

Application Score Sheet

Proposed Project: Okaloosa County School District, Okaloosa Technical College North (#326)
Proposed Project/Program County: Okaloosa
Board of County Commission Support: Yes
Rural Area of Opportunity: No
Opportunity Zone: No

Total Projected Project Cost: \$19,690,040
Match Provided: \$11,840,040
Triumph Funds Requested: \$7,850,000
Triumph Funds Recommended by Staff: Up to \$7,850,000

Score: A
ROI: \$30.9 per dollar of Triumph cost

Economic Analysis, Impact, and Score

Okaloosa County District Schools (OCSD) requests a Triumph award of up to \$7,850,000 to acquire and improve a centrally located building that will provide classrooms, hands-on labs, and training locations, as well as supplies, materials, equipment, curriculum, and certification fees for up to seven years.

Okaloosa Technical College North (OTC North) will provide programs in Advanced Manufacturing and Production, Welding, Electronic Systems, Automotive Service, Plumbing, and Applied Cybersecurity for high school students. Dual enrollment for college credit and collaboration with business and industry will help provide a skilled and job-ready workforce. With a guarantee of 2,904 certifications, the cost per cert to Triumph is \$2,703.

Matching funds of \$11,820,040 will be provided and expended on CTE activities at the facility. Items funded via match include resource officers, five teachers (with fringe benefits), administrative and support staff, facility operations, and equipment, supplies, lab fees, and technology resources.

It is proposed that Triumph would fund up to (but not more than) the current appraised value of an existing building adjacent to the Bob Sykes Airport three miles northeast of Crestview to serve as the new North Campus. Up to \$3 million in Triumph funding is budgeted to be provided on an if-needed basis for renovation of the building. OCSD is actively seeking to supplement this grant and will seek partnerships with local businesses and organizations, including legislative and other funding, to provide additional support. OCSD anticipates this project to be self-sustaining upon completion of the grant period. Triumph staff recognizes the excellent efforts by the OCSD team to provide cost-effective implementation and administration solutions to meet the needs of students across the District for CTE credentials.

At a reimbursement rate of \$2,703 per certification, the discounted total increase in household incomes expected from the program will be \$30.9 per dollar of Triumph cost, which is attractive relative to other Triumph awards made to date. For these reasons, staff rates this program “A” in terms of economic impact.

Project Summary (based on information provided by the applicant)

Okaloosa County School District (OCSD) is requesting a \$7,850,000 Triumph grant to create Okaloosa Technical College North (OTC North) in Crestview. The workforce training programs at OTC North will focus on the manufacturing sector and additional high wage high demand industries resulting in at least 2,904 industry certifications. The Triumph funds will be used to purchase a building in the Okaloosa Industrial Air Park (OIAP), renovations, supplies, materials, equipment, curriculum, and certifications.

Expansion of OTC to North Okaloosa County transforms skilled labor training by attracting students in the area who have not traditionally accessed post-secondary training. These prospective students will now have ease of access to such training and a direct connection to the employers right in their neighborhood who partner with OTC to guide the college’s training programs. This expansion is transformational for Northwest Florida because it will focus on manufacturing training. This type of training will directly support companies who will seek expansion to this area. One particular example exists already for Central Maloney Incorporated and its need for skilled labor to build transformers.

The new OTC North campus will expand access to workforce education aligned with local and regional economic development strategies, meet industry demand, and enhance the integration of career dual enrollment opportunities for high school students. Career dual enrollment allows high school students to simultaneously earn college credits and gain hands-on experience in their chosen field, preparing them for successful careers. This initiative benefits the students by providing a head start in their careers but also serves the local community by nurturing a skilled and job-ready workforce, thereby contributing to economic growth and prosperity.

OTC North will be an important conduit that links aspiring workers to in demand positions at existing companies and companies being recruited to the region. Completers of the programs at OTC North may be hired as Welders Helper, Welder, Pipefitter, Machinist, CNC Machinist, Electronic Systems Technician, Auto Mechanic, Plumber, Carpenter, Technology Support Analyst or Technician, or Applied Cybersecurity Analyst in addition to other jobs.

