		20	20		
Year 3								
Cohort 2 (Day)	25	25		20			20	
Cohort 3 (Day)	25	25	20		20	20		
Year 4								
Cohort 3 (Day)	25	25		20			20	
Cohort 4 (Day)	25	25	20		20	20		
Cohort 5 (Night)	25	25	20		20	20		
Year 5								
Cohort 4 (Day)	25	25		20			20	
Cohort 5 (Night)	25	25		20			20	
Cohort 6 (Day)	25	25	20		20	20		
Cohort 7 (Night)	25	25	20		20	20		
Year 6								
Cohort 6 (Day)	25	25		20			20	
Cohort 7 (Night)	25	25		20			20	
Cohort 8 (Day)	25	25	20		20	20		
Cohort 9 (Night)	25	25	20		20	20		
Year 7								
Cohort 8 (Day)	25	25		20			20	

	Table 5. Projected Enrollments, Completers & Awards							
	Capacity (FAA maximum)	Successful Enrollments (duplicated for capacity purposes)	PSC Career Certificate: Airframe	PSC Career Certificate: Powerplant	Industry Recognized Certification: General	Industry Recognized Certification: Airframe	Industry Recognized Certification: Powerplant	
Cohort 9 (Night)	25	25		20			20	
Cohort 10 (Day)	25	25	20		20	20		
Cohort 11 (Night)	25	25	20		20	20		
Year 8								
Cohort 10 (Day)	25	25		20			20	
Cohort 11 (Night)	25	25		20			20	
Cohort 12 (Day)	25	25	20		20	20		
Cohort 13 (Night)	25	25	20		20	20		
Year 9								
Cohort 12 (Day)	25	25		20			20	
Cohort 13 (Night)	25	25		20			20	
Cohort 14 (Day)	25	25	20		20	20		
Cohort 15 (Night)	25	25	20		20	20		
Year 10								
Cohort 14 (Day)	25	25		20			20	
Cohort 15 (Night)	25	25		20			20	
Cohort 16 (Day)	25	25	20		20	20		
Cohort 17 (Night)	25	25	20		20	20		

PROJECTED TOTAL INDUSTRY-RECOGNIZED CERTIFICATIONS	980
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6. Describe how the proposed project or program is sustainable.

The grant project management will be guided by a steering committee chaired by the Dean, Grants & Federal Programs. Other members will include Vice President, Academic and Student Affairs; Dean, Workforce Education; Program Coordinator; Director, Career and Technical Education Student Resources; and Assistant Comptroller, Restricting Accounting.

The academic program aspects of the project will be guided by the Dean, Workforce Education, Program Coordinator, and Advisory Committees for the program. Advisory Committees are established for all PSC Associate of Science, College Credit Certificate, Vocational Certificate, and Applied TechnologyDiploma programs. A vocational education advisory committee is a group of community members from outside the field of education that advises vocational educators on the design, development, implementation, evaluation, maintenance, and revision of vocational education programs. Advisory members provide an informed viewpoint that is invaluable to the educational process.

The project is ambitious, yet attainable, and seamlessly integrates into the current operation of Pensacola State College. As mandated by Florida Statute, Florida College System institution that receives workforce education funds must use the money to benefit the workforce education programs it provides [Florida Statute 1011.80(8)(a)]. These funds may be used for equipment upgrades, program expansions, or any other use that would result in workforce education program improvement. In addition to the ongoing collection of student tuition, one significant sustainability strategy is the increase in projected CAPE funding. Per Florida Statute:

• The Chancellor of Career and Adult Education shall identify the industry certifications eligible for funding on the CAPE Postsecondary Industry Certification Funding List approved by the State Board of Education pursuant to s. 1008.44, based on the occupational areas specified in the General Appropriations Act. [Florida Statute 1011.80(7)(b)(2)]

Pensacola State College is fully committed to the support of the project. Equipment, furniture, and technology purchased for the program will become part of the College's inventory and as such, the PSC departments such as Facilities, Planning and Construction, and Information Technology Services will provide necessary maintenance and technical support. Full-time salaries and associated fringe benefits will be funded 100% by the grant during Years 1 and 2. During Year 3 (75%) and Year 4 (50%), the College will begin funding a percentage of the salaries and fringe benefits, fully institutionalizing the positions beginning in Year 5.

The tuition/fees and industry-recognized certification exam fees for this program are typically beyond the financial capability for most interested individuals. Eligible students in the Airframe & Powerplant (A&P) programs may be eligible to receive federal financial aid. PSC offices, such as the federally funded U.S. Department of Education TRIO Educational Opportunity Center can assist with the Free Application for Federal Student Aid (FAFSA) application. The College routinely receives significant grant funding to provide scholarships to students in need (i.e., Florida Department of Education Perkins funding and Bank of America Workforce Scholarship funding). PSC will work with agencies such as CareerSource Escarosa and Community Action Program Committee to identify clients who may be eligible for their financial assistance. In addition, the

College will work with prospective employers to identify additional scholarship and/or tuition reimbursement opportunities. A portion of the Triumph budget requested will provide fee waivers for students in need who do not qualify for any other type of financial assistance.

7. Describe how the deliverables for the proposed project or program will be measured?

All Florida College System institutions receiving state appropriations for workforce education programs must maintain adequate and accurate records. Sources of data will include the PSC MIS Student Records System (Workday ® enterprise resource planning system) which provides a robust repository of data available to measure the deliverables of the proposed project, including demographics, enrollment, grades, completions, and industry certification attainment. Enrollment in courses and industry certification attainments will be available for review at any time and will form the basis of formative evaluation. National Student Clearinghouse data will be reviewed regularly to determine if any students have gone on to pursue other opportunities in postsecondary education.

The project will be supported by the PSC Office of Institutional Research which will facilitate formal formative and summative evaluations assessing the overall impact of course persistence and graduation rates by the following activities:

- Collection of baseline data (this is a brand new program, so baseline data will be limited to comparative program populations);
- Collection of quantitative data elements throughout the life of the project (and beyond), such as
 - o Student enrollment;
 - o Outcomes:
 - o Completion; and,
 - o Earned industry certifications.
- Validation of data collected;
- Assistance with formative and summative evaluation reports.

In addition to overall enrollments, projected activity deliverables for the proposed project include:

- Increasing the number of students enrolling in the A&P program;
 - o Increasing the number of females enrolling in the A&P program;
 - o Increasing the number of minorities enrolling in the A&P program;
 - o Increasing the number of military veterans enrolling in the A&P program;
- Increasing the number of students completing the A&P program;
 - o Increasing the number of females completing the A&P program;
 - o Increasing the number of minorities completing the A&P program;
 - o Increasing the number of military veterans completing the A&P program;

- Increasing the number of students successfully testing and earning their A&P program industry-recognized certifications
 - Increasing the number of females successfully testing and earning their A&P industry-recognized certifications;
 - Increasing the number of minorities successfully testing and earning their A&P industry-recognized certifications;
 - o Increasing the number of military veterans successfully testing and earning their A&P industry-recognized certifications;

PRIORITIES

1.	se check the box if the proposed project or program will meet any of the following rities (check all that apply):
	Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-out analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
	Increase household income in the disproportionately affected counties above national average household income.
	Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
	Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
	Benefit the environment, in addition to the economy.
X	Provide outcome measures.
X	Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
	Are recommended by the board of county commissioners of the county in which the project or program will be located.
	Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

2. Please explain how the proposed project meets the priorities identified above.

• Provide outcome measures.

The College's commitment to measurable outcomes for the proposed project is detailed in the response to Question #7 (pp. 15-16) and demonstrates a commitment to target underserved populations.

• Partner with K-20 educational institutions or school district located within the disproportionately affected counties as of January 1, 2017.

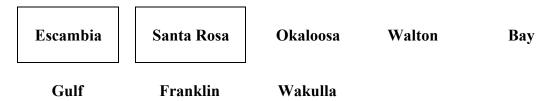
Dual Enrollment Associate in Arts (DUAL-AA) students may take any college credit class that is not AS only with their high school counselor's approval. Dual Enrollment Associate in Science (DUAL-AS) students can take college credit AS-only classes with their high school counselor's approval. PSC has both AS-only computer science and non-AS-only computer science courses available for these Dual Enrollment students.

College-level courses, including college credit and vocational credit, may be offered by the College for secondary students participating in the Dual Enrollment Program. Course offerings include courses shown on the Dual Enrollment Course-High School Subject Area Equivalency List Eligible secondary students shall be permitted to enroll in postsecondary courses conducted during school hours, after school hours, and during summer semesters. Developmental education instruction, other forms of pre-collegiate instruction, and physical education skills-based courses shall be ineligible for inclusionin the dual enrollment program. Courses and programs may be added, revised, or deleted at any time, 1007.271(13), F.S. Career dual enrollment courses (A.S. only courses and vocational courses) must lead to certifications that are included on the Postsecondary Industry Certification List to be eligible for dual enrollment. Clock hour dualenrollment courses must be included on the Clock Hour Dual Enrollment Course List for Inclusion in School and District Accountability. The College will produce a list of eligible programs and associated courses each summer and provide that information to the School District. District students must meet all entry requirements as indicated in the College Catalog for a listed program to enroll in program courses as dual enrollment students. Career dual enrollment shall be available for students seeking a degree or certificate from a complete job-preparatory program but shall not support student enrollment in isolated career and technical courses, 1007.271(7), F.S.

3. Please explain how the proposed project or program meets the discretionary priorities identified by the Board.

As detailed in the response to Question #2 above, the proposed project meets the following priorities:

- Provide outcome measures; and,
- Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- 4. In which of the eight disproportionately affected county/counties is the proposed project or program located? (Circle all that apply)



5.	Was this proposed project or program on a list of proposed projects and programs submitted to Triumph Gulf Coast, Inc., by one (or more) of the eight disproportionately affected Counties as a project and program located within its county?
	Yes X No
	If yes, list all Counties that apply: N/A
6.	Does the Board of County Commissioners for each County listed in response to question 5, above, recommend this project or program to Triumph?
	Yes X* No
	**Please attach proof of recommendation(s) from each County identified.
	*Although this project has not been specifically "recommended" to Triumph, SantaRosa and Escambia counties, and the City of Pensacola are aware and supportive of the project.

APPROVALS AND AUTHORITY

1. If the Applicant is awarded grant funds based on this proposal, what approvals must be obtained before Applicant can execute an agreement with Triumph Gulf Coast, Inc.?

The College President has the authority to sign grant contracts, which would later be presented during a regularly scheduled monthly meeting of the District Board of Trustees as an information item.

2. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and Triumph Gulf Coast:

After consultation with the College general counsel, it is not believed that this will be necessary.

a. Provide the schedule of upcoming meetings for the group for a period of at leastsix months.

The schedule is provided here in case such circumstances arise that it is necessary.

January 16, 2024 February 20, 2024 (no March meeting) April 16, 2024 May 21, 2024 June 18, 2024 (no July meeting)

b. State whether that group can hold special meetings, and if so, upon how many days' notice.

N/A

3. Describe the timeline for the proposed project or program if an award of funding is approved, including milestones that will be achieved following an award through completion of the proposed project or program.

Table 1. Timeline		
Activity	Month(s)	
Receipt of award approval notice	1	
Hire faculty & staff	1-3	
Issue purchase orders for equipment and supplies	2-4	
Design work (architecture and engineering)	2-8	
Equipment installed in temporary training location	3-6	
Formative and Summative evaluation activities	6, 12, 18, 24	
	ongoing	
Classes begin in temporary training location	6	

Table 1. Timeline	
Activity	Month(s)
Groundbreaking	8
Construction	9-27
Furniture and technology equipment purchase processes	12-24
Furniture and technology equipment installed	24-28
Ribbon Cutting	28-29
Classes begin in new facility	28-30

4. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity applying for funding. This evidence may take a variety of forms, including but not limited to a delegation of authority, citation to relevant lawsor codes, policy documents, etc. In addition, please attach any support letters from partners.

Pensacola State College District Board of Trustees Policy 6Hx20-1.003, *Organization and Operation*, is attached (Attachment C).

FUNDING and BUDGET

1. Identify the amount of funding sought from Triumph Gulf Coast, Inc. and the time period over which funding is requested.

Triumph Gulf Coast, Inc. grant request: \$12,372,935.61

Funding requested for the 10-year project:

Table 6. Proposed Funding Request by Year				
Year	Amount			
1	\$10,089,822.74			
2	\$1,095,003.52			
3	\$514,042.30			
4	\$431,158.51			
5	\$38,351.82			
6	\$39,180.00			
7	\$40,026.61			
8	\$40,892.06			
9	\$41,776.79			
10	\$42,681.25			

2. What percentage of total program or project costs does the requested award from Triumph Gulf Coast, Inc. represent?

44.22%

3. Please describe the types and number of jobs expected from the proposed project or program and the expected averagewage.

As detailed in the following tables, Aviation is a growing industry across the state and in the College's two-county service area, and there is need projected to grow into the future.

Table 3. Labor Market Information						
Occupational Title	*HS/HW	Annual Percent	Annual Openings	2019 Hourly Wage		**Data
		Growth		Mean	Entry	Source
Aircraft Mechanics and Service	Yes	1.28	1,424	\$31.28	\$19.87	S
Technicians						
Aircraft Mechanics and Service	Yes	0.78	67	N/A	N/A	R
Technicians						

Source: 2023-2024 Regional Demand Occupations List, State of Florida and Workforce Development Area 1 (Escambia and Santa Rosa counties); Florida Department of Economic Opportunity.

*HS/HW

High Skill/High Wage Occupations: Mean Wage of \$25.19/hour and Entry Wage of \$16.08/hour

**Data Source

R: Regional/S: State (when regional data is not available)

4.	Does the potential award supplement but not supplant existing funding sources? If yes,
	describe how the potential award supplements existing funding sources.

X	Yes			No
---	-----	--	--	----

The potential award supplements, but does not supplant (replace) other funding dedicated to this project as outlined in the funding sources provided in the response to Question 5A/B. As illustrated in the budget detail, all requested funding will be used for finishing construction and increasing program capacity, for which there is no other funding sources at this time.

5. Please provide a Project/Program Budget. Include all applicable costs and other funding sources available to support the proposal.

A. Project/Program Costs

110jeevi110g1um Coses	
Table 7. Project/Program Costs	
Construction (includes Design & Engineering)	\$15,000,000.00
Equipment	\$3,990,156.00
Supplies	\$1,052,120.00
Salaries	\$1,580,228.44
Fringe Benefits	\$609,810.02

Table 7. Project/Program Costs			
Other (specify)			
TBD (VTMAE)	\$5,000,000.00		
Fee Waivers	\$500,000.00		
Marketing/Promotions	\$40,000.00		
Printing	\$20,000.00		
Internet Connectivity	\$60,000.00		
Professional Development (training/certification)	\$20,000.00		
Operating Costs	\$60,000.00		
Consultants	\$50,000.00		
Total Project Costs:	\$27,982,314.46		

B. Other project funding sources

Table 8. Other Project Funding Sources	}
City/County	
Santa Rosa County	\$1,000,000.00
Private Sources – VT Mobile Aerospace Engineering, Inc.	\$5,000.000.00
Other (e.g., grants, etc.)	
Pensacola State College	\$9,609,378.85
Total Other Funding	\$15,609,378.85

Total Amount Requested	\$12,372,935.61
	\$1290:29>00:01

Note: The total amount requested must equal the difference between the costs in 3.A.and the other project funding sources in 3.B.

C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.

The following budget narrative provides a detailed accounting of all items required for a successful project. The budget for Years 1-4 includes start-up costs for full implementation and an increase in the capacity of the program. Years 5-10 include continued funding for Business Office Triumph accountants; all other costs to be institutionalized by the College. (Attachment D)

Applicant understands that the Triumph Gulf Coast, Inc. statute requires that the award contract must include provisions requiring a performance report on the contracted activities, must account for the proper use of funds provided under the contract, and must include provisions for recovery of awards in the event the award was based upon fraudulent information or the awardee is not meeting the performance requirements of theaward.
X Yes No
Applicant understands that awardees must regularly report to Triumph Gulf Coast, Inc. the expenditure of funds and the status of the project or program on a schedule determined by Triumph Gulf Coast, Inc.
X Yes No
Applicant acknowledges that Applicant and any co-Applicants will make books and records and other financial data available to Triumph Gulf Coast, Inc. as necessary tomeasure and confirm performance metrics and deliverables.
X Yes No
Applicant acknowledges that Triumph Gulf Coast, Inc. reserves the right to request additional information from Applicant concerning the proposed project or program.
X Yes No
ADDENDUM FOR WORKFORCE TRAINING PROPOSALS
1. Program Requirements a. Will this proposal support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties? If yes, please identify where the campusesare located and provide details on how the proposed programs will prepare students for future occupations and at which K-20 institutions that programs will be provided.
X Yes No
College campuses are located in Escambia and Santa Rosa counties; at this time, project activities will take place in Escambia County. The current funding request to the Triumph Board will provide student usable space for up-to-date instruction in a variety of modalities. The training provided by PSC will enable students to earn industry-recognized certifications in Airframe & Powerplant, resulting in living wage jobs with significant potential for growth in order to provide economic self-sufficiency for themselves and their families

b. Will the proposed program (check all that apply):

X	Increase students' technology skills and knowledge
X	Encourage industry certifications
	Provide rigorous, alternative pathways for students to meet high school graduation requirements
X	Strengthen career readiness initiatives
	Fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors
	Encourage students with interest or aptitude for science, technology, engineering,
X	mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution withinthe disproportionately affected counties (similar to or the same as talent retention programs created by the
	Chancellor of the State University Systemand the Commission on Education)

For each item checked above, describe how the proposed program will achieve these goals.

Increase students' technology skills and knowledge.

This program offers a sequence of courses that provides coherent and rigorous content aligned with challenging academic standards and relevant technical knowledge and skills, as outlined in the Florida Department of Education 2022-2023 Curriculum Frameworks, needed to prepare for further education and careers in the Aviation industry clusters; provides technical skill proficiency, and includes competency-based applied learning that contributes to the academic knowledge, higher-order reasoning and problem-solving skills, workattitudes, general employability skills, technical skills, and occupation-specific skills, and knowledge of all aspects of the Aviation industry clusters.

Encourage industry certifications.

The training provided by PSC will enable students to earn three industry-recognized certifications within the Airframe & Powerplant program resulting in living wage jobs with significant potential for growth in order to provide economic self-sufficiency for themselves and their families.

Strengthen career readiness initiatives.

The proposed program meets a number of Pensacola State College's priorities/goals to provide career ready graduates to the regional workforce, meeting both the needs of individuals striving for economic self-sufficiency for themselves and their families, and for employers facing critical

labor shortages. The following Institutional Priorities and Goal, in particular, demonstrate the College's commitment to strengthening career readiness initiatives:

Institutional Priority #3: Enhancing the quality of instructional programs and services by increasing access to instructional programs and services through implementing new technologies and maintaining a physical presence in strategic locations throughout the College's services area.

Goal #6: Instructional excellence.

