

Triumph Gulf Coast, Inc. Application for Funds

November 2022

Triumph Gulf Coast, Inc. Trust Fund Application for Funds

Proposal Instructions: The Triumph Gulf Coast, Inc. Trust Fund Grant Application (this document) must be completed by the entity applying for the grant and signed, as applicable, by either the individual applying for funds, an individual authorized to bind the entity applying for funds, a chief elected official, the administrator for the governmental entity or their designee. Please read the Application carefully as some questions may require a separate narrative to be completed. In addition, please complete all Addendums that may be applicable to the proposed project or program.

Triumph Gulf Coast, Inc. will make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. Triumph Gulf Coast, Inc. may make awards for:

- Ad valorem tax rate reduction within disproportionately affected counties;
- Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
- Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education; encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties;
- Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
- Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

Pursuant to Florida Law, Triumph Gulf Coast, Inc. will provide priority consideration to Applications for projects or programs that:

- Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- Increase household income in the disproportionately affected counties above national average household income.
- Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- Benefit the environment, in addition to the economy.
- Provide outcome measures.
- Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- Are recommended by the board of county commissioners of the county in which the project or program will be located.
- Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

Additionally, the Board of Triumph Gulf Coast, Inc. may provide discretionary priority to consideration of Applications for projects and programs that:

- Are considered transformational for the future of the Northwest Florida region.
- May be consummated quickly and efficiently.
- Promote net-new jobs in the private sector with an income above regional average household income.
- Align with Northwest Florida FORWARD, the regional strategic initiative for Northwest Florida economic transformation.
- Create net-new jobs in targeted industries to include: aerospace and defense, financial services/shared services, water transportation, artificial intelligence, cybersecurity, information technology, manufacturing, and robotics.
- Promote industry cluster impact for unique targeted industries.
- Create net-new jobs with wages above national average wage (*e.g.*, similar to EFI QTI program, measured on graduated scale).
- Are located in Rural Area of Opportunity as defined by the State of Florida (DEO).
- Provide a wider regional impact versus solely local impact.
- Align with other similar programs across the regions for greater regional impact, and not be duplicative of other existing projects or programs.
- Enhance research and innovative technologies in the region.
- Enhance a targeted industry cluster or create a Center of Excellence unique to Northwest Florida.
- Create a unique asset in the region that can be leveraged for regional growth of targeted industries.

- Demonstrate long-term financial sustainability following Triumph Gulf Coast, Inc. funding.
- Leverage funding from other government and private entity sources.
- Provide local investment and spending.
- Are supported by more than one governmental entity and/or private sector companies, in particular proposed projects or programs supported by more than one county in the region.
- Provide clear performance metrics over duration of project or program.
- Include deliverables-based payment system dependent upon achievement of interim performance metrics.
- Provide capacity building support for regional economic growth.
- Are environmentally conscious and business focused.
- Include Applicant and selected partners/vendors located in Northwest Florida.

Applications will be evaluated and scored based on compliance with the statutory requirements of the Triumph Gulf Coast legislation, including but not limited to the priorities identified therein and the geographic region served by the proposed project or program.

Applicant Information

Name of Individual (if applying in individual capacity): _____

Name of Entity/Organization: Franklin County, Florida and the Apalachicola Regional Airport

Background of Applicant Individual/Entity/Organization: Franklin County and the Apalachicola Regional Airport are partnering with the Franklin County School District and Haney Technical College to establish an aviation maintenance educational program in Franklin County, addressing both regional workforce development and economic revitalization needs.

(If additional space is needed, please attach a Word document with your entire answer.)

Federal Employer Identification Number: _____

Contact Information:

Primary Contact Information: Michael Moron

Title: County Coordinator, Franklin County FL

Mailing Address: 248 East Highway 98, Eastpoint, FL 32328

Phone: (850) 653-8861

Email: michael@franklincountyflorida.com

Website: www.franklincountyflorida.com

Identify any co-applicants, partners, or other entities or organizations that will have a role in the proposed project or program and such partners proposed roles.