Programs to be established at OTC North include:

- **Advanced Manufacturing and Production Technology:** This program will equip students with skills in modern manufacturing techniques, automation, and production technology. It will cater to the needs of local manufacturers, ensuring the skilled workforce vital for regional economic growth. Triumph funds will be used to purchase equipment such as CNC machines, 3D printers, and modern manufacturing tools, as well as curriculum.

- **Welding Technology:** This program will train students in welding techniques, a crucial skill in industries like construction, manufacturing, and shipbuilding. Funds will be used to purchase welding stations, safety gear, and develop welding curriculum. Once Welding Technology is established with students in the pipeline, OTC North will add Welding Technology – Advanced.
- **Electronic Systems Technology:** With the increasing reliance on technology, this program will prepare students for careers in electronics, semi-conductor design and fabrication, and electronics repair and maintenance. Offering Electronic Systems Technology programs provides students with a solid foundation in electronics, practical skills, and the knowledge needed for various career opportunities in the semiconductor industry and related fields. It also fosters innovation, problem-solving abilities, and interdisciplinary collaboration, making it a critical component of higher education in technology and engineering.

Funds will be allocated for purchasing electronic equipment, components, and curriculum materials. Once the Electronic Systems Technology 1 track is established, OTC North will add Electronic Technology 2, Electronic Systems Technician and Electronic Technology 3.

- **Automotive Service Technology:** This program will provide training in automotive maintenance and repair through OTC's Automotive Service Excellence (ASE) accreditation. With an increasing focus on emerging technology in the industry the program will offer training in electric and hybrid vehicles. Many of the skills learned in this pathway can support students who later aspire to train in related careers such as, diesel and airframe technicians. The automotive program at OTC North will offer dual-enrollment in Automotive instruction and provide students the opportunity to earn advanced certifications that lead to ASE-Certified Master Automobile Technician status.

Funds will be utilized to purchase automotive repair tools, equipment, and curriculum resources. Once this program is established OTC North will add Automotive Service Technology 2

- **Plumbing:** Plumbing education provides valuable career opportunities and prepares individuals for a trade that is essential for modern society. To address the skilled labor shortage in plumbing in the region, funds will be allocated for plumbing equipment, tools, and curriculum materials.
- **Applied Cybersecurity:** In a world increasingly reliant on digital technology, this program will focus on preparing students for careers in cybersecurity. Funds will be used to purchase computer systems, cybersecurity software, and curriculum resources.

The Okaloosa Industrial Air Park location provides an excellent environment for education and industry to partner on workforce training. OTC North will become a hub for specific training needs that align with region career paths and military mission support. Students will have the

opportunity to receive training for jobs needed by defense contractors that support the military and the warfighter.

Because OTC is an OCSD school, students will experience a seamless transition to OTC North. Through well-established and existing relationships with other regional partners such as TeCMEN (Technology Coast Manufacturing and Engineering Network), Northwest Florida State College, HSU Educational Foundation, The University of West Florida and, Florida State University, completers have many paths to further their training. Maintaining and utilizing such pathways allows completers to continue to have opportunities in the region that will enhance themselves and the local community.

OCSD has a signed Letter of Intent to move forward with the purchase of the building once available grant funds have been obtained to make a purchase. Its location in the industrial zone of Crestview, as well as its close proximity to the Shoal River Ranch Gigasite and the Bob Sikes Airport make it a prime location for many types of training to support industry. It is centrally located in the north end of the school district and can be reached by Crestview High School students in 10 minutes and Laurel Hill and Baker High School students in only 20 minutes.

Renovations of the site can be accomplished quickly as the structure and building are in excellent condition and only need interior improvements to maximize classroom and lab activities. For some programs such as Applied Cybersecurity and Electronic Systems Technology, classroom operations can begin prior to completion of renovations. Immediately upon purchase, existing relationships with area companies will be synthesized to align training programs to their specific training needs. Within one year student recruitment will begin and within two years hundreds of certifications will be attained to demonstrate students skills as they enter the skilled labor workforce.