- 6.1.7. Create instructional programs based upon identified workforce needs and environmental scan of community.
- c. Will this proposal provide participants in the disproportionately affected counties with transferable, sustainable workforce skills but not confined to a single employer? If yes, please provide details.

X Yes N

Support from employers with significant labor force needs in Aviation in the next couple of years indicate the diversity of employers and employment opportunities from which program completers will benefit, and provide evidence that the workforce skills are not confined to a single employer. (Attachment B)

d. Identify the disproportionately affected counties where the proposed programswill operate or provide participants with workforce skills.

Escambia County and Santa Rosa County

- e. Provide a detailed description of, and quantitative evidence demonstrating how the proposed project or program will promote:
 - Economic recovery,
 - Economic diversification,
 - Enhancement of the disproportionately affected counties,
 - Enhancement of a targeted industry.

This project was created in response to identified deficiencies in Workforce Board Region 1 (Escambia and Santa Rosa counties) caused by events such as Hurricanes Ivan, Dennis, and Sally, the economic recession, the Deepwater Horizon Oil Spill, and the COVID-19 pandemic. Primarily, there is the need to diversify our economy, historically heavily reliant on the tourism and hospitality industry, so that we're poised to withstand future natural and man-made disasters. Workforce talent development is a priority because it is often the most important factor current business and industry in our region to consider before expanding, or for site selectors looking forlocations to open new businesses. Therefore, this project addresses the needs of employers from several occupations within the Aviation industry sector as identified by CareerSource Escarosa (Region 1 Workforce Board), FloridaWest Economic Development Alliance, Inc., Enterprise Florida and the Florida Department of Economic Opportunity (DEO). Table 3 provides quantitative evidence of current and future need.

2.	A .1	1.11.41.	11	T C	rmation
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a.	proposed p	sion of an existing training program? If yes, describe how the most will enhance or improve the existing program and how the most supplement but not supplant existing funding source	he
	Yes	X No	

The proposed project program will supplement existing programs by providing an expanded facility with up-to-date technology in order to greatly increase capacity, in addition to providing program support for activities such as integrating industry-recognized certification exams into the curriculum of each course within each program, as appropriate. Grant funds will support the project during the first four years and final year of the 10-year project, allowing for sustainability to begin in Year 5.

b. Indicate how the training will be delivered (e.g., classroom-based, computer-based, other).

Training will be delivered through multiple modalities:

- Predominantly classroom-based (face-to-face)
- Instruction may also be delivered asynchronous (online) or synchronous (Live-on-Line).

c. Identify the number of anticipated enrolled students and completers.

Capacity (FAA naximum)	Successful Enrollments (duplicated for capacity purposes)	PSC Career Certificate: Airframe	PSC Career Certificate: Powerplant	Industry Recognized Certification:	Industry Recognized Certification:	Industry Recognized Certification:
25			F	General	Airframe	Powerplant
25						
	25	20		20	20	
25	25		20			20
25	25	20		20	20	
25	25		20			20
25	25	20		20	20	
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	25 25 25 25 25 25 25 25 25 25 25 25 25	25 25 25 25 25 25 25 25 25 25 25 25 25	25 25 25 20	25 25 25 20	25 25 20 25 25 20	25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 20 20 20 25 25 25 20 20 25 25 25 20 20 25 25 25 20 20 25 25 25 20 20 25 25 25 20 20

	Table 5. Enrollments, Completers & Awards						
	Capacity (FAA maximum)	Successful Enrollments (duplicated for capacity purposes)	PSC Career Certificate: Airframe	PSC Career Certificate: Powerplant	Industry Recognized Certification: General	Industry Recognized Certification: Airframe	Industry Recognized Certification: Powerplant
Year 7							
Cohort 8 (Day)	25	25		20			20
Cohort 9 (Night)	25	25		20			20
Cohort 10 (Day)	25	25	20		20	20	
Cohort 11 (Night)	25	25	20		20	20	
Year 8							
Cohort 10 (Day)	25	25		20			20
Cohort 11 (Night)	25	25		20			20
Cohort 12 (Day)	25	25	20		20	20	
Cohort 13 (Night)	25	25	20		20	20	
Year 9							
Cohort 12 (Day)	25	25		20			20
Cohort 13 (Night)	25	25		20			20
Cohort 14 (Day)	25	25	20		20	20	
Cohort 15 (Night)	25	25	20		20	20	
Year 10							
Cohort 14 (Day)	25	25		20			20
Cohort 15 (Night)	25	25		20			20
Cohort 16 (Day)	25	25	20		20	20	
Cohort 17 (Night)	25	25	20		20	20	

d. Indicate the length of the program (e.g., quarters, semesters, weeks, months, etc.) including anticipated beginning and ending dates.

The table below provides the projected length of time it will take a full-time student to complete; however, many PSC students are "non-traditional" and attend part-time while working and having other responsibilities.

Table 9. Program Length					
Program	Length	Start	End		
Airframe & Powerplant	5 terms	New cohorts starting each year (see Table 5)	Varies by cohort		

e. Describe the plan to support the sustainability of the proposed program.

As detailed earlier, the project is ambitious, yet attainable, and seamlessly integrates into the current operation of Pensacola State College. As mandated by Florida Statute, Florida College System institution that receives workforce education funds must use the money to benefit the workforce education programs it provides [Florida Statute 1011.80(8)(a)]. These funds may be used for equipment upgrades, program expansions, or any other use that would result in workforce education program improvement. In addition to the ongoing collection of student tuition, one significant sustainability strategy is the increase in projected CAPE funding. Per Florida Statute:

• The Chancellor of Career and Adult Education shall identify the industry certifications eligible for funding on the CAPE Postsecondary Industry Certification Funding List approved by the State Board of Education pursuant to s. 1008.44, based on the occupational areas specified in the General Appropriations Act. [Florida Statute 1011.80(7)(b)(2)]

Pensacola State College is fully committed to the support of the project. Equipment purchased for the program will become part of the College's inventory and as such, the PSC departments such as Facilities, Planning and Construction (includes Transportation), and Information Technology Services will provide necessary maintenance and technical support.

The College has been fortunate to have received some significant grant funding to provide scholarships to students in need. PSC will work with agencies such as CareerSource Escarosa and Community Action Program Committee to identify clients who may be eligible for their financial assistance. In addition, the College will work with prospective employers to identify additional scholarship and/or tuition reimbursement opportunities. Students will be encouraged to fill out the FAFSA (Free Application for Federal Student Aid), with the assistance of staff from other College programs, such as the U.S. Department of Education TRIO Educational Opportunity Center.

f.	Identify any certifications, degrees, etc. that will result from the completion of the
	program.

Program completers will be eligible to receive, as appropriate for the program in which they are enrolled:

- Career Certificate:
 - o Airframe
 - o Powerplant
- Industry-Recognized Certifications:
 - o General
 - o Airframe
 - o Powerplant
- g. Does this project have a local match amount? If yes, please describe the entity providing the match and the amount.

X Yes No	X	1 03			No
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Match Source	Amount
Pensacola State College	\$9,609,378.85
Santa Rosa County	\$1,000,000.00
VT Mobile Aerospace Engineering, Inc.	\$5,000,000.00
Total Match	\$15,609,378.84

h. Provide any additional information or attachments to be considered for this proposal.

<u>List of Attachments</u>:

Attachment A	Financial Statement (PSC)Attachment B
Attachment B	Letters of Support
Attachment C	PSC Board of Trustees Policy
Attachment D	Detailed Budget Worksheet

<u>List of PSC Tables</u>:

Table 1	Timeline
Table 2	Opportunity Zones Community Information
Table 3	Labor Market Information
Table 4	Projected Enrollments
Table 5	Enrollments, Completers, Awards
Table 6	Funding Request by Year
Table 7	Project/Program Costs
Table 8	Other Project Funding Sources
Table 9	Program Length

Financial Audit

PENSACOLA STATE COLLEGE

For the Fiscal Year Ended June 30, 2022



Board of Trustees and President

During the 2021-22 fiscal year, Dr. Charles E. Meadows served as President of Pensacola State College and the following individuals served as Members of the Board of Trustees:

County
Escambia
Escambia
Escambia
Santa Rosa
Santa Rosa
Santa Rosa
Escambia

Note: Two Trustee positions were vacant for the entire period.

The Auditor General conducts audits of governmental entities to provide the Legislature, Florida's citizens, public entity management, and other stakeholders unbiased, timely, and relevant information for use in promoting government accountability and stewardship and improving government operations.

The team leader was Debbie S. Jabaley, CPA, and the audit was supervised by Kenneth C. Danley, CPA.

Please address inquiries regarding this report to Jaime N. Hoelscher, CPA, Audit Manager, by e-mail at jaimehoelscher@aud.state.fl.us or by telephone at (850) 412-2868.

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State of Florida Auditor General

Claude Pepper Building, Suite G74 · 111 West Madison Street · Tallahassee, FL 32399-1450 · (850) 412-2722

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SUMMARY OF REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Our audit disclosed that the basic financial statements of Pensacola State College (a component unit of the State of Florida) were presented fairly, in all material respects, in accordance with prescribed financial reporting standards.

SUMMARY OF REPORT ON INTERNAL CONTROL AND COMPLIANCE

Our audit did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses.

The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*, issued by the Comptroller General of the United States.

AUDIT OBJECTIVES AND SCOPE

Our audit objectives were to obtain reasonable assurance about whether the financial statements as a whole were free from material misstatements, whether due to fraud or error, and to issue an auditor's report that included our opinion. In doing so we:

- Exercised professional judgment and maintained professional skepticism throughout the audit.
- Identified and assessed the risks of material misstatement of the financial statements, whether due to fraud or error, and designed and performed audit procedures responsive to those risks.
- Obtained an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the College's internal control.
- Evaluated the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluated the overall presentation of the financial statements.
- Concluded whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.
- Examined various transactions to determine whether they were executed, in both manner and substance, in accordance with governing provisions of laws, rules, regulations, contracts, and grant agreements.

An examination of Federal awards administered by the College is included within the scope of our Statewide audit of Federal awards administered by the State of Florida.

AUDIT METHODOLOGY

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and applicable standards contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.



AUDITOR GENERAL STATE OF FLORIDA

Claude Denson Pepper Building, Suite G74 111 West Madison Street Tallahassee, Florida 32399-1450



Phone: (850) 412-2722 Fax: (850) 488-6975

The President of the Senate, the Speaker of the House of Representatives, and the Legislative Auditing Committee

INDEPENDENT AUDITOR'S REPORT

Report on the Audit of the Financial Statements

Opinions

We have audited the financial statements of Pensacola State College, a component unit of the State of Florida, and its aggregate discretely presented component units as of and for the fiscal year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

In our opinion, based on our audit and the reports of other auditors, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of Pensacola State College and of its aggregate discretely presented component units as of June 30, 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the fiscal year then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of the aggregate discretely presented component units, which represent 100 percent of the transactions and account balances of the aggregate discretely presented component units columns. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for the aggregate discretely presented component units, is based solely on the reports of the other auditors.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the College and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Emphasis of Matter

As discussed in Note 2. to the financial statements, the College adopted new accounting guidance Governmental Accounting Standards Board Statement No. 87, *Leases*, which is a change in accounting principle that addresses accounting and financial reporting for leases. This affects the comparability of amounts reported for the 2021-22 fiscal year with amounts reported for the 2020-21 fiscal year. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for 12 months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about the College's ability to continue as a going concern for a reasonable
 period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that MANAGEMENT'S DISCUSSION AND ANALYSIS, the Schedule of Changes in the College's Total Other Postemployment Benefits Liability and Related Ratios, Schedule of the College's Proportionate Share of the Net Pension Liability - Florida Retirement System Pension Plan, Schedule of College Contributions - Florida Retirement System Pension Plan, Schedule of the College's Proportionate Share of the Net Pension Liability - Health Insurance Subsidy Pension Plan, Schedule of College Contributions - Health Insurance Subsidy Pension Plan, and Notes to Required Supplementary Information be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We and other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated Month 10, 2023, on our consideration of the Pensacola State College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, rules, regulations, contracts, and grant agreements and other matters included under the heading INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.

Respectfully submitted,

Sherrill F. Norman, CPA Tallahassee, Florida

March 10, 2023

MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's discussion and analysis (MD&A) provides an overview of the financial position and activities of the College for the fiscal year ended June 30, 2022, and should be read in conjunction with the financial statements and notes thereto. The MD&A, and financial statements and notes thereto, are the responsibility of College management. The MD&A contains financial activity of the College for the fiscal years ended June 30, 2022, and June 30, 2021, and its component units, the Pensacola State College Foundation, Inc. for the fiscal years ended December 31, 2021, and December 31, 2020, and the WSRE-TV Foundation, Inc. for the fiscal years ended June 30, 2022, and June 30, 2021.

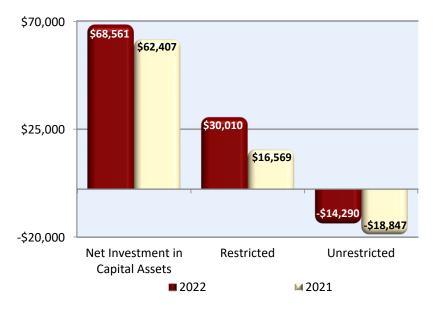
FINANCIAL HIGHLIGHTS

The College's assets and deferred outflows of resources totaled \$126.8 million at June 30, 2022. This balance reflects an \$8 million, or 6.7 percent, increase as compared to the 2020-21 fiscal year. In addition to the assets and deferred outflows of resources increase, liabilities and deferred inflows of resources decreased by \$16.2 million, or 27.5 percent, totaling \$42.6 million at June 30, 2022. As a result, the College's net position increased by \$24.2 million, resulting in a fiscal year-end balance of \$84.3 million.

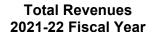
The College's operating revenues totaled \$11.2 million for the 2021-22 fiscal year, representing a 16.1 percent decrease compared to the 2020-21 fiscal year. Operating expenses totaled \$95.6 million for the 2021-22 fiscal year, representing an increase of 5.4 percent as compared to the 2020-21 fiscal year.

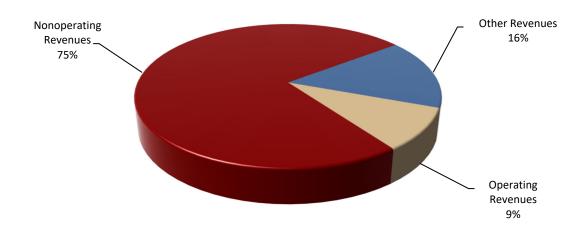
Net position represents the residual interest in the College's assets and deferred outflows of resources after deducting liabilities and deferred inflows of resources. The College's comparative total net position by category for the fiscal years ended June 30, 2022, and June 30, 2021, is shown in the following graph:





The following chart provides a graphical presentation of College revenues by category for the 2021-22 fiscal year:





OVERVIEW OF FINANCIAL STATEMENTS

Pursuant to the Governmental Accounting Standards Board (GASB) Statement No. 35, the College's financial report consists of three basic financial statements: the statement of net position; the statement of revenues, expenses, and changes in net position; and the statement of cash flows. The financial statements, and notes thereto, encompass the College and its component units:

- Pensacola State College (Primary Institution) Most of the programs and services generally associated with a college fall into this category, including instruction, public service, and support services.
- Pensacola State College Foundation, Inc. (Component Unit) Although legally separate, this component unit is important because the College is financially accountable for it, as the College reports its financial activities to the State of Florida. This component unit provides funding and services to support and foster the pursuit of higher education at the College.
- WSRE-TV Foundation, Inc. (Component Unit) Although legally separate, this component unit is
 important because the College is financially accountable for it, as the College reports its financial
 activities to the State of Florida. This component unit provides funding and services to support
 and foster the activities, operations, and capital needs of WSRE-TV, a public telecommunications
 station owned and operated by the College.

Based on the application of the criteria for determining component units, the Pensacola State College Foundation, Inc. and the WSRE-TV Foundation, Inc. are included within the College reporting entity as discretely presented component units.

Information regarding these component units, including summaries of the discretely presented component units' separately issued financial statements, is presented in the notes to financial statements.

The Statement of Net Position

The statement of net position reflects the assets, deferred outflows of resources, liabilities, and deferred inflows of resources of the College, using the accrual basis of accounting, and presents the financial position of the College at a specified time. Assets, plus deferred outflows of resources, less liabilities, less deferred inflows of resources, equals net position, which is one indicator of the College's current financial condition. The changes in net position that occur over time indicate improvement or deterioration in the College's financial condition.

The following summarizes the assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position of the College and its component units for the respective fiscal years ended:

Condensed Statement of Net Position

(In Thousands)

	College		Componer	nt Units (1)
	6-30-22	6-30-21	2022	2021
Assets				
Current Assets	\$ 39,166	\$ 30,707	\$ 27,803	\$ 22,302
Capital Assets, Net	69,240	62,407	201	263
Other Noncurrent Assets	9,612	13,891	16,653	15,336
Total Assets	118,018	107,005	44,657	37,901
Deferred Outflows of Resources	8,814	11,853		
Liabilities				
Current Liabilities	5,655	16,106	283	404
Noncurrent Liabilities	19,099	40,898	158	
Total Liabilities	24,754	57,004	441	404
Deferred Inflows of Resources	17,797	1,725	219	198
Net Position				
Net Investment in Capital Assets	68,561	62,407	112	152
Restricted	30,010	16,569	39,894	33,683
Unrestricted	(14,290)	(18,847)	3,991	3,464
Total Net Position	\$ 84,281	\$ 60,129	\$ 43,997	\$ 37,299

⁽¹⁾ For the 2022 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2022, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2021. For the 2021 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2021, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2020.

College assets increased by \$11 million, or 10.3 percent, primarily due to a fixed capital outlay appropriation receivable. The \$32.2 million decrease in College liabilities can be attributed to reductions in pension liabilities and accounts payable related to Hurricane Sally recovery efforts.

The Statement of Revenues, Expenses, and Changes in Net Position

The statement of revenues, expenses, and changes in net position presents the College's revenue and expense activity, categorized as operating and nonoperating. Revenues and expenses are recognized when earned or incurred, regardless of when cash is received or paid.

The following summarizes the activity of the College and its component units for the respective fiscal years:

Condensed Statement of Revenues, Expenses, and Changes in Net Position For the Fiscal Years

(In Thousands)

	College			Component Units (1)				
	20	21-22	2	2020-21	_	2022		2021
Operating Revenues	\$	11,224	\$	13,374	\$	3,210	\$	2,398
Less, Operating Expenses		95,620		90,735		2,806		2,942
Operating Income (Loss)		(84,396)		(77,361)		404		(544)
Net Nonoperating Revenues		89,289		77,098		4,566		4,473
Income (Loss) Before Other Revenues		4,893		(263)		4,970		3,929
Other Revenues		18,956		1,637		1,728		520
Net Increase In Net Position		23,849		1,374		6,698		4,449
Net Position, Beginning of Fiscal Year		60,129		58,755		37,299		32,850
Adjustment to Beginning Net Position (2)		303						
Net Position, Beginning of Fiscal Year, As Restated		60,432		58,755		37,299		32,850
Net Position, End of Fiscal Year	\$	84,281	\$	60,129	\$	43,997	\$	37,299

⁽¹⁾ For the 2022 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2022, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2021. For the 2021 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2021, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2020.

