FLORIDAC®MMERCE

July 21, 2023

Florida Triumph Gulf Coast, Inc. P.O. Box 12007 Tallahassee, Florida 32317

Dear Triumph Gulf Coast Board of Directors,

The Florida Department of Commerce (FloridaCommerce) strongly supports VISIT FLORIDA's proposal for funding to create and sustain a series of marketing campaigns that will promote tourism in the eight counties disproportionately impacted by the Deepwater Horizon Oil Spill Project.

This project will benefit economic conditions in the region by increasing wages for residents working in the tourism industry through a reduction in the seasonality gap and by dispersing tourism activity to additional areas within the region that are often overlooked by tourists.

VISIT FLORIDA is a longstanding partner of FloridaCommerce, has consistently delivered an outstanding return on investment to the State of Florida through exceptional marketing, and is a trusted administrator of public funds. With its proven track record, VISIT FLORIDA is an ideal recipient for a grant award to create a more robust, resilient, and prosperous tourism economy in the region.

Sincerely,

J. Alex Kelly



BOARD OF COUNTY COMMISSIONERS

Quincee Messersmith Chair, District 4

Fred Nichols Vice-Chair, District 2

Ralph Thomas District 1

Mike Kemp District 3

Charles Hess, Ph.D. District 5

J. David Edwards County Administrator

Heather J. Encinosa County Attorney (850) 224-4070

Administration Post Office Box 1263 Crawfordville, FL 32326 (850) 926-0919 x 707 (850) 926-0940 FAX March 18, 2024

RE: VISIT FLORIDA and Northwest Florida Beaches Adventure within reach Triumph Gulf Coast Grant Application

Triumph Gulf Coast Board and Staff,

On behalf of the Wakulla County Board of County Commissioners, please accept this letter of support for the VISIT FLORIDA and Northwest Florida Beaches *Adventure within Reach* Triumph Gulf Coast grant application.

Adventure within Reach adds resiliency to tourism in the region by extending seasonality beyond the summer allowing the industry to lengthen tourism careers into year-round opportunities resulting in higher earnings. These activities spread families out across different geographies and outdoor areas.

These initiatives afforded by the Triumph grant will add resilience to the tourism industry by promoting expanded adventure opportunities beyond the beach to include new and innovative tourism products. While the program promotes the beach it also reaches beyond to include Bays, Bayous and Intracoastal waterways as well as "off the map" and undiscovered rural areas.

In short, the creation and expansion of adventure tourism in the region raises quality of life and place for both visitors and residents allowing a new generation of talented and creative individuals and businesses to thrive.

The Northwest Florida Tourism Council incorporated in 2002 and comprises the eight disproportionately affected counties impacted by the Deepwater Horizon Oil Spill project. The collaboration between the counties and VISIT FLORIDA, the State of Florida's official destination marketing corporation, is to be commended and fostered. This partnership, along with funding from Triumph Gulf Coast, will provide scale to individual efforts and help transform the Northwest Florida region for generations to come.

Sincerely,

unu V

Quincee Messersmith Wakulla County Board of County Commissioners Chair, District 4



BOARD OF COUNTY COMMISSIONERS

Quincee Messersmith Chair, District 4

Fred Nichols Vice-Chair, District 2

Ralph Thomas District 1

Mike Kemp District 3

Charles Hess, Ph.D. District 5

J. David Edwards County Administrator

Heather J. Encinosa County Attorney (850) 224-4070

Administration Post Office Box 1263 Crawfordville, FL 32326 (850) 926-0919 x 707 (850) 926-0940 FAX February 29, 2024

RE: VISIT FLORIDA and Northwest Florida Beaches Adventure within reach Triumph Gulf Coast Grant Application

Triumph Gulf Coast Board and Staff,

On behalf of the Wakulla County Tourist Development Council, please accept this letter of support for the VISIT FLORIDA and Northwest Florida Beaches *Adventure within Reach* Triumph Gulf Coast grant application.

Adventure within Reach adds resiliency to tourism in the region by extending seasonality beyond the summer allowing the industry to lengthen tourism careers into year-round opportunities resulting in higher earnings. These activities spread families out across different geographies and outdoor areas.

These initiatives afforded by the Triumph grant will add resilience to the tourism industry by promoting expanded adventure opportunities beyond the beach to include new and innovative tourism products. While the program promotes the beach it also reaches beyond to include Bays, Bayous and Intracoastal waterways as well as "off the map" and undiscovered rural areas.

In short, the creation and expansion of adventure tourism in the region raises quality of life and place for both visitors and residents allowing a new generation of talented and creative individuals and businesses to thrive.

The Northwest Florida Tourism Council incorporated in 2002 and comprises the eight disproportionately affected counties impacted by the Deepwater Horizon Oil Spill project. The collaboration between the counties and VISIT FLORIDA, the State of Florida's official destination marketing corporation, is to be commended and fostered. This partnership, along with funding from Triumph Gulf Coast, will provide scale to individual efforts and help transform the Northwest Florida region for generations to come.

Sincerely,

Kapplit

Ralph Thomas Wakulla County Board of County Commissioners, District 1 Wakulla County Tourist Development Council, Chair

FRANKLIN COUNTY

REPLY TO: BOARD OF COUNTY COMMISSIONERS 33 MARKET STREET, SUITE 203 APALACHICOLA, FL 32320 (850) 653-8861, EXT. 100 (850) 653-4795 FAX



REPLY TO: PLANNING & BUILDING DEPARTMENT 34 FORBES STREET, SUITE 1 APALACHICOLA, FL 32320 (850) 653-9783 (850) 653-9799 FAX

March 19, 2024

Triumph Gulf Coast Board and Staff,

On behalf of the Franklin County Board of County Commissioners, please accept this letter of support for the VISIT FLORIDA and Northwest Florida Beaches *Adventure within Reach* Triumph Gulf Coast grant application.