Direct employment opportunities after training will be sought for program completers. Additionally, those students who wish to expand their skills and training will find a local pathway at other post-secondary institutions to advance their career and support employers. Special care will be made to coordinate and collaborate with educational partners in order to build true pathways for students. Articulation agreements and MOU's can be developed to ensure such cooperation.

A viable manufacturing tenant has agreed to sublease approximately one-third of the property (5660 John Givens Road) for three to four years. The lease agreement will include 15,000 square feet at approximately \$10 a square foot for a total of \$150,000. The tenant will partner with OTC North to provide apprenticeships and internships for manufacturing and electronics students, and potentially hire completers. Further, the tenant can advise OTC North on how best to train students for the manufacturing and electronics industries.

Budget and Funding

See attached

Exhibit B

Project #, name	OTC-North 326
Budget	20,690,040
Estimated Renovation start date if applicable	Summer of 2024
Estimated education component start date if applicable	Fall of 2025

	Property Acquisition	Equipment, Supplies, Software, Exams, Utilities	Personnel and Project Management	Renovation	Total
Please change year # to actual year					
Project Total					
Calendar Year 1	3,500,000.00	120,000.00	100,000.00	3,000,000.00	6,720,000.00
Calendar Year 2	-	1,839,277.90	1,047,395.50	-	2,886,673.40
Calendar Year 3	-	1,489,277.90	1,047,395.50	-	2,536,673.40
Calendar Year 4	-	839,277.90	1,047,395.50	-	1,886,673.40
Calendar Year 5	-	839,277.90	1,047,395.50	-	1,886,673.40
Calendar Year 6	-	839,277.90	1,047,395.50	-	1,886,673.40
Calendar Year 7	-	839,277.90	1,047,395.50	-	1,886,673.40
Calendar Year 8	-	-	-	-	-
Calendar Year 9	-	-	-	-	-
Calendar Year 10	-	-	-	-	-
Calendar Year 11	-	-	-	-	-
Calendar Year 12	-	-	-	-	-
Project Total	3,500,000.00	6,805,667.40	6,384,373.00	3,000,000.00	19,690,040.40

Triumph					
2024	3,500,000.00		100,000.00	2,000,000.00	5,600,000.00
2025		1,000,000.00	100,000.00		1,100,000.00
2026		650,000.00	100,000.00		750,000.00
2027			100,000.00		100,000.00
2028			100,000.00		100,000.00
2029			100,000.00		100,000.00
2030			100,000.00		100,000.00
Calendar Year 8					-
Calendar Year 9					-
Calendar Year 10					-
Calendar Year 11					-
Calendar Year 12					-
Triumph Total	3,500,000.00	1,650,000.00	700,000.00	2,000,000.00	7,850,000.00

Grantee					
2024		120,000.00		1,000,000.00	1,120,000.00
2025		839,277.90	947,395.50		1,786,673.40
2026		839,277.90	947,395.50		1,786,673.40
2027		839,277.90	947,395.50		1,786,673.40
2028		839,277.90	947,395.50		1,786,673.40
2029		839,277.90	947,395.50		1,786,673.40
2030		839,277.90	947,395.50		1,786,673.40
Calendar Year 8					-
Calendar Year 9					-
Calendar Year 10					-
Calendar Year 11					-
Calendar Year 12					-
Grantee Total	-	5,155,667.40	5,684,373.00	1,000,000.00	11,840,040.40

Match Source 1					
Calendar Year 1					-
Calendar Year 2					-
Calendar Year 3					-
Calendar Year 4					-
Calendar Year 5					-
Calendar Year 6					-
Calendar Year 7					-
Calendar Year 8					-
Calendar Year 9					-
Calendar Year 10					-
Calendar Year 11					-
Calendar Year 12					-
Match Source 1 Total	-	-	-	-	-