Operating Revenues

GASB Statement No. 35 categorizes revenues as either operating or nonoperating. Operating revenues generally result from exchange transactions where each of the parties to the transaction either gives or receives something of equal or similar value.

The following summarizes the operating revenues by source for the College and its component units that were used to fund operating activities for the respective fiscal years ended:

⁽²⁾ For the 2021-22 fiscal year, the College's beginning net position was increased due to the implementation of GASB Statement No. 87, *Leases*.

Operating Revenues For the Fiscal Years

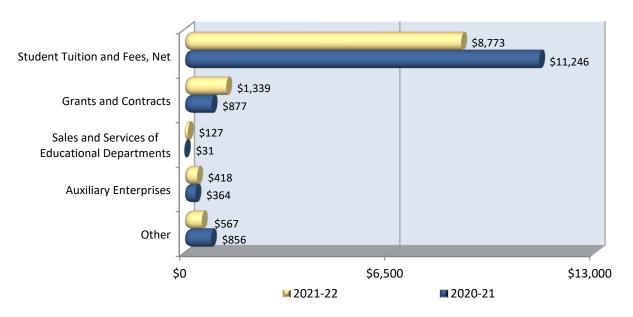
(In Thousands)

	College			Component Units (1)				
	2	021-22	2	020-21		2022		2021
Student Tuition and Fees, Net	\$	8,773	\$	11,246	\$	-	\$	-
Grants and Contracts		1,339		877		-		-
Sales and Services of Educational Departments		127		31		-		-
Auxiliary Enterprises		418		364		-		-
Other		567		856		3,210		2,398
Total Operating Revenues	\$	11,224	\$	13,374	\$	3,210	\$	2,398

⁽¹⁾ For the 2022 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2022, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2021. For the 2021 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2021, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2020.

The following chart presents the College's operating revenues for the 2021-22 and 2020-21 fiscal years:

Operating Revenues (In Thousands)



College operating revenues decreased by \$2.2 million primarily due to a decline in student enrollment resulting in a decrease in student tuition and fees, net of scholarship allowances.

Operating Expenses

Expenses are categorized as operating or nonoperating. The majority of the College's expenses are operating expenses as defined by GASB Statement No. 35. GASB gives financial reporting entities the choice of reporting operating expenses in the functional or natural classifications. The College has chosen to report the expenses in their natural classification on the statement of revenues, expenses, and changes in net position and has displayed the functional classification in the notes to financial statements.

The following summarizes operating expenses by natural classification for the College and its component units for the respective fiscal years:

Operating Expenses For the Fiscal Years

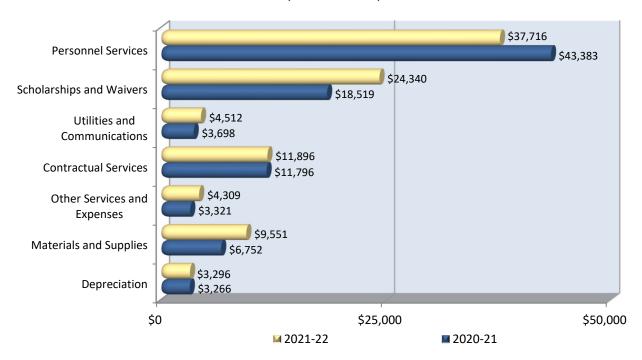
(In Thousands)

	College		C	ompone	nt Units (1)				
	2	021-22	2020-21		2020-21 2022		2022		2021
Personnel Services	\$	37,716	\$	43,383	\$	-	\$	-	
Scholarships and Waivers		24,340		18,519		646		686	
Utilities and Communications		4,512		3,698		7		12	
Contractual Services		11,896		11,796		600		710	
Other Services and Expenses		4,309		3,321		1,202		1,268	
Materials and Supplies		9,551		6,752		312		228	
Depreciation		3,296		3,266		39		38	
Total Operating Expenses	\$	95,620	\$	90,735	\$	2,806	\$	2,942	

⁽¹⁾ For the 2022 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2022, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2021. For the 2021 year, the amounts reported are for the WSRE-TV Foundation, Inc. fiscal year ended June 30, 2021, and for the Pensacola State College Foundation, Inc. fiscal year ended December 31, 2020.

The following chart presents the College's operating expenses for the 2021-22 and 2020-21 fiscal years:

Operating Expenses (In Thousands)



College operating expenses increased primarily due to increases in scholarships and waivers resulting from the Coronavirus Aid, Relief, and Economic Security (CARES) Act.

Nonoperating Revenues and Expenses

Certain revenue sources that the College relies on to provide funding for operations, including State noncapital appropriations, Federal and State student financial aid, certain gifts and grants, and investment income, are defined by GASB as nonoperating. Nonoperating expenses include capital financing costs and other costs related to capital assets. The following summarizes the College's nonoperating revenues and expenses for the 2021-22 and 2020-21 fiscal years:

Nonoperating Revenues (Expenses) For the Fiscal Years

(In Thousands)

	2021-22	2020-21
State Noncapital Appropriations	\$ 39,157	\$ 37,451
Federal and State Student Financial Aid	30,761	23,419
Gifts and Grants	19,360	13,906
Investment Income	28	35
Other Nonoperating Revenues	5	2,290
Loss on Disposal of Capital Assets	-	(3)
Interest Paid on Capital Asset-Related Debt	(22)	
Net Nonoperating Revenues	\$ 89,289	\$ 77,098

Nonoperating revenues increased by \$12.2 million. This increase was due, in part, to an increase in CARES Act funding.

Other Revenues

This category is composed of State capital appropriations and capital grants, contracts, gifts, and fees. The following summarizes the College's other revenues for the 2021-22 and 2020-21 fiscal years:

Other Revenues For the Fiscal Years

(In Thousands)

	202	21-22	20	20-21
State Capital Appropriations Capital Grants, Contracts, Gifts, and Fees	\$ 1	246 8,710	\$	209 1,428
Total	\$ 1	8,956	\$	1,637

Other revenues increased by \$17.3 million due, in part, to significant capital grants received for the new Truck Driving Facility and the Science, Technology, Engineering, and Math (STEM) Building, Phase 2.

The Statement of Cash Flows

The statement of cash flows provides information about the College's financial results by reporting the major sources and uses of cash and cash equivalents. This statement will assist in evaluating the College's ability to generate net cash flows, its ability to meet its financial obligations as they come due, and its need for external financing. Cash flows from operating activities show the net cash used by the operating activities of the College. Cash flows from capital and related financing activities include all

plant funds and related long-term debt activities. Cash flows from investing activities show the net source and use of cash related to purchasing or selling investments and earning income on those investments. Cash flows from noncapital financing activities include those activities not covered in other sections.

The following summarizes the College's cash flows for the 2021-22 and 2020-21 fiscal years:

Condensed Statement of Cash Flows For the Fiscal Years

(In Thousands)

	2021-22	2020-21
Cash Provided (Used) by:		
Operating Activities	\$ (94,456)	\$ (70,879)
Noncapital Financing Activities	106,642	69,600
Capital and Related Financing Activities	(4,765)	(958)
Investing Activities	28	35
Net Increase (Decrease) in Cash and Cash Equivalents	7,449	(2,202)
Cash and Cash Equivalents, Beginning of Fiscal Year	23,153	25,355
Cash and Cash Equivalents, End of Fiscal Year	\$ 30,602	\$ 23,153

Major sources of funds came from State noncapital appropriations (\$39.2 million), Federal and State student financial aid (\$33.3 million), noncapital gifts and grants (\$23.9 million), and net student tuition and fees (\$9 million). Major uses of funds were for payments to employees and for employee benefits (\$41 million), payments to suppliers (\$35.1 million), payments for scholarships (\$24.3 million), and purchases of capital assets (\$9 million).

CAPITAL ASSETS AND CAPITAL EXPENSES AND COMMITMENTS, AND DEBT ADMINISTRATION

Capital Assets

At June 30, 2022, the College had \$144.8 million in capital assets, less accumulated depreciation of \$75.6 million, for net capital assets of \$69.2 million. Depreciation charges for the current fiscal year totaled \$3.3 million. The following table summarizes the College's capital assets, net of accumulated depreciation, at June 30:

Capital Assets, Net at June 30 (In Thousands)

	2022	2021
Land	\$ 12,795	\$ 12,795
Artwork/Artifacts	146	146
Construction in Progress	8,373	47
Lease Assets	680	-
Buildings	42,921	44,506
Other Structures and Improvements	529	659
Furniture, Machinery, and Equipment	3,796	4,254
Capital Assets, Net	\$ 69,240	\$ 62,407

Additional information about the College's capital assets is presented in the notes to financial statements.

Capital Expenses and Commitments

Major capital expenses through June 30, 2022, were incurred on the STEM Building Phase 2, Truck Driving Facility, Networking replacement, and HVAC replacement projects.

Additional information about the College's construction commitments is presented in the notes to financial statements.

Debt Administration

The State Board of Education issues capital outlay bonds on behalf of the College. During the 2021-22 fiscal year, there were no bond sales, and the College had no repayments. Additional information about the College's long-term debt is presented in the notes to financial statements.

ECONOMIC FACTORS THAT WILL AFFECT THE FUTURE

The College's economic condition is closely tied to that of the State of Florida. The College's 2022-23 fiscal year budget was prepared with a slight increase in State funding. Student enrollment is projected to be flat, so the College's overall financial position is expected to be stable. The College has adequate reserves coupled with budgetary reduction plans to help cover any post-pandemic-related economic issues. The College was awarded \$41.7 million in Federal CARES Act funds which have mostly been spent to assist students in the form of emergency grant aid and to assist in enhancing online learning initiatives, covering certain technology needs, and addressing safety issues resulting from the pandemic. The College has received over \$18 million in the 2022-23 fiscal year to cover deferred maintenance projects that have accumulated during the pandemic. The stable operating revenue expectations combined with significant funds to handle deferred maintenance will allow the College to continue to operate at current levels of service to students. Due to increased inflation and increasing interest rates that are expected to slow the economy down, significant increases in State funding are not anticipated in the 2023-24 fiscal year.

REQUESTS FOR INFORMATION

Questions concerning information provided in the MD&A or other required supplementary information, and financial statements and notes thereto, or requests for additional financial information should be addressed to the Vice President for Business Affairs, Pensacola State College, 1000 College Boulevard, Pensacola, Florida 32504.

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PENSACOLA STATE COLLEGE A Component Unit of the State of Florida Statement of Net Position

June 30, 2022

	College	Component Units
ASSETS		
Current Assets:		
Cash and Cash Equivalents	\$ 14,747,020	\$ 3,746,085
Restricted Cash and Cash Equivalents	6,667,154	-
Investments	-	23,716,974
Accounts Receivable, Net	573,290	243,182
Notes Receivable, Net	48,182	-
Due from Other Governmental Agencies	15,261,906	-
Due from Component Unit	79,844	-
Prepaid Expenses	1,788,944	72,075
Other Current Assets		25,000
Total Current Assets	39,166,340	27,803,316
Noncurrent Assets:		
Restricted Cash and Cash Equivalents	9,187,755	-
Investments	-	16,010,420
Prepaid Expenses	423,339	-
Depreciable Capital Assets, Net	47,926,948	201,423
Nondepreciable Capital Assets	21,313,505	-
Other Noncurrent Assets		642,230
Total Noncurrent Assets	78,851,547	16,854,073
TOTAL ASSETS	118,017,887	44,657,389
DEFERRED OUTFLOWS OF RESOURCES		
Other Postemployment Benefits	1,005,827	-
Pensions	7,808,323	
TOTAL DEFERRED OUTFLOWS OF RESOURCES	8,814,150	
LIABILITIES		
Current Liabilities:		
Accounts Payable	506,026	36,104
Salary and Payroll Taxes Payable	2,328,682	-
Retainage Payable	417,245	-
Unearned Revenue	1,327,743	246,479
Deposits Held for Others	437,122	-
Long-Term Liabilities - Current Portion:		
Leases Payable	28,116	-
Compensated Absences Payable	567,490	-
Net Pension Liability	42,438	
Total Current Liabilities	5,654,862	282,583

	College	Component Units
LIABILITIES (Continued)		
Noncurrent Liabilities:		
Leases Payable	651,948	-
Compensated Absences Payable	3,708,253	-
Other Postemployment Benefits Payable	1,848,972	-
Net Pension Liability	12,889,820	<u>-</u>
Other Long-Term Liabilities		158,185
Total Noncurrent Liabilities	19,098,993	158,185
TOTAL LIABILITIES	24,753,855	440,768
Other Postemployment Benefits Pensions Irrevocable Split-Interest Agreements	394,954 17,402,408	- - 219,184
TOTAL DEFERRED INFLOWS OF RESOURCES	17,797,362	219,184
NET POSITION Net Investment in Capital Assets Restricted: Nonexpendable:	68,560,388	112,399
Endowments	-	14,466,368
Expendable: Endowments		25,427,592
Grants and Loans	4,321,619	25,427,592
Scholarships	376,262	_
Capital Projects	25,312,125	<u>-</u>
Unrestricted	(14,289,574)	3,991,078
TOTAL NET POSITION	\$ 84,280,820	\$ 43,997,437

The accompanying notes to financial statements are an integral part of this statement.

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Report No. 2023-143 March 2023

PENSACOLA STATE COLLEGE A Component Unit of the State of Florida Statement of Revenues, Expenses, and Changes in Net Position

For the Fiscal Year Ended June 30, 2022

	College	Component Units
REVENUES		
Operating Revenues:		
Student Tuition and Fees, Net of Scholarship		
Allowances of \$9,064,506	\$ 8,772,674	\$ -
Federal Grants and Contracts	1,298,325	-
State and Local Grants and Contracts	40,827	-
Sales and Services of Educational Departments	126,622	-
Auxiliary Enterprises	418,045	-
Other Operating Revenues	567,089	3,209,715
Total Operating Revenues	11,223,582	3,209,715
EXPENSES		
Operating Expenses:		
Personnel Services	37,716,318	-
Scholarships and Waivers	24,340,142	645,937
Utilities and Communications	4,511,574	7,499
Contractual Services	11,896,200	600,012
Other Services and Expenses	4,309,259	1,201,376
Materials and Supplies	9,550,624	311,505
Depreciation	3,295,890	39,216
Total Operating Expenses	95,620,007	2,805,545
Operating Income (Loss)	(84,396,425)	404,170
NONOPERATING REVENUES (EXPENSES)		
State Noncapital Appropriations	39,156,640	-
Federal and State Student Financial Aid	30,761,199	-
Gifts and Grants Received for Other Than Capital or Endowment Purposes	19,359,868	-
Net Gain on Investments	-	3,849,716
Investment Income	28,487	716,185
Other Nonoperating Revenues	4,913	-
Interest Paid on Capital Asset-Related Debt	(21,916)	-
Net Nonoperating Revenues	89,289,191	4,565,901
Income Before Other Revenues	4,892,766	4,970,071
State Capital Appropriations	246,400	-
Capital Grants, Contracts, Gifts, and Fees	18,709,934	-
Additions to Endowments		1,728,012
Total Other Revenues	18,956,334	1,728,012
Increase in Net Position	23,849,100	6,698,083
Net Position, Beginning of Year	60,128,843	37,299,354
Adjustment to Beginning Net Position	302,877	
Net Position, Beginning of Year, as Restated	60,431,720	37,299,354
Net Position, End of Year	\$ 84,280,820	\$ 43,997,437

The accompanying notes to financial statements are an integral part of this statement.

PENSACOLA STATE COLLEGE A Component Unit of the State of Florida Statement of Cash Flows

For the Fiscal Year Ended June 30, 2022

	College
CASH FLOWS FROM OPERATING ACTIVITIES	
Student Tuition and Fees, Net	\$ 8,977,817
Grants and Contracts	289,798
Payments to Suppliers	(35,074,782)
Payments for Utilities and Communications	(4,511,574)
Payments to Employees	(30,517,411)
Payments for Employee Benefits	(10,486,684)
Payments for Scholarships	(24,347,243)
Loans Issued to Students	(678,347)
Collection on Loans to Students	694,449
Auxiliary Enterprises	464,436
Sales and Services of Educational Departments	126,622
Other Receipts	606,985
Net Cash Used by Operating Activities	(94,455,934)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES	
State Noncapital Appropriations	39,156,640
Federal and State Student Financial Aid	33,269,721
Federal Direct Loan Program Receipts	3,813,716
Federal Direct Loan Program Disbursements	(3,266,975)
Gifts and Grants Received for Other Than Capital or Endowment Purposes	23,866,100
Other Nonoperating Revenue	9,802,989
Net Cash Provided by Noncapital Financing Activities	106,642,191
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES	
State Capital Appropriations	246,400
Capital Grants and Gifts	3,998,351
Purchases of Capital Assets	(8,960,075)
Principal Paid on Leases	(28,431)
Interest Paid on Leases	(21,916)
Net Cash Used by Capital and Related Financing Activities	(4,765,671)
CASH FLOWS FROM INVESTING ACTIVITIES	
Investment Income	28,487
Net Increase in Cash and Cash Equivalents	7,449,073
Cash and Cash Equivalents, Beginning of Fiscal Year	23,152,856
Cash and Cash Equivalents, End of Fiscal Year	\$ 30,601,929

		College
RECONCILIATION OF OPERATING LOSS		
TO NET CASH USED BY OPERATING ACTIVITIES		
Operating Loss	\$ ((84,396,425)
Adjustments to Reconcile Operating Loss		
to Net Cash Used by Operating Activities:		
Depreciation Expense		3,295,890
Changes in Assets, Liabilities, Deferred Outflows of Resources,		
and Deferred Inflows of Resources:		
Receivables, Net		329,130
Prepaid Expenses		576,247
Deposits		400
Accounts Payable		(9,872,505)
Salaries and Payroll Taxes Payable		118,059
Unearned Revenue		(1,127,910)
Deposits Held for Others		39,496
Compensated Absences Payable		(670,583)
Other Postemployment Benefits Payable		462,623
Net Pension Liability	((22,321,034)
Deferred Outflows of Resources Related to Other Postemployment Benefits		(622,917)
Deferred Inflows of Resources Related to Other Postemployment Benefits		351,495
Deferred Outflows of Resources Related to Pensions		3,661,639
Deferred Inflows of Resources Related to Pensions		15,720,461
NET CASH USED BY OPERATING ACTIVITIES	\$ ((94,455,934)
SUPPLEMENTAL DISCLOSURE OF NONCASH CAPITAL FINANCING ACTIVITIES		
Donations of capital assets were recognized on the statement of revenues, expenses, and changes in net position, but are not cash transactions for the statement of cash flows.	\$	31,000
Lease additions were recorded as increases to long-term debt and capital assets on the statement of net position but are not cash transactions for the statement of cash flows.	\$	708,495
Statement of Cash IIOWS.	Ψ	100,430

The accompanying notes to financial statements are an integral part of this statement.