Franklin County
Apalachicola Regional Airport
Haney Technical College
Franklin County School District

(If additional space is needed, please attach a Word document with your entire answer.)

Total amount of funding requested from Triumph Gulf Coast: \$250,000

Has the applicant in the past requested or applied for funds for all or part of the proposed project/program? No.

Yes

☐ ☐

If yes, please provide detailed information concerning the prior request for funding, including:

- the date the request/application for funding was made;
- the source to which the request/application for funding was made,
- the results of the request/application for funding, and
- projected or realized results and/or outcomes from prior funding.

(If additional space is needed, please attach a Word document with your entire answer.)

Describe the financial status of the applicant and any co-applicants or partners:

Franklin County has committed \$50,000 to lease acquisition for the educational facility and is prepared to invest an additional \$15,000 in capital improvements as match. All applicants and partners are in good financial positions.

(If additional space is needed, please attach a Word document with your entire answer.)

In a separate attachment, please provide financial statements or information that details the financial status of the applicant and any co-applicants or partners.

<<County will need to provide this>>

Has the applicant or any co-applicants, partners or any associated or affiliated entities or individuals filed for bankruptcy in the last ten (10) years? No.

Yes

☐ ☐

If yes, please identify the entity or individual that filed for bankruptcy and the date of filing.

(If additional space is needed, please attach a Word document with your entire answer.)

Eligibility

Pursuant to Section 288.8017, Triumph Gulf Coast, Inc. was created to make awards from available funds to projects or programs that meet the priorities for economic recovery, diversification, and enhancement of the disproportionately affected counties. The disproportionately affected counties are: Bay County, Escambia County, Franklin County, Gulf County, Okaloosa County, Santa Rosa County, Walton County, or Wakulla County. *See*, Section 288.08012.

1. From the choices below, please check the box that describes the purpose of the proposed project or program (check all that apply):

- ☐ Ad valorem tax rate reduction within disproportionately affected counties;
- ☐ Local match requirements of s. 288.0655 for projects in the disproportionately affected counties;
- ☐ Public infrastructure projects for construction, expansion, or maintenance which are shown to enhance economic recovery, diversification, and enhancement of the disproportionately affected counties;
- ☐ Grants to local governments in the disproportionately affected counties to establish and maintain equipment and trained personnel for local action plans of response to respond to disasters, such as plans created for the Coastal Impacts Assistance Program;
- ☐ Grants to support programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties. Eligible programs include those that increase students' technology skills and knowledge; encourage industry certifications; provide rigorous, alternative pathways for students to meet high school graduation requirements; strengthen career readiness initiatives; fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors; and, similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission of Education, encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties; Grants to support programs that provide participants in the disproportionately affected counties with transferable, sustainable workforce skills that are not confined to a single employer; and
- ☐ Grants to the tourism entity created under s. 288.1226 for the purpose of advertising and promoting tourism and Fresh From Florida, and grants to promote workforce and infrastructure, on behalf of all of the disproportionately affected counties.

2. Provide the title and a detailed description of the proposed project or program, including the location of the proposed project or program, a detailed description of, and quantitative evidence demonstrating how the proposed project or program will promote economic recovery, diversification, and enhancement of the disproportionately affected counties, a

proposed timeline for the proposed project or program, and the disproportionately affected counties that will be impacted by the proposed project or program.

Title: Educational Facility Grant Request

Description: The opportunity exists to establish an aviation maintenance (A&P) training facility in Hangar 5 at the Apalachicola Regional Airport in partnership with Haney Technical College. The program will provide certifications in Airframe, Powerplant, and Integrated Avionics Devices (IAD). The facility will be renovated to accommodate classrooms and training space including a hangar that functions as the 'lab'. Target is to begin classes by January 2026

This program will promote economic recovery by creating certified A&P mechanics, which is an enhanced opportunity for an area that saw its seafood industry decimated in 2010. This represents not only diversification of the workforce, but enhances the economy in the area as these jobs have much higher starting salaries than the predominant service industry jobs available today.