Tourism is a main economic driver that supports local jobs and generates visitor spending in Franklin County. *Adventure within Reach* adds resiliency to tourism in the region by extending seasonality beyond the summer, allowing the industry to lengthen tourism careers into year-round opportunities that result in higher earnings. These activities spread families out across different geographies and outdoor areas. These initiatives afforded by the Triumph grant will add resilience to the tourism industry by promoting expanded adventure opportunities beyond the beach to include new and innovative tourism products. While the program promotes the beach it also reaches beyond to include Bays, Bayous and Intracoastal waterways as well as "off the map" and undiscovered rural areas. In short, the creation and expansion of adventure tourism in the region raises the quality of life and place for both visitors and residents, allowing a new generation of talented and creative individuals and businesses to thrive.

The Northwest Florida Tourism Council was incorporated in 2002 and comprises the eight counties disproportionately affected by the Deepwater Horizon Oil Spill project. The collaboration between the counties and VISIT FLORIDA, the State of Florida's official destination marketing corporation, is to be commended and fostered. With its proven track record, VISIT FLORIDA is an ideal recipient for a grant award to create a more robust, resilient, and prosperous tourism economy in the region.

This partnership, along with funding from Triumph Gulf Coast, will provide scale to individual efforts and help transform the Northwest Florida region.

Respectfully,

Ricky D. Jones

Ricky D. Jone Chairman



Board of County Commissioners Escambia County, Florida

Jeff Bergosh District One

Mike Kohler District Two Lumon J. May District Three Robert D. Bender District Four Vice Chairman Steven Barry District Five Chairman

December 7, 2023

Florida Triumph Gulf Coast, Inc. P.O. BOX 12007 Tallahassee, FL 32317

Dear Triumph Gulf Coast Board of Directors,

On behalf of the Escambia County Board of County Commissioners, please accept this letter of support for the Visit Florida/Northwest Florida Tourism Council's "Adventure Within Reach" grant application.

Tourism is an important economic driver for Escambia County that supports 22,000 jobs, generates \$78 Million in local taxes, and creates \$1.3 Billion in direct spending by visitors in accommodations, restaurants, groceries, attractions, entertainment, transportation, and shopping.

The "Adventure Within Reach" regional marketing campaign will increase the resiliency of our tourism economy by diversifying the tourism product offerings beyond the beach, spreading the benefits of tourism to areas not typically realizing those benefits, and promoting visitation outside the peak summer months. The success of the Northwest Florida Tourism Council's pilot program in 2023 demonstrated the potential of adventure travel to connect families to nature and create unique, new assets that can be leveraged for growth in Escambia County and throughout the region.

Visit Florida consistently delivers a return on investment to the State of Florida and its member organizations through exceptional marketing. Visit Florida is the ideal recipient for a grant ward that collaborates with the Northwest Florida Tourism Council to create a more robust and resilient tourism economy for the Northwest Florida region.

The Northwest Florida Tourism Council incorporated in 2002 and is comprised of the eight disproportionately affected counties impacted by the Deepwater Horizon Oil Spill. The collaboration between these eight counties for the economic benefit of the entire region is to be commended and fostered. Funding for "Adventure Within Reach" will be transformational in supporting the entire Northwest Florida Gulf Coast region's tourism industry for generations to come.

Thank you for your consideration.

Sincerely

Steven Barry Chairman, Board of County Commissioners



BOARD OF COUNTY COMMISSIONERS

840 West 11th Street Panama City, Florida 32401 Telephone: (850) 248-8140 Fax: (850) 248-8153

December 5, 2023

BOARD OF COUNTY COMMISSIONERS

www.baycountyfl.gov Triumph Gulf Coast Board and Staff, On behalf of the Bay County Board of County Commissioners, please accept this letter of support for the VISIT FLORIDA and Northwest Florida Beaches Adventure within Reach Triumph Gulf Coast grant application. 840 WEST 11[™] STREET Tourism is a main driver of Bay County's economy supporting more than PANAMA CITY, FL 32401 \$3.1 billion in economic impact in 2022. Adventure within Reach adds resiliency to tourism in the region by extending seasonality beyond the summer allowing the industry to lengthen tourism careers into yearround opportunities resulting in higher earnings. These activities spread COMMISSIONERS. families out across different geographies and outdoor areas. These initiatives afforded by the Triumph grant will add resilience to the tourism industry by promoting expanded adventure opportunities beyond the ТОММҮ НАММ DISTRICTI beach to include new and innovative tourism products. While the program promotes the beach it also reaches beyond to include water-ROBERT CARROLL based visitor experiences in creeks, bays and the Gulf of Mexico. In DISTRICT II

WILLIAM T. DOZIER DISTRICT III

DOUGLAS MOORE DISTRICT IV

> CLAIR PEASE DISTRICT V

ROBERT J. MAJKA COUNTY MANAGER short, the creation and expansion of adventure tourism in the region raises quality of life and place for both visitors and residents allowing a new generation of talented and creative individuals and businesses to thrive. The Northwest Florida Tourism Council incorporated in 2002 and comprises the eight disproportionately affected counties impacted by the Deepwater Horizon Oil Spill project. The collaboration between the counties and VISIT FLORIDA, the State of Florida's official destination marketing corporation, is to be commended and fostered. This partnership, along with funding from Triumph Gulf Coast, will provide scale to individual efforts and help transform the Northwest Florida region for generations to come.

Respectfully.

Tommy Hamm, Chairman