1. Summary of Significant Accounting Policies

Reporting Entity. The governing body of Pensacola State College, a component unit of the State of Florida, is the College Board of Trustees. The Board of Trustees constitutes a corporation and is composed of nine members appointed by the Governor and confirmed by the Senate. There were seven active Board members at the College as of June 30, 2022. The Board of Trustees is under the general direction and control of the Florida Department of Education, Division of Florida Colleges, and is governed by State law and State Board of Education (SBE) rules. However, the Board of Trustees is directly responsible for the day-to-day operations and control of the College within the framework of applicable State laws and SBE rules. The College serves Escambia and Santa Rosa Counties.

Criteria for defining the reporting entity are identified and described in the Governmental Accounting Standards Board's (GASB) Codification of Governmental Accounting and Financial Reporting Standards, Sections 2100 and 2600. These criteria were used to evaluate potential component units for which the Board of Trustees is financially accountable and other organizations for which the nature and significance of their relationship with the Board of Trustees are such that exclusion would cause the College's financial statements to be misleading. Based on the application of these criteria, the College is a component unit of the State of Florida, and its financial balances and activities are reported in the State's Annual Comprehensive Financial Report by discrete presentation.

<u>Discretely Presented Component Units</u>. Based on the application of the criteria for determining component units, the following component units are included within the College's reporting entity:

- Pensacola State College Foundation, Inc.: This legally separate organization provides funding and services to support and foster the pursuit of higher education at the College and is governed by a separate board.
- WSRE-TV Foundation, Inc.: This legally separate organization provides funding and services to support and foster the activities, operations, and capital needs of WSRE-TV, a public telecommunications station operated by the College, and is governed by a separate board.

The College's component units, as described above, are also direct-support organizations, as defined in Section 1004.70, Florida Statutes, and although legally separate from the College, are financially accountable to the College. The component units are managed independently, outside the College's budgeting process, and their powers generally are vested in a governing board pursuant to various State statutes. The component units receive, hold, invest, and administer property, and make expenditures to or for the benefit of the College.

The College's component units are audited by other auditors pursuant to Section 1004.70(6), Florida Statutes. The audited financial statements of each component unit are available to the public and can be obtained from the Vice President for Business Affairs, Pensacola State College, 1000 College Boulevard, Pensacola, Florida 32504. The financial data reported on the accompanying financial statements for the Pensacola State College Foundation, Inc. was derived from audited financial statements for the fiscal year ended December 31, 2021. The financial data reported on the accompanying financial statements for the WSRE-TV Foundation, Inc. was derived from audited financial

Report No. 2023-143 March 2023 statements for the fiscal year ended June 30, 2022. Additional condensed financial statements for the College's component units are included in a subsequent note.

<u>Basis of Presentation</u>. The College's accounting policies conform with accounting principles generally accepted in the United States of America applicable to public colleges and universities as prescribed by GASB. The National Association of College and University Business Officers (NACUBO) also provides the College with recommendations prescribed in accordance with generally accepted accounting principles promulgated by GASB and the Financial Accounting Standards Board. GASB allows public colleges various reporting options. The College has elected to report as an entity engaged in only business-type activities. This election requires the adoption of the accrual basis of accounting and entitywide reporting including the following components:

- Management's Discussion and Analysis
- Basic Financial Statements:
 - Statement of Net Position
 - Statement of Revenues, Expenses, and Changes in Net Position
 - Statement of Cash Flows
 - Notes to Financial Statements
- Other Required Supplementary Information

Measurement Focus and Basis of Accounting. Basis of accounting refers to when revenues, expenses, assets, deferred outflows of resources, liabilities, and deferred inflows of resources are recognized in the accounts and reported in the financial statements. Specifically, it relates to the timing of the measurements made, regardless of the measurement focus applied. The College's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenues, expenses, gains, losses, assets, deferred outflows of resources, liabilities, and deferred inflows of resources resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenues, expenses, gains, losses, assets, deferred outflows of resources, liabilities, and deferred inflows of resources resulting from nonexchange activities are generally recognized when all applicable eligibility requirements, including time requirements, are met. The College follows GASB standards of accounting and financial reporting.

The College's component units use the economic resources measurement focus and accrual basis of accounting whereby revenues are recognized when earned and expenses are recognized when incurred, and follow GASB standards of accounting and financial reporting.

Significant interdepartmental sales between auxiliary service departments and other institutional departments have been accounted for as reductions of expenses and not revenues of those departments.

The College's principal operating activity is instruction. Operating revenues and expenses generally include all fiscal transactions directly related to instruction as well as administration, academic support, student services, physical plant operations, and depreciation of capital assets. Nonoperating revenues include State noncapital appropriations, Federal and State student financial aid, gifts and grants, investment income, and other nonoperating revenues. Interest paid on capital asset-related debt is a nonoperating expense. Other revenues generally include revenues for capital construction projects.

The statement of net position is presented in a classified format to distinguish between current and noncurrent assets and liabilities. When both restricted and unrestricted resources are available to fund certain programs, it is the College's policy to first apply the restricted resources to such programs followed by the use of the unrestricted resources.

The statement of revenues, expenses, and changes in net position is presented by major sources and is reported net of tuition scholarship allowances. Tuition scholarship allowances are the difference between the stated charge for goods and services provided by the College and the amount that is actually paid by the student or the third party making payment on behalf of the student. To the extent that these resources are used to pay student charges, the College records a scholarship allowance against tuition and fees.

The statement of cash flows is presented using the direct method in compliance with GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting.

<u>Cash and Cash Equivalents</u>. The amount reported as cash and cash equivalents consists of cash on hand, cash in demand accounts, and cash invested with the State Board of Administration (SBA) Florida Prime investment pool. For reporting cash flows, the College considers all highly liquid investments with original maturities of 3 months or less, that are not held solely for income or profit, to be cash equivalents. Under this definition, the College considers amounts invested in the SBA Florida PRIME investment pool to be cash equivalents.

College cash deposits are held in banks qualified as public depositories under Florida law. All such deposits are insured by the Federal Deposit Insurance Corporation, up to specified limits, or collateralized with securities held in Florida's multiple financial institution collateral pool required by Chapter 280, Florida Statutes. Cash and cash equivalents that are externally restricted to make debt service payments, maintain sinking or reserve funds, or to purchase or construct capital or other restricted assets are classified as restricted.

At June 30, 2022, the College reported as cash equivalents \$3,439,662 in the Florida PRIME investment pool administered by the SBA pursuant to Section 218.405, Florida Statutes. The College's investments in the Florida PRIME investment pool, which the SBA indicates is a Securities and Exchange Commission Rule 2a7-like external investment pool, are similar to money market funds in which shares are owned in the fund rather than the underlying investments. The Florida PRIME investment pool carried a credit rating of AAAm by Standard & Poor's and had a weighted-average days to maturity (WAM) of 28 days as of June 30, 2022. A portfolio's WAM reflects the average maturity in days based on final maturity or reset date, in the case of floating-rate instruments. WAM measures the sensitivity of the Florida PRIME investment pool to interest rate changes. The investments in the Florida PRIME investment pool are reported at amortized cost.

Section 218.409(8)(a), Florida Statutes, provides that "the principal, and any part thereof, of each account constituting the trust fund is subject to payment at any time from the moneys in the trust fund. However, the executive director may, in good faith, on the occurrence of an event that has a material impact on liquidity or operations of the trust fund, for 48 hours limit contributions to or withdrawals from the trust fund to ensure that the Board [State Board of Administration] can invest moneys entrusted to it in exercising its fiduciary responsibility. Such action must be immediately disclosed to all participants, the

Report No. 2023-143 March 2023 trustees, the Joint Legislative Auditing Committee, and the Investment Advisory Council. The trustees shall convene an emergency meeting as soon as practicable from the time the executive director has instituted such measures and review the necessity of those measures. If the trustees are unable to convene an emergency meeting before the expiration of the 48-hour moratorium on contributions and withdrawals, the moratorium may be extended by the executive director until the trustees are able to meet to review the necessity for the moratorium. If the trustees agree with such measures, the trustees shall vote to continue the measures for up to an additional 15 days. The trustees must convene and vote to continue any such measures before the expiration of the time limit set, but in no case may the time limit set by the trustees exceed 15 days." As of June 30, 2022, there were no redemption fees or maximum transaction amounts, or any other requirements that serve to limit a participant's daily access to 100 percent of their account value.

<u>Capital Assets</u>. College capital assets consist of land, artwork/artifacts, construction in progress, lease assets, buildings, other structures and improvements, and furniture, machinery, and equipment. These assets are capitalized and recorded at cost at the date of acquisition or at acquisition value at the date received in the case of gifts and purchases of State surplus property. Additions, improvements, and other outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. The College has a capitalization threshold of \$5,000 for tangible personal property and \$65,000 for buildings and other structures and improvements, and \$2,000,000 for intangible assets. Depreciation is computed on the straight-line basis over the following estimated useful lives:

- Lease Assets 50 years
- Buildings 40 years
- Other Structures and Improvements 10 to 25 years
- Furniture, Machinery, and Equipment:
 - Computer Equipment 3 years
 - Vehicles, Office Machines, and Educational Equipment 5 years
 - Furniture, Mainframe Computer Equipment, and Television Equipment 7 years

Noncurrent Liabilities. Noncurrent liabilities include leases payable, compensated absences payable, other postemployment benefits (OPEB) payable, and net pension liabilities that are not scheduled to be paid within the next fiscal year.

<u>Pensions</u>. For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net positions of the Florida Retirement System (FRS) defined benefit plan and the Health Insurance Subsidy (HIS) defined benefit plan and additions to/deductions from the FRS and HIS fiduciary net positions have been determined on the same basis as they are reported by the FRS and the HIS plans. Benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

2. Reporting Change

The College implemented GASB Statement No. 87, *Leases*, which addresses accounting and financial reporting for leases by Colleges. This statement requires the College to recognize certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. Under this statement, a lessee is required to recognize a lease liability and an intangible right to use the leased asset and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about the College's leasing activities.

3. Adjustment to Beginning Net Position

The beginning net position of the College was increased by \$302,877 due to implementation of GASB Statement No. 87, *Leases*, which resulted in the reclassification of leased assets and liabilities and included amortization of assets formerly under operating leases in excess of amounts that previously had been expensed on the operating leases.

4. Deficit Net Position in Individual Funds

The College reported an unrestricted net position which included a deficit in the current funds - unrestricted, as shown below. This deficit can be attributed to the full recognition of long-term liabilities (i.e., compensated absences payable, OPEB payable, and net pension liability) in the current unrestricted funds.

<u>Fund</u>	Net Position
Current Funds - Unrestricted Auxiliary Funds	\$ (15,425,198) 1,135,624
Total	\$ (14,289,574)

5. Investments

<u>College Investments</u>. The Board of Trustees had not adopted a written investment policy. Therefore, pursuant to Section 218.415(17), Florida Statutes, the College is authorized to invest in the Florida PRIME investment pool, administered by the SBA; Securities and Exchange Commission registered money market funds with the highest credit quality rating from a nationally recognized rating agency; interest-bearing time deposits and savings accounts in qualified public depositories, as defined by Section 280.02, Florida Statutes; and direct obligations of the United States Treasury.

At June 30, 2022, the College reported no investments.

<u>Component Units' Investments</u>. The component units categorize fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

Investments held by the College's component units are reported at fair value as follows:

Investment Type	Average Maturity	Credit Quality	Pensacola State College Foundation, Inc. 12-31-21	WSRE-TV Foundation, Inc. 6-30-22	Total (1)
Federal Agency Obligations					
Government National Mortgage Association II	(-)	(2)		_	
Modified Pass Through Pool	(2)	(2)	\$ 130	\$ -	\$ 130
Fixed Income					
Vanguard Short-Term Investment-Grade Fund	2.9 Years	(3)	2,108,462	130,886	2,239,348
Vanguard Inflation-Protected Securities Fund	7.9 Years	(3)	3,219,113	-	3,219,113
Federated Ultrashort Bond Fund	1.2 Year	(3)	2,104,213	-	2,104,213
Federated Total Return Bond Fund	8.6 Years	(3)	2,090,777	-	2,090,777
Federated Hermes Total Return Bond Fund	8.5 Years	(3)	-	350,587	350,587
PIMCO Funds Low Duration Fund	1.1 Years	(3)	-	67,641	67,641
Dodge & Cox Income Fund	8.3 Years	(3)	2,117,669	-	2,117,669
Dodge & Cox Income Fund	8.9 Years	(3)	-	349,565	349,565
Equities					
Vanguard 500 Index Fund	(2)	(2)	14,015,183	572,539	14,587,722
Vanguard Small Cap Index Fund	(2)	(2)	3,912,164	-	3,912,164
Vanguard Developed Market Index Fund	(2)	(2)	2,794,078	125,463	2,919,541
Vanguard Mid Cap Index Fund	(2)	(2)	3,989,628	-	3,989,628
DFA Emerging Markets Core Equity	(2)	(2)	-	38,619	38,619
Oppenheimer Developing Markets Fund	(2)	(2)	680,060	-	680,060
Alliance Bernstein Small Cap Growth Fund	(2)	(2)	-	58,733	58,733
American EuroPacific Growth Fund	(2)	(2)	-	89,743	89,743
Fidelity Small Cap Value Fund	(2)	(2)	-	69,176	69,176
Touchstone Large Cap Focused Fund	(2)	(2)	-	310,991	310,991
Janus Henderson Enterprise Fund	(2)	(2)	-	58,658	58,658
JP Morgan Mid Cap Value Fund	(2)	(2)	-	69,612	69,612
Other					
Real Estate	(2)	(2)	237,200	-	237,200
Federated Hermes Government Obligations	(2)	(2)		166,504	166,504
Total Component Units' Investments			\$ 37,268,677	\$ 2,458,717	\$39,727,394

⁽¹⁾ Federal Agency Obligations are reported at fair value using significant other observable inputs (Level 2 inputs). Real estate investments are reported at fair value using a property appraisal (Level 3 input). All other investments are reported at fair value using quoted market prices (Level 1 inputs).

Interest Rate Risk: Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment.

The Pensacola State College Foundation, Inc.'s investment in the Vanguard Short-Term Investment-Grade Fund had an average effective duration of 2.7 years. The Vanguard Inflation-Protected Securities Fund had an average effective duration of 7.5 years. The Federated Total Return Bond Fund had an average effective duration of 5.3 years. The Federated Ultrashort Bond Fund had an average effective duration of 0.9 years. The Dodge & Cox Income Fund had an average effective duration of 4.7 years.

The WSRE-TV Foundation, Inc.'s investment in the Vanguard Short-Term Investment-Grade Fund had an average effective duration of 2.8 years. The Federated Hermes Total Return Bond Fund had an average effective duration of 6 years. The PIMCO Funds Low Duration had an average effective duration of 1.3 years. The Dodge & Cox Income Fund had an average effective duration of 5 years.

⁽²⁾ Investment risk disclosures are not required for these investments.

⁽³⁾ These funds are not rated by a nationally recognized statistical rating organization.

Credit Risk: Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligation, causing an investor to experience a loss of principal.

As a means of limiting its exposure to losses arising from credit risk, the Pensacola State College Foundation, Inc.'s investment policies limit the exposure of its various investment types. The Foundation's investment policy permits investment in equities listed on a national exchange and bonds issued in United States dollars. Uses of leverage in an account (margin or derivatives securities that increase risk) are prohibited as an investment. Cash should be transitional or held for the purpose of providing liquidity to meet the Foundation's cash flow requirements. This includes commercial paper with an A-1 or P-1 rating at the time of initial investment and money market funds.

The WSRE-TV Foundation, Inc. holds assets within two separate investment portfolios separated between operating funds and endowment funds. The Foundation's investment policy guidelines provide for allocations in which equity investments will not exceed 65 percent for the endowment portfolio and 20 percent for the operating account. There is a caveat included in the investment policy that allows for up to a 5 percent deviation from those percentages to allow for market adjustments. The endowment portfolio at June 30, 2022, meets the policy guidelines, with equities representing 66 percent, fixed income representing 29 percent, and cash equivalents representing 5 percent. The short-term investment portfolio meets these requirements at June 30, 2022, with 20 percent in equity investments, 74 percent in fixed income investments, and 6 percent in cash.

Custodial Credit Risk: Custodial credit risk is the risk that, in the event of the failure of the counterparty, the investor will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party.

At December 31, 2021, the Pensacola State College Foundation, Inc.'s cash equivalents consisted of \$835,486 held in the Federated Government Obligations money market mutual fund. The fund seeks to preserve the value of the investments at \$1 per share; however, it is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency.

The WSRE-TV Foundation, Inc. does not have a policy for custodial credit risk, however, the Foundation has not experienced any losses and believes it is not exposed to significant risk.

Concentration of Credit Risk: Concentration of credit risk is the risk of loss attributed to the magnitude of the investor's investment in a single issuer.

The Pensacola State College Foundation, Inc.'s funds are invested to produce maximum total return consistent with prudent risk limits. The allocation of the portfolio over the various asset classes is the single most important determinant of investment risk and return. The Foundation's investment policy uses target ranges of 45 to 75 percent in equity securities and 25 to 55 percent in fixed income securities. Ranges within equity securities are as follows: 20 percent or less in international and emerging market equities and 5 to 25 percent in small capitalization equities. Ranges within fixed income securities are 5 percent or less in a diversified portfolio of non-investment grade bonds. No more than 5 percent of Foundation assets may be invested in any one issuer, except the U.S. Government. The investments at December 31, 2021, meet the investment policy guidelines with equity securities representing 69 percent, and fixed income securities representing 31 percent, of the asset allocation.

Report No. 2023-143 March 2023 The WSRE-TV Foundation, Inc. did not have any investments at June 30, 2022, in which over 5 percent of the total investment portfolio is derived from one issuer, excluding U.S. Government and U.S. Government agency-backed securities, investments in mutual funds, and other pooled investment funds.

6. Accounts Receivable

Accounts receivable of \$573,290 represent amounts for student fee deferments, various student services provided by the College, uncollected commissions for food service and vending machine sales, unused credit memos, and contract and grant reimbursements due from third parties. The accounts receivable are reported net of a \$181,484 allowance for doubtful accounts.

7. Notes Receivable

Notes receivable of \$48,182 represent student loans made under the short-term loan program and are reported net of a \$46,467 allowance for doubtful notes.

8. Due From Other Governmental Agencies

The amount due from other governmental agencies primarily consists of amounts due from the State for the fixed capital outlay appropriation for the Science, Technology, Engineering, and Math (STEM) Building, Phase 2.

9. Due From Component Unit

The \$79,844 reported as due from component unit primarily consists of amounts owed to the College by the Pensacola State College Foundation, Inc., (Foundation) to pay for a replacement router switch from Florida Academic Improvement Trust funds. The College's financial statements are reported for the fiscal year ended June 30, 2022. The Foundation's financial statements are reported for the fiscal year ended December 31, 2021. Accordingly, amounts reported by the College as due from component unit on the statement of net position do not agree with amounts reported by the Foundation as due to the College.

