

TRIUMPH GULF COAST, INC. PRE-APPLICATION FORM

Triumph Gulf Coast, Inc. ("Triumph Gulf Coast") has created a pre-application process to provide initial consideration of eligibility for potential ideas of projects or programs that may seek an award of funding. Applicants are required to participate in the pre-application process. Notwithstanding the response from Triumph Gulf Coast on the pre-application form, an Applicant may still elect to submit an Application.

APPLICANT INFORMATION

Name of Individual/Entity/Organization:

Franklin County, Florida and the Apalachicola Regional Airport

Proposal Title:

Educational Facility Grant Request

Amount of Triumph Funds Requested:

\$250,000

Total Estimated Project Cost:

\$250,000

Includes: Paving Parking Lot, Concrete Apron for Parking, Entry Gate and Keypad, Exterior stain for building, Roof repair (complete resealing), HVAC Repair, Hangar Door Guides, Interior Paint, Wall removal (2 walls), Flooring for approximately 2500 sq ft of classroom space.

Brief Description of Individual/Entity/Organization:

Contact Information

Primary Contact: Michael Moron
Title: County Coordinator
Mailing Address: 248 East Highway 98
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State: FL
Zip Code: 32328

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Email Address: michael@franklincountyflorida.com

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Contact Information

Primary Contact: Steve Kirschenbaum
Title: Airport Manager
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Zip Code: 32328

Telephone Number: (850) 653-7270
Email Address: stevek@franklincountyflorida.com
Website: www.franklincountyflorida.com

Names of co-applicants, partners or other entities, organizations that will have a role in the proposed project or program:

Franklin County, Apalachicola Regional Airport, Franklin County School District and Haney Technical College will partner to bring this educational opportunity to the area.

REQUIRED EXECUTIVE SUMMARY

In a maximum of two (2) pages, please describe the proposed project or program and anticipated outcomes including (i) the amount of funds being sought from Triumph Gulf Coast; (ii) the amount and identity of other sources of funds for the proposed project or program; (iii) the location of the project or program; (iv) summary description of the proposed program, including how the program will be transformational and promote economic recovery, diversification, and enhancement of the disproportionately affected counties, and (v) a summary timeline for the proposed project or program.

This goal of this project is to provide a realistic educational opportunity to an area of the gulf coast which has been impacted by economic upheaval and change. Franklin County has put together a partnership with Haney Technical College from Panama City that will address both the demand for increasing numbers of aviation and aerospace workers as well as providing economic and job growth in NW Florida, specifically Franklin County.

Haney Technical College is already unable to meet the demands for aviation mechanics as well as several of their other trades. They simply have more students applying than they are able to admit into their existing facility and need to expand. Franklin County has a need and desire to offer better educational and job opportunities to those in the area who are impacted by the decline of the seafood industry.

If Franklin County can provide a facility, Haney Technical College has agreed to install and support a satellite campus, initially for the Aviation Mechanic (A&P) certification program, and after that is established, perhaps some of the other programs that are unable to meet the application demands today could be added in the future. This grant will focus on the immediate opportunity in the aviation and aerospace areas, leveraging the assets that already exist at the Apalachicola Regional Airport (AAF), at Haney Technical College and within the Franklin County School District.

An existing facility on the airport would be satisfactory to start the aviation training program and run it for 3-4 years to establish a successful track record. That success would be defined by growing to handling full cohorts of 15 students per cohort (as measured by Haney today). The grant would cover the cost of refurbishing that building and grounds (currently designated as Hangar 5).