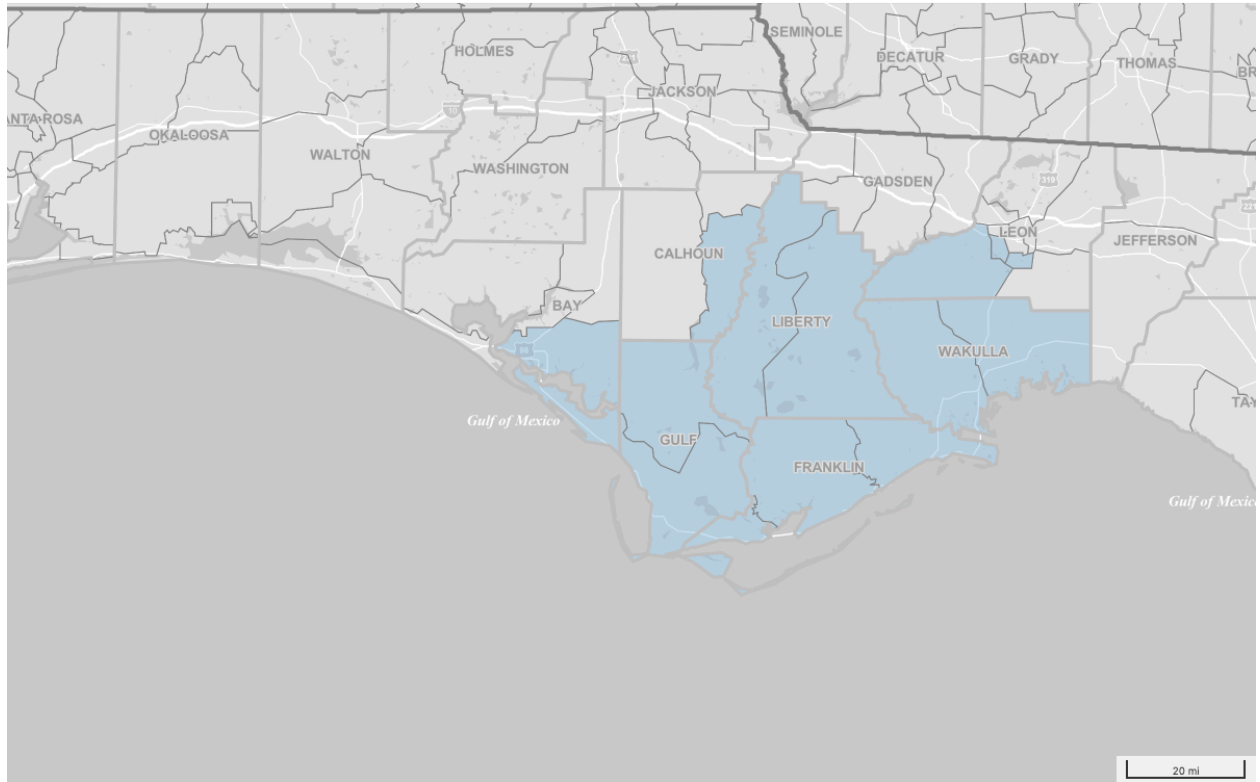
The following custom analysis provides demographic analysis of the target area without including Bay County (where the existing campus is located). Comparisons to the population of Bay County to the non-Bay County target area are also made to help understand feasibility of attracting enough students.

The source data for this analysis comes from the United States Census Bureau via the www.census.gov website. Data is from the 2022 estimates based off of the 2020 census.

The map below shows the area within an approximate one hour drive from Apalachicola, excluding the areas in Bay county that are already served by the primary location.

Note: Areas in eastern Bay county that could support students driving for an hour or less are shown on this map, but not included in the numerical analysis. Those areas are included in the counts for Bay county total, which is our comparison base.

Targeted Area



The basic analysis below compares the total population of Bay county to the target area. The underserved target area is defined as 50% of Leon County (the SW region) and all of Wakulla, Franklin, Liberty and Gulf counties. Population comparisons for males and females by age are listed. While student are and will be drawn from areas outside the ‘local’ area, the purpose of this analysis is to define a comparable population area within a reasonable commute time.