10. Capital Assets

Capital assets activity for the fiscal year ended June 30, 2022, is shown in the following table:

Description	Beginning Balance	Ad _.	justments (1)	 Additions	Re	ductions	Ending Balance
Nondepreciable Capital Assets:							
Land	\$ 12,794,717	\$	_	\$ _	\$	_	\$ 12,794,717
Artwork/Artifacts	146,027		-	-		-	146,027
Construction in Progress	47,488			 8,325,273			8,372,761
Total Nondepreciable Capital Assets	\$ 12,988,232	\$		\$ 8,325,273	\$	-	\$ 21,313,505
Depreciable Capital Assets:							
Lease Assets	\$ -	\$	-	\$ 1,011,372	\$	-	\$ 1,011,372
Buildings	90,946,344		-	-		-	90,946,344
Other Structures and Improvements	11,869,353		-	-		-	11,869,353
Furniture, Machinery, and Equipment	18,758,583		(18,498)	1,113,633		(142,099)	19,711,619
Total Depreciable Capital Assets	121,574,280		(18,498)	2,125,005		(142,099)	123,538,688
Less, Accumulated Depreciation:							
Lease Assets	-		302,877	28,431		-	331,308
Buildings	46,440,634		-	1,584,337		-	48,024,971
Other Structures and Improvements	11,209,812		-	130,240		-	11,340,052
Furniture, Machinery, and Equipment	14,504,626			1,552,882		(142,099)	15,915,409
Total Accumulated Depreciation	72,155,072		302,877	 3,295,890		(142,099)	75,611,740
Total Depreciable Capital Assets, Net	\$ 49,419,208	\$	(321,375)	\$ (1,170,885)	\$	_	\$ 47,926,948

⁽¹⁾ Adjustments were made to correct prior fiscal year accounting errors and to record lease assets due to the implementation of GASB Statement No. 87, *Leases*.

11. Unearned Revenue

Unearned revenue includes restricted grants and contracts and other unearned revenue. As of June 30, 2022, the College reported the following amounts as unearned revenue:

Description	Amount
Restricted Grants and Contracts Other Unearned Revenue	\$ 1,327,545 198
Total Unearned Revenue	\$ 1,327,743

12. Long-Term Liabilities

Long-term liabilities activity for the fiscal year ended June 30, 2022, is shown in the following table:

Description	Beginning Balance	Additions	Reductions	Ending Balance	Current Portion
Leases Payable	\$ -	\$ 708,495	\$ 28,431	\$ 680,064	\$ 28,116
Compensated Absences Payable	4,946,326	157,591	828,174	4,275,743	567,490
Other Postemployment					
Benefits Payable	1,386,349	882,347	419,724	1,848,972	-
Net Pension Liability	35,253,292	6,779,318	29,100,352	12,932,258	42,438
Total Long-Term Liabilities	\$ 41,585,967	\$ 8,527,751	\$ 30,376,681	\$ 19,737,037	\$ 638,044

<u>Leases Payable</u>. Broadcasting tower and equipment in the amount of \$708,495 are being acquired under lease agreements at an interest rate of 3 percent. The original 15-year lease term began in June 2000 and includes 7 additional consecutive 5-year renewal periods. Lease payments vary and are updated each year for changes in the consumer price index. The estimated lease payments in the schedule below assume a 0.19 percent increase each year through the remainder of the lease period. Future minimum payments under the lease agreements and the present value of the minimum payments as of June 30, 2022, are as follows:

Fiscal Year Ending June 30	Total		Principal		Interest	
2023	\$	51,486	\$	28,298	\$	23,188
2024		52,106		27,805		24,301
2025		53,095		27,496		25,599
2026		54,104		27,192		26,912
2027		55,132		26,891		28,241
2028-2032		291,776		130,049		161,727
2033-2037		320,568		123,003		197,565
2038-2042		352,202		116,339		235,863
2043-2047		386,957		110,035		276,922
2048-2050		250,087		62,956		187,131
Total Minimum Lease Payments	\$ ^	1,867,513	\$	680,064	\$	1,187,449

Compensated Absences Payable. College employees may accrue annual and sick leave based on length of service, subject to certain limitations regarding the amount that will be paid upon termination. The College reports a liability for the accrued leave; however, State noncapital appropriations fund only the portion of accrued leave that is used or paid in the current fiscal year. Although the College expects the liability to be funded primarily from future appropriations, generally accepted accounting principles do not permit the recording of a receivable in anticipation of future appropriations. At June 30, 2022, the estimated liability for compensated absences, which includes the College's share of the Florida Retirement System and FICA contributions, totaled \$4,275,743. The current portion of the compensated absences liability, \$567,490, is the amount expected to be paid in the coming fiscal year and represents a historical percentage of leave used applied to total accrued leave liability.

<u>Other Postemployment Benefits Payable</u>. The College follows GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions*, for other postemployment benefits administered by the Florida College System Risk Management Consortium (Consortium).

General Information about the OPEB Plan

Plan Description. The Other Postemployment Benefits Plan (OPEB Plan) is a single-employer defined benefit plan administered by the Consortium that provides OPEB for all employees who satisfy the College's retirement eligibility provisions. Pursuant to the provisions of Section 112.0801, Florida Statutes, former employees who retire from the College are eligible to participate in the College's healthcare benefits including medical and prescription drug coverage. The College subsidizes the premium rates paid by retirees by allowing them to participate in the OPEB Plan at reduced or blended group (implicitly subsidized) premium rates for both active and retired employees. These rates provide an implicit subsidy for retirees because, on an actuarial basis, their current and future claims are expected

to result in higher costs to the OPEB Plan on average than those of active employees. The College does not offer any explicit subsidies for retiree coverage. Retirees are required to enroll in the Federal Medicare (Medicare) program for their primary coverage as soon as they are eligible. The OPEB Plan contribution requirements and benefit terms of the College and the OPEB Plan members are established and may be amended by action from the Board. No assets are accumulated in a trust that meet the criteria in paragraph 4 of GASB Statement No. 75.

Benefits Provided. The OPEB Plan provides healthcare benefits for retirees and their dependents. The OPEB Plan only provides an implicit subsidy as described above.

Employees Covered by Benefit Terms. At June 30, 2021, the following employees were covered by the benefit terms:

Inactive Employees or Beneficiaries Currently Receiving Benefits	61
Deferred Retirement Option Program Members	42
Active Employees	487
Total	590

Total OPEB Liability

Inflation

The College's total OPEB liability of \$1,848,972 was measured as of June 30, 2021, and was determined by an actuarial valuation as of that date.

Actuarial Assumptions and Other Inputs. The total OPEB liability in the June 30, 2021, actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

2 40 percent

imation	2.40 percent
Real wage growth	0.85 percent
Wage inflation	3.25 percent
Salary increases, including inflation Regular Employees Senior Management Special Risk	3.40 percent – 7.80 percent 4.10 percent – 8.20 percent 4.80 percent – 7.40 percent
Municipal Bond Index Rate Prior Measurement Date Measurement Date	2.21 percent 2.16 percent
Healthcare Cost Trend Rates Pre Medicare Medicare	7.00 percent for 2021, decreasing to an ultimate rate of 4.40 percent by 2032 5.125 percent for 2021 decreasing to an
Wicalogic	ultimate rate of 4.40 percent by 2025

The discount rate was based on the Bond Buyer General Obligation 20-year Municipal Bond Index.

Mortality rates were based on the PUB-2010 mortality tables, with adjustments for FRS experience and generational mortality improvements using Scale MP-2018.

The demographic actuarial assumptions for retirement, disability incidence, and withdrawal used in the June 30, 2021, valuation were based on the results of an actuarial experience study for the period July 1, 2013, through June 30, 2018, adopted by the FRS.

The remaining actuarial assumptions (e.g., initial per capita costs, health care cost trends, rate of plan participation, rates of plan election, etc.) used in the June 30, 2021, valuation were based on a review of recent plan experience done concurrently with the June 30, 2021, valuation.

Changes in the Total OPEB Liability

	Amount
Balance at June 30, 2021	\$ 1,386,349
Changes for the year:	
Service Cost	71,197
Interest	32,039
Differences Between Expected and Actual Experience	779,111
Changes of Assumptions or Other Inputs	(404,029)
Benefit Payments	(15,695)
Net Changes	462,623
Balance at June 30, 2022	\$ 1,848,972

Changes of assumptions and other inputs reflect a change in the discount rate from 2.21 percent in 2020 to 2.16 percent in 2021.

Sensitivity of the Total OPEB Liability to Changes in the Discount Rate. The following table presents the total OPEB liability of the College, as well as what the College's total OPEB liability would be if it were calculated using a discount rate that is 1 percentage point lower (1.16 percent) or 1 percentage point higher (3.16 percent) than the current rate:

	1%	Current	1%
	Decrease	Discount Rate	Increase
	<u>(1.16%)</u>	<u>(2.16%)</u>	(3.16%)
Total OPEB Liability	\$2,252,669	\$1,848,972	\$1,536,007

Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rates. The following table presents the total OPEB liability of the College, as well as what the College's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1 percentage point lower or 1 percentage point higher than the current healthcare cost trend rates:

	Healthcare Cost Trend			
	1% Decrease	Rates	1% Increase	
Total OPEB Liability	\$1,510,457	\$1,848,972	\$2,294,530	

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the fiscal year ended June 30, 2022, the College recognized OPEB expense of \$191,202. At June 30, 2022, the College reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

Description	 Deferred Outflows of Resources		Deferred Inflows of Resources	
Differences between expected and actual experience Change of assumptions or other inputs	\$ 694,333 311,494	\$	14,524 380,430	
Total	\$ 1,005,827	\$	394,954	

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Fiscal Year Ending June 30	Amount
2023	\$ 87,966
2024	87,966
2025	87,966
2026	90,867
2027	93,230
Thereafter	162,878
Total	\$ 610,873

Net Pension Liability. As a participating employer in the Florida Retirement System (FRS), the College recognizes its proportionate share of the collective net pension liabilities of the FRS cost-sharing multiple-employer defined benefit plans. As of June 30, 2022, the College's proportionate share of the net pension liabilities totaled \$12,932,258. Note 13. includes a complete discussion of defined benefit pension plans.

13. Retirement Plans – Defined Benefit Pension Plans

General Information about the Florida Retirement System (FRS)

The FRS was created in Chapter 121, Florida Statutes, to provide a defined benefit pension plan for participating public employees. The FRS was amended in 1998 to add the Deferred Retirement Option Program (DROP) under the defined benefit plan and amended in 2000 to provide a defined contribution plan alternative to the defined benefit plan for FRS members effective July 1, 2002. This integrated defined contribution pension plan is the FRS Investment Plan. Chapter 121, Florida Statutes, also provides for nonintegrated, optional retirement programs in lieu of the FRS to certain members of the Senior Management Service Class employed by the State and faculty and specified employees of State colleges. Chapter 112, Florida Statutes, established the HIS Program, a cost-sharing multiple-employer defined benefit pension plan to assist retired members of any State-administered retirement system in paying the costs of health insurance.

Essentially all regular employees of the College are eligible to enroll as members of the State-administered FRS. Provisions relating to the FRS are established by Chapters 121 and 122, Florida Statutes; Chapter 112, Part IV, Florida Statutes; Chapter 238, Florida Statutes; and FRS Rules, Chapter 60S, Florida Administrative Code; wherein eligibility, contributions, and benefits are defined and described in detail. Such provisions may be amended at any time by further action from the Florida Legislature. The FRS is a single retirement system administered by the Florida Department of Management Services, Division of Retirement, and consists of two cost-sharing multiple-employer defined benefit plans and other nonintegrated programs. An annual comprehensive financial report of the FRS, which includes its financial statements, required supplementary information, actuarial report, and other relevant information, is available from the Florida Department of Management Services Web site (www.dms.myflorida.com).

The College's FRS and HIS negative pension expense totaled \$36,755 for the fiscal year ended June 30, 2022.

FRS Pension Plan

Plan Description. The FRS Pension Plan (Plan) is a cost-sharing multiple-employer defined benefit pension plan, with a DROP for eligible employees. The general classes of membership are as follows:

- Regular Class Members of the FRS who do not qualify for membership in the other classes.
- Senior Management Service Class Members in senior management level positions.
- Special Risk Class Members who are employed as law enforcement officers and meet the criteria to qualify for this class.

Employees enrolled in the Plan prior to July 1, 2011, vest at 6 years of creditable service and employees enrolled in the Plan on or after July 1, 2011, vest at 8 years of creditable service. All vested members, enrolled prior to July 1, 2011, are eligible for normal retirement benefits at age 62 or at any age after 30 years of creditable service except for members classified as special risk who are eligible for normal retirement benefits at age 55 or at any age after 25 years of creditable service. All members enrolled in the Plan on or after July 1, 2011, once vested, are eligible for normal retirement benefits at age 65 or any time after 33 years of creditable service except for members classified as special risk who are eligible for normal retirement benefits at age 60 or at any age after 30 years of creditable service. Employees enrolled in the Plan may include up to 4 years of credit for military service toward creditable service. The Plan also includes an early retirement provision; however, there is a benefit reduction for each year a member retires before his or her normal retirement date. The Plan provides retirement, disability, death benefits, and annual cost-of-living adjustments to eligible participants.

The DROP, subject to provisions of Section 121.091, Florida Statutes, permits employees eligible for normal retirement under the Plan to defer receipt of monthly benefit payments while continuing employment with an FRS-participating employer. An employee may participate in DROP for a period not to exceed 60 months after electing to participate. During the period of DROP participation, deferred monthly benefits are held in the FRS Trust Fund and accrue interest. The net pension liability does not include amounts for DROP participants, as these members are considered retired and are not accruing additional pension benefits.

Benefits Provided. Benefits under the Plan are computed on the basis of age and/or years of service, average final compensation, and service credit. Credit for each year of service is expressed as a percentage of the average final compensation. For members initially enrolled before July 1, 2011, the average final compensation is the average of the 5 highest fiscal years' earnings; for members initially enrolled on or after July 1, 2011, the average final compensation is the average of the 8 highest fiscal years' earnings. The total percentage value of the benefit received is determined by calculating the total value of all service, which is based on retirement plan and/or the class to which the member belonged when the service credit was earned. Members are eligible for in-line-of-duty or regular disability and survivors' benefits. The following table shows the percentage value for each year of service credit earned:

Class, Initial Enrollment, and Retirement Age/Years of Service	% Value
Regular Class members initially enrolled before July 1, 2011	
Retirement up to age 62 or up to 30 years of service	1.60
Retirement at age 63 or with 31 years of service	1.63
Retirement at age 64 or with 32 years of service	1.65
Retirement at age 65 or with 33 or more years of service	1.68
Regular Class members initially enrolled on or after July 1, 2011	
Retirement up to age 65 or up to 33 years of service	1.60
Retirement at age 66 or with 34 years of service	1.63
Retirement at age 67 or with 35 years of service	1.65
Retirement at age 68 or with 36 or more years of service	1.68
Senior Management Service Class	2.00
Special Risk Class	3.00

As provided in Section 121.101, Florida Statutes, if the member was initially enrolled in the Plan before July 1, 2011, and all service credit was accrued before July 1, 2011, the annual cost-of-living adjustment is 3 percent per year. If the member was initially enrolled before July 1, 2011, and has service credit on or after July 1, 2011, there is an individually calculated cost-of-living adjustment. The annual cost-of-living adjustment is a proportion of 3 percent determined by dividing the sum of the pre-July 2011 service credit by the total service credit at retirement multiplied by 3 percent. Plan members initially enrolled on or after July 1, 2011, will not have a cost-of-living adjustment after retirement.

Contributions. The Florida Legislature establishes contribution rates for participating employers and employees. Contribution rates during the 2021-22 fiscal year were:

	Percent of Gross Salar	
Class	Employee	Employer (1)
FRS, Regular	3.00	10.82
FRS, Senior Management Service	3.00	29.01
FRS, Special Risk	3.00	25.89
Deferred Retirement Option Program (applicable to members from all of the above classes)	0.00	18.34
FRS, Reemployed Retiree	(2)	(2)

- (1) Employer rates include 1.66 percent for the postemployment health insurance subsidy. Also, employer rates, other than for DROP participants, include 0.06 percent for administrative costs of the Investment Plan.
- (2) Contribution rates are dependent upon retirement class in which reemployed.

The College's contributions to the Plan totaled \$2,517,743 for the fiscal year ended June 30, 2022.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions. At June 30, 2022, the College reported a liability of \$4,527,368 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2021. The College's proportionate share of the net pension liability was based on the College's 2020-21 fiscal year contributions relative to the total 2020-21 fiscal year contributions of all participating members. At June 30, 2021, the College's proportionate share was 0.059934473 percent, which was a decrease of 0.000847355 from its proportionate share measured as of June 30, 2020.

For the fiscal year ended June 30, 2022, the College recognized negative pension expense of \$336,530. In addition, the College reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

Description	Deferred Outflows of Resources		Deferred Inflows of Resources	
Differences between expected and				
actual experience	\$	775,998	\$	-
Change of assumptions		3,097,870		-
Net difference between projected and actual earnings on FRS Plan investments		-		15,794,851
Changes in proportion and differences between College FRS contributions and proportionate share of contributions		64,077		522,919
College FRS contributions subsequent to the measurement date		2,517,743		
Total	\$	6,455,688	\$	16,317,770

The deferred outflows of resources totaling \$2,517,743, resulting from College contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the fiscal year ending June 30, 2023. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Fiscal Year Ending June 30	Amount
0000	Φ (0.047.070)
2023	\$ (2,317,972)
2024	(2,559,084)
2025	(3,286,415)
2026	(4,091,695)
2027	(50,547)
Thereafter	(74,112)
Tatal	¢ (10, 270, 925)
Total	\$ (12,379,825)

Actuarial Assumptions. The total pension liability in the July 1, 2021, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.40 percent
Salary increases	3.25 percent, average, including inflation
Investment rate of return	6.80 percent, net of pension plan investment expense, including inflation

Mortality rates were based on the PUB-2010 base table, projected generationally with Scale MP-2018.

The actuarial assumptions used in the July 1, 2021, valuation were based on the results of an actuarial experience study for the period July 1, 2013, through June 30, 2018.

The long-term expected rate of return on pension plan investments was not based on historical returns, but instead is based on a forward-looking capital market economic model. The allocation policy's description of each asset class was used to map the target allocation to the asset classes shown below. Each asset class assumption is based on a consistent set of underlying assumptions, and includes an adjustment for the inflation assumption. The target allocation and best estimates of arithmetic and geometric real rates of return for each major asset class are summarized in the following table:

Asset Class	Target <u>Allocation (1)</u>	Annual Arithmetic <u>Return</u>	Compound Annual (Geometric) Return	Standard <u>Deviation</u>
Cash	1.0%	2.1%	2.1%	1.1%
Fixed Income	20.0%	3.8%	3.7%	3.3%
Global Equity	54.2%	8.2%	6.7%	17.8%
Real Estate (Property)	10.3%	7.1%	6.2%	13.8%
Private Equity	10.8%	11.7%	8.5%	26.4%
Strategic Investments	3.7%	5.7%	5.4%	8.4%
Total	100.0%	- -		
Assumed inflation - Mean		-	2.4%	1.2%

⁽¹⁾ As outlined in the Plan's investment policy.