This program will be transformational in Franklin County and the surrounding areas in many ways:

1. There is a lack of opportunity for students in the area as well as those that need to pursue a second career. This educational facility will address that issue directly and in a transformational manner by providing a means to obtain training for jobs that pay well and are well suited to the industrious hard working (and in many cases mechanically minded) workforce in the area.
2. Haney Technical College has a proven track record of producing well trained A&P mechanics and with the demand growing fast on the gulf coast they are under ever increasing pressure to produce more. This partnership will allow them to expand into an underserved area and quickly ramp up the number of qualified mechanics they can produce.
3. Franklin County and the Apalachicola Regional airport are actively pursuing an MRO facility for the airport that will create numerous high quality jobs in the area. The educational facility that this grant would support will be a necessary component to help supply the workforce for that, and future, endeavors.

This grant would be transformational to Franklin County and the entire “Forgotten Coast” region, which has in recent history relied upon seafood processing to drive the economy. While tourism has become the primary industry, that is also limited by land availability, ecological standards and concerns and an overall lack of desire to spoil one of the best natural resources left in Florida (or the country for that matter). This educational opportunity will not only provide residents with opportunities that simply don't exist today, it will also meet a growing demand to support the industry of the future here on the gulf coast...aviation and aerospace.

Haney Technical College has stated clearly and publicly that they intend to start classes in January of 2026 at the latest. Franklin County has already invested \$50,000 to secure the building and hope to use that as the match for this grant. If necessary, an additional \$15,000 in capital improvements can be applied and meet the match requirement.

IMPORTANT NOTICE

This pre-application process will **not** result in an award of funding by Triumph Gulf Coast. Rather, this process is designed to facilitate submission of ideas for potential projects or programs before the Applicant expends time and/or resources to complete a full Application. All Applicants for funding are required to complete an Application, which will be reviewed and then considered for award at the discretion of Triumph Gulf Coast Board.

Updated 5/1/18

Please Select the Proposal's Eligibility Category(s)

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf

County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. *See*, Section 288.08012.

1. From the choices below, please check the box that describes the purpose of the proposed project or program (we have bolded all that apply):

- ☐ Ad valorem tax rate reduction within disproportionately affected counties; Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- ☒ **Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;**
- ☐ Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- ☒ **Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties; Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and**
- ☐ Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

Please Select the Priorities this Proposal's Outcomes will Achieve

1. Please check the box if the proposed project or program will meet any of the following priorities (check all that apply):

- ☒ **Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long- term economic growth potential of the disproportionately affected counties may be enhanced by the investment.**

This project will allow up to 15 people per cohort to be employed in a fast growing industry that is highly present in our area. This will replace lost seafood industry jobs with even higher paying opportunities. The benefit to the area is obvious!

- ☒ **Increase household income in the disproportionately affected counties above national average household income.**

As mentioned above, this effort will create better and higher paying jobs than those the area lost with the decline of the seafood industry.

- ☒ **Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.**

We are leveraging an underused airport facility, tapping into a partnership with Franklin County Schools and creating opportunity for residents of the area.

- ☒ **Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.**

As evidenced by the \$50,000 lease buyout and willingness to put another \$15,000 into capital improvements, the county is a strong partner. While Haney Technical is not a local government, their investment in the project will be significant.

- ☒ **Benefit the environment, in addition to the economy.**

No environmental impact, it is a clean use of the facility.

☒ **Provide outcome measures.**

We anticipate Airframe, Powerplant and IAD certifications as granted by Haney Technical College will be the primary output measure. The following schedule is anticipated:

Cohort 1: 3-5
Cohort 2: 5-7
Cohort 3: 7 -10
Cohort 4: 10-12

From that point forward we will certify 12-15 per cohort. Note it is a two year process to get certification, so the first cohort will graduate after the fall semester in 2027. We propose that 25 certificates being issued in five years should be the measure.

☒ **Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.**

We are partnering with Franklin County School district and Haney Technical College.

☒ **Are recommended by the board of county commissioners of the county in which the project or program will be located.**

The Franklin County BOC is recommending this project and Haney Technical College has provided a Letter of Intent.

☒ **Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.**

We will work with the county chambers of commerce, TDC, and Team Franklin (a joint effort focused on providing housing) to leverage this opportunity.

Updated 5/1/18