	Bay County			Target Area*		
	Total	Males	Females	Total	Males	Females
15-19	10091	5172	4919	17438	8215	9224
20-24	10986	5609	5377	27722	13351	14371
25-29	11802	6158	5644	15140	8118	7022
30-34	12796	6528	6268	14424	7585	6839
35-54	46441	23339	23102	50242	26127	24115

Converting those numbers to ratios comparing numbers from the target area to total Bay County yield the following:

Target Area to Bay County Ratios	Total Population	Males	Females
15-19	1.73	1.59	1.88
20-24	2.52	2.38	2.67
25-29	1.28	1.32	1.24
30-34	1.13	1.16	1.09
35-54	1.08	1.12	1.04

The ratios indicate that there are 1.73 total 15-19 year olds in the target area for each 15-19 year old in Bay County, and so on.

The data speak for themselves. While our target area is larger with potentially longer drive times, it also under-served by secondary education programs, meaning residents from those areas would need to drive significant distances anyway to attend any secondary training. The backlog of applicants at the Panama City main campus may be relieved somewhat by this satellite campus, but we feel the data shows it can stand alone even without that.

(If additional space is needed, please attach a Word document with your entire answer.)

3. Explain how the proposed project or program is considered transformational and how it will effect the disproportionately affected counties in the next ten (10) years.

The program addresses the decline of the seafood industry by creating an opportunity for high-paying aviation jobs, as well as supporting long-term regional economic diversification. As the aerospace industry is the fastest growing and predominant industry in our area, these jobs align quite well with demand that already exists. At the present time, students and young adults in Franklin County have very few options as positive as those this opportunity will create. This will be a transformative program for the area.

(If additional space is needed, please attach a Word document with your entire answer.)

4. Describe data or information available to demonstrate the viability of the proposed project or program.

As this is just an extension of the existing Aviation program at Haney Technical College, we simply point to the success there as a demonstration of viability. Today, Haney Technical College has more applicants than capacity and seeks to expand. Franklin County has infrastructure and community support. The area is in dire need of economic stimulus. This opportunity directly addresses all those facts.

(If additional space is needed, please attach a Word document with your entire answer.)

5. Describe how the impacts to the disproportionately affected counties will be measured long term.

Issuance of FAA Aviation, Powerplant and IAD certifications with a goal of 25+ certifications in 5 years. The jobs created will be higher revenue positions than most in the area.

(If additional space is needed, please attach a Word document with your entire answer.)

6. Describe how the proposed project or program is sustainable. (Note: Sustainable means how the proposed project or program will remain financially viable and continue to perform in the long-term after Triumph Gulf Coast, Inc. funding.)

Supported by Haney Technical College's curriculum and instructors; facility and maintenance by Franklin County. Again, this is an extension of an existing program at Haney Technical that is unable to meet current demand. This satellite operation is a fast and viable way to expand to meet that demand. The growth of the Aerospace industry in our area will ensure that demand exceeds supply for trained aerospace industry workforce for the foreseeable future.

(If additional space is needed, please attach a Word document with your entire answer.)

7. Describe how the deliverables for the proposed project or program will be measured.

Certificate completion counts (25 certificates issued by Haney Technical College in 5 years), program enrollment (scaled by year), employment outcomes (job placement goal of 75% or more for new graduates).

The Certificates that will be produced by this program are FAA certificate titled:

Mechanic: Airframe and PowerPlant

Each student awarded a certificate will have their own unique certificate number (similar to a Driver's License). Certification is all handled through Haney Technical College who is already approved to issue these certificates.

We are confident that the program will certify at least 25 students over the next five years.

(If additional space is needed, please attach a Word document with your entire answer.)