Discount Rate. The discount rate used to measure the total pension liability was 6.80 percent. The Plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the discount rate for calculating the total pension

liability is equal to the long-term expected rate of return. The discount rate used in the 2021 valuation was unchanged from the previous valuation.

Sensitivity of the College's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate. The following presents the College's proportionate share of the net pension liability calculated using the discount rate of 6.80 percent, as well as what the College's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (5.80 percent) or 1 percentage point higher (7.80 percent) than the current rate:

	1%	Current	1%
	Decrease	Discount Rate	Increase
	(5.80%)	(6.80%)	(7.80%)
College's proportionate share of the net pension liability	\$20,246,694	\$4,527,368	(\$8,612,225)

Pension Plan Fiduciary Net Position. Detailed information about the Plan's fiduciary net position is available in the separately issued FRS Pension Plan and Other State Administered Systems Annual Comprehensive Financial Report.

Payables to the Pension Plan. At June 30, 2022, the College reported a payable of \$131,245 for the outstanding amount of contributions to the Plan required for the fiscal year ended June 30, 2022.

HIS Pension Plan

Plan Description. The HIS Pension Plan (HIS Plan) is a cost-sharing multiple-employer defined benefit pension plan established under Section 112.363, Florida Statutes, and may be amended by the Florida Legislature at any time. The benefit is a monthly payment to assist retirees of State-administered retirement systems in paying their health insurance costs and is administered by the Florida Department of Management Services, Division of Retirement.

Benefits Provided. For the fiscal year ended June 30, 2022, eligible retirees and beneficiaries received a monthly HIS payment of \$5 for each year of creditable service completed at the time of retirement with a minimum HIS payment of \$30 and a maximum HIS payment of \$150 per month, pursuant to Section 112.363, Florida Statutes. To be eligible to receive a HIS benefit, a retiree under a State-administered retirement system must provide proof of health insurance coverage, which can include Medicare.

Contributions. The HIS Plan is funded by required contributions from FRS participating employers as set by the Florida Legislature. Employer contributions are a percentage of gross compensation for all active FRS members. For the fiscal year ended June 30, 2022, the contribution rate was 1.66 percent of payroll pursuant to Section 112.363, Florida Statutes. The College contributed 100 percent of its statutorily required contributions for the current and preceding 3 years. HIS Plan contributions are deposited in a separate trust fund from which HIS payments are authorized. HIS Plan benefits are not guaranteed and are subject to annual legislative appropriation. In the event the legislative appropriation or available funds fail to provide full subsidy benefits to all participants, benefits may be reduced or canceled.

The College's contributions to the HIS Plan totaled \$402,188 for the fiscal year ended June 30, 2022.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions. At June 30, 2022, the College reported a net pension liability of \$8,404,890 for its proportionate share of the net pension liability. The current portion of the net pension liability is the College's proportionate share of benefit payments expected to be paid within 1 year, net of the College's proportionate share of the HIS Plan's fiduciary net position available to pay that amount. The net pension liability was measured as of June 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2020, and update procedures were used to determine the net pension liability as of June 30, 2021. The College's proportionate share of the net pension liability was based on the College's 2020-21 fiscal year contributions relative to the total 2020-21 fiscal year contributions of all participating members. At June 30, 2021, the College's proportionate share was 0.068519035 percent, which was a decrease of 0.004451239 from its proportionate share measured as of June 30, 2020.

For the fiscal year ended June 30, 2022, the College recognized pension expense of \$299,775. In addition, the College reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

Description	 red Outflows Resources	 rred Inflows Resources
Differences between expected and		
actual experience	\$ 281,249	\$ 3,520
Change of assumptions	660,436	346,303
Net difference between projected and actual earnings on HIS Plan investments	8,762	-
Changes in proportion and differences between College HIS contributions and proportionate share of HIS contributions	-	734,815
College contributions subsequent to the measurement date	 402,188	
Total	\$ 1,352,635	\$ 1,084,638

The deferred outflows of resources totaling \$402,188 resulting from College contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the fiscal year ending June 30, 2023. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Fiscal Year Ending June 30	r Ending June 30 Amount	
2023	\$	(251,721)
2024	Ψ	21,310
2025		89,733
2026		64,213
2027		18,944
Thereafter		(76,670)
Total	\$	(134,191)

Actuarial Assumptions. The total pension liability in the July 1, 2020, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.40 percent

Salary increases 3.25 percent, average, including inflation

Municipal bond rate 2.16 percent

Mortality rates were based on the PUB-2010 base table, projected generationally with Scale MP-2018.

While an experience study had not been completed for the HIS Plan, the actuarial assumptions that determined the total pension liability for the HIS Plan were based on certain results of the most recent experience study for the FRS Plan.

Discount Rate. The discount rate used to measure the total pension liability was 2.16 percent. In general, the discount rate for calculating the total pension liability is equal to the single rate equivalent to discounting at the long-term expected rate of return for benefit payments prior to the projected depletion date. Because the HIS benefit is essentially funded on a pay-as-you-go basis, the depletion date is considered to be immediate, and the single equivalent discount rate is equal to the municipal bond rate selected by the plan sponsor. The Bond Buyer General Obligation 20-Bond Municipal Bond Index was adopted as the applicable municipal bond index. The discount rate used in the 2021 valuation was updated from 2.21 percent to 2.16 percent.

Sensitivity of the College's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate. The following presents the College's proportionate share of the net pension liability calculated using the discount rate of 2.16 percent, as well as what the College's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (1.16 percent) or 1 percentage point higher (3.16 percent) than the current rate:

	1%	Current	1%
	Decrease (1.16%)	Discount Rate (2.16%)	Increase (3.16%)
College's proportionate share of the net pension liability	\$9,716,867	\$8,404,890	\$7,330,018

Pension Plan Fiduciary Net Position. Detailed information about the HIS Plan's fiduciary net position is available in the separately issued FRS Pension Plan and Other State Administered Systems Annual Comprehensive Financial Report.

Payables to the Pension Plan. At June 30, 2022, the College reported a payable of \$11,175 for the outstanding amount of contributions to the HIS Plan required for the fiscal year ended June 30, 2022.

14. Retirement Plans - Defined Contribution Pension Plans

FRS Investment Plan. The SBA administers the defined contribution plan officially titled the FRS Investment Plan (Investment Plan). The Investment Plan is reported in the SBA's annual financial statements and in the State's Annual Comprehensive Financial Report.

As provided in Section 121.4501, Florida Statutes, eligible FRS members may elect to participate in the Investment Plan in lieu of the FRS defined benefit plan. College employees already participating in the State College System Optional Retirement Program or DROP are not eligible to participate in the Investment Plan. Employer and employee contributions are defined by law, but the ultimate benefit depends in part on the performance of investment funds. Service retirement benefits are based upon the value of the member's account upon retirement. Benefit terms, including contribution requirements, are established and may be amended by the Florida Legislature. The Investment Plan is funded with the same employer and employee contributions rates, that are based on salary and membership class (Regular Class, Senior Management Service Class, etc.), as the FRS defined benefit plan. Contributions are directed to individual member accounts and the individual members allocate contributions and account balances among various approved investment choices. Costs of administering the Investment Plan, including the FRS Financial Guidance Program, are funded through an employer contribution of 0.06 percent of payroll and by forfeited benefits of Investment Plan members. Allocations to the Investment Plan member accounts during the 2021-22 fiscal year were as follows:

	Percent of Gross
Class	Compensation
FRS, Regular	6.30
FRS, Senior Management Service	7.67
FRS, Special Risk Regular	14.00

For all membership classes, employees are immediately vested in their own contributions and are vested after 1 year of service for employer contributions and investment earnings regardless of membership class. If an accumulated benefit obligation for service credit originally earned under the FRS Pension Plan is transferred to the Investment Plan, the member must have the years of service required for FRS Pension Plan vesting (including the service credit represented by the transferred funds) to be vested for these funds and the earnings on the funds. Nonvested employer contributions are placed in a suspense account for up to 5 years. If the employee returns to FRS-covered employment within the 5-year period, the employee will regain control over their account. If the employee does not return within the 5-year period, the employee will forfeit the accumulated account balance. For the fiscal year ended June 30, 2022, the information for the amount of forfeitures was unavailable from the SBA; however, management believes that these amounts, if any, would be immaterial to the College.

After termination and applying to receive benefits, the member may roll over vested funds to another qualified plan, structure a periodic payment under the Investment Plan, receive a lump-sum distribution, leave the funds invested for future distribution, or any combination of these options. Disability coverage is provided in which the member may either transfer the account balance to the FRS Pension Plan when approved for disability retirement to receive guaranteed lifetime monthly benefits under the FRS Pension Plan, or remain in the Investment Plan and rely upon that account balance for retirement income.

The College's Investment Plan pension expense totaled \$673,697 for the fiscal year ended June 30, 2022.

<u>State College System Optional Retirement Program</u></u>. Section 1012.875, Florida Statutes, provides for an Optional Retirement Program (Program) for eligible college instructors and administrators. The Program is designed to aid colleges in recruiting employees by offering more portability to employees not expected to remain in the FRS for 8 or more years.

The Program is a defined contribution plan, which provides full and immediate vesting of all contributions submitted to the participating companies on behalf of the participant. Employees in eligible positions can make an irrevocable election to participate in the Program, rather than the FRS, and purchase retirement and death benefits through contracts provided by certain insurance carriers. The employing college contributes 5.15 percent of the participant's salary to the participant's account, and 4.19 percent to cover the unfunded actuarial liability of the FRS pension plan, for a total of 9.34 percent, and employees contribute 3 percent of the employee's salary. Additionally, the employee may contribute, by payroll deduction, an amount not to exceed the percentage contributed by the college to the participant's annuity account. The contributions are invested in the company or companies selected by the participant to create a fund for the purchase of annuities at retirement.

The College's contributions to the Program totaled \$78,218 and employee contributions totaled \$60 for the 2021-22 fiscal year.

15. Construction Commitments

The College's major construction commitments at June 30, 2022, were as follows:

Project Description	Total Commitment	Completed to Date	Balance Committed
STEM Building Phase 2 HVAC Replacement Truck Driving Facility Network Replacement	\$ 22,417,868 7,513,964 5,660,873 452,477	\$ 4,038,342 3,663,293 4,400,339 385,642	\$ 18,379,526 3,850,671 1,260,534 66,835
Total	\$ 36,045,182	\$ 12,487,616	\$ 23,557,566

16. Risk Management Programs

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The College provided coverage for these risks primarily through the Florida College System Risk Management Consortium (Consortium), which was created under authority of Section 1001.64(27), Florida Statutes, by the boards of trustees of the Florida public colleges for the purpose of joining a cooperative effort to develop, implement, and participate in a coordinated Statewide college risk management program. The Consortium is self-sustaining through member assessments (premiums) and purchases excess insurance through commercial companies for claims in excess of specified amounts. Excess insurance from commercial companies provided coverage of up to \$100 million for property insurance. Insurance coverage obtained through the Consortium included fire and extended property, general and automobile liability, workers' compensation, health, life, and other liability coverage. Settled claims resulting from these risks have not exceeded commercial coverage in any of the past 3 fiscal years.

17. Functional Distribution of Operating Expenses

The functional classification of an operating expense (instruction, academic support, etc.) is assigned to a department based on the nature of the activity, which represents the material portion of the activity attributable to the department. For example, activities of an academic department for which the primary departmental function is instruction may include some activities other than direct instruction such as public service. However, when the primary mission of the department consists of instructional program elements, all expenses of the department are reported under the instruction classification. The operating expenses on the statement of revenues, expenses, and changes in net position are presented by natural classifications. The following are those same expenses presented in functional classifications as recommended by NACUBO:

Functional Classification	Amount
Instruction	\$ 17,750,328
Public Services	3,285,773
Academic Support	12,485,800
Student Services	7,224,316
Institutional Support	14,266,908
Operation and Maintenance of Plant	12,970,850
Scholarships and Waivers	24,340,142
Depreciation	3,295,890
Total Operating Expenses	\$ 95,620,007

18. Discretely Presented Component Units

The College has two discretely presented component units as discussed in Note 1. These component units represent 100 percent of the transactions and account balances of the aggregate discretely presented component units columns of the financial statements. The following financial information is from the most recently available audited financial statements for the component units:

Condensed Statement of Net Position

		Direct-Support	Or	ganizations	
	-	Pensacola			
		ate College	_	WSRE-TV	
	Fou	ndation, Inc.	Fo	undation, Inc.	Total
Assets:					
Current Assets	\$	26,629,375	\$	1,173,941	\$ 27,803,316
Capital Assets, Net		89,024		112,399	201,423
Other Noncurrent Assets		14,152,915		2,499,735	 16,652,650
Total Assets		40,871,314		3,786,075	44,657,389
Liabilities:					
Current Liabilities		144,193		138,390	282,583
Noncurrent Liabilities		158,185		<u> </u>	158,185
Total Liabilities		302,378		138,390	440,768
Deferred Inflows of Resources:					
Irrevocable Split-Interest Agreements		219,184			219,184
Net Position:					
Investment in Capital Assets		-		112,399	112,399
Restricted Nonexpendable		14,466,368		-	14,466,368
Restricted Expendable		24,035,289		1,392,303	25,427,592
Unrestricted		1,848,095		2,142,983	3,991,078
Total Net Position	\$	40,349,752	\$	3,647,685	\$ 43,997,437

Condensed Statement of Revenues, Expenses, and Changes in Net Position

	D	irect-Support	Orga	nizations	
	F	Pensacola			
		ate College		VSRE-TV	
	Fou	ndation, Inc.	Four	ndation, Inc.	Total
Operating Revenues	\$	2,327,967	\$	881,748	\$ 3,209,715
Operating Expenses		(2,019,015)		(786,530)	(2,805,545)
Operating Income		308,952		95,218	404,170
Net Nonoperating Revenues (Expenses)		4,918,300		(352,399)	4,565,901
Other Revenues		1,728,012			1,728,012
Increase (Decrease) in Net Position		6,955,264	,	(257,181)	6,698,083
Net Position, Beginning of Fiscal Year		33,394,488		3,904,866	37,299,354
Net Position, End of Fiscal Year	\$	40,349,752	\$	3,647,685	\$ 43,997,437

19. Related Party Transactions

The College leases a portion of a College-owned building complex known as the College Centre, together with adjacent parking areas, to the Pensacola State College Foundation, Inc. (Foundation). The leased

property is used by the Foundation as apartments for students on athletic scholarships and for coaches or counselors assigned by the College to supervise and counsel the student athletes. The lease requires the Foundation to make monthly payments of \$3,838 to the College through July 31, 2022, the end of the lease term.

The College leases College-owned real property located at 2381 Metzger Drive, Pensacola, Escambia County, Florida to the Foundation. The leased property is used by the Foundation as commercial space for sublease. The lease requires the Foundation make annual payments of \$1 to the College through June 30, 2029, the end of the lease term.

The College leases College-owned real property located at 2383, 2385, 2387, 2389, and 2391 Metzger Drive, Pensacola, Escambia County, Florida to the Foundation. The leased property is used by the Foundation as residential apartments for the general public. The lease requires the Foundation make annual payments of \$1 to the College through June 30, 2023, the end of the lease term. At the option of the Foundation, the lease is renewable for a 1-year term through June 30, 2024.

The College leases College-owned real property at 1034 Underwood Avenue, Pensacola, Escambia County, Florida to the Foundation. The leased property is used by the Foundation as residential leasing to the general public. The lease requires the Foundation to make annual payments of \$1 to the College through June 30, 2022. Upon the expiration of the initial term, this lease shall automatically renew for an additional ten consecutive renewal terms of 1 year each.

OTHER REQUIRED SUPPLEMENTARY INFORMATION

Schedule of Changes in the College's Total Other Postemployment Benefits Liability and Related Ratios

		2021		2020		2019		2018		2017
Total OPEB Liability										
Service cost	\$	71,197	\$	52,720	\$	35,534	\$	35,850	\$	37,379
Interest		32,039		42,432		31,552		29,059		24,615
Difference between expected and										
actual experience		779,111		-		(23, 116)		-		-
Changes of assumptions or other inputs		(404,029)		134,048		329,751		(15,946)		(31,011)
Benefit payments		(15,695)		(4,936)		(53,340)		(46,612)		(18,699)
Net Change in Total OPEB liability		462,623		224,264		320,381		2,351		12,284
Total OPEB Liability - Beginning		1,386,349		1,162,085		841,704		839,353		827,069
Total OPEB Liability - Ending	\$	1,848,972	\$	1,386,349	\$	1,162,085	\$	841,704	\$	839,353
Covered-Employee Payroll	\$23	3,573,643	\$2	4,769,059	\$2	4,769,059	\$ 24	4,110,994	\$ 24	4,110,994
Total OPEB Liability as a percentage of covered-employee payroll		7.84%		5.60%		4.69%		3.49%		3.48%

Schedule of the College's Proportionate Share of the Net Pension Liability – Florida Retirement System Pension Plan

	_	2021 (1)	2020 (1)	_	2019 (1)	_	2018 (1)
College's proportion of the FRS net pension liability College's proportionate share of	0.	059934473%	0.060781828%	(0.061439597%	(0.061844555%
the FRS net pension liability	\$	4,527,368	\$ 26,343,740	\$	21,158,942	\$	18,627,900
College's covered payroll (2)	\$	26,763,541	\$ 28,263,829	\$	27,793,874	\$	26,795,476
College's proportionate share of the FRS net pension liability as a percentage of its covered payroll		16.92%	93.21%		76.13%		69.52%
FRS Plan fiduciary net position as a percentage of the FRS total pension liability		96.40%	78.85%		82.61%		84.26%

⁽¹⁾ The amounts presented for each fiscal year were determined as of June 30.

Schedule of College Contributions – Florida Retirement System Pension Plan

	_	2022 (1)	2021 (1)	_	2020 (1)	_	2019 (1)
Contractually required FRS contribution	\$	2,517,743	\$ 2,300,542	\$	2,011,501	\$	1,912,048
FRS contributions in relation to the contractually required contribution		(2,517,743)	 (2,300,542)		(2,011,501)		(1,912,048)
FRS contribution deficiency (excess)	\$		\$ 	\$		\$	<u>-</u>
College's covered payroll (2)	\$	26,246,008	\$ 26,763,541	\$	28,263,829	\$	27,793,874
FRS contributions as a percentage of covered payroll		9.59%	8.60%		7.12%		6.88%

⁽¹⁾ The amounts presented for each fiscal year were determined as of June 30.

⁽²⁾ Covered payroll includes defined benefit plan actives, investment plan members, State college system optional retirement plan members, and members in DROP because total employer contributions are determined on a uniform basis (blended rate) as required by Part III of Chapter 121, Florida Statutes.

⁽²⁾ Covered payroll includes defined benefit plan actives, investment plan members, State college system optional retirement plan members, and members in DROP because total employer contributions are determined on a uniform basis (blended rate) as required by Part III of Chapter 121, Florida Statutes.

	2017 (1)	-	2016 (1)	-	2015 (1)	_	2014 (1)	_	2013 (1)
(0.060886262%	(0.063136719%	(0.071557043%	C	0.076178452%	C	0.072086431%
\$ \$	18,009,748 26,297,216		15,942,071 26,311,174		9,242,554 24,893,556		4,648,006 26,059,165		12,409,283 26,292,027
	68.49%		60.59%		37.13%		17.84%		47.20%
	83.89%		84.88%		92.00%		96.09%		88.54%

_	2018 (1)	_	2017 (1)	_	2016 (1)	_	2015 (1)	_	2014 (1)
\$	1,769,533	\$	1,585,019	\$	1,547,605	\$	1,744,621	\$	1,668,631
	(1,769,533)		(1,585,019)		(1,547,605)		(1,744,621)		(1,668,631)
\$	_	\$		\$		\$		\$	<u>-</u>
\$	26,795,476	\$	26,297,216	\$	26,311,174	\$	24,893,556	\$	26,059,165
	6.60%		6.03%		5.88%		7.01%		6.40%

Schedule of the College's Proportionate Share of the Net Pension Liability – Health Insurance Subsidy Pension Plan

		2021 (1)	2020 (1)		2019 (1)	_	2018 (1)
College's proportion of the HIS net pension liability College's proportionate share of	0.	068519035%	0.072970274%	(0.073377317%	(0.073691345%
the HIS net pension liability	\$	8,404,890	\$ 8,909,552	\$	8,210,187	\$	7,799,575
College's covered payroll (2)	\$	24,290,982	\$ 25,357,099	\$	24,785,296	\$	24,270,611
College's proportionate share of the HIS net pension liability as a percentage of its covered payroll		34.60%	35.14%		33.13%		32.14%
HIS Plan fiduciary net position as a percentage of the HIS total pension liability		3.56%	3.00%		2.63%		2.15%

⁽¹⁾ The amounts presented for each fiscal year were determined as of June 30.

Schedule of College Contributions - Health Insurance Subsidy Pension Plan

	_	2022 (1)	2021 (1)	_	2020 (1)	2019 (1)
Contractually required HIS contribution	\$	402,188 \$	403,230	\$	420,928	\$ 411,436
HIS contributions in relation to the contractually required HIS		(402.400)	(402 220)		(420,028)	(444, 426)
contribution		(402,188)	(403,230)	_	(420,928)	 (411,436)
HIS contribution deficiency (excess)	\$	<u> </u>	<u>-</u>	\$		\$ <u> </u>
College's covered payroll (2)	\$	24,228,216 \$	24,290,982	\$	25,357,099	\$ 24,785,296
HIS contributions as a percentage of covered payroll		1.66%	1.66%		1.66%	1.66%

⁽¹⁾ The amounts presented for each fiscal year were determined as of June 30.

⁽²⁾ Covered payroll includes defined benefit plan actives, investment plan members, and members in DROP.

⁽²⁾ Covered payroll includes defined benefit plan actives, investment plan members, and members in DROP.

-	2017 (1)	_	2016 (1)	_	2015 (1)	_	2014 (1)	-	2013 (1)
(0.075470928%	C	0.078429231%	0	.083866520%	0	.089074080%	(0.092115890%
\$	8,069,700 24,142,865	\$ \$	9,140,602 26,311,174		8,553,066 24,893,556	\$ \$	8,328,644 26,059,165		8,019,899 26,292,027
	33.42%		34.74%		34.36%		31.96%		30.50%
	1.64%		0.97%		0.50%		0.99%		1.78%
-	2018 (1)	_	2017 (1)	_	2016 (1)	_	2015 (1)	-	2014 (1)
\$	400,867	\$	399,414	\$	402,224	\$	320,590	\$	305,138
_	(400,867)		(399,414)	_	(402,224)	_	(320,590)		(305,138)
\$	_	\$		\$		\$	_	\$	
\$	24,270,611	\$	24,142,865	\$	26,311,174	\$	24,893,556	\$	26,059,165

1.53%

1.29%

1.17%

1.65%

1.65%

Notes to Required Supplementary Information

1. Schedule of Changes in the College's Total Other Postemployment Benefits Liability and Related Ratios

No assets are accumulated in a trust that meet the criteria in paragraph 4 of GASB Statement No. 75 to pay related benefits.

Changes of Assumptions. Since the prior measurement date, the discount rate decreased from 2.21 percent to 2.16 percent due to a change in the Municipal Bond Index Rate. In addition, the ultimate healthcare cost trend rate decreased from 4.60 to 4.40 percent. The assumed annual rates of pre-Medicare and Medicare member participation increased from 45 to 48 percent and 1.5 to 12 percent, respectively.

Schedule of Net Pension Liability and Schedule of Contributions – Florida Retirement System Pension Plan

Changes of Assumptions. In 2021, the maximum amortization period was decreased to 20 years for all current and future amortization bases.

Schedule of Net Pension Liability and Schedule of Contributions – Health Insurance Subsidy Pension Plan

Changes of Assumptions. In 2021, the municipal rate used to determine total pension liability decreased from 2.21 percent to 2.16 percent.



AUDITOR GENERAL STATE OF FLORIDA

Phone: (850) 412-2722

Claude Denson Pepper Building, Suite G74 111 West Madison Street Tallahassee, Florida 32399-1450

The President of the Senate, the Speaker of the House of Representatives, and the

Legislative Auditing Committee

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Pensacola State College, a component unit of the State of Florida, and its aggregate discretely presented component units as of and for the fiscal year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, and have issued our report thereon dated March 10, 2023, included under the heading **INDEPENDENT AUDITOR'S REPORT**. Our report includes a reference to other auditors who audited the financial statements of the aggregate discretely presented component units, as described in our report on the College's financial statements. This report does not include the results of the other auditors' testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the College's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control

that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, rules, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully submitted,

Sherrill F. Norman, CPA Tallahassee. Florida

March 10, 2023



Kathaleen Cole
Board Chair

Marcus L. McBride, PhD
Chief Executive Officer

February 14, 2022

Dr. Edward Meadows President Pensacola State College 1000 College Blvd. Pensacola, FL 32504

Dear Dr. Meadows:

It is my pleasure to offer Pensacola State College my support for your application to Triumph Gulf Coast, Inc. for funding to support meeting the critical need for Airframe and Powerplant professionals in the workforce.

The pursuit of external funding to augment available training services, allowing the College to increase capacity and keep up with cutting edge technology, is critical. CareerSource Escarosa, one of Florida's 24 local Workforce Boards, provides employment and training resources for area job seekers and employers. We have a mutually beneficial relationship and a long history of working with the College.

Pensacola State College is strategically poised to make a significant contribution to meeting this critical workforce need. The College has a long history of providing education and training services to the citizens of the NW Florida Panhandle.

CareerSource Escarosa is committed to the success of this project and will refer interested clients to these training programs. We also intend to financially support eligible clients. We are fully committed to the goals of this project and ask that you keep me and my staff informed of your progress.

Sincerely,

Marcus L. McBride, PhD Chief Executive Officer



T: 850.898.2201 info@floridawesteda.com floridawesteda.com



November 7, 2023

Dr. Edward Meadows President Pensacola State College 1000 College Blvd. Pensacola, FL 32504

Dear Dr. Meadows,

The FloridaWest Economic Development Alliance fully endorses Pensacola State College's application to Triumph Gulf Coast for financial support of your efforts to train aircraft maintenance technicians. We recognize the immediate need for aircraft technicians in our region, including both Escambia and Santa Rosa Counties, and with the expectation that such career opportunities will continue to grow, Pensacola State's education and training programs are critical to our region's economic growth.

As our community's lead economic development organization, FloridaWest focuses on the aircraft industry as one of our most active business sectors. Pensacola State is one of our most important regional economic development partners, as you continue to play a vital role in strategically preparing our workforce for the jobs of tomorrow.

Thank you for your support of economic growth in northwest Florida.

Sincerely,

Brian Hilson

CEO

FloridaWest Economic Development Alliance



November 2, 2023

Dr. Edward Meadows, President Pensacola State College 1000 College Blvd. Pensacola, FL 32504

Dear Dr. Meadows,

ST Engineering - Mobile Aerospace Engineering Inc. (MAE) has maintained airplanes in the Gulf Coast region for over thirty years. We can attribute our success to our workforce, and we forecast that the demand for skilled aviation maintainers with an A&P license will steadily increase in Pensacola, Florida well into the foreseeable future.

MAE fully supports Pensacola State College's grant application to Triumph Gulf Coast, Inc. to support their efforts to meet the critical need for Airframe & Powerplant (A&P) mechanics in the local region. We are the world's largest commercial airframe maintenance, repair, and operations (MRO) service provider. When fully operational, our second hangar, which started operations in January 2023, is expected to generate over 400 new high-value job opportunities for the local community.

We are committed to supporting these training efforts by providing:

- Employee scholarships
- Equipment/materials
- Guest speakers for classroom training
- Representatives for job fairs and hiring events

New training opportunities offered by the College will allow our organization to meet workforce needs now and into the future.

Please feel free to reach out to us if you require any further information.

Sincerely,

Ryan Lee

Sr. Director HR & TAD

VT Mobile Aerospace Engineering, Inc.



May 16, 2022

Dr. Edward Meadows President Pensacola State College 1000 College Blvd. Pensacola, FL 32504

Dear Dr. Meadows:

Pensacola State College's application to Triumph Gulf Coast, Inc. for external funding to increase capacity and support programming for training aircraft maintenance technicians is consistent with the Emerald Coast Regional Council's 2018-2022 Comprehensive Economic Development Strategy. The promotion of career pathways that are responsive to regional employment needs is a stated need under the Talent Supply and Education component.

Should you have any questions, please feel free to contact me at (850)279-6848.

Sincerely,

Ada Clark

Ada Clark

Community & Economic Development Manager

PENSACOLA STATE COLLEGE

POLICIES OF THE DISTRICT BOARD OF TRUSTEES

Policy Title:	Organization and Operation	<u>Number</u> 6Hx20-1.003
Legal Authority:	s. 1001.64, Fla. Stat.	Page
Law Implemented:	s. 1001.64, Fla. Stat.	Page 1 of 1

The President shall recommend an organization to assist him or her in the operation of the College. The Board of Trustees, upon the recommendation of the President, shall approve the positions to be filled and the minimum qualifications for these positions. For each position, the President shall prepare and maintain on file a job description with both an enumeration of the responsibilities related to the position and a statement of the minimum qualifications for the position. Changes in organization or minimum qualifications shall be subject to approval by the Board. When it serves the best interest of the College, the President may fill vacancies through internal transfer or promotion of employees without advertising the position, provided that the procedures utilized to fill such vacancies shall be in compliance with equal opportunity rules and regulations.

The Dean or Director of each campus or site will administer the College program. Deans, Site Directors, and Heads of Departments hold their same responsibilities both to day and evening programs for all campuses and sites. All rules and regulations of the regular program apply to evening and weekend as well as distance learning (eLearning) instruction unless otherwise stated in the College Catalog or Board policies.

History: Adopted 7/1/68 as 6A-8.066(4); amended 3/14/72; repromulgated 4/2/75 as 6Hx20- 14.247; amended 12/18/80; repromulgated 11/19/85; amended 8/12/94; repromulgated 2/21/06; amended 1/22/13.