Priorities

1. Please check the box if the proposed project or program will meet any of the following priorities (check all that apply):

- ☐ Generate maximum estimated economic benefits, based on tools and models not generally employed by economic input-output analyses, including cost-benefit, return-on-investment, or dynamic scoring techniques to determine how the long-term economic growth potential of the disproportionately affected counties may be enhanced by the investment.
- ☐ Increase household income in the disproportionately affected counties above national average household income.
- ☐ Leverage or further enhance key regional assets, including educational institutions, research facilities, and military bases.
- ☐ Partner with local governments to provide funds, infrastructure, land, or other assistance for the project.
- ☐ Benefit the environment, in addition to the economy.
- ☐ Provide outcome measures.
- ☐ Partner with K-20 educational institutions or school districts located within the disproportionately affected counties as of January 1, 2017.
- ☐ Are recommended by the board of county commissioners of the county in which the project or program will be located.
- ☐ Partner with convention and visitor bureaus, tourist development councils, or chambers of commerce located within the disproportionately affected counties.

2. Please explain how the proposed project meets the priorities identified above.

The partnership is between two K-20 institutions in Northwest Florida (Haney and Franklin County Schools) and a county government in the same area. It leverages existing resources at the Apalachicola Regional Airport, has clear and measurable outcome measures and has strong support from the Franklin County Board of Commissioners, the Apalachicola Airport Operations and Economic Development Board, and the school district. Incidentally, the school district has already signed contracts and is operating a program, Tango Flight, which will have students from the high school construct a Vans RV12 experimental aircraft. We will be the first school district in Florida to do this. Students who participate in that program will be able to earn approximately a semester's credit in the Haney A&P program. The Director of the Aviation Program at Haney suggested that the school do this with anticipation of the satellite campus at Apalachicola Regional benefiting from it. This is just an example of the strength of this partnership

(If additional space is needed, please attach a Word document with your entire answer.)

3. Please explain how the proposed project or program meets the discretionary priorities identified by the Board.

We could argue that this opportunity touches on each of the discretionary consideration points as described by the Board. Most specifically, it will be transformational to our area which has been impacted so severely by the decline of the seafood industry. It can be consummated very quickly as it is an extension of an existing program at Haney Technical College. It will certainly promote and fill existing jobs that are above the regions household income. It fits with the strategic expansion of the Aerospace Industry in Northwest Florida and supports the growing demand for trained workforce. We are located in a Rural Area of Opportunity, but this will have a wider regional impact as it will help fill jobs in other areas of Florida (and beyond). It is exactly duplicative of an existing program that is highly regarded (Haney's existing A&P program) and enhances the Aerospace focus which is a strategic initiative of our area.

(If additional space is needed, please attach a Word document with your entire answer.)

4. In which of the eight disproportionately affected county/counties is the proposed project or program located? (Circle all that apply)

Escambia Santa Rosa Okaloosa Walton Bay Gulf **Franklin** Wakulla

5. Was this proposed project or program on a list of proposed projects and programs submitted to Triumph Gulf Coast, Inc., by one (or more) of the eight disproportionately affected Counties as a project and program located within its county? No. This is the first submission.

☐ Yes ☐ No

If yes, list all Counties that apply: _____

6. Does the Board of County Commissioners for each County listed in response to question 5, above, recommend this project or program to Triumph?

Yes, supported by Franklin County Board of County Commissioners

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****Please attach proof of recommendation(s) from each County identified.**

Approvals and Authority

1. If the Applicant is awarded grant funds based on this proposal, what approvals must be obtained before Applicant can execute an agreement with Triumph Gulf Coast, Inc.?

Approval by Franklin County Board of Commissioners.

Haney Technical has provided a non-binding LOI and the Franklin County School District has started the Tango Flight program in anticipation of this opportunity.

(If additional space is needed, please attach a Word document with your entire answer.)

2. If approval of a board, commission, council or other group is needed prior to execution of an agreement between the entity and Triumph Gulf Coast:
- A. Provide the schedule of upcoming meetings for the group for a period of at least six months.
 - B. State whether that group can hold special meetings, and if so, upon how many days 'notice.

The Franklin County BOC has two meetings each month; special meetings can be held with short notice.

(If additional space is needed, please attach a Word document with your entire answer.)