President's Signature: Date: 02/21/2017

2 Tonesdown

i	Santa Rosa County Appropriation					Triumph Grant Re	quest					TOTAL			PSC Carb & In	-Kind Match			TOTAL	VTMAE
Aviation Program Only	Santa Hosa County Appropriation	YR1	YR 2	YR 3	YR4	Triumph Grant Re YR5	YR6	YR7	YR8	YR9	YR10	IOIAL	YR 5	YR6	YR7	n-Kind Match YR 8	YR 9	YR 10	IOIAL	YR1-10
Salaries																				
Note: All salaries and fringe																				
calculated at 100% of costs for																				
Years 1 & 2, 75% for Year 3, and																				
50% for Year 4, with the College																				
institutionalizing beginning Year 5																				
as a demonstration of																				
sustainability.																				
Full-time Academic Staff Program coordinator/faculty for program																				
development and first year of students (1.0																				
FTE) Recruitment/Retention Specialist (1.0) FTE		\$65,000.00 \$40,000.00	\$66,300.00 \$40,800.00	\$50,719.50 \$31,212.00	\$34,489.26 \$21,224.16								\$70,358.09	\$71,765.25	\$73,200.56	\$74,664.57	\$76,157.86	\$77,681.02		
Administrative Assistant		\$30,000.00	\$30,600.00	\$23,409.00	\$12,177.36															
Academic Program Assistant		\$42,000.00	\$42,840.00	\$32,772.60	\$17,048.31															
Full-Time Business Staff																				
Coordinator, Restricted Accounting - Triumph																				
Grants (X FTE) Associate Coordinator, Restricted Accounting		\$9,180.00	\$18,727.00	\$19,101.74	\$19,483.78	\$19,873.45	\$20,270.92	\$20,676.34	\$21,089.86	\$21,511.66	\$21,941.89									
Triumph Grants (X FTE)		\$3,060.00	\$6,242.40	\$6,367.25	\$6,494.59	\$6,624.48	\$6,756.97	\$6,892.11	\$7,029.95	\$7,170.55	\$7,313.96									
Total Full-time Staff		\$189,240.00	\$205,509.40	\$163,582.09	\$110,917.46	\$26,497.93	\$27,027.89	\$27,568.45	\$28,119.82	\$28,682.21	\$29,255.86		\$70,358.09	\$71,765.25	\$73,200.56	\$74,664.57	\$76,157.86	\$77,681.02		
Part-time Staff																				
Adjuncts/overloads		\$75,000.00	\$75,000.00	\$75,000.00	\$75,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00									
Total Part-time Staff		\$75,000.00		\$75,000.00	\$75,000.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Salaries		\$264,240.00	\$280,509.40	\$238,582.09	\$185,917.46	\$26,497.93	\$27,027.89	\$27,568.45	\$28,119.82	\$28,682.21	\$29,255.86	\$1,136,401.10	\$70,358.09	\$71,765.25	\$73,200.56	\$74,664.57	\$76,157.86	\$77,681.02	\$443,827.34	
Fringe Benefits																				
Fringe for Full-time Staff																				
Social Security (6.2%)		\$11,732.88	\$12,741.58	\$10,142.09	\$6,876.88	\$1,642.87	\$1,675.73	\$1,709.24	\$1,743.43	\$1,778.30	\$1,813.86		\$4,362.20	\$4,449.45	\$4,538.43	\$4,629.20	\$4,721.79	\$4,816.22		
FICA/Medicare (1.45%)		\$2,743.98	\$2,979.89	\$2,371.94	\$1,608.30	\$384.22	\$391.90	\$399.74	\$407.74	\$415.89	\$424.21		\$1,020.19	\$1,040.60	\$1,061.41	\$1,082.64	\$1,104.29	\$1,126.37		
Retirement (13.57%) Health Insurance (FT Academic Program		\$25,679.87	\$27,887.63	\$22,198.09	\$15,051.50	\$3,595.77	\$3,667.68	\$3,741.04	\$3,815.86	\$3,892.18	\$3,970.02		\$9,547.59	\$9,738.54	\$9,933.32	\$10,131.98	\$10,334.62	\$10,541.31		
Health Insurance (FT Academic Program Staff)		\$43,324.00	\$44,623.72	\$34,471.82	\$17,752.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$11,817.71	\$11,817.71	\$11,817.71	\$11,817.71	\$11,817.71	\$11,817.71		
		\$310.08			\$155.04		\$0.00	\$0.00	\$0.00	\$0.00			\$77.52	\$77.52	\$77.52	\$77.52	\$77.52	\$77.52		
Life Insurance (FT Academic Program Staff			\$310.08	\$155.04		\$0.00					\$0.00		\$77.52	\$77.52	\$77.52	\$77.52	\$77.52	\$77.52		l
Health Insurance (Business - Coordinator) Health Insurance (Business - Assoc.		\$2,063.15	\$4,250.10	\$4,377.60	\$4,508.93	\$4,644.20	\$4,783.53	\$4,927.03	\$5,074.84	\$5,227.09	\$5,383.90									
Coordinator)		\$687.72	\$1,416.70	\$1,459.20	\$1,502.98	\$1,548.07	\$1,594.51	\$1,642.35	\$1,691.62	\$1,742.37	\$1,794.64									
Life Insurance (Business - Coordinator)		\$14.54	\$29.07	\$29.07	\$29.07	\$29.07	\$29.07	\$29.07	\$29.07	\$29.07	\$29.07									
Life Insurance (Business - Assoc. Coordinator)		\$4.85	\$9.69	\$9.69	\$9.69	\$9.69	\$9.69	\$9.69	\$9.69	\$9.69	\$9.69									
Total Full-time Fringe		\$86,561.07		\$75,214.54	\$47,495.38	\$11,853.89	\$12,152.12	\$12,458.16	\$12,772.25	\$13,094.58	\$13,425.39		\$26,825.21	\$27,123.81	\$27,428.38	\$27,739.05	\$28,055.92	\$28,379.14		
Fringe for Part-time Staff																				
Adjuncts/Overloads		\$16,245.67	\$16,245.67	\$16,245.67																
					\$16,245.67															
Total Part-time Fringe		\$16,245.67	\$16,245.67	\$16,245.67	\$16,245.67	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Part-time Fringe Total Fringe			\$16,245.67			\$0.00 \$11,853.89	\$0.00 \$12,152.12		\$0.00 \$12,772.25	\$0.00 \$13,094.58	\$0.00 \$13,425.39	\$444,258.52	\$0.00 \$26,825.21	\$0.00 \$27,123.81	\$0.00	\$0.00 \$27,739.05	\$0.00 \$28,055.92	\$0.00 \$28,379.14	\$165,551.51	
		\$16,245.67	\$16,245.67	\$16,245.67	\$16,245.67							\$444,258.52							\$165,551.51	
Total Fringe Construction		\$16,245.67 \$102,806.74	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe		\$16,245.67	\$16,245.67	\$16,245.67	\$16,245.67							\$444,258.52							\$165,551.51 \$7,000,000.00	
Total Fringe Construction		\$16,245.67 \$102,806.74	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Supplies Glucational Materials		\$16,245.67 \$102,806.74 \$8,000,000.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Educational Materials Basic Electricity Panel (\$1300/es*10)		\$16,245.67 \$102,806.74 \$8,000,000.00 \$13,000.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Educational Materials Basic Deterricity Panel (\$1300/es*10) Aircraft Lighting 9/4 a \$1330/es*10 Electronic Lish Fringer (\$2750/es*10)		\$16,245.67 \$102,806.74 \$8,000,000.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies (discustional adherinals Basic Bestricts) Plane (\$1,300/er*10) Electronic Lab Trainer (\$2,750/er*10) C/Alfattal Front (\$1,750/er*10) C/Alfattal Front (\$1,750/er*		\$16,245.67 \$102,806.74 \$8,000,000.00 \$13,000.00 \$13,500.00 \$27,500.00 \$1,250.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Educational Materials Basic Deterricity Panel (\$1300/es*10) Aircraft Lighting 9/4 a \$1330/es*10 Electronic Lish Fringer (\$2750/es*10)		\$16,245.67 \$102,806.74 \$8,000,000.00 \$13,000.00 \$13,500.00 \$1,250.00 \$4,000.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Base Betrainty Mane (\$3.100/es*10) Base Betrainty Mane (\$3.100/es*10) Betromer, Lab Trainer (\$2.750/es*10) Betraint, Lab Trainer (\$2.750/es*10) CSD URL, Carlo		\$16,245.67 \$102,806.74 \$8,000,000.00 \$13,000.00 \$27,500.00 \$4,000.00 \$4,500.00 \$500.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Bestricts of building Basic Bestricts Panel (\$1300/e**10) Bestric Bestricts Panel (\$1300/e**10) Bestriction Lab Trainer (\$2750/e**10) C/A Hartsell Bryon Gov CSD Unit, Cut-Away Turbo Changer Away, Cut-Away Shimmy Dampener Cut-Away High Pump, Politon, Cut-away High Pump, Politon, Cut-away		\$16,245.67 \$102,806.74 \$8,000,000.00 \$13,000.00 \$17,500.00 \$17,500.00 \$4,000.00 \$4,000.00 \$5,000.00 \$1,000.00 \$1,000.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Base Betrainty Mane (\$3.100/es*10) Base Betrainty Mane (\$3.100/es*10) Betromer, Lab Trainer (\$2.750/es*10) Betraint, Lab Trainer (\$2.750/es*10) CSD URL, Carlo		\$16,245.67 \$102,806.74 \$8,000,000.00 \$13,000.00 \$27,500.00 \$4,000.00 \$4,500.00 \$500.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Betrairly Panel (\$1300/es*10) Basic Betrairly Panel (\$1300/es*10) Betroin (Lab Trainer (\$2750/es*10) Betroin (Lab Trainer (\$2750/es*10) CSD Unit, Cut Maway Sulmery Sumport Cut-Mavy Sulmery Sumport Cut-Mavy Hyd Panel, Piston, Cut-Away Cathoc. Cut-Away PSS Cut-Mavy PSS Cut-Mavy PSS Cut-Mavy PSS Cut-Mavy PSS Cut-Mavy PSS Cut-Mavy PSS		\$16,245.67 \$102,806.74 \$13,000,000.00 \$13,000.00 \$13,500.00 \$4,500.00 \$1,250.00 \$1,000.00 \$1,000.00 \$1,250.00 \$1,000.00 \$1,000.00 \$1,000.00 \$1,250.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies (discentional International Internation		\$16,245.67 \$102,806.74 \$13,000,000.00 \$13,000.00 \$17,500.00 \$4,000.00 \$4,000.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Betrait(1) France (5.1 200/er=10) CARAITERI France (5.1 200/er=10) Basic Betraiteria (5.1 200/er=10) Basic		\$16,245.67 \$102,806.74 \$13,000,000.00 \$13,000.00 \$13,500.00 \$27,500.00 \$4,500.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00 \$1,250.00	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction full file of Supplies Supplies Basic Betrainty Famel (\$5.300/es*10) Basic Betrainty Famel (\$5.300/es*10) Betremonic Lab Trainer (\$5.750/es*10) Betremonic Lab Trainer (\$5.750/es*10) CSD Unit, Cut-Maway Laboratory Canada (\$5.000/es*10) Laboratory Canada (\$5.000/es*10) CSD Unit, Cut-Maway Laboratory Canada (\$5.000/es*10) CSD Unit, Cut-Maway Laboratory Canada (\$5.000/es*10) CSD Unit, Cut-Maway Laboratory Canada (\$5.000/es*10) Canada (\$5.000/es*10) Canada (\$5.000/es*10) Lectural Vision (\$16,245.67 \$102,806.78 \$1,000,000.00 \$11,000.00 \$1,250.0	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Betrickly France (5.1 200/er=10) CARAITERIS Prop Gov CSO Unit, Cut-Novy Turbo Charger Ray, Cut-Novy Shimmy Dampere Cut-Novy High Pump, Piston, Cut-Novy High Pump, Piston, Cut-Novy Basic Pump, Piston, Cut-Novy Carbon, Cut-Novy Basic Pump Carbon, Cut-Novy B		\$16,245.67 \$102,806.76 \$1,000,000.00 \$13,000.00 \$13,500.00 \$1,250.00 \$4,000.00 \$4,000.00 \$1,250.	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction Contraction of building Supplies Basic Bectricity Panel (\$3.300/es*10) Basic Bectricity Panel (\$3.300/es*10) Bectronic Lab Trainer (\$2.750/es*10) CCSD Unit, Cut-Away Tubo Charger Aley, Cut-Away Tubo Charger Away, Cut-Away 189 Pump, Pation, Cut-away 189 Pump, Pation, Cut-away Carburster, Cut-away Mad Carburster, Cut-away Lab Contract Contraction Lab Contrac		\$16,245.67 \$102,806.78 \$1,000,000.00 \$11,000.00 \$1,250.0	\$16,245.67	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Construction of building Supplies Given Internation of building Supplies Basic (Bestrictly Pland (\$3.00/e**10) Restronce Lab Trainer (\$27.90/e**10) CAN Latter Lab Trainer La		\$16,945.67 \$102,866.76 \$102,86	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Bestrictly Brand (\$1300/ea*10) Basic Bestrictly Brand (\$1300/ea*10) Bestrictly Brand (\$1300/ea*10) Bestrictly Brand (\$1300/ea*10) Bestrictly Brand (\$1300/ea*10) Bestrictly Brand (\$100/ea*10) Bestrictly Brand (\$10/ea*10) Bestrictly Brand (\$100/ea*10) Bestrictly Brand (\$		\$16,245.67 \$102,806.76 \$1,000,000.00 \$13,000.00 \$13,000.00 \$27,500.00 \$4,000.00 \$4,000.00 \$1,350	\$16,245.67 \$110,494.12	\$16,245.67	\$16,245.67								\$26,825.21							
Total Fringe Construction Contruction Supplies Supplies Basic Betrairily Francis (\$1300/es*10) Basic Betrairily Francis (\$1300/es*10) Betreton (\$1400/es*10) Be		\$16,945.67 6 516,000,000 8 516,000,000 8 513,000 0 6 5	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Becurcity Plant (\$5.1300/es*10) CANASTERS (\$5.000-10) Full Plant (\$5.1300/es*10) CANASTERS (\$5.000-10) Full Plant (\$5.000-1		\$16,945.67 \$102,866.76 \$102,86	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Guestions of Materials Basic Betraicity Rand (\$1300/es*10) Basic Betraicity Rand (\$1300/es*10) Betroom (Lab Trainer (\$2750/es*10) Betroom (Lab Trainer (\$2750/es*10) CSD Unit, Cort Havey Shimmy Dampson Cut. Havey Shimmy Dampson Cut. Havey Hyd Pump, Paston, Cut sway Hyd Pump, Paston, Cut sway Cut Sway 288 Hyd Pump Amonguip Starter Kit Cottowny 288 Hyd Pump Amonguip Starter Kit Cottown 7 Invest (Rigning T Cyfrinder Stand purable (mail er) Book (Starter Kit Cottown 2000 (Start		\$16,945.67 6 510,000.00 1 513,0	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Guestions of Materials Basic Betraicity Rand (\$1300/es*10) Basic Betraicity Rand (\$1300/es*10) Betroom (Lab Trainer (\$2750/es*10) Betroom (Lab Trainer (\$2750/es*10) CSD Unit, Cort Havey Shimmy Dampson Cut. Havey Shimmy Dampson Cut. Havey Hyd Pump, Paston, Cut sway Hyd Pump, Paston, Cut sway Cut Sway 288 Hyd Pump Amonguip Starter Kit Cottowny 288 Hyd Pump Amonguip Starter Kit Cottown 7 Invest (Rigning T Cyfrinder Stand purable (mail er) Book (Starter Kit Cottown 2000 (Start		\$16,945.67 \$102,866.76 \$102,86	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction Construction of building Supplies Basic Becknicity Panel (\$1300/es*10) Basic Becknicity Panel (\$1300/es*10) Betteronic Lab Trainer (\$2750/es*10) Betteronic Lab Trainer (\$2750/es*10) CSD Unit, Cut-Maway Lab Change Panel (\$1300/es*10) Description Cut-May Lab Change Panel (\$100 est to the construction of the		\$16,945.67 6 510,000.00 1 513,0	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Contruction Supplies Supplies Gardinate State Sta		\$16,945.67 \$102,866.76 \$102,86	\$16,245.67	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Basic Becurioly Ware (\$1.100/e="10") Coll Ware (Lot Aven) Turbo Charger Ray, Cut Aveny Turbo Charger Ray, Cut Aveny Shimmy Dampere Cut Aveny Hyp Pump, Piston, Cut aveny Hyp Pump, Piston, Cut aveny Hyp Pump, Piston, Cut aveny Lottowny 280 Bry Pump Leconquiry Barter 61 Carboverio, Cut Aveny Million Did Coll Coll Report (\$1.100/e="10") Deer cut Avent (\$1.100/e="10") Garter Care Bed Did Expairly 12*99*12? Power Cut Million 230 Co Born Office Impolies Audiencia Group are staff computers (\$1.000/e="10") Classroom technology Lotronipate India Group (\$1.100/e="10") Classroom technology Lotronipate India Gold (\$1.100/e="10") Classroom technology Lotronipate India Gold (\$1.100/e="10") Classroom technology Lotronipate (\$1.100/e="10")		\$16,945.67 \$102,864.76 \$102,86	\$16,245.67 \$110,494.12	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Givention of building Givention of building Basic Betracity Panel (\$1300/es*10) Basic Betracity Panel (\$1300/es*10) Betromot Lab Trainer (\$2750/es*10) Betromot Lab Trainer (\$2750/es*10) CSD Unit, Cut-Rawy Turboc Changer Avay, Cut-Avary Turboc Changer Avay, Cut-Avary Introbe Changer Avay, Cut-Avary Lindon Control Control Control High Panel, Patton, Cut-Avary Lindon Control High Panel, Patton, Cut-Avary Lindon Control High Panel Aeroquip Starter Kit Cenna Travel High Panel Aeroquip Starter Kit Cenna Travel High Panel Aeroquip Starter Kit Cenna Travel High Panel Aeroquip Starter Kit Compare Aeroquip High Compare Aeroquip Compare Aeroquip Compare Aeroquip Aeroquip Compare Aeroquip Compare Aeroquip Classroom technology (Compare Aeroquip Compare Aeroquip Classroom technology (Compare Aeroquip Compare Aeroquip Classroom technology (Compare Aeroquip Compare Aeroquip Compare Aeroquip Compare Aeroquip Compare Aeroquip Compare Aeroquip Compare Aeroquip Castroom Compare Aeroquip Castroom Compare Aeroquip Castroom Compare Aeroquip Compare Aero		\$16,945.67 6 510,206.78 6 510,2	\$16,245.67	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction of building Supplies Guestion of building Supplies Index Extra (1982 and 1982 and 198		\$16,945.67 \$102,866.76 \$102,86	\$16,245.67	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65								\$26,825.21							
Total Fringe Construction Construction founding Supplies		\$16,945.67 6 \$102,866,76 1 \$1,000,000,000 1 \$13,000,000 1 \$13,000,000 1 \$27,000,000 1 \$13,000,000 1 \$13,000,000 1 \$1,000 1 \$1	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,825.21	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Construction of building Supplies Supplies Basic Betricity Panel (53 300/ea*10) Basic Betricity Panel (53 300/ea*10) Basic Betricity Panel (53 300/ea*10) Bletcrose Lab Traine (53750/ea*10) Bletcrose Lab Traine (53750/ea*10) Turbo Charger Asic, Cut Away Shimmy Dampener Cut Away Hyd Pump, Piston, Cut wwy Hyd Pump, Piston, Cut wwy Cut Cut Away PSS Cut Cut Cut Away PSS Cut Cut Cut Away PSS Cut		\$16,945.67 \$102,866.76 \$102,86	\$16,245.67	\$16,245.67 \$91,440.21	\$15,245.67 \$43,741.65							\$8,000,000.00	\$26,825.21							
Total Fringe Construction Construction of building Supplies Guestion of building Supplies Basic Beterrichy Panel (\$1.200/es*10) Basic Beterrichy Panel (\$1.200/es*10) Acrorat Lupting (\$4.51350/es*10) CANASTER Program (\$2.500/es*10) Can (\$2.500/es		\$16,945.67 6 \$102,866,76 1 \$1,000,000,000 1 \$13,000,000 1 \$13,000,000 1 \$27,000,000 1 \$13,000,000 1 \$13,000,000 1 \$13,000,000 1 \$1,000 1 \$1,	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,875.31	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Contextuction of building Supplies Guestion Materials Basic Betrictiny Panel (\$1300/ea*10) Basic Betrictiny Panel (\$1300/ea*10) Betriction of Materials Basic Betrictiny Panel (\$1300/ea*10) Betriction Lab Traine (\$2750/ea*10) CSD-Duni, Cot-Many Shimmy Dampson Cut-Many Hyd Panel, Cot-Mary Hyd Panel, Pation, Cut-Many Hyd Panel, Pation Anderson Start (Canada Pation) Anderson Start (Canada Pation) Anderson Start (Canada Pation) Anderson Start (Canada Pation) Gine supplies Anderson (Canada Pation) Anderson (Cana	51,000,000,00	\$16,945.67 6 510,000.00 511,000.0	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,825.21	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Contextuction of building Supplies Garden of the Contextual of the Contextu	\$1,000,000.00	\$16,945.67 \$102,866.76 \$102,86	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,875.31	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Construction a building Supplies Guerational Materials Basic Beterricity Panel (\$1.000/es*10) Basic Beterricity Panel (\$1.000/es*10) Betertone Lash Trainer (\$2.525/os*10) Beterrome Lash Trainer (\$2.525/os*10) CSO Unit, Cut-Newy Turbo-Charger Alay, Cut-Newy Simmy Dampson Cut-Newy High Pump, Patton, Cut-Newy Simmy Dampson Cut-Newy High Pump, Patton, Cut-Newy High Pump, Patton, Cut-Newy Carb, Cut-Newy PSS Cut-News Y850 Pump Aneroquip Starter Kit Carban Travel-Negria T Society Carban (Society Pump Aneroquip Starter Kit Carban Travel-Negria T Society Carban (Society Pump Aneroquip Starter Kit Carban Travel-Negria T Foreign Carban Starter Kit Carban Travel-Negria Starter Kit Carban Travel Carban	\$1,000,000,00	\$16,945.67 6 \$102,866,76 1 \$1,000,000,000 1 \$13,000 1 \$13,000 1 \$1	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,875.31	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Contextuction of building Supplies Garden of the Contextual of the Contextu	\$1,00,000,00	\$16,945.67 \$102,866.76 \$102,86	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,875.31	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Construction of building Supplies Basic General State (1997) Basic Genera	\$1,000,000.00	\$16,945.67 \$102,866.76 \$102,86	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,875.31	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	
Total Fringe Construction Construction Construction of building Supplies Supplies Basic Betraction of Building Blasic Betracity Plane (\$3.300/ea*10) Blasic Betracity Plane (\$3.300/ea*10) Blettonic Lab Trainer (\$3.250/ea*10) Betronic Lab Trainer (\$3.250/ea*10) Betraction (Lab Trainer (\$3.250/ea*10) Turbo Charger Rey, Cut Away Shimmy Diampens Cut Away High Pump, Pation, Cut away Shimmy Diampens Cut Away Shimmy Diampens Cut Away Shimmy Diampens Cut Away For Diamper	\$1,000,000.00	\$16,945.67 6 \$102,866.76 1 \$1,000.000.000 1 \$1,000.000 1 \$1,100.000 1	\$16,245.67	\$16,245.67 \$91,446.21	\$15,49.67 \$63,741.05	511,853,89	512,152.12	512.458.16	\$12,772.25	513,094.58	513,425.39	\$8,000,000.00	\$26,875.31	527,122.81	527,428.18	537,793.65	528,055.92	528,379.14	\$7,000,000.00	

Total	Č4 000 000 00	\$10.089.822.74	£4 005 003 53	\$514.042.30	\$431,158,51	\$38,351,82	\$39,180,00	\$40,026,61	\$40,892,06	C44 77C 70	C42 C04 25	C42 272 025 C4	\$9.097.183.30	4	****	4	C404 343 70	4	4	45.000.00
																				1
TOTAL OTHER		\$210,000.00	\$157,500.00	\$2,2,300.00	\$270,000.00	\$0.00	30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$230,000.00	\$0.00	30.00	\$0.00	\$0.00	\$0.00	30.00	\$0.00	\$3,030,000.0
Total Other		\$210,000.00	\$197,500.00	\$172,500.00	\$170,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,000,000.0
testing)		\$25,000.00	\$25,000.00																	1
Consultants (curriculum development, FAA,		\$15,000.00	\$15,000.00	\$13,000.00	313,000.00															
Operating Costs (such as property lease)		\$15,000.00	\$15,000.00	\$15.000.00	\$15,000.00															
(training/certification, best practice conferences, etc.)		\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00															
Professional development for faculty/staff		0.00,000.00	, , , , , , , , , , , , , , , , , , ,	¥20,000.00	¥20,000.00															
Internet connectivity (\$15,000/year)		\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00															1
Printing (such as business cards, name tags, program brochures, mailers, feathers, pop-up banners, "swag", table cloth, shirts for program faculty/staff)		\$15,000.00	\$2,500.00	\$2,500.00																
Marketing/Promotion (print, social media, radio, TV)		\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00															<u> </u>
																-			-	4
certification reimbursements		\$125,000.00	\$125,000.00	\$125,000.00	\$125,000.00															
Tuition/fee waivers/industry recognized																				\$3,000,00
Other																				\$5,000,00
																				t
Total Equipment	\$1,000,000.00	\$965,156.00	\$5,000.00	\$10,000.00	\$10,000.00							\$1,990,156.00	\$2,000,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000,000.00	
_																				
Equipment maintenance/replacement			\$5,000.00	\$10,000.00	\$10,000.00							\$25,000.00								
O-320 Shop Engine (\$8750/ea*8)		\$70,000.00																		
Allison 250 Tools (\$3593/ea*26)		\$93,418.00																		1
Cut-Away, Allison 250		\$35,250,00																		t
Allison 250 Engine-Tear (\$30000/ea*8)		\$240,000.00																		-
Allison 250 Runnable TU		\$47,000.00		-																
PT6A Turbo-Prop T/D Eng (\$28870/ea*8) PT7A R&R Turbine Engine		\$230,960.00																		
		\$5,250.00																		
Magneto Tester Hydraulic Power Unit		\$5,750.00 \$5,250.00																		!
Thurst Reverser System		\$12,500.00																		

Revised: 11/9/2023

\$100,628.94	\$102,403.61
Total project:	\$27,982,314.46
Triumph	
Request	\$12,372,935.61
VT Mobile	
Aerospace	
Engineering	\$5,000,000.00
Santa Rosa	
Match	\$1,000,000.00
College cash &	
in-kind match	\$9,609,378,85

Match:	55.78%
Cost per	
certification:	\$12,625.44
Triumph % of	
project:	44.22%