3. Describe the timeline for the proposed project or program if an award of funding is approved, including milestones that will be achieved following an award through completion of the proposed project or program.

Facility renovations: Fall 2025
Program launch: January 2026
Cohort expansion over 2–4 years

(If additional space is needed, please attach a Word document with your entire answer.)

4. Attach evidence that the undersigned has all necessary authority to execute this proposal on behalf of the entity applying for funding. This evidence may take a variety of forms, including but not limited to: a delegation of authority, citation to relevant laws or codes, policy documents, etc. In addition, please attach any support letters from partners.

Franklin County Board of Commissioners has voted to proceed.

Haney Technical College (LOI Attached)

Funding and Budget:

Pursuant to Section 288.8017, awards may not be used to finance 100 percent of any project or program. An awardee may not receive all of the funds available in any given year.

1. Identify the amount of funding sought from Triumph Gulf Coast, Inc. and the time period over which funding is requested.

Requested from Triumph: \$250,000

Match from Franklin County: \$50,000 committed + \$15,000 additional

Total Project Cost: \$265,000

Uses: Parking lot paving, apron construction, gate, roof and HVAC repairs, interior renovations

(If additional space is needed, please attach a Word document with your entire answer.)

2. What percentage of total program or project costs does the requested award from Triumph Gulf Coast, Inc. represent? (Please note that an award of funding will be for a defined monetary amount and will not be based on percentage of projected project costs.)

The county has already spent \$50,000 to acquire the space from an existing tenant and will put \$15,000 into the building refurbishment (architect and engineering fees, etc.). While Haney Technical College isn't formally part of this grant, they are also expending several hundred thousand dollars to hire instructors and supply materials for the school.

The Triumph grant should cover 79% of the anticipated \$315,000 required to get the building ready for occupancy.

(If additional space is needed, please attach a Word document with your entire answer.)

3. Please describe the types and number of jobs expected from the proposed project or program and the expected average wage.

A minimum of 25 new A&P Certifications will be issued in the next five years. We anticipate the following for enrollment measures:

Cohort 1: 3-5, Cohort 2: 5-7, Cohort 3: 7-10, Cohort 4: 10-12 and 12-15 students per cohort thereafter. It is a 2 year program, so the first graduates will be in January of 2028 (after 4 semesters).

Average starting salaries are in the range of \$50,000-\$60,000 with mid-career A&P Mechanic salaries ranging from \$80-100,000.

(If additional space is needed, please attach a Word document with your entire answer.)

4. Does the potential award supplement but not supplant existing funding sources? If yes, describe how the potential award supplements existing funding sources.

☐ Yes ☐ No

Project Budget

Demolition of 2 interior walls and refinishing of demo area	\$ 20,000
Removal and replacement of very old carpeting with new tile	\$ 20,000
Repainting interior of building	\$ 30,000
Parking Lot Paving and striping	\$ 24,000
Gate and Keypad for parking entry	\$ 20,000
Exterior Staining	\$ 20,000
New Parking Area	\$ 93,000
HVAC Repair	\$ 16,000
Guides on Hangar Door	\$ 10,000
Signage	\$ 12,000
Total:	\$ 265,000

Yes, supplementing local investment by Franklin County and Haney Technical College (see above).

(If additional space is needed, please attach a Word document with your entire answer.)

5. Please provide a Project/Program Budget. Include all applicable costs and other funding sources available to support the proposal.

B. Other Project Funding Sources:

Example Funding Sources (Note: Not an exhaustive list of possible Funding Sources.)

City/County	\$ 15,000
Private Sources	\$
Other (e.g., grants, etc.)	\$
Total Other Funding	\$
Total Amount Requested:	\$ 250,000

Note: The total amount requested must equal the difference between the costs in 3A. and the other project funding sources in 3.B.

- C. Provide a detailed budget narrative, including the timing and steps necessary to obtain the funding and any other pertinent budget-related information.

An architect has already examined the building and Haney Technical College has toured to ensure it meets the requirements they will have. We would like to have the funding as soon as possible so that the building can be refurbished and ready for them to occupy it by late December.

Funds are needed to remove two walls, paint the entire interior, clean and stain the interior replace very old carpet flooring with new tile flooring in all the classrooms, reconfigure the entrance of the building so students will have access and repair the HVAC systems. The Parking Lot needs to be paved and expanded, which will necessitate a gate with a keypad being installed.

All funds will be managed by Franklin County.

(If additional space is needed, please attach a Word document with your entire answer.)

Applicant understands that the Triumph Gulf Coast, Inc. statute requires that the award contract must include provisions requiring a performance report on the contracted activities, must account for the proper use of funds provided under the contract, and must include provisions for recovery of awards in the event the award was based upon fraudulent information or the awardee is not meeting the performance requirements of the award.

Yes

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Applicant understands that awardees must regularly report to Triumph Gulf Coast, Inc. the expenditure of funds and the status of the project or program on a schedule determined by Triumph Gulf Coast, Inc.

Yes

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Applicant acknowledges that Applicant and any co-Applicants will make books and records and other financial data available to Triumph Gulf Coast, Inc. as necessary to measure and confirm performance metrics and deliverables.

Yes

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Applicant acknowledges that Triumph Gulf Coast, Inc. reserves the right to request additional information from Applicant concerning the proposed project or program.

Yes

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ADDENDUM FOR WORKFORCE TRAINING PROPOSALS

1. Program Requirements

- A. Will this proposal supports programs that prepare students for future occupations and careers at K-20 institutions that have campuses in the disproportionately affected counties? If yes, please identify where the campuses are located and provide details on how the proposed programs will prepare students for future occupations and at which K-20 institutions that programs will be provided.

Yes

☐☐

(If additional space is needed, please attach a Word document with your entire answer.)

- B. Will the proposed program (check all that apply):

☐

Increase students 'technology skills and

☐

knowledge Encourage industry certifications

☐

Provide rigorous, alterative pathways for students to meet high school graduation requirements

☐

Strengthen career readiness initiatives

☐

Fund high-demand programs of emphasis at the bachelor's and master's level designated by the Board of Governors

☐

Encourage students with interest or aptitude for science, technology, engineering, mathematics, and medical disciplines to pursue postsecondary education at a state university or a Florida College System institution within the disproportionately affected counties (similar to or the same as talent retention programs created by the Chancellor of the State University System and the Commission on Education)

For each item checked above, describe how the proposed program will achieve these goals

(If additional space is needed, please attach a Word document with your entire answer.)

- C. Will this proposal provide participants in the disproportionately affected counties with transferable, sustainable workforce skills but not confined to a single employer? If yes, please provide details.

Yes

☐☐

Yes.

The jobs this program creates are in high demand as well as being a strategic part of the plan to attract more industry to the Apalachicola Regional Airport. These jobs are highly transferrable and sustainable and not confined to a single employer.

(If additional space is needed, please attach a Word document with your entire answer.)

- D. Identify the disproportionately affected counties where the proposed programs will operate or provide participants with workforce skills.

Franklin County.

(If additional space is needed, please attach a Word document with your entire answer.)

- E. Provide a detailed description of, and quantitative evidence demonstrating how the proposed project or program will promote:
- Economic recovery,
 - Economic Diversification,
 - Enhancement of the disproportionately affected counties,
 - Enhancement of a Targeted Industry.

By creating opportunities for certifications that lead to better paying jobs than are available in the area today, economic recovery is facilitated. Since most of the jobs available to residents today are in the service or construction industries, diversification of workforce is supported as these jobs are in the Aerospace and Aviation industries.

(If additional space is needed, please attach a Word document with your entire answer.)

2. Additional Information

- A. Is this an expansion of an existing training program? Is yes, describe how the proposed program will enhance or improve the existing program and how the proposal program will supplements but not supplant existing funding sources.

Yes

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Yes, this is an expansion of the existing programs offered by Haney Technical College in Panama City. The campus at the Apalachicola Regional Airport will be a direct extension of that program.

(If additional space is needed, please attach a Word document with your entire answer.)

- B. Indicate how the training will be delivered (e.g., classroom-based, computer based, other).

If in-person, identify the location(s) (e.g., city, campus, etc.) where the training will be available.

Classroom based and lab based training (on actual airframes located in the hangar) will be delivered in person by certified instructors supplied by Haney Technical College.

If computer-based, identify the targeted location(s) (e.g., city, county) where the training will be available.

(If additional space is needed, please attach a Word document with your entire answer.)

- C. Identify the number of anticipated enrolled students and completers.

We anticipate the following for enrollment:

Cohort 1 January 2026:	3-5
Cohort 2 August 2026:	5-7
Cohort 3 January 2027:	7-10
Cohort 4 August 2027:	10-12

From thereafter 12-15 new students per cohort will enroll.

Graduates will follow that structure as well with the first Cohort graduating in December 2027.

(If additional space is needed, please attach a Word document with your entire answer.)

- D. Indicate the length of the program (e.g, quarters, semesters, weeks, months, etc.) including anticipated beginning and ending dates.

The program is 2 years (4 semesters) long.

(If additional space is needed, please attach a Word document with your entire answer.)

- E. Describe the plan to support the sustainability of the proposed program.

The demand for certified technicians is growing in our area. Aerospace and Aviation Industries are well established and growing on the entire Gulf Coast. Haney Technical College currently has more applicants than they can take, so this expansion will help meet the existing demand.

(If additional space is needed, please attach a Word document with your entire answer.)

- F. Identify any certifications, degrees, etc. that will result from the completion of the program.

Aviation and PowerPlant Certifications followed by IAD (Avionics) Certifications.

(If additional space is needed, please attach a Word document with your entire answer.)

- G. Does this project have a local match amount? If yes, please describe the entity providing the match and the amount.

Yes, \$65,000 by Franklin County Florida.

Yes

No

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(If additional space is needed, please attach a Word document with your entire answer.)

- H. Provide any additional information or attachments to be considered for this proposal.

(If additional space is needed, please attach a Word document with your entire answer.)



Angela Reese
Director
Tom P. Haney Technical College
3016 HWY 77
Panama City, FL 32405

Date: June 16, 2025

To: Franklin County Commission
33 Market Street, Suite 203
Apalachicola, Florida 32320

Re: Non-Binding Letter of Intent to Provide Instruction for A&P Mechanics

Dear Commissioners,

This letter serves as a non-binding expression of intent by Tom P. Haney Technical College to explore the development and delivery of educational instruction for Airframe and Powerplant (A&P) mechanics at Franklin County Airport.

We are enthusiastic about the opportunity to collaborate with Franklin County Airport to enhance aviation maintenance education and workforce readiness in the region. Our goal is to provide high-quality, FAA-compliant training that supports the development of certified A&P technicians to meet both current and projected industry demand.

The intent of this letter is to outline preliminary interests and foster continued discussions. Key points of our proposal include:

- **Program Scope:** Delivery of classroom and hands-on A&P mechanic instruction aligned with FAA Part 147 standards to include instructional salaries, benefits, curriculum, equipment, and supplies provided by Haney Technical College.



- **Location:** Instruction would take place at Franklin County Airport, utilizing existing or mutually agreed-upon facilities.
- **Partnership:** We anticipate working in partnership with the airport authority to ensure training effectiveness, access to resources, and mutual benefit to the community.
- **Timeline:** Subject to regulatory approvals and facility readiness, we envision initiating instructional activities in January 2026.

Please note that this letter is non-binding and does not constitute a formal agreement or obligation by either party. It is intended solely as a basis for further discussion and exploration.

We look forward to continuing dialogue and identifying the steps necessary to move this opportunity forward. Please feel free to contact me should you have any questions or wish to arrange a meeting.

Sincerely,
Angela Reese
Director
Tom P. Haney Technical College

A handwritten signature in blue ink, appearing to read "Angela Reese", is written over a faint, larger version of the same signature.

Angela Reese
Director, Tom P. Haney